

## Days to Register

Pupils who will attend schools in the Bethlehem Central School District for the first time this fall should be registered before classes begin on September 6. Principals and guidance counselors will be in their offices to register new pupils at the following times and dates:

Elementary Schools — August 26-30 and September 1 from 8:30 a.m. to 11:30 a.m. and from 1:00 to 4:00 p.m.

Junior High School — August 19, 20, 21 from 9:00 a.m. to 12:00 noon and from 1:00 to 4:00 p.m.

Senior High School — August 21, 22, 23 from 9:00 a.m. to 12:00 noon and from 1:00 to 4:00 p.m. by appointment (439-9961).

## Summer Concert

The Bethlehem Central summer Band Program, under the direction of Samuel Bozzella will conclude its summer program with an outdoor concert on Thursday, August 8, on the Jr. High School Parking Circle beginning at 8:30 p.m. The informal concert will be about 1 hour and persons attending are requested to bring their own chairs or blankets

# DELMAR PUBLIC LIBRARY *The Spotlight*

CONTROLLED CIRCULATION PUBLICATION

VOL. XII, NO. 32

AUGUST 8, 1968

\$2.00 PER YEAR

\$ .10 per copy

to sit on. In case of bad weather, the concert will be cancelled.

As an added attraction this year, the Elementary Band will be included in the program along with the High School group. Mr. Bozzella and Mr. Marvin Gold-

stein, will direct the two bands. This will be the fifth year that the Bethlehem Central Summer Band Program has worked in conjunction with Bethlehem Recreation in presenting summer concerts to the residents of Delmar.



**PART OF THE CROWD** — The Muscular Dystrophy Association is \$91.45 to the better as the result of a carnival promoted and held by David Rook of Elsmere last Tuesday evening. The carnival was held in the back yard of his home at 12 Greenock Road, Elsmere. David was assisted by his brother George, Bill Karp, Priscilla and Denise MacDonald, Brian and Carol Wellbrock, Susan and Tim Fitzpatrick, Scott Tubbs and Ellen Vogel. The carnival featured a raffle,

game booths and a fortune teller. Elsmere and Delmar merchants donating gifts for the success of the carnival were Harry Brown Jewelers, Schnurr and Wood, Delaware Gardens, Star Super Markets, Delmar Rexall Pharmacy, Mullens Pharmacy, Grand Union, Grover's Stationery, Woolworths, Elsmere Pharmacy, Price-Greenleaf, Delmar Lumber and Gallaghers Sports. Approximately one hundred neighborhood children and adults attended the event.

# NOTICE

## WHAT'S LEFT!

**ENTIRE BALANCE OF OUR SUMMER INVENTORY  
FROM OUR STATE STREET STORE**

## ON SALE

**AT OUR DELAWARE PLAZA STORE—DELMAR  
OPEN DAILY TILL 9 P.M.**

<p>MEN'S <b>SUMMER SUITS</b> Reg. \$45</p>	<p>NOW <b>\$18</b></p>	<p>MEN'S <b>SPORT COATS</b> Reg. \$35</p>	<p>NOW <b>\$17</b> 800- 785-1</p>
<p>MEN'S <b>SPORT SHIRTS</b> Reg. \$5</p>	<p>NOW <b>\$1.50</b></p>	<p>MEN'S <b>WALK SHORTS</b> Reg. \$7</p>	<p>NOW <b>\$2.50</b></p>
<p>MEN'S <b>DRESS SLACKS</b> Reg. \$15.95</p>	<p>NOW <b>\$5</b></p>	<p>MEN'S <b>SWIM TRUNKS</b> Reg. \$5</p>	<p>NOW <b>\$1</b></p>
<p>MEN'S <b>STRAW HATS</b> Reg. \$5</p>	<p>NOW <b>\$1</b></p>	<p>MEN'S <b>KNIT SHIRTS</b> Reg. \$5</p>	<p>NOW <b>\$1.50</b></p>

**ENTIRE STOCK OF MEN'S SHOES — ½ OFF**

**HURRY! HURRY! HURRY! TO**

**STEEFEL'S MEN'S WEAR**

**DELAWARE SHOPPING PLAZA—DELMAR**

**SHOP TILL 9 P.M. — FREE PARKING**

## MID-SUMMER CLEARANCE

Our annual sale is still going on. It's all from our regular stock of Early Americana. Come on over — the furniture is authentic — and so is the sale.

Save on sofas — chairs — tables — hutches — pictures and our accessories in *The Country Shed* — our new department.

THE 2nd *Village Shop*

4 Corners, Delmar

Summer Hrs.: Daily 10 A.M. Evgs.: Wed., Thurs., Fri.  
Closed Mondays: July-August

# 1 1/2 2

### ALL Remaining SALE MERCHANDISE —

- Dresses
- Sportswear
- Accessories



Summer Hrs.: Daily 10 A.M. Evgs.: Wed., Thurs., Fri.  
Closed Mondays: July-August

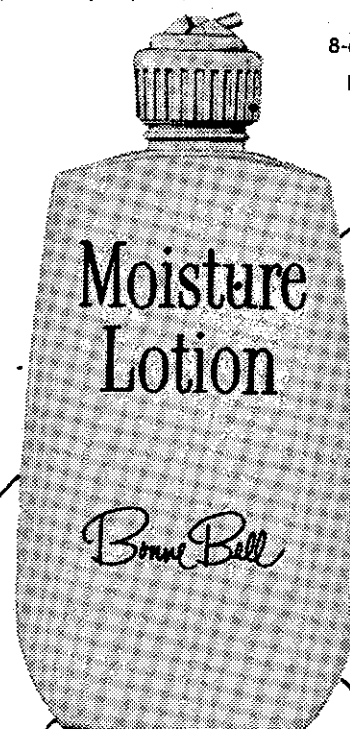
thirsty  
skin special

## 1/2 Price Sale of *Bonne Bell* moisture lotion

During August only.

Now when your skin is taut and thirsty and flaky-dry, Bonne Bell offers her moisture-plenty facial lotion at a price so low you can use it as a body lotion. Moisture Lotion keeps your complexion soft and glowing under sun and make-up—replaces vital moisture that summer sun, wind and water take from your skin. 8-oz. Moisture Lotion Special in spill-proof, flip-top dispenser bottle. NOW only \$3.00.

8-oz. ONLY ~~\$3.00~~  
Regularly ~~\$6.00~~



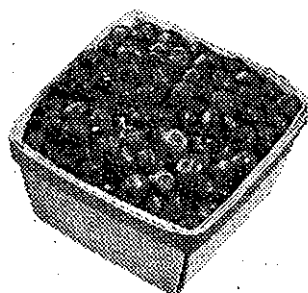
IF PRODUCT OR PERFORMANCE DEFECTIVE  
★  
Good Housekeeping  
GUARANTEES  
REPLACEMENT OR REFUND TO CONSUMER

Pint Size (Reg. \$10.00) also on sale \$5.00

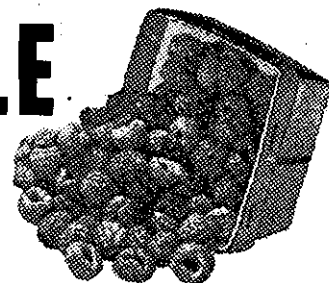
## L. J. MULLEN PHARMACY

"At Your Service — Everyday of the Year"

256 Delaware Avenue 439-9356 Elsmere, New York



# 1st ANNUAL FROZEN FRUIT SALE



**READY FOR CANNING OR FREEZING**

**4 GAL. CAN — 30 lbs.**

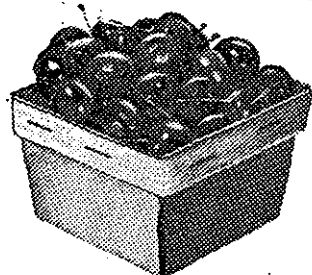
**Montmorency Sour PITTED CHERRIES in Sugar.....\$ 9.90**

**Also Same Size Can Of:**

<b>SWEET PITTED CHERRIES in Sugar 27 lbs.</b>	<b>\$ 9.90</b>
<b>STRAWBERRIES in Sugar 30 lbs.</b>	<b>\$10.95</b>
<b>SLICED PEACHES in Sugar 30 lbs.</b>	<b>\$ 8.95</b>
<b>BLUEBERRIES No Sugar 20 lbs.</b>	<b>\$ 8.60</b>
<b>RED RASPBERRIES No Sugar 28 lbs.</b>	<b>\$10.60</b>
<b>BLACK RASPBERRIES No Sugar 25 lbs.</b>	<b>\$16.10</b>
<b>BLACK BOYSENBERRIES No Sugar 28 lbs.</b>	<b>\$ 9.60</b>
<b>Purple Pitted PLUM HALVES in Sugar 30 lbs.</b>	<b>\$ 7.30</b>
<b>SLICED SPY APPLES in Sugar 30 lbs.</b>	<b>\$ 7.45</b>
<b>RHUBARB No Sugar 28 lbs.</b>	<b>\$ 5.95</b>
<b>PEAS 12 boxes 2 1/2 lbs. each 30 lbs.</b>	<b>per carton \$ 7.60</b>
<b>COARSE CRUSHED PINEAPPLE No Sugar 30 lbs.</b>	<b>\$ 8.60</b>

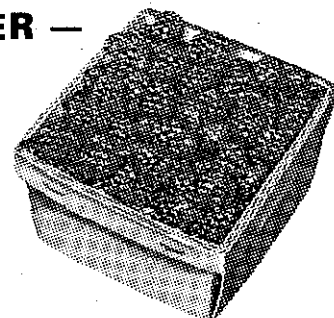
ORDERS MUST BE PLACED AT YOUR LOCAL AGWAY STORE BY FRIDAY, AUGUST 16, BY 4:30 P.M.  
ALL ORDERS MUST BE PICKED UP AT YOUR LOCAL AGWAY STORE BY THURSDAY, AUGUST 22  
BETWEEN 8 A.M. AND 4:30 P.M.

**— NONE SOLD WITHOUT ADVANCE ORDER —**



## ALSO ON SALE

Chest and Upright Freezers  
Plastic Freezer Boxes  
Plastic Freezer Bags  
Freezer Tape



## ALBANY AGWAY RETAIL STORE

642 SOUTH PEARL STREET, ALBANY  
We are NOT OPEN SUNDAY



## Tops!

The Bethlehem Police Department was presented with the "department of the year award" for the third consecutive year by the State Traffic Commission.

Chief Peter Fish accepted the award on behalf of his men at Grossinger's in the Catskills, where the Chief of Police Convention took place.

The award is given for excellence in handling accidents, keeping accident records and carrying out a first-rate accident training program.

Chief Fish accepted a plaque and a set of library books dealing with accident prevention and the vehicle and traffic law.

The chief said, "I am extremely proud of my men for winning the award the third year in a row. For the third time, the effort they put into investigating accidents has given this department the right to be proud."

## Champs

Friday evening, July 26, Hilchie's clinched the Tri-Village Little League Major Championship by defeating Albany Public Markets 3-1. The team finished an eighteen game schedule with 15 wins and 3 losses.

Far from a pre-season favorite, team spirit and effort carried the boys to the crown. Regular pitchers Terry Tipple, 8-0 and Shawn Fitzgerald, 5-1, and the steady play of twelve year old catcher, Danny Dalton, second baseman, Ricky Webster and shortstop, Joe Salisbury provided the drive that gave Hilchie's a two game lead for first place.

Boys on the winning team are: Joe Salisbury, Danny Dalton, John Vandetti, Ricky Webster, Tommy Fannin, Terry Tipple, Shawn Fitzgerald, Jimmey Harder, Kevin Grady, Rich Killar, Lee Bolduc, Danny Fannin, and Danny Harder.

THE SPOTLIGHT is published every Thursday by Spotlight, Inc., 154 Delaware Ave., Delmar, N.Y. ROBERT G. KING, PUBLISHER. (Controlled Circulation Postage Paid at Delmar, N.Y.) Deadline for news is Thursday afternoon, one week preceding publication; deadline for display advertisements is Friday afternoon.

## The Rainmaker

The Charlatans Arena Summer Theater group, producers of some of the area's finest drama, never tires. After a successful three day run last week



Mr. Currie, (Steve Lanier) consoles his daughter Lizzie, (Janet Wall) during a rehearsal of "The Rainmaker."

of "The Brick and the Rose" and "Anastasia," which were played to near full houses every night, the young acting troupe is again ready to lift the curtain on another production.

"The Rainmaker," a hit as a Broadway play, musical, and movie, will now make its arena theater debut on August 15, 16,

and 17 at 8:15 on the Bethlehem High School stage. Starring Cliff Saper as the rainmaker, Janet Wall, Steve Lanier, Terry Jones, Lee Bailey as the members of the Currie family, Ted Phelps as the deputy, and Tom Scurrah as the sheriff, the play promises to be a hit in Delmar also.

The famous story of the con-man who comes to a mid-Western farm with the pitch that he can bring rain and ends up bringing that plus much more to the farm family, will never seem too trite or cliched - it is one of the true American romantic comedies. Boston University Drama major, Ron Eddo is directing "The Rainmaker." Ron, seen often on the B.C. stage ("Zoo Story," "J.B.," "High Window," "Li'l Abner," "The World of Carl Sandburg," a Dramatic Interpretation Contest winner) decided to try his hand at directing this Summer and has beautifully adapted "The Rainmaker" for the arena stage.

Tickets are \$1.00, and they may be purchased from any Charlatans member.

## School News

Mary Elizabeth Rugar, niece of Mrs. Florence House, 19 Burhans Place, Delmar, was among those who recently completed

the Executive Secretarial Course at the Mildred Elley Secretarial School in Albany. Miss Rugar was a member of the Student Christian Association and the Riding Club. She has accepted a position for the CIA in Washington, D. C.

...

Michael J. Cunningham, son of Mr. and Mrs. William E. Alwell, 23 Elsmere Avenue, Delmar, will study this fall at the Freiburg center of the Institute of European Studies.

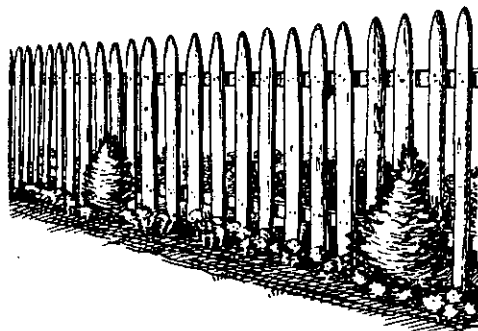
Mr. Cunningham is a junior at Manhattan College in the Bronx, majoring in philosophy.

Freiburg is one of five centers of the Institute where American college undergraduates have the opportunity of studying at a European university with European professors. Other centers of the Institute, Chicago-based sponsor of one of the oldest and largest American programs of foreign study, are in Madrid, Nantes, Paris, and Vienna.

...

John R. Twombly, son of Mr. and Mrs. John J. Twombly, 45 Adams Place, Delmar, has been placed on the Dean's List for the freshman year at the University of Pennsylvania at Philadelphia. John is a student in the Wharton

## "The Colonial" Picket Fence



A complete selection of quality fence is at the Garden Shoppe: Post & Rail - Rustic Red Cedar - Stockade - Spaced Picket - Basketweave.

## About Picket Fences . . .

For years picket fences have been used by homeowners who wish to obtain a measure of privacy while maintaining a neighbourly atmosphere. Rustic picket combines the advantages of other picket styles with the care-free features of Canadian Cedar. Our "COLONIAL" pattern is manufactured from selected pickets of varying widths and is particularly suited to the country and wooded suburban lot. 4x8 sect. (including 1 post) \$9.50



Daily: 8-5:30, Sat.: 8-5  
Closed Sundays

**439-1835**

ROUTE 32 (Feura Bush Rd.) GLENMONT

Specialists in Landscape-size Plants

# KEN SMITH

**Moved to  
232 Delaware Ave.**



**AND  
WILL WELCOME YOU  
WITH A**

**DOUBLE  
S&H  
FREE Green Stamps  
on all  
"fill-ups."**

**ELSMERE — 439-9859  
S&H Green Stamps**



School of Finance and Commerce at the University. He was graduated from B.C.H.S. in 1967.

John also has been selected as the outstanding cadet in the ROTC Program at the University of Pennsylvania for the 1967-68 academic year. He was awarded the Army ROTC Superior Cadet Decoration.

...

Kathryn Ann Hofaker, daughter of Mr. and Mrs. A.L. Hofaker, 5 Salisbury Road, Elsmere, was among those who recently graduated from the Mildred Elley Secretarial School in Albany. Miss Hofaker was a member of the Newman Club, the Glee Club and the Riding Club. She has accepted a position with the CIA,



Washington, D.C. Miss Hofaker is a 1967 graduate of Bethlehem Central High School.

...

The parents of Roger A. Campbell of New Salem have been notified by the College of Engineering, University of Michigan, that their son has scored straight "A" marks and a 4.0 average for the past semester and that he has been placed on the Dean's Honor List. He was graduated with honors in science from Clayton A. Boughton High School, Voorheesville, in June 1964.

Last summer he was awarded an IAESTE Scholarship and studied as a research student at the

# 1/2 PRICE SALE

ON ALL

## SUMMER SHOES

FOR MEN & WOMEN

## DELMAR BOOTERY

Four Corners

Jack Leonardo, Prop  
Shoe Rebuilding by Factory Method

HE 9-1717

## THE SPOTLIGHT

Ship Research Laboratory, University of Delft, Delft, Netherlands.

He will be graduated from the University of Michigan in December 1968 with a B.S. in Naval Architecture and Marine Engineering.

## On Panel

On July 31 Mrs. Gladys V. Hosey, Chairman of the Business Education Department at Bethlehem Central Senior High School, and Mrs. Margaret H. Westervelt, Business Teacher, participated on a panel at the State University of New York at Albany.

The panel was a part of the "Workshop in Current Issues in Vocational Business Education" held in the Assembly Room of the Campus Center, and arranged by Dr. Herbert A. Tonne, Professor of Business Education. The morning session featured talks by Dr. Elvin S. Eyster, Professor of Business Administration, Indiana University, and Dr. Frank W. Lanham, Professor of Education, University of Michigan.

Following lunch at the Dutch Quadrangle dining room, Dr. Roswell E. Fairbank, Professor of Business Education and Director of Business Education Programs at SUNY Albany, introduced Dr. Leonard J. West, Associate Professor of Educational Research, City University of New York. Dr. West's topic was "Learning and Instruction: Facts and Fallacies." Following this presentation, Mrs. Hosey was Chairman of the Panel Discussion of the items presented. Her panel consisted of Mrs. Westervelt, Dr. Ruth H. Gaffga, Research Associate, Bureau of Occupational Education Research, State Education Department; Miss Helen N. Safford, Assistant Professor of Business Education, SUNY Albany; and Benjamin Willard, SUNY Agricultural and Technical College, Alfred.

The ONLY publication to reach EVERY home in the area: The Spotlight.



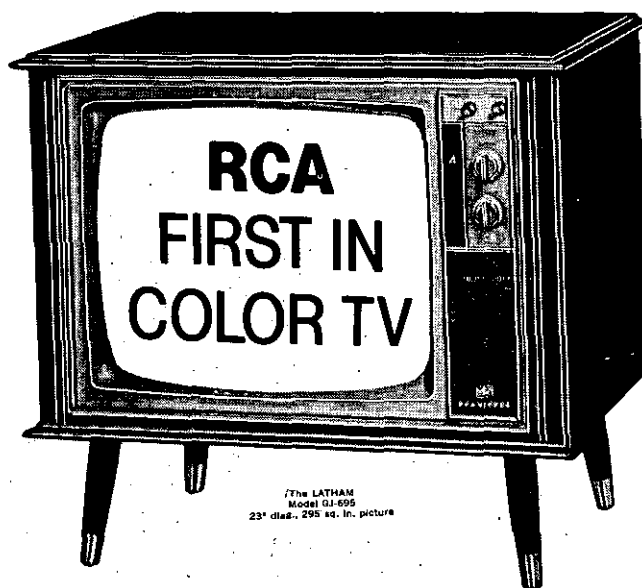


**MODEL GJ695**  
**295 sq. inch screen**

**\$498.00**

**Limited Amount**

- Super Brite Hi-Lite Picture Tube
- 295 square inches
- Wood Cabinet
- RCA Solid Copper Circuits
- Long Life Transistors
- Automatic Chroma Control
- Power Transformer
- Tone Control



**Another Convention Special**

**1st Payment**

**Not Until Nov. 20th**

**Another Special**

FREE 2 yr. Picture Tube  
 Warranty

FREE 90-day Service  
 Warranty

FREE 1 yr. Parts Warranty  
 FREE Delivery & Normal  
 Installation

**BOB Sowers'**  
**DELMAR APPLIANCES**  
 239 Delaware Avenue, Delmar / 439-6723

Hours: Mon. & Tues.: 10 A.M. to 6 P.M. - Wed., Thurs. & Fri.: 10 A.M. to 9 P.M. - Sat.: 9:30 to 5 P.M.



## Meeting

The La Leche League of the Tri-City area will hold the second in its series of four monthly meetings at 8 P.M. August 13 at the home of Mrs. Jules Kerness, 549 A Kenwood Avenue, Delmar. Mrs. Ralph Frey of Colonie will direct a discussion of the "Art of Breast-feeding and Overcoming Difficulties."

All mothers and expectant mothers who are interested in nursing their babies are invited to attend. Further information about the meetings or the activities of the La Leche League may be obtained by calling Mrs. Frey.

## Accent on Youth

The appearance and activities of young men are getting more attention than ever before from one of the nation's largest catalog merchandisers.

In its new fall and winter catalog, Montgomery Ward & Co. features additional pages of men's fashions and scores of new items ranging from canvas slacks and European togglecoats to lean and quick Mojave motorcycles and new 12-string guitars, nine different amplifiers and 10 models of portable stereo phonographs.

Vincent R. Burns, store manager at the big shopping complex in Menands, points out that the 1,372-page catalog, now being distributed to more than six and one half million homes across the nation, caters to all members of the family — but especially to the interest of young men.

New men's clothing stressing style, color and ease of maintenance and the latest in skis, cycles and bikes, auto accessories, camping items, and other recreational merchandise are included in the catalog, Burns said.

"Young men today are more conscious of fashion than ever before," Burns noted, "and they are involved in a wider variety of recreational activities."

"Our new catalog," he said, "is tuned in to the interests of these fun-loving males who like





VINCENT R. BURNS

the 'now' styles in clothing as well as recreational items."

Throughout the catalog, he said, items are designed for the comfort, convenience, and pleasure of all consumers. "Merchandise is designed to be easy to use and to maintain so that consumers have more time for recreation and entertainment," he said.

Burns pointed out that new ideas in the catalog include furniture fabrics treated to be stain resistant; a seamless floor finish that can be easily applied to any surface and never needs waxing or buffing; clothing, draperies, linens, and other home furnish-

ings with perma-press fabrics to make ironing nearly obsolete.

Also, a new 18-pound capacity dryer push button dishwasher that handles 17 full place settings in one load; super-hard teflon cookware which lasts 8 to 10 times longer than ordinary teflon, and which metal tools won't scratch; floor valet that dispenses the solution, scrubs the floor and vacuums up the scrub water; electronically self-cleaning ovens in four models; four complete rooms designed for the catalog by ward's home furnishings coordinator D.H. Farrar and his staff.

Ward's designer advisory council has made it easier than ever for women to be fashion-right and color-perfect, the Menands store manager said. The council includes such famous designers as Rudi Gernreich of California, Simonetta and Philippe Heim of Paris, Alberto Fabiani and Nora Aponte of Rome, Codagh of Dublin, Jonathon Burns and John Steiner of London and Melba Hobson and Eva Stillman of New York.

Included in the catalog are wool knits from Italy and England, dashing Cossack hats of Norwegian fox, mandarin-collar pants suits, and romantic Edwardian lace dresses, Burns said.

New items in the catalog for

fast-moving young men, he said, include skis made by the manufacturer of the 1968 Gold Medal Olympic ski; trail breaking Mojave motorcycles; portable stereo tape player for the car and outside, and a new 14-inch portable color TV, a new two-suit mix and match outfit that converts into 24 different wearing combinations; new fashion items including double-breasted blaz-

ers, Glen Placid suits, herringbone tweed sports coats and turtle neck sweaters.

Also, wide track oval tires and new car accessories such as side lights that can be installed on any car; sports equipment selected by experts including George Allen, head coach of the Los Angeles Rams, John Verry, the internationally known skier, Art Mercier, and outdoor expert;

*girls hate to take them off!*

**Darlene®**



Pure artistry of Fashion . . . "Wild Roses"! A fresh, sweet, and irresistible hand-screen print by Darlene. Softness starts with the delicate hand of Angora, 50% French rabbit hair, 40% lambs wool, 10% nylon. A casually chic cardigan to cover all your wardrobe needs. A pretty picture in vivid jewel tones. Sizes 34 to 42. \$19.00

Open Daily  
9 to 5:30

**Dorothy Lynn** INC.

Phone HE 9-4101

360 DELAWARE AVENUE



**AS ROSEN SEES IT** - Times Union editorial cartoonist Hy Rosen stands beside one of the more than 150 cartoons and other works mounted in an exhibit in the community room of the City and County Savings Bank in Albany. The show, entitled, "As Hy Rosen Sees It," includes a large number of his award-winning cartoons, and some sculpture and prints. It will remain on view until late next month.



# The Light Touch

By Bob Jackson

You can't be sure of anything these days. Just think of all the mothers who, 20 years ago, had their daughters vaccinated in places they thought wouldn't show.

\*\*\*\*\*

Before the year is out, 3,500,000 kids will turn 18. And 7,000,000 parents will turn pale.

\*\*\*\*\*

You can identify a reckless driver when the tiger in his tank takes out hospitalization insurance.

\*\*\*\*\*

She was so skinny even her sunburn didn't fit.

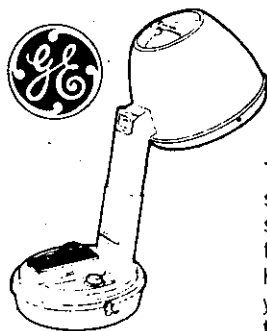
\*\*\*\*\*

Know why things are always in the last place you look? Because after you find them, you stop looking!

\*\*\*\*\*

You can stop looking for advice to make your home more comfy. Come to Delmar Lumber.

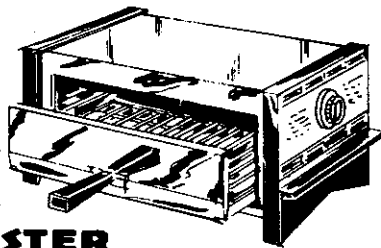
## THIS WEEKS SPECIAL



### HAIR DRYER 1988

This portable uses same drying method as salon styles... conditioned, filtered air. Height adjusts while you're seated. Four hot-to cool sets.

1288



### TOASTMASTER OVEN BROILER

Broil, bake or warm everything from frozen dinners to steaks. Toasts, too. Thermostatically controlled from 200° to 450°



## DELMAR LUMBER

SATURDAY HOURS: 8 to 4 (Store & Yard)

Bruce Randall, 'Mr. Universe,' golf great Julius Boros and archery big game hunter Jim Dougherty.

"In the hunting equipment pages of our new catalog," Burns said, "we have printed our new gun sale policy which states that customers who order firearms by mail must pick them up in person from one of our outlets."

## Drivers Needed

Volunteer drivers are urgently needed for weekend delivery runs of blood supplies by the Northeastern New York Red Cross Blood Center, 136 South Lake Avenue, Albany according to Joel Eisenhandler, blood center weekend motor service operations chairman. Mr. Eisenhandler said blood is transported in Red Cross vehicles to the 26 hospitals serviced in the eleven counties participating in the blood program.

Any licensed driver who wants

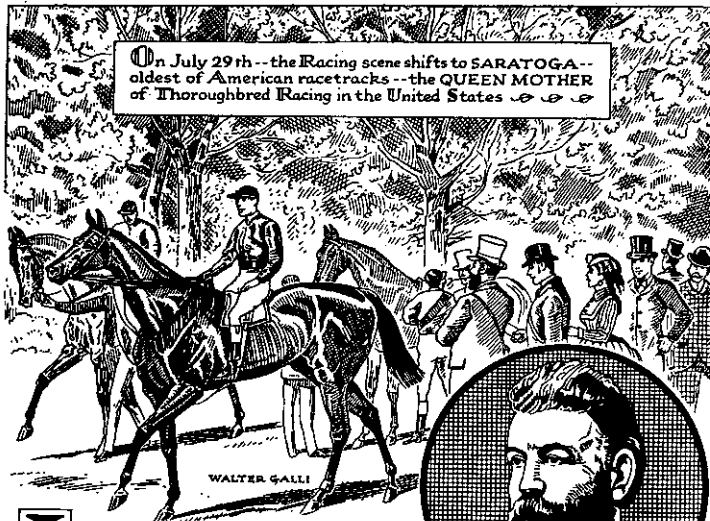
to volunteer his or her services on weekends in the delivery of Red Cross blood supplies should contact Mr. Eisenhandler at 463-0748 or the Albany Area Chapter, American Red Cross at 465-7301.

## Meeting

Landowners should take advantage of the Woodlot Improvement Meeting to be held at Hubert Leber's farm, Medusa, (just off Smith's Corners - Preston Hollow Road). August 20, 3-5 P.M. According to Leonard Palmer, Cooperative Extension Agent, this will be a real opportunity for persons to learn first hand ways to make improvement in their valuable wood lands.

Promptly at 3 P.M., the meeting will start off with a tree identification exercise conducted by Prof. Alex Dickson, Cornell University. There will be a tree cutting demonstration by a local logger, Jack Sensabaugh, N.Y.S. Forester, will discuss care and

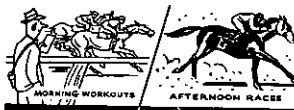
## SARATOGA IN AUGUST -- HORSES AND HISTORY



It was back in 1863 that John Morrissey, the Champion Pugilist, opened the first running track at SARATOGA -- and ever since Racing has become a "WAY OF LIFE" for one glorious month every year.



JOHN MORRISSEY



In the mornings -- breakfast and a view of the most famous Thoroughbreds in America working out for such famous events as the Travers, Alabama and Hopeful stakes. In the afternoons, starting at 2 P.M., nine thrilling races a day!



The feature race of the OPENING DAY program will be the 93d running of the FLASH Stakes for 2-year-olds. REMORSELESS, one of the great fillies of turf history, won the first running in 1869.

## THE SPOTLIGHT

management of the forest.

Frank Leavitt, Albany County S.C.S. Technician will talk about soils that are suitable for profitable production.

Edward Arnheiter, Jr., Albany County A.S.C. Manager, will discuss the cost-share program and how you can get help.

Gene Kellam, Albany County S.C. District, will be on hand to answer questions on what varieties to select.

The meeting will be held at the woodlot of Hubert Leber.

In case of rain, the meeting will be held in the barn at the farmstead.

## Named Director

Phillip A. Miller has been named Executive Director of the Albany County Unit, American



Phillip Miller

Cancer Society, it was announced here today by William W. Pinkel, Executive Vice President



HONEYMOONING at Cambridge Beaches in the resort islands of Bermuda are Mr. and Mrs. Mark Singer of 68 Dumbarton Drive, Delmar: Mrs. Singer is the daughter of Mr. and Mrs. I. Kahn of 21669 Independence, Southfield, Michigan. Mr. Singer's parents, Doctor and Mrs. Harold Singer, live at 68 Dumbarton Drive, Delmar. \*

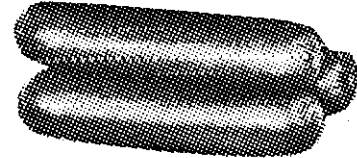
US CHOICE CENTER CUTS  
TOP — RUMP — BOTTOM

## ROUND ROAST

lb. **99¢**

## First Prize FRANKS

lb. **69¢**



## Ground Beef PATTIES

lb. **69¢**

LEAN, STORE SLICED

## BOILED HAM

lb. **99¢**

DUNCAN HINES

## CAKE MIXES

your choice **29¢**

MAXWELL HOUSE

## COFFEE

Reg. or Drip

1 lb. **69¢**



RICH'S

## COFFEE RICH

16 oz. carton **19¢**

DOLE

## PINEAPPLE- GRAPEFRUIT DRINK

46 oz. **4 for 1.00**



TREE  
SWEET

## SLICED CRISPIES

16 oz. jar **23¢**

## PRODUCE

HOME GROWN

Tomatoes lb. **29¢**

HOME GROWN

CORN **5¢** ear



JUNCTION HIGHWAYS 85 & 85A  
NEW SCOTLAND, NEW YORK

HE 9-5398

Open Daily and Sundays

10 A.M. to 10 P.M.

Reserve right to limit quantities  
Prices Effective Thurs., Fri., & Sat.

8/8, 8/9, 8/10

of the Society's New York State Division.

In his new position, Miller will be in charge of the development of the American Cancer Society's programs of public and professional education, service to cancer patients, and the annual Cancer Crusade in Albany County.

A native of Albany, Miller lived in Delmar for a number of years.

WHY DON'T **YOU** SUBSCRIBE  
TO **THE SPOTLIGHT**

He is a graduate of Bethlehem Central High School, Delmar; Ohio State University, Columbus, Ohio; and the State University of New York at Albany.

## Watering Priorities

If you are like most gardeners, you hate to see plants wilt and lawn turn brown from the lack of water. Sure, you would

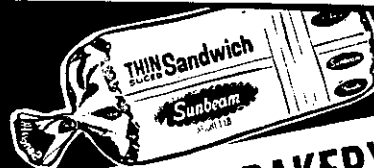
like to water everything but water restrictions or fear of wells running dry make this impossible. Horticultural Specialists with Cooperative Extension at Cornell University suggest that you set priorities to make the best use of available water.

Trees and shrubs that were planted either this past spring or last year require large amounts of water. These newly transplanted plants have not yet developed large root sys-

tems. This means that the tree or shrub roots cannot reach enough water and you must supply it. One way to do this is to let the hose run a trickle, for several hours, at the base of each shrub or tree.

Flowers, vegetables and lawns all require about one to one and a half inches of water each week for best growth. If this is all supplied by watering, it will require 600-900 gallons of water to thoroughly water an area 50 feet by

# Freikofer's



**HO 3-2221**

## THURSDAY

August 8th

Raspberry Coffee Cake ... 79c  
Honey Nut Round ... 74c  
Bavarian Pumpernickle ... 33c

## MONDAY

August 12th

Cinnamon Curl Buns ... 39c  
Choc. Marshmallow Round ... 74c  
Buffet Rye Bread ... 33c

## FRIDAY

August 9th

Apple Turnovers ... 69c  
Blueberry Crunch ... 69c  
Salted Rye Bread ... 33c

## TUESDAY

August 13th

Cherry Cheese Coffee Cake ... 74c  
Strawberry Chiffon Cake ... 49c  
Raisin Bread ... 38c

## SATURDAY

August 10th

Pineapple Cheese Coffee Cake ... 74c  
Maple Round ... 79c  
Sliced Pumpernickle ... 33c

## SPECIALS

Picnic Supplies  
Hot Dog Rolls  
Hamburg Rolls

Available Every Day **33c**

Manischewitz  
**Jewish Rye**

For Those Hearty Sandwiches **37c**

**Chocolate Chips**

Available Monday and Thursday **59c**

Dozen Assorted  
**Donuts**

Available Daily **65c**

**Louisiana Ring**

Every Monday and Tuesday **79c**

## Features of the Week

**Rolls to Go With Summer Salads**

Butter Parkerhouse Pan Rolls    Hard Seed Rolls Butter Rolls    Cloverleaf

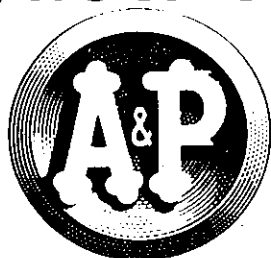
## Snack Favorites

Individual Brownies — Fig Bars — Filled Oatmeal Cookies  
**10c Each or Buy the Box**

# Freikofer's

A TRADITION OF QUALITY SINCE 1913

we care



# what does A&P stand for?

(Besides The Great Atlantic and Pacific Tea Co., Inc.)

Fairness, honesty, dependability and quality.

Our founder established these business guides for A&P over 100 years ago.

It is from this basic foundation that so many of our current-day policies have grown:

Our Raincheck policy, for example, which assures you that you will never miss out on an advertised item.

Our policy of packaging meats, that guarantees that the side you can't see is equal to or better than the side you can see.

Our complete and unconditional guarantee of anything you buy at A&P, no matter who makes it.

Our dedication to quality in the production of our own brands. Quality standards so high that we guarantee any product bearing the A&P Seal is equal to or better than the nationally famous brands.

You can probably sum it up in one word, "CARE." We care about you.

When you think about it... shouldn't A&P be your store?

COPYRIGHT © 1968, THE GREAT ATLANTIC & PACIFIC TEA CO., INC.

## Jane Parker Bakery

JANE PARKER  
**APPLE PIE**  
LARGE 8 INCH  
1 lb. 8 oz. pkg. **49¢**

JANE PARKER  
**WHITE BREAD** 2 1/2 lb. **41¢**  
JANE PARKER DANISH 12 oz. **55¢**  
**PECAN RING** pkg.  
JANE PARKER PLAIN or POPPY 1 lb. **55¢**  
**VENNA BREAD** 2 1/2 lb. **55¢**

## Delightful Dairy Buys!

A&P DOMESTIC SLICED  
**SWISS CHEESE**

8 oz. **45¢**  
pkg.

A&P CHEESE  
**MUNSTER CHUNK**

lb. **85¢**

A&P Small or Large Curd  
**COTTAGE CHEESE**

2 lb. **55¢**  
ctn.

SUNNYBROOK GRADE "A"

**FRESH EGGS**

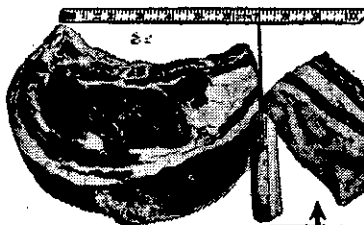
MEDIUM **2 79¢**  
SIZE doz.

## "Super-Right" Quality Meats!

WE SELL ONLY U. S. GOV'T INSPECTED MEATS & POULTRY

"SUPER-RIGHT" QUALITY

## RIB ROAST



A&P REMOVES AND SELLS THESE  
SHORT RIBS FOR 59¢ A POUND

ALL 7-INCH CUTS  
FROM THE  
FIRST 4 RIBS ONLY!

lb. **89¢**

## TURKEYS



GRADE  
"A"  
16 TO 24  
POUND  
AVER.

10 TO 14  
POUND lb. **39¢**

lb. **35¢**

"SUPER-RIGHT" FROM CHUCK  
**CALIF. ROAST**

lb. **69¢**

"SUPER-RIGHT" Chopped Frozen  
**BEEF STEAKS** 2 lb. **\$1.49**  
pkg

"SUPER-RIGHT" IN CHUNK  
**LIVERWURST**

lb. **49¢**

"SUPER-RIGHT"  
**CANNED HAM**

4 lb. **\$3.89**  
can

"SUPER-RIGHT" BONELESS  
**CHUCK ROAST**

lb. **79¢**

"SUPER-RIGHT" Sliced Quarter Loin  
**PORK CHOPS**

lb. **79¢**

"SUPER-RIGHT" SKINLESS  
**FRANKFURTERS**

lb. **69¢**  
pkg.

PEELED & DEVEINED  
**COOKED SHRIMP** lb. **\$1.29**

## Fresh Produce Values!

SWEET SOUTHERN  
**PEACHES**

4 lbs. **49¢**

SWEET and JUICY  
**CANTALOUPE**

EXTRA  
LARGE **3** for **\$1.00**  
27 SIZE

ONE PRICE... NONE PRICED HIGHER

Red Ripe

**TOMATOES**

cello **25¢**  
pkg.

SANTA ROSA

**RED PLUMS**

lb. **29¢**

CALIFORNIA

**LEMONS**

12 for **59¢**

CRISP ICEBERG

**LETTUCE**

large **19¢**  
head

## Big Grocery Features!

### COFFEE

SAVE 30¢

A&P 10 oz.  
INSTANT jar

**99¢**

SCOTT JUMBO  
**TOWELS**

3 rolls **\$1.00**

NEW  
**A&P SALT**

1 lb. 10  
oz. pkg. **9¢**

ANN PAGE ELBOW  
**MACARONI**

2 lb. **39¢**  
pkg.

### TOMATOES

CONTADINA  
SOLID ROUND  
PUREE  
OR DICED

**3** 1 lb. **\$1**  
12 oz. cans

GALA  
**NAPKINS**  
ANN PAGE  
**BEANS**

2 pkgs. **39¢**  
of 50

3 2 lb. 9 **\$1.00**  
oz. cans

VACUUM PACK  
**A&P COFFEE**

2 lb. **\$1.29**  
can

20 feet. With the faucet wide open, it will take about 3 hours and twenty minutes to water the 50 x 20 foot area with a hose.

Lawns will generally recover during the cooler, moist fall season. So if you have flowers and vegetable gardens as well as a lawn, you may wish to let the lawn take care of itself.

Whenever you water be sure to water deeply. The soil should be moist to a depth of 6 inches. Less water than this will encourage shallow rooting and as a result will do more harm than good. Shallow watering is also wasteful. Evaporation takes place in the top three inches of soil. If you water to wet only the top three inches of soil, most of this water will be lost through evaporation and will not help your plants, according to the Extension Specialists.

Extension's suggestions on watering are to water newly planted trees and shrubs first, then flower or vegetable gardens, and, if you still have time and water, the lawn last. When you water, water enough to moisten the top 6 inches of soil or do not water at all. It is far better to water a small area well and forget the rest.

## Table Talk

Food marketing procedures will be highlighted on Table Talk this week according to hostess, Mrs. Eleanor J. Wages. Table Talk can be viewed on Wednesday, August 14, at 7:30 a.m. on WAST, Channel 13.

A film entitled "Janet and the Genie" produced by the United States Department of Agriculture takes the viewer through meat packing, poultry processing, apple packing, egg grading and dairy plants. A better know-

Division of Cooperative Extension in area counties.

## To School

Arthur F. Young, Jr., Assistant Cashier of the National Commercial Bank and Trust Company, will attend his second summer session of The School of Consumer Banking which is being held on the campus of the University of Virginia, Charlottesville, August 4-16. Mr. Young is one of 273 bank officers and department heads who will attend the two week session, and is vice president of his class. Students will be represented from 35



Arthur Young, Jr.

states, the District of Columbia, and Puerto Rico.

To qualify for graduation, Mr. Young must attend three summer sessions at the University of Virginia. In addition, he must

ed at 126 Williams Street, Newark.

...

Sharon Smith, daughter of Mr. and Mrs. Willis Smith of Bethlehem Center, Glenmont and Ronald Munzberg, son of Mr. and Mrs. Alfred Munzberg of Ra-



Mrs. Ronald Munzberg

vena, were married at the First Reformed Church of Selkirk, at a candlelight service. The bride

## DOES FREEDOM OF THE PRESS AND FOURTH ESTATE MEAN BETTER READING FOR YOU?

Over the hundreds of years of our independence, no one has enjoyed more freedom of purpose than the "fourth" estate, the press. This is still true today, even as we have adopted more restrictions on our personal life, the press still enjoys the widest of freedom. True, sometimes this freedom is not exercised to the fullest for the benefit of the most . . . but generally we do a fairly good job. The Spotlight is a member of this fourth estate, and as such, should warrant your support.

To keep alive one of the great freedoms, subscribe now; let your paid subscription point the way to greater local journalism!

## Subscription Blank

THE SPOTLIGHT  
Delmar, New York

Date \_\_\_\_\_ 19\_\_

☐ Please enter my subscription to the SPOTLIGHT for 3 YEARS.  
I enclose \$3.50

☐ Please enter my subscription to the SPOTLIGHT for 1 year.  
enclose \$2.00

Name \_\_\_\_\_

Street Address or Route \_\_\_\_\_

City or Town \_\_\_\_\_ State \_\_\_\_\_

Catalog Sales Department

MONTGOMERY  
WARD

Grand



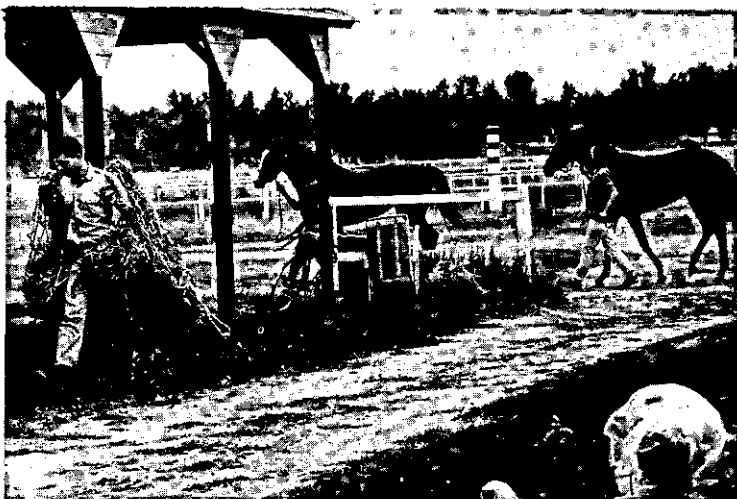
sumer and Marketing Service's grading and inspection services will be explained.

Mrs. Wages reminds viewers that Table Talk is presented weekly by the Home Economics

In order to simplify our book-keeping, Spotlight Classifieds must be paid for in advance of publication.

## Weddings

Pamela Lee Rook, granddaughter of Mrs. Leo Rook and the late Mr. Rook of Delmar, was married to Charles I. Underhill, son of Mr. and Mrs. Charles S. Underhill, 128 Pine Street, East Aurora, New York, on July 27 at St. Mark's Church in Newark, New York. The bride resid-



THE STARS ARRIVE - Thoroughbreds from Aqueduct head for their new stalls as they arrived in the rural atmosphere of Saratoga Race Track for the opening of the 105th season on Monday, July 29. With them is a groom carrying their pet food.

Escape the commonplace...  
come to



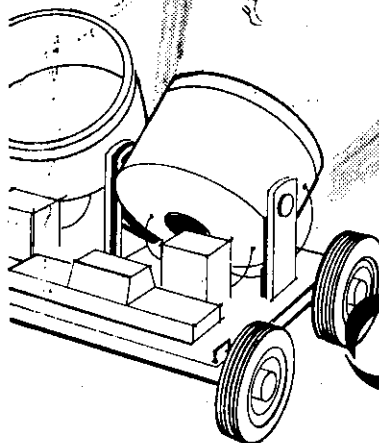
Steak House

Open 11 AM to 2 AM  
Closed Sundays July and August  
(Continuous Music Nightly)

Across from Colonie Center

# Opening...

The biggest, newest Shopping Center in town.



# WARDS NEW FALL CATALOG

Shop in Person

SHOP BY PHONE  
ANY HOUR, ANY DAY  
call

HO 2-2611

SHOP IN PERSON AT ANY ONE OF THESE 2 LOCATIONS

Delmar - 222 Delaware Ave.

Mon., Tues., Wed. - 9:30 to 6 P.M.  
Thurs. and Fri. to 9 P.M. Sat. to 5:30 P.M.

150 NORTH BROADWAY  
MENANDS

OPEN DAILY  
9:30 A.M. to 9:30 P.M.

Spotlighting: a brand new shopping center for all your family's needs... Wards new Fall Catalog. Yes, from the designer-approved fashions in the front, to the decorator-approved furnishings in the back, it's got the latest, the greatest! Shop it today.

No Money Down—and now twice the buying power for the same low monthly payment with Wards Charg-all Credit!



# FINAL SUMMER

# CLEARANCE

REDUCED TO ROCK BOTTOM - WE MUST SELL TO MAKE ROOM  
FOR FALL MERCHANDISE NOW ARRIVING!

	Reg.	Sale		Reg.	Sale
<b>SUITS</b>	50.00	\$35.00	<b>SPORT COATS</b>	40.00	\$28.00
	58.00	40.00		45.00	31.00
	60.00	42.00		50.00	35.00
	65.00	45.00		55.00	38.00
	70.00	49.00		60.00	42.00
	75.00	52.00		70.00	49.00
	80.00	56.00		75.00	52.00
	85.00	59.00			

Slight Charge  
for  
Alterations

## All Summer Weight SLACKS

## 30% OFF

SHORT SLEEVE

## Knit & Cotton SPORT SHIRTS

**\$3.00**  
(Reg. to \$9.00)

## SPECIAL (All) VELOURS

Long & Short Sleeve - Broken Sizes - Reg. to \$14.00

**\$2.50**

## DRESS SHIRTS (Famous Maker)

Regular & Button Down - Reg. to \$7.00

**\$3.00**

## Famous Maker RAINCOATS (unlined)

Limited Quantity - Broken Sizes

Reg. \$37.50 **Now \$25**

*Paul Mitchell's*  
**MEN'S WEAR**

99 DELAWARE AVENUE  
ELSMERE, N.Y.

Phone 439-3218



Convenient  
Layaway

was given in marriage by her father. The Reverend David Boyce performed the ceremony.

The reception was held at Mario's Theatre Restaurant with Earl Pudney and his orchestra.

The couple left on a wedding trip to Atlantic City. They will reside at Bethlehem Center, Glenmont.

Miss Smith is a 1965 graduate of Bethlehem Central High School and received her AAS in Accounting from Hudson Valley Community College in June of 1967. She attended Parsons College, Fairfield, Iowa. Miss Smith is employed by the Agents Accounts Department of the Hartford Insurance Company.

Mr. Munzberg is a 1963 graduate of the Ravena-Coeymans-Selkirk Central High School. He is a June graduate with a B.S. degree in Pharmacy from the Albany College of Pharmacy. Mr. Munzberg is employed by the Chazan Pharmacy in Albany.

...

On June 29, Edith Jean Harrison, daughter of Mr. and Mrs. Ford H. Harrison of Oneonta, became the bride of Steven N. Hotaling, son of Mr. and Mrs. Leighton Hotaling, Voorheesville.

The ceremony took place in the Mt. Vision United Methodist Church.

After a trip through the New England States, the couple returned to their home in New Salem.

The bride is a graduate of Laurens Central School and Albany Business College. She is presently attending Albany School of Practical Nursing and is employed in the Cardiovascular Department of St. Peter's Hospital.

The groom is a graduate of Clayton A. Bouton High School and was graduated from Pudson Valley Community College. He will enter the U.S. Air Force this Fall. He is presently employed by the McKinney Steel Corp.

The **ONLY** publication to reach **EVERY** home in the area: The **Spotlight**.



## New at Mayfair

Marvin Rosenthal, N.S.I.D., is the newest member of the distinguished staff of interior designers at Mayfair, in Albany.

Although he was educated in the metropolitan New York area and practiced his profession there for a number of years, Mr. Rosenthal is already known to many Tri-Village residents for his creative and knowledgeable approach to interior design.

He attended Pratt Institute for five years, followed by three more years of graduate studies at New York University and Cooper Union. His professional experience is well-rounded. Af-

ter two years as a designer of children's furniture, he became a consultant in architectural design and construction, later specializing successfully in interior design. He is a professional member of the National Society of Interior Designers.

Mr. and Mrs. Rosenthal and their three children are residents of Albany.

## At Saratoga

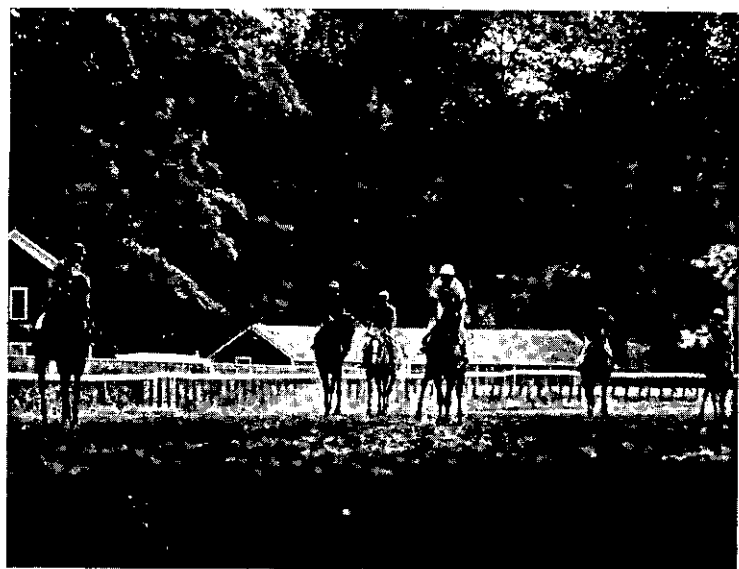
Saratoga, rightly termed the "Capitol of Thoroughbred Racing," opened a 24-day meeting on July 29 and the New York Racing Association has scheduled a program of 19 stakes events for the meeting.

Racing first came to Saratoga in 1863 at a course across the street from the site of the present plant. In 1864 the Saratoga Association moved across Union Avenue to the present site and the original track, now called Horse Haven, is used as a training facility. Thus Saratoga is the oldest track in the United States, a track where tradition rules.

As usual, the two major events on the schedule are the \$75,000

added Travers, which will be run for the 99th time on August 17, and the \$75,000 added Hopeful the classic for two-year-olds which closes out the meeting on August 24.

The Travers, for three-year-olds, goes far towards determining the champion of the division and the last two runnings have produced not only the three-year-old champion but also Horse Of The Year — Buckpasser in 1966



**BUCOLIC SETTING** — Majestic trees provide the ideal setting for thoroughbreds in the backstretch here at Saratoga Race Track as the horses got ready for the 105th racing season which opened on Monday, July 29. The horses relax in a cool early morning atmosphere in the countryside here, a change of pace from life in the big city.

**AVIS** **\$19.**  
RENT  
A  
CAR

Plus  
10c  
a Mile

**Friday — Saturday — Sunday**  
Avis Rents All Makes of Cars—Features Plymouth

**CALL 482-4421**

## PRICE GREENLEAF

# HORNET & WASP SPRAY \$1.98

(SPRAYS 8 to 12 FEET)



### HORNET AND WASP BOMB

New easier way to control hornets, wasps, bees, spiders and other insects which congregate in hard-to-reach outdoor places. Special valve has short range spray for window sills, porches, and other easy-to-reach places, and 12 foot jet stream.



"PRICES SEEDS SINCE 1831"

14 Booth Rd.; Delmar (Off Delaware) Opposite A&P

8 to 6 Monday thru Saturday

FREE DELIVERY

PHONE HE 9-9212

and Damascus last year.

The Hopeful climaxes a meeting at which two-year-olds hold a prominent spot. There are seven stakes for juveniles at the meeting and the top event exclusively for juvenile fillies is the \$50,000 added Spinaway on August 21.

Older horses, fillies and mares, turf course campaigners and jumpers all have their stakes opportunities at the Spa. The \$50,000 added Whitney on the first Saturday of the meeting, August 3, may bring about another meeting between Dr. Fager and Damascus. Three-year-old fillies have the \$50,000 Alabama on August 10 and Dark Mirage, the Triple Crown for Fillies winner, is a likely starter.

During the meeting there will be the annual yearling sale at the new Fasig-Tipton sales pavilion, August 6 through August 9, a sale which attracts the top owners, trainers and breeders from far and near.

The National Museum of Racing is just across Union Avenue from the track and features the

Racing Hall of Fame.

First post time at Saratoga is 2 p.m.

## Welcome, Experimenters!

For some years, the town of Bethlehem has hosted "incoming groups" of from six to twelve persons, sent here by The Experiment in International Living. This summer, however, there has been no formal incoming group, instead the Township will be visited by several young people involved in programs of The Experiment which may be somewhat less familiar to our community.

Presently enjoying a month's stay at the home of Mr. and Mrs. S.H. Hazleton, 101 Darroch Rd., is Cingez Tuncay of Istanbul, Turkey. He has come to the United States under the auspices of AIESEC (Association Internationale des Etudiants on Science, Economique et Commerciales). This organization sponsors young people of other countries who

wish to work as trainees in various businesses in this country. In cooperation with AIESEC, The Experiment places many of the trainees in homes for the first month of their stay. Cingez is at present a trainee in the offices of Capital Newspapers.

Arriving August 9 for four weeks, will be a Mexican elementary school teacher, Rocio Avendario. For several months, she has been a student of English at the School for International Training on the Brattleboro, Vermont, campus of The Experiment. She will join the family of Mr. and Mrs. Hildreth Bailey, 522 Huron Rd. Since Mrs. Bailey is involved in the Heldeberg Workshop, Rocio will have an opportunity to observe a different phase of education from that of the conventional classroom.

## UNICEF

The U.S. Committee for UNICEF announced today that it is ready to receive public contributions for emergency aid to Ni-

gerian children, in response to the worldwide appeal of the United Nations Children's Fund.

U.S. contributions should be mailed to UNICEF, c/o United Nations, New York, 10017. The Committee is alerting its network of state representatives and local volunteer committees to help expedite transmission of public information about the UNICEF appeal.

## The Credit Card

These days, the old saying, "take the cash and let the credit go" is about as practical as trying to buy Manhattan Island in 1968 for \$24 cash. On the other hand you might be able to buy a good chunk of Manhattan Island and charge it on a credit card.

Nobody has tried it yet, but more and more, the credit card is becoming a part of our everyday lives. In fact, cash is becoming so obsolete that it is said people will soon be carrying only enough change to buy a newspaper or to make a phone call.

Paying by check and deposit-

## WE CAN'T FILL EMPLOYERS DEMANDS FOR ABC GRADUATES... SO WE'RE EXTENDING OUR APPLICATION DEADLINE FOR FALL CLASSES !

COMPLETE HIGHER BUSINESS EDUCATION  
IN FIVE MAJOR PROGRAMS OF STUDY

FOR HIGH SCHOOL GRADS  
still hoping to continue their  
education.

FOR VETERANS seeking a  
head start on delayed ca-  
reers.

FOR MEN & WOMEN whose  
education plans may have  
changed.

- ACCOUNTING
- MARKETING-RETAILING
- MEDICAL SECRETARIAL
- DATA PROCESSING-ACCOUNTING
- EXECUTIVE SECRETARIAL
- (with Business Administration minors)



CALL or SEND TODAY FOR FREE  
DAY DIVISION or EVENING DIVISION CATALOG!

ALBANY-BUSINESS COLLEGE, 130 WASHINGTON AVENUE  
ALBANY, N.Y. 12210  
CALL HO 5-3449



ing other checks into accounts by mail is not new. Credit cards, however, are becoming increasingly an integral part of our method of changing "money" for "services." Much more so than one might realize at first thought.

The Diner's Club was begun in 1950 with a cash reserve of \$18,000 and a list of 14 Manhattan restaurants. A February 1968 issue of Time Magazine reported the current annual billing of Diner's Club to be \$700 million. American Express, which began its credit card operation later, had a billing figure of over \$1 billion.

Today, the Diner's Club, American Express, and Carte Blanche are world-wide credit organizations, and, for the ordinary business and pleasure traveler, have made letters of credit, or carrying a sizeable sum of cash, largely unnecessary.

Obviously, the public likes the convenience of "club" credit cards. The fact that a yearly

membership fee is charged does not seem to bother the subscriber in the least. Apparently, the convenience of being able to say, "Charge it, please!" to a wide choice of restaurants, specialty shops, and other retail outlets more than offsets the modest cost of the credit card. The expense for the billings comes from participating establishments and not directly out of the customers' pockets. Many establishments claim they actually save money from this procedure since it permits them to cut down their book-keeping overhead while increasing their business volume.

The range of service that "umbrella" credit cards cover goes even beyond conventional retail operations. From restaurants and clothing stores, the service has been extended to cover automobile rentals, garage rentals, florist shops, hotels, catering services, veterinarians, airline tickets, jewelry — and in some cities of the country, it even includes

such services as mortuaries, ambulance calls, doctor and dental bills. But these are unusual. While club credit cards are designed for the person who travels a great deal — other credit cards are even more a part of everyone's life. Such as the credit card issued by oil companies. Shell, Texaco, Esso — you name it! There's bound to be one or two of these cards in the average person's wallet.

The important difference between oil company credit cards and "club" credit cards is the absence of a membership charge. The oil company card is entirely for the convenience of the customer and its growth has been even more spectacular than the "club" memberships. Although each company guards its credit card number jealously for competitive reasons, it has been said there are over 700 million oil company credit cards in circulation.

One of the most convincing de-

monstrations of how people have come to accept the credit card as a way of life is to be found in Shell Oil Company's Data Service Center in Tulsa, Oklahoma. Shell established this Center in 1961 when it decided to move aggressively into the credit card field. Today, the Center processes several hundred thousand credit card invoices, each day, with a value in the millions of dollars. It is the largest operation of its kind in the world. It is concerned almost solely with sorting, accounting and billing and other tasks involved in a large credit organization.

At this facility, a staff of 600 people takes care of over 10 million credit card holders and the invoices of some 25,000 Shell service stations.

When asked, "Why all the emphasis on credit card accounts?" a Shell marketing executive replied that it is clearly a service that the public wants. He observed that in 1961, the

# Gallagher's SKI & Sport Shop

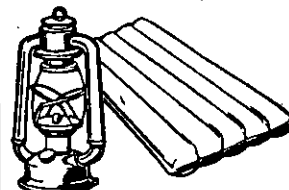
278 DELAWARE AVE.  
DELMAR

## SKIS and BOOTS (LAST SEASON'S) Still At Reduced Prices

But! Only  
For 2  
More Weeks

## STOCK REDUCTION SALE

OUR SHELVES ARE BULGING and WE'RE CLEARING OUT FOR FALL!!!



CARTS	20%	OFF
BALLS	10%	OFF
BAGS	20-25%	OFF
TEES	per Handful	35c
CLUBS	10-20%	OFF
HATS	25%	OFF
JACKETS	20%	OFF
CORFAM		
SHOES	25%	OFF
LEATHER		
SHOES	25%	OFF
SUEDE		
SHOES	\$5.00	pair
OTHER		
ACCES.	10%	OFF

RACKETS	Reg.	NOW
ZEPHYR	7.50	6.00
CHAMP	6.00	4.50
Doris Hart	10.95	8.00
New Port	12.95	10.00
CLASSIC	5.50	4.50
Fred Stolle	6.95	5.00
P. Gonzales	10.95	8.00
M. Connolly	11.49	8.00
ALL-STAR	4.95	4.00
A. Cooper	13.25	10.00
Doris Hart	17.95	14.00
Wimbledon	13.50	11.00
Challenge		
Blue Ribbon	18.95	15.00
Aussie	18.00	14.00
MAXPLY	24.95	20.00

FLY RODS	20% OFF
FLY REELS	10% OFF
Not Pro Line	
FLY LINE	20% OFF
BOAT RODS	10% OFF
WADERS	20% OFF
TROUT NETS	20% OFF
PACK RODS	25% OFF
TANITIFLATABLE	
2 Man Kayak	\$75.00 ea.
with PADDLES	
Horseshoe Sets	20% OFF
SKIN DIVING	
Equipment	20% OFF
110 Lb. Plastic	Reg. 22.95
Barbell Sets	NOW 19.00
EXERCISING	
EQUIPMENT	10% OFF

WATER SKIIS	20% OFF
Trophies	10% OFF
BERNZ-O-MATIC	
Stoves	12.50 & 17.50 ea.
Lanterns	10.50 & 12.95 ea.
COLEMAN	
2-Burner Stoves	12.50 ea.
Lanterns	13.95 & 15.95 ea.
Adjust. Heaters	28.00 ea.
STERNO	25% OFF
AIR-BEDS	20% OFF
PACK BASKETS	20% OFF
PICNIC JUGS	20% OFF
HIKING BOOTS	Reg. 30. NOW 20.00
Freeze-dried Foods	25% OFF
PACKS	10% OFF
ALL OTHER	
ACCESSORIES	10% OFF

GLOVES	20-25% OFF
HELMETS	25% OFF
CAPS	
Flannel	1.00 ea.
Heavy-Weight Twill	.75 ea.
SANITARY HOSE	50c per ft.
Nylon Stretch Hose	90c per ft.
SOFTBALLS	20% OFF
BASEBALLS	20% OFF
Catcher's Equip.	20% OFF
BATS	
Louisville Slugger	10% OFF
Adirondack	20% OFF
Spalding	20% OFF
Wilson	20% OFF
SHOES	25% OFF

# Brides!

## 6 reasons...

why you should register here:

**SILVER**—We are one of the few dealers in the entire Northeast who are authorized to carry all the Famous-Name lines of Silver. Large supply of patterns on hand.

**CHINA**—You may choose from an exquisite collection . . . Lenox, Haviland, Royal Worcester, Royal Doulton, Oxford, etc.

**CRYSTAL**—Choice selection of most of the renowned makers . . . Josair, Fostoria, Seneca, Lenox, etc.

**INVITATIONS**—Bridal invitations furnished at a special price for our Brides.

**CHARGE ACCOUNTS**—Thousands of families in the Tri-Cities area enjoy Adams Charge Accounts . . . your friends would rather purchase here.

**ENGRAVING**—As a special service . . . highly skilled Engraving available with your purchase.

REGISTER TODAY  
There's No Charge

FRANK H.

**Adams**  
JEWELERS - SILVERSMITHS

Park and Shop  
HO 3-3278

Cor. N. Pearl and Stueben Streets, Albany

Free Parking at All 16 Park & Shop Lots

We'll make your  
motor  
sing



- \* Engine Tune-up
- \* Front End Alignment
- \* Automatic Transmission Service
- \* Modern Equipment
- \* Skilled Mechanics

## BAILEY'S GARAGE

Phone Delmar HE 9-1446  
Oakwood Rd., Elsmere

company ranked sixth among gasoline marketers, while today, thanks to the credit card and increased emphasis on other marketing stimulators, the company has moved up to third place.

Oil company credit cards have been around for some time, but they, too, are expanding their services. No longer is the user limited to charging only gasoline, oil and tires. Now he can include items like motel rooms and meals, automobile repairs, and parking lot fees, as well. And many of the oil company credit card systems, in order to activate "sleeping" accounts, make special offerings of items by mail, such as kitchen equipment, tools, hair dryers, clocks, fishing rods and other sporting gear, radios, television sets, phonographic records, and many other items of merchandise not related to the automobile.

One fringe benefit of having an oil company credit card is that surveys show that credit card possession encourages better car care. (Presumably because a credit card holder will not hesitate to get a new tire when he needs it, rather than drive around on an unsafe tire until he has the money to pay for a replacement.)

Probably just as familiar to the public as the oil companies'



AT PINNACLE — Dr. William Ward Ayer, radio minister of New York and Florida and author of "Marching Truth" periodical, will speak at Camp Pinnacle August 12-16 at 11 A.M. and 7:45 P.M. His theme will be "Wake Up, People of God!" The public is invited.

DELIGHTFUL SUMMER  
DISHES & DRINKS AT

## Farnham's

Cor. Maiden La. & Chapel St.  
Albany

COMMUTER CAMPERS  
ARE WELCOME

at  
**IDYL ACRES CAMPSITE**  
Knox, New York  
872-1535

**von Bank's**  
TV SERVICE  
HE 4-5887

Quality—Responsibility—Honesty



READ  
**THE SPOTLIGHT**  
WHILE ON  
VACATION

## Bottled Gas

Cylinders or Bulk  
Call for Rate

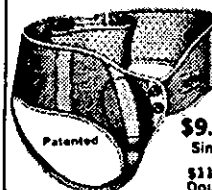
## WATKINS L.P. GAS

239 Delaware Avenue  
Delmar  
439-4558 — RO 5-4174

## HAVE A BACKYARD PARTY

Call John Geurtze  
For a  
Chicken Bar-B-Que  
434-8903

NOW IMPROVED! LUXURIOUS  
**Golden Crown Truss**



**\$9.95**  
Single  
**\$11.95**  
Double

INSTANT  
PULLSTRAP  
ADJUSTMENT—  
NO LACES!



(BACK VIEW)

Cool, washable 3-ply miracle materials! Unexcelled relief and comfort. Adjustable, padded foam rubber groin pad. Padded leg strap. No fitting. For reducible inguinal hernia. No laces—adjusts with pullstraps.

## ALBANY SURGICAL CO.

ALBANY, N.Y.

credit programs are the airline credit cards which can be used for travel packages embracing many different carriers, not just the one issuing the card.

Now, banks, as one knows from reading the daily papers, are starting credit card systems. In a way, it's like being able to charge money. On most bank credit cards, the amount billed is to be paid within 30 days; after that, an interest rate is charged.

Time Magazine on April 21, 1967, quoted Herbert Schwartz, vice president of Manhattan's First National City Bank, as saying "We will have local checkless experiments in the early 1970's and will tie into a national system in the mid '70's — much as local telegraph companies connected countrywide a century ago. I visualize an annual statement with interest payments, amortization of the home, taxes paid, insurance — all ready to present to the tax people."

In the vanguard of banking institutions in the credit card competition is California's Bank of America, which, in February,

1968, reported annual billings through their BankAmericard of 458.9 million dollars.

Critics of credit cards today have found themselves being likened to the early day boosters of the horse over the automobile. The scoffer who yelled, "Get a horse!" everytime has passed a stalled car has a modern counterpart in the detractor of the credit card. Ben Franklin would be shocked to see how the propon-

ents of "Cash on the barrelhead" are finding themselves becoming unique in the world of commerce. In fact, most sales people in department stores today are so used to charging purchases on a charge-a-plate (another form of credit card) that they treat cash sales as exceptions rather than the norm.

But forecasters of the future say that we are only on the threshold of full utilization of

modern credit systems. As some bankers look into the future, they see employers sending payroll tapes to a bank computer against which employees will make purchases on a universal credit card while the bank simply moves figures from one account to another without money ever going into anybody's hands. However, that day is definitely in the future.

In the meantime, there are pro-



## What kind of mortgage can you get at National Savings?

## What kind do you need?

That's the kind you'll get.  
We've been in the business for  
100 years. We know the area.  
We know the market.

Come on in and get the kind of  
mortgage you need.

**A CENTURY OF  
SERVICE TO SAVERS**

MEMBER F.D.I.C.

# NATIONAL Savings Bank

DOWNTOWN ALBANY at STATE and PEARL  
OPEN MON-FRI 9 to 3; THURSDAY until 8 p.m.

UPTOWN at WESTGATE SHOPPING CENTER  
OPEN MON-THURS 10 to 4; FRI 10 to 8, SAT 10 to 3



Walter Schuyler McDowell, a 1963 graduate of Bethlehem Central High School and 1967 graduate of Hobart College will receive a Master's Degree in Television and Mass Media from Syracuse University, Graduate School of Communications on August 1 (today). He has written and produced several television shows, one of which was chosen for televising on WSYR in Syracuse. His parents are Mr. and Mrs. Arthur C. McDowell of Oakwood Place, Delmar.

*It's Vacation Time!*  
*and we will be*  
**CLOSED THROUGH SAT., AUG. 10**  
**RE-OPENING MON., AUG. 12th**  
**L & H**

**Brake & Front End Service**

*N.Y.S. Official Inspection Center*

100 Adams Street, Delmar

HE 9-3083

**TIGER TAIL**  
 is the  
**TOLL GATE ICE CREAM'S**  
**newest "Fun Flavor"**

—also— Bubble Gum —  
 — Peanut Butter & Jelly —  
 — Mint Julep Sherbet —

On Route 85 — at the Stop Light — in Slingerlands

Spotlight Phone HE 9-4949

Do you know the characteristic taste of (a) Creme de Cassis? (b) Creme de Noya? (c) Creme de Prunella?

We now carry the Party Time Mixes — not a powder but fresh liquid juices.

DAQUIRI, TOM COLLINS, WHISKEY SOUR  
 MARTINI & MANHATTAN

(a) Black Currants (b) Bitter Almond or Apricot  
 Kernels (c) Prunes

Plus our usual low, low prices on most popular brands.

**FOWLER'S**  
**LIQUOR STORE**

ELSMERE AT THE LIGHT  
 (CORNER OF DELAWARE  
 & ELSMERE AVENUES)

**WE DELIVER**  
 Phone HE 9-2613

blems, of course, with credit cards. They have been stolen and used by thieves (although, if a careful watch is kept on them and their loss is reported immediately, the holder isn't liable; also one can purchase insurance against credit card losses). As a result, there are movements afoot in more and more states, to make theft of cards, or possession of forging equipment, a serious crime with stiff penalties. And there are also abuses to credit card privileges — but they, too, seem to be minimal.

The inevitable conclusion reached by the millions of Americans using them is that credit cards are here to stay. And they are a wonderful convenience. Just ask the credit card holder. His pockets may be a bit crowded these days with various stiff bits of plastic, but he's quick to tell you that he doesn't mind it, at all. Try driving that last 300 miles toward home sometime when you have just enough cash left for tolls and you, too, will be glad to count your credit cards along with your blessings!

**Satellite Combines**  
**Weather, Balancing,**  
**TV Experiments**

VALLEY FORGE, Pa. — An Applications Technology Satellite to be launched from Cape Kennedy this week will combine a delicate balancing system with a weather eye camera that can zero in on storms over the North and South American continents.

The National Aeronautics and Space Administration (NASA) has scheduled ATSD to be launched into a 22,300 statute mile high orbit July 24 by an Atlas/Centaur booster. This will place the 864-pound satellite above the equator over the Pacific Ocean, about 400 miles west of Quito, Ecuador.

The ATS series of seven satellites, of which ATSD is the fourth, is designed to provide "in-orbit laboratories" for improving spacecraft systems.

General Electric Company's Space Systems Organization here has the primary mission of demonstrating at an altitude of 22,300 miles the feasibility of a satellite stabilization technique that depends on the gravitational pull of the Earth.

Because of the long slender



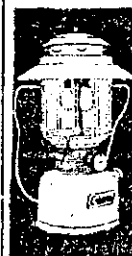
**SCHARFF**  
**BROTHERS**

**FUEL OIL SALES**

GLENMONT, NEW YORK

Glenmont HO 5-3861

South Bethlehem RO 7-9056



WE SERVICE

*Coleman*

Lanterns

Camp  
 Stoves

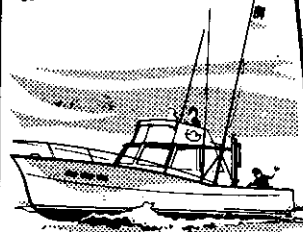
**Taylor & Vadney**

303 Central Avenue

HE 4-9183

Open Daily 8 a.m. to 9 p.m.

*Smart Skippers Carry*  
**MARINE INSURANCE**



*How to Steer*  
*a Safe Course*

**Protect your boat.**  
**Insure against financial loss.**

**MARINE**  
**INSURANCE**

**Frank G.**  
**Coburn, Inc.**

283 Washington Ave.  
 Albany, New York  
 Phone Albany HO 3-4277-8-9

## SUMMER CLEARANCE SALE



Up to  
½ OFF

- Dresses
- Shifts
- Sportswear
- Swim Suits

All Sizes:

10 to 20  
40 to 60  
12½ to 32½

### Fox Shop

255 Central Ave. ALBANY  
Open Daily 10 to 9 HE4-9717

## DON'T DRILL YOUR WELL UNTIL YOU KNOW

WHERE! ... HOW DEEP! ...  
THE GALLONS PRODUCED!

Now after years of research and testing comes the AQUATOMETER. The AQUATOMETER is a patented water sensing device which has proven accurate 97% of the time in locating water.

Our staff of highly trained experts all have undergone months of rigorous instructions in the operations of the AQUATOMETER.

The AQUATOMETER SAVES YOU MONEY BEFORE YOU DRILL - BY KNOWING EXACTLY WHERE HOW DEEP - HOW MUCH.



Estimates given before  
we begin to work.

Charles E. Hines  
Licensed Representative of  
**Accurate Water Location, Inc.**  
338 State St., Albany, N.Y. 12210  
For information  
Tel. (518) 434-6883.

shape of the football field size satellite (251 feet from tip to tip) one end of ATS-D will be closer to Earth than the other, and thus will be affected more by gravity. Although these gravity forces are very small, about a hundred-thousandth of a pound, they prove to be sufficient to cause a satellite to look toward Earth.

The delicate gravity gradient balancing experiment in space is aided by deploying four 123-foot long primary booms and two 45-foot long damper booms. However, this action is not taken for approximately seven days into the flight, or until the spacecraft's rate of spin is reduced to near zero.

In the 1970's, weather, communications and navigation satellites, for example, will depend on a steady platform to keep cameras and sensors continually pointing toward Earth. Application of gravity gradient stabilization for longlife satellites is most advantageous because the passive system provides a high degree of reliability and a life expectancy of more than five years.

Designed and built by General Electric's Space Systems Organization for NASA's Goddard Space Flight Center, Greenbelt, Md., this stabilization system has been previously tested on a series of Navy, Air Force and NASA satellites at lower altitudes.

ATS-D will be the first flight for the day/night television camera (885 lines) which will take photos of developing weather systems.

Infrared photos of the Earth have been previously taken by weather satellites, but nighttime pictures in the visible spectrum (that part of the spectrum which man can see) have not been possible.

Each picture will cover an area on Earth 1,150 statute miles square (1.3 million square miles), with a resolution of less than 1.5 statute miles at picture center.

The steerable optics in this image orthicon camera permits cloud cover pictures to be taken 4,000 miles in any direction on the face of the Earth (from the tip of South America to the Hudson Bay).

Sixty-four pictures and three hours will be required to photograph the entire Earth's disk.

Capabilities of this camera system at nighttime will be evaluated under various degrees of moonlight ranging from quarter moon to full moon.

Live television coverage from space of primary boom bending, which is caused by solar heating and radiative cooling against a steller background, is planned for ATS-D. A standard television camera (525

FREE PICKUP AND DELIVERY

## SAVE MONEY

ON YOUR

# LAUNDRY

### TRY OUR WEEKEND ECONOMY BUNDLE

ALL FLAT WORK IRONED  
INCLUDING HANDKERCHIEFS  
AND NAPKINS — OTHER ITEMS  
FLUFF DRIED

**9** LBS. **\$1.69**  
JUST

And Only 17c for Each Additional Lb.

PLUS!

**SHIRTS** BEAUTIFULLY FINISHED AT **19c**

EACH ADDITIONAL IN OUR  
WEEK-END ECONOMY BUNDLE

## GRACE LAUNDRY

2 Ring St., Rensselaer, N. Y. Phone 434-9194

3rd ANNUAL

## Clean Sweep Sale

ALL 1968 DODGES MUST GO! **Now!**

## ALBANY DODGE

949 Central Avenue., Albany  
Open evenings Monday thru Thursday



# Join the horsey set tonight.

We've harnessed the action.

# SARATOGA!

Daily double closes 8 P.M. Post time, 8:15 P.M. **The track of champions**



**MR. & MRS. 30794356942**

The "numbers game" is getting very boring. So, we've come up with an exciting identifying symbol for you . . .

**YOUR NAME!**

. . . and don't ever forget it!

**Tucker-Smith Agency, Inc.**

R. STEPHEN TREADWAY, Pres.

132 State Street, Albany, N.Y.

Phone 463-6471

INSURANCE FOR INDIVIDUALS

In order to simplify our book-keeping, Spotlight Classifieds

must be paid for in advance of publication.



## Semi-Annual SALE

Ends August 15th

*... You Still Have Time To Save*

**See . . .** The finest selection (taken from our regular stock) of men's suits, sportcoats and slacks, all new, at savings of up to 50% . . .

**Shop . . .** Tuesday, Thursday and Friday  
until 9 P.M.  
Monday and Wednesday  
until 5:30 P.M.  
Closed Saturdays during the summer.

**Attention . . .** We are extending a special invitation to you because this is the best time for us to get acquainted now during our "Make Friends" Semi-Annual SALE . . . Come in now and be surprised at the tremendous savings . . . up to 50% . . .

*A Special Group of . . .*

**Summer SPORT COATS**

Were to \$59.75 **now \$26.90**

**Lightweight  
GOLF SLACKS** **now \$8.90**

- Gray Middlecoff
- Palm Beach
- Jaymar

Were to \$16.50

TROY'S FAMOUS FACTORY STORE  
621 RIVER STREET  
Telephone 272-2022

Use your Kelly Charge or  
Marine Midland Plan



Park in comfort  
right at the door

lines) will measure boom bending on the two satellite legs pointing toward deep space. The meteorological camera will observe the other two spider-like booms as they point in the direction of Earth.

The degree of bending can affect the satellite's pointing accuracy toward Earth, and thus, restrict certain communications and meteorological experiments.

Two other experiments round out the major activities of ATS-D. The microwave communications experiment, present on all ATS spacecraft to date, aboard ATS-D has been designated for simultaneous transmission of voice, television (color and black and white), telegraph and digital data to several ground stations.

The fourth ATS-D experiment is an ion, or electrical engine being satellite tested for the first time. Purpose of this test is to determine how well a small electrical engine with a variable controlled thrust of only five to 20 micro-pounds can keep ATS precisely on station.



**GO CLASSIFIED**

439-4949

**TOO LATE  
TO CLASSIFY**

REAL ESTATE FOR RENT  
ONE BEDROOM apartment. Wall-to-wall carpeting, heated, appliances, garage. Adults. Unfurnished \$120, furnished \$130. Voorheesville location. RO 5-2011.

WANTED TO RENT  
FEDERAL PROJECT need 300 sq. feet plus for office and drafting room centrally located. 439-2058.

Subscribe to The Spotlight

**1968**

**CRAILO FORD**

**SALE**

**CRAILO FORD**

**SAVE**

**CRAILO FORD**

**NOW**

LOW MILEAGE

**CRAILO FORD**

**E. Greenbush**

## SECRETARY

General Electric's fast-growing new plastics plant has an opening for a secretary in its Research & Development Operation.

This job offers interesting and diversified work, excellent working conditions in a new air conditioned building and a good starting salary.

Secretaries with two or more years of experience are invited to call or write to arrange an interview.

PERSONNEL OFFICE  
POLYMER PRODUCTS OPERATION  
SELKIRK, NEW YORK  
PHONE 439-9371

**GENERAL ELECTRIC**

AN EQUAL OPPORTUNITY EMPLOYER



HE 9-4949

SPOTLIGHT CLASSIFIEDS

HE 9-4949

## ALUMINUM SIDING

ALUMINUM Siding — windows, shutters, doors. Heldeberg Aluminum Products. 872-0488.

4t829

## APPLES

## BEST PLACE TO BUY

Dressed Fowls — Fresh Brown Eggs

SWEET CORN &  
Other Vegetables

## HASWELL FARMS

Route 32 at Murray Avenue  
439-3893 Delmar

## APPLIANCES

Bob Sowers'

## DELMAR APPLIANCE

Complete Line of  
RCA Victor — Whirlpool

Sales & Service

239 Delaware Ave., Delmar  
Phone 439-6723

## BLACKTOP

CAPITAL Paving Service — Blacktop, landscaping, top soil. Free estimates, all work guaranteed. 434-4920 - 434-1309.

5t822

## CARPENTRY

REMODELING — all types of carpenter work. Ed Hehre. HE 9-1198

tf

ADDITIONS, remodeling, stairs, bookcases, general repairs. Arthur Moller. HE 8-7185.

4t829

VANGUARD Construction Co. All types home remodeling; paneling, additions, garages. Free estimates. Call 756-2414 evening.

4t829

PLAYROOMS, complete kitchens, counter tops, floors, ceilings, painting, roofing, furniture repaired; shelving, shopwork. 438-5342.

5t829

## CLEANING SERVICE

LOCHMOOR Window Cleaning Co. Resident and office maintenance, complete. IV 9-0121 or 489-2474.

tf

C&M Cleaning Service, residential, commercial, windows, floors. Call before 9 or after 3 P.M. 881-6523.

5t822

## COPYING SERVICE

XEROX COPIES while you wait. Grover Stationery, Delaware Plaza, Delmar, N.Y.

tf

## DRAPERIES

DRAPERIES — custom made draperies, shop at home service, wide selection of material. Free es-

timates. Barbara Schoonmaker. 872-0897.

5t829

## DRIVER TRAINING

ALL-ALBANY  
AUTO ACADEMY

65 McAlpin Street, Albany  
Beginners - Intermediates

Brush-Up

CARS AVAILABLE FOR  
ROAD TESTS

Standard & Automatic

Call HO 2-1309

## FUNERAL DIRECTORS

M. W. TEBBUTT'S SONS  
Albany Delmar

420 Kenwood Ave.

489-4451

Serving All Faiths  
For Over 100 Years

## INSTRUCTIONS

## CLASSIQUE DANCE SCHOOL

154A Delaware Avenue

CHILDREN AND ADULTS

PRIVATE OR GROUPS

All Types of Dancing and

Body Conditioning

HE 9-3331

Beghe Follett

INTERIOR Decorating — all phases of interior design by free lance decorator. Consultations in your home. Call Mrs. Wilma Marshall. Phone 355-6353 for appointment.

4t829

## JEWELRY

EXPERT WATCH AND JEWELRY repairs. Diamond setting, engraving wedding and engagement rings, reasonable. Your trusted jeweler, LeWanda, Delaware Plaza Shopping Center. HE 9-9665.

tf

## LIQUORS &amp; WINES

SLINGERLANDS PACKAGE STORE. Complete line. Deliveries. Discount on case lots. Party consultants. Open 10 A. M. to 10 P. M. Phone HE 9-4581.

tf

FOWLER'S Liquor Store, 257 Delaware Avenue, Delmar. Complete line of wines and liquors. Instant delivery. 439-2613.

tf

## LANDSCAPING

COMPLETE Lawn Care — Fertilizing and weed control applications should be done now for best results. Shrubs trimmed and shaped. James Many. 439-3307.

tf

Spotlight Phone HE 9-4949

## LAWNMOWERS

— LAWMOWERS —  
SHARPENED & REPAIRED  
LAWN BOY & TORO  
SALES & SERVICE

Open: 8-9

Taylor & Vadney

303 Central Ave., Albany  
HE 4-9183

Pick-up and Deliver

SMALL engine repair, lawnmowers, rototiller tractors, chain saws, etc. HE 9-4873 after 5 and weekends.

5t822

## MASON WORK

EXPERIENCED, all types masonry, new or repairs. Guidara. HE 9-1763 evenings.

tf

MASONRY — all types, experienced, small jobs. Evenings. 439-2256.

4t829

## MOVERS

D. L. MOVERS. Local and long distance moving. Reasonable rates. No job too small or too large. Dick Leonardo. HE 9-5210.

tf

DANS Moving and Trucking. Truck for every size job. Free estimates. RO 7-2711.

8t95

MIMEOGRAPHING  
SERVICE

REASONABLE RATES — Mimeographing - stencils cut - addressing - mailing, Delmar, N.Y. 439-3383.

tf

## ORIENTAL RUGS

OVER 2000 new & used orientals. Sizes from 1'x2' to 15'x30'. Room sizes from \$195.00. Complete Line of Broadloom carpetings. Washing & repairing of oriental rugs by Native expert. Kermani of Schenectady, Stop 3, Albany-Schenectady, N.Y. EX 3-6884 or IV 2-0457.

tf

PAINTING  
& PAPERHANGING

INTERIOR, exterior painting. Free estimates. Guaranteed. Insured. Jim Vogel. HE 9-9718.

tf

INTERIOR and exterior painting, also paperhanging. Frank Salisbury. Days HE 9-5527; nights HE 9-1355.

tf

INTERIOR painting and paperhanging also alterations (top quality) free estimates (Established 1942). James Lenney. HO 2-2328.

tf

INTERIOR, exterior painting and paperhanging, also alterations (top quality) free estimates. Established 1942, James Lenney. HO 2-2328.

tf

EXTERIOR painting, experienced, references. Free estimates. Call after 6 P.M. Ed Lynch. HE 9-4514.

4t829

NORTH EAST  
YACHT SALES

Largest Stock of  
New and Used Cruisers  
in the Area

See Us For Houseboats Too

• PACEMAKER • LUHRS  
• ULRICHSEN • DRIFT-R-CRUZ

Phone 785-1655

OPEN EVES. TILL 9 — SAT TILL 7

ALL DAY SUNDAY

LOCATED AT

BLAIN'S BAY MARINA

(GOING NORTH ON RTE. 9, TURN OFF OPPOSITE  
CENTURY HOUSE ON THE DUNBACH FERRY ROAD

**PERMANENT WAVING**

**SPECIALIZING** in Brock, Realistic, Rayette and Caryl Richards permanents; hair tinting and bleaching. **MELE'S BEAUTY SALON**, Plaza Shopping Center. HE 9-4411. tf

**PLUMBING & HEATING**

**EXPERT** workmanship in all phases of plumbing and heating. Fully insured. 24 hour service. No job too small. Call B.P. Wood, Plumbing & Heating. 439-9454. tf

**ROTOTILLING**

**HAY CUTTING**, rototilling. 439-1826 or 756-8876. 4t829

**SCISSORS SHARPENED**

**SCISSORS SHARPENED**, 6 pairs med. size, \$2.00 also pink shears, saws, hair clippers, lawnmowers, knives. Called for and delivered HE 9-5156 (if no answer - Call HE 9-3893) tf

**SEPTIC TANK SERVICE**

**NORMANSKILL** Septic Tank Cleaners. We install dry wells, septic tanks, drain fields. 787-9287. tf

**Colonial  
Artes**

**GOLF  
CLUB**

Glenmont PAR 3 New York 9 HOLE

**Mid-Season Membership  
NOW AVAILABLE**

For Information:  
Glenmont Development  
Corp.  
489-5546

**DELMAR SANITARY CLEANERS**  
Serving Tri-Village area over 20  
years. HE 9-1412. tf

**TREE SERVICE**

**BROWNIE'S** Tree Service. Tree stump removal, insured, free estimates. IV 2-5031. 6t88  
**HERM'S** Tree Service. Call IV 2-5231. 6t88

**WATCH REPAIRING**

**EXPERT WATCH AND JEWELRY** repairs. Diamond setting, engraving wedding and engagement rings, reasonable. Your trusted jeweler, LeWanda, Delaware Plaza Shopping Center. HE 9-8865. tf

**WATCH** repairing, expert workmanship. All work guaranteed. Also engraving, diamond setting, watch bonds. Harry L. Brown, Jeweler, 4 Corners, Delmar. 439-2748. tf

**Wedding Invitations**

**WEDDINGS**, invitations, announcements and party supplies. **GROVER STATIONERS**. 439-4475. tf

**Subscribe to The Spotlight****HAVE YOU VISITED**

**ALEM  
HILLS**  
Voorheesville

**3 & 4 Bedroom  
CONTEMPORARIES &  
COLONIALS**

from **\$20,790**

*"Community Living  
at Its Finest"*

For Appointment Call  
**REINER REALTY**  
HO 5-4565

**MERCHANDISE  
FOR SALE**

**ANTIQUES** bought and sold at the sign of the Coffee Mill. 67 Adams Pl., Delmar. HE 9-1021. tf

**PIANOS — MASON & HAMLIN**, Knabe, Fischer, Weber and Stark, also fine selections of slightly used pianos. Call A. Andrew Gigliotti. HO 3-5223. tf

**ALUMINUM** siding, windows, doors, and gutters. Mike Fleming's Tri-Towne Aluminum. 439-4158. tf

**FISHERMEN** — nightcrawlers 2¢ each, 100 lots — will deliver. Phone 785-4294. 10t912

**D.L. MOVERS** — furniture & appliance moving (small or large). HE 9-5210. tf

**WUNSEY** toaster-broiler with oven. Call HE 9-4949. tf

**BLUE spruce**, other evergreens, locally grown. Tip Nelson's Nursery, 32 Bender Lane, Elsmere. Evenings, weekends. 439-1069. 5t829

**FURNITURE**

Our low-cost operation policy enables us to bring you **BIG SAVINGS** on **NEW** furniture, rugs, bedding, drapes.

**BURRICK FURNITURE**  
560 Delaware Ave., Albany  
Just across the Thruway Bridge  
in Albany 465-5112

**VENETIAN** blinds, white, aluminum, various household sizes, reasonable. HE 8-3719.

**TRAILER** canvas canopy 6' x 8', excellent condition, \$11. HE 4-6283.

**REFRIGERATOR FREEZER**, 8 months old, 18 foot GE Frostless. \$200. 439-2579.

**GIRL'S** bicycle, English 26", like new. Cossackie 1-731-8759 after 5:30.

**UPHOLSTERED** lounge chair and ottoman. HE 9-1051.

**ELECTRIC** guitar Gretch Tennessee, excellent condition, like new. 439-4368.

**FULL SIZE** mattress, extra firm, practically new. 439-3090.

**REFRIGERATOR**, Frigidaire, excellent condition, price \$30. Call 483-1372.

**ATWATER** — Kent radio, odd chairs, monitor-top refrigerator and electric stove suitable for camp; lady's roller skates, size 10M. 439-8358.

**LIFETIME CAMPER**, sleeps 6, complete kitchen unit, 1,000 miles. \$8500. See at Gochees

**AUTHORIZED**

**Volkswagen Dealer**



**COOLEY**

**MOTORS CORP.**

12 Minutes from Delmar  
on U.S. 4 at DeFreestville  
Guaranteed Used Cars  
Service While You Wait 283-2902  
Troy-East Greenbush Road

Garage, 327 Delaware Ave., Delmar.

**AIR** conditioner, excellent condition, 15,000 BTU, \$75. 439-8423.

**SOFA**, 2-piece brown sectional with corner table, \$50; 5-piece off white formica kitchen set, \$30. 439-9533.

**BOAT**, 14' OMC fiberglass, windshield, fire extinguisher, anchor, running lights, boat cover, steering wheel, throttle and shift control, plus a 30 HP Johnson motor, excellent condition, \$725. Located: Warner's Lake; may be seen by appointment. 872-0283.

**GIRL'S** bike, blue, 26", good condition, \$15. 439-3888.

**GERT'S** a gay girl — ready for a whirl after cleaning carpets with Blue Lustre. Rent electric shampooer \$1. Adams Hardware, 380 Delaware Ave., Delmar.

**ELECTRIC** Stove, Kenmore, perfect condition, 4-burner, center grill, 36", \$75. Small buffet 38" x 16" x 33", \$5. 872-0424 after 5 P.M.

**MAPLE** bunk beds, movie screen, good condition. 434-8305 after 6.

**SPLIT** rain fencing, 140 ft., practically new. 439-5383.

**KNAPP** Shoes exhibit Altamont Fair Industrial Building. Perry. 439-1221 and HE 4-7051. 2t815

**TENT** trailer with floor, sleeps six, reduced to \$250, firm; 2 snow tires, 6:50 x 13, mounted on Buick Special wheels, \$10 each; bench saw \$25. 439-5705.

**SMALL** washing service machine for baby clothes with wringer, new \$85, asking \$45. Fishing rod and reel outfit, \$15. 788-2174.

**GARAGE SALE** — 22 Brockley Dr., Aug. 10, 10 to 5 P.M., including seven-drawer knee-hole desk; mahogany 4-poster twin beds; ride-around mower; Bell & Howell slide projector; 2-piece combination record changer P.A. amp; 10 hp. Johnson outboard motor; frigidaire electric stove; 3/4 Hollywood bed, complete; Japanese collapsible bicycle.

**GARAGE SALE**

Books, clothes, furniture, lawn tools & furniture, kitchen utensils, household appliances & miscellaneous goods.

**11 to 4 o'clock  
August 10 & 11**

36 Lansing Dr., Delmar, N.Y.

**FOR** better cleaning, to keep colors gleaming, use Blue Lustre carpet cleaner. Rent electric shampooer \$1. Hilchie's American Hardware, 235 Delaware Ave., Delmar.

**GARAGE SALE**, August 9 and 10, 87 Jordan Blvd. 10 A.M. to 5 P.M. Tables, server, rug, foot locker, awnings, garden tools, work

**PACEMAKER** — 43 ft. double cabin, twin Chrysler engine, boat on display at Gerry Finke's Marine. This boat has everything. Trade accepted, 7 year bank financing. \$28,000.

**GERRY FINKE'S  
MARINE**

Phone 756-6111  
Coeymans, N.Y.

Open weekdays until 9 p.m.  
Weekends until 6 p.m.

**1968 OLDSMOBILES  
EXECUTIVE PRE-DRIVEN  
60 TO CHOOSE FROM**

**F-85, CUTLASS, DELMONT, VISTA CRUISER**  
2 DOORS, 4 DOORS, HARDTOPS, WAGONS  
ALL EQUIPPED WITH MANY POWER OPTIONS  
WITH OVER 4 YEAR WARRANTY

**As Low As \$2488**

**BODNAR OLDS**

526 CENTRAL AVE.

482-4493

bench and miscellaneous tools.  
Name brand costume jewelry,  
many miscellaneous items.

### AUTOMOTIVE FOR SALE

**WILLY'S** Jeepster, 1948 "Beach  
Buggy," yellow convertible, good  
condition. Call Dick at Mullen  
Pharmacy: 439-9358. 3t815

It goes places other small  
cars shouldn't go.



**SAAB**

Authorized Dealer  
**NEW SALEM GARAGE**  
New Salem Route 85  
DeWitt and Fred Carl  
- NEW AND USED CARS -  
Telephone RO 5-2702

1958 VW, freshly painted, good  
condition, \$300. 439-5180.

**KAWASAKI** - 1966, new condition,  
helmet, windshield, back rack,  
\$300. 756-2781.

1963 Ford Country Sedan, good  
condition, automatic, 768-2098.

1962 Rambler Station wagon, 4-  
door, \$100. 439-6253.

1961 Plymouth, good condition,  
reasonable. Call 439-2809.

### PETS

SH setters, 7 weeks, pedigree,  
offspring of Champions. 439-  
2938.

1961 RMAN shephard pups, \$5, mo-  
ther AKC registered. HO 5-6101.

### MOTORCYCLES

**HONDA - YAMAHA**, new '68  
models, best deals - save mon-  
ey, factory trained mechanics -  
1 day serv. JAF Motors, Inc.,  
1171 B'way, Schenectady, EX 3-  
2821. tf

### WANTED TO BUY

OLD political campaign buttons,  
badges, ribbons, posters and re-  
lated items. 439-6872. 5t829

TWO single beds, 2 dressers, 2 nice  
tables. Call evenings. HE 8-8764.

### REAL ESTATE FOR SALE

(A.A.) Albany Area Agency real  
estate Member of Board of Real-  
tors. Multiple Listing Service,  
and State Appraisal Society.  
Listings wanted for out-of-town  
buyers. Call 439-9333 Delmar Of-  
fice, 228 Delaware Ave. or 489-  
5591. tf

### REAL ESTATE FOR RENT

**DELMAR**, apartment, 3 bedrooms,  
\$125 plus heat and electricity.  
Next to Elsmere School. 439-  
9212. 2t815

**DELMAR**, middle management  
Executive desires efficiency  
apartment or equivalent by Sep-  
tember 1. 485-5838 8-5 P.M., 483-  
5031 after 5. Mr. LaDuke.

**DELMAR**, \$140 - first floor apart-  
ment with finished basement,  
available immediately. 439-4839.

### HELP WANTED

**AVON CALLING.** Several territories  
available in Tri-Villages. Call  
Mrs. Colisto, ST 5-9857. 3t815

**WOMAN**, part time clerical, sales.  
Flexible hours. Montgomery  
Ward, 222 Delaware Avenue, Del-  
mar.

**TWO** female cooks - one, 6:30  
A.M. to 2:30 P.M. and one 2 P.M.  
to 6 P.M. Approx. 2 months.  
Please call 485-1231. 2t815

**VACANCIES** in Bethlehem Cen-  
tral School lunch program. Full  
or part time. Pleasant working  
conditions with opportunity for  
advancement. Contact Mrs. Hoff-  
man, HE 9-9991 or RO 7-9008 for  
details.

**WAITRESSES** - day and evening,  
full or part time, experience  
not necessary. Apply in person.  
Howard Johnson Restaurant,  
Rt. 9W Southern Blvd., Albany.  
485-9130.

**WANTED** full time girl for lunch  
counter. Apply Woolworth's,  
Delaware Plaza, Delmar. 2t815

**WOMAN** wanted to clean and care  
for home 2 days per week as of  
September. \$15 per day with own  
transportation. Call 439-9123. 2t815

**FULL** and part time sales positions  
available for now and fall. Apply  
Little Folks Shop, Delaware  
Plaza, Delmar.

**SENIOR** High girls for Saturdays.  
Del's Restaurant, Delaware Pla-  
za, Delmar.

**MONEY** - Sparetime Opportunity  
Panelists at home wanted by New  
York Researcher

Leading research firm seeking  
people to furnish honest opin-  
ions by mail from home. Pays  
cash for all opinions rendered.  
Clients' products supplied at no  
cost. For information write: Re-  
search 869 Mineola, N.Y. 11501  
Dept. N644.

### CLASSIFIED AD POLICY

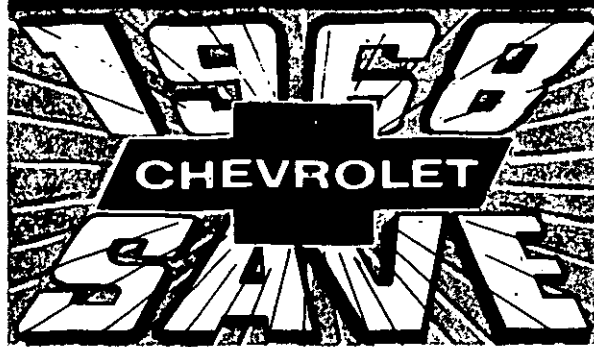
Classified Ads in the Spot-  
light must be paid for when the  
ad is submitted. We must en-  
force this policy strictly. Our  
rates are too small to permit  
invoicing and bookkeeping on  
these accounts. Please do not  
ask us to make any exception to  
this rule.

Your copy and remittance  
must reach us on Friday before  
4:30 P.M. in order to appear in  
the following Thursday issue.

### THE NATIONWIDE OPPORTUNITY

How would you like to be the  
man or (woman) from Nation-  
wide? We have openings for  
several additional insurance  
agents in the Tri-Cities area.  
We will pay up to \$200 a week  
salary during the first 2½  
years while you are learning  
to sell all lines of insurance,  
including Auto, Fire, Life,  
Health and Mutual Funds. Your  
future possibilities of earning  
\$20,000 or more are unlimited.  
If you are interested in learn-  
ing more about this tremen-  
dous opportunity, call Mr.  
Schulz at UN 9-9568 or stop  
in our office at 1847 Central  
Avenue, Albany, N.Y. and ar-  
range for a personal interview.

## BUY YOUR



- See our complete 1968 line
- All makes, models, colors, styles
- It's easy to own a 1968 Hallman Chevrolet
- You're probably driving the down payment
- Get the money-saving facts from the leader

WE LEASE ANY MAKE CAR OR TRUCK FOR LESS!

**MARSH HALLMAN**  
**CHEVROLET, Inc.**

**781 CENTRAL AVE. 489-5551**

Open Daily 'Til 9 P. M. Friday Saturday 'Til 6 P. M.

**Where More People Buy For Less!**

### SEND IN YOUR SPOTLIGHT CLASSIFIED AD ON THIS HANDY ORDER FORM

SPOTLIGHT, INC., 154 DELAWARE AVE., DELMAR, N.Y.

### FILL IN BELOW PLEASE PRINT

10¢ per word; \$1 min-  
imum. Phone number  
counts as one word.

CLASSIFICATION

DATES TO RUN

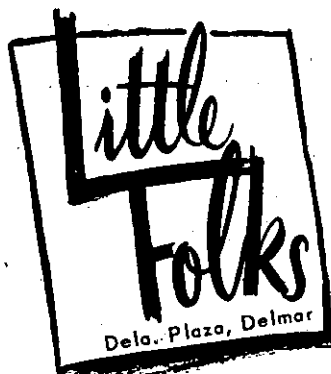
YOUR AD:

NAME

ADDRESS

PHONE

PAYABLE IN ADVANCE



- JUNIORS FROM OUR SORORITY SHOP SIZES 3-15
- PRETEENS & TEENS SIZES 8-14
- BOYS TO SIZE 12
- GIRLS WEAR
- INFANTS

# DON'T MISS IT

ALBANY & COLONIE

## Come to Delmar

**ALL SUMMER & SPRING  
MERCHANDISE**

**Bathing Suits — Shorts — Dresses  
Skirts — Slacks — Boyswear  
Girlswear — Sleepwear  
Infantswear — Junior & Teenwear  
and almost anything else  
you can think of**

**SAVINGS TO  
80%**

on Sale Merchandise  
from All 3 Stores

**Use your 1st Trust Charge Account**



**You may open a charge in just  
a few minutes**



SHOE DEPT.

**Discontinued Styles**



**SHOES**

**SNEAKERS**

**SANDALS**

up to **50%** off

**Regular  
Price**



Delmar Public Library  
Hawthorn Ave.,  
Delmar, N.Y. 12054