

# THE SPOTLIGHT

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The weekly newspaper  
serving the towns of  
Bethlehem and New Scotland

## School budgets: building from the ground up

### BC's 'basic budget' up 5.2 percent

By Patricia Mitchell

Base expenditures for the Bethlehem Central School District will increase about five percent over this year in the proposed budget for 1987-88. But that doesn't count any new programs or projects.

The basic budget predicts a 5.2 percent increase to carry forward present programs in the district, at \$20,138,842, from this year's \$19,143,568.

Still to come before the board of education are proposals for new staffing, new and additional equipment, new programs, facilities and inservice projects, and changes in textbook and pupil allocations. And before any decision are made, estimates on state aid and assessment figures

will be needed on the revenue side of the budget.

Under a new budget procedure, the base budget, or Fundamental Operating Budget (FOB), includes items that are considered necessary to continue the present level of quality to next year. These include pupil expenditures, negotiated salary increases, transportation, Board of Cooperative Educational Services fees, operations and maintenance.

The board decided to streamline its budget process this year, and start with the base budget and add new proposals onto it. With a superintendent search underway and discussions proposed for enrollment and proposed major new construction, the board is hoping to cut time from its

average of 12 budget meetings annually.

Calling this a "new journey through the budget," Acting Superintendent Dr. Briggs McAndrews handed the base budget to the school board at their meeting last Wednesday. Because parts still need to be added to the budget, he said, the budget looks thin. Saying he is not sure whether it was "naked or gloriously unencumbered," McAndrews reassured board members and about 14 district residents present that the budget will get thicker.

Also new this year to the budget process are plans to increase involvement in the process by district residents and to set aside more time for comments. Various groups in the community are

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### Five year plans for Voorheesville

By Patricia Mitchell

Capital improvements, new buses and teacher salaries will be the big items for Voorheesville Central Schools' 1987-88 budget.

While no figures on the budget were proposed at last week's budget workshop meeting, Superintendent Louise Gonan said those three areas of concern will have to be addressed in next year's budget.

Gonan presented several options to the board of education for financing proposed capital improvements and purchases of 12 buses over five years. The board also discussed programs and proposals during the workshop last Wednesday. No district residents attended the meeting, and board President John McKenna said this was a first for the district.

Gonan said no preliminary figures on the school budget were given at the workshop because any figures would be premature. The district is waiting for a census to be completed, enrollment estimates, and assessment and state aid estimates. New teacher salaries will also have to be figured into the budget because a new contract with the teachers union will have to be negotiated before July.

On the revenue side, a decrease in state aid for 1986-87 may make a tighter budget for next year, said McKenna. The district didn't receive \$85,000 of its estimated \$2.81 million aid package, and that could mean a smaller surplus available for next year.

Next year's state aid figures

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Bethlehem Central Middle School students will be bringing *Fiddler on the Roof* to the stage at 8 p.m., Friday and Saturday, Jan. 30 and 31. Getting ready for the curtain are, from left, Jed Thompson as Motel, Beth Kurkijian as Chava,

Mary Edwards as Golde and Ben Vigoda as Tevye. On the cover: Ben Vigoda wonders what he would do as a rich man as Tevye. Tickets, \$2, may be purchased in advance at the school office or at the door. Lynn Finley photos



William Fuller



James Lisenbiger

## Chamber honors 2

The Bethlehem Chamber of Commerce has named teacher William Fuller of Delmar as citizen of the year and James Lisenbiger, manager of the Glenmont K-Mart, as business person of the year.

Fuller, who helped formulate the plans that led to the development of the Bethlehem Town Park on Elm Ave., is currently serving as the Masonic liaison to the community center project. He is an elementary physical education teacher in the Bethlehem Central School District.

He has served as a staff member at Camp Wildwood, director of the Sunny Acres Day Camp, an elder at the Delmar Presbyterian Church, a patron at the Onesquehaw Chapter Order of the Eastern Star, marshal and youth committee chairman at the Bethlehem Masonic Lodge, director and current treasurer of the Bethlehem Masonic Temple Association, vice president of the

Delmar Masonic Bowling Association and director of the New York State Masonic Bowling Association.

Lisenbiger supervises 85 employees and acts as a liaison between the K-Mart Corporation and the Bethlehem community. He has been employed by the K-Mart Corporation for the past 22 years.

Lisenbiger has donated merchandise from the K-Mart store in Glenmont for fund raisers conducted by a variety of community groups, including the donation of toys for the Bethlehem Elks Lodge Christmas program. He recently coordinated the donation of a video cassette recorder and a color television to the Hudson Valley Girl Scout Council for use in a scout and leadership training program.

Lisenbiger is a member of the Bathesda Lutheran Church, the Elks Lodge, the Moose Lodge, and the Masonic Lodge in Connecticut.

## Community center survey planned

A town-sponsored committee on the proposed Bethlehem community center will get to work this month, Supervisor J. Robert Hendrick said Friday.

"At this point, we basically see the need for a committee to do a needs assessment survey," Hendrick said. The survey will determine if there is a need for a community center, and what activities it should contain.

"Nobody seems to know what is

there, what is available," Hendrick stated.

After that, he said, "we'll appoint another committee to take the next step." That committee, he said, will be responsible for developing programs for the center.

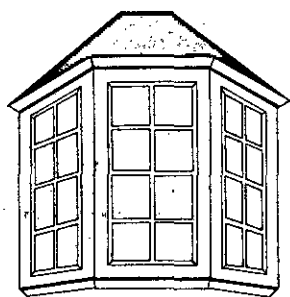
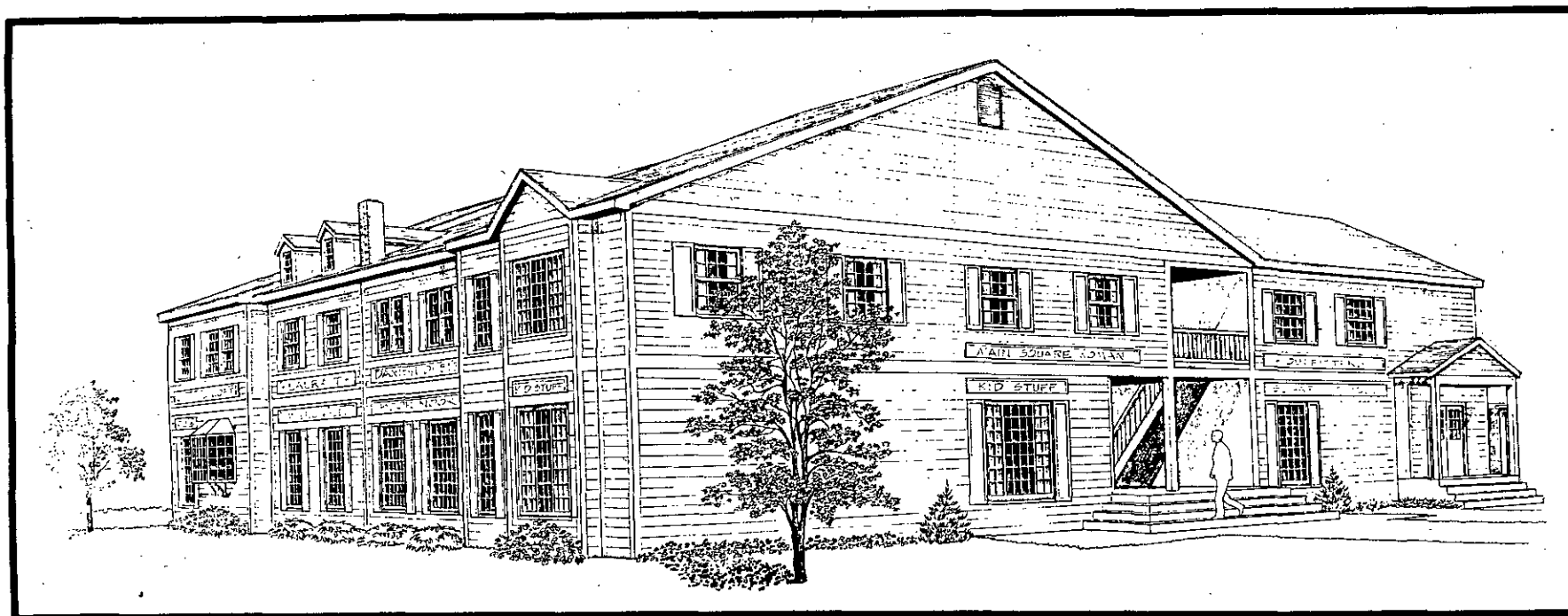
The town-sponsored committee will consist of eight or nine individuals, including Rob Lillis, who was chair of the citizens committee that organized last

summer to promote a community center, and three town representatives: Parks and Recreation administrator Phil Maher, senior citizens coordinator Karen Pelletier and Councilman John Geurtze.

The needs assessment group will be appointed and organized in about three weeks, Hendrick said. He said he expects that the committee meeting times and locations will be announced in advance so interested persons can attend.

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# Planners review 4 major developments

By Kevin Mullen

If everything put before the Planning Board last week gets built, Bethlehem will be a boom town this year. And an upscale one at that.

The board is considering plans for a 336-unit development off Delaware Ave., 152 condominium units for affluent seniors in Glenmont, a self-contained residential community in North Bethlehem, and 358 dwelling units on Bender Lane. All of the projects were held for further study.

The 336-unit Delmar Village, located between Orchard St. and Delaware Ave., was the first presentation to the planning board. The land, owned by state Sen. Howard Nolan and Slingerlands developer Norris MacFarland, was rezoned for Planned Residence District last year, but this was the board's first look at specific plans.

The proposed complex will consist of 56 single family homes and 280 apartment buildings on 92 acres of land. A road will bisect the development and connect Delaware Ave. and Orchard St. The apartments — called Harbor Club — will be built by Alliance Investment Corp. of Houston, Texas.

Jim Caton of Alliance said that some of the buildings will have underground garages and some

surface garage parking. He described the apartments as having a "Nantucket, New England design, what people in most markets might regard as classic architecture." The buildings will be either eight or 16 units.

Caton said that the town of Bethlehem was "upper income and better middle income market, upscale, and high quality." Caton said that this is Alliance's first project in the Capital District but that they have similar projects in Little Rock, Ark. and Greensboro, N.C. He said that a one bedroom and a one bathroom apartment would start in the "high 400's."

Briand Parenteau of Delmar will construct the single-family homes. The homes will be built on 44 acres; the apartments on 48 acres. Maximum price for a residential home is \$500,000. The area, to be named Helderwood, would be built in five phases over five to ten years.

The board's main concern was the developer's plan to build private roads through the complex. Building Superintendent John Flanigan said he was worried about "emergency protection under adverse conditions like snow removal, getting parking lots plowed." Under the proposal, the developers will be responsible for constructing the roads, and Paul Hite, a land

surveyor who started the presentation, said that there was "quite a bit of cost difference between public and private roads.

Delmar Village may be on the board's next agenda for consideration.

Another presentation was made by the Morache-Keneally Development Group, which wants to construct 152 units for senior citizens on Wemple Rd. in Glenmont. Attorney Mark Pelersi described the development, Village Green, as "not low income housing." He said the concept for the project, aimed at senior citizens 55 years of age or older, is on "lifestyle." The residents will own the condominiums but maintenance of the property will be done by Village Green.

The condominiums will be priced from \$80,000 to \$135,000. A "ball park figure" of \$700 per month will also be charged for the maintenance services, like lawn mowing and snow plowing. Pelersi said the fee "includes all services," though an optional meal plan, weekly housekeeping services and transportation are extra.

Chairman John Williamson asked if the developers could justify the need for Village Green. He said that the town board or planning board should have some kind

of information on how the need was established. Ed Morache said that Lowell Barnes, a gerontologist from Connecticut, completed a survey and the results were favorable. He described the survey as "proprietary information," saying that he wouldn't want to share the results with his competitors. Morache said that 21,000 questionnaires were mailed out around a 25 mile radius of the town. Williamson said that was a "broad area."

Pelersi said that they would need substantial presales of "30 to 40 per cent."

"Those are optimistic figures on presales," Pelersi said, "but optimistic on the results of the survey." He described the 152-unit development as "not a large one compared to others." Pelersi said that the roads would be to town specification but not dedicated to the town. Board member John LaForte said that he would like to see a town road instead of a private road.

The developers are seeking a zoning change from AA residential to Planned Residence District.

Another presentation was made by Paul Hite for David and Dennis Quadrini, who are seeking a zoning change for 30 acres from A residential to Planned Commercial

District in North Bethlehem. The Quadrinis want to build apartments, carriage homes and town houses at Krumkill and Blessing Roads. The development would also contain retail stores like a drug store, barber shop and professional offices for doctors or lawyers. "There are no complexes in town that have retail stores," Hite said. "You have to get into your car and go." Williamson said that a zoning change to PCD "can allow just about anything." The retail stores would be situated "in one strip" according to Hite.

The board also took that presentation under consideration. In other action:

- No action was taken on the final plat plan for The Meadows, 358 dwelling units to be developed by R & R Associates at Bender Lane and the Delmar By-Pass. Paul Hite gave the presentation.

- Gave conceptual approval to section two of Dowerskill Village, 61 single family homes and 64 apartments located off Route 9W near Elm Ave. in Glenmont.

- Tabled discussion of consideration of the proposed amendments to the zoning ordinance for a six-mile strip of Rt. 9W.

The next planning board meeting is scheduled on Feb. 3 at 7:30 p.m.

# School board wants buffer for Glenmont school

By Patricia Mitchell

Concerned about the possibility of rapid commercial development on Rt. 9W, the Bethlehem Central school board wants to talk to the town about a buffer zone for the Glenmont Elementary School.

Discussing the growth predicted along Rt. 9W, the last major area of development for the Town of Bethlehem, school board members said last week they are concerned the Glenmont School could get lost in the shuffle.

Board member Velma Cousins said it is "disturbing" what such a boom could mean to the school. The school board should ask the town for some kind of commitment to control the area, she said.

Acting Superintendent Dr. Briggs McAndrews said he will talk with Supervisor Robert Hendrick about a possible meeting on Rt. 9W's growth and the school board's concerns.

On Thursday, Hendrick said he would be willing to sit down and talk with the school board about their concerns, but the town is limited when it comes to deciding what kinds of businesses could

sprout up. He noted, however, that the town is already taking a hard look at the future of Rt. 9W.

In the area of the Glenmont School, Rt. 9W is a hodgepodge of zoning, from planned commercial district to residential to agriculture to light industry. Concerned about the orderly development of Rt. 9W, the Bethlehem Planning Board has been looking at proposed zoning regulations since November, but so far no action has been taken.

The regulations are intended to promote the area's orderly development and to make it possible to widen the road to four lanes at some time in the future. They are mostly concerned with lot widths, setbacks from the road, side yard and rear yard depths, housing density and percentage of lot occupancy.

Last year, Hendrick said, he had about 12 conversations with people interested in what the town would like to see come in along Rt. 9W, and he is optimistic that the future growth of the town will be concentrated there. With a lot of attention focused on projected

growth through the news media, he said he hopes more interest will be generated.

However, the only proposal that is taking shape are plans for a shopping center on a 13-acre parcel on the southwest corner of Rt. 9W and Feura Bush Rd., kitty corner from the Town Squire Shopping Center. The center is being proposed by HMC Associates, with principles State Sen. Howard Nolan and Slingerlands developer Norris MacFarland.

Another shopping center, on the northwest corner, received conditional approval from the planning board in November. To be developed by Equinox Construction Co., the plaza will be composed of about 20,000 square feet on 1.75 acres.

Also pointing to growth is the

recent completion of the new Rt. 9W bridge over the Normanskill and groundbreaking for the

expansion of Farm Family Insurance Company's building (Turn to Page 13)

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# □ BC's budget

(From page 1)

invited to attend the scheduled workshops, and will be given the chance to speak after administrators present the parts of the budget and before the board has their say. Residents can also speak on budget parts before they are adopted into the budget.

However, most residents had left last Wednesday's meeting before they were given the chance to speak. A short break was called after the basic budget was presented, but most of the audience left before the meeting was reconvened.

Reaction by board members to the basic budget was mixed. Contacted after the meeting, most have a "wait and see" attitude, although they do have hopes for the new budget process.

Board President Bernard Harvith said he will wait until proposals and revenue are put before the board, and noted that there is a long way to go before the budget can be put up for a vote. Figures on new teachers to keep up with class size have not been presented, and Harvith said he doesn't think the basic budget has really been presented because cost estimates to keep up with the present program are not there.

Charles "Bud" Reeves said he is delighted the budget meetings are down to eight from the usual 12, and said he is pleased with the prospects of building the budget through program proposals. The board will be tight on time this year because of the superintendent search and the recent facilities and enrollment projections given to the board, he said. With the FOB, Reeves said, ultimately the board

could be just adding on must-dos. Even so, Reeves said, he still wants a long-range planning committee to study the district.

Marjory O'Brien said the increase in the basic budget indicates to district residents that the district can't provide the same services without costs going up. The FOB is also good to have because down the road when decisions have to be made, the board can see which part of the budget expenses can be cut, she said.

Velma Cousins said suggestions and needs for basics assessed by the staff appear to be reasonable, but may be a little high. With taxpayers already paying for last year's capital improvements bonds, the board should be careful with a tax increase, she said.

Barbara Coon said the new process gives a positive view of the budget because of the basic budget and additions for new programs. The staff seems to be involved to a greater extent, she said.

Sheila Fuller said she is pleased with the new process, and that it is good the community will have the opportunity for more input.

Robert Ruslander, vice president of the board, said he is waiting to see program proposals before any choices or decisions are made. However, with a 5.2 percent increase just for basic expenditures predicted, he said, the board may be able to find some savings in the basics.

At this point, only preliminary figures on the revenue side of the budget are in. In his proposed state budget, Gov. Mario Cuomo calls for \$3,958,371 in state aid, an



This Voorheesville Central School bus sits in a snow bank at the elementary school after last Thursday's snowstorm. Freezing cold temperatures

are expected to continue for the rest of the week, with the chance of another winter storm by the weekend.

Patricia Mitchell

increase of four percent over this year's \$3,806,017. However, that figure is usually subject to change during negotiations between the governor and the legislature. The assessed valuation for the district will not be available until this spring.

In the basic budget, pupil expenditures are predicted to increase 10.8 percent, to \$265,934 from \$240,002. Enrollment is expected to increase by 220 students to 3,844, and a five percent increase in the per-pupil rate at each level is also predicted.

Negotiated salary increases of seven percent for the teachers and administrators union are also part of the basic budget. The district will be negotiating a new contract with its civil service employees in March, and hopes to have those salary increases included by the time the board adopts the budget.

An allowance of about one percent of the basic budget, or \$192,050, for replacing equipment, except buses is also included.

Another fraction of the basic budget, about one-half of one percent or \$106,299, is included for curriculum and staff develop-

ment. A major proposal for development will be proposed again this year.

The operations and maintenance budget includes basic operating costs for the facilities, and will have maintenance projects such as painting, roofing and grounds work. Salaries and projects to maintain the buildings are projected at \$274,074, down \$40,791 from this year's 314,865. About \$656,000 in proposals for operations and maintenance will also have to be discussed.

No new buses will be included in the transportation budget, but the first payment for last year's seven new buses are included in the budget.

No final figures for BOCES are in to the district yet, but they have all been adjusted by 10 percent in the basic budget to cover any increases.

Other highlights of the proposed 1987-88 FOB are:

- The new superintendent's salary has been set at \$72,000, what the district has been advertising.
- Only slight increases for oil, electricity and gas are in the central services budget, reflecting lower energy costs. Costs for oil is estimated at \$45,000, and gas at \$260,000, the same as this year's, and for electricity at \$276,800, slightly above this year's \$260,000.
- Decreases in state and retirement teacher costs. These are estimated at \$260,710, down from this year's state retirement of

\$334,533, and at \$1,560,330, down from this year's teacher retirement of \$1,651,596.

• Large increases for life and health insurance for employees. And McAndrews said health insurance could increase even more. Costs are estimated at \$23,725 for life insurance, up from \$16,500, and at \$1,042,735 for health, up from \$812,100.

Proposals for new programs and expenditures will now be presented to the school board and open for discussion. After the regular meeting at 8 p.m. Wednesday, Feb. 4, the operations and maintenance budget will be discussed, and in a special meeting at 8 p.m. Wednesday, Feb. 11, staffing will be discussed.

## Housing report due

In January of 1986, the Bethlehem Town Board recognized the need for alternate housing options for our elderly residents and created the senior citizen housing committee. The committee, which is composed of long-term residents of Bethlehem with knowledge in the areas of research, medicine, public policy, business and senior services, was asked to examine the issues and propose solutions.

The committee members will present a report and recommendations to members of the town board and the community at Bethlehem Town Hall on Wednesday, Jan. 28, beginning at 7:30 p.m.

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**BETTY LENT REALTY**  
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163 Delaware Ave.  
439-1882

incorporating the five-year plans into the budget as work progresses.

"It gives you a sense of direction," Gonan said, adding that she likes to function on the plans.

The proposed budget will also include expenditures for staff development and continued support for the Effective Teaching Model program that the teachers are scheduled to begin this year, and program reviews.

The district will also be watching new growth in the area for new enrollment, especially kindergarteners, Gonan said.

The board will next discuss the budget at its regular meeting Monday, Feb. 9, at 7:30 p.m., and at a budget workshop will be held at 7 p.m. Wednesday, Feb. 11. The 1987-88 budget will be put before voters on Wednesday, May 13.

### Nabbed for DWI

Bethlehem Police said they have charged a 28-year old Clarksville woman with driving while intoxicated.

The woman, also ticketed for failure to keep right police said, is scheduled to reappear in Bethlehem Town Court on Tuesday, Feb. 3.

Police said the woman was involved in an accident at 3:10 a.m., Sunday. The woman was driving east on Delaware Ave. near Van Dyke Rd. when the car went off the right side of the road striking guardrails, and then crossed into the oncoming lane, went off the road and struck guardrails there. The woman was not injured, police said.

### Another voice

Southbound, the local country band, has announced the addition of Kyle Montana, a vocalist and rhythm guitarist, to the band.

Montana has performed with his brother Billy Montana and guitarist Bobby Kendall in two other local bands.

Dave Flint, who plays keyboard and fiddle, and Doug Bernhard, a drummer, round out the group. Southbound continues to perform under the Warner Brothers label.

## Voorheesville NEWS NOTES

Lyn Stapf 765-2451



### Pancake supper

Voorheesville Boy Scout Troop 73 invites the entire community to join them at the annual Pancake Supper sponsored by the troop next Saturday, Feb. 7. This one-and-only troop fund raiser will be held from 4:30 p.m. until 7:30 p.m. at the Voorheesville American Legion Hall. The supper, prepared by adult helpers and served by the boys themselves, will feature all-you-can-eat pancakes, as well as sausage, dessert, beverages and all the trimmings.

Tickets are \$3 for adults and \$2 for children and may be obtained from any scout or purchased at the door. All are welcome.

### More family fun

The Voorheesville PTSA will hold its second annual Family Fun Night this Friday, Jan. 30, from 7 p.m. until 9 p.m. at the Voorheesville Elementary School.

The evening's events will include games for all ages provided by the Linendoll family of Altamont followed by a dessert smorgasbord in the grade school cafeteria.

There is no admission for this event, and no pre-registration is necessary. Those families attending are asked to bring a dessert to share. Beverages will be provided by the PTSA. For additional information, contact Joanne St. Denis at 765-4748.

### Poetry reading rescheduled

The poetry reading by Voorheesville High School teacher Arthur Willis, cancelled due to snow, has been rescheduled for Sunday, Feb. 1, at 4 p.m. at St. Matthew's Church on Mountainview Rd.

Willis will give a reading from his recently published book of poems "The Poet in His Flying Suit". Copies of the work will also be on hand and Willis will be

available for a signing session after the reading.

All are welcome. There is no admission charge.

### From the Heartline

Once again the Voorheesville Public Library will be conducting its Valentine Heartline. All are invited to bring a touch of cheer to someone by bringing a Valentine to the library by Feb. 6. Valentines will be given to residents of area nursing homes.

Contact the library at 765-2791 for additional information

### Library board meets

The executive board of the Voorheesville Public Library will hold its monthly meeting on Monday, Feb. 2, at 7:30 p.m. in the lower level of the library. As usual the meeting is open to the public.

### Nursery school applications

The Community Nursery School of the First United Methodist Church of Voorheesville will soon be accepting applications for the 1987-88 program.

On Tuesday, Feb. 3, the school will hold a special informational program in the social hall at the church on Maple Ave. The meeting will begin at 7:30 p.m. with teacher-director Rosemarie Pakenas and members of this year's board on hand to answer any questions. Applications will also be available at that time.

The annual lottery to determine entrance into the program for four-year-olds will be held the following Tuesday, Feb. 10, at 7:30 p.m. at the church. All applications must be in by that time. Those unable to attend the meeting may obtain an application in the church office weekday mornings between 9 a.m. and noon after Feb. 3. Forms will also be available at the nursery school weekday afternoons.

Completed forms may be left at the church or sent to registration chairman Debbie Bradley at 13 Salem Ct. Voorheesville.

### Whitbeck Grove history

The New Scotland Historical Association will hold its monthly meeting on Tuesday, Feb. 3, at 8 p.m. in the Old New Salem Schoolhouse Museum. The speaker will be Charles Mason, who will present a slide/lecture talk on the Whitbeck Memorial Grove and Nature Conservancy. The public is invited. Refreshments will be served.



Michael Fields

### Honored by AMC

Michael Fields of Voorheesville, the manager of plant facilities at the Albany Medical Center, has been named the center's employee of the year for 1986.

Fields supervises 120 maintenance personnel and serves as the center's fire marshall. He is also active with the center's environmental safety, hospital task force and picnic committees. He has been employed by Albany Medical Center for the past 10 years.

Fields resides with his son Matthew in Voorheesville.

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Bumble Bee Solid White Tuna in Water 6.5 oz. ....	1.19	RUMP ROASTS .....	2.18 lb.	WHOLE N.Y. STRIPS .....	2.58 lb.
Dawn Liquid Giant, 22 oz. ....	1.39	SLAB BACON ..	1.68 lb.	GROUND CHUCK .....	10 LBS. .... 1.28 lb.
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Kraft Real Mayonnaise 32 oz. ....	1.69	FORESIDES HINDS .....			
Ragu Chunky Spaghetti Sauce All varieties, 32 oz. ....	1.69	CUT and WRAPPED .....			
<b>DAIRY</b>					
Crowley Homogenized Milk Gallon .....	1.89	1.19 lb.			
Fine Fare Margarine 1 lb. quarters .....	.35	1.29 lb.			
Kraft Sliced Muenster 8 oz. ....	1.49	1.49 lb.			
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Banquet Macaroni & Cheese 8 oz. ....	.59	American Cheese .....			
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Crisp Celery Bunch .....	.59	Hard Salami .....			
Washington Red Delicious Apples .....	5/.99	1.98 lb.			
Potatoes 5 lb. ....	.99	1.88 lb.			
Cello Mushrooms .....	.99	2.58 lb.			
		3.18 lb.			

# RCS teachers each to get \$525 in state EIT funds

By Patricia Mitchell

About 165 Ravena-Coeymans-Selkirk Central Schools teachers will receive their Excellence in Teaching awards in June.

The agreement was approved by the Board of Education after its meeting last Monday, and will now have to be ratified by the RCS Teachers Association. Superintendent William Schwartz said he anticipates no problem with the acceptance of the agreement by the teachers.

The \$90,000 the district received during the first year of the EIT program will be equitably distributed among teachers, guidance counselors, and other certified staff. Full-time teachers will receive about \$525, Schwartz said, and part-time teachers will receive their funds on a pro-rated basis.

In May, Schwartz said, the RCSTA and the board will sit down again to determine full-time and part-time teachers and counselors for the final awards.

The EIT program was inserted into the state budget last year to supplement teacher salaries. Under the plan, additional fringe benefits such as retirement and Social Security — about 25 percent of the funds — will have to come out of the district's pocket.

The lump-sum payment in June will be awarded as a bonus rather than to raise teachers' salaries so the district will not have to offer the higher salaries if the EIT funds are not continued this year by the state Legislature.

In his State of the State message earlier this month, Gov. Mario

Cuomo said he will ask for further funding of the EIT program.

In a related personnel matter, RCS civil service employees have ratified their new three-year contract with the district, Schwartz said. The 70 bus drivers, secretaries, and operation and maintenance workers were without a contract since last June. The school board had ratified the agreement at its Jan. 5 meeting.

All salary and money issues agreed on in the contract will be retroactive to July 1, and all other issues went into effect when the union ratified the agreement. The contract includes a seven percent pay hike for each year the contract is in effect, and partial funding of dental insurance for union members who qualify as long as an insurance company is found that will write a policy for them.

## Budget timetable

Office workers in Ravena-Coeymans-Selkirk Central Schools are now compiling the proposed 1987-88 budget, and Superintendent William Schwartz hopes to have a proposed budget for the school board by March 2.

Building level proposed budget have been sent into the main office, Schwartz told the board at their meeting last Monday, and the district's proposed budget will be compiled from their budgets.

One increase on the revenue side may be in store for the district if Gov. Mario Cuomo's proposed state budget is approved as is by the state Legislature. Under the proposed state budget, RCS is slated for a 3.72 percent increase in state aid, up to \$5,800,654 in 1987-88 from this year's \$5,592,866.

The school board is scheduled to adopt the district's preliminary budget on March 2. Other dates in the 1987-88 budget calendar include; public hearing on the preliminary budget in the high school auditorium at 7:30 p.m. Monday, March 30; petitions for school board candidates must be filed with the district clerk by 4:30 p.m. Monday, April 13, and the draw for the order of names on the ballot will be held on Tuesday, April 14; annual meeting in the high school auditorium at 7:30 p.m. Tuesday, May 12, at 7:30 p.m.; and the budget vote and school board member election in the high school cafeteria will be Wednesday, May 13, from 1 to 9 p.m.

### Bloodmobile at post

A bloodmobile, sponsored by the Nathaniel Adams Blanchard American Legion Post 1040, will be at the Delmar post on Saturday, Feb. 7, from 9 a.m. until 2 p.m.

Healthy individuals 17 or older who weigh at least 110 pounds and have not donated blood within the past 56 days are encouraged to volunteer.

For an appointment call 439-0441 or 439-5541.

### Telethon needs help

The Northeastern Association for the Blind is in need of volunteers to assist with auditions, mailings, telephone solicitations and other duties related to the 1987 Radio/Telethon, which will be held at Crossgates Mall on March 7. The organization is also looking for clubs or groups interested in conducting benefits on behalf of NABA. For information call 463-1211.

### Nursery school holds open house, registration

The Tri-Village Nursery School will hold an open house and registration for the 1987-88 school year on Sunday, Feb. 1, from 1 to 3 p.m. The school is located at the First United Methodist Church, 428 Kenwood Ave., Delmar. Information will be available to anyone who is interested in the three and four-year-old program or the pre-kindergarten program.

For information call chairmen Marilyn Moran at 439-8268 or Terri Picarazzi at 439-3902.

### 5 Rivers course

A workshop for teacher and youth leaders on basic techniques of environmental quality testing will be held at Five Rivers Environmental Education Center, Game Farm Rd., Delmar, on Tuesday, Feb. 10, at 7 p.m.

To register for the free program, educators may call Five Rivers at 457-6092.

### Preschool open house

The Hamagrael Preschool for children ages 3 and 4 will hold an open house on Wednesday, Feb. 11, from noon until 1 p.m. The preschool is located in the Delmar Reformed Church, 386 Delaware Ave., Delmar.

For information call 439-7854.

### Bethlehem's better image for new business the topic

Ken Ringler, the owner of Del Lanes and the newly-elected president of the Bethlehem Chamber of Commerce, will moderate a panel of Bethlehem business people in presenting positive aspects of locating a business in Bethlehem on Wednesday, Feb. 4, at the Bethlehem Public Library, beginning at 7:30 p.m.

Participating in the panel discussion will be James Conheady of General Electric Plastics, Selkirk, Thomas Thoreson of Delmar Printers and Michael Aikey of Lincoln Hill Books.

To register for the free program call the library at 439-9314.

### Park and ride lot

The Capital District Transportation Authority (CDTA) has announced the establishment of a Park and Ride lot at Crossgates Mall. CDTA will add 6:20 a.m., 7:20 a.m. and 8:15 a.m. eastbound trips to the No. 12 Washington Ave. weekday schedule.

On weekdays the frequency of the northbound service from Albany on the No. 22 Albany-Troy-Watervliet line will be increased from 15 minutes to 10 minutes, adding 50 seats to the service between 3 p.m. and 3:30 p.m. On weeknights the No. 22 line will provide service to the Empire State Plaza until 8 p.m. On Sundays the route will be extended so that all trips will service the Empire State Plaza.

## DEAN'S LIST

Maria College, Albany — President's List: Susan Lehman, Delmar; A. Beverly Gallup, Feura Bush, and Deborah Ryan, Voorheesville.

Dean's List: Karla Miller and Deborah Stevens, Delmar; Nancy Chandler and Marie Novko, Selkirk; Diane Donato and Janet Thompson, Slingerlands, and Elizabeth Biernacki and Marion Michele, Voorheesville.

State University College at Oswego, President's List — Craig Gallagher, Elsmere.

State University College at Cortland — Thomas A. Dexter, Delmar.

Northeastern University College of Engineering, Boston — Steven B. Quinn, 87 Montrose Dr., Delmar.

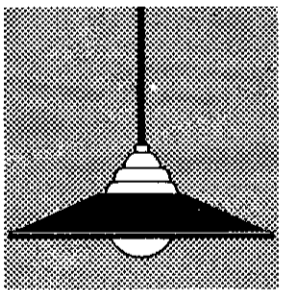
### Artists sought

Area artists and craftspeople who are interested in participating in the 1987 Stuyvesant Invitational Arts Festival on June 6 and 7 may submit slides and brief resumes no later than March 31.

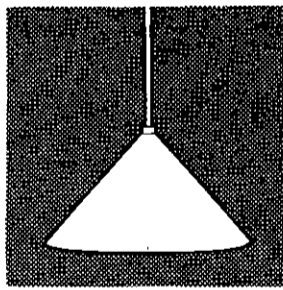
All materials may be sent with a self-addressed, stamped envelope to Stuyvesant Arts Festival, Administration Building, Executive Park, Albany, N.Y. 12203

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**Wed. 1/29**  
**Michael O'Reilly Show**  
2:00 p.m. - 6:00 p.m.  
Robert Hohler  
Author:  
I Touch The Future

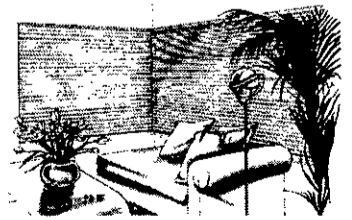
**Dave Lucas Show**  
8:00 p.m. - 12:00 a.m.  
Stephen Gaines  
Author:  
Heros and Villians  
Biography of  
The Beach Boys

**Thurs., 1/29**  
**Pat Marovich Show**  
6:00 a.m. - 10:00 a.m.  
Willie Vice  
Community Housing

**Michael O'Reilly Show**  
2:00 p.m. - 6:00 p.m.  
Bob Brewin  
Author:  
Vietnam on Trial  
Westmoreland vs. CBS

**Fri., 1/30**  
**Michael O'Reilly Show**  
2:00 p.m. - 6:00 p.m.  
Stephen Pyne  
Author:  
Antartica, The Ice

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# District to change Regents requirement

By Patricia Mitchell

An alternative to earth science will be offered to ninth grade students at the Ravena-Coeymans-Selkirk High School. The Regents-level course has proven difficult for many ninth graders, and that has been reflected in the district's test scores.

Regents earth science is now a required ninth grade course, Superintendent William Schwartz explained to the board of education last week. It is the first Regents-level science course Ravena-Coeymans-Selkirk students take under the new Regents Action Plan.

Ninth grade students will now be required to take a different level science course, said high school Principal Victor Carrk.

Out of 144 students taking the course, only 81 students passed the Regents' test for earth science, it was reported to the school board in the district's 1985-86 Comprehensive Assessment Report (CAR). That caused board members concern, and they asked for more information on students taking the course.

The high number of ninth graders taking earth science is apparently the problem with the low test scores. In a report to the school board, department chairman Elaine Jetty said earth science is offered as the first science course to RCS students seeking a Regents' diploma, and has a high number of ninth grade students taking it. Out of the 144 students enrolled last year, 124 were ninth graders, 16 were 11th and 4 were 12th.

Of the 124 ninth grade students, 71 received grades of 65 or better, and 53 students were below 65. For the 11th grade, nine students scored above 65, and six scored below; and in the 12th grade, all students scored below 65.

The district will probably see similar test scores for Regents earth science in the future, Schwartz said, unless the ninth grade requirement is changed.

It has never been the policy of the state Education Department's Bureau of Science Education to offer Regents Earth Science to ninth grade students after a Regents diploma, Jetty said. Because it is such difficult course,

earth science should be taught to more mature 11th and 12th graders who have already taken Regents biology and are looking for their second science course.

In another follow-up report to the CAR, the board learned that 32 high school students either dropped out between ninth and 12th grade or failed to graduate at the end of the 1985-86 school year. In the Comprehensive Assessment Report (CAR) to the board last month, that number was reported as a total in the 12th grade, also causing board members concern.

The school board learned that 12 seniors dropped out during the 1985-86 school year, and 20 were failures. Of the failures, 11 received their diplomas in August and three returned to RCS in September.

The board asked Carrk for more information on whether the 20 students who failed were Regents or school diploma students.

In other RCS school board action, a policy was approved allowing school board members or former members to present diplomas during graduation to any of their children or wards. In bringing up the policy, Ronald Peretti said he handed his ward's diploma to him during last year's graduation, and it is not too much to allow for board members.

"I felt very good about it. I don't think it is open for abuse. I don't think there will be a lot of resentment in the community," Peretti said.

The school board also appointed Ronald Racy of the athletic department as advisor to Students Against Drunk Driving. Racy will be replacing Sue Carmel, who will be leaving the district.

The RCS school board went into executive session once at the end of the meeting to discuss personnel matters.

The next meeting of the school board is scheduled for Monday, Feb. 2 at 8 p.m.

*In Elsmere The Spotlight is sold at Paper Mill, Grand Union, CVS, Johnson's and Brooks Drugs.*

## NEWS FROM SELKIRK AND SOUTH BETHLEHEM

Barbara Pickup



### Star bowler

Kevin Boissy, 14, a student at Bishop Maginn High School, has accomplished something many adults would be proud of. As a bowler in the junior bowling program at Del Lanes in Delmar, Boissy recently qualified for *TV Tournament Time*. Carrying a 159 average, he rolled a 160, 247 and a 185 game, for a 592 triple (scratch), to qualify for the televised competition. Appearing on Channel 6, Jan. 11, Boissy won the match by scoring a victory over his opponent by bowling a 220 game. He was awarded an engraved plaque for his accomplishment.

Boissy resides in Selkirk with his parents Mr. and Mrs. Richard Boissy, his sister Debi, and his brother Tim, 16. Bowling for five years, Kevin and his brother are both junior coaches at Del Lanes. Each has records to be proud of. In addition to other awards, a few years ago both Tim and Kevin won first place in the Bantam Prep Division of the Pro Am Tournament in their respective age divisions. Award trophies were presented on television.

### Officers installed

In a special service at the 11 a.m. worship of the First Reformed Church of Bethlehem, officers of the Women's Guild for Christian Service were installed. The installation service was conducted by the Rev. Allen Janssen. Accepting offices for 1987 were: Shirley Burkhart, president; Mildred Elmore, vice president; Marge Nealand, secretary; Claudette Schubert, treasurer; Muriel Wood, secretary of spiritual life and education; June Milburn, secretary of service; Henrietta Schubert, secretary of service; Pauline Kleinhans, secretary of organization and Helen Houk, assistant secretary of organization.

Committee chairmen who will serve for the coming year are: Bea Legere, Connie Parisi and Ruth Traeger, nominating committee; June Milburn, flower committee; Claudette Schubert, Eleanor Wiedemann, Shirley Burkhart, bereavement committee; Helen

Houk and Bessie deFano, Church Women United delegates and Lillian Weiler, cradle roll.

### Happy attitude

All women of the area are invited to attend the next meeting of the United Methodist Women on Wednesday, Feb. 4, beginning at 8 p.m. at the South Bethlehem United Methodist Church, Willowbrook Ave., South Bethlehem. Based on the new book by Dr. Scholler, this month's program theme is "Be Happy Attituded." The program will be presented by Marion Fross. Devotions will be led by Carolyn Savery. Hostesses will be Rose Mayo and Elizabeth Huller.

### Food pantry bare

The hardships of winter take toll on many of the families throughout our community who have less than adequate incomes to meet the extra expenses. In an effort to provide assistance to these families, the Venture Churches' Food Pantry supplies have become greatly depleted.

Items particularly needed at this time are crackers, peanut butter, non-fat dry milk, canned fruits, tuna, canned meats, mixed vegetables, sweet potatoes, bread mixes, instant coffee and cocoa mix. Monetary contributions are also appreciated.

The Food Pantry is located in the First Reformed Church of Bethlehem, Rt. 9W, Selkirk. Anyone who would like to make contributions to the pantry may do so through the First Reformed Church, the South Bethlehem United Methodist Church, the Glenmont Community Church or the Faith Lutheran Church, Glenmont. If you are aware of someone requiring temporary assistance, regardless of church affiliation, call one of the four Venture Churches or call Toni Lasher at 767-9593.

### Promoting participation

Students at Pieter B. Coeymans Elementary School were recently treated to a visit from RCS Coach

Gary Vanderzee and the varsity football team. Vanderzee spoke about the benefits of participating in sports as a way of developing daily living skills.

The coach and his players demonstrated some of the plays used in actual game situations.

### History month

The month of February is American History Month for the Daughters of the American Revolution and the country. Mary E. VanOostenbrugge, chairman of the Hannakrois chapter, will have exhibits displayed in the Ravena Library and the Bethlehem Historical Association Museum, Rt. 144, Selkirk. The exhibits will depict historical events in our nation. The DAR asks that people "promote and observe American History Month and install love of country in our fellow American citizens."

### Tax deadline

Monday, Feb. 2, at 5 p.m. is the deadline for payment of Bethlehem property taxes without penalty, according to a reminder from Kenneth P. Hahn, receiver of taxes. Property owners may beat the 1 percent late payment charge by paying in person at Bethlehem Town Hall. Mail received on Tuesday morning, Feb. 3, will be honored without a late fee.

A late charge must be paid with all deferred payments. Taxes not paid by April 1 will be transferred to Albany County for late collection.

### Spray vandal caught

Bethlehem Police said they have charged a Delmar boy with criminal mischief for spray painting a name on two buildings in Elsmere.

Police said the name was found Monday painted in black on the rear wall and two rear doors of the Nathaniel Adams Blanchard Post 1040 American Legion on Poplar Dr. Police said they charged the boy after the name was also found spray painted on the CVS Pharmacy on Delaware Ave. earlier in the day.

The same name, also in black spray paint, was found on the Bethlehem Central Middle School on Kenwood Ave. in Delmar Monday, police said.

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—10 LBS. OR MORE— <b>GROUND CHUCK</b> \$129 lb. <b>GROUND ROUND</b> \$179 lb. <b>GROUND SIRLOIN</b> \$209 lb. 28 LB. <b>FAMILY PACK</b> \$4289		U.S.D.A. PRIME BEEF <b>HINDQUARTERS</b> \$169 lb. <b>FOREQUARTERS</b> \$139 lb. CUT — WRAPPED — FROZEN AT NO CHARGE

**Town of Bethlehem,** Town Board second and fourth Wednesdays at 7:30 p.m. Board of Appeals, first and third Wednesdays at 8 p.m. Planning Board, first and third Tuesdays at 7:30 p.m., Town Hall, 445 Delaware Ave. Town offices are open 8:30 a.m. to 4:30 p.m.

**Town of New Scotland,** Town Board meets first Wednesday at 8 p.m., Planning Board second and fourth Tuesdays at 7:30 p.m., Board of Appeals meets when necessary, usually Fridays at 7 p.m. Town Hall, Rt. 85.

**Village of Voorheesville,** Board of Trustees, fourth Tuesday at 8 p.m., Planning Commission, third Tuesday at 7 p.m., Zoning Board, second and fourth Tuesday at 7 p.m. when agenda warrants, Village Hall, 29 Voorheesville Ave.

**Bethlehem Board of Education** meets first and third Wednesdays of each month at 8 p.m. at the Educational Services Center, 90 Adams Pl., Delmar.

**Ravena-Coeymans-Selkirk Board of Education** meets the first and third Mondays of each month at 8 p.m. at the board offices, Thatcher St., Selkirk.

**Voorheesville Board of Education** meets second Monday of each month at 7:30 p.m. at the district offices in the high school, Rt. 85A, Voorheesville.

# THE SPOTLIGHT CALENDAR

Events in Bethlehem and New Scotland

**League of Women Voters,** Bethlehem unit, meets monthly at the Bethlehem Public Library, 9:15 a.m. Babysitting available. For information, call Linda Marshall at 756-6421.

**New Scotland Landfill** open 9 a.m.-4 p.m. Saturdays only. Resident permit required, permits available at town hall.

**Food Pantry,** Selkirk and South Bethlehem area. Bethlehem Reformed Church, Rt. 9W, Selkirk, call 767-2243, 436-8289 or 767-2977.

**Project Hope,** preventive program for adolescents and their families, satellite offices for Bethlehem-Coeymans, 767-2445.

**Project Equinox,** Delmar Satellite office, professional counseling for substance abuse problems, all contact confidential. By appointment, call 434-6135.

**Welcome Wagon,** newcomers and mothers of infants, call 785-9640 for a Welcome Wagon visit. Monday-Saturday 8:30 a.m.-6 p.m.

**Bethlehem Landfill** open 8 a.m. to 4 p.m. Monday-Saturday, closed Sundays and holidays. Resident permit required; permits available at town hall, Elm Ave. Park office and town garage, Elm Ave. East.

**Ravena-Coeymans-Selkirk Board of Education,** meets first and third Mondays of each month at 8 p.m. at board offices, Thatcher St., Selkirk.

**Bethlehem Youth Employment Service,** Bethlehem Town Hall, Monday through Friday, 1-4:30 p.m. Call 439-2238.

**LaLeche League of Delmar,** meets one Thursday each month to share breastfeeding experiences, 8 p.m. For meeting schedule and breast-feeding information call 439-1774.

## WEDNESDAY 28 JANUARY

**Slingerlands Fire Co. Auxiliary,** fourth Wednesday, Slingerlands Fire Hall, 8 p.m.

**New Scotland Elks Lodge,** meets second and fourth Wednesdays, Voorheesville Post Office, 8 p.m.

**New Scotland Senior Citizens,** every Wednesday, old schoolhouse, New Salem. Information, Martha Navilia at 439-4039.

**Normansville Community Church,** Bible study and prayer meeting, 10 Rockefeller Rd., Elmsere. Information, 439-7864.

**Women and Small Business,** program to support women going into business, focus on problems and remedies, Bethlehem Public Library, 7:30 p.m. Information, 439-9314.

**Delmar Progress Club,** Creative Arts division will continue instruction in patchwork and applied vests course, home of Mrs. Clarke. Information, 439-6170.

**Pot Luck Supper,** Ladies Auxiliary of Slingerlands Fire Dept., Slingerlands Fire Dept., 6 p.m. Reservations, 439-3483.

**Bethlehem Channel Cablecast,** "Not Really Page One News," 5:30 p.m.; "At the Library This Week," 6 p.m.; "Grandma Ena: Tammy and the Magic Brain," 6:30 p.m.; "To Your Health: The Older Generation, Benefits of Pet Ownership," 7 p.m.; "Focus Korea," 7:30 p.m.; "Filing Your Personal Income Taxes: Part one," 8 p.m.

**South Bethlehem-Selkirk Senior Citizens,** dine at Tool's Restaurant, Delmar, meet at First Reformed Church of Bethlehem, 11:30 a.m.

**Bethlehem Lutheran Church,** adult information class on teachings of Lutheran Church, 7:30 p.m.

**Bethlehem Senior Citizen Housing Committee,** report to community and town board, Bethlehem Town Hall, 7:30 p.m.

## THURSDAY 29 JANUARY

**Registration,** for all youths born 1969-1980 for spring soccer with Bethlehem Soccer Club, Bethlehem Town Hall, \$20, 6-9 p.m. Information, 439-6465.

**Bethlehem Lutheran Church,** bible study, 10 a.m.; Creator's Crusaders, 6:30 p.m.; senior choir, 7:30 p.m.

## FRIDAY 30 JANUARY

"Fiddler on the Roof," presented by Bethlehem Central Middle School, \$2, 8 p.m.

**Family Fun Night,** dessert sharing and game playing, families must bring dessert to share, Voorheesville Elementary School, free, 7 p.m.

**Bethlehem Channel Cablecast,** "The Spotlight," 5:30 p.m.; "At the Library This Week," 6 p.m.; "Video Editing," 6:30 p.m.; "Stories by Iris Bartkowski," 7 p.m.; "Astrology with Judith Longley," 7:30 p.m.; "To Your Health: The Older Generation," 8 p.m.; "Your Personal Income Taxes: Part two," 8:30 p.m.; "Capital Chamber Artists," 9 p.m.

**Vegas Night,** buffet and games of chance, BPOE No. 2233, Rt. 144, Selkirk, 7 p.m.-1 a.m.

## SATURDAY 31 JANUARY

"Fiddler on the Roof," presented by Bethlehem Central Middle School, \$2, 8 p.m.

**Bethlehem Lutheran Church,** Bible study, 7:40-9 a.m.

**Snowflake Carnival,** entertainment, games, face painting, cake walk, moon walk and refreshments, Glenmont Elementary School, Rt. 9W, noon-4 p.m.

## SUNDAY 1 FEBRUARY

**Delmar Presbyterian Church,** Church and Worship, 10:30 a.m.; Family Worship and Communion, first Sunday of each month, 10:30 a.m.; Adult Education, 9:15 a.m.; Senior High Fellowship, 4:30 p.m.; Junior High Fellowship, call 439-3052. Information, 439-9252.

**United Pentecostal Church,** Sunday School and worship service, 10 a.m.; choir rehearsal, 5 p.m.; evening service, 6:45 p.m.; Rt. 85, New Salem. Information, 765-4410.

**Delmar Reformed Church,** church school and worship, nursery provided during worship, 386 Delaware Ave., 10 a.m. Information, 439-9929.

**First United Methodist Church of Delmar,** nursery care provided for pre-school children, church school and worship, 10 a.m.; adult education, 11:20 a.m.; Junior Youth Fellowship, 3:30 p.m.; Senior Youth Fellowship, 5:30 p.m. Information, 439-9976 or 439-2689.

**Normansville Community Church,** Sunday school, 9:45 a.m.; Sunday services, 11 a.m. and 7 p.m., 10 Rockefeller Rd., Elmsere. Information, 439-7864.

**Open House,** Slingerlands Cooperative Nursery School, rear of Slingerlands Community United Methodist Church, 1499 New Scotland Ave., 2-4 p.m. Information, 439-3748.

## area arts

A capsule listing of cultural events easily accessible to Bethlehem-New Scotland residents, provided as a community service by the General Electric Co. plastics plant Selkirk.

### THEATRE

"A View from the Bridge," based on Arthur Miller's drama, Capital Repertory Company's Market Theatre, North Pearl St., Albany, through Feb. 1. Information and times, 462-4531.

"I'm Getting My Act Together and Taking It on the Road," Heritage Artists at Cohoes Music Hall, through Feb. 8. Tickets and times, 235-7969.

"The Mousetrap," Agatha Christie's murder mystery, Empire State Institute for the Performing Arts, Empire State Plaza, Albany, Jan. 31, Feb. 6, 7 and 13, 8 p.m.; Feb. 1 and 8, 2 p.m.; Feb. 2, 3, 5, 9, 10 and 12, 10 a.m. Tickets, 443-5115.

### MUSIC

Free Organ Concert, featuring organist Mary Bon, St. Peter's Church, State and Lodge streets, Albany, every Friday, 12:05 p.m.

Jaci Toffano, noted Brazilian pianist, will perform music of Brazil's most famous composer, Hector Vills-Lobos, University of New York at Albany Performing Arts Center, Feb. 1, 3 p.m. Information, 442-3995.

Area composer and performer, Julie Kabat will team up with 12-string guitarist, Mitchell Korn, and explore provocative dialogue of music, words and sound, Union College Arts Building, Schenectady, Jan. 30, 7:30 p.m. Information, 370-6172.

Prague String Quartet, Memorial Chapel at Union College, Schenectady, Jan. 31, 8 p.m. Information, 370-6172.

Maple Hill High School Winter Concert, Troy Savings Bank Music Hall, 88 Fourth St., Troy, Jan. 31, \$5 adults, \$3 students, 7:30 p.m. Information, 273-0038.

Jean-Pierre Rampel with the Detroit Symphony Orchestra, considered by many to be finest flutist, Proctor's Theatre, Schenectady, Jan. 29, 8 p.m. Tickets, 1-800-468-3540.

### FOLK

Stan Scott performs original songs and folk music of Ireland and India, Eighth Step Coffee House, 362 State St., Albany, Jan. 31, 8 p.m. Information, 434-1703.

### OPERA

Jessye Norman of Metropolitan Opera, Proctor's Theatre, Schenectady, Feb. 2, 8 p.m. Tickets, 346-6204.

### DANCE

Master classes by choreographer James Cunningham, dance instruction classes, eba Center for Dance and Music, corner of Hudson and Lark streets, Albany, Jan. 28, 6:30-8 p.m. Information, 465-9916.

Concert Dance of Boston, innovative company of dance, Lake Placid for the Arts, Jan. 30, 8 P.M., \$8 adults, \$6 students and seniors.

Dance Black America, 90-minute film featuring dance from early African to breakdancing, New York State Museum, Jan. 31-Feb. 28. Information and show times, 474-5842.

### ART

"Bitter Hope: From Holocaust to Haven," photographic exhibit, State Museum, Empire State Plaza, Albany, permanent exhibit.

"The Ice Age," prehistoric exhibit of men and animal that first roamed Northeast America, New York State Museum, Albany, permanent exhibit. Information, 474-5842.

"The Statue of Liberty: A Contemporary Graphic View," celebration of Liberty centennial, New York State Museum, Albany, through Feb. 1, Information, 474-5842.

"Art in Search of...1986-87," paintings, drawings, sculpture and prints, Harmanus Blecker Center, 125 Washington Ave., Albany, through Jan. 31.

Grace Markman, one woman show featuring watercolor and colored pencil paintings, sculpture and video installation, Rensselaer County Council for the Arts, 189 Second St., Troy, through Feb. 1, Tuesday-Sunday, 1-5 p.m. Information, 273-0552.

"Colorful Black and White: Four Photographers from the North Country," Lake Placid Center for the Arts, Saranac Ave., Lake Placid, through Feb. 18. Information, 523-2512.

Betty Warren, a retrospective exhibition, featuring collection of paintings, Albany Institute Galleries, 125 Washington Ave., Albany, through Feb. 22, Tuesday-Saturday, 10 a.m.-4:45 p.m.; Sunday, 2-5 p.m. Information, 463-4478.

Folk Art from Institute's Collection, Albany Institute Galleries, 125 Washington Ave., Albany, through Feb. 22, Tuesday-Saturday, 10 a.m.-4:45 p.m.; Sunday, 2-5 p.m. Information, 463-4478.

"Country Churches," exhibit at Albany Institute Galleries, 125 Washington Ave., Albany, through Feb. 8, Tuesday-Saturday, 10 a.m.-4:45 p.m.; Sunday, 2-5 p.m. Information, 463-4478.

"Artists' Self Portraits," artists as they see themselves, Greene County Council on the Arts, Main St., Windham, through Feb. 12, Wednesday-Sunday, 1-6 p.m. Information, 734-3104.

Interplay, annual open juried exhibition of fine arts by regional artists, Albany Institute of History and Art, 125 Washington Ave., Albany, through Feb. 21, Tuesday-Saturday, 10 a.m.-4:45 p.m.; Sunday, 2-5 p.m. Information, 463-4478.

"Kings," exhibit by one of New York's major black artists, Empire State Plaza, South Gallery of Concourse, through February. Information, 474-5987.

"Bouquets for Benny," exhibit of Scott Brodie's still-life floral paintings, College of Saint Rose Picotte Gallery, through Feb. 18, Monday-Friday, 11:30 a.m.-4:30 p.m.; Sunday, 1-4 p.m. Information, 454-5102.

### FILM

"Art at the Plaza," film series highlighting many contributions of black artists during 1900's, Concourse level, Empire State Museum, Feb. 1-March 24, Sundays, 1 p.m.; Tuesdays, 12:10 p.m. Information, 473-7521.

## Special On WMBH CHANNEL 17

- ‡ Generation at Risk Wednesday, 8 p.m.
- New England Ragtime Ensemble on Stage Thursday, 9 p.m.
- Placido Domingo Sings Zarzuela Friday, 9 p.m.
- Hollywood Tributes Saturday, 9 p.m.
- Masterpiece Theatre Sunday, 9 p.m.
- American Playhouse Monday, 9 p.m.
- Roundtable Tuesday, 9 p.m.

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**Open House**, Tri-Village Nursery School, First United Methodist Church, 428 Kenwood Ave., 1-3 p.m. Information, 439-3902.

**Poetry Reading**, Voorheesville teacher Art Willis will read selections from his recently published book, "The Poet in His Flying Suit," St. Matthew's Church, Voorheesville, 4 p.m.

**MONDAY 2**  
**FEBRUARY**

**Delmar Kiwanis**, meet Mondays at Starlite Restaurant, Rt. 9W, Glenmont, 6:15 p.m.

**Al-Anon Group**, support for relatives of alcoholics, meets Mondays at Bethlehem Lutheran Church, 85 Elm Ave., Delmar, 8:30-9:30 p.m. Information, 439-4581.

**Temple Chapter 5 RAM**, first and third Mondays, Delmar Masonic Temple.

**Quartet Rehearsal**, United Pentecostal Church, Rt. 85, New Salem, 7:15 p.m. Information, 765-4410.

**A.C. Sparkplugs Dance**, modern western square dancing featuring mainstream level with caller Al Cappetti, American Legion Hall, Voorheesville Ave., Voorheesville, 8 p.m. Information, 765-4122.

**Delmar Progress Club**, business meeting, Bethlehem Public Library Community Room, all members welcome, 10 a.m.

**Mothers' Time Out**, members invited to hear Iris Bartowski, children's librarian at Bethlehem Public Library, on children's literature, Delmar Reformed Church, Delaware Ave., Delmar, 10-11:30 a.m. Information, 439-5604.

**Physical Illness and Communication**, program on "Communicating with Parents and Families Undergoing the Stress of Physical Illness," Bethlehem Public Library, 7:30 p.m. Registration, 439-9314.

**Voorheesville Public Library**, executive board meeting, Voorheesville Library, 7:30 p.m.

**TUESDAY 3**  
**FEBRUARY**

**Delmar Rotary**, meets Tuesdays at Starlite Restaurant, Rt. 9W, Glenmont, 6 p.m.

**Bethlehem Sportsmen's Club**, first Tuesdays, Dunbar Hollow Rd., Clarks-ville, 7:30 p.m. Guests welcome.

**Bethlehem Lodge 1096 F&AM** first and third Tuesdays, Delmar Masonic Temple.

**Medicare Form Aid**, sponsored by AARP, first and third Tuesdays, Bethlehem Town Hall, Delmar, 10 a.m.-2 p.m. Appointments required, 439-2160.

**Lo-Fat Main Dishes**, nutrition program for those interested in learning to prepare more nutritional main dishes, William Rice Extension Center, Martin Rd., Voorheesville, \$3, 7-9 p.m. Register, 765-3550.

**Registration**, for all youths born 1969-1980 for spring soccer with Bethlehem Soccer Club, Bethlehem Town Hall, \$20, 6-9 p.m. Information, 439-6465.

**New Scotland Historical Association**, with speaker Charles Mason on the Whitbeck Memorial Grove and Nature Conservancy, Old Schoolhouse, New Salem, 8 p.m.

**Nursery Program**, informational meeting for interested parents, Social Hall, First United Methodist Church of Voorhees-ville, 7:30 p.m.

**WEDNESDAY 4**  
**FEBRUARY**

**Bethlehem Lions Club**, meets first and third Wednesday of month, Starlite Restaurant, Rt. 9W, Glenmont, 7 p.m.

**Bethlehem Elks Lodge 2233** meets at lodge, Rt. 144, Cedar Hill, 8 p.m. first and third Wednesdays.

**Onesquethaw Chapter, Order of the Eastern Star**, first and third Wednesdays at Masonic Temple, Kenwood Ave., Delmar, 8 p.m.

**New Scotland Senior Citizens**, every Wednesday, old schoolhouse, New Salem. Information, Martha Navilia at 439-4039.

**Normansville Community Church**, Bible study and prayer meeting, 10 Rockefeller Rd., Elsmere. Information, 439-7864.

**Delmar Progress Club**, Garden Club and Creative Arts group join together, members asked to bring their favorite recipe, Delmar Reformed Church, 11:30 a.m. Reservations, 439-7189.

**Bethlehem Business Woman's Club**, monthly dinner meeting and discussion of "Art and Framing," new members welcome, Albany Motor Inn, Rt. 9W, Glenmont, 6:30 p.m.

**Business in Bethlehem**, four Bethlehem business people will discuss positive aspects on locating business in Bethlehem, Bethlehem Public Library, 7:30 p.m. Information, 439-9314.

**UMW Meeting**, South Bethlehem United Methodist Church, Willowbrook Ave., South Bethlehem, 8 p.m.

**THURSDAY 5**  
**FEBRUARY**

**Bethlehem Archaeology Group**, provides regular volunteers with excavation and laboratory experience at Tuesday, Thursday and Saturday meetings. Call 439-4258 for more information.

**Bethlehem Senior Citizens**, meet every Thursday at Bethlehem Town Hall, 445 Delaware Ave., Delmar, 12:30 p.m.

**New Scotland Kiwanis Club**, Thursdays, New Scotland Presbyterian Church, Rt. 85, 7 p.m.

**Overeaters Anonymous**, meeting every Thursday at First United Methodist Church, Kenwood Ave., Delmar, 7 p.m.

**Silver Bullets Square Dance Club**, mainstream class, 7 p.m., workshop, 9 p.m., First United Methodist Church, Delmar. Information, 439-3689.

**"The Nature of Nutrition"**, six-part video series on human nutrition, see how your body works and what foods it needs, St. Stephen's Church Hall, Elsmere Ave. and Poplar Dr., Elsmere, 8 p.m. Information, 439-4857.

**FRIDAY 6**  
**FEBRUARY**

**Recovery, Inc.**, self-help for those with chronic nervous symptoms. First United Methodist, 428 Kenwood Ave., Delmar. Weekly at 12:30 p.m.

**Elmwood Park Fire District**, first Fridays, North Bethlehem firehouse, 307 Schoolhouse Rd., 8 p.m.

**Free Legal Clinic**, for Bethlehem senior citizens, first Fridays, Bethlehem Town Hall, Delmar, 11 a.m.-1 p.m. Appointment required, 439-4955.

**Youth Group Meetings**, United Pentecostal Church, Rt. 85, New Salem, 7 p.m. Information, 765-4410.

**SATURDAY 7**  
**FEBRUARY**

**Registration**, for all youths born 1969-1980 for spring soccer with Bethlehem Soccer Club, Bethlehem Town Hall, \$20, 6-9 p.m. Information, 439-6465.

**Snowshoe Programs**, "Snowshoes: 6000 Years of Research and Design," in-depth look at snowshoe construction and uses, chance to walk and try maneuvers outdoors, 10 a.m.; "Bigfoot Had It First," outdoor snowshoe walk and discussion of how animals solve winter problems of shelter, mobility and food, Five Rivers Environmental Education Center, Game Farm Rd., Delmar, 2 p.m. Registration, 457-6092.

**Tri-Village Squares Square Dance Club**, mainstream dancing called by Jim Ryans, First United Methodist Church, 428 Kenwood Ave., Delmar, 8-11 p.m. Information, 439-7516.

**Pancake Supper**, sponsored by Voorheesville Boy Scout Troop 73, Voorheesville American Legion Hall, \$3 adults, \$3 children, 4:30-7:30 p.m.

**Blood Mobile**, Blanchard Post, Delmar, 9 a.m.-2 p.m. Information, 439-0441.

**MONDAY 9**  
**FEBRUARY**

**Delmar Kiwanis**, meet Mondays at Starlite Restaurant, Rt. 9W, Glenmont, 6:15 p.m.

**Al-Anon Group**, support for relatives of alcoholics, meets Mondays at Bethlehem Lutheran Church, 85 Elm Ave., Delmar, 8:30-9:30 p.m. Information, 439-4581.

**A.C. Sparkplugs Dance**, modern western square dancing featuring mainstream level with caller Al Cappetti, American Legion Hall, Voorheesville Ave., Voorheesville, 8 p.m. Information, 765-4122.

**Quartet Rehearsal**, United Pentecostal Church, Rt. 85, New Salem, 7:15 p.m. Information, 765-4410.

**Winter Festival**, cross-country ski lessons and tours and snowsculpting contests, John Boyd Thatcher State Park, Rt. 157, 10:30 a.m. Information, 439-5966.

**TUESDAY 10**  
**FEBRUARY**

**Delmar Rotary**, meets Tuesdays at Starlite Restaurant, Rt. 9W, Glenmont, 6 p.m.

**Slingerlands Fire District**, commissioner's meeting, second Tuesday at Slingerlands Fire House, 8 p.m.

**Workshop**, for teachers and youth leaders, basic techniques of environmental quality testing, Five Rivers Environmental Education Center, Game Farm Rd., Delmar, 7 p.m. Register, 457-6092.

**Slide Talk**, on Tortola, chief island of Virgin Islands, by Matt Lindroth, Bethlehem Public Library, 7:30 p.m. Information, 439-9314.

**WEDNESDAY 11**  
**FEBRUARY**

**Normansville Community Church**, Bible study and prayer meeting, 10 Rockefeller Rd., Elsmere. Information, 439-7864.

**Open House**, Hamagrael Preschool, offering programs for three and four year olds, Delmar Reformed Church, Delaware Ave., Delmar, noon-1 p.m. Information, 439-7854.

**LAS VEGAS NIGHT**

**Bethlehem Elks**  
**Rt. 144 Selkirk**

**South Pearl St. Exit**  
**6 Miles from 787 South**

**FRIDAY, JANUARY 30th**  
**8 P.M. to 1 A.M.**

**Free Admission!**

**Buffet Available!**  
**7:00 p.m. - 8:00 p.m.**

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Center: Front \_\_\_\_\_ Middle \_\_\_\_\_ Rear \_\_\_\_\_

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# AREA EVENTS & OCCASIONS

Events in Nearby Areas

**Registration Day**, for spring semester at Junior College of Albany, Albany Campus Center Gymnasium, 140 New Scotland Ave., Albany, 9 a.m.-noon and 1-4 p.m. Information, 445-1715.

**Child Care Seminar**, "Child Care as a Business in Your Home," for those interested in taking care of children in their homes, Colonie Town Library, Albany-Shaker Rd., \$5, 6:15-9 p.m. Information, 765-3520.

**Toughlove**, support group offering parents solutions to coping with kids in trouble at school, with substances, family and law, Bishop Gibbons High School. Information, 393-4253.

**Annual Dinner**, Schenectady County Chamber of Commerce, cocktails and prime roast dinner, Ramada Inn, Nott St., Schenectady, \$30, 6 p.m.

**Auditions**, Mendelson Club, interested singers are encouraged to sit in during rehearsals and speak with chairman to learn more about group, United Presbyterian Church, Western Ave. at Rt. 85, Albany, 7:45 p.m. Information, 489-2886.

**Minerva Hour**, Robert Bowman, President of Institute for Space and Security Systems, and author of "Star Wars: Defense or Death Star," will talk to students, faculty and public, Union College, Schenectady, 11:30 a.m. Information, 370-6172.

**Albany Forum**, presentation on "Seven Capital Cities: Comparison and Prospects," Albany Round Table, 11 North Pearl St., Albany, 5:15-6 p.m.

**Meeting**, Capital District Chapter of the Society for Advance Management, on "Microcomputers: The Part They May Play in Your Future," Tom Sawyer Motel, 1444 Western Ave., Albany, guests welcome, social hour, 5:45 p.m.; dinner, 6:30 p.m.; program, 7:30 p.m. Information, 272-6300.

**Blood Donor Information**, learn about need for blood donations and ask questions about donating, Health Works on Concourse of Empire State Plaza, Albany, 11:30 a.m.-1:30 p.m. Information, 474-5370.



**Singer and storyteller Sarah Pittle will perform at Kids' Fare, 1 p.m., Sunday, Feb. 1, at the Albany Hilton on State St. Tickets, \$3 for kids and seniors and \$4 adults, are available at the door, and for information, call 482-2826.**

## THURSDAY 29 JANUARY

**Free Film**, "Palestinian-Abdication," explore origins of Palestinian-Israeli conflict, Campus Center, Room 224, Junior College of Albany, New Scotland Ave., 7 p.m. Information, 439-3858.

**Ski Program for Disabled**, handicapped race training camp, giant slalom and other races, Rathskellar, Ski Windham, Windham, 10 a.m. Information, 381-1490.

**Busch City Ski Challenge**, annual races down State St., CDTA busses will use detour routes, State St., Albany. Information, 482-3371.

**Auditions**, for "Royal Gambit," commentary on Henry VIII and his six wives, Schenectady Civic Playhouse, 12 Church St., Schenectady, 7:30 p.m. Information, 382-2081.

**Concerned Friends of Hope House**, self-help support group for parents of substance abusers, rear of Christ Lutheran Church, 1400 Western Ave., Albany, 7:30-10 p.m. Information, 465-2441.

## FRIDAY 30 JANUARY

**Charity Basketball Game**, Siena College students and faculty will play games to raise money for Albany County Emergency Food Task Force and Regional Food Bank of Northeastern New York, Alumni Recreation Center, Siena College, Loudonville, \$1, 8 p.m.

**Winter Race**, Hudson Mohawk Road Runners Club, five, 15 and 30 kilometer events, Physical Education Building, State University of New York at Albany, \$3, register 10 a.m., race 11 a.m. Information, 456-5942.

**Sled Dog Races**, 200 drivers and dogs will compete for largest race series payoff in North America, Paul Smith's College, Paul Smith's. Information, (212) 980-1013.

**Altamont Station Squares**, western style round and square dancing, Guilderland Elementary School, Rt. 20, Guilderland, 8-11 p.m. Information, 459-3047.

**Busch City Ski Challenge**, annual races down State St., CDTA busses will use detour routes, State St., Albany. Information, 482-3371.

## SATURDAY 31 JANUARY

**Fifth Saturday Dance**, modern western square and round dancers invited, Calvary Methodist Church, Belle Ave., Latham, 8-11 p.m.

**Benefit Race**, Third Annual "Beat the Mayor," Cross-Country Ski Challenge, 5K race against course time set by Mayor Thomas Whalen, Washington Park, Albany, register 9-10:30 a.m., race 11 a.m. Information, 465-5249.

**Auditions**, for local professional and non-professional actors and singers, for March production of "Working," Cohoes Music Hall, 58 Remsen St., Cohoes, 11 a.m. Information, 235-7909.

**Gun Show**, featuring guns, swords and military relics from before Revolutionary War to present, Empire State Plaza, South Mall, Albany, 9 a.m.-5 p.m. Information, (607) 723-5668.

## SUNDAY 1 FEBRUARY

**Poetry, Jazz and Fellowship**, readings by contributing poets, jazz by Peg Delaney and refreshments, The First Unitarian Society, 1221 Wendell Ave., Schenectady, 7-10 p.m. Free, information, 374-5410.

**Gun Show**, featuring guns, swords and military relics from before Revolutionary War to present, Empire State Plaza, South Mall, Albany, 9 a.m.-3 p.m. Information, (607) 723-5668.

**Kids' Fare**, Sara Pittle, award winning singer and songwriter will perform her favorites, Albany Hilton, \$3 for children, \$4 for adults, 2 p.m. Information, 482-2826.

**Coin and Stamp Show**, seventy dealers with coins, stamps, baseball cards, political buttons and jewelry will buy and sell goods, Polish Community Center, Washington Ave. Ext., 11 a.m.-5 p.m. Information, 346-2584.

**Opening Reception and Lecture**, "Tradition and Conflict: Images of a Turbulent Decade," New York State Museum Orientation Theatre, Empire State Plaza, Albany, 3 p.m.

**"More Than Conquerors"**, documentary film about persecuted Christians in Soviet Union, Peoples Baptist Church, 12 Launfal St., Colonie, 7:30 p.m. Information, 459-2717.

## MONDAY 2 FEBRUARY

**Lecture**, "Color Your Child Beautiful," discussion of topics related to child development, Growing Concern, Cosimo's Plaza, 1790 Western Ave., Albany. Information, 869-5788.

**"Adirondack Spirit"**, poetry readings by Joanne Seltzer and Paul Weinman and novelist Jean Rikhoff, Rensselaer County Council for the Arts, 189 Second St., Troy, 7:30 p.m. Information, 273-0552.

**Diabetes Meeting**, "Diabetic Foot Care," with podiatrist Dr. Jack Bastow, American Red Cross Building, Hackett Blvd. at Clara Barton Dr., Albany, 7:30 p.m. Information, 489-1755.

**"Women and the Economy"**, lecture series, "Helping Third World Women Start Small Business: Will Vendors Ever Get Rich?" Union College, Social Sciences Building, Room 105, Schenectady, 7:30 p.m. Information, 370-6004.

## TUESDAY 3 FEBRUARY

**Small Business Seminar**, "The Future of Small Business Automation: The Paperless Office," The Desmond Americana, 660 Albany-Shaker Rd., Albany, buffet 7:30-8 a.m., program 8-9 a.m. Information, 434-1294.

**Legislative Forum**, talks with political experts, Harmanus Bleeker Hall of Albany Public Library, Washington Ave., Albany, 10 a.m.-noon.

**Former Smokers**, support group sponsored by American Lung Association, first and third Tuesdays, American Lung Association, 8 Mountain View Ave., Albany, 7-8 p.m. Information, 459-4197.

## WEDNESDAY 4 FEBRUARY

**Toughlove**, support group offering parents solutions to coping with kids in trouble at school, with substances, family and law, Bishop Gibbons High School. Information, 393-4253.

**Minerva Hour**, with William Rothschild, president of his own management consulting firm and author of books, Union College, Schenectady, 11:30 a.m. Information, 370-6172.

**Great Discussion Talks**, "Dealing with Revolution: Iran, Nicaragua and the Philippines," Hale House, Lower Lounge, Union College, Schenectady, 7:30-9 p.m. Information, 370-6172.

**Workshop**, on dealing with feelings, First Presbyterian Church, State and Willit streets, Albany, 7:30-9:30 p.m. Information, 436-9912.

**Small Business Seminar**, "Food Creations from the Home," speakers from state Department of Agriculture and Markets, and Albany County Health Department will give tips on starting home-based food businesses, Italian-American Community Center, Washington Ave. Extension, Albany, \$15, 9:30 a.m.-3:15 p.m. Information, 765-3520.

**State Right-To-Know Law**, discussions on the OSHA Hazard Communication Standard and the state's Right-To-Know Law, with Dr. Wanda Wells, chief of Chemical Information Section, state Department of Health, Best Western Inn Towne, 300 South Broadway, Albany, \$15, 9 a.m.-2:30 p.m. Information, 449-4161.

A directory of popular restaurants recommended for family dining in the immediate area within easy driving distance of Bethlehem and New Scotland.

**Chez René FRENCH RESTAURANT**  
463-5130  
Serving Dinner 5 to 10 p.m.  
Closed Sun. and Mon.  
Rt. 9W, Glenmont, 3 miles south of Thruway Exit 23  
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we gladly bill businesses  
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**BROCKLEY'S** 4 Corners Delmar  
439-9810  
**THURSDAY SPECIAL**  
Boiled Corned Beef & Cabbage

	Lunch w/potato & carrots & rye bread	\$3.95
	Dinner w/relish tray, salad or cup of pea soup potato & carrot & rye bread	\$6.95

**SATURDAY NITE** — Prime Rib of Beef  
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**AUBERGE Suisse**  
Swiss-French Restaurant  
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Slingerlands, NY  
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*Attentive Service*  
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VALENTINE'S DAY RESERVATIONS NOW BEING ACCEPTED  
Dinner from 5:30 p.m. Tuesday-Sunday  
Reservations Suggested — Luncheons Arranged  
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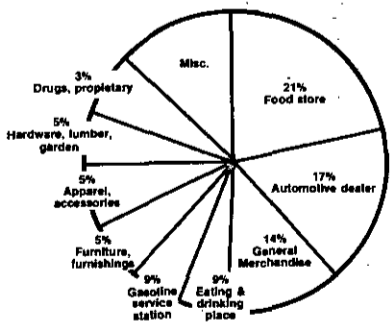
**Chinese New Year and our 10th Anniversary**  
Thursday, Friday, Saturday & Sunday  
February 5th - 8th, 5-9 p.m.  
**SMORGASBORD \* ALL YOU CAN EAT**  
\$9.95 Children under 12 \$4.85  
Hot & Sour or Wonton Soup, Egg Rolls, Beef Broccoli, Shrimp with Cashew Nuts, Sweet & Sour Chicken, Spice Hot Pork, House Special lo Mein, House Special Fried Rice.  
**Jee's Chinese Restaurant**  
Delaware Plaza  
439-6662 • 439-9086

# THE SPOTLIGHT

Special Business Section

The weekly newspaper serving the towns of Bethlehem and New Scotland

## 60 years of serving the community



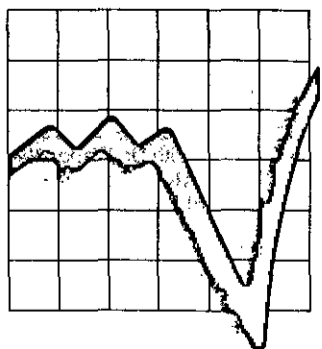
### Four surveys chart local business

Page 2



### New Chamber leadership

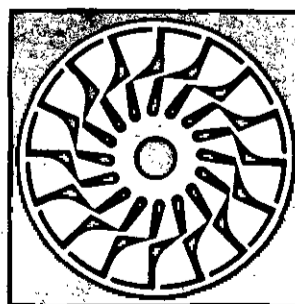
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### SCORE:

business counsel by retired executives

Page 4



### Atlas-Copco

Voorheesville's industrious neighbor

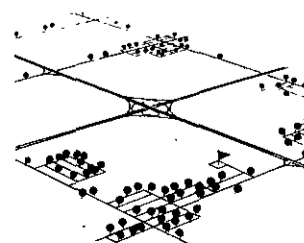
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### The Raskers:

Family traditions in business

Pages 2, 6



### High-tech assistance for directed town growth

Page 2

## Positive planning for town progress

by Roger Creighton

Urban development, meaning growth, change and decay in that collection of buildings, roads, underground piping systems and overhead wires that we call a city, is continuous. So too are changes in human activities inside those buildings and on the land.

Most change passes unnoticed, being in tiny increments a new house here and there, a few more cars. But some changes suddenly arouse tremendous excitement and antagonisms in a community.

Examples are proposals to locate a psychiatric institution, to build a fast-food outlet, to close a supermarket, to construct a new subdivision, or to widen an arterial.

The furor aroused by such prospective changes often conceals needed projects. Some of this may be good, some bad; at best this is evidence of an active democracy.

But there is a dark side to all this as well: a boom-and-bust reaction to urban change is evidence that a community (in the broadest sense of the word) does not have the means for dealing smoothly with the future.

Are there any ways in which the peaks of crisis can be smoothed out? In which better urban development can be obtained? Some very old and some very new techniques make this seem quite possible.

- **Increasing community awareness of the future.** Most of us are conservative about things as they exist at present; instead we ought to be conservative about the future. We ought to be as forward-looking as the pioneers. Burnham's 1901 *Plan for Chicago* was embodied in a book called *Wacker's Manual* — required reading in Chicago's schools for many years. Chicago's children were conditioned to "think growth." If we think more about the future, change becomes less threatening because growth is expected.

- **Establishing goals.** As a yardstick against which to measure individual projects, a community ought to establish and publish its goals, and to get these accepted politically. Most goal statements — for example, "we want our community to be a better place in which to live, work and play" — are ridiculously bland, legalistic and meaningless as bases for evaluating projects. I advocate performance standards where applicable (e.g., traffic Level of Service B at all intersections) or word-pictures such as the following from a proposed zoning ordinance:

*The intent of the Single Residence Zone is to provide for and protect the development of moderate to low-density single-family homes together with supporting community services (such as schools, churches and parks) in areas that are quiet, free from excessive through traffic, well landscaped and attractive.*

In the future, both text and photographs showing quality buildings, landscaping and roadside furniture could be incorporated in a community's statement of its goals, in effect

(Turn to Page 7A)

## Four surveys establish Bethlehem: a town complete

By Lorraine C. Smith

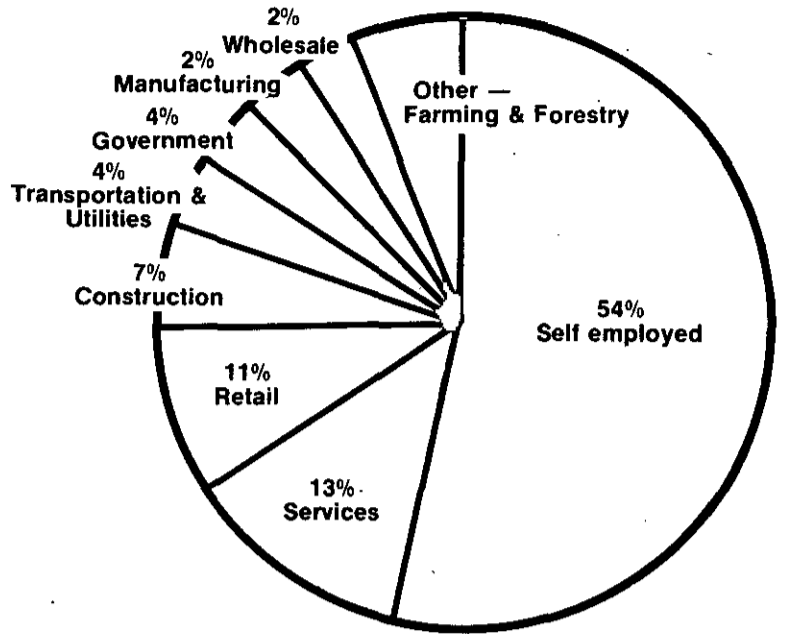
Bethlehem is not simply a bedroom community to the Albany metropolis, but rather a complete, albeit small town in its own right, with all of the services, commercial ventures and financial supports needed by a community.

Not just one or two, but four separate surveys of area businesses support this conclusion. For instance, the surveys show that more than half of the businesses in Bethlehem provide services or merchandise. More than half of the business people in town are self-employed. And more than half of the businesses draw on town residents for more than half of their customers.

All four surveys are being presented to the public for the first time in this article. They include statistics from Capital District Regional Planning Commission, a multi-county planning agency, listings from the Bethlehem Chamber of Commerce classification of 488 local businesses enumerated by visual count, an expenditure report prepared for Realty Assets, a real estate marketing firm, and results from the mail survey conducted in Bethlehem and New Scotland by *The Spotlight*.

The results are somewhat different in each survey because of different intents and different methods of gathering the data. But together, these surveys paint a picture of commerce that is typical of any self-contained community, with a strong preference for small retail and service businesses. They also show, however, that the area has its share of major employers, and a surprising number of companies, large and small, that do business not only throughout the Capital District but also in other nearby states and nation-wide.

The Capital District Regional Planning Commission (CDRPC) report comes from its 1984



Covering Bethlehem, New Scotland and Coeymans, the Capital District Regional Planning Commission indicates that the 1,280 businesses can be categorized into eight categorized and the self employed group.

employment data file, which was completed just two months ago. The statistics presented in this article were summarized specifically by the CDRPC for Bethlehem, New Scotland and Coeymans. A spokesman for CDRPC added that since the 1984 population projections for Bethlehem now exceed 25,000, additional figures for the town, such as unemployment statistics, will be available in the future.

The file breaks down firms and their employees into 11 groups. It represents 1,280 businesses and their 11,405 employees. Considered by CDRPC to be 99 percent accurate, 80 percent of the addresses were provided by the state Labor Department, with 20 percent coming from other sources.

The CDRPC Employment Data File:

Industry	Firms	Emp.
Construction	93	719
Manufacturing	21	1762
Transportation & Utilities	45	1416
Wholesale	28	293
Retail	144	1496
Finance, Insurance & Real Estate	53	1703
Services	163	1027
Government	45	1984
Self-employed	688	688
Farming, Forestry & Agricultural Service	*	317
Total	1280	11405

This CDRPC data was compiled for planning and projections for traffic analysis. Knowing where people work as well as where they

(Turn to Page 8A)

## The Raskers build businesses with style

**T**By Lorraine C. Smith  
Town and Tweed: A parade of fashion, alterations, the all-accessorized look. The Village Shop: fine, one-of-a-kind gifts. Anchors of Delaware Plaza, independently run, they stand for exceptional personal service.

Behind the scenes, the Raskers: Helen Rasker, Town and Tweed's producer and creative force, Herman Rasker, The Village Shop's developer and financial director.

Thirty-one years in Delmar offer justifiable claim to excellence. "As Delmar grew, so did we. We tried to accommodate the taste in Delmar but we helped set the tone," summarized Helen Rasker in defining the store's impact on their lives and their community. The same idea governs the buying, the ads, the windows and the displays. It is not a shop for extremes. With over a thousand suppliers, Town and Tweed has "the right belt, the right jewelry, that's really what we're known for."

For Helen Travers Rasker, retail clothing has always been her life. Her Newburgh upbringing included her parents' dress shop.

Her teen years meant after school at the store. Holidays involved buying trips into New York City.

After his army duty, Herman Rasker moved his family from Newburgh to Albany where he worked for a distributor for RCA Products.

While their daughters Laurel and Eileen were still preschoolers, Mrs. Rasker hired a housekeeper and went to work at Honigsbaum's, then Denby's. "I was bored with housework. That's (retailing) what I like to do," explained the still dynamic, decisive business woman.

Report of a new shopping center with an opening for a women's shop brought action. In 1955, they sold their Loudonville home, combined that income with their savings and opened a dress shop at Delaware Plaza.

"This gave us a chance to do for ourselves what we had been doing for others for so many years," Herman Rasker said. "Helen had so much experience, and she was authoritative, even then. The shop gave promise to a fine future."

Rasker continued to support the family while his wife developed the shop. "That was



Helen and Herman Rasker, with their dog Toby, at their Delmar home.

Lynn Finley

reason to pour money into the business. She knew why they (businesses) succeeded. How to advertise, how to do displays."

The Raskers converse as one,

rapid-fire, each punctuating the other's statement, demonstrably supportive of one another.

She: "I knew the market, the resources." He: "We were in full

agreement of how the business should be run." She: "We wanted to have a store that would cater to the needs of the community." He: "She had a broad business knowledge."

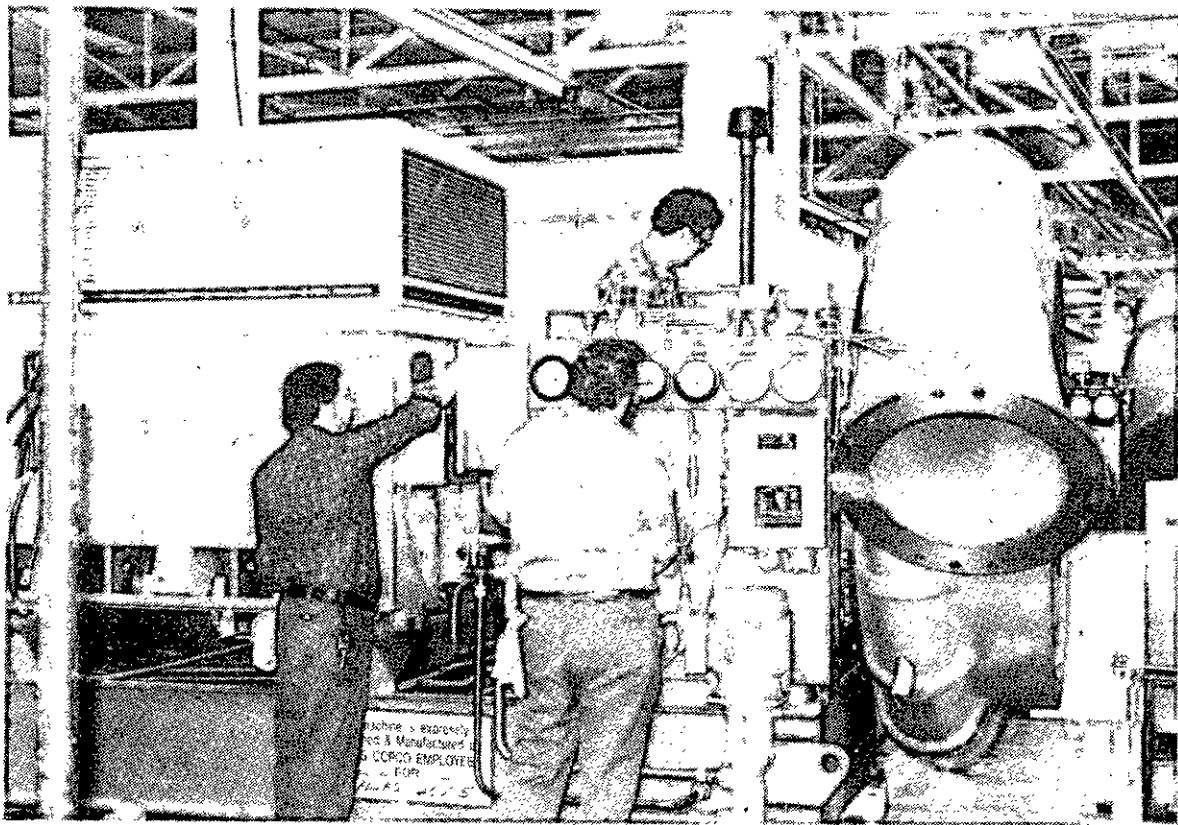
Working together, parenting together, living together, how has that been for the Raskers, married 42 years? Not a life without problems, but a relationship based on dovetailed strengths. "The type of thing he does, I hate," Helen Rasker explained. "He does the figures. I like the merchandise. And I've never been involved with The Village Shop."

And "They don't take home any problems," one Rasker employee observed. She expressed her admiration for the couple's ability to find solutions to problems quickly and with finality.

The name *Town and Tweed* was chosen "The way you name a baby. How does this sound?" Not too cutsey, a name to portray the image, it had to be distinctive.

In those early years for Town and Tweed all profits were returned to business. "It was working," Rasker said. "We poured a lot of money into the

(Turn to Page 7A)



Workmen at Atlas Copco inspect a compressor. From left, Todd Wager, Bill Rother and Andy Risacher.  
Lyn Staf

## Technical leadership in V'ville

By Lyn Staf

Up until the recent publicity on the library bond issue in Voorheesville, some of which described the location of the proposed new site as "across from Atlas Copco," few Voorheesville residents were even aware of the existence of the international company that quietly moved into the building on Depot Rd. formerly occupied by Walters Truck Co.

Nestled behind a grove of shade trees, Atlas Copco Comptec Inc. has been a silent neighbor to the area since its arrival in 1983. Although it could definitely be considered an industrial plant there are no messy smoke stacks,

designed and developed and marketed here, with the actual manufacturing of the product taking place in the plant at Cerritas, Calif.

Formerly Turbonetics, the company began in 1972 in Latham but moved to Voorheesville 10 years later when it was purchased by Atlas Copco. That created a demand for a larger building to accommodate the expanded staff.

According to David Norton, president of Atlas Copco Comptec Inc., who oversees the workings of several of the American plants and whose office is located at the Voorheesville site, the Walter building was just what was needed.

*There are no messy smoke stacks, no deafening noises and few trucks to indicate that the company is producing a product which makes it one of the top competitors in its field in the U.S.*

no deafening noises and few trucks to indicate that the company is producing a product which makes it one of the top competitors in its field in the U.S.

Part of the worldwide Atlas Copco chain, whose main headquarters are in Stockholm, Sweden, the Voorheesville facility is one of five Atlas Copco plants in the U.S., each having a specific function. The Voorheesville facility designs, develops and manufactures an impressive line of compressors. Billed in one of their marketing brochures as "the acknowledged technical leader in the design and development of rotary screw compressors," Atlas Copco of Voorheesville also produces a large number of centrifugal and reciprocating compressors as well.

Turbo Expanders, also referred to as expansion turbines, are also

The plant, which is nearly 100,000 square feet, houses more than 150 employees in a variety of positions, including application engineering, administration, marketing and sales, service and, of course, manufacturing. A separate building at the site houses labs for the research and development section.

Those entering the building are greeted by a modern office complex, fully computerized and decorated with trees and plants — hardly what one would expect to find in a factory. Yet behind several doors is the massive factory portion of the building, which comprises almost 75 percent of the structure.

Neat enough to inspect in one's best clothes, the single large room with high ceilings and a multitude of huge windows includes a

tooling shop, inventory section and assembly area.

Some of the compressors are manufactured here from parts while others are imported from Europe and "Americanized", with the Voorheesville plant adding electronics, filters and motors to meet U.S. specifications. A good number of the motors used are produced at nearby General Electric, which also has contributed some former employees to the Atlas Copco staff.

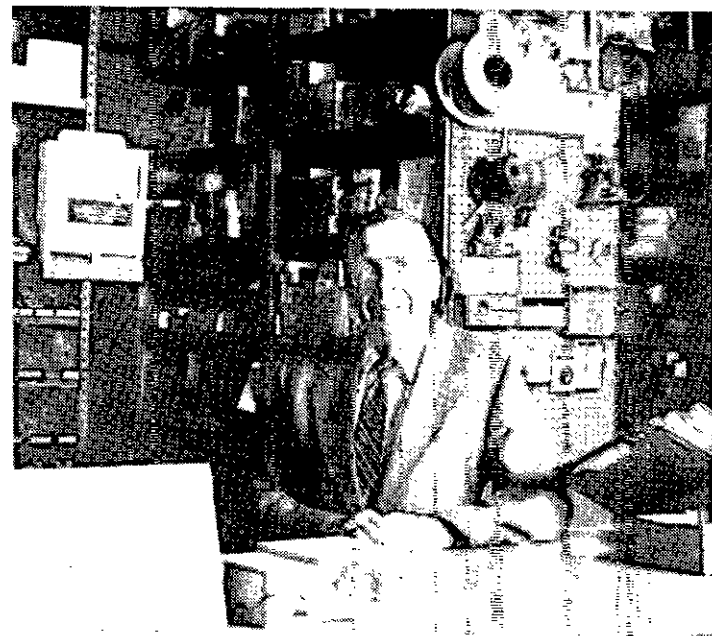
Unlike many industries which produce a shelf-ready product, all

compressors produced by Atlas Copco are custom-made to the specifications of the client. Since the huge compressors are not easily "returned", quality control tests are carried out before the compressor leaves the factory, many times with the customer flying in to witness the process. It is also not unusual for prospective customers to stop by to inspect the product as they "shop around," as did one contingent from China which recently visited the plant.

Norton points out, the main advantage of the unit, besides being portable, is the fact that it produces 100 percent oil free air, which makes cleaner snow.

The "burr-ble bees" are usually rented out to either fit a planned need such as the seasonal snowmaking or to accommodate an emergency. Atlas Copco takes great pride in the fact that one of these units helped repair a

(Turn to page 11A)

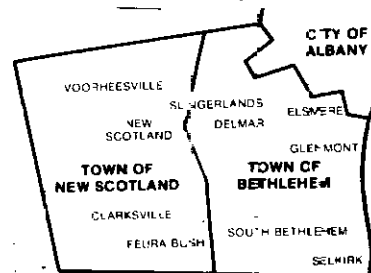


Gilbert O. Drake, Delmar, as chief executive officer, continues the plumbing and heating business started by his father-in-law, D.A. Bennett, in 1915. Originally a blacksmith shop, D.A. Bennett, Inc. added air-conditioning in the early '50's, insulation in 1976, with the insulation division becoming a separate business in 1981. Drake's son Thomas D. Drake, Slingerlands, a graduate of Bethlehem Central High School 1970, is now general manager. Servicing 5,000 customers, going into their 72nd year, they "hope to continue with the same rate of growth with quality of service to the customer."  
Lynn Finley

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# SCORE makes it easier

## Retired businessmen help others get started

By Ann Treadway

Sid Kaplan of Slingerlands sold his auto repair business in downtown Albany in 1982, deciding to take it easy after 51 years of hard work. But he had difficulty adjusting to retirement.

"The letdown in activity left me high and dry," he admitted recently.

So he looked around for worthwhile ways to spend his time, and found SCORE, the Service Corps of Retired Executives, a group that provides free business counseling to retired men and women who have had successful business careers.

Kaplan is now vice chairman of the Northeast chapter of SCORE, which serves 13 counties. It's his responsibility to assign counselors to business people who request help.

SCORE is sponsored by the U.S. Small Business Administration, and has an office at 445 Broadway in Albany. The Bethlehem Chamber of Commerce has also recently signed an agreement with the group to provide its office

on Delaware Avenue in Delmar for both individual counseling and group meetings.

There are currently 32 retirees serving as counselors through the local SCORE group, according to Kaplan, but only two of them are women. "About one-third of the requests now coming in to us are from women," he said, "and we'd like to have more women as counselors."

The Northeast chapter of SCORE, until recently called the Albany chapter, was organized in 1972 by Albany Mayor Erastus Corning. It originally had 12 members and its first chairman was Dave Mareks, a well-known area businessman and ham radio operator.

In the last five years, according to current chairman Roland C. Holmes of East Greenbush, requests to the SCORE chapter for counseling have increased 300 percent. In 1986 there were 433 requests.

SCORE is a national organization with more than 12,000 volunteer members, and now provides

individual counseling annually to about 160,000 beginning business people throughout the country. The Bethlehem Chamber of Commerce is helping to publicize SCORE as a service to the community, Director Marty Cornelius said, in addition to providing its space for counseling sessions.

"Why re-invent the wheel?" she said. "There are a lot of retired businessmen and women out there who have both the time and the experience to help new business people with positive input."

Sid Kaplan agrees, calling SCORE "an excellent program that has been extremely helpful to a lot of people."

Many retirees volunteer, Holmes said, because they could have benefited from such a source themselves when they were starting businesses. "Experience is the best teacher," he said.

The SCORE counseling process is activated, Kaplan said, when someone fills out SBA Form 641, "Request for Counseling," which can be obtained by calling the



SCORE representative Sid Kaplan, a retired Delmar businessman, offers new shop owner Sharon Weber, of Sharon's Crafts in Slingerlands, some business advice in shop display and advertising techniques.

Patricia Mitchell

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Albany office at 472-6300. He is sent the filled-out forms and then assigns counselors who best match the needs indicated.

One of the counselors he calls upon frequently, he said, is DeForest Whipple of Delmar, a former Chamber of Commerce executive director.

Are people ever counseled not to attempt to go into business? "Definitely," Kaplan said. "We discourage maybe seven percent, usually because of a lack of capital, and try to let them down easily."

Many others, however, do become successful, and Kaplan has thank you notes to prove it. "It's nice to hear from people you've helped," he said.

Anyone wishing to join the SCORE volunteer ranks may call the SBA office in Albany or the

Bethlehem Chamber of Commerce. All that's required, Kaplan said, are business skills, integrity—and the willingness to pass along the benefits of experience.

### Energy award

EnerRoyal Technologies Corporation, represented locally by Main Care Heating, Delmar, was recently awarded the 1986 National Award for Energy Innovation from the U.S. Department of Energy.

The awards are designed to encourage the sharing of unique, energy-saving accomplishments and technologies among state and local governments and the private sector.

Main Care was the only furnace firm recipient.

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# Rasker daughters discover 'you can come home again'

**L** By Lorraine C. Smith  
 aurel Rasker Zinssar didn't want to come back home again. Presenting at her parents' store, working as a salesgirl as a teenager, the dark-haired elder daughter remembers the strong influence of business in her family's life.  
 "It saturated our life, for sure." Herman and Helen Rasker's two daughters, Laurel and Eileen,

A teenager's dream, all those fashionable clothes to wear, was Laurel's reality. But the fantasy of it was lost in the actuality. "I would have liked to look just like everyone else." But she smiled as she recalled the dresses for the prom, special occasions.

A 1964 Bethlehem Central High School graduate, Laurel studied child education. She always liked working with children, babysitting whenever she could, and looked to it as a career.

that retailing offered more of a future.

It was April, 1983 when she started anew as a salesgirl at The Village Shop. When the manager suddenly left, someone was needed for the job. With "about three and a half minutes of instruction" but a lifetime of training, Laurel was hired.

Although she describes herself as "not a good student," Zinssar substantiates a quick-study understanding of creating a good



Laurel Rasker Zinssar at The Village Shop.

Lynn Finley

**"It's fun to buy things, and fun to see them sell... to arrange things... the feedback from customers." But not the hours, Zinssar confessed.**

each left the area for other careers. Now Laurel Rasker Zinssar manages The Village Shop, and is half-owner of Village Furniture Company with younger sister Eileen Rasker Schuyler, who serves as the newest store's manager.

After eight years pursuing opportunities in different parts of the country, Laurel returned to the, Capital District. When she had reached the extent of advancement in the child education field, she joined the family business. Full circuit, it seemed

workplace: keeping within the limits of budget purchases, dealing with salesmen, making decisions, decorating.

She picked up the skill of developing good employees: applicants should have "a real desire for the job, fairly articulate... (having) a feel for a good person." There is, she says, "a lot to learn... they begin to know the answers."

Through all the decisions, shop manager Laurel Zinssar still is guided by her father's tastes. "The framework was set up. I want to keep it in his style."

She continues another Rasker tradition of service-oriented business. "Helping customers, taking special orders, we'll see something



Eileen Rasker Schuyler at the Village Furniture Company.

Lynn Finley

that would look perfect in someone's house. Why not call them and tell them?"

Really! In a store filled with thousands of items, serviced by

hundred of accounts, how does she know what "would look perfect in someone's house?"

"I know what they buy," the reserved, third generation store manager explained simply. She suggested the extent of Rasker service: knowing that a customer was interested in a special French copper pan, Zinssar called the customer's daughter when one was available, to let her know it would be a nice present for her mother.

Zinssar described buying trips in miles of gift booths in New York City: room after room, floors of endless displays, a rush of new ideas. An understanding of her customers' tastes facilitates her selections. She knows Delmar's favorite colors (Williamsburg blue, dusty rose) favorite color combinations (navy and burgundy), and that Delmar homeowners prefer the traditional, the colonial.

The rewards of the business? "It's fun to buy things, and fun to see them sell... to arrange things... the feedback from customers. It satisfies artistic creativity." But not the hours, Zinssar confessed. And not receiving partial shipments, wrapping a dozen individual glasses, the increasing costs of doing business.

Her adult daughter Lisa lives nearby, her husband Michael is a New Jersey commuter. Evenings, Laurel attends Russell Sage, working towards a psychology degree.

And with her parents in Delmar, or just a couple store-doors down, as well as her partner-sister Eileen, Laurel feels at home.

Even though The Village Store has been invited to Crossgates and to a new Massachusetts mall, she feels the future of the store is right where they are. "We're successful because we started in Delmar; it's the perfect place to be."

Younger daughter Eileen's first role at her parents' Town and

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Tweed was unpacking and steaming new shipments of clothes, dressing mannequins, selling fashions in the budget department.

After she graduated from



BCHS in 1966, Eileen earned a degree in both theatre and art. From there it was a "hundred jobs" including costume shop designer, secretary, publicity-director and magician's assistant. On and off, she was an actress, from the Slingerlands Players to Williamstown to 45 shows in off-off Broadway and on to a "dream job using all the skills" at ESIPA at the Egg in Albany. Her locations varied from Washington, D.C., Italy, Israel, New York, Gloucester to Boston before making it home again to Delmar.

After 15 years of marriage to Albany native Joseph Schuyler, a successful photographer, came the birth of their son Jonathan in 1983. Eileen returned to work "very part time" at The Village Shop a couple of years ago, and together she and Laurel gave birth to another endeavor, Village Furniture Company, just last fall.

The newest Rasker business, Village Furniture Company was a gradual, natural extension of a product line originally carried at The Village Shop. The country furniture used at first for display tables sold so quickly the proprietors realized they could fill another shop with accessories with the same charm.

In June 1986, when space on Kenwood Ave. became available, Eileen seized the opportunity. "Once you make a decision you have to act on it," explained the confident, articulate Schuyler. They opened in September.

Eileen considers her mother a role model, a very confident executive, always expecting quality from coworkers. "At a time when nobody worked... I learned it from her." She feels, however, that she shares more of her father's personality: "more retiring, not as forceful."

Eileen valued the helpful counsel of their parents: phone consultations throughout the week, discussing "experience with plaids, who is a good resource, Master Card details... There isn't

any kind of situation that they haven't already encountered."

Village Furniture Company will continue to feature the hallmark Rasker personal service as opposed to "mall-style computer-fed" buying. That will come easy: "They're all our neighbors... (it's) easier to know what your neighbor wants than if you're dealing with the whole world."

A Delmar resident of the Hamagrael area, Schuyler shares the common experience of small children, nice houses, "certain looks and certain qualities."

Although Delmar is valued as a wonderful community in which to live — "There's care and love in the residential area," she observes — Schuyler feels strongly that "There's no relationship between how houses look and how the businesses look."

The business districts, she says, could be "Anytown, U.S.A. It's really unfortunate." She suggested that uniform signage be encouraged, that something be created in the town "that is pretty, a town square, a little park."

The difficulties of her career exist in the limitations of carrying everything customers want, the constant decision making, adhering to rules of operation. She daily encounters the problems of not having enough space or enough energy, or time. No time off is wearing — especially unlocking the doors the day after Thanksgiving and Christmas.

She is gratified by being "surrounded by pretty things... to have something that you're proud of... when customers are satisfied, you find something for them and they're grateful."

In her limited time apart from business, with her husband and young son, she goes to playgrounds, takes walks, enjoys the country, visits Vermont's little towns, "very simple pleasures."

Schuyler will continue "the old-fashioned way of business. Their precept is what I learned at their knee." She emphasizes the impact of philosophy of style — if missing in a store, "it becomes generic. If management is not around, the store becomes lackluster." She offered tribute to her parents' respect for beauty, color schemes, displays, packaging, "To make it beautiful for people." And those are her goals as well, "to preserve quality, to live a good, decent, happy life."

## □ Building businesses

(From Page 2A)

store. And we still didn't have enough to sell." It was not unusual, after Town and Tweed's doors were closed for the day, for the Raskers to drive to Newburgh to restock their shop from the Travers family store.

The unmistakable ads by artist Sally Weinstein, who has been with the Raskers for 22 years, reflect a philosophy in practice. "We select merchandise together, how it should appear, what we want in the ad. A certain look," Helen Rasker explained. Mary Reich, the window designer from those early years, originally came up with only two window displays each week, now arranges six fashion scenes. "As we grew she grew with us."



The Raskers also credit the continuity of their dress shop's working theme to Anne Baxter, their 24-year veteran, who "really runs the show" now that the Raskers are away part of the year. And to Denise Linstruth, sportswear buyer for almost a decade. Of their 40 employees, one third have worked ten years or more, averaging 18 years.

After their selection of individuals who enjoy clothes and can learn how to "put other people together," the Raskers assume a progressive attitude towards their employees. They offer good salaries with automatic increases, retirement pensions and flexible schedules. The owners prefer to keep the same employees, carrying them through the slow times, and working around personal problems. Their employees describe the shop's working atmosphere as "close-knit, family-like, with personal encouragement."

Who is the Town and Tweed customer? Someone who "wants what they want, and they get it."

People are pretty stable here. They have high level jobs... It's challenging to take care of them," stated Helen Rasker. The consumer today is "more sophisticated with better taste, not as shocked by new fashion, more affluent." The Raskers have cultivated a mutually loyal relationship: "We're for them, they're for us." And almost a retailing anachronism Town and Tweed and The Village Shop still gift wrap. "That's what we sell... the best advertisement... going out of the store with pretty packages."

In 1960, when space became available at the plaza, Herman Rasker opened The Village Shop, experimenting with its merchandise until it captured the gift shop flare of today. Over the years, the Raskers have been invited to branch out to other locations.

They have not been interested. "One good store is better than three that aren't run efficiently," they explain. Recognizing the difficulties connected with the survival of small businesses, they attribute some of their success to having "started at the right time."

Much of their success, observed their co-workers, can be attributed to Rasker's foresight and his pervasive creativity along with Mrs. Rasker's strong business acumen and clear-cut direction.

The Raskers easily recount



their rewards: "Wherever we go we always see people we've dressed... Starting something from scratch, making it successful."

The more difficult times include the constancy of it — now seven days, five nights a week — and the growing competition, the discount houses. "The Tri-city area is over-stored. That's what the struggle is."

To nurture the creativity essential to the unceasing decisions of retail, the Raskers shop other parts of the country. Herman Rasker, the artist, emphasizes the importance of being stimulated by other sources, to be receptive to the sense of color.

Their home on Fernbank Ave. is a white colonial so typical of the community. Inside comes the color, and the surprises: contemporary sculptures, woven tapestries, paintings. Objects of art cover the walls, the shelves, fill the sunroom overlooking the wooded back yard. Many are Rasker's own works.

Rasker's paintings have been exhibited at the Albany Institute of History and Art, the Bethlehem Public Library, Bennington Museum, and at Cape Cod art shows. And although he never felt he could earn a living from his paintings, he sells his works regularly, as well as giving them as presents to friends.

The Raskers are pleased that their daughters are in retailing. "It's better to be in business for yourself," Helen Rasker said. "But it wasn't always that way. They didn't want any part of it when they were growing up... We tried to let them do what they were going to do. They were going to do it anyway!"

Looking to the future, Helen and Herman Rasker want to see the store continue. And while circumstances change, they have established a chain of command, and now "We have the girls... The possibilities are open."

At the same time, they seek less involvement; to travel around, enjoy a little more leisure. She: "We'd like to step back." He: "And grow old gracefully."

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## □ Positive progress

(From Page 2A)

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as the transportation fraternity has done. Comprehension is based on fact, and fact tends to reduce the unknowns which people fear from change.

Development crises could be dampened if the preceding ideas are implemented systematically, over time. First, the community as a whole should look forward to constant change, not to maintaining an imagined idyllic present or past.

The question then becomes: how can we guide growth and change to make things better? This automatically leads to the next question: what is better? So we establish, gain consensus on and publish specific goals for the future community. Parenthetically, these goals had better include a social dimension, because as architect Henry Churchill wrote, "the City is the people."

Finally, to the maximum extent possible, we ought to use the most

ultra-modern tools to expand our ability to measure the consequences of project-level changes upon the entire community.

A great city, like a great building, requires vision, leadership, steadiness and constant communication during the building process. For a city that process will continue indefinitely. It represents a continuing opportunity for forward thinking and the application of new planning techniques.

Roger L. Creighton is president of Roger Creighton Associates, a transportation and regional planning consulting firm in Delmar which has developed computerized school bus routing systems for Bethlehem Central and other school districts throughout the United States and Canada. He has a Master of City Planning degree from the Harvard Graduate School of Design.

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**Teleflora's Valentine Mugsaloons Bouquet**

# Four surveys

(From Page 2)

live, CDRPC information specialist John Martin explained, gives planners an idea of where people are going, and thus what roads and highways are needed.

The figures for employees indicate permanent full-time workers rather than part-time or seasonal individuals. Farming, forestry and other agricultural

services data were obtained by taking the amount of land utilized for those services and the amount of people needed to work that area. For convenience, those figures were combined here.

Not surprisingly, government is the top area employer, with 17 percent of the local work force. The next largest employer is manufacturing, at 15.5 percent,

with finance, insurance and real estate at just under 15 percent. Retail, which accounts for 11 percent of the businesses in the area, has 13 percent of the work force.

Self employment, which accounts for 54 percent of the total number of businesses, was estimated using other sources available. Martin said that checks on the data, including a comparison with the Bureau of the Census, support all figures.

An expenditure report commissioned by Realty Assets for one, three and five mile radiuses of the property previously occupied by Delmar Athletic Club on Delaware Ave. in Delmar illuminates the unsurprisingly high spendable incomes of Bethlehem residents. For example, within one mile of the 266 Delaware Ave address, the top figure of \$8,957,000 (or 21 percent of spendable dollars) is spent in food stores and the bottom — not-that-low — figure of \$1,334,000, three percent of total, is spent on drugs and proprietary. Total retail expenditures — that is, the total spendable dollars of the population — add up to \$42,732,000 within a one-mile radius of the property, and within five miles that figure is a whopping \$846,242,000.

In the nine spending categories itemized after food store expenditures, automotive comes in second, with a 17 percent of the pie and general merchandise ranks third at 14 percent. The fourth highest category with more than nine percent goes to eating and drinking places.

The demographic study, of which this is just a small part, is "absolutely the key to all

# We get around

Although the great majority of businesses in Bethlehem and New Scotland exist primarily to serve the immediate community, we have our share of cosmopolitans.

Forty-three of the companies that responded to *The Spotlight's* survey of local businesses reported that they do business with other states. Four companies — General Electric Plastics in Selkirk, Briand Parenteau Associates of Slingerlands, Roger Creighton Associates Inc. of Delmar and Seiden and Sons of Delmar — say they do the bulk of their business outside the Capital District.

Massachusetts is the most popular state for local business contacts, with 20 firms reporting some commerce in the Commonwealth. The next most popular state for local businesses is Florida (10 contacts), followed by Connecticut and Vermont (nine each). California and New Jersey are next with seven each. A total of 20 states were specifically mentioned.

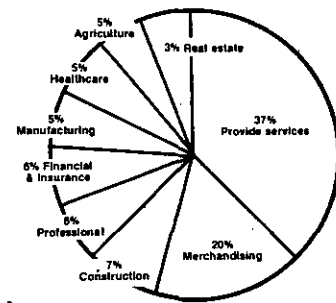
Eleven local companies reported that they do business in all 50 states, and three said they have customers outside the United States.

The local businesses operating in other states make up 29 percent of those responding to *The Spotlight's* survey. But 58 percent of the respondents said they do more than half of their business with residents of their town. Only five percent, however, said they do all their business locally.

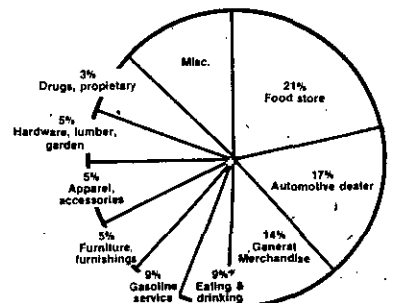
## Business barometer

Retail	\$	170
Services	\$	140
Finances	\$	44
Transportation/ Public Utilities	\$\$\$\$	27
Construction	\$	17
Miscellaneous	\$	17
Wholesale	\$\$\$\$\$\$\$\$\$\$\$\$	10
Uncertain Classification	\$\$\$\$\$\$\$\$\$\$\$\$	9

The C of C Survey categorized 448 Bethlehem firms



The *Spotlight* 1987 Business Survey represents 152 responding businesses from the towns of Bethlehem and New Scotland.



The expenditure report commissioned by Realty Assets covers the three mile radius of 266 Delaware Ave., (former Delmar Athletic Club). The total retail figure spent was \$364,092,000.

decisions" according to Walter Lotz, commercial real estate broker for Realty Assets. "It is the accepted means in how to locate businesses." Lotz utilized such studies in relocating Peter Harris, the Delmar Honda dealership, and Adams Hardware to their larger quarters.

"Residents of Delmar want a quality user of the space," the former Bethlehem resident said. "It does take time, but we try to select the right user of the store." Such criteria as percentage of population, the age base to be attracted, then the longitude and latitude of the exact area all go into compiling such survey results.

The study, done by a national company, projected that the 1990 population within that three mile area will be 60,237, as opposed to 1985's figure of 58,953. The household income for 1985 has been estimated at \$43,549 within one mile, \$34,503 within three miles, and \$28,372 within five miles of the site.

The Bethlehem Chamber of Commerce survey, provided as a service for the Town of Bethlehem, was conducted with the assistance of the Department of Geography and Urban Planning at the State University at Albany as a visual count of business locations. Under the direction of Professor John Pipkin of North Bethlehem, three graduate students literally drove in and out of the streets of the town, recording each sign and shingle indicating a business.

Begun in October, the "clipboard" accounting lasted six weeks. The results, 488 listings, have been organized in three different groupings: first by Standard Industrial Code, a four digit number indicating the type of business; next by geographical

location by street and number and then alphabetically according to address.

In addition to its active role in inviting new industry to the area, the chamber receives requests from all over the country inquiring what businesses Bethlehem already has, according to Marty Cornelius, executive director. Not only will this physical survey enable the chamber's Economic Development Committee to assess the town's current needs and thus equip the chamber with supportive data to attract new business to the area, but it also will apply to the chamber's Strategic Plan, developed this past year, Cornelius said.

While the visual technique of the Bethlehem Business Survey is considered more accurate than a survey conducted by mail or by phone, Cornelius did acknowledge the possibility that some businesses may have been omitted. For example, a piano teacher or a lawyer may not have been counted if the individual works out of his home without a sign of some kind.

Of the 12 categories of businesses, the survey found retail, with 170 names, the largest. Within this group, 37 eating and drinking places are at the top of the list, followed by food stores and automobile with 22 each.

The second most populous division is services, with a total of 140. In that category, personal services is first with 34 businesses mentioned, auto and health following with 29 each and amusement/recreation third with 16.

Finances is the third highest group with the Delmar's ubiquitous real estate fraternity numbering 19 offices and banking 13 offices. After the unclassified grouping, which includes National Audubon



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- provide community groups with meeting space
- publish an annual business directory
- offer monthly educational seminars
- offer health insurance for the small business with few employees (Community Health Plan, Physician's Health Plan)
- stand ready to pursue any matter which can make our area a better place to live and make a living.

Society, the Christian Science Reading Room, Bethlehem Grange and 29 others, transportation and public utilities follows with 27 enumerated.

The chamber also completed an in-house tabulation last year of its 239 members. The chamber firms were assigned to one of twelve categories, the largest division of 16 percent included the wholesale/retail industry, the second highest was professional and specialty services with 11 percent, followed closely by the ten percent collection of home services. Medical/dental, insurance agents and adjusters, and automobile services were the smallest percentages of chamber membership with five percent each. Cornelius conducted this survey to handle numerous queries of the chamber's membership makeup.

The Spotlight's survey confirms both the CDRPC figures and the chamber's count of the types of businesses in the area. Based on 152 returns — 23 percent of the businesses polled — it indicates services are the major field for business locally, with 37 percent, followed by merchandising at 20 percent. Several companies checked both categories — for instance, auto companies that provide both sales and repairs, or beauty salons that both groom and sell hair products.

Only 27 of the 152 respondents, or 17 percent, have 10 or more full-time employees, and four of those were real estate firms. Three companies have more than 100 employees.

Only 30 percent of the businesses that responded to the survey have more than 10 full-time or part-time employees.

Eighty eight, or 58 percent of the businesses surveyed, said that 50 percent or more of their customers are residents of their town. Thirty six, or 24 percent, said that less than 50 percent of their customers come from their hometown, but that 50 percent or more come from the Capital District. Eight businesses said all of their customers are local.

But whatever their size, many area businesses report wide-ranging contacts. Forty three businesses, or 28 percent of those surveyed, report contacts

## Businesses plan expansions, moves

Of the 152 responding businesses to *The Spotlight's* 1987 Business Survey, 56, more than one third, indicated that they have plans for expansion. Ranging from increasing building size or adding on new employees to offering new services or product lines, many firms had specific dates while others recognized their needs for expansions.

**The Curtain Cottage**, Delmar, hopes to offer a shop with unique fabrics. **Haslam Tree Service**, Slingerlands, plans to double its tree crews and will be adding an additional landscaping crew. **Shuttle Hill Herb Shop**, Delmar, is adding a new subsidiary, "Bear Hollow Press." **Delmar Chiropractic Office** plans to purchase a building within the year to expand its servicing abilities. **J&A Transcribers**, Ravena, will offer word processing services along with other secretarial skills.

**Five Star Video**, Glenmont, is moving to Cumberland Farms Center. **Geist Brothers Auto Body Shop**, Glenmont, will be opening a towing and recovery business in the near future. **Security Supply Corporation**, Selkirk, added its sixth branch in Elizabethtown in July of this past year. **Village Auto Supply**, Voorheesville, which sells domestic and foreign auto parts including Napa, recently built an addition to its machine shop.

**Bailey's Garage**, Elsmere, recently purchased a Sun Interrogator engine analyzer. **Dr. James J. Barile, Chiropractor**, Delmar, hopes to build a three-doctor

clinic to include his son and his daughter. **Bob's Service Center, Inc.**, Delmar, recently remodeled its Delaware Ave. station adding a canopy and new pumps with insulated underground tanks. **Buenau's Opticians, Inc.** Delmar, will be enlarging its Delaware Ave. facilities by 600 square feet. **Cintra Electrolysis**, Delmar, is opening another office in Stillwater. They also hope to add another electrologist at their Normanskill Blvd. location.

**Christian Housekeepers**, Delmar, anticipate a growth rate of at least 50 percent in residential customers and 100 percent in commercial accounts. **The Piano Workshop**, Selkirk, plans to move to a 800 to 1700 square foot workshop-store in the future. **ERA John J. Healy, Realtors**, Delmar, is planning a new location with more space to accommodate additional associates and an expansion of their business brokerage division.

**Kex Copysource**, Delmar, will be moving to a larger facility this year. **Pratt Vail Associates**, Delmar, will be enlarging their agencies in both Delmar and Clifton Park and plan to add additional offices. **Bourque Mechanical Systems**, Voorheesville, hopes to add an additional service truck and to double its volume in 1987. **Horticulture Unlimited Florist and Landscaping**, Selkirk and Delmar, plan to open a combined landscaping and florist operation in Bethlehem in the next four years.



With the first year of business in 1932, Verstandig's Florist is now involving its third generation in its daily operation of 18 employees. Mrs. Al Verstandig, who along with her husband opened the florist shop at the Four Corners, brought her son, Robert J. Verstandig into the business in 1961. Two years ago, her grandson Robert F. Verstandig added his horticulture skills to the florist and nursery business. Mrs. Verstandig plans to stay at the Delaware Ave. location, "and add to the beauty of it."

Lynn Finley



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# The lady starts a business

Or, how much do I like frozen foods?

By Laura Taylor

The reason most women open their own business varies. The motivation behind a small business start up will often determine its success. Six years ago, I was a single mother, just recently fired from my job, so when I overdrew my checking account by \$2,000 to open my first store, it hardly seemed that I was taking a big chance.

My business had to work because I was positively desperate. One needn't be in that drastic a situation to make a small business work. However, each potential entrepreneur must determine her own level of risk. Asking yourself what you have to lose if you fail is not a bad way to start.

The advantages of being in a situation like mine is that you have no choice. For most first-time entrepreneurs it is best to look for solid financing first.

Financing a business can be a trying experience. Even the agencies that do offer help tend to do so in an unrealistic manner for very small businesses. For example, the Small Business Administration was very little help in my case, as they considered start-up costs of

\$80,000 to \$100,000 minimal. The SBA also was, at the time that I approached it, more familiar with manufacturing than other types of businesses.

A bank that takes women's businesses seriously is your best bet. If you have some experience and are willing to use some of your own, or non-bank funds, most banks will be willing to work with you. Any bank will want a good business plan and your resume. Describe what products or service you will be selling in detail, why the community you are opening in will need these, and what work and personal experience you have had that makes you capable of running this business successfully. The bank will also want your marketing strategies, and an estimate of your yearly expenses and anticipated sales. Bank financing will not necessarily come easily, and you may have to visit many banks, but if your business idea is sound and you don't mind all the legwork, it can be had.

Other methods of financing through relatives or partnerships can work. Just remember, though, that another name for an investor

is a partner. If you are creative there are many combinations of financing that can be used. A good place to go for advice is to other business owners and your local commercial banker.

In designing your business, visiting other similar businesses is always a help. What did you or didn't you like about it? In my own store design I looked at other stores with similar stock and chose designs that I liked, then changed what I didn't. For instance, the jewelry cases in my store are raised to make it easier to see the bottom shelf of jewelry. There are places to sit in my store so that tired shoppers can have a rest. Your design will be your trademark, so it is important that you and your customer are comfortable with it.

As with any venture away from the home, starting a business is going to take time away from your family. It is very important that they know exactly what your venture will mean in terms of your accessibility to them. The biggest surprise most business women have is the way their husbands react to their wives' business.

It is good to understand that



Laura Taylor at her Delaware Plaza shop.

Lynn Finley

there are a minute number of businesses that can actually be called a hobby. Any new business is going to require 99 percent of your attention and money in its first two years. No one can run a new business, as well as the owner car, and very few owners can afford too much hired help. If your family can't live with the reality of a dusty house and frozen foods, then having your own business is going to be a tough choice.

Since my first business venture six years ago, I have opened two

new businesses with my partner, who is now my husband. This is by far the simplest way to combine business and family, but it does not work for everyone. My business has prospered because I love what I do and I enjoy the people I work with (customers and employees alike). Going to work in the morning is fun because it doesn't seem like work. Certainly there are challenges and tough times, but the key to being successful is riding these out. When things become difficult, I just work harder.

It's an easy formula: your business comes first. It's really that simple.

For every woman trying to start her own business, there are a hundred relatives and friends telling her why she shouldn't. Don't be afraid to fail. Fear can stop you from making good business decisions. Once you have a little experience, trusting your own judgement won't be so difficult. You have to be tough, and sometimes your choices won't be fun or easy, but there is nothing that compares to the sense of accomplishment and self worth one feels when you're a success at your own business.

After being in my own business for six years, I would never consider working for someone else again. That doesn't mean I'm free of responsibilities — on the contrary there are more than ever — it just means that on the whole, I can make my own mistakes, my own decisions and work as much as I want or need to. That may not sound like much, but, believe me it means a great deal!

Laura Taylor is the owner of four retail stores with her husband Clint Hegeman. They have lived in Delmar since 1983. Her previous business experience was ownership of a home management service. Hegeman is an attorney, though he works full time in their retail business.

## Additional information

Inc. Magazine  
Small Business Report  
Forbes Magazine  
Topics and Straight Talk About  
Small Businesses, McGraw/Hill

The Center for  
Entrepreneurial Management  
311 Main St.  
Worcester, Mass. 01608

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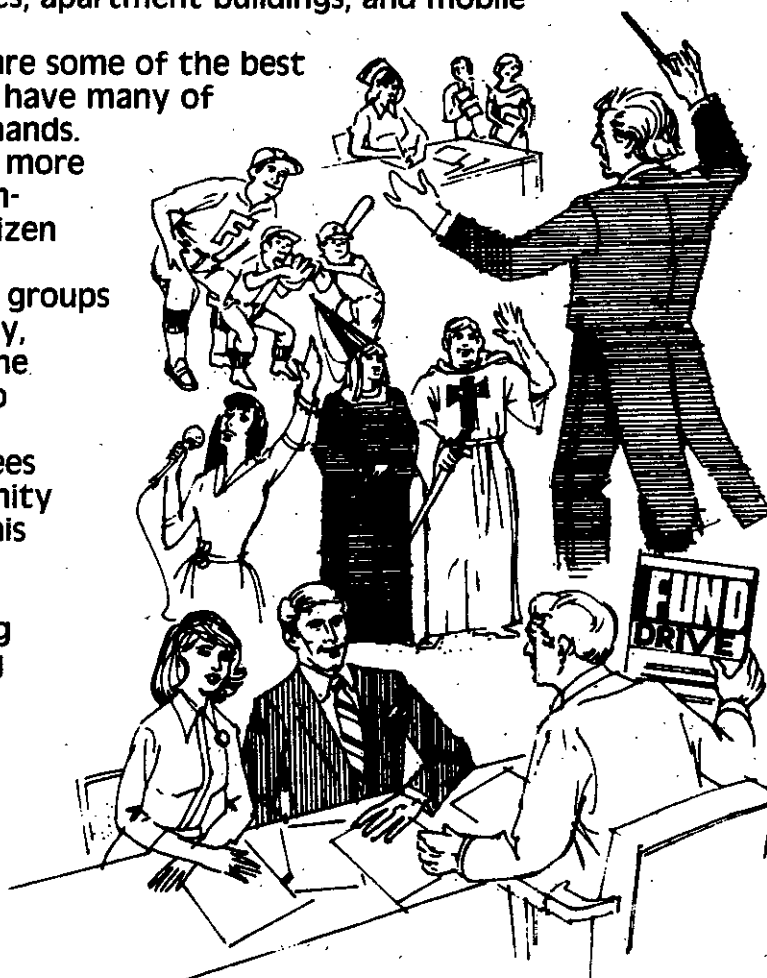
The citizens of this community are some of the best in the country, and we are proud to have many of them helping us meet customer demands.

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We encourage all of our employees to lend their support to the community in any way they can to help make this an ever better place in which to live.

What's Owens-Corning doing in Delmar?...making a product, providing employment, but most of all, helping others to a better life.



FIBERGLAS



# Library assistance in starting a business

By Fay Lewis

There are a multitude of topics to be considered when opening or running a small business. Many experts say that new businesses fail because their owners did not lay careful groundwork before actually going into business. This is the time to do research and reading, and for that task the Bethlehem Public Library offers many guidebooks.

*The Small Business Survival Guide: A Handbook* by Bob Coleman, as well as other guides, can lead you through the planning, development and establishment phases of your business.

Should you own your own business or is franchising an option? If you consider a franchise, investigate the company to insure that it is established, by checking it against a list of approved franchises in the *Franchises Opportunities Handbook* published by the U.S. Department of Commerce and found in the Career Resource Center.



Fay Lewis

There are many resources available to those who have already set up their business and need additional information. *How to Prosper in Your Business: Getting Started and Staying on Course* by Brian R. Smith offers insights into both the beginning and the continuous sides of business.

Having made some initial decisions, the entrepreneur must plan financial strategy. This step, too, takes careful preparation. With a well thought out projection of future business the likelihood of success is stronger. *Start-Up Money: How to Finance your New Business* by Mike McKeever is a valuable aid for designing these financial projections and planning for start up money in the form of a loan package.

As the world of business becomes more complex, there are many legal considerations concerned with establishing and running a small business. One cannot afford to ignore these problems and it is wise to try to get some background in the legal aspects of small business. *The Legal Mast Guide for Small Businesses* by Fred Steingold will lead you into some of the more important legal aspects involved with business.

The government recognizes the fact that small business comprises the very backbone of the economy and, as a result, must be given special attention to insure success to the benefit of both the owner and the nation. Consequently, there are many government publications dealing with small business — both at the state and the national level. The U.S. Small Business Administration (SBA) produces an assortment of booklets and pamphlets pertinent

to the wide range of subject matter included in business operations. The library has copies of these in the Career Resource Center. They cover buying, selling and starting a business, keeping records, borrowing, planning and marketing and will be helpful to use as you begin your investigation.

The New York State Department of Commerce offers a variety of programs to aid the small business person including an informative, booklet, "Your Business." The booklet includes information on starting, financing, locating insuring, keeping records, advertising and other basic and necessary facts of establishing a business. A copy of this helpful guide can be seen in the library or obtained free from: The New York State Department of Commerce, 1 Commerce Plaza, Albany, 12245, phone 474-7756.

The Albany County Cooperative Extension presents classes and seminars on small business topics and produces a Small Business Newsletter which is kept in the Career Resource Center of the library. The newsletter lists upcoming seminars and contains helpful hints, resources and articles. There, too, you can pick up a "Small Business Bibliography" and a brochure titled "Business Resources at the Library."

Once you have started your research you will see how many valuable resources are available at the library. Check it out!

Fay Lewis is Career Resource Center Library Assistant.



Tom Spinosa continues to practice his skills at the Delmar Barber Shop, established 1922 by his father, Vincent Spinosa. The elder Spinosa originally shared half of what is now the Paddock Building, with Dan Bennett of D.A. Bennett, Inc. This year will mark 65 years at a Four Corners location. Now semi-retired, working just three days a week, Spinosa looks ahead to "keeping everybody looking nice." And he will always give out pennies to the children for the gumball machine.

Lynn Finley

## Atlas Copco

(From Page 3A)

national monument this past year. According to Gary Gillum, Atlas Copco communications manager, the rental agency of Atlas Copco, based in Wayne, N.J., donated the use of a portable yellow and black PTS compressor unit to the Statue of Liberty restoration project, with the compressed air being used for sandblasting, drilling, bolting, buffing, suctioning and concrete breaking in the historic face lift of Lady Liberty.

The company is constantly

developing new products. Recently it was announced that Atlas Copco will manufacture and sell a new line of low volume multistage centrifugal blowers to be used in the municipal wastewater treatment market. The blowers will soon be produced and marketed from the Voorheesville facility.

According to company spokesmen other important developments will be coming up in the near future for Atlas Copco Comptec Inc. But innovations should come as no surprise from a company that has built a big business from making something out of "thin air."

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# Women find kindred souls at Helderberg BPW meetings

By Patricia Mitchell

A woman working at a Voorheesville bank invited Vie McKaig to her first meeting of the Helderberg Business and Professional Women (BPW) when she was working part-time as an accounts receivable bookkeeper at Albany Universal Auto Parts Corp. in Albany.

"Actually I did it because it was a night out," said McKaig, who is now the club's president. A few years later, when the owners wanted to retire, she and two other employees took over the business, and now she's secretary-treasurer of the corporation.

McKaig will be taking advantage of an eight-week public speaking seminar sponsored by the district BPW. McKaig said speaking in front of people sometimes makes her nervous, especially with those she doesn't know. A trade show coming up at the Turf Inn will have her talking to strangers, and she said she hopes it will help make her more comfortable speaking with people. "I figured it would help me on my job," McKaig said.

For the last 15 years, the Helderberg BPW have been helping women in Voorheesville, New Scotland, Berne and Guilderland. Why a Helderberg BPW?

"For anything that promotes women," said Vie McKaig.

With 35 members, the Helderberg BPW is one of four local chapters of a 55,000-member strong statewide organization.

In 1919 a federal grant received through the YWCA started the Business and Professional Women's Clubs, and later the clubs broke off from the YWCA. Locally, the Helderberg BPW got its start through sponsorship by members of the Latham club. Other BPWs in the area are Bethlehem, State St. in Albany and Latham.

The Helderberg BPW also counts among its members Corinne Cossac, New Scotland town clerk, who was voted "Woman of the Year" by the chapter; Ann Carson, chairman of the youth and recreation board for the Village of Voorheesville and a former member of New Scotland Town Board; Jane

Salvatore, librarian at the Clayton A. Bouton Junior-Senior High School; Marion Hartheimer of Hart Tours in Delmar; and Ann Houghtaling, part owner and manager of Houghtaling's Market in Feura Bush.

"We're fairly well diversified," McKaig said. "I meet so many interesting people."

The wide variety of working woman attracted Salvatore, a charter member, to the club. As a member she is eligible for discount car rentals and accommodations and low cost automobile insurance.

Some programs the club and the district BPW have sponsored have shown Salvatore how to deal better with students she encounters on her job. "Through some of the programs, it shows me some of the problems that kids are having and that their parents are having," she said.

Houghtaling said she liked the meetings because they are very informative to people in business, and she can meet other business people. Being a member of the Helderberg BPW has also made Houghtaling more assertive and has made her more aware of other women in jobs, she said.

About 12 years ago, Houghtaling said, when she and her husband Charlie first opened the market and he was still working full-time on his job, she managed the market full-time. She used to cut meat for customers before their son started working in the market, and some people would ask for somebody else to cut because they didn't think she could do it. "You have to speak up and say, 'I know how to do that,'" she said.

A former resident of Voorheesville, Hartheimer said she knew some of the women in the BPW while living in the village. After moving to Albany and then eventually to Delmar, she said she thought it would be fun to see the women in the club socially again.

"It's nice to meet the gals in the group," Hartheimer said.

Being a member of Helderberg BPW has helped Hartheimer give exposure to Hart Tours, a tour company she and her husband, Albert, started 11 years ago. Hart Tours has managed a trip for the

club and is alerted when there is a legislative meeting at the national headquarters in Washington, D.C., to plan a tour in conjunction with the convention.

Whether they come from Delmar, Clarksville, Altamont or Clifton Park, working women have similar concerns. McKaig said big issues facing women today include security in retirement, pay equity and recognition of executive women.

"Believe me, I've run into that," McKaig said.

Affordable and accessible day care is also a working woman's issue. "I would have come back to work a lot sooner if I had a place to put my kids," she said.

Members of the Helderberg BPW also use the meetings to network for jobs for themselves and friends or to look for office workers. Hartheimer said the networking is beneficial to her because she said she can find office help without hassle if she needs it.

The Helderberg BPW is also active in the community. McKaig said they were instrumental in getting a traffic light put in at the intersection of Voorheesville Ave. and Rt. 155 outside the village. Over the holidays, the club collects food for a local food pantry and donates mittens, hats and scarves to the needy.

The club also holds a large annual craft fair at the Clayton A. Bouton Junior-Senior High School, with proceeds going to their scholarship fund. It awards two \$300 scholarships to women graduating from Bethlehem, Berne-Knox-Westerlo, Guilderland or Voorheesville central schools in business fields after their first year in college. They also help support state scholarships for graduate students and national scholarships.

At monthly meetings of the club, speakers address the members on general interest issues and womens' issues. McKaig said the group has heard about the mining issue in New Scotland, insurance for aging women, energy conservation and learning to use computers.

"There is just a variety of topics that they cover," she said.

District meetings are also informative, McKaig said, pointing to a recent program given by a machinist at the Watervliet Arsenal and on sexual harassment. An award-winning speech was given by a Lake Placid woman about her experiences as a police officer.

"Some of the people that you meet, what they've accomplished and where they've been is very amazing," McKaig said.



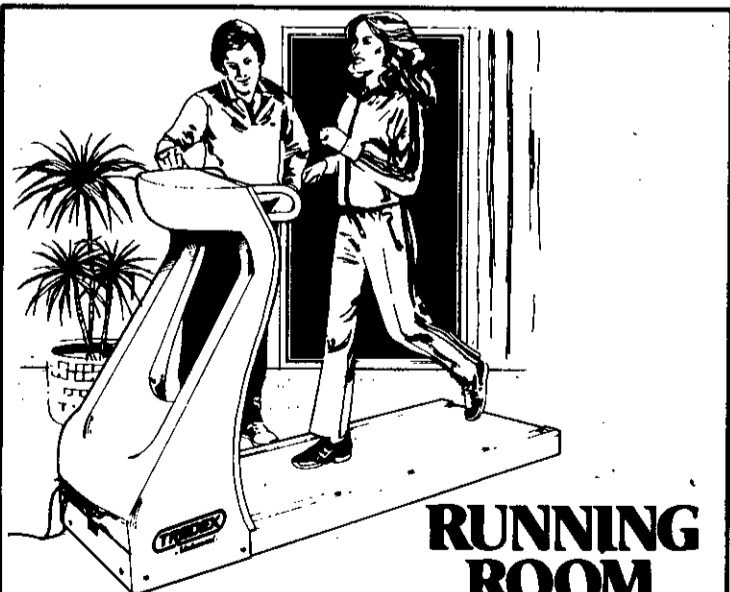
Vie McKaig at Albany Universal Auto Parts.



Marion Hartmeimer at Hart Tours.



Ann Houghtaling at Houghtaling's Market.



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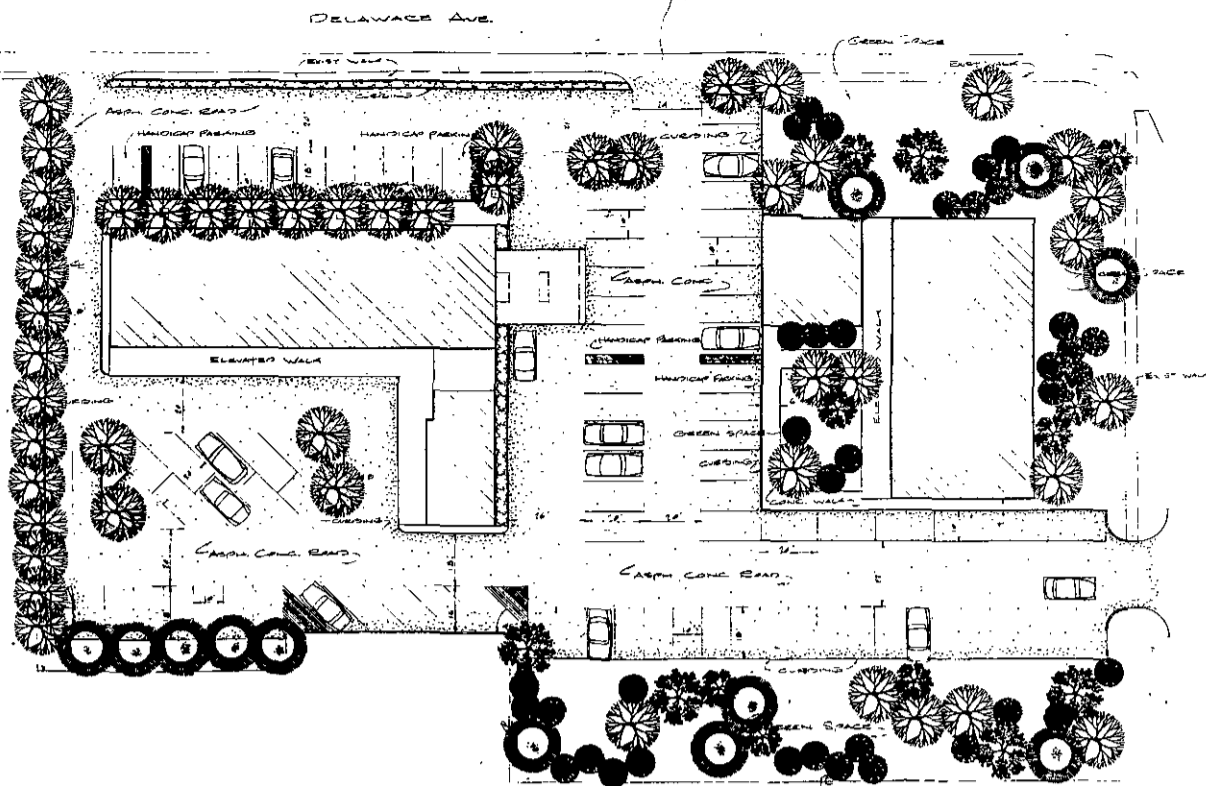
## Building housing

Seiden & Sons, Inc., Delmar, with ten developments in operation, currently has three under construction and two ready to begin development, including the rehabilitation of an old school that will be used for senior citizens housing.

## Studio adds equipment

The Third Eye photo studio, Delmar, plans to add automated processing equipment, a Cibachrome Processor, for quality prints. It also plans to offer intermediate and advanced photographic workshops and to have darkrooms available for rent.





The preliminary rendering of Delmar's newest development by Dennis and Tom Corrigan, Delmar, and James Breen, Albany real estate developer, features a two-story, 21-shop Colonial-style shopping cluster. The area covers two acres at the corner of Delaware and Oakwood Ave., previously occupied by Main Care Heating and five adjacent buildings. The architectural designs will be in the style of "Olde New England with covered walkways and promenades," kept in residential

scale according to Tom Corrigan, and the landscaping plans will exceed newest town requirements. The tree planting sketches, shown above, which include such diverse plantings as Russian olive, saucer magnolia and sargeant juniper are by architect R. J. Dunn. The 25,000-square foot buildings are expected to be under construction by May of this year, with occupancy scheduled for October.

## The changing business scene

By Theresa Bobear

Bethlehem and New Scotland residents saw many changes in the local business scene during 1986. New businesses opened and old businesses were moved, sold, expanded or dissolved. Some business changes for the year are as follows:

**Albany Public Market** supermarket chain store, located on Delaware Ave. closed along with all the Albany Public Markets in the Capital District area. The closing left shoppers with only one supermarket for grocery shopping in Delmar and set off a scramble by local officials to attract another supermarket chain to the town.

**Delaware Plaza: Plaza Casuals** went out of business; Countdown of Connecticut, a Connecticut chain offering, bought out U.S. Kids, which was owned by the U.S. Shoe Corporation, and now offers children's clothing at Countdown, under the management of Lydia Ackerman; **Hudson Valley Tae Kwon Doo**, owned by Mike Friello, took up the space left by Roger's Sport and Ski, which moved to Delaware Ave. next to United Cleaners with an expanded line of sporting goods.

Margaret A. Baboulis opened **Steve's Family Restaurant** at the location of the former **Honeycomb Restaurant**; **Baskin Robbins** left the plaza; and, according to a spokesperson for HMC Associates, **Golden Krust** is expected to move into the space this year.

**L.C. Smith Pet Center**, located in the mini-mall near Delaware Plaza, carries pet food and supplies in the former L.C. Smith Power Equipment store.

**Third Eye** opened at 118 Adams St., Delmar, by Tom Knight and Don Simpson to offer photography courses and custom black-and-white photo lab services as an alternative to "fast food" film developing and printing services.

**Main Care** sold its property at 318 Delaware Ave., Delmar, to Thomas Corrigan, Dennis Corrigan and James Breen. The buyers plan to develop the site as a cluster of

retail spaces to be called **Main Square**. **Main Care** also sold its building at 500 Kenwood Ave. to **Realty Assets**, a firm under the direction of Walter Lotz that manages and maintains apartment buildings.

**The Stencil Studio** was opened at Delaware and Elsmere Aves., Delmar, by Beverly Goodfellow and Linda Mannella.

**Bryant Asset Protection Inc.** moved to 1280 New Scotland Rd. from 80 Wolf Rd. in Colonie. The firm is directed by Charles E. Bryant, Mark T. Bryant and Jeffrey C. Bryant.

**Delmar Athletic Club**, located on Delaware Ave. and owned by Lee and Gail Faulkner, closed. The building is being marketed as commercial space by Walter Lotz.

**The Village Furniture Company** offers 18th and 19th century Early American style pine furniture and rustic country items, such as rugs and quilts, in the **Village Frame Factory** building on Kenwood Ave. at the Four Corners. The store is owned by Eileen Schuyler and Laurel Zinssar.

**Baby's Breath**, a florist and gift shop, was opened by Joan and Vincent Giglia in the former location of Taylor and Vadney at the Four Corners.

**M and P Floor Sanding**, owned by Michael Willwerth, opened in

the site of the former **Valinda's Delmar Florist** at the Four Corners.

**Turner's Liquor** moved to the former site of **Harry Brown's Jewelers** at Roger Smith's on Delaware Ave.

**Empire Home Video**, owned by Victor Bent, opened in the space formerly occupied by the **Corner Deli** at the Four Corners.

**South Street Framers and Gallery**, which is owned by Michael and Sharon Fernandez, moved in next to Handy Andy at the Four Corners, in the space formerly occupied by **Professional Auto Parts**.

**Blackman and Destefano Real Estate** moved into the former Delaware Ave. location of **South Street Framers and Gallery**.

**Getty Service Station** at the Four Corners was purchased by Fred Somers.

**Villa Italia Restaurant**, New Scotland Rd., Slingerlands, closed.

**Conrail** announced that it is doubling the size of its office building at the Selkirk Yards and is helping market developable lands south of the rail yards. **Honda** is building an eight-acre warehouse on the first parcel.

**V.P. Winter Distributing Company**, a Massachusetts-based company that sells doors and window moldings, built a warehouse



Harry O. Gochee Jr. continues the business begun 1930 by his father at a small garage at Delaware and Cherry Ave. A graduate of Bethlehem Central High School, Class of '42, Gochee took over the business after he got out of the Service in 1946. In 1963, he moved to the present location at 329 Delaware Ave., where he has kept abreast of the changes in the automotive field including the use of computerized equipment. Gochee now has eight employees, including his mother Anna Gochee, still secretary and bookkeeper, his sister Ethel Duchna, who works in Gochee's Auto Sales, Inc., new car brokers for all new cars, and third generation Harry O. Gochee, III. Gochee takes pride "as one of the first to landscape a garage."  
Lynn Finley

on Long Lane, just north of the rail yards.

**Action Fleet Maintenance Limited**, run by Ron Bradtke, and **Bethlehem Transport Limited Inc.**, run by Ted Ayers, opened off Rt. 32 in Feura Bush.

**Feura Bush Post Office** moved down Rt. 32 to a new, more spacious building.

**Pixie's Place** was opened by Tommy Junco at the site of the former **Mickey's Luncheonette** in Feura Bush.

**General Electric**, Selkirk, expanded its manufacturing plant to start producing a new product, GELOY.

**Gruss Auto Body and Sales**, Miller and Kruger Rds., Selkirk, was opened to offer auto body repairs and used car sales along with the services of the established **H.W. Gruss Machine Shop**, which is co-owned by Elinor Gruss.

**Country Classics Studio**, a subsidiary of **Allen DeFazio's School Pictures Inc.**, opened at Rt. 9W, near Jericho Rd. in Glenmont, to offer custom portrait photographs. Debra Fernango is co-owner of the store.

(Turn to Page 16A)

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# New challenges, priorities for C of C

By Kenneth Ringler

When you call the Bethlehem Chamber of Commerce a friendly voice answers and says, "This is your Chamber of Commerce." That single response says it all. We have been your chamber since 1953, growing as the community has grown and meeting challenges as they have developed and increased.

Today the challenge is as great as ever. 1986 has been an exciting upbeat year for the chamber. First of all, we were successful in adding Marty Cornelius of Delmar as executive director of our group. Marty will provide the continuity of leadership required to meet today's ever-increasing demands.

During 1986, we further defined our role in the community by preparing a Strategic Plan which we hope will guide the chamber in future years. The plan's mission statement defines our group as "A voluntary organization of business and professional people working together in a planned manner to promote business and community prosperity..."

To accomplish this mission we will focus our efforts in three main areas:

- Provide desirable and quality membership services.
- Provide business leadership.
- Provide an economic development plan.



1987 Chamber of Commerce officers pictured with Executive Director Marty Cornelius, seated left, are Ken Ringler, president, Michael Kornstein,

secretary. Standing are Arthur Yates, treasurer, and Doug Brownell vice-president. Lynn Finley

One of our first priorities for 1987 will be a restructuring of our committees in order to implement the plan. We will then be calling in many more of our members to play a more active role in our community activities. Members

will be asked to assist in a Career Day for high school students, co-sponsored by the chamber, Kiwanis and Bethlehem Central High School. A Community Beautification Committee will be established and we hope to encourage retired members to assist in a "retired executive" support program (See article on SCORE in this supplement).

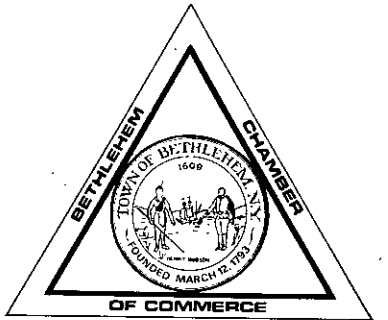
Although a great deal of time was spent planning for the future

in 1986, it was also an action-oriented year. During the year we added more than 50 new members; in five years we have more than tripled our membership. Long before the Strategic Plan was completed we were proceeding with activities which fall within the guidelines of the plan.

For example, in the area of membership services, we now provide health insurance programs with both the Community Health

Plan and the Capital District Physicians Health Plan. Through chamber membership, a small business or individual who cannot otherwise meet eligibility requirements may now enjoy the benefits of these programs through our group. We have also conducted educational seminars for small businesses along with our always-informative monthly meetings. Our topics included financial planning, tax reform, strategic planning for small business, crime prevention and a full-day seminar on "Creating Winning Relationships with Customers and Staff".

In the area of business leadership, we have worked with town officials and neighborhood associations on the Delaware Avenue Task Force recommendations. After many hours of discussion, revisions to the zoning laws were approved. Although all of our groups could not agree on every point of these revisions, I think that we discovered that through thoughtful discussion and compromise, the entire community benefits in the end. In the future we hope to continue our dialogue with both town officials and neighborhood groups for the betterment of our town, with particular emphasis on improving zoning and planning.



In July the chamber coordinated Bethlehem's participation in Albany's Tricentennial Celebration. We are indeed "Albany's Companion Throughout History."

Naturally, economic development is a major concern of any Chamber of Commerce. Our group has been conducting a survey of businesses within the town. After this is complete we hope to identify what type of businesses would be attractive to Bethlehem and where they should be. Of course, we are most concerned with the current shortage of supermarkets. Solving this problem is a major priority for us, and we look forward to working with the town officials to attract markets to appropriate locations.

Finally, I would like to take this opportunity to publicly thank our immediate past president, Tom Thorsen, for a job well done! In the tradition of his many fine predecessors, he has provided quality leadership and has given the chamber a direction for many years to come. I look forward to working with our new officers; Vice President Doug Brownell, Secretary Mike Kornstein, Treasurer Art Yates, along with Executive Director Marty Cornelius and Administrative Secretary Carolyn Kaufman. With these fine people and rest of our board of directors and our increasing membership, the future of the chamber is bright and as a result our entire community will benefit. As our motto states, "It's better to do business in Bethlehem."

Kenneth J. Ringler is manager of Del Lanes and Delmar Car Wash. He is president of the Bethlehem Chamber of Commerce.

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# Adjusting business practices for changing tax legislation

By David Vigoda

It's hard to discuss briefly how tax "simplification" affects area businesses because the impact is so complex. The exceptions and transition rules make generalization particularly hazardous.

One of the most basic effects is that we may wish to change the legal structure of our business. Regular (C) corporations may wish to change to S corporations, or even disincorporate and become partnerships or sole proprietorships. Here's why:

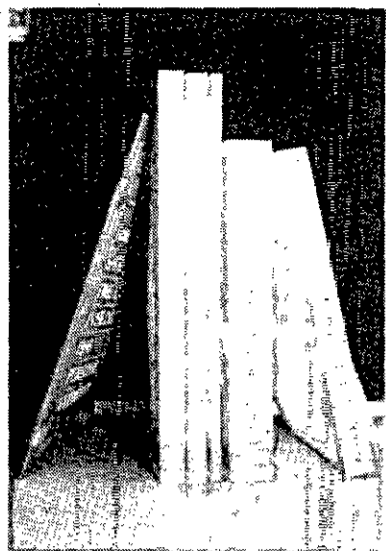
In the old days, which means a few weeks ago, the basic idea was to accumulate wealth inside a corporation, where it was taxed at lower corporate rates, and when eventually — at retirement, say — the business was sold, that wealth could be taken out at favorable capital gains rates. Now corporate rates are higher, relative to individual rates, the capital gains rates are higher, and corporate liquidations may be far less attractive, because the "inside build-up" of wealth may be taxable twice (similar to the double tax on dividends). In addition, most corporations may get nabbed by that mysterious shadow, the alternative minimum tax.

So the closely-held corporation as a tax shelter is a lot less useful than before. It's true that much of the negatives can be avoided if the owner dies rather than sells, but I feel this is too great a price to pay for tax benefits.

Another favored technique has been to have the corporation on a fiscal year ending shortly after the calendar year. That allowed us to take large salary bonus in January, effectively deferring tax one year. Confusing? It doesn't matter, at least not for owners of a partnership, S corporation, or personal services corporation, because TRA '86 says from now on they must use a calendar year... unless they can justify a non-calendar year. Aside from the loss of the technique, the transition from fiscal to calendar year may call for some tax planning around compensation in 1987.

Inventory and receivables may be handled differently now. The new law imposes capitalization rules for inventory costs that will require affected businesses to revalue inventories to include previously deducted amounts. This means higher taxes. But many area businesses are likely to avoid this, thanks to the small business exemption. Meanwhile, they may elect to use the LIFO inventory method that will not only tend to reduce future taxes, but could produce a net operating loss that will generate a tax refund from prior years.

The receivables situation is not as favorable, though. It used to be we could set up or increase a reserve for bad debts in a good



year and use the reserve as a deduction against taxable income. The new law eliminates the reserve method of writing off bad debts for most businesses. Instead debts must be written off as they occur, with some limited ability to time the write-off.

Another change in the way we do business: It is not uncommon for a business to lease its space and make substantial improvements. TRA '86 may extend the time over which these must be amortized, thus increasing their effective cost. In certain cases, a business will now want to have the lessor make the improvements and raise the rent.

One final item: The cost of buying a business may have gone up. Loss of capital gains exclusion means the tax payable on sale goes way up, and sellers may seek to recover this with a higher asking price. The portion of the purchase cost that can be recovered as annual deductions may go down as TRA '86 may require higher allocations of purchase cost to non-amortizable intangibles like goodwill and going concern value. In addition, that double tax can affect acquisitions as well as liquidations, and there are restrictions on net operating loss carryovers.

Whether a business' actual taxes will go up or down is a reasonable question that cannot be answered with a generalization. Tax reform was never intended to reduce taxes, rather it's supposed to be "revenue neutral," and its basic strategy is to reduce individual taxes while raising business taxes. However, small, closely-held businesses able to navigate the ins and outs of the new law may be able to avoid much of the increase.

The issues raised here are particularly complex, so no one should take action without qualified individual advice. An additional complication — the wild card — is that the next tax law may change any of the current provisions, particularly the tax rate. Next tax law? Yes, the inevitable Technical Corrections Act of 1987 may well include substantive changes. So extra care is advised.

David Vigoda, CFP, CFA is principal of Associated Investment Management, a financial planning and investment counseling firm.

## Building homes

Briand Parenteau Associates, Inc., Slingerlands, is developing a total of 62 residential acres including 44 acres on Orchard St. in Slingerlands, six acres at Bender Lane in Delmar and 12 acres of commercial development at Rt. 9W and Fuera Bush Rd., in Glenmont.

## Doubles storage

Dan's Moving & Trucking, Selkirk, has recently started an addition to its existing building which will double its storage facility space. The company has also been approved by New York State Department of Transportation to move and set up mobile homes and modular housing for all of New York.



Back in 1936, L. C. Smith Sr. first operated a gas station at Four Corners, at what is now the National Savings Bank. As Tydol, it moved to the present location of the Getty Station. L.C. Smith Jr. worked for his father a year after his Bethlehem Central High School graduation in 1957, and started his public transportation line in 1965. In 1975, he went to lawn and garden equipment, and just last year, completely changed over his line to the L.C. Smith, Inc. Pet Center. This newest venture, at the Delmar Mini-Mall, is the development of business from a hobby of breeding and showing dogs. With his wife Bette Zeh Smith, a Voorheesville native, Smith "Hopes to take it right to the time we retire."

Lynn Finley

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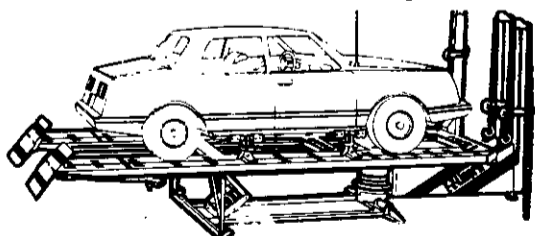
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# New Scotland plans for growth

By Stephen P. Wallace  
Supervisor, Town of New Scotland

At the time that our Master Plan for zoning in the Town of New Scotland was updated it was made very clear to town officials that the residents of the town desired that a rural atmosphere be maintained. It was with this in mind that the town adopted its present zoning ordinance.

While we continue to strive toward a rural community we also realize that business and industry are a necessary ingredient to balance the growth in our community. We have designated areas in our town for both business and industry.

I feel it is very important to

expand our commercial business in order to accommodate our expanding population. Areas already zoned commercial exist and we should make every effort to encourage business to locate in these areas.

Presently because of lack of commercial facilities, town residents must travel miles to purchase necessary items for their everyday needs. It therefore becomes our governing representatives' duty to provide residents with the convenience of shopping near their homes.

Ideally such commercial areas should be designated before substantial growth occurs so that property buyers will be afforded a choice of determining whether or

not they wish to locate in the vicinity of a commercial zone.

The town should also be aware of any light industry that is looking to locate in the area. It is my opinion that we should not reject all industry, since some industries are of a clean nature and could be beneficial to our community, both in providing employment and expanding our tax base.

Essential to good industrial and commercial sites are water supply, sewers and good roadways. They must be in place or made available and can be part of the development cost to new industrial and commercial interests.

The town is presently engaging in a water study in the New Scotland area and is engaged in a futuristic outlook into both zoning and providing the necessary utilities required for the future development of this area.

If I could I would like to assure the taxpayers that while New Scotland does not intend to abandon its rural growth pattern it must be planning for the future, so that we are able to maintain an orderly growth and at the same time make provisions for the services required for our residents.

## Business programs

Marilyn Wiles, president of the Alliance for Lobbying, Evaluation, Research and Training (ALERT), will present a program on Women and Small Business at Bethlehem Public Library on Wednesday, Jan. 28, at 7:30 p.m.

ALERT has created and currently sponsors the Women's Business Development Center which provides opportunities and support for women going into business.

The program will focus realistically on the problems encountered by women in business and the remedies that will assist them.

A panel of Bethlehem business representatives will speak on Business in Bethlehem on Wednesday, February 4 at 7:30 p.m.

Town Supervisor Stephen Wallace at the zoning map for New Scotland.

Lyn Stapf



## □ Changing scene

(From Page 13A)

**Sharon's Crafts** was opened by Sharon Weber and Charlie Smith at the former location of **Genesis Travel**, Tollgate Center, Slingerlands.

**Barbara Gallager School of the Dance** moved from their New Salem location to a site near the Stonewell Plaza on Rt. 85.

**Grand Union's** vacant building in Voorheesville was subleased to the Crown Group Development Corporation, a New York City-based firm with plans to rent the building.

**Four-H Lumber**, owned by Francis Harper, offers an extended wholesale and retail line, including flooring and paneling, at the former **Vanderwell Lumber Limited** in Voorheesville.

**C. and J. Variety Store**, S. Main St., Voorheesville, was opened by Carol and Jeff Charon in the former **Schultz Outdoor Power Equipment** store. In addition to offering outdoor power equipment, the new owners are offering video movie rentals.

**The Coach House** in New Salem, owned by Joseph Iacobucci and Thomas LaMont, closed.

**North China Chinese Restaurant** opened at the Town Squire Shopping Center by Kwok Chun Wan and Wong Chong Kil, who offer a full menu of Szechuan, Hunan and Cantonese-style dishes.

**Glenmont Meat and Deli**, was opened opposite the Town Squire Shopping Plaza by Vincent Carcia. The new deli offers a full menu of Italian food.

**Farm Family Insurance Companies** broke ground for an addition to its office building on Rt. 9W, Glenmont.

**Stone Ends**, a popular Glenmont restaurant, was sold by the Junco family to owner-managers Ginger and Jerry Menagias and owner-chef Dale Miller.

**PB's Original**, a sandwich and submarine business, was opened by Loren DeVoe on Rt. 85, Slingerlands. A small line of groceries was later added to fill the needs of Slingerlands residents who shopped at the Convenient store, which burned two years ago. The store opened in the former **Ocean World Seafood** store, which went out of business.

**Auberge Suisse**, New Scotland Rd., Slingerlands, was opened by Rene and Janice Tornier at the site of the former **Heavenly Inn**. The new restaurant features French Swiss-style dining.

**Clarksville Kwik Shop**, formerly the Clarksville Superette, was purchased by Ralph Lemme, Joe Lemme and Tom Lemme and renovated under the management of Kevin Brown.

**Clarksville Video** opened across from the Clarksville Kwik Shop in Clarksville.

## Weisheit cited

Bill Weisheit of Weisheit Engine Works Inc., Glenmont, was presented The Simplicity Award as well as the Lawn-Boy Award for sales achievement for 1986.

Jack Webb, district sales manager for Lawn-Boy and Simplicity products, saluted Weisheit's eagerness in giving outstanding service and parts back-up at his new store and shop on Weisheit Rd.

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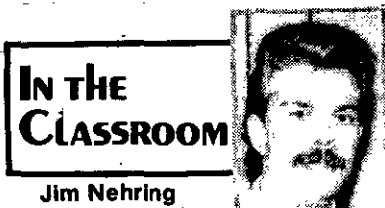
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# Losing control

Education by western standards is supposed to be a liberating endeavor. Therefore, terms such as control should be foreign within the educational arena. Yet when public school classes regularly exceed 25 and student motivation is less than fully self-initiated, control becomes an issue and losing it, a problem.

"Everyone, please take a seat." Six students are seated, more or less ready to go. Ten are milling about the room. Another ten are standing in or near the doorway. A few students hear my voice above the din and slowly respond.

It is the period before lunch, a boisterous, energetic group of 26 ninth graders is assembling for our daily round of social studies. Educational research says I should begin class with a positive, lesson-oriented question or direction in order to immediately focus student attention on the business at hand.



**IN THE CLASSROOM**

Jim Nehring

"Raise your hand if you own something made in Japan."

Everyone raises a hand, some raise two hands. Suddenly, the door bursts open. In stride Joe and Don, eyes glazed, leather jackets smelling vaguely of marijuana. Down go the hands. Sighs and whispers ricochet around the room. The two boys swagger to their seats. My frustration mounts as I feel trapped in a double bind. If I discipline the two boys for their interruption in front of the class, I divert attention from the lesson. If I ignore their display, I tacitly encourage unacceptable behavior.

**"Mark, have a seat, please."**

**"Yeah, no problem." Mark pops a wad of paper into the trash can and ambles easily back to his seat.**

"Everyone, please take a seat" is not what the researchers have in mind, but I must first get my students' attention before I can focus it. Ten seconds pass and most seats are still empty. The din has not subsided. I could yell a little louder, but I do not think I could yell loud enough. I could storm about angrily, but that would probably turn what is just a lot of adolescent boisterousness into adolescent rebellion. I could do something bizarre or ridiculous such as eating chalk or writhing on the floor (I have known of teachers doing both) and I would almost certainly get my students' attention but probably lose all credibility. Instead, I circumnavigate the room directing students to their seats, meeting with reluctant compliance. At the front of the room again, I shut the door and make a second attempt with today's lesson.

"Raise your hand if you own something made in Japan." A simple direction requiring an immediate response.

"What did he say?" Sarah in the fourth row calls to Gianna sitting next to her.

"Why's everybody raising their hand?" Jake blurts out, raising a left hand with purposeful hesitance. The class laughs.

"What are we raising our hand for, anyway?" chimes Maria.

I repeat my direction slowly, checking my impatience.

They come late to class most days. Reprimands, detention, calls home work no change. I proceed, determining to speak with the two boys after class. Before I can voice my next direction, Mark in row three hops up from his seat and bounces to the front of the room.

"Mark, have a seat, please."

"Yea, no problem." Mark pops a wad of paper into the trash can by my desk and ambles easily back to his own. Continuation of today's lesson hinges on Mark's compliance. The lesson waits until he takes his seat. Suspended by a diversion of my own making, I check my growing impatience.

Mark takes his seat; the class's gaze and attention return to me. I begin. "If you..."

"Oh gross, Roger, you smell!" Donna calls from the rear of the room.

Roger, seated quietly next to Donna, looks self-consciously about the room, as all eyes turn on him. Then he looks at Donna. "He who smelt it dealt it," replies Roger, quietly saving face.

"I'm not a he, stupid." says Donna.

"And I'm not stupid, stupid." Roger responds.

Not wishing to make this latest distraction any more distracting, I remain outwardly calm and walk

purposefully to the rear of the room to address the matter with the two individuals involved. In the 20 seconds that elapse, a dozen unrelated conversations commence around the room. With the two injured parties placated, I return to the front. I consider momentarily how, this time, to regain control.

"Mr. Nehring?" An anonymous static filled voice inquires from the speaker on the wall. I shush the class before answering.

"Mr. Nehring?" The anonymous voice repeats.

"Yes" I respond with a hint of irritation. Two girls in the first row burst into giggles. They have sensed my annoyance.

No answer.

"Yes!" I repeat.

"Oh... Could you please send Joy Anderson to the Main Office? Her mother is here to pick her up."

"Sure thing. I'll send her right down."

"Thank you."

Joy is out the door. I brace myself for the next distraction. Silence, ever so momentary, flutters above the room. Attention is focused on me, again. I have been granted another opportunity.

## Essay contest

Area high school juniors and seniors may submit entries to the Hall of History Foundation Essay Contest by April 1.

For their 1,000-word essays, contestants may choose one of the following subjects: Is genetic engineering a blessing or curse to society (choose one side); what does it take to be a good personal communicator, or is Strategic Defense Initiative (Star Wars) a blessing or a curse to the people of the world (choose one side).

Three \$500 awards, four \$50 awards and seven certificates of merit will be awarded.

For information write to George M. Robertson, Hall of History, General Electric Company, Research and Development Center, P.O. Box 8, Schenectady, N.Y. 12301, or call 387-5960.

# Peace, at last . . .

By Kevin Mullen

From notoriety to obscurity. That's what it was like for the Board of Appeals last week. At the previous meeting, all three local television news departments appeared, covering the controversial Slingerlands tree house. Last week, four people showed up for a public hearing that never took place.

Vincent Riemma never appeared for his 8:30 p.m. hearing. He is seeking a variance for permission to extend a lot requirement on Patterson Rd. in the Woodhill subdivision. He is 1,300 feet short of the minimum of 8,500 square feet to build a residence. The hearing was closed by Chairman Charles

Fritts and the application was withdrawn because Riemma or a representative didn't show up. Riemma must refile.

A resolution was drawn up denying an appeal from Building Inspector John Flanigan's decision that a proposed home on South Albany Road in South Bethlehem is in a flood plain. Rodney and Theresa Conrad had said that the site of the home was not in a flood plain. Conrad can still build the home if he raises his lowest floor level three feet, which would put him in accordance with the Federal law of 148 feet elevation.

The next board of appeals meeting is scheduled for Feb. 4 at 8 p.m.

## Glenmont buffer

(From Page 3)

near the school.

And the future of a proposed psychiatric hospital near the Glenmont School is up in the air while a suit against the town is being decided by a state Supreme Court judge. The Northeast Psychiatric Hospital was denied a special use permit by the town board last year, and developers Hospital Group of New York have taken the town to court over the action. The proposed hospital drew fire from neighborhood residents concerned that the 96-bed, private psychiatric hospital was too close to the Glenmont School, and was a hot topic of debate last year when parents requested the school board to go on record against the hospital.

Board members even projected that as more development comes in and space becomes tight, another site may be sought for a school. Cousins said if the area becomes too busy, the Glenmont School may have to move. Board President Bernard Harvith said the time might come when school property is so valuable that a new and better school could be built cheaply. However, either projection

could be a long time in coming.

However, Glenmont School Principal Donald Robillard said he doesn't see growth in the area of the school as a problem. The board will be able to plan adequately and the school staff will be able to accommodate, he said. It is a good sign for the town and its tax base that people are attracted to the area, Robillard said.

The school board could ask the planning board to consider changing the zoning for protection of the Glenmont School, said Harvith, who worked with the town on an earlier plan to provide a buffer zone for the Elsmere School. While there is probably nothing that can be done to stop businesses that attract high traffic volumes, something might be done to control businesses across Rt. 9W from the school, he said.

## Bicycle found

A boy's 10-speed bicycle was found Saturday at the end of a Longmeadow Dr., Delmar, driveway, police said. The owner of the bicycle may claimed it at the police station on Delaware Ave.

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# Eagles dunk Guilderland

By Dave DeCecco

Mother Nature chose to dump some snow on the Capital District last week, and that means that Bethlehem Central's Eagles must now wait until Thursday night to utilize their newly-balanced attack against Shaker High.

Last Friday's scheduled game against the Blue Division Bison will now be played in Delmar with a 6:30 JV starting time.

The weather did not stop the Eagles last Tuesday night as they crushed Guilderland, 70-47, behind the support of BC's home crowd, the "bleacher creatures." The last time these teams met, Guilderland prevailed with the aid of a scorekeeper error.

According to Coach Jack Moser, junior center Todd Wright played an "outstanding" game, and completely "dominated the boards." He pumped in 23 points and yanked down 13 rebounds to lead the Eagles in both categories. Jim Blendell, in his first start of the year, adapted well to the



Todd Wright

power forward position, where he stunned the Dutchmen with an 11-11 double. Guards John Peyrebrune and Brian Battle balanced off the offense with 13 and 12 points respectively. Beefy sophomore John Reagan's name did not appear on the scoring list, but he

"played a very strong floor game," according to Moser. All other eligible Eagle players saw time on the court and contributed to the scoring.

BC was down by one after the first period, only to come back and outdo Guilderland 18-7 in the second, for a 33-23 halftime lead. The second half, and especially the final period, were all Bethlehem's. This game now brings the Eagles to 4-5 in the league, 4-10 overall, and assures them a better record than last year's 3-17.

Moser now hopes his team can put two together and get back on track. Though the team's goal of a .500 season appears overly optimistic as far as their overall record is concerned, a .500 record within the council is well within reach. The Eagles hope to pursue this against Shaker at home on Thursday, and then at powerful Columbia on Saturday afternoon. JV will start at 1 p.m. and Varsity should get underway at 3 p.m.

# Council championship out of Indians' reach

By Bart Gottesman

First it was a four-game winning streak that had RCS basketball fans dreaming of a Colonial Council championship. The Indians were 4-2 in the council and 6-2 overall.

Now it seems like the Green and Gold Machine is headed where it was last year. Down. The Indians have lost five consecutive games to teams that Coach James Gorham felt his team should have defeated. Last week, the fifth loss in a row came at the hands of the Lansingburgh Knights by a 61-53 margin.

Since Ravena had defeated Lansingburgh in their first meeting, on the Knights' home court, Gorham felt that this game would be a key warmup for games with top contenders. It was a good warmup — for Lansingburgh, which moved ahead of Ravena in the standings.

Only five Indian players managed to score in the contest. Adam Wheeler led the way with 17 and was followed by Tony Williams and Lance Tucker who scored 16 and 10 points respectively. John Waddingham and Scott Biernacki combined for the remaining 10 points.

After one quarter things were looking good for the Indians as they jumped out to a quick 16-11 lead. Lansingburgh outscored Ravena in the second period, 12-9 but RCS still held a 25-23 lead at the half. The third quarter has been a RCS weak spot all year and things didn't change as Ravena was outscored by eight points and trailed by six going into the final quarter.

This week the Indians won't get any breaks with an "easy" game as they faced championship contender Waterford yesterday. In the teams first meeting, RCS lost by a narrow margin.

# Lady Birds lose, 34-32

By Renee Hunter

When a Big 10 school meets up with a small, Class C team, one might anticipate a blowout. But this was not the case when Albany High played the Voorheesville Girls Basketball team last Wednesday.

Although losing the game, the Blackbirds made a respectable showing. The first quarter ended with Voorheesville on top, 7-6. At half time the girls were behind 18-17. The game remained close, and Albany did not pull ahead until the very end, winning 34-32.

Senior forward Laura Martin led the Blackbirds with 12 points. It was an off-night for sophomore standout Tricia Carmody, as she

was able to contribute only seven points. Also scoring were Jennifer Elliot with 8, Betsy Zeh with 3 and Donna Bulgaro with 2.

The Voorheesville girls will have to wait to see who will be in sole possession of third place in the Colonial Council. They and Mechanicville, the two teams tied for that position going into last week's play, were to have met last Friday, but the game was postponed due to the snow.

Today (Wednesday) the Blackbirds meet Lansingburgh in an away game. In a previous game, Lansingburgh beat the Birds, 47-43. Voorheesville will be on the road Friday as they play Watervliet, a team they beat earlier in the season.

# Burglary charged

Bethlehem Police have charged two 16-year old Delmar boys with felony second degree burglary after they allegedly broke into a Delmar home in December.

The boys were arrested on Tuesday and Thursday, and were arraigned in Bethlehem Town Court, said Lt. Fred Holligan. Their names are being withheld by police because of their eligibility for youthful offender status.

One boy is being held on \$20,000 bail, and they are both at the Albany County Jail, Holligan said. They will be appearing in a county court to answer to the charges.

The boys allegedly broke into an Elwood Rd., Delmar, home on Dec. 6, took a large quantity of liquor, and smashed a television and a video cassette recorder, Holligan said.

# Good team effort pays for Bethlehem girls team

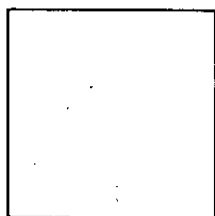
By Lisa D'Ambrosi

Things started coming together for the Bethlehem girls varsity basketball team last week. After a tough loss to Shenendehowa, a team effort Saturday against Shaker High payed off with a 39-37 victory.

Against Saratoga, BC finally found that special combination and started playing a well-balanced game. According to Coach Gene Lewis, it was a "good team effort by all." Julie Francis had 17 points and 12 rebounds, Michelle Gibbons had 8 points and Lynnette Stracke put on the man-to-man pressure.

The girls opened the week with a grueling match against powerful Shenendehowa. Though overpowered, the team handled the press well, according to Lewis. And although they lost 25-55, the Shenendehowa coach made a point of complimenting the BC team on their tenacious play. When faced with overwhelming odds, they refused to buckle under and played hard until the final buzzer.

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# Niagara Mohawk

# Lady Indians and 'Burgh tied for first

By Paul Curley

Following a 63-48 setback at Lansingburgh — their first league loss this year — the Ravena Girl's Basketball team finds itself tied with 'Burgh for first place in the Colonial Council.

Lansingburgh was looking to avenge an earlier 14-point loss to Ravena, their lone defeat so far. Lady Knights jumped out to a 20-8 lead and never slowed down. Running through holes in Ravena's defense, they seemed unstoppable.

"They were hot," said Coach Betty Faxon. "We were not hot." Frustrating would be another way to describe it. "What we did didn't work at all. We played hard but we couldn't get a streak going."

Looking at the bright side, Frances Losee scored 14 points, her season high, to lead Ravena. Jackie Mulligan also had a good game with steals, assists and rebounds, and finished with 10 points. Terri Baker, usually the high scorer, was held at check by their defense.

"They were all over Terri," said Faxon. She managed 13 points, however, with steals and lay-ups that yielded 6 points in the final minutes.

Now that Ravena has lost one, each game is extra important. The team has a crucial game against a strong Schalmont squad this Friday.



"Holy cats! Am I going to have to do homework during basketball games?" These Ravena-Coeymans-Selkirk junior varsity basketball cheerleaders do

some paperwork for teachers during a recent varsity game. R. H. Davis

## Ravena girls fall to Tamarac

By Tim Penk

The nine-game winning streak of the RCS Varsity Girls' Volleyball team was broken this week by Tamarac. After winning the first game 15-7, the Indians slowly fell apart, both physically and mentally, to lose the last two, 13-15 and 11-15.

The Indians started off strong with the help of four kills by Kris Gerg and three kills by Marie Setford. The team started strong in the second game jumping out 3-0, but then Kris Gerg sprained her ankle. The Indians then fell behind 3-11 and never recovered. The team then seemed to overplay and tighten up to lose the final game.

RCS was hurting physically with two starters, Kris Gerg and Colleen Farrell, out of action. Coach Ron Racey noted, "Colleen missed three games due to an off-court accident." Farrell will be returning Monday, but Gerg will be out for two weeks, being replaced by sophomore Kelly Williams.

Mentally, the Indians were not prepared for a tough match. Every long rally seemed to be taken by Tamarac and RCS had a hard time keeping the ball inbounds. The team needed this competition to bring them back to Earth and to get them ready for the rest of the year and Sectionals.

## Weapons charge reduced

Charges against an Albany man have been reduced to disorderly conduct in Bethlehem Town Court after he was originally charged with unlawful possession of a weapon, a court official said.

Daniel Thompson, 28, of Elk St., Albany, was charged with the misdemeanor weapons charge after he accidentally shot his brother in the leg in a hunting accident in November. The charges were brought because he is a convicted felon and is prohibited from possessing a weapon, Bethlehem Police said.

Thompson was given a sentence

of conditional discharge with no fines, the court official said.

Thompson accidentally shot his brother, Paul Lowe, 25, of Elk St., Albany, after the two men were hunting just northwest of the Delaware and Hudson Railroad crossing over the Normanskill. Paul Lowe received superficial leg wounds in the accident.

### Musical evening

Students of string musical instruments from Bethlehem Central's five elementary schools will perform at the Good Samaritan Nursing Home, Rockefeller Rd., Delmar, on Wednesday, Feb. 4, at 7:30 p.m. The concert will be directed by Mary Jane Hughes. All are welcome.

### Winter run

Five, 15 and 30-kilometer races for runners of all ages and abilities, sponsored by the Hudson Mohawk Road Runners Club (HMRCC), will be held at the State University at Albany on Saturday, Jan. 31, beginning at 11 a.m.

Registration for \$1 or \$2 will be held in the physical education building at 10 a.m. For information call Doug Bowden at 456-5942.

Races are also scheduled for Feb. 15 and March 1.

## Eagles spike Guilderland

By Charles Henrikson

The first week of the season went as planned for the Bethlehem Central volleyball team, with the boys winning their first two matches of the season last week. Coach Ray Sliter said he is pleased with his team to this point and is looking forward to another top-notch season. The recently appointed captains of the team are senior veterans Doug Pratt and Pete Russo.

Guilderland was the first opponent of the official season. The boys "played well," according to Sliter, winning in two games 16-14, 15-8. Guilderland is a reasonably good team, so this bodes well for the rest of the season. Steve Ainsworth started for the first time, filling in for a missing regular, and played extremely well, especially on defense. Mark

## Dies in fall

The Albany County Coroner has ruled the death of a night watchman at the Albany County Highway Department station on Rt. 85A accidental.

Gordon Frisbee, 74, of RD2 Voorheesville, was pronounced dead at approximately 11:10 a.m. Sunday at Albany Medical Center Hospital. Albany County Sheriffs at the Voorheesville substation said an autopsy found the cause of death to be a dislocated neck and a fractured skull.

Frisbee, a part-time night watchman, was found at about 8:55 a.m. Sunday by another employee at the bottom of a stairwell at the garage. Sheriffs said Frisbee had apparently broken his neck after he had fallen sometime during the night.

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Liteflex	260 <sup>00</sup>	130 <sup>00</sup>	130 <sup>00</sup>
Fischer Cresta	190 <sup>00</sup>	95 <sup>00</sup>	95 <sup>00</sup>
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# Ravena pins Academy, 63-12

By Josh Curley

After Ravena's domination on Wednesday, the RCS wrestlers' performance at the Saratoga Tournament on Saturday was a complete turnaround.

The Indians faced an unaggressive Albany Academy squad last week in a make-up Colonial Council match. The meet, which Coach John Vishneowski coached an "easy day," resulted in a 63-12 blowout with nine pins by Ravena wrestlers. Geoff Demis, Ken Losee, Henry Mormile, Rob Demis, Luther Legg, Rich Losee,

Tim Baranska, Jerry Baranska and Bob Jordan all scored pins to bring the Indians' Colonial Council record to 6-1.

But Saturday's trip to the Saratoga Tournament left much to be desired from RCS Wrestlers. Vishneowski didn't attempt to hide his disappointment with his team's sixth place out of only nine teams. On the bright side, three Indians won their weight divisions. Ken Losee was the 112 pound champion and was commended by Vishneowski as being "one of

the few excellent performers" at the tournament. Legg was the champion at 119 pounds and Tim Baranska beat all the competition at 167 pounds.

Heavyweights Jerry Baranska and Jordan left with second place finishes in the meet. Jerry lost his first match of this season, edged 4-3 in the finals by Mark Carey of Ballston Spa. Vishneowski predicts that Carey and Baranska will meet again at the Sectionals next month.

The top Ravena wrestlers are: Jerry Baranska at 20 wins 1 loss, Tim Baranska with 19 victories and 2 losses, Luther Legg with a 19-2 personal record and Bob Jordan who stands at 15-5.

# Eagles in race for league championship

They had no trouble with Albany, but the big test never came off, at least last week it didn't. So Bethlehem Central and Troy High will try again to decide the 1987 champion of the Adirondack Swim League.

The two powers were supposed to get together last Thursday at Troy, but were victimized by the heavy snowfall. As of Monday no new date had been set.

If and when it will be rescheduled, it will be held in the Troy pool, which can accommodate the diving event that BC's temporary lodgings at the middle school tank cannot. Ordinarily that would be welcomed by BC

coach Ken Neff & Co., but Alex Hall, the Eagles' best diver and perhaps the top board specialist in Section 2 at the moment, has been beached by an ankle injury.

Hall and other BC divers have an additional problem — they have no place to practice. The Kenwood Ave. pool was too shallow under the boards, so the school district, with insurance policies in mind, had the diving platforms removed.

Last week's Albany High meet failed to live up to advance billing as a strong test for the undefeated Eagles. The visitors had Kevin Paulsen, the section's fastest swimmer, but not much else, and the Eagles had a surprisingly easy time winning by 46-30.

"Things are starting to come together," Neff said over the weekend. "The team is working very hard, and the times are starting to come down as we get nearer the end of the season."

That might have been an understatement in reference to Chris Drew. The versatile sophomore swam the 50 free in 22.8 seconds, tying the Bethlehem pool record shared by John Demarest, who graduated in 1985, and Neff himself, who graduated in 1979. Those performances were clocked at the high school pool, but Drew's in the middle school tank will count. That little asterisk, however, may become academic: the incumbent speedster has two more years of varsity swimming ahead.

Paulsen won the 200 free and the backstroke, as expected, but elsewhere on the program Neff was able to shuffle his lineup and provide extra experience for his charges. He was especially pleased with Chris Engstrom's third place in the 500 at 5:28 and Peter Greenwald's 1:07 in winning the breaststroke. The coach also cited the continued improvement of Geoff Frank, who won the fly in 58.6, his best time ever.

Scott Whitney had a third in the breast with a clocking of 1:12.1, his personal best. Justin Baird won the 500, his specialty, in a breeze in 5:07, and also the 200 IM, not his specialty.

With the meet in hand and Troy coaches in the stands holding stopwatch, Neff conceded a 1-3 to Albany in the final relay. After all, it's good poker to show the other guys a few high cards to keep them worried, but you don't have to show your aces until the proper time.

# Birds lose to Schoharie

By Jeff Smolen

The short-handed Voorheesville wrestling team suffered a very tough loss to a strong Schoharie team last Tuesday.

The Blackbirds were not able to overcome the loss of Matt Cillis, Jason Graziano, Pat Ryan and Christian Clark, who could only watch in frustration due to their personal injuries. Voorheesville gave away 12 points due to forfeits by Christian Clark and Pat Ryan. After the last match, the scoreboard read Schoharie 36 and Voorheesville 24, with the Blackbird forfeits a factor in the loss.

Despite the loss, several of Voorheesville's wrestlers did very well. Bob Blanchard and Jason Depasqual both won their matches by a decision. Sophomores Rick Leach and Jim Giantasio won their matches with pins. Rick pinned his opponent in only 41 seconds. Giantasio also pinned his opponent.

One of the Blackbirds finest wrestlers, John Traudt, improved his record to 18 wins and 1 loss. Traudt, whose opponent only had one loss coming into this match, pinned his foe in 1 minute and 31 seconds.

Voorheesville's match Thursday against Mechanicville was postponed due to the snow and has been rescheduled for Tuesday (yesterday). Also, on Thursday, the Blackbirds wrestle Cohoes at 6 p.m. Both matches are at home.

# Guilderville bows to Shen

By Matt Bates

When a team wins seven of eleven events at a swim meet, it expects to win the contest. That is not always the case, though, and the Guilderville swim team proved it last Wednesday.

The squad lost a tough meet to Shenendehowa, 46-36, bringing its record to a lowly 1-7.

The team got off to a great start, winning the first two races. Mark Wight, Gary Washburn, Barry Turek and Tom Cullen combined for an excellent victory in the 200 Medley Relay. The next race was even better for the Guilderville swimmers as Kevin Tyrrell broke a pool record in outclassing his competition in the 200 freestyle.

Shenendehowa won the next three events, but the squad rebounded with wins in five of the final six races. Turek had an

excellent time in his specialty, the 100 fly, and won the event rather easily. In the following race, Washburn touched out a narrow victory in the 100 freestyle, turning in his best time of the year. Next it was Cullen's turn. He swam, and won, the 500 freestyle over some excellent talent from the host team.

In the 100 backstroke, Tyrrell took charge early and posted an easy victory. The swimmers also won the final race of the meet, the 400 freestyle relay. Wight, Cullen, Turek, and Matt Kross won the event in convincing fashion. Tyrrell, swimming in the team's other entry, broke another pool record. His leg of :51.82 shattered the previous record by more than one second. Although the team performed extremely well, they couldn't get enough points for the win.

# Families in stress

Lynne Golonka will present a program entitled "Communicating with Patients and Families Undergoing the Stress of Physical Illness," on Monday, Feb. 2, at the Bethlehem Public Library, beginning at 7:30 p.m. Golonka is a nurse, a counselor and an associate professor at Russell Sage College.

To register for the free program call 439-9314.

## THE HOME TEAM



By Tom Kuck  
Broker Manager

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# Eagle wrestlers go for gold

By John Bellizzi III

This is the week that will determine the championship of the Gold Division of the Suburban Council.

Wednesday (tonight) starting at 6 p.m. the 7-2 (9-2 overall) Bethlehem wrestling team travels to Burnt Hills to take on the 10-2 current Gold Division championship team. "We're doing a great job," said BC coach Rick Poplaski. "We're in good shape to give Burnt Hills a tough contest."

If the Eagles defeat Burnt Hills, the two teams will be tied for first place in the Gold Division.

One of the biggest events on a Bethlehem wrestling mat last week was a multi-leveled dual meet between the freshman, junior varsity and varsity team from BC and Shenendehowa. The 3-3-1 frosh Eagles beat their opponents, 42-24. The JV and varsity weren't as lucky. Victories from Jeremy Hartnett, John Gallogly, Paul Vichot and Pete Bragaw weren't enough to prevent a 40-13 loss at the JV level.

The varsity meet was one of the closest this year, decided in the last match when a Shenendehowa



Chris Saba

pin secured a 33-31 victory. BC's Pat Leamy decisioned his opponent 4-0 at 91 pounds, and Chris Saba won 8-2 in the 126 weight class. Jim Dayter won by a technical fall at 132, and 145-pounder John Sinuc won by decision, 8-6. Steve Cuyunup and Joe Diacetic both pinned their men, and Mike Mosley won 11-2.

The varsity rebounded from

that loss to capture first place in the Saratoga Invitational wrestling tournament last Saturday. Leamy and Saba won their respective weight classes, while Ed Moak, Dayter, Sinuc, Guynup and Mosley all came in second. Poplaski credited Mosley as having the most outstanding performance at the tourney, after wrestling in two overtime matches. "That's how to really prove you're in shape" said Poplaski.

The week was also notable for Saba's 100th varsity win — making him the first BC wrestler ever to achieve that milestone.

This weekend, BC is hosting the Suburban Council Invitational Wrestling Tournament. Between 250 and 280 wrestlers representing 17 schools will start wrestling at 4 p.m. Friday, resume Saturday at 10:30 a.m. and continue until after the finals, scheduled to begin at 7:30.

The varsity/JV dual meet between Bethlehem and Mohonasen that was cancelled last Thursday due to the snowfall has been rescheduled for Feb. 3 at Bethlehem, with a 6 p.m. JV start.

## Utica man receives fine

Felony weapons and possession of stolen property charges against a Utica man have been reduced to misdemeanor possession charges in Bethlehem Town Court.

Gregory Gaetano, 23, of Utica, has been fined \$150 with a \$60 state surcharge after pleading to misdemeanor charges of fifth degree criminal possession of stolen property charges, a court official said.

Bethlehem Police originally charged Gaetano with the felony counts of third degree possession of a weapon and criminal possession of stolen property after they stopped him for allegedly speeding on Jan. 15. After stopping Gaetano, police said, they found a .38-caliber semi-automatic handgun with six rounds of ammunition that was allegedly stolen in a burglary in Utica.

## Tree, shrub seedlings on sale

Tree and shrub seedlings will be sold through March 13 by the state Department of Environmental Conservation nursery.

"Seedlings from the nursery are used for reforestation planting to assure continued replenishment of the state's forest resource, to improve habitat for wildlife and to prevent soil erosion," said DEC Commissioner Henry G. Williams.

The basic tree species may be purchased in lots of 1,000 seedlings as follows: Scotch pine, red pine, Austrian pine, black locust, Japanese larch, \$60; white pine, white spruce and Norway spruce, \$90, and Douglas fir (2,000 limit), \$100.

Available in \$15 100-plant lots are the Streamco will, the northern white cedar, the tartarian honeysuckle, the rugosa rose, the highbush cranberry the Arnot bristly locust and the silky dogwood.

Four different mixed shrub species packets containing 100 to 120 plants are available for \$15 per packet. A fifth urban wildlife packet of 25 plants in species selected to attract songbirds is available for \$8.

Black walnuts and hybrid poplars are available in lots of 100 for \$30 and \$20.

For information call 587-1120, between 8 a.m. and 6 p.m.

# Police urge caution

Bethlehem Police said snowbanks obstructing views of drivers contributed to two accidents this weekend.

Police caution motorists to use care at intersections where snowbanks get in the line of sight. Sgt. Joseph Sleurs said town workers are clearing away snow dumped by two winter storms this week from corners.

A Glenmont woman was taken to Albany Medical Center Hospital after her car was struck by another as it came out onto Elm Ave. The driver of the other car, a Selkirk man, told police that as he was pulling out onto Elm Ave. from Wildwood La. he did not see the Glenmont woman's car coming, and the two collided. Police said the Selkirk man's view of the road was poor because of snowbanks at the intersection.

Kim Sheldon, 29, of Hague Blvd. in Glenmont was taken to the hospital for treatment of a head bruise and later released, a

hospital spokesman said. The Selkirk man was ticketed for failure to yield the right of way, police said.

Three people were taken to hospitals after a collision in which an Albany woman said she could not see because of snowbanks. Lucille Brennan, 62, of Slingerlands, was treated at St. Peter's Hospital in Albany for chest pains and later released, a hospital spokesman said. Taking to Albany Medical Center Hospital and later released were Lizette Liebold, 35, of Albany, for head pains, and Christie Turner, 3, no address available, for chest pains, a hospital spokesman said.

Brennan was traveling east on Kenwood Ave., when Liebold, coming out of Borthwick Ave., failed to stop when she could not see traffic on Kenwood Ave. due to the high snowbanks, and the two cars collided. Police said they ticketed Liebold for failure to yield the right of way.

## Hospice offers training

A three-day volunteer training session has been scheduled for individuals interested in volunteering with St. Peter's Hospice in either Albany or Rensselaer County. Potential volunteers who meet eligibility criteria will be accepted into the 30-hour training session to be held at Hospice on Jan. 30, 31 and Feb. 1.

According to Pat Fennell, coordinator of volunteer services, "Volunteers are greatly needed to supplement the work of paid staff in the various hospice programs,

especially Bereavement, Pastoral Care and the Hospice Inn." She added that volunteer opportunities exist for health care professionals and others in the Home Care and Day Care programs, as well as clerical positions in both the Albany and Troy offices.

Those interested in the volunteer training sessions must schedule a pre-training interview prior to Jan. 28. For further information or to schedule an interview, contact Edith at St. Peter's Hospice, 454-1686 or 454-1639.

## STAR BOWLERS

Bowling honors for the week of Jan. 18, 1987 at Del Lanes in Delmar, go to:

Sr. Cit. Men—Bob Knickerbocker-214. Charles Lockwood-538, (4 Game Series) Warren Boutelle-776.

Sr. Cit. Women—Mary Huntley-202. Helen Flagler-502.

Men—Jon Henrikson-256, 687.

Women—Nina Germain-244. Luwanna Polchinski-555, (4 Game Series) Nina Germain-825

Major Boys—Mike Graves-276, 672. Steve O'Brien-238, 578. Kevin O'Brien-592.

Major Girls—Suzi Bellacqua-522. Amy Aylward-493. Kim Dale-485.

Jr. Boys—Kevin Boissy-225, 629.

Jr. Girls—Ann Fedele-200, 484. Tammy Smith-521.

Prep Boys—Lee Aiezza-206, 539. Lewis DeVoe-188, 513. Robert Cordona-208. Mike Aylward-511.

Prep Girls—Gretchen Seaburg-149, 392. Amy Ringler-108, 301. Lindy Person-137, 370.

Bantam Boys—Bill Soronen-105, 303. August Cardona-127, 318. Al Crewell-177, 457.

Bantam Girls—Michelle Storm-99, 189. Nicole Storm-101, 179.

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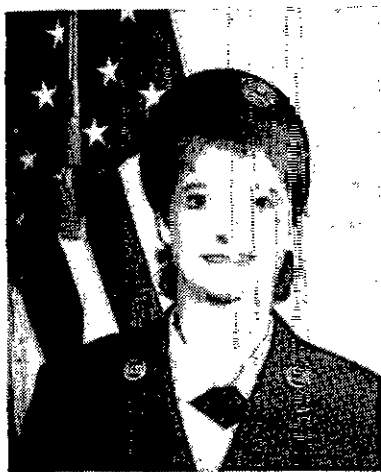
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Jay F. Woolford

### Spotlight ON THE SERVICES

Airman Sandra L. Schermerhorn, daughter of Margaret M. and Robert W. Schermerhorn of Selkirk, has graduated from Air Force basic training at Lackland Air Force Base, Texas.

Airman Jay F. Woolford, son of William H. and Sharon S. Woolford of 33 E. Wiggard Drive, Glenmont, has graduated from Air Force basic training at Lackland Air Force Base, Texas.

Clinton J. Wagner, son of Clinton F. and Geraldine H. Wagner of 16 Pleasant St., Voorheesville, has received a three-year Army ROTC scholarship.

He was selected for the scholarship on the basis of comprehensive tests, high school scholastic achievement and extra-curricular activities.

The scholarship covers full tuition, textbooks and laboratory fees and pays a monthly subsistence allowance. Upon graduation and completion of the

ROTC program, he will be commissioned as a second lieutenant.

Wagner is a student at Siena College.

Army Sgt. Stephen A. Hass, son of William S. Hass of Crewe, Va., and Ernestine M. Biagiotto of Voorheesville, has arrived for duty with the 33rd Armor, Fort Knox, Ky.

Hass is a food service specialist.

### NOTICE

Beginning with the issue of Feb. 4, 1987 the charge for a 10 word Classified Ad will be adjusted to \$4.00. This change is necessary to cover increased production costs.

### CLASSIFIEDS

CLASSIFIED ADS may be phoned in and charged on your MasterCard or VISA 439-4949

Or they may be mailed or delivered to *The Spotlight* 125 Adams Street Delmar, New York 12054

Office Hours: Mon.-Fri. 8:30 a.m.-5:00 p.m.

Minimum \$4.00 for 10 words, 25¢ for each additional word, \$2.50 for box reply.

All Classified ads received by 1 p.m. on Monday will appear in Wednesday's paper.

## CLASSIFIEDS

Minimum \$4.00 for 10 words, 25 cents for each additional word, payable in advance before 1 p.m. Monday for publication in Wednesday's paper. Box Reply \$2.50. Submit in person or by mail with check or money order to The Spotlight 125 Adams Street, Delmar, New York 12054. Classified ads may be phoned in and charged to your MasterCard or Visa.

439-4949

### AUTOMOTIVE

1983 VOLVO WAGON DL 37,000 miles, excellent condition, \$8900, 439-6931.

COUNTRY DR., diesel car repair service at your home under most circumstances, \$25 minimum, ask for Tyrone. 797-3374.

1964 BUICK SPECTRUM mid-size, 4 door, driven daily, good condition in and out, asking \$500, offers, must see, 768-2033, anytime, ask for Robert.

1984 YAMAHA 225 ATV, new cepek rear tires, very low hours, excellent condition. \$1100.00 767-9864.

1981 FORD CLUB WAGON 6 cylinder, power steering, power brakes, AM/FM stereo, new brakes, excellent condition, asking \$4250, 439-9156 evenings.

1979 CELICA 5 speed, like new, red, \$2750, 439-9761, no rust.

### BABYSITTING AVAILABLE

BABYSITTING AVAILABLE in my Elm Estates home, part time, toddlers preferred, 439-8844.

### BABYSITTING WANTED

LOOKING FOR HELP WITH TWIN NEWBORNS my Delmar home, will work with your schedule but also interested in short term live in or overnight arrangement, please call Laurey at 475-1107, salary negotiable.

WORKING COUPLE NEEDS FULL TIME BABYSITTER for three month old, prefer experienced mother in the Voorheesville area, please call 765-3324.

FULL TIME BABYSITTER NEEDED Delmar area for 1 1/2 year old girl. TLC and references required. Please call Dave or Pam at 439-5109.

### BOATS FOR SALE

BLUEFIN, 1985, 50 HP Evinrude, full canvas, calkin roll trailer, deluxe interior, inboard lighting, swivel capt. chairs, down riggers, graph, surface temp. gauge, PMS trolling speed indicator, compass, rod holders; will sell without electronics and fishing equipment. Mint. Call for details — must sell — 439-4273.

### BATHROOMS

BATHROOMS NEED WORK? Dirty joints? Loose tile? Leaks when showering? Call Fred, 462-1256.

### BUSINESS OPPORTUNITY

\$60.00 PER HUNDRED PAID for remailing letters from home! Send self-addressed, stamped envelope for information/application. Associates, Box 95-B, Roselle, NJ 07203.

BROKE OR BORED? show Petra Lingerie 2 evenings per week \$100, no investment collecting or deliveries, hostesses needed also, call Hope, 438-1640.

OWN YOUR OWN JEAN-SPORTS-WEAR ladies apparel, childrens/maternity, large sizes, petite, dancewear/aerobic or accessories store. Jordache, Chic, Lee, Levi, Izod, Gitano, Guess, Calvin Klein, Sergio Valente, Evan Picone, Liz Clairborne, Members Only, Gasoline, Healthtex over 1000 others. \$14,800 to \$26,900 inventory, training, fixtures, grand openings etc. can open 15 days, Mr. Loughlin (612) 888-6555.

START YOUR OWN BUSINESS Pressure Wash Systems. Call 439-3471 eves. and ask for John.

### CLEANING SERVICE

CLEANING LADY looking for house cleaning jobs in Delmar and Slingerlands. 872-1900.

### DOG GROOMING

DOG GROOMING & BOARDING Pet supplies, dog food. Marjem Kennels, 767-9718.

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RECEPTIONIST part time for OB-GYN office near AMCH, Monday, Tuesday and Thursday 10-6. A ready smile and willingness to work a must. Medical office experience helpful, call 465-3318.

TEACHER AIDE responsible for student supervision, 7 1/2 hours per day \$5.55 per hour, available immediately, Contact Mr Whipple at BCHS, 439-4921.

AN OHIO OIL CO. offers high income, plus cash bonuses, benefits to mature person in Albany area. Regardless of experience, write PO Read, American Lubricants Co. Box 426, Dayton, Ohio 45401.

BOOKKEEPER office worker, part time, 9-1, for home builder, 439-2128.

ADULT PAGE part time 1-5 and 6-9 PM Tuesdays and Thursdays. Ability to substitute nights and weekends essential. Assisting patrons in using the Media Center. Clipping and filing in local history file, cleaning and shelving audiovisual materials, some easy typing. Apply to Mrs. Carlson, Bethlehem Public Library, 451 Delaware Ave, Delmar, NY 12054, 439-9314.

CUSTODIAL ASSISTANT 25 hours per week, must be over 18, drivers license with clean record, able to do heavy work inside and outside, very dependable. Apply to Director, Bethlehem Public Library, 451 Delaware Ave, Delmar, NY 12054

Two store McDonald's Franchise is seeking Management candidates to join their team. Send resume to: McDana Mgmt., 43 Journey Lane, Glenmont, NY 12077.

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## JANITOR

Office building in Delmar needs person to do cleaning and general maintenance work on a part time basis. Hours: 4 1/2 hours per night, 4 nights per week; starting time flexible, but between 5 and 6 p.m. Must be available for additional nights and/or hours as needed and on short notice. Salary \$3.75/hour. Call 475-3150.

### Searching For Treasure? Check Our Classified Ads



### LEGAL NOTICE

LEGAL NOTICE For On-Premises License: Notice is hereby given that Liquor License No. 89-2-ALBA-OP-01098 has been issued to the undersigned to sell beer, liquor and wine under the Alcoholic Beverage Control Law at NYS Rts. 85 & 443, New Scotland, Albany County for on-premises consumption. Thomas E. & Tammy A. Lamaree DBA Tamtom Pizza RD 2, Corner Rtes. 85 & 443 Town of New Scotland Voorheesville, NY 12186 Dated: January 16, 1987 (January 28, 1987)

### LEGAL NOTICE NORWICH CENTER ASSOCIATES

A NEW YORK LIMITED PARTNERSHIP NOTICE IS HEREBY GIVEN that the persons herein named have formed a Limited Partnership for the transaction of business in the State of New York and elsewhere and have filed a Certificate in the Clerk's Office of the County of Albany, of

### LEGAL NOTICE

which the substance is as follows: (1) The name of the Limited Partnership is NORWICH CENTER ASSOCIATES; (2) The character of the partnership's business is to acquire for investment all manner and form of real and personal property and to own, manage, finance, refinance, mortgage, lease, exchange, sell or otherwise transfer and deal in such property as the partnership shall acquire; (3) The principal place of business of the partnership shall be at 10 Hollywood Place, Delmar, New York 12054; (4) The name and place of residence of each member is as follows: Paul A. Seiden, General Partner, 10 Hollywood Place, Delmar, New York 12054; (5) The term for which the partnership is to exist is from December 15, 1986 to November 30, 2096; (6) The amount of cash contributed by the General Partner is \$5.00; the amount of cash contributed by each Original Limited Partner is \$47.50. The General Partner shall receive an interest in the profits and losses of the partnership of 5%; the Limited Partners shall receive an interest in the profits and losses of the partnership of 95%; (7) Unless otherwise specified, at the time of

### LEGAL NOTICE

the admission of additional Limited Partners, no Limited Partner shall have the right to substitute an assignee as contributor in his place; (8) Additional Limited Partners may be admitted at the discretion of the General Partner, and it is anticipated that additional Limited Partners will be admitted. (9) No Limited Partner shall have any right or any priority over any other Limited Partner; (10) Unless otherwise specified, no Limited Partner shall have the right to demand or receive property other than cash in return for his contribution; (11) The contribution of the Limited Partners is to be returned upon termination of the partnership, but such contributions may be returned prior to termination of the partnership at the discretion of the General Partner; (12) The Certificate referred to above has been acknowledged and sworn to by all of the General and Limited Partners named herein; (13) The business shall be continued by a successor General Partner selected under the terms of the agreement, upon the death or disability of the General Partner.

(January 28, 1987)

### LEGAL NOTICE

LEGAL NOTICE 815 CENTRAL AVENUE ALBANY COMPANY

### A NEW YORK LIMITED PARTNERSHIP

NOTICE IS HEREBY GIVEN that the persons herein named have formed a Limited Partnership for the transaction of business in the State of New York and elsewhere and have filed a Certificate in the Clerk's Office of the County of Albany, of which the substance is as follows: (1) The name of the Limited Partnership is 815 Central Avenue Albany Company; (2) The character of the partnership's business is to acquire for investment all manner and form of real and personal property and to own, manage, finance, refinance, mortgage, lease, exchange, sell or otherwise transfer and deal in such property as the partnership shall acquire; (3) The principal place of business of the partnership shall be at 799 Central Avenue, Albany, New York 12206; (4) The name and place

### LEGAL NOTICE

of residence of each member is as follows: Charles L. Touhey, General Partner, 53 Ramsey Place, Albany, New York 12208; Carl E. Touhey, Limited Partner, 799 Central Avenue, Albany, New York 12206;

(5) The term for which the partnership is to exist is from December 1, 1986 to November 30, 2086; (6) The amount of cash contributed by the General Partner is \$1.00; the amount of cash contributed by the Original Limited Partner is \$99.00. The General Partner shall receive an interest in the profits and losses of the partnership of 1%; the Limited Partners shall receive an interest in the profits and losses of the partnership of 99%; (7) Unless otherwise specified, at the time of the admission of additional Limited Partners, no Limited Partner shall have the right to substitute an assignee as contributor in his place; (8) Additional Limited Partners may be admitted at the discretion of the General Partner, and it is anticipated that additional Limited Partners will be admitted; (9) No Limited Partner shall have any right or any priority

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over any other Limited Partner; (10) Unless otherwise specified, no Limited Partner shall have the right to demand or receive property other than cash in return for his contribution; (11) The contribution of the Limited Partners is to be returned upon termination of the partnership, but such contributions may be returned prior to termination of the partnership at the discretion of the General Partner; (12) The Certificate referred to above has been acknowledged and sworn to by all of the General and Limited Partners named herein; (13) The business shall be continued by a successor General Partner selected under the terms of the agreement, upon the death or disability of the General Partner. (January 28, 1987)

### LEGAL NOTICE

NY Lien & Recovery Corp., R.A. Felder Lic Auctr No. 793917 will sell to satisfy lien: '73 Ford, F11YER05234 at Rt. 42, Amenia on 2/3/87 at 10 a.m. Re-C. Stillson.

(January 28, 1987)

# Mine case: another round

# □ School budget

By Patricia Mitchell

## NEW SCOTLAND

Concerned Citizens of New Scotland and the Town of New Scotland will appeal a state Supreme Court justice's decision last week that denied them the chance to reargue an earlier decision on a proposed gravel mine in the town. But more arguments over the mine case will be heard on Friday.

"It's not all over. We're just kind of going on from one court case to another. I suspect this is going to go on for some time," said Concerned Citizens President Bob Morrison. "We'll stay in court as long as we have to."

At dispute is a New Scotland Planning Board special use permit to mine 27 acres between Hilton Rd. and Rt. 155 by Voorheesville Sand and Stone for miners William Larned and Son.

State Supreme Court Judge Edward S. Conway denied further arguments, ruling that his earlier ruling correctly interpreted another mining case that says local zoning is preempted when a miner holds a mining permit from the Department of Environmental Conservation. Conway also ruled that he is not bound by a recent Appellate Division, Fourth Department, decision, because Albany County is in the Third Department.

Conway did allow Concerned Citizens to intervene in another suit that will be heard on Friday. This suit was brought by the miners appealing a December decision by the planning board that threw out their mining

application. Because mining was rescinded as a special use in the area where the mine is proposed before a public hearing on the matter was continued, the planning board last month decided to reject the proposed mine and declared mining an illegal use of the land. Larned and Son are also seeking approval to start mining immediately.

Concerned Citizens asked for the reargument because they were denied an injunction against the planning board and the town that would have barred them from any further action on the special use permit and to have the application thrown out.

In a hearing late in December, Concerned Citizens argued that another mining case, "The Matter of Northeast Mines, Inc. vs. State of New York Department of Environmental Conservation," was misinterpreted by Conway in his original decision. Because of Northeast Mines, Conway decided that since the miners already held a mining permit from DEC, the permit from DEC superceded and preempted any local zoning ordinance on mining.

Concerned Citizens, the town and the miners were also allowed to respond to an Appellate Division, Fourth Department, decision in "Frew Run Gravel Products, Inc., vs. Town of Carroll," that overturned a decision that barred a town from

enforcing its zoning law.

Concerned Citizens will be filing papers for the Appellate Division, the state's middle-level appeals court, if their arguments are not successful on Friday, Morrison said. They have already filed a notice of appeal with the Appellate Division on their original case. They still believe that Conway's latest decision still misinterpreted Northeast Mines.

The town has also filed a notice of appeal on the earlier decision, said Town Attorney Fred Riester, and they will also file notice on Conway's latest decision. However, he said it is no great surprise that Concerned Citizens' latest moves were denied.

Wayne Smith, the Schenectady attorney for Larned and Son, said he was pleased with Conway's latest decision and will still be seeking a special use permit from the town to start mining.

## Girl scouting plans

Leaders from the Voorheesville Girl Scout neighborhood group will make final plans for the upcoming 75th anniversary of Girl Scouting at 7:30 p.m. on Monday, Feb. 2, at the First United Methodist Church of Voorheesville.

The leaders and their scouts will enjoy snow day festivities at the Albany Municipal Golf Course on Saturday, Jan. 31, from 1 to 3 p.m.

## Virgin Islands trip

Matt Lindroth will present a lecture and slides about Tortola, the chief island of the British Virgin Islands, on Tuesday, Feb. 10, at the Bethlehem Public Library, beginning at 7:30 p.m.

All are welcome to attend the free program.

(From page 1)  
could also decrease. Gov. Mario Cuomo's proposed budget would give Voorheesville Central \$2,828,968 next year, a decrease of 1.8 percent from this year's aid.

Wednesday, the school board did get figures for proposed capital improvements and bus purchases, and four different plans for their financing. Gonan is proposing to spend a total of \$1,383,000 over five years, which breaks down to \$755,000 for capital improvements and \$628,000 for 12 buses.

If the buses and capital improvements are included in the budget, Voorheesville Central will be eligible for 60 percent state aid for buildings and 75 percent in aid towards the buses. Most of the proposed financing plans would insert most of the financing in the budgets for the next five to six years and rely only partially on borrowing. District residents would have to approve any bonding to pay for the buses or capital improvements.

McKenna agreed that the buildings have to be updated, normal wear and tear taken care of and purchases of buses stepped up. "There's no question there is definite needs that have to be taken care of in both areas," he said.

The capital improvements portion will take care of year-by-year improvements, but no major construction is planned, Gonan said. Some of the work will be concentrated at the older section of the elementary school, which was built around 1929 with later additions. She said she would also like to bring the high school, which now 30 years old, up to date.

"They are getting older," Gonan said. "It's a whole lot of little things."

No projects for improvements have been outlined yet, but the

school board agreed to call in an architect to go through the buildings and make recommendations. For example, Gonan pointed to the bathrooms, especially in the older section of the elementary school, which should be redone, generally improving the environment in the older section, and lowering ceilings. She said any district resident with a suggestion for improvements can contact her.

"There are some things that are really important for health and safety reasons," McKenna said.

Also under the proposed plan, Voorheesville Central would purchase 12 new buses by 1991-92, with five buses scheduled for the 1987-88 school year. Gonan said at least four or five of the buses will be the larger, 60-passenger buses.

"We do fill them," she said.

Currently, the district has 20 buses in its fleet, but Gonan earlier reported to the school board that one 16-passenger bus is not used any more because it is too expensive to fix. The district has three buses that have logged over 100,000 miles, and another three or four may log that by the end of the school year. Once buses log 100,000 miles or are 10 years or older, the state balks at reimbursing the district for servicing costs.

Another area that will be highlighted in the proposed 1987-88 budget is teachers' salaries. Gonan said no figures on salaries will be known until after an agreement is reached, but she would like to bring salaries up so they are competitive with other districts the size of Voorheesville Central. Negotiations on the new contract will start Feb. 3.

"It is clear we are going to have to do something to keep pace with teachers' salaries," McKenna said.

Something new for the district in the budget will be five-year plans, not only for buses and capital improvements, but for staff development, programs and textbooks. Gonan said she will be

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# Obituaries

## Gordon Frisbee Sr.

Services will be at 11 a.m. Wednesday (today), for Gordon Frisbee Sr., 74, who died Sunday, Jan. 25, after a fall at the Albany County Highway Department station on Rt. 85A in Voorheesville.

Born in Guilderland, he was a lifelong resident of New Scotland.

At the time of his death, he was working part time as a night watchman at the Albany County Highway Department station.

He was retired from the county highway department where he worked as a truck driver. He was also a retired motor route carrier for the Capital Newspapers.

He was a member of the Democratic Club of New Scotland and the New Scotland Senior Citizens.

He was the husband of the late Carrie Ormsbee Frisbee.

His survivors are five daughters, Anna Whiting of Glenmont, Judy Okesson of Voorheesville, Caroline Engle of Slingerlands, Linda Portanova of Albany, and Roberta Busta of Stuyvesant; two sons, Gordon Frisbee Jr., of Cambridge, and John Frisbee of Delmar; one sister, Celia Booth of Mississippi; five brothers, Stanton Frisbee of Colonie, Walter Frisbee of Colonie, Marshall Frisbee of New Salem, Leland Frisbee of Voorheesville, and Everett Frisbee of Pittsburgh, Pa. He also leaves 15 grandchildren, five great-grandchildren, and many nieces and nephews.

Funeral services will be at the Fredendall Funeral Home in Altamont. Spring burial is scheduled for Fairview Cemetery in Altamont.

Contributions may be made to the American Heart Association, Albany.

## John Schoch

John Richard Schoch, 64, of Ravena, a retired sign painter for the state, died Friday, Jan. 23, at St. Peter's Hospital after a long illness.

He was a resident of Glenmont until about 10 years ago when he moved to Ravena. He was born in Springfield, Mass., and lived in the area most of his life.

Until his retirement in 1986, he painted signs for the New York State Thruway Authority. He also owned the Commercial Sign Co. of Albany until 1966.

He was very active in the "Masons," including memberships in the Bethlehem Lodge 1096 F and AM, Temple Commandry 2 K.T., Temple Chapter 5 Royal Arch, Capital City Court 15 Order of the Amaranth, Cyprus Temple AAONMS, DeWitt Clinton Council 22 Cyptic Masons, Greater Albany Shrine Club of Cyprus Temple, Albany District Degree Team, Old 17th Past Masters Association, past master unit of Cyprus Temple and the Masonic Thruway Travelers. He was past district deputy of Albany Masonic District and received the York

Cross of Honor for his participation in the Masonic organizations. He was also a member of the American Legion.

His survivors include his wife, Doris Smull Schoch; two daughters, Carol Jean Miller of Nassau and Linda Joy Cyrus of Albany; a son, John W. Schoch of Maywood; a sister, Muriel Dow of Albany; and seven grandchildren.

Burial was in Memory's Garden in Colonie. Arrangements were by the Meyer's Funeral Home of Delmar.

Contributions can be made to Masonic Brotherhood Fund (Cancer Research), 71 West 23rd St., New York City, 10010, Att. Wendell K. Walter.

## Hits hydrant

A Slingerlands man escaped injury Friday after his car went out of control and sheared off a fire hydrant on Rt. 9W, Bethlehem Police said.

The man was driving south on Rt. 9W at 10:40 a.m., and as he rounded a curve his car hit an icy spot and went out of control, police said. The car crossed into the oncoming lane and sheared off a fire hydrant before it stopped in a ditch.

## Please dig them out

Volunteer fire departments and water district officials are appealing to area residents to promote neighborhood fire safety by shoveling around fire hydrants. The hydrants should be exposed to the street and the sidewalk.

The time spent shoveling out a nearby fire hydrant may be the time needed to save a neighborhood home.

## Thompson promoted

Dell N. Thompson of Glenmont has been named senior vice president for development and center relations at the Albany Medical Center. As part of his new responsibilities, Thompson will serve as secretary of the medical center's board of directors.

Thompson, who has served as vice president for development at the Albany Medical Center for the past three years, is responsible for coordinating alumnae relations, fund raising activities, public relations and development planning activities. Thompson has been named a certified fund raising executive by the National Society of Fund Raising Executives.

He previously served as vice president for development at Siena College, Loudonville, and assistant dean of student at the State University at Albany.

Thompson earned a bachelor's degree from the State University College at Cortland, a master's degree from C.W. Post College of Long Island University and a doctor's degree in education from the State University at Albany.

He served on the board of Home and City Savings Bank and Camp Thacher, and the board of associate trustees of Siena College. He is a member of the University Club, the Hudson River Club, Kappa Delta Pi, the Council for Advancement and Support of Education and the American Association for Higher Education. Thompson's affiliations also include service as vice president for conferences of the New York College and Personnel Association, co-chairman of the task force on student affairs of the New York State Board of Regents North-

eastern Advisory Council and a member of the evaluation team of the Middle States Association of Colleges and Universities.

## On medical board

Christina G. Blanchard of Delmar, a professor of medicine and psychiatry at the Albany Medical College, has been appointed to a four-year term on the behavioral sciences test committee of the National Board of Medical Examiners.

As part of the nine-member committee, Blanchard will be partially responsible for writing the behavioral sciences section of the board's examinations, which are used for licensing physicians throughout the United States and Canada.

Blanchard earned a master of science degree in social work from the University of Tennessee and a Ph.D. in sociology from Purdue University, West Lafayette, Ind.

In addition to teaching, Blanchard does clinical social work with cancer patients and their families at Albany Medical Center. She has published several articles in professional journals concerning the correlation between physician behavior and cancer patient satisfaction.

Blanchard is a member of the National Association of Oncology Social Workers, the American Sociological Association, the Eastern Cooperative Oncology Group, the American Association for Cancer Education and the Association for the Behavioral Sciences and Medical Education.

She resides in Delmar with her husband, Edward.

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## Named hospital vp

Bonnie Kawczak Hagerty of Ann Arbor, Mich., a graduate of Bethlehem Central High School, has been named assistant vice president of Pontiac General Hospital, Pontiac, Mich.

Hagerty graduated from the University of Maryland. She is pursuing a doctor's degree in higher education and nursing at the University of Michigan. She is the author of a book and several articles for professional journals.

## Button club officers

During a recent meeting of the Half Moon Button Club, the following officers were elected: Mrs. Stuart Banta, president; Mrs. Joseph Jaycox, vice president; Mrs. Donald Abraham, corresponding secretary; Mrs. Alfred Shutts, recording secretary, and Mrs. Velma Bushell, treasurer.

The group's next meeting will be held at the Bethlehem Public Library on Wednesday, April 8. The topic of the meeting will be "Treasures."

## Interns at L&T

Brendalee Agans of Delmar, who is studying retail merchandising at Chamberlayne Junior College, Boston, served an internship during the fall semester at Lord and Taylor in Boston. Agans participated in sales and merchandising duties in the junior's department.

A graduate of Bethlehem Central High School, she is the daughter of Mr. and Mrs. Melvin Agans Jr. of Delmar.

# FIRE FIGHTERS CORNER

Isabel Glastetter

Date	Time	Department or Unit	Event or Type Call
Jan. 15	9:11 a.m.	Onesquethaw Ambulance	Unknown illness
Jan. 15	12:10 p.m.	Elsmere Fire Dept.	Structure fire
Jan. 15	12:10 p.m.	Delmar Fire Dept.	Mutual aid
Jan. 15	12:10 p.m.	Delmar F.D. Rescue Sqd.	Standby
Jan. 15	2:23 p.m.	Slingerlands Fire Dept.	Truck fire
Jan. 15	6:56 p.m.	Delmar F.D. Rescue Sqd.	Respiratory distress
Jan. 16	8:02 a.m.	Elsmere Fire Dept.	Structure fire
Jan. 16	8:02 a.m.	Delmar Fire Dept.	Mutual aid
Jan. 16	8:02 a.m.	Delmar F.D. Rescue Sqd.	Standby
Jan. 16	8:58 a.m.	Onesquethaw Fire Dept.	Car fire
Jan. 16	11:46 a.m.	Delmar F.D. Rescue Sqd.	Personal injury
Jan. 16	12:43 p.m.	Delmar F.D. Rescue Sqd.	Personal injury
Jan. 16	3:50 p.m.	North Beth Fire Dept.	Vehicle fire
Jan. 16	8:11 p.m.	Delmar F.D. Rescue Sqd.	Respiratory distress
Jan. 17	8:28 a.m.	Delmar F.D. Rescue Sqd.	Medical emergency
Jan. 17	8:30 p.m.	Delmar F.D. Rescue Sqd.	Medical emergency
Jan. 18	8:30 a.m.	Delmar F.D. Rescue Sqd.	Medical emergency
Jan. 18	1:40 p.m.	Delmar F.D. Rescue Sqd.	Respiratory distress
Jan. 18	1:59 p.m.	Delmar F.D. Rescue Sqd.	Personal injury
Jan. 18	9:49 p.m.	Slingerlands Fire Dept.	Structure fire
Jan. 18	9:49 p.m.	Delmar F.D. Rescue Sqd.	Standby
Jan. 19	10:15 a.m.	Onesquethaw Ambulance	Transport
Jan. 19	1:43 a.m.	Delmar F.D. Rescue Sqd.	Respiratory distress
Jan. 19	2:23 a.m.	Delmar F.D. Rescue Sqd.	Medical emergency
Jan. 20	8:17 a.m.	Delmar F.D. Rescue Sqd.	Respiratory distress
Jan. 20	11:27 a.m.	Delmar F.D. Rescue Sqd.	Auto accident
Jan. 21	7:43 a.m.	Delmar F.D. Rescue Sqd.	Respiratory distress
Jan. 21	7:53 a.m.	Bethlehem Ambulance	Respiratory distress
Jan. 21	12:17 p.m.	Elsmere Fire Dept.	Structure fire
Jan. 21	12:17 p.m.	Delmar Fire Dept.	Mutual aid
Jan. 21	12:17 p.m.	Delmar F.D. Rescue Sqd.	Standby
Jan. 21	2:50 p.m.	Onesquethaw Ambulance	Medical emergency
Jan. 21	6:21 p.m.	Bethlehem Ambulance	Respiratory distress
Jan. 21	6:53 p.m.	Delmar F.D. Rescue Sqd.	Personal injury

Some 27 fire fighters successfully completed the fire officers training program that was recently held at the Elsmere Fire Department.

An eight-week course in fire department management and operation will be offered at the Ravena Fire Department, beginning Feb. 2.

A pancake breakfast will be served by the Slingerlands Fire Department Ladies Auxiliary at the Slingerlands Fire House on Sunday, Feb. 1, from 9 a.m. to 1 p.m.

The Ladies Auxiliary of the Elsmere Fire Department will serve a roast beef dinner on Saturday, March 21. Tickets may be purchased for \$10 from any auxiliary member by Feb. 12.

The next meeting of the Bethlehem Ambulance Squad has been scheduled for Thursday, Jan. 29, at 8 p.m.

Area residents are reminded to clean the snow from around nearby fire hydrants. Precious time may be lost if firemen have to dig out a fire hydrant before fighting a fire.

## Low fat class

A class on "Low Fat Main Dishes, designed to assist area residents in reducing their fat intake, will be offered on Tuesday, Feb. 3, from 7 to 9 p.m., at the William F. Rice Extension Center, Martin Rd., Voorheesville. The program will be presented by Eleanor J. Wages, a home economist.

To register for \$3 call 765-3550.

## Series on nutrition

"Basics of Nutrition," a six-part series of nutrition programs sponsored by the Shaklee Corporation, will be presented by Dr. James Scala at St. Stephen's Church Hall, Elsmere Ave. and Poplar Dr., Elsmere, beginning on Thursday, Feb. 5, at 8 p.m.

For information call Red Goyer at 439-4857.

## Snow collisions

Two cars collided on Elm Ave. At about 2:30 p.m. Thursday after one car slid on the snow while rounding a curve, Bethlehem Police said.

No one was injured, police said.

## Saturday squares

The Tri-Village Squares will hold a square dance at the First United Methodist Church, 428 Kenwood Ave., Delmar, on Feb. 7, from 8 to 11 p.m. For information call 439-7516.

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# Vox Pop

is open to all readers for letters in good taste on matters of public interest. Letters longer than 300 words are subject to editing and all letters should be typed and double-spaced if possible. Letters must include phone numbers; names will be withheld on request. Deadline is the Friday before publication.

## Mentoring: a hitch

Editor, The Spotlight:

The article you published in the Jan. 14 issue on the mentoring program at Bethlehem Central Schools ("Mentors make better teachers") presented a very positive picture of Bethlehem's experimental implementation of an idea that is sweeping through the various commission reports on American education and education deans' meetings. There is, however, another side to this story, which may not have been considered in the national discussions of mentoring, but which has emerged in Bethlehem's efforts to implement the idea. As parents of a child in a mentor's classroom, we have had a direct view of the problems.

Before our first-hand encounter with the mentoring program, we had always assumed that it was designed for high school teachers. In the context of a high school, where students move from one teacher to another during the day, it is easy to imagine how a mentoring program would work. Both the experienced teacher (the

"mentor") and the beginning teacher (the "intern"), instead of teaching, say, five classes a day, would teach only four and use the fifth period to observe one another's classes, meet together, or whatever. There is no effect on the students except that 20 percent of those who might have been enrolled in either the mentor's or the intern's classes will instead have another teacher.

But what happens when the mentor and intern are elementary school teachers? The solution adopted in one of Bethlehem's elementary schools was to take the mentor and the intern out of the classroom one day a week and replace them with two "replacement" teachers, who are hired for that part-time assignment. The effect on the students is that one day a week they have a replacement teacher, who must pick up where the regular teacher left off the day before in reading, writing, math, science, etc., for each of 25 students, and who must maintain classroom order without all the authority that a regular teacher commands.

The mentoring experiment in our son's classroom got off to a rocky start, in part at least, because of the State Education Department's late notice of the grant to support the program and the absence of careful planning ahead of time. Despite the high quality of all the teachers involved, some of us parents continue to feel concern that overall our children are not getting the same continuous learning that they would have had in a normal class. Bethlehem Central administrators and teachers have tried to reassure us. We hope that the teams evaluating the experiment will provide a full and balanced assessment and perhaps



Lars Allanson, left, oversees a rehearsal of *Little Mary Sunshine* that will be performed by the Village Stage on Friday and Saturday, Feb. 27 and 28 at Bethlehem Central High School. Rehearsing are, from left, Muriel Nevens and Ann Marie Dullea, and at the piano is Rosemary Edwards.

come up with alternative ways of structuring a mentoring relationship in the elementary grades.

Sandy and George Sussman  
Delmar

## Please clear hydrants

Editor, The Spotlight:

We the members of the Slingerlands Fire Department would like to thank the members of our community for their support in the past. However, we must call upon you once again. With the past few snow storms our town has received quite a bit of accumulation, as we are sure you all know too well. We do not have enough help or enough hours to clean all of the hydrants from beneath the snow.

Please help us to help you by clearing all snow from around the hydrants nearest your residence. This will help us to see the hydrants and make faster hook-ups, which in the case of a fire could reduce the amount of loss caused by the fire.

Walter W. Eck, Jr., Asst. Chief  
Douglas C. Smith, President  
Slingerlands Fire Dept.

## Heads RIT group

Dom DeMaria of Delmar has been named chairman of the Student Orientation Services deaf awareness and special programs committee at the Rochester Institute of Technology.

DeMaria is a fourth-year packaging science major. He is the son of Mr. and Mrs. Dominic E. DeMaria of Delmar.

## Stage gives sunshine

"I was drawn to acting and the theater by a favorite teacher, Bob Loucks, when I moved to the 'new' high school," said Lars Allanson of his first theater involvement as a Bethlehem Central High School student during the 1950's. "He taught me that theater could be and was fun. When it ceases to be that, I'll give it up."

Allanson, who is directing the Village Stage production of *Little Mary Sunshine* that will be presented at Bethlehem Central High School on Feb. 27 and 28, has obviously not lost his love for the theater arts. He was involved in television, radio or stage productions while earning his bachelor's degree in radio, television and theater at Ithaca College and his master's degree in television/theater at Kansas State University.

He has served as a producer/

## Snyder a finalist

Katrina M. Snyder, the daughter of Brad and Mary Snyder of Delmar, has been selected as a state finalist to compete for the title of Miss New York National Teenager. Snyder, 17, is a senior at Bethlehem Central High School.

Among Snyder's sponsors in the competition are Hoogy's Village Corner, PB's Submarines and Ted Danz Heating and Air Conditioning.

director for an NBC affiliate in Waterloo, Iowa, and an English teacher at the Albany Academy. He is currently serving as director of special projects for the communications office of the state Department of Motor Vehicles. In addition, he teaches a course on rock history to seventh grade students at Bethlehem Middle School.

"Little Mary is a fun show and we are working to make it as much fun for the audience as it is for us," said Allanson. "We hope that everyone will come out to it to share the fun."

## Ski against Whalen

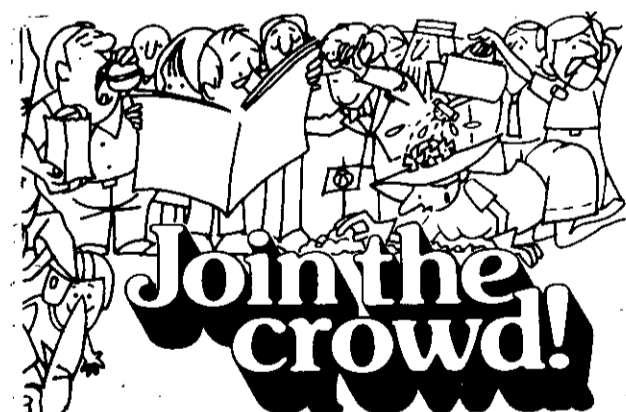
The "Beat the Mayor" cross-country ski challenge will be held on Saturday, Jan. 31, at Washington Park in Albany. Registration will be held at the lake house from 9 a.m. to 10:30 a.m. The five-kilometer race will begin at 11 a.m.

All proceeds will benefit The Next Step, 276 Sherman St., Albany, a residential rehabilitation program for recovering alcoholic women.

Registration is \$5 for individuals and \$13 for families. To register call 465-5249. For information call 489-7124 or 489-4911.

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## Sign language course returns to cable channel

The Bethlehem Channel will repeat "Sign Language: An Introductory Course" beginning Monday, Feb. 2. The six-part series will run through March 20. Each weekly segment will be broadcast on Monday at 7 p.m., Wednesday at 8 p.m. and Friday at 4:30 p.m.

The course is taught by certified interpreter Lori Wasserstrom of Delmar. Those wishing to follow the series of introductory lessons may pick up word lists and finger spelling exercises in the Media Center of the Bethlehem Public Library. The library will also loan video taped copies of the course. Call the Bethlehem Channel at 439-8111 for more information.



Bethany Raymond

### Raymond-Everhart

Mr. and Mrs. Allan E. Raymond of Columbia, S.C. formerly of Delmar, have announced the engagement of their daughter, Bethany Bartlett, to Bradley Phillip Everhart, the son of Mr. and Mrs. Dan Everhart of Columbia, S.C.

An Aug. 8 wedding is planned.

## Symphony talks

In conjunction with the Albany Symphony, the Bethlehem Public Library is offering a series of talks about the music to be performed by the Albany Symphony Orchestra during the year. All the talks will be held at 1 p.m. on Fridays.

The following will speak: Leroy Jenkins, composer and performer, Feb. 27; Susan St. Amour, violist, March 20; Scott Cantrell, critic, April 10, and Joseph Fennimore, composer, May 15.

For information about the free series call 439-9314.

## Slingerlands school holds open house

The Slingerlands Cooperative Nursery School will hold an open house on Sunday, Feb. 1, from 2 until 4 p.m. The school is located at the rear of the Slingerlands Community United Methodist Church, 1499 New Scotland Ave.

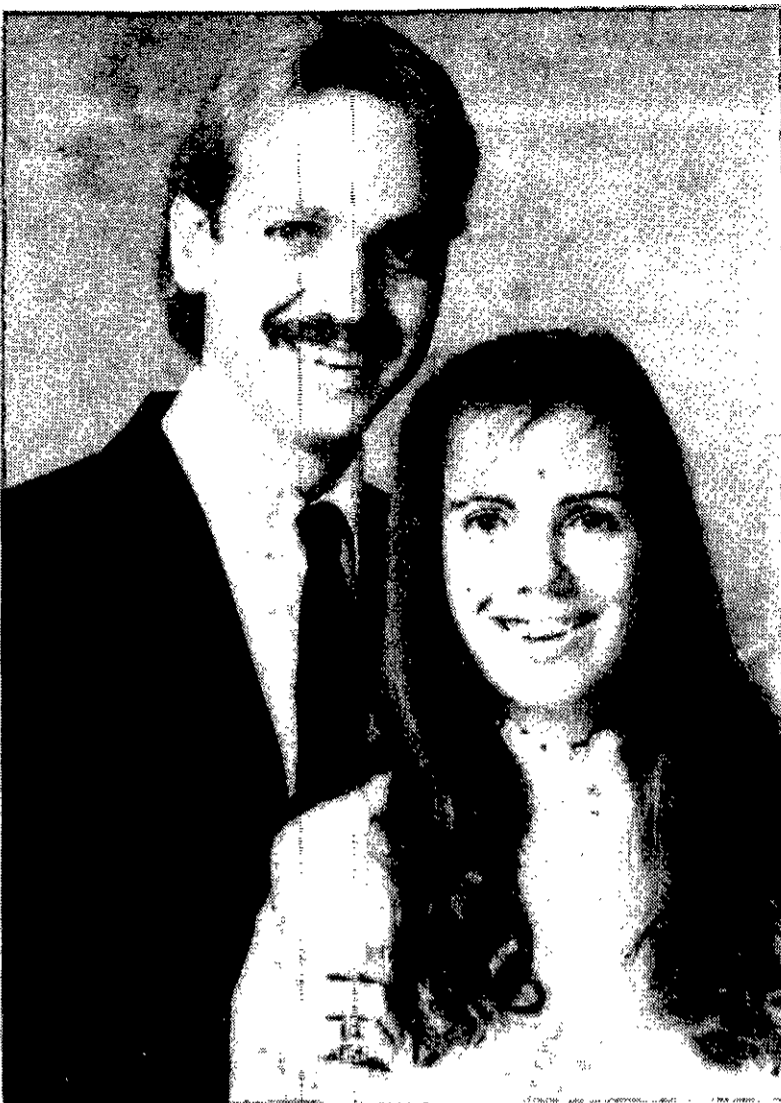
Children who will be ages 3 and 4 by Dec. 1, 1987 will be eligible to attend the school. All interested parent and their children are invited. For information call 439-3748.

## Winter festival set

This year's winter festival at John Boyd Thacher State Park will be held on Sunday, Feb. 9, from 10:30 a.m. until 5 p.m.

Cross-country ski lessons and tours will be held at 11 a.m. and 12:30 p.m. Snow sculpturing will begin at 12:30 p.m. Other scheduled events include a search and rescue demonstration with trained dogs, hay rides, winter survival, games for children and snowshoe lessons and tours. Free registration will be held at 10:30 a.m.

For ski rental reservations call Meyers Cross Country Skis at 439-5966. For information call 872-1237.



Thomas Whitten and Barbara Moreen

### Moreen-Whitten

Mr. and Mrs. Thomas R. Moreen of Glenmont have announced the engagement of their daughter, Barbara Jeannette, to Thomas Andrew Whitten, the son of Mr. and Mrs. James R. Whitten of Scotia.

The bride-to-be, a graduate of Bethlehem Central High School and the University of New Hampshire, completed the Special Course for College Women at the Katherine Gibbs School in Boston. She is employed at the research and development center of General Electric.

Her fiancé, a graduate of Burnt Hills-Ballston Lake High School and the Ithaca College School of Communications, is an advertising

producer and director in the Rochester area.

A May 2 wedding is planned.

## Time Out for books

Iris Bartowski, the children's librarian at the Bethlehem Public Library, will speak about children's literature during the Feb 2 meeting of Mother's Time Out.

The support group for mothers of pre-school children meets every Monday, from 10 to 11:30 a.m., at the Delmar Reformed Church, Delaware Ave., Delmar. Child care is provided. New members are welcome.

For information call Mary Ann Wierks at 439-9929.

## Child care program

A program about "Child Care as a Business in Your Home" will be presented by representatives of the Capital District Child Care Coordinating Council, the Albany County Department of Social Services, the state Department of Social Services and the New York State Insurance Department on Wednesday, Jan. 28, from 6:15 to 9 p.m., at the Colonie Public Library.

To register for \$5 call the Albany County Cooperative Extension at 765-3520.

## Slingerlands breakfast

Members of the Slingerlands Fire Department Ladies Auxiliary will serve a pancake breakfast at the fire house on Sunday, Feb. 1, from 9 a.m. to 1 p.m. Proceeds of the event will go to the Albany County Burn Fund.

## Music fest Sunday

The first Colonial Council Music Festival will be held on the weekend of Jan. 30 and will conclude with a concert on Sunday, Feb. 1, at Lansingburgh High School, beginning at 4 p.m.

Among the performers will be members of the choruses at Clayton A. Bouton Junior-Senior High School and Ravena-Coeymans-Selkirk Junior-Senior High School.

All are welcome.

## School's Out names 7 new directors

Seven new directors have been appointed to the board of School's Out Inc., according to Ronald Roynce of Elsmere, president of the board.

The new board members are Jerry Foster of Selkirk, a stationary engineer of the state Office of General Services; Laura Leeds of Delmar, assistant director of the state Health Department office of professional medical conduct; Lee Lindstrom of Delmar, past president of the United Way, St. Peter's Hospital Auxiliary and Catholic Charities; Richard Nussbaum of Delmar, director of management reports for the state Department of Social Services Medicaid program; Elizabeth Reid of Delmar; program director of the Rehabilitation Support Services Treatment Program Inc.; Frances Stevens of Delmar, assistant to the vice president for research at the State University at Albany, and Carol Schlageter, who is in public relations with the Governor's Office of Employee Relations.

Other board officers are Rebecca Meyers, vice president; Dorie Godfrey, secretary, and Fred Newdom, treasurer.

School's Out provides after-school care for 50 elementary school children and operates School's In, a before-school program for some 80 children at Elsmere Elementary School, Glenmont Elementary School and Hamagrael Elementary School.



## Community Corner

### Glenmont School hosts carnival

Everyone is invited to come and join in the fun at the Snowflake Carnival at the Glenmont Elementary School, Rt. 9W, on Saturday, Jan. 31, from noon to 4 p.m.

Sponsored by the Glenmont PTA, the Snowflake Carnival will feature games, face painting, a cake walk, a moon walk, art activities, and special activities for pre-school children.

Proceeds from the carnival will be used for PTA-sponsored projects.

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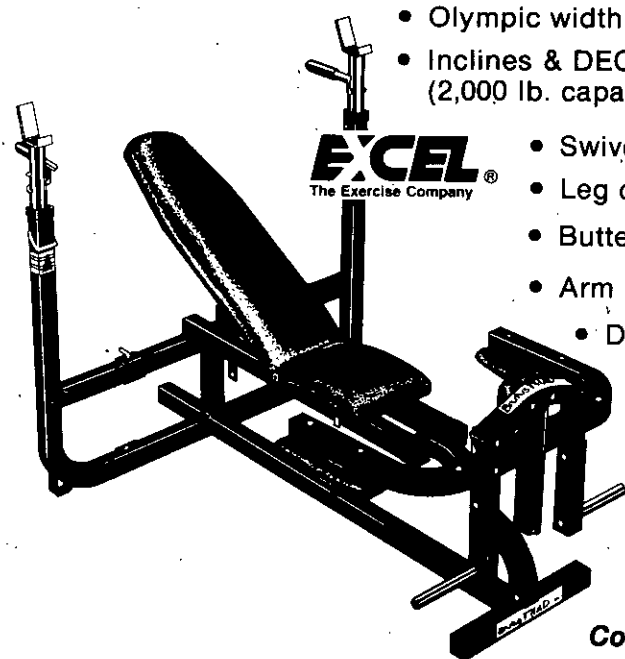
**Registration will be held:**

**Thursday, January 22, 1987  
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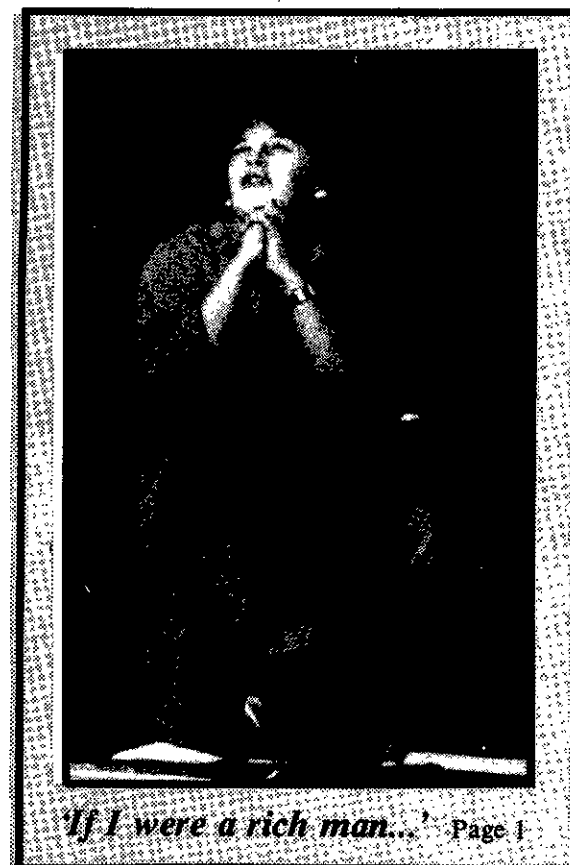
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**Business 1987**  
The Spotlight's annual business review

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