

# THE SPOTLIGHT

January 27, 1988  
Vol. XXXII, No. 6

The weekly newspaper  
serving the towns of  
Bethlehem and New Scotland

## IGA set to lease space in Voorheesville plaza

By Patricia Mitchell

IGA, a supermarket chain out of Keene, N.H., may be opening up the doors of the old Grand Union building in Voorheesville as soon as this spring.

No lease has been signed yet between the Wettareu Corp., owners of the IGA supermarket chain, and Queensboro Management, Inc., who took over Grand Union's lease for the building, but a commitment has been to sign for about three quarters of the space in the building on Maple Ave. — possibly as soon as this week.

Wettareu did consider setting up shop in the old Grand Union last year, but eventually decided against it. However, the company took a second look at the location because of a proposed 430-unit Planned Unit Development by the Galesi Group on the former Tall

Timbers Country Club, about a mile east of the building, said James J. Quinn of Queensboro Management.

"IGA should be in there probably about the end of April," Quinn said Friday.

The building has been vacant since early 1985, when Grand Union pulled out of Voorheesville, leaving the area's shoppers the choice of driving to Gunderland or Delmar to find a supermarket. The announcement of a lease with IGA comes on the heels of the closing of Ricci's Market on South Main St., leaving Stewart's in the village or the Stonewell in nearby New Scotland as the only markets.

Village Mayor Edward Clark said he was delighted to hear that the building will be opening up

again, but he is cautious because of past rumors that the store would be opening.

Village residents would like the convenience of a supermarket, Clark said, and the empty building is somewhat of an eyesore.

IGA will be leasing 15,000 square feet of the building, leaving 5,000 square feet still to rent, enough for one or two more tenants, Quinn said. There have been three or four inquiries for the remainder of the space, but he said he wants to get the main lease signed first.

Before IGA moves in, Quinn said, the parking lot, lights, roof and the back of the building will be fixed up, trees will be planted and the area dressed up.



Voorheesville developer Peter Baltis stands in front of Normanside Plaza, which he is now renovating and renting.  
Patricia Mitchell

## Peter Baltis: what it takes to succeed

By Patricia Mitchell

Asked what has helped him in his business success, Voorheesville developer Peter Baltis replies proudly, "Guts. Lots of guts."

When he arrived in the United States from Greece in 1964, Baltis, now 50, started out working for an electric company that worked on Pine Haven, now known as Scotch Pine in Voorheesville. Before too long he went into business for himself. He built a restaurant in Glens Falls and the Professional Office Building on Maple Ave. in Voorheesville in the 1970s, has developed Orchard Park in New Scotland, recently completed Circle West Shopping Center on the northwest side of the Latham traffic circle, and is renovating and renting buildings in Normanside Plaza in Bethlehem after purchasing them from state Sen. Howard Nolan and his associates last year.

He is also awaiting approval for a subdivision on Swift Rd. in New Scotland, has plans for another development off Voorheesville Ave. in Voorheesville, and owns a few pieces of property in New Scotland.

"I will consider myself substantial, perhaps," he says.

Remarkable? Peter Baltis seems to think so: "If you consider that I came in 1964 as a stranger between strangers into a strange country without knowing the language, without knowing anybody and I started right from scratch," he says. "The only thing I had in my favor was ability and courage. And of course, I had a lot of willpower, too"

Baltis says he came to the U.S. for the opportunity it offers. If he can become successful, he said, he can't understand why a U.S. native cannot. "This is the country of opportunity for everybody as long as people are willing to work, as long as people are honest and as long as people try to use their brain."

With his piercing eyes, command of the English language, careful and clear pronunciation and his subtle sense of humor, Baltis is an imposing figure. He realizes he can be a controversial one, too.

He has strong opinions on politics and government in New Scotland and expresses them freely. Recently, some residents of Orchard Park have been calling for an investigation into his knowledge of contaminants in their well water when he sold them their homes. But he has another side as well: he has donated funds to the Feura Bush library so it can operate and he can be polite and refreshingly candid.

For New Scotland to develop more, Baltis says, it needs roads, water and sewers. Without those three factors, he said, development is limited if not impossible. In a few cases, major developers such as Rosen and Michaels and Van Patten in Clifton Park, have come into a community and constructed their

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## BC's base budget up sharply: too early to tell about taxes

By Patricia Mitchell

A base budget of \$22.3 million, an increase of 9.66 percent over this year's budget, has been proposed to the Bethlehem Central school board, with additional proposals yet to come.

The base budget, or "fundamental operating budget," was presented to the school board at their meeting Wednesday, kicking off the budget process for 1988-89. Still to come are proposals for new programs and expenditures. Also still to come are revenue projections that will determine whether property tax rates will also go up.

The base budget is proposed at

\$22,349,645, an increase of 9.66 percent over this year's budget of \$20,280,615.

Noting the large increase in the base budget, Superintendent Leslie Loomis said the increase does not mean a similar increase in the tax rate. It is the beginning of the board's budget work and it is hard to predict costs now, he said. Loomis said the board would be discussing a quality program and not just finances.

There are several factors that are behind the increase that are beyond the district's control. Loomis said the largest change was the first payment on the 1985 capital improvements bond issue

at \$390,000 and an \$11,064 interest payment. In June 1987, \$4.1 million in bonds were sold, and another \$500,000 were sold this month.

Another factor, Loomis said, is a \$440,987 increase in employee benefits, up 11.63 percent. This includes \$163,559 in early retirement incentives.

A negotiated salary increase of 7.25 percent plus increments for all employee groups is also included in the base budget.

Loomis said this is also a time of increasing enrollment, and that means more expenditures.

However, he said, two factors  
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## ARC moving to North Bethlehem

By Bill Cote

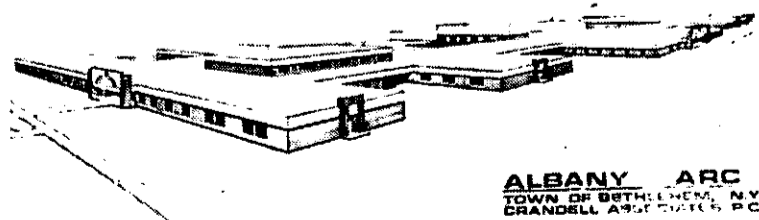
The new home of the Albany Chapter of the Association for Retarded Children (ARC) will be in North Bethlehem. Ground breaking is planned for spring of this year and the workshop-school facility is scheduled for completion as soon as December.

By a seven-to-one margin last Wednesday, the Bethlehem Board of Appeals granted preliminary approval to the ARC's application for construction of the 72,400 square foot light manufacturing facility on a site at Blessing and Krumkill roads. Longstanding controversy over the project made the move somewhat surprising; a decision wasn't expected until the end of February.

The board had decided earlier that the proposed project was not

a school, thus requiring the ARC to obtain a variance. A difference of philosophy among members of the board over the hardship issue, the condition under which the

association sought the zoning, produced the only controversy. Although the board members agreed that hardship was self  
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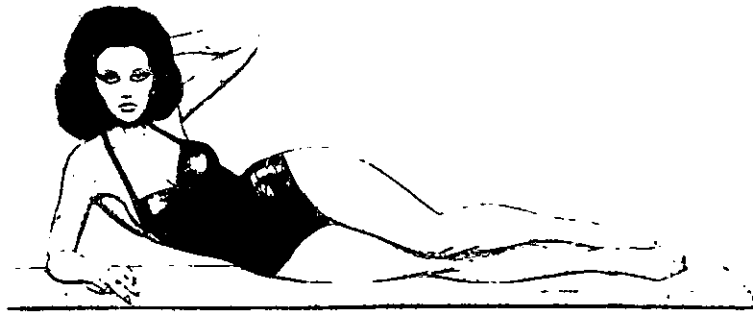
ALBANY ARC  
TOWN OF BETHLEHEM, N.Y.  
CRANDELL ASSOCIATES, P.C.

A view of the proposed new center for the Albany County Chapter of the Association for Retarded Children, to be located on Blessing and Krumkill roads in North Bethlehem. The facility will have two entrances on Krumkill, one on Blessing, and will include day treatment and training facilities and a cafe.

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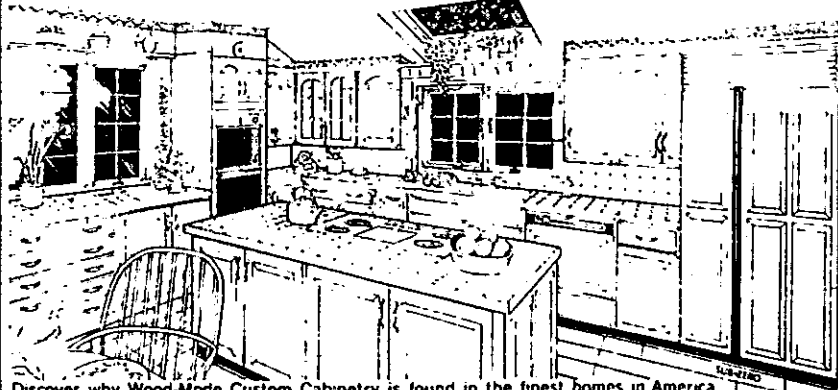
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# Clarksville water district in danger?

By Patricia Mitchell

Because of a delay in acquiring the well site for the Clarksville water district, New Scotland could be in danger of losing its federal funding and is facing a fund shortage of about \$136,000 for the project.

The town was approved for \$1.339 million in grants from the federal Farmers Home Administration and the U.S. Department of Housing and Urban Development in March, 1986. The town has also received \$500,000 in a district loan and a loan from Farmers' Home, for a total package of \$1,815,550.

But because the project has not been completed, the Farmers Home Administration has advised the town that the district could no longer be viable and the funds could be lost.

Acquiring the well site on the Wisenburn Farm, about two miles south of the hamlet on Rt. 32, and the land for the tank on Stove Pipe Rd. is holding up the district and final approval for the project from Farmers Home, said Supervisor Herbert Reilly. Once those parcels are secured, then the project can go out to bid. But, he said, the town does not have an option on the land needed, nor does it have appraisals.

Reilly said he does not know why the town has not bought the land almost two years after the project was approved.

"Something isn't getting done," Reilly said. "We are deeply concerned."

"Basically, we are waiting on the land," said Ronald Laberge Jr. of Laberge Engineering.

Reilly said since he received the letter from Farmers Home on Jan. 12 he has talked to the lawyers for the Wisenburns to quicken the negotiations.

However, Town Attorney Fred Riester said it is not the case that the land simply has not been acquired for three years. Riester, who was town attorney when the project started and was recently declared hold-over town attorney until the town board can decide on an appointment for this year, said he has been talking with the Wisenburns for quite some time and he is negotiating with them.

While the general area for the well was found on the Wisenburn farm when the federal monies was applied for, Riester said the final decision on the location did not come until March, 1987, when the location was pinpointed after extensive testing. A local hydrogeologist had questioned the location of the well on the Wisenburn farm and the availability of water, and Farmers' Home requested additional testing, delaying the project. By May 1987 a real estate broker was making inquiries on the land and the town started formal negotiations then.

Until it was known exactly where the well would be located and how much was needed, the land could not be bought and therefore the acquisition was delayed, Riester said. The process for acquiring the land has not happened quickly, he said.

While the letter from Farmers Home notifying the town that it was in danger of losing its funding did require a response, Riester said, it is not an indication that the project is in danger.

Reilly said he will respond to the Farmers Home letter within the 30-day deadline with a status report on the work to date and the

town will definitely pursue the district.

"I am sure the residents are extremely concerned and rightfully so," Reilly said.

Riester will be the attorney for the work on the Clarksville water district, Reilly said. However, Riester said he has not been informed by the town that he is the attorney for the project.

As soon as the land is acquired for the well and the tank, probably in several weeks, Reilly said, then the town can get a few more permits it needs. A water supply permit is needed from the Department of Environmental Conservation. The town has approval from the state Department of Health and the state Department of Transportation.

After the land is acquired, then the town will also be able to go out to bid on the project, probably after several more weeks, Reilly said.

Because of the rock in the area it could take up to a year to finish the water district after all the arrangements are made, Laberge said. And the completion of the district could be delayed longer if it is constructed during the winter, he said.

In a related matter, Reilly revealed that funds for the Clarksville water district are expected to be short by about \$136,000.

However, the final cost of the district won't be known until after the bids come in. Laberge said the expected shortage is due to rising costs since the funds were received two years ago. If there is a shortage, he said, then the town will look at the project to possibly pare down costs.

According to July 1987 figures, the estimated costs for building the distribution system and source, the storage tank, transmission lines and the drilling of the well are \$1,497,835. However, the town has \$1,361,400 available for construction, leaving the district \$136,435 short.

Laberge said \$1,815,550 in loans and grants have been received for the district and \$1,361,400 of that is available for building. The remainder, \$454,150, is for "soft costs," such as buying the land, engineering and attorneys' fees, an in-depth study of the well site and well drilling.

In addition to the shortage in funds for building, \$12,500 was earmarked for purchasing the land needed and any costs over that will result in an additional shortage, Laberge said.

These figures are engineering estimates, not bid prices, Riester said, and are simply a caution on the cost.



Thomas J. Porcaro, center, was sworn in Thursday as the 17th postmaster of the Delmar Post Office by George Coffey, acting director of field operations, while his wife, Mary looks on. *Spotlight*

## Delmar's postmaster sworn in

Thomas J. Porcaro was installed as the 17th postmaster of the Delmar Post Office at a ceremony Thursday at the post office on Delaware Ave.

Porcaro has worked for the postal service since 1967, when he was a letter carrier at the Albany Post Office. He has served as a supervisor of delivery and collection at the Academy Station Post Office. He was also manager of station/branch operations at the Loudonville and Albany Main Post Offices prior to his appointment as postmaster.

James Howard, Albany Division acting

general manager/postmaster, said during the ceremony that postmasters are selected after management interviews, "on the basis of quality, rather than through political connections." He noted that Porcaro becomes the "top ranking federal official in the area."

Howard said the postal service moves 148 billion pieces of mail a year. "We deal in big numbers," he said.

The Delmar Post Office serves an area of 52 square miles with 37 employees, including 23 letter carriers. The post office had an annual operating budget of \$1,163,423 for 1986 and has 16 delivery vehicles.

## ARC moving

(From Page 1)

imposed, all but one member weighted the argument minimally against the plan's benefit to the community.

Board member Shiela Galvin voted against the proposal, basing her objection largely on the form of the proceedings. According to Galvin, a feasibility study submitted for the project showed that the association had been advised that a zoning variance would likely be required. Yet the ARC purchased the \$290,000 parcel outright without conditioning the sale or taking an option on the land, she said. Although the A-Residential district does not allow manufacturing, the association assumed that the plan would be approved, she said. Galvin said she feels that the association is worthy, but that another part of Bethlehem would have been more appropriate.

Board member Gary Swan, voting with the majority, approached the matter in a slightly different way. He said he feels that the special needs of

Bethlehem should be weighed against detriments to the town. According to Swan, he would have confronted the hardship issue if he felt that the project didn't belong. Other factors convinced him of the project's worthiness to Bethlehem, he said.

The board addressed the concerns of local residents by accenting landscape and setback requirements. A berm topped with evergreens and shrubbery in front of the low-profile installation

and a 200-foot setback from both Blessing and Krumkill roads will be required.

Hours of operation were established and the number of clients that the facility could serve at one time was limited to 400. Machinery for day training is limited to a heat wrapping machine that was described in the public hearings.

Edward Lukowski, executive director of the Albany chapter, attended Wednesday's meeting and said he was "pleased with the affirmative decision." Although the New York State Dormitory Authority has not yet issued bonds to the project.

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## A top priority

Underlying the climate that exists for business here in our towns is an undeniable lack, insofar as the needs and wishes of consumers are concerned.

### EDITORIAL

The lack is of adequate shopping opportunities to meet families' requirements for food and other essentials to daily life — the kinds of supermarkets that Americans have grown accustomed to using.

The single large market in the Tri-Village area is, despite its size and modern marketing approach, simply not able to conveniently serve the needs of the population. It is not well located, its flood of customers create frustrating delays for everyone at most hours of the day, parking is in short supply, and, as some of its customers are saying, it seems to be suffering from lack of competition.

The news that an IGA market may soon be coming into the old Grand Union building in Voorheesville is encouraging for the residents of that area. Glenmont residents may also look forward to a new supermarket if the proposed new shopping center on Rt. 9W goes forward. But it is clear that in the Tri-Village area, the center of Bethlehem, a solution is going to be more difficult.

So far, all efforts to attract another supermarket chain have failed, not because the market is unattractive but almost certainly because the chains cannot obtain a suitable site in or close enough to the more populated part of town. *The Spotlight* believes that it is time for town officials and business leaders to take the next step — to identify suitable sites and, if necessary and after consultation with local residents and owners, rezone the best site for commercial use.

Rezoning is a last resort, but it must be considered because it seems unlikely that any existing areas will do. We believe the planning process, if used properly, contains adequate safeguards for the residents who would be affected by such a change. The rights of those residents must be considered and protected, but good of the entire populace of our thriving region should be the prime concern.

We see it as a top priority of Bethlehem's new planner as well as the town administration and planning board to analyze all the elements and come up with one or more potential sites for a supermarket, and then to take action.

As they say, "Go for it!"

## Small's beautiful

The preponderance of businesses in our area are what can be called, accurately enough, "small." This is an unavoidable and quite natural fact of life here, for reasons that are suggested in today's "Point of View" article by Ken Ringler.

*The Spotlight* would like to raise its hat to the spirit of free enterprise that helps to motivate these entrepreneurs. These businesses make their special contribution to the quality of life in our community, not merely by offering goods and services but by giving us a healthy variety of individual approaches to the marketplace. We need them.

Such stores and service establishments are too often gently derided in the American idiom as "Mom and Pop" businesses. Whenever that happens literally to be the case, those businesses — no less than the larger ones — represent a kind of testament to the American dream — initiative, risk, work, opportunity... and success. The proprietors are hopeful and optimistic, they ordinarily are committed to great demands upon themselves, and if they're part of the American dream they also are giving life to their own dreams. Sometimes the dreams surpass the practicality of the situation and a bubble bursts, with regrets and genuine sadness.

It can be said, though, that we, their friends and neighbors (and, too infrequently, their patrons) share that sadness. When a business goes under, it's a sorrowful time for those directly involved and for the community as a whole. A labor of love should not be rewarded with rejection and failure.

We've unhappily watched the disappearance recently of some smaller businesses: Shuttle Hill, Ricci's Market, Lincoln Hill Books. An interesting, and regrettable, aspect in some such cases is that the business may not be failing, but the proprietors finally yield to one or more pressures, ranging from boredom to lost leases, higher rents, chains' inroads, parking problems, work-work-work.

It seems to *The Spotlight* that we owe them thanks for what they brought us while they were here. And it thanks to us that quite possibly more available assistance with management skills could avert some closings. And we hardly can pass up this opportunity to remark on the necessary place of advertising in business successes.

## Better child care sought

Editor, *The Spotlight*:

The Albany County League of Women Voters has joined forces with the Capital District Child Care Coordinating Council and several other local organizations to urge area residents to advocate for an increased supply of quality child care locally and statewide.

The groups are asking area parents and others to attend a rally on Feb. 2 from noon to 1 p.m. in the "well" of the Legislative Office Building in Albany. We want state legislators to actually see the strength of concern their constituent families have for better child care, so we are encouraging a strong turnout from nearby communities to join with busloads of others coming in from across the state for the Child Care Advocacy Day.

The aim is to "fill the well," and then some — so bring your friends, and bring your pre-school children! Come to learn the current status of child care policy initiatives, and show that you want state and local laws to facilitate a much broader and much more accessible child care system.

The groups are also seeking to expand the new Capital District Child Care Advocacy Coalition. We invite all interested individuals and organizations to join the Coalition at its second meeting on Feb. 8 at 6:45 p.m. at the Council

### Teacher's loss felt by BC graduate

Editor, *The Spotlight*:

As a recent BC graduate who has been back in Delmar on vacation, I found myself returning to the school, like many of my peers. These are the halls that I once stalked with apathy and curses. I found however, that upon my return the feelings that I held for this place were different.

I casually walked the corridors unconcerned about being late for my next class or incomplete assignments. My goal was simply to see again those old friends and acquaintances with whom I had lost touch. However, underlying the friendly chatter about college life, grades, and convincing the occasional friend that "senioritis can never be fatal," there was a certain sadness.

I discovered that the cause of these depressing thoughts stemmed from the loss of a favorite teacher, perhaps one of the few teachers to ever touch my life so deeply. I know from speaking with a few others that I am not alone in feeling so strongly about the loss of a good friend, and great teacher — Mr. Gordon Molyneaux.

My hope is that he will not be forgotten in the halls of BC, to which he dedicated so much time and energy. However, it is comforting to know that he'll live on in the hearts and minds of those whose lives he touched so deeply.

Jillian Shipherd

Elsmere

### Scholarship panders for votes

Editor, *The Spotlight*:

The State Education Department's new method of awarding scholarships, based on high school grades, panders to those

### Vox Pop

of Community Services, 901A Madison Ave., Albany, where we will compare counties' provision of child care services. The Coalition hopes to bring together child care workers, policy specialists and concerned citizens whose every day lives are affected by the inadequacies of the current "non-systems" of child care. It will act as a communication network where members can share infor-

mation and take coordinated action toward improved national, state and local regulations and legislation affecting child care services; increased availability of all types of child care, infant through school-aged care; increased accessibility and effectiveness of area child care subsidies; and an increased supply of regulated child care providers. Mark your calendars now, and speak out for better child care — Feb. 2 and Feb. 8.

Patricia Rinehart

Delmar

### Your opinion?

In the weeks ahead, the editors of *The Spotlight* will be turning their attention to two controversial issues: planning and development and solid waste disposal. We solicit your opinion, either in the form of letters, in our Point of View column or simply by communicating your thoughts to the editors.

Although we do not limit comment, we are particularly interested in your thoughts on what we see as two key issues. One is the perennial planning dilemma — should public officials make tradeoffs? Should they, for instance, offer to allow developers to rezone land in order to obtain new roads, or public water supplies or even affordable senior citizen housing? On solid waste, how willing are citizens to be inconvenienced by mandatory recycling in order to solve the looming crisis?

Letters to the editor are always welcome. If you wish to contribute to Point of View on this or any other subject, or simply to communicate your thoughts, please write us or call Editor Tom McPheeters at 439-4949.

that don't do well on tests or those who refuse to take difficult subjects like math and science. The politicians in the New York Assembly have again confused equal opportunity with equal outcome.

Why not just throw in the academic towel and grant all students a college degree at birth.

That way parents won't have to worry, students won't have to study and teachers can spend all their time lobbying for higher wages. We will then all be very very equal and fair game for any politicians who want to buy more of our votes.

Reynard K. McClusky

Delmar

### Word for the week

**Billion:** It's never too often to remember that this word, which didn't even enter the language until 1834, stands for one thousand million. The word is so convenient that it has dulled our sensitivity to the immensity of the figure.

*VOX POP* is *The Spotlight's* public forum. We print all letters from readers on matters of local interest. Writers are encouraged to keep their letters as brief as possible, and letters will be edited for good taste, fairness and accuracy as well as for length. No letter will be substantially changed or cut without consultation between the editor and the writer.

Letters should be typed and double spaced if possible. The deadline for all letters is 5 p.m. of the Friday before the Wednesday of publication. All letters must be signed and must include a telephone number where the writer can be reached. With satisfactory reason, letter writers may request that their names be withheld.

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*The Spotlight* (USPS 396-630) is published each Wednesday by Newsgraphics of Delmar, Inc., 125 Adams St., Delmar, N.Y. 12054. Second class postage paid at Delmar, N.Y., and at additional mailing offices. Postmaster: send address changes to *The Spotlight*, P.O. Box 100, Delmar, N.Y. 12054. Subscription rates: Albany County, one year \$17.00, two years \$34; elsewhere one year \$20.00, three years \$40.00.

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UNCLE DUDLEY

## Minding my own business

With the special section of this issue of *The Spotlight* in mind, I decided to have my say on business.

And I do know that a lot of you are already saying to yourselves that an old codger such as your Uncle Dudley should mind his own business. Perhaps so, but having no business to mind, I stick my nose into other folks' every so often.

As it happens, I'm quite experienced in business myself. It's mostly all of the curbstone variety, for I never did go back for my M.B.A. (I've heard it suggested once or twice that some of my ideas are a kind of M.B.A. — namely, "Might Be Aging." I take nothing of that sort personally.

Actually, my business career goes back quite a few years now. Like a lot of you who are reading this, it began out near the sidewalk at a little stand with a sign that read "Lemonade" (or some version of the word). That's the American way, isn't it?

A few years thereafter, it was selling magazines door to door. "Would you like to buy *The Saturday Evening Post* — only a nickel?" Just to impress on kids like me that we were indeed in business, we were proclaimed to be members of the "Junior League of Curtis Salesmen." Curtis Publishing Company was the publisher of the *Post*, which really did sell for a nickel at that time (during the Great Depression, when that coin was held in high esteem). The young business men



received a cent and a half for each sale. It all added up.

That kind of mercantile success was followed in a lot of cases by peddling the daily paper, either door-to-door or sidewalk/corner hawking. Those were the days when your evening paper went for two cents (later as much as three), so you can imagine what the rate of profit for the young vendor was. But the newspaper publishers thought so much of our efforts that they liked to call it the "Little Merchant Plan." My familiarity with it was before things like child labor laws got in the way, limiting the time that kids could be out with their papers. Now there are laws that, for instance, restrict how early your morning paper carrier can begin his route.

It was undoubtedly fine experience for our business careers that would follow, for we got to know a lot about human nature, including people who didn't like their paper in the bushes and

others who never seemed to be home at collection time.

In any event, the publishers liked the arrangement so much that they actually erected a statue to the newsboy over in Great Barrington, Mass. There he stands on a pedestal, immortalized in bronze, under one arm, the other outstretched to receive the pennies about to be dropped into his palm. Pass by on Route 23 just south of the village and you can almost hear him calling, "Paper, mister?" or maybe, "Wuxtry, wuxtry, read all about it," which is what newsboys supposedly have been shouting ever since the days of Horatio Alger's heroic lads.

Well, that's about it for my early exposure to the world of business. (In those days, kids weren't permitted to become Wall Street bigshots.) Subsequent developments must await another of my letters.

Some week, I'll have something to say about a universal business experience that seems to be enveloping everyone and his brother in recent years. That is the garage sale, or yard sale, or tag sale — call it what you will. This may be the world's largest industry by now, and it's all carried on by enterprising folks who perhaps fail to realize their role in the world of business. Maybe George Bush should be claiming credit for his share in developing this phase of the Reagan economy. Pass it on.

## It's our business

*Kenneth Ringler was president of the Bethlehem Chamber of Commerce in 1987, and resigned from that office to become chairman of the Bethlehem Planning Board Jan. 4. A resident of the town since 1973, he has been in business since 1979 as president of Del Lanes, Inc., and the Delmar Car Wash. He is a member of the town's Industrial Development Agency, the Senior Citizens Housing Committee and the Community Center Committee.*

By Kenneth Ringler

I congratulate *The Spotlight* for its enterprise in compiling and publishing this review of our area's business status and outlook. Without the benefit of having seen it, I am confident that it will make a real contribution to the business climate hereabout.

### POINT OF VIEW

This area south of Albany should congratulate itself, too, I believe, in at least one important respect. We have not experienced a regional shopping development, as have some other towns. And I don't see, quite honestly, that we ever should aim for that kind of business section, or allow it to come about.

Our businesses are really rather unique in that their purpose is to service the local residents and to provide for their needs. That is being accomplished reasonably well. I believe that a regional market situation is not what the residents want. No part of our towns has approached the aspects of Wolf Road, for example, and to encourage such a development would simply change the nature of our community.

In these comments, by the way, I take the liberty of including the Town of New Scotland, which has essentially the same type of situation that Bethlehem does. We are both growing in the same direction, but at different rates of speed. We share virtually identical concerns. In Bethlehem, those concerns include long-range planning that would look at basic elements of land use. We have talked "Master Plans," and let's not let it become too late for our scrutiny of what the future should hold.

Among the questions that I see is this: Do we have sufficient commercial area? We might want to provide for location of some commercial areas on the small side. It's no news to residents that at present we don't seem to have room for any more supermarket(s) in desirable places.

If that sounds gung-ho for commercial development, let me point out that I was a local resident long before I became a businessman. My concern is for the quality of life of all people in these towns. That should be, always, our first imperative.

One of the nicest things about our towns, in fact, is that for the most part you're doing business in either retail or service establishments with other local residents. The business entrepreneurs tend to be a part of the community, and this is healthy for it fosters attitudes and perspectives by the business people that are conducive to confidence and trust.

A problem common to residents and businesses alike is accessibility because of traffic and congestion. Small business people gravitate toward the center of activity, naturally enough. And one result is the tie-ups that are irksome to would-be patrons and negative to the business establishments. Better movement and routing of traffic that is not directly concerned with business errands is clearly desirable. We should take searching looks at the extension of bypasses that can help carry commuters and commercial vehicles around, rather than through, the congested thoroughfares such as Delaware Avenue.

I feel reason to have confidence that such problems can and will be attacked effectively and solved. Life in these towns is good, and we'll see that it stays that way.

CONSTANT READER

## Munching, watching and reading

I bought *TV Guide* at the checkout counter this past week (their issue of Jan. 23-29) primarily because of their cover promotion of an "exclusive poll" on how Americans presumably feel about TV's role in Campaign '88.

But I quickly found myself enmeshed, instead, in a back-of-the-book short article about the fast-food industry. It takes off from a PBS Nova special shown on Jan. 26 on WMHT, on "How to create a junk food." Immense figures (statistics, that is) are described to suggest the volume of such "food" we're eating — \$7.4

billion a year on candy, for instance, nearly \$3 billion on potato chips, etc.

I liked the reference to "convenience" foods — they should "now be defined as something that takes five minutes, tops." And the fast-food franchises are busily developing foods "that eliminate the age-old problem of having to actually sit down to eat, such as the Chicken Little breakfast, or the "hand-held breakfast," Eggs McMuffin.

This thought stayed with me: "If people watched only the TV programs they say they watch, Alistair Cook would be on the cover of the *National Enquirer* and Joan Collins would still be starring in grade D movies. Likewise, if people ate only the foods they say they eat, bean-sprout futures would go through the roof, and Ronald McDonald would be selling used cars in Des Moines."

In its article on what we think about political campaigns, *TV Guide* reports that five out of six persons say their choice for President will be influenced (not decided) by how the candidate perform in televised debates. And three out of four want to watch convention highlights rather than live, gavel-to-gavel coverage.

Somewhat contrarily, more than half of those polled say they think the TV networks are biased in their campaign coverage, that spending on commercials should be limited, and that TV has too

much influence in a presidential campaign.

Answering a question about what should be reported if a "television reporter uncovers something negative about a candidate," three-to-one thought that negative information about financial affairs should go on the air "right away," rather than "keep it off the air." Nearly as many said "put it on," if it's information about the candidate's personal background. But only about three out of eight want anything negative about sexual behavior broadcast right away, and more said keep it off the air.

In a way, the most interesting aspect of those responses was the implicit assumption that the TV reporter's information was accurate (and fair).

Interesting, too, was the extent to which people in the *TV Guide* poll agreed with those that were reported in a *Spotlight* editorial last week, in regard to the qualities they want in a President: Intelligence, honesty, command of the facts, and "Clear, brief response" were the only qualities rated as "very important" by more than half the respondents. Four percent rated "good looks" as very important, by the way.

For me, one of the occasional rewards of the *New Yorker* is to be found in Andy Logan's "Around City Hall" pieces. Her style is to review with a straight face, few adjectives if any, about the didoes of Mayor Edward I. Koch and some of his competitors and

colleagues. In the Jan. 25 issue, she writes informatively about a variety of events, highlighted (for me) by how the new schools chancellor, Richard Green, politely rebuffed the mayor publicly.

She reports, as well, on the current fuss about whether the Australian named Murdoch should be permitted by the FCC to own a TV station in the same city where he publishes a newspaper. She relates this anecdote after noting that Murdoch's paper employs few blacks:

For several years, Murdoch did have a black assistant in his office. "He was not, however, an American black but — so other employees were informed — a prince from a very small African country governed by rulers who served as Kings in rotation. One year when it was the prince's father's turn to be crowned, a member of Murdoch's staff suggested to the prince that the paper might send someone to cover the coronation, and he

asked whether white people would be — well — safe there.

"Oh, yes," the prince assured him, keeping a straight face. "We love white people. We think they're delicious."

Ordinarily, one of the disappointments to me in the magazine field is *New York Alive*, published bimonthly by the Business Council of New York State (\$2.50; \$14 for a year). The January-February issue's cover features a teaser, "Jamestown's Favorite Son." Prepared to find another ho-hum piece about our lieutenant governor, Stanley Lundine, I was relieved to find that the son is none other than Roger Tory Peterson, who is more generally regarded as a citizen of the world, from the Galapagos to the veldt. The article tells of the new Peterson Institute of Natural History in Jamestown, which may become a worldwide focal point for environmental matters. With its illustrations and sidelights on the man, this article's a treat.

### Berry's World

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# □ BC's budget

could offset the increase in the fundamental budget. State aid will offset the bond issue principal and interest at a rate of 31 percent, or \$124,330. And the uninsured portion of the high school auditorium roof work that had to be fixed last year because of a broken truss, estimated at \$105,000, could be included in this year's budget.

The board received the base budget with little discussion. Board member Charles Reeves asked if it had been pared down as much as possible, and Assistant Superintendent for Business

Franz Zwicklbauer said he had reviewed the budget four times.

This is the second year the BC school board will be starting with a base, or fundamental operating budget and adding proposals on to it. The board adopted the procedure last year in an attempt to streamline the budget work.

The base budget includes items that are considered necessary to continue the present level of quality during the next school year. They include pupil expenditures, negotiated salary increases, transportation, BOCES costs and operations and maintenance.

Still to come before the board

are proposals for new staffing, new and additional equipment, new programs, facilities and inservice projects and changes in textbook and pupil allocations.

Some proposals in the 1988-89 base budget include:

- Replace an old school bus with a van at \$11,500.
- Flame proof stage drapes at \$4,000
- Paint the front windows at the middle school at \$7,500.
- Replace the front doors by at upper gym at the high school at \$4,000.
- Complete the auditorium seating at the middle school at \$11,000.
- Funds for the new technology computer-assisted drawing program at \$24,000.
- Funds for curriculum and staff development at \$93,000.
- And projected cost increases for BOCES at 10 percent.

In addition to the base budget, Loomis said there will be \$1,415,340 in new proposals made to the school board during budget workshops grouped in priorities from one to three.

The first priority proposals, at

\$714,875, includes expenditures for about 4.6 elementary teachers, proposed because of enrollment increases; establishing three in-district classes for special education students previously educated through BOCES; purchasing three new buses under the district's replacement plan and beginning the previously discussed roofing work.

The board is scheduled to adopt a proposed budget for 1988-89 on March 30 and it will go before the voters on May 4.

Proposals for operations and maintenance will be made to the school board after its next meeting on Wednesday, Feb. 3, at 8 p.m.

## Free video program offered

A four-part workshop for home video cassette recorder (VCR) users will be offered by the Bethlehem Channel at the Bethlehem Public Library on Thursdays, Feb. 4, 11, 18 and 25, from 7 to 9 p.m.

To register anyone 13 years or older may call 439-9314.

# Day care for BC?

By Patricia Mitchell

The Bethlehem Central school district is asking parents about their needs for day care with an eye toward starting new programs next year.

Superintendent Leslie Loomis said surveys were mailed out to parents this week, and the district is hoping for many of them to be returned by Feb. 1 so a decision could be made for next year.

However, he said, the survey and the study does not commit the district to a change in policy.

Day care is clearly an important issue for parents and its need is on the rise, Loomis said. The district also spends a significant amount of money for transportation to after-school programs, and because of these factors parents are being surveyed to find out the extent of the need of day care and whether the district should change its policy, Loomis said.

Loomis said the quality of day care arrangements influence students, and more information on the views and needs of parents are

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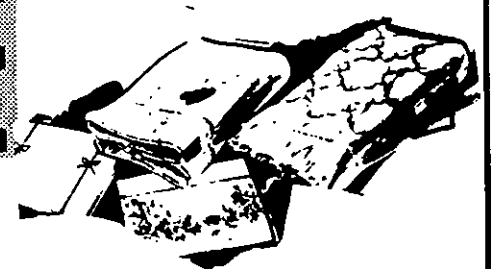


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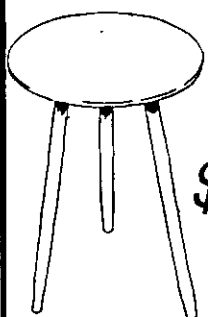
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needed in order to decide on the responsibility of the district.

The district offers no after-school program itself but School's Out Inc. offers a before school program in four of the elementary schools and an after-school program at the First United Methodist Church on Kenwood Ave., Delmar.

Some of the survey questions are the ages of children, whether the children use district transportation to after-school programs and how parents feel about on-site day care or transportation to other programs.

The school board also approved the appointment of Elizabeth Dinnel Iseman as community coordinator for the substance abuse prevention project, a community-wide program that the district has received a \$65,000 grant for. She will serve from Feb. 1 to Dec. 31 at \$30,058.

Iseman was chosen by a committee working with the Task Force on Integrated Projects Grant that will provide her salary.

Also at Wednesday's meeting, the school board approved a \$11,235 change order with Callanan Industries of South Bethlehem to resurface the high jump and pole vault areas at the high school track with new track material and paint them orange. The take-off box for the pole vault will also be placed in a small dry well for \$900.

The funds for the work will come from the \$4.6 million capital improvements bond issue.

At its next meeting Wednesday, Feb. 3, at 8 p.m., the BC school board will receive reports and summaries from the enrollment and facilities task forces, including enrollment projections and the capacity of the seven schools and indications where improvements can be made. Loomis said the next step will be for the committee to develop options for the school board by early May.

### Month's investigation leads to arrest of 2

Two Voorheesville men were arrested Wednesday on drug charges stemming from a month-long investigation by the Albany County Sheriff's Department, deputies said.

Sheriff's department investigators arrested Scott D. Flansburg, 20, of Maple Ave. on the felony charge of criminal sale of a controlled substance, fifth degree. He allegedly sold a controlled substance to an undercover agent, deputies said.

Flansburg was arraigned by Village of Voorheesville Justice Kenneth Connolly and remanded to the county jail with no bail.

Deputies said they also arrested a 24 year-old Voorheesville man and charged him with unlawful possession of marijuana. He was released with an appearance ticket.

The pair are due in Voorheesville court Feb. 1, deputies said.

# Voorheesville school budget: another big tax hike likely

By Sal Prividera

Tax rates, class size and library funds were three of the topics the nearly 20 Voorheesville residents who attended last week's special budget meeting wanted addressed by the board.

The board does not yet have even a preliminary budget, but has started the budget process this year by asking for public input — a change from the previous process brought on by last year's budget difficulties.

The meeting was a chance for residents to voice their concerns to board members and school administrators in small groups and as a whole. "The point of the meeting is to discuss your (district resident's) concerns, questions and thoughts for the budget," said Mary Van Ryn, board president.

Many residents were concerned about the tax increase of last year and what increase could be expected this year. "I'm sorry I don't have figures," said John McKenna, board member and former board president. "My

guess, with one or two years experience, I'd say if we get off with a tax increase between 10 and 15 percent, we'll be doing damn well." He noted that salaries and employee benefits account for 75 to 80 percent of the total budget.

"The budget will increase," said Board member Joseph Fernandez, adding that there are fixed increases in salaries and benefits that increase every year. McKenna said that state aid would stay about the same and would not help with taxes.

In addition to the concerns over class size and that the library be properly stocked, there were 17 other areas residents wanted the board to be aware of, including district growth, building use after school, adequate teacher salary and educating the public to the fixed costs of school operation.

"I thought it was one of the best meetings we've had with people getting involved," said Louise Gonan, district superintendent.

Another meeting will be held Thursday, Jan. 28, in the high

school library at 7 p.m. The meeting is open to all residents who wish to voice their concerns about the school budget.

### Public ski weekend in downtown Albany

This Friday, Saturday and Sunday the public is invited to go skiing at the area's newest ski "resort," State Street in Albany. For the Busch City Ski, the hill in front of the State Capitol will be covered with 400 tons of snow to provide free instruction in skiing.

Part of the nation's largest learn-to-ski program, Busch City Ski will feature professional caliber instruction from the certified ski instructors of Steamboat Ski Area in Colorado and Ski Areas of New York, based in Cortland. Participants will be fitted with rental equipment from the SkiMarket. There is no fee for the lessons or equipment.

The slope will be open Friday, from 11 a.m. to 7 p.m., Saturday, 11 a.m. to 6 p.m. and Sunday from 11 a.m. to 3 p.m. There are also some special events scheduled, including Skiing for Special Olympians on Friday from 11 a.m. to noon, the MCI Corporate Ski Race from 5 to 7 p.m. on Friday and the American Airlines Public Slalom at 5 p.m. on Saturday.

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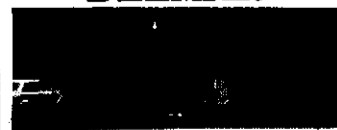
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# Planning board near on Norman's Gate okay

By Bill Cote

Van Euclid company's proposed Norman's Gate subdivision in Elsmere is an old chum of the Bethlehem Planning Board. Over six years ago they met. Alternating perseverance and tolerance have been the adhesive along a rugged road of local opposition, court battles and seemingly inconsistent engineering reports. Countless proposals have been declined or adjusted by the board. But the

## Bethlehem

town's seal may be on the plan by next month.

Last week, planning board attention revolved about an ever-controversial slope line definition and conditions of adjacent land

use. Town officials and members of the board met on site prior to the meeting for a stroll of the property. They determined that a report of Delmar land surveyor Paul Hite and that of an independent consulting firm hired by the town do in fact agree.

Plot plan conditions regarding grading, root system maintenance and construction along the slope line again drew controversy. Hite questioned the enforceability of stringent conditions placed on prospective purchasers. He suggested that the board consider regulating the number and placement of trees along the slope to retain a strong supporting root system. Plot plan conditions presently unconditionally prohibit removal of any growth within ten

feet of the top-of-slope.

Further, the board addressed a recommended 50-foot buffer zone between certain homes and the Normanside County Club's sixth fairway. Public Works Commissioner Bruce Secor suggested a conservative approach to the issue — that the board not allow the recommended zone width to be diminished. Secor pointed out that building near golf courses has been very popular but often the homes are rattled by golf balls. Pools, sheds and back porches within the designated area should be prohibited, he said.

Board Chairman Kenneth Ringler requested a final resolution between the town and Van Euclid Company before a conditional approval could be granted.

In other business the board:

- Issued a pre-preliminary approval for a proposed two lot subdivision in Slingerlands on McCormack Rd.

- Issued pre-preliminary approval for a subdivision on the lands of Porter Howard located on Delaware and Kenaware avenues in Delmar. Property along the skating pond would be divided in two behind the current residence. Residential A is the zoning classification.

- Issued pre-preliminary approval for a proposed eight-lot subdivision between Huntersfield Rd. and Elm Avenue. The Klersy Building Corp. project will extend the Westchester Woods subdivision with single-family homes.

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## Town comes up a truck short

By Bill Cote

Bethlehem officials are trying to decide what to do about the failure of a local auto dealer to deliver on its bid to sell a one ton truck to the town.

The town board expressed concern at its Jan. 13 meeting about the failure of DePaula Chevrolet to honor its part in a bid contract with the town. By submitting lowest bid, the dealer was awarded a contract for two one ton trucks, but has refused to honor the contract for delivery of the second truck, claiming that they made an error and cannot provide the vehicle at the agreed price.

Town officials said the situation

is especially difficult because the 60-day life of the bid pool has expired. The option of choosing another bidder no longer exists and reopening bidding for the truck is both costly and time consuming.

In other business Jan. 13, the board:

- Approved \$69,152 for the purchase of two 1988 dump trucks for the Highway Department. Martin Cross, superintendent of highways, requested that the bid be awarded to H.L. Gage Sales and Orange Motors. Trades were included in the sale.

- Agreed to Cross's request for a 1987 blacktop roller. The \$36,000 bid was awarded to

Southworth Machinery and the new equipment will replace a 22-year-old roller that is beyond repair.

- Gave Building Inspector John Flanigan approval to hire Edward Dominelli on a part-time basis in the building department. Dominelli is a retired building inspector for the town.

- Accepted a letter of resignation from John Williamson as chairman of the Traffic Safety Committee. Williamson, who was recently replaced as chairman of the planning board, stated in the letter that he plans to devote more time to his duties on the planning board.

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# Residents involvement needed in zoning

By Bill Cote

"A change in zoning: is litigation the best solution?"

An unusual area-wide conference to consider that question drew representatives from neighborhood groups and local governments from throughout the Capital District to the State University at Albany last Thursday.

George Carpinello, a professor at Albany Law School and former Albany neighborhood activist, moderated the exploration of issues that arise when a zoning change is proposed.

Carpinello channeled the discussion toward the mutual assistance of municipalities and neighborhood groups to minimize conflict and avoid court battles. The dialogue was general in nature with specific cases referenced only to illustrate a point at hand.

A few common elements surfaced during the discussion. Several panelists observed that apathy is a major problem. So often, residents alienate themselves from the zoning process until it



Sam Messina

affects them directly. Tobie Anderson, past chairman of the East Greenbush town board, suggested more consistent involvement to avoid being "caught angry". He noted that sometimes community leaders will evolve from adversity and that local

organizations are vital to the planning process.

Another recurring theme addressed the need for citizens to have an information conduit open with local government. Often residents don't know when public hearings are to be held. Several participants suggested that agendas be made more available to the public. Supervisor Kevin Moss of Guilderland said his town's agendas are cablecast on cable television.

Another theme that bubbled up on several occasions questioned the effectiveness of an unenforced or casually enforced zoning ordinance. Weekend changes that violate regulations too often receive a slap on the hand, said participants. Reparation in addition to a fine was a popular idea. One panelist suggested that zoning enforcement statistics and violations could be published. A listing of violations and fines collected locally might inspire more respect for the ordinance, he said.

Sam Messina of Delmar represented the views of Bethlehem

Citizens for Responsible Planning at the conference. He stressed the need for responsive government and orderly, well-reasoned planning.

Controversy brewed over the elected official's role in zoning enforcement. Graham Williams, chairman of Troy's zoning board of appeals, expressed a view,

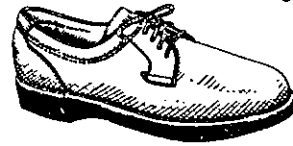
echoed by several of the panelists, that the boards should be as far removed from elected officials as possible.

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The telephone number previously released by Internal Revenue Service was incorrect.

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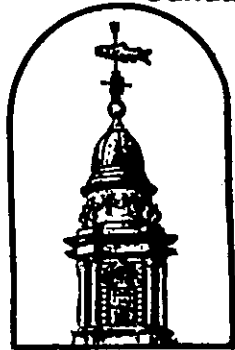
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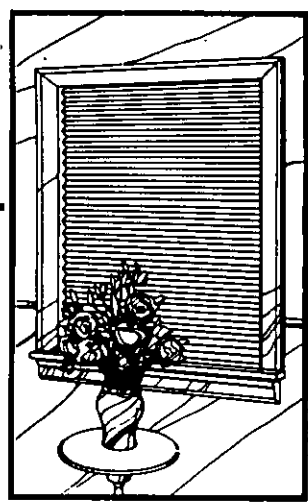
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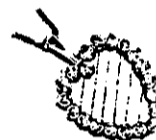
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## NEWS FROM SELKIRK AND SOUTH BETHLEHEM

Cheryl Clary

767-2373



### Grange sponsors supper

It's pancake supper time again at the Bethlehem Grange. The meal will be served at the Grange building on Route 396 just west of Rt. 9W on Saturday, Feb. 6, from 4 until 7 p.m.

The cost is \$4.50 for adults and \$2.50 for children under 12. A "This and That" sale will follow.

### GE receives honors

The General Electric Plastics plant in Selkirk has been selected to receive one of three Industrial Achievement Award for 1987 from the New York Water Pollution Control Association. "They're doing a great job," said Frank Drehwing, awards committee chairman.

### Fund established for surviving son

A fund has been established to provide for the educational needs of the young son of the late Emily Porter Blood, the 34-year-old Selkirk resident who died suddenly on Jan. 13.

Donations may be sent to the Emily Porter Blood Memorial Fund, c/o Betty Lawrence, 399 Maple Avenue, Selkirk, N.Y. 12158.

### Officers elected

Newly elected officers of the Women's Guild of the First Reformed Church of Bethlehem are: Shirley Burkhart, president; Mildred Elmore, vice president; Marge Nealand, secretary; Claudette Schubert, treasurer; Muriel

Wood, secretary of spiritual life and education; Elanor Wiedemann, secretary of service; Henrietta Schubert, assistant secretary of service; Pauline Kleinhans, secretary of organization, and Helen Houk, assistant secretary of organization.

### PTO plans book fair

The Ravena PTO will sponsor a book fair during the week of Feb. 1 through 5 at Pieter B. Coeymans Elementary School. Children may browse on Monday and Tuesday and bring payment for their selections on Wednesday or Thursday. Friday will be a make up day for students who have missed school earlier in the week and want to participate. Parents may purchase books during the open PTO meeting on Tuesday, Feb. 2, at 7:30 p.m.

### Reading advocates meet

On Jan. 28 the RCS Reading Task Force members will meet to discuss the philosophy of reading, curriculum needs for kindergarten through grade six, and goals and objectives of the reading program. Teachers from the district's five schools will participate.

### Things happening at Coeymans

Several notable projects and events were recently completed at Pieter B. Coeymans Elementary School.

Artists of the month for December were Chris Gallagher and Erika Raynor. Chris created a great dinosaur in clay. Erika, along with the entire student

body, created line drawings for *The Spotlight's* winter school feature.

Indian life was the focus for Ms. Frangella's fourth graders as they worked on several activities to help them better understand the native Americans. The students made models of American Indian villages and homes, maps, and charts that showed how Indians and settlers gave to each other.

The Ben Franklin Stamp Clubs have been meeting once a month under the supervision of Mrs. Maurer and Mrs. Palmer to discuss interesting facts and trade stamps.

The club gets most of its collection through donations by parents and friends. Donations of interesting stamps may be mailed to Pieter B. Coeymans Elementary School in Ravena or brought into the main office.

### Puppet troupe visit school

The Kids Project puppet troupe will present a drama to teach children about disabilities at the A.W. Becker Elementary School on Friday, Jan. 29.

### Becker covered dish supper

Third grade students and their parents will have an opportunity to get together and break bread at A.W. Becker Elementary School on Thursday, Jan. 27, from 6 to 8:30 p.m. The covered dish supper will bring together families from Feura Bush, Selkirk, South Bethlehem, and Glenmont.

*In Elsmere The Spotlight is sold at CVS, Johnson's, Brook's Drugs, Paper Mill, Grand Union, and Tri-Village Fruit.*

# RCS buildings found safe after inspection

The annual fire inspection report of the buildings in the Ravena-Coeymans-Selkirk Central School District found "nothing of significance," the school board learned last week.

William Schwartz, district superintendent, said that the report was accepted by the board and indicated the district was in compliance with state Education Department regulations in all areas. He noted that a few "minor housekeeping" items were found during the inspection, such as an art cart that had to be moved.

The annual report is required of all school districts by the state. A checklist of items based on state building codes and Education Department codes is provided by the state. The inspection must be

### Class on seafood slated

"Seafood: A Healthy Choice," a special class for consumers who want to learn more about selecting, storing, and preparing seafood, will be conducted at the William Rice Extension Center in Voorheesville Wednesday, Feb. 10, at 7 p.m. Taught by Gail Bromley, regional seafood educator of the Capital District Cornell Cooperative Extension, the class will include the sampling of several seafood dishes.

Call 765-3550 by Feb. 8 to register for the program.

conducted at all of the district's buildings. After the report is made, districts are required to provide the Education Department with a plan of action for correcting any non-compliance areas.

In other business, the board:

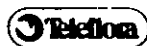
- Approved the amendment of its contract with Mendel, Mesick, Cohen, Waite and Hall Architects to include senior high school library renovation plans for a fee of \$5,000.

- Received a report from Nick Nunciforo, elementary principal, and Paula Kordich, pre-first program teacher, on the pre-first full year program. The program was found to be working well by Nunciforo, Kordich and a survey of pre-first parents.

### Spirituality considered

A six-session program on developing family spirituality, sponsored by the Siena College sociology department and the family life office of the Roman Catholic Diocese of Albany, will be offered at Siena College on Jan. 27, Feb. 10 and 24, March 2 and 23, and April 6, beginning at 7:30 p.m.

Registration is \$30 per person or \$50 per couple. For information write to the family life office, workshop on family, P.O. Box 6081, Albany, N.Y. 12206.



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# THE SPOTLIGHT CALENDAR

Events in Bethlehem and New Scotland

**Town of Bethlehem, Town Board** second and fourth Wednesdays at 7:30 p.m. Board of Appeals, first and third Wednesdays at 8 p.m. Planning Board, first and third Tuesdays at 7:30 p.m., Town Hall, 445 Delaware Ave. Town offices are open 8:30 a.m. to 4:30 p.m.

**Town of New Scotland, Town Board** meets first Wednesday at 8 p.m., Planning Board second and fourth Tuesdays at 7:30 p.m., Board of Appeals meets when necessary, usually Fridays at 7 p.m. Town Hall, Rt. 85.

**Village of Voorheesville, Board of Trustees**, fourth Tuesday at 8 p.m., Planning Commission, third Tuesday at 7 p.m., Zoning Board, first Wednesday at 7 p.m. when agenda warrants, conservation advisory council, as required, Village Hall, 29 Voorheesville Ave.

**Bethlehem Board of Education** meets first and third Wednesdays of each month at 8 p.m. at the Educational Services Center, 90 Adams Pl., Delmar.

**Ravens-Coeymans-Selkirk Board of Education** meets first and third Mondays of each month at 8 p.m. at the board offices, Thatcher St., Selkirk.

**Voorheesville Board of Education** meets second Monday of each month at 7:30 p.m. at district offices in high school, Rt. 85A, Voorheesville.

**Bethlehem Landfill** open 8 a.m. to 4 p.m. Monday-Saturday, closed Sundays and holidays. Resident permit required; permits available at town hall, Elm Ave. Park office and town garage, Elm Ave. East.

**New Scotland Landfill** open 9 a.m.-4 p.m. Saturdays only. Resident permit required, permits available at town hall.

**Food Pantry, Selkirk and South Bethlehem area.** Bethlehem Reformed Church, Rt. 9W, Selkirk, call 767-2243, 436-8289 or 767-2977.

**Project Hope**, preventive program for adolescents and their families, satellite offices for Bethlehem-Coeymans, 767-2445.

**Project Equinox**, Delmar Satellite office, professional counseling for substance abuse problems, all contact confidential. By appointment, call 434-6135.

**American Legion**, meets first Mondays at Blanchard Post 1040, Poplar Dr., Elsmere, 8 p.m.

**Welcome Wagon**, newcomers and mothers of infants, call 785-9640 for Welcome Wagon visit. Monday-Saturday 8:30 a.m.-6 p.m.

**LaLeche League of Delmar**, meets one Thursday each month to share breast-feeding experiences, 8 p.m. For meeting schedule and breast-feeding information call 439-1774.

**AARP**, Bethlehem Tri-Village Chapter, are offering free tax counseling for seniors, Bethlehem Town Hall, 445 Delaware Ave., Delmar, Wednesdays 9 a.m.-3 p.m., Thursdays 1-4 p.m. Information, 439-4955.

**Feura Bush Funsters**, 4-H group for youths between eight and 19 years, meet every Thursday, Jerusalem Church, Feura Bush, 7-8 p.m.

**Bethlehem Archaeological Group**, provides regular volunteers with excavation and laboratory experience all day on Monday and Wednesday and on Saturday Mornings. Information, 439-4258.

**Town of Bethlehem Youth Employment Service**, hours for youths interested in part-time work, Bethlehem Town Hall, 1-4:30 p.m., Monday through Friday. Information, 439-2238.

Bethlehem Senior Citizens, meet every Thursday at Bethlehem Town Hall, 445 Delaware Ave., Delmar, 12:30 p.m.

**Bethlehem Lutheran Church**, Thursdays, Bible study, 10 a.m., creator's crusaders, 6:30 p.m., senior choir, 7:30 p.m. Information, 439-4328.

**Overeaters Anonymous**, meeting every Thursday at First United Methodist Church, Kenwood Ave., Delmar, 7 p.m.

**Silver Bullets Square Dance Club**, mainstream class, 7 p.m., workshop, 9 p.m., First United Methodist Church, Delmar. Information, 439-3689.

**Bowling**, sponsored by Bethlehem Support Group for Parents of Handicapped Students, Del Lanes, Elsmere, 4-5:30 p.m. Information, 439-7880.

**Membership Meeting**, Bethlehem Chamber of Commerce, Normanside Country Club, Delmar, noon. Information, 439-0512.

**Home Improvements Program**, Bethlehem Public Library, 7:30 p.m. Information, 439-9314.

FRIDAY 29  
JANUARY

**Recovery, Inc.**, self-help for those with chronic nervous symptoms. First United Methodist, 428 Kenwood Ave., Delmar. Weekly at 12:30 p.m.

**Youth Group Meetings**, United Pentecostal Church, Rt. 85, New Salem, 7 p.m. Information, 439-4410.

**Chabad Center**, services and discussion followed by kiddush, Fridays at sunset, 109 Elsmere Ave., Delmar. Information, 439-8280.

**Middle School Play**, "How to Succeed in Business Without Really Trying," Bethlehem Middle School, 8 p.m. Information, 439-7460.

**Workshop**, "Making the Holidays Your Own," Bethlehem Public Library, 10 a.m. Information, 439-9314.

**Testimonial Dinner**, to honor Stephen Wallace, retired supervisor of the Town of New Scotland, Crossgates Restaurant, Washington Ave. Ext., Albany, 6:30 p.m. Information, 767-2512.

WEDNESDAY 27  
JANUARY

**Slingerlands Fire Co. Auxiliary**, fourth Wednesday, Slingerlands Fire Hall, 8 p.m.

**New Scotland Elks Lodge**, meets second and fourth Wednesdays, Voorheesville Post Office, 8 p.m.

**New Scotland Senior Citizens**, every Wednesday, old schoolhouse, New Salem. Information, Martha Navilia at 439-4039.

**Parent Support Group**, sponsored by Project Hope and Bethlehem Opportunities Unlimited, meets Wednesdays, First United Methodist Church, Delmar, 7:30-9:30 p.m. Information, 767-2445.

**Testimony Meeting**, First Church of Christ, Scientist, 555 Delaware Ave., Delmar, 8 p.m. Information, 439-2512.

**Normansville Community Church**, Bible study and prayer meeting, 10 Rockefeller Rd., Elsmere. Information, 439-7864.

**Bethlehem Archaeology Group**, provides regular volunteers with excavation and laboratory experience all day Monday and Wednesday, and Saturday morning meetings. Call 439-4258 for more information.

**AIDS Seminar**, "What Do I Do When I Meet Someone with AIDS?" Delmar Reformed Church, 7 p.m. Information, 439-9929.

**Book Discussion**, "To the Lighthouse," Bethlehem Public Library, 7:30 p.m.

**Feura Bush Neighborhood Association**, monthly meeting, Jerusalem Reformed Church, Feura Bush, 7:30 p.m.

THURSDAY 28  
JANUARY

**Elsmere Fire Company**, meets last Thursday of each month at the fire house, Poplar Dr., Elsmere, 8 p.m.

**New Scotland Kiwanis Club**, Thursdays, New Scotland Presbyterian Church, Rt. 85, 7 p.m.

## area arts

A capsule listing of cultural events easily accessible to Bethlehem-New Scotland residents, provided as a community service by the General Electric Co. plastics plant Selkirk.

### THEATRE

"Mrs. California," Capital Rep, through Feb. 7, Tuesday-Friday, 8 p.m., Saturday, 4:30 and 9 p.m., and Sunday, 2:30 p.m. Tickets, 462-4531.

"Nonsense," Cohoes Music Hall, through Feb. 2, Tickets, 235-7969.

"Fifth of July," Albany Civic Theater, 235 Second Ave., through Jan. 31, Friday and Saturday, 8 p.m., Sunday, 2:30 p.m. Tickets, 462-1297.

"The King and I," Proctor's Theater, Schenectady, Jan. 27 and 28, Jan. 27, 8 p.m., Jan. 28, 2 and 8 p.m. Tickets, 382-3884.

"The Women," Schenectady Civic Players, 12 Church St., Schenectady, Jan. 29 and 30, Feb. 3-7. Information, 382-2081.

"Shogun Macbeth," Empire State Institute for the Performing Arts, The Egg, Albany, Jan. 29-Feb.11. Information, 443-5222.

Alvin Ailey Dance Company, Proctor's Theater, Schenectady, Jan. 29, 8 p.m. Information, 382-1083.

"The Music Man," Ulster Performing Arts Center, Kingston, Jan. 29, 8 p.m. Information, 331-1613.

### MUSIC

Gary Nichols, country music artist, The Parting Glass, 4042 Lake Ave., Saratoga, Jan. 27, 8 p.m. Tickets, 583-1916.

Sylvia McNair, soprano, Memorial Chapel, Union College, Schenectady, 8 p.m. Information, 370-6172.

L'Ensemble, chamber music group, Albany City Arts Office Gallery, 60 Orange St., Albany, Jan. 31, 3 p.m. Information, 436-5321.

"Music and Dance of the British Isles," impromptu stories by Jim and Lauren Cowdery, Union College, Schenectady, Jan. 29, 7:30 p.m. Information, 370-6172.

### FOLK

Old Songs Sampler, benefit concert for the Old Songs Festival, St. Mark's Community Center, Guildertland Center, Jan. 30, 8 p.m. Information, 765-2815.

Guy Van Duser, acoustic guitarist, Caffe Lena, 45 Phila St., Saratoga, Jan. 30 and 31, 8:30 p.m. Information, 583-0022.

### ART

"Gary Larson: The Far Side of Science," 400 original cartoons, New York State Museum, Albany, through Feb. 20. Information, 474-5877.

"Interplay," Albany Institute of History and Art, 135 Washington Ave., Albany, through Feb. 20. Information, 463-4478.

Paintings by Peg Orcutt and mixed media works by Sonia Loomis, Rensselaer County Council for the Arts, 189 Second St., Troy, through Feb. 7. Information, 273-0552.

Paintings and drawings by Allen Grindle and Wendy Williams, Albany Center Galleries, 23 Monroe St., Albany, through Feb. 18. Information, 462-4775.

"In the Spirit of the Past," baskets, pottery, jewelry and stained glass ornaments, Valley Artisans Market, Hubbard Hall Opera House, 25 East Main St., Cambridge, through March 10. Information, 686-5975.

"New Age Felt," works of five contemporary artists, Gallery of the Albany Academy, Academy Rd., Albany, through Feb. 5, Monday-Friday, 8 a.m.-5 p.m. Information, 465-1461.

"King Remembered," pictures by photojournalist Flip Schulke, State Museum, Albany, through May 16. Information, 474-5877.

Works of Eleanor Bolduc, Marilyn Pendleton, V. Remington Rich, Carol Turner and Barbara Wooster, Main Square Shoppes, 318 Delaware Ave., Delmar, through mid-February. Information, 439-6437.

"Photographs from the Farm Security Administration Files," by painter and photographer Ben Shahn, Picotte Gallery, College of Saint Rose, 324 State St., through Feb. 21. Information, 454-5185.

"Broadside," early advertising art, Albany Institute of History and Art, 125 Washington Ave., Albany, through July, 1988.

"Departing This Day: Steamboating on the Hudson River and Lake George," Albany Institute of History and Art, 125 Washington Ave., Albany, through April 2.

"Curious Arts: 19th Century English Ornamentation," Museum of the Historical Society of the Early American Decoration, 19 Dove St., Albany, through October. Information, 462-1676.

Miniature Houses from the Collection of Natalie Buchman, Albany Institute of History and Art, Washington Ave., Albany, through April 2, Information, 463-4478.

Three-Dimensional Works by Judith Hand and Wes Foley, Emma Willard School, 285 Pawling Rd., Troy, through Feb. 11, 9 a.m.-9 p.m. Information, 274-4440.

Paintings and Drawings of Allen Grindle and Wendy Williams, Albany Center Galleries, 23 Monroe St., Albany, through Feb. 18. Information, 462-4775.

Faculty Exhibit, Harmanus Bleeker Center, 19 Dove St., Albany, Jan.22-March 12. Information, 465-2044.

### FILM

"The Third Man," Albany Public Library, 161 Washington Ave., Albany, Feb. 3, 2 and 7:30 p.m. Information, 449-3380.

"Psycho," Union College Center Auditorium, Schenectady, Feb. 3, 7, 9 and 11 p.m. Information, 370-6953.

"Wild Strawberries," Union College Center Auditorium, Schenectady, Feb. 2, 7:30 p.m. Information, 370-6098.

"An All-Around Reduced Personality," College Center, Union College, Schenectady, Feb. 1, 8 p.m. Information, 370-6172.

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**Family Fun Night**, sponsored by the PTSA, Clayton A. Bouton Junior-Senior High School, 7:30 p.m.

**Glenmont Reformed Church**, worship, 11 a.m. nursery care provided. Information, 436-7710.

**MONDAY 1  
FEBRUARY**

**Slingerlands Community United Methodist Church**, worship service, church school and youth forum, 10 a.m., coffee hour and Cherub and Junior Choir rehearsals, 11 a.m., 1499 New Scotland Rd., Slingerlands. Information, 439-1766.

**St. Stephen's Episcopal Church**, Eucharist with breakfast, 8 a.m. Family service, 10 a.m., with Sunday school and nursery, coffee hour following service, Poplar and Elsmere Aves., Delmar. Information, 439-3265.

**Open House**, Voorheesville Area Ambulance, with dedication at 1:30 p.m., refreshments, 2-4 p.m.

**United Pentecostal Church**, Sunday School and worship service, 10 a.m.; choir rehearsal, 5 p.m.; evening service, 6:45 p.m.; Rt. 85, New Salem. Information, 765-4410.

**Delmar Reformed Church**, church school and worship, nursery provided during worship, 386 Delaware Ave., 10 a.m. Information, 439-9929.

**First United Methodist Church of Delmar**, worship and nursery care for pre-school children, 9:30 a.m.; kids Christian Fellowship, 9:45 a.m.; church school and adult education, 11 a.m.; Junior Youth Fellowship, 3:30 p.m.; Senior Youth Fellowship, 5:30 p.m. Information, 439-9976 or 439-2689.

**Normansville Community Church**, Sunday school, 9:45 a.m., Sunday services, 11 a.m. and 7 p.m., 10 Rockefeller Rd., Elsmere. Information, 439-7864.

**Bethlehem Community Church**, morning worship service, 10:30 a.m., Sunday School, 9 a.m., baby care provided, evening fellowship, 6:30 p.m. Information, 439-3135.

**Delmar Kiwanis**, meet Mondays at Starlite Restaurant, Rt. 9W, Glenmont, 6:15 p.m.

**Al-Anon Group**, support for relatives of alcoholics, meets Mondays at Bethlehem Lutheran Church, 85 Elm Ave., Delmar, 8:30-9:30 p.m. Information, 439-4581.

**Temple Chapter 5 RAM**, first and third Mondays, Delmar Masonic Temple.

**Quartet Rehearsal**, United Pentecostal Church, Rt. 85, New Salem, 7:15 p.m. Information, 765-4410.

**Delmar Community Orchestra**, rehearsal Mondays, Bethlehem Town Hall, Delmar, 7:30 p.m. Information, 439-4628.

**A.C. Sparkplugs Dance**, modern western square dancing, mainstream level with caller Al Cappetti, American Legion Hall, Voorheesville Ave., Voorheesville, 8 p.m. Information, 765-4122.

**Mothers' Time Out**, meets Mondays, Christian support group for mothers of preschool children, child care provided, Delmar Reformed Church, 10-11:30 a.m. Information, 439-9929.

**Alateen Meeting**, Mondays, support group for young people whose lives have been affected by someone else's drinking, Bethlehem Lutheran Church, Delmar, 8:30-9:30 p.m. Information, 439-4581.

**Bethlehem Archaeology Group**, provides regular volunteers with excavation and laboratory experience all day Monday and Wednesday, and Saturday morning meetings. Call 439-4258 for more information.

**Delmar Progress Club**, general meeting, Bethlehem Public Library, 10 a.m.

**Library Board Meeting**, Voorheesville Public Library, 7:30 p.m.

**Lottery Drawing**, for 1988-89 class of Community Nursery School, Methodist Church, Voorheesville, 7 p.m.

**Delmar Progress Club**, general meeting, Bethlehem Public Library, 10 a.m.

**Phobias Discussion**, with Robin Weinstein, Bethlehem Public Library, 7:30 p.m. Information, 439-9314.

**Voorheesville PTSA**, program on "School Readiness," Voorheesville Elementary School, 7:30 p.m.

**New Scotland Historical Association Meeting**, "Genealogy for Beginners," by Charles Alford, New Salem School House Museum, 7:30 p.m.

**Delmar Progress Club**, Legislative Forum, Albany Public Library, 10 a.m. Garden Group, Bethlehem Public Library, 9:30 a.m.

**TUESDAY 2  
FEBRUARY**

**Delmar Rotary**, meets Tuesdays at Starlite Restaurant, Rt. 9W, Glenmont, 6 p.m.

**Bethlehem Sportsmen's Club**, first Tuesdays, Dunbar Hollow Rd., Clarks-ville, 7:30 p.m. Guests welcome.

**Bethlehem Lodge 1096 F&AM** first and third Tuesdays, Delmar Masonic Temple.

**Medicare Form Aid**, sponsored by AARP, first and third Tuesdays, Bethlehem Town Hall, Delmar, 10 a.m.-2 p.m. Appointments required, 439-2160.

**Delmar Progress Club**, legislative forum meeting, Albany Public Library, 10 a.m.

**WEDNESDAY 3  
FEBRUARY**

**Testimony Meeting**, First Church of Christ, Scientist, 555 Delaware Ave., Delmar, 8 p.m. Information, 439-2512.

**"Telling It Like It Is,"** tape of Lt. Col. Oliver North presenting slides he did not have the opportunity to show during the Iran-Contra Hearings, Bethlehem Cable Channel, 7:30 p.m.

**SATURDAY 30  
JANUARY**

**Glenmont Winter Carnival**, games prizes, refreshments, moon walk, cake walk, face painting and raffle, Glenmont Elementary School, Rt. 9W, noon-4 p.m.

**Bethlehem Archaeology Group**, provides regular volunteers with excavation and laboratory experience all day Monday and Wednesday, and Saturday morning meetings. Call 439-4258 for more information.

**Chabad Center**, services followed by kiddush, 109 Elsmere Ave., Delmar, 9:30 a.m. Information, 439-8280.

**Middle School Play**, "How to Succeed in Business Without Really Trying," Bethlehem Middle School, 8 p.m. Information, 439-7460.

**Bethlehem Babe Ruth**, registration, Bethlehem Town Hall Auditorium, 9 a.m.-1 p.m. Information, 439-1976.

**Project WILD**, teacher training workshop, Five Rivers, Game Farm Rd., Delmar, 10 a.m.-1 p.m. Information, 453-1806.

**Phobia Discussion**, with Robin Weinstein, Bethlehem Public Library, 7:30 p.m. Information, 439-9314.

**"Mass Appeal,"** play presented by members of the Drew University Theological School, First United Methodist Church, Voorheesville, 7 p.m.

**SUNDAY 31  
JANUARY**

**Delmar Presbyterian Church**, Worship, church school, nursery, 10:30 a.m.; family worship and communion first Sunday of the month; coffee hour, 11:30 a.m. Information on adult education and youth fellowships, 439-9252.

**Onesquethaw Church**, Worship, 9:30 a.m., 10:45 a.m., Sunday School.

**Bethlehem Lutheran Church**, Bible study and Sunday school classes, 9:15 a.m., worship, 10:30 a.m., babysitting available. Information, 439-4328.

**First Church of Christ, Scientist**, service and Sunday school, 11 a.m., child care provided, 555 Delaware Ave., Delmar. Information, 439-2512.

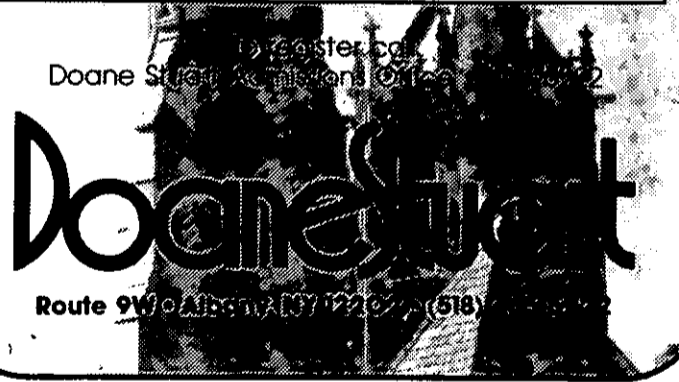
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Age Level	Year of Birth
Under 6	1982
Under 8	1981-1980
Under 10	1979-1978
Under 12	1977-1976
Under 14	1975-1974
Under 16	1973-1972
Under 19	1971-1969



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Bethlehem Middle School Cafeteria  
Jan. 25, 27 - 6-9 p.m. Jan. 30 - 1-4 p.m. Feb. 2, 4 - 6-9 p.m.

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Bethlehem Business Women's Club, monthly dinner meeting, Albany Motor Inn, 6:30 p.m. Information, 439-2034.

Preschool Film, Bethlehem Public Library, 10:30 a.m. and 1:30 p.m. Information, 439-9314.

A.C. Sparkplugs Dance, modern western square dancing featuring mainstream level with caller Al Cappetti, American Legion Hall, Voorheesville Ave., Voorheesville, 8 p.m. Information, 765-4122.

Bethlehem Citizens for Responsible Planning, meeting, Town Hall, Bethlehem, 7:30 p.m.

Film, "Birth of a Nation," Bethlehem Public Library, 7:30 p.m. Information, 439-9314.

**THURSDAY**  
**FEBRUARY 4**

Plus Level Workshop, First Methodist Church, Delmar, mainstream, 7-9 p.m., Plus Level, 9-10:30 p.m. Information, 439-3689.

Silver Bullets Square Dance Club, mainstream class, 7 p.m., workshop, 9 p.m., First United Methodist Church, Delmar. Information, 439-3689.

Modeling Program, "The World of Modeling: The Glamour and the Reality," by Barbara Thomas, Bethlehem Public Library, 7:30 p.m. Information, 439-9314.

**FRIDAY**  
**FEBRUARY 5**

Youth Group Meetings, United Pentecostal Church, Rt. 85, New Salem, 7 p.m. Information, 765-4410.

Community Quilting Bee, to complete a wall hanging, Bethlehem Public Library, 11 a.m.-3 p.m. Information, 439-9314.

**SATURDAY**  
**FEBRUARY 6**

Nature Programs, "Sharing Nature with Your Children," 10 a.m., "Winter Wildlife," 2 p.m., Five Rivers Environmental Center, Game Farm Rd., Delmar. Information, 453-1806.

Tri-Village Squares, square dance, First United Methodist Church, Delmar, 8-11 p.m. Information, 439-3632.

**MONDAY**  
**FEBRUARY 8**

Happy Lyle Crocodile Day, for preschoolers, Bethlehem Public Library, 10:30 a.m. and 1:30 p.m. Information, 439-9314.

Quartet Rehearsal, United Pentecostal Church, Rt. 85, New Salem, 7:15 p.m. Information, 765-4410.

**MONDAY**  
**FEBRUARY 1**

Lecture, "Where Do We Go from Here: Chaos or Community?" by James M. Lawson, part of Siena College's lecture series "Celebrating Difference: Unity in Diversity," Roger Bacon Hall, Siena College, Loudonville, 8 p.m. Information, 783-2431.

Seminar, "New York Foundation for the Arts' Artists in Residence," Albany Public Library, Albany. Information, 233-3900.

Women's Legislative Conference, "Agenda '88," Empire State Plaza, Albany, 10 a.m.-4 p.m.

**TUESDAY**  
**FEBRUARY 2**

Films, "Hooper's Silence" and "Art for Whose Sake," State Museum, Albany, 12:10 p.m. Information, 463-4478.

Snowshoeing Discussion, Albany Public Library, 161 Washington Ave., Albany, 12:15 p.m. Information, 449-3380.

**WEDNESDAY**  
**FEBRUARY 3**

Talk, "Fertility and Endometriosis," by Richard H. Etkin, Albany Public Library, 161 Washington Ave., Albany, 7-8:30 p.m. Information, 449-3380.

Saint Gregory's School, open house with tours, slide show and presentation, Saint Gregory's School, Old Niskayuna Rd., Loudonville, 5-8 p.m. Information, 785-6621.

Health and Safety Workshop, for workers and unions, conducted by Cornell University, Thruway House, 1375 Washington Ave., Albany, 9 a.m.-3 p.m. Information, 449-4161.

Philosophy Forum, "Surrogate Parenting: History and Legislation," Keilas Formal Lounge, Russell Sage, Troy, 7:30 p.m. Information, 270-2246.

**WEDNESDAY**  
**JANUARY 27**

Albany Roundtable Forum, to discuss how to have a lively downtown, 11 North Pearl St., Albany, 5:15 p.m.

Women in Technology, luncheon meeting, 120 DeFreest Dr., Rensselaer Technology Park, noon. Information, 283-5352.

Public Meeting, for hearing comments on the garbage crisis sponsored by the state Department of Environmental Conservation, Van Curler Room, Easton Hall, Schenectady County Community College, 78 Washington Ave., Schenectady, 7 p.m. Information, 457-5400.

**THURSDAY**  
**JANUARY 28**

Book Signing, with Charlotte Wilcoxon, Albany Institute of History and Art, 125 Washington Ave., Albany, 5:30-7:30 p.m. Information, 463-4478.

Hearing Endeavor for the Hearing Impaired, Family Night Pot Luck Dinner, Room K226, Albany Medical Center, Albany, 6:30 p.m. Information, 445-3421.

Annual Dinner, Albany-Colonie Regional Chamber of Commerce, Albany Marriott, Colonie. Information, 434-1214.

Slide Talk, "Spindle and Forge: The New Industrial Technology Comes to the Upper Hudson Valley," Albany Institute of History and Art, 125 Washington Ave., Albany, 12:10 p.m. Information, 463-4478.

Concerned Friends of Hope House, support group for parents of substance abusers, 1500 Western Ave., Albany, 7:30 p.m. Information, 465-2441.

Talk, "Crystals: Facilitating the Energy Flow," Albany Public Library, 161 Washington Ave., Albany, 7:30 p.m. Information, 449-3380.

Atari Computer Enthusiasts, meeting, United Methodist Memorial Church, Hoosick St., Troy, 7:30 p.m. Information, 439-6465.

**FRIDAY**  
**JANUARY 29**

Drop-in Morning, Capital District Mothers' Center, 405 Quail St., Albany, 9:30 a.m.-noon. Information, 482-4508.

Busch CitySki, free ski instruction, with races, State St. in front of the Capitol Building, Albany, 11 a.m.-7 p.m.

Trans America Toast, to honor participants and provide information on bicycle trek for American Lung Association, Sand Creek Middle School, Colonie, 7-9 p.m. Information, 459-4197.

American Legion Conference, Desmond Americana Inn, Colonie. Information, 463-2215.

Chemamon, self-help group for adolescents using drugs and alcohol, meets every Friday, Hope House Clinic, 1500 Western Ave., Albany, 7-8 p.m. Information, 869-1172.

**SATURDAY**  
**JANUARY 30**

Busch CitySki, free ski instruction, with races, includes "Beat the Mayor Cross Country Ski Challenge," State St. in front of the Capitol Building, Albany, 11 a.m.-6 p.m., "Beat the Mayor" Washington Park, Albany, 11 a.m. Information, 434-2032.

American Legion Conference, Desmond Americana Inn, Colonie. Information, 463-2215.

Far Side of Science Film, "The Deadly Mantis," State Museum, Albany, 1 and 3 p.m. Information, 449-3218.

Folk Art Workshop, "Seminole Piecing," State Museum, Albany, 10 a.m.-noon. Information, 449-3218.

Detail Detectives, gallery game, Albany Institute of History and Art, 125 Washington Ave., Albany, noon-5 p.m. Information, 463-4478.

Weekend Workshop, on fossils, Rensselaer County Junior Museum, 282 Fifth Ave., Troy, 2 p.m. Information, 235-2120.

Mobile Outreach Program, Office of Unclaimed Funds representatives on hand at the Arms Collection Show to determine who has unclaimed assets, Empire State Plaza, Albany, 10 a.m.-10 p.m. Information, 474-2456.

Ski Patrol Training School, Ski Windham, Windham, 8 a.m.-4 p.m., continues on Jan. 31. Information, 717-738-6298.

Kids' Fare, "Androcles and the Lion," Page Hall, 135 Western Ave., Albany, 2 and 7 p.m. Information, 482-2826.

Winter Carnival, "Spa Winter Frolic," Saratoga Spa State Park, Saratoga, 10 a.m.-3 p.m. Information, 584-2535.

**SUNDAY**  
**JANUARY 31**

Busch CitySki, free ski instruction, with races, State St. in front of the Capitol Building, Albany, 11 a.m.-3 p.m.

American Legion Conference, Desmond Americana Inn, Colonie. Information, 463-2215.

Detail Detectives, gallery game, Albany Institute of History and Art, 125 Washington Ave., Albany, noon-5 p.m. Information, 463-4478.

Kids' Fare, "Androcles and the Lion," Page Hall, 135 Western Ave., Albany, 2 p.m. Information, 482-2826.

Kid Pix, "Benji the Hunted," State Museum, Albany, 1:30 and 3 p.m. Information, 449-3218.

Dance Workshop, on African dancing, EBA Dance Theater, 351 Hudson Ave., Albany, 2-4 p.m. Information, 465-9916.

Lecture, "Where Do We Go from Here: Chaos or Community?" by James M. Lawson, part of Siena College's lecture series "Celebrating Difference: Unity in Diversity," Trinity United Methodist Church, 215 Lancaster St., Albany, 4 p.m. Information, 783-2431.

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# THE SPOTLIGHT

*a special business supplement*



## Finding the 'right' mix

*How commercial developers select their tenants*

By Ruth Fein Wallens

Delmar is, according to many local retailers, a unique residential and commercial mix. It's a very family oriented, highly educated community, says one new business owner, and that challenges merchants to provide the type of businesses the residents need and the quality of merchandise they want.

What Delmar's patrons do want and need, and how to accomplish the right retail mix, are questions local developers have spent much of the last year betting their reputations on, not to mention their bank rolls.

an upscale shopping center of "olde New England shoppes." The two-story, two-building center now has eight tenants, with space for up to 15 more. According to James Breen, one of the project's owners, Main Square's goal is to fill Delmar's retail voids... to attract quality, diversified tenants. "We're looking for men's and women's clothing, children's shoes, an upscale ice cream shop, to name a few," Breen said.

Breen describes a selective leasing strategy that is not atypical of small shopping centers around the nation, according to Jeffrey and Deane Pfeil, principals

tenant mix we're trying to create here," he said.

Main Square is an owner-managed shopping center, and the three principals are Bethlehem residents with strong community roots. Each plays an active role in the development of the center. Dennis and Tom Corrigan are the design and construction arm of the project, while Breen is involved in marketing and leasing. Standing upon a strong knowledge base in construction facilitation and commercial real estate, the group is secure in its original marketing and leasing plan.

**"We've turned away a minimum of 75 interested tenants," Breen said. "We're willing to wait however long it takes to achieve the quality, atmosphere and tenant mix..."**

Two new shopping sites were developed during 1987, Main Square and the Court Complex, while Delaware Plaza underwent a significant change in its overall retail mix. Each has had a markedly different approach to marketing, attempting to provide just the right ingredients to fill in the areas' retail gaps.

Delmar's newest shopping area, Main Square, has from its inception been marketed as

of Pfeil & Company, a consulting firm hired by Main Square for marketing and management assistance. The Pfeils are credited with the successful renovation and remarketing of Stuyvasant Plaza several years ago.

"We've turned away a minimum of 75 interested tenants," Breen said, "We're willing to wait however long it takes to achieve the quality, atmosphere and

"Any developer that enters into a project like this would love to see 100 percent occupancy opening day," Breen says of Main Square's vacant spaces. But realistically, he says, "we're happy with where we are now."

So are the Pfeils. "We think they're doing quite well," the husband and wife concur. "A project of this nature takes time to lease. They're looking for local,

*(Turn to page 19)*

## The annual meeting as theater

By Sal Prividera

Lights! Camera! Action! Meeting!

Last week the Farm Family Insurance Company held its annual award and new sales year kick off meeting at the Palace Theater in Albany with a "Broadway" production and a music video featuring home office employees.

The "meeting as theater" idea is a relatively new concept which has been typically used by major corporations such as IBM, rarely by smaller companies. However, Steve Tarr, director of sales at Farm Family, thought it would be fun to have people receive recognition for their achievements on a real stage.

"Small companies can do these programs that sometimes they don't think they can do," Tarr said. Farm Family employs 300 in its Glenmont home office and 225 agents and management personnel in 10 states.

He envisioned "a Hollywood night at the Oscars," said Carol Budlinger, director of public relations. From that idea, Lynda Schroonbeek, corporate meeting planner, went to her files and began the search for a company that could put the night together, Budlinger said.

A New York City based company, Motivational Concepts International Inc., was recommended to Farm Family by another company and were found

to be able to work within Farm Family's budget, Tarr said.

The event's theme was "Peak Performers — people, performance, progress." The purpose of the annual meeting is to motivate and "challenge agents to become peak performers in 1988," said Budlinger. Tarr said the purpose was to "increase overall sales and help people understand they can be peak performers."

The meeting was held at the Palace Theater and included Broadway musical numbers performed by professional musicians, singers, and dancers. The production even included a roller-skating performance. In between

*(Turn to page 18)*



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**Bialys — bia-ly (by a • le) n.**  
a flat roll topped with onions  
(short for bialistoker of  
Bialistok, Poland). Page 19

**Economic Development —**  
two views Page 20

**The Chamber of**  
**Commerce redefined** Page 21

**'Some sort of correction'**  
Page 22

# Main Square keeps it all in the family



By Ruth Fein Wallens

Though mom and pop stores seem to fade into the facade of more modern, multi-tenant shopping centers, the romantic notion of owning and operating a small family business appears to be as alluring as ever.

Delmar's new Main Square has attracted more than its share of small business owners making a go of keeping it all in the family. In fact, six of its eight current tenants are either family owned and operated or owned by family members with outside management help.

## Gingersnips Ltd.

Not new to Delmar are Sal and Rachael Criscione, a wife and husband team who own and manage Gingersnips Ltd., a retail outlet for their own line of children's clothes. Gingersnips moved to Main Square from 239 Delaware Avenue, where they still maintain a warehouse and manufacturing operation, an operation begun back in 1981 when Rachael designed her first dress for their daughter. That original square collared dress

still heads up their very successful dress line.

Gingersnips now manufactures girls clothes from sizes newborn to 14 and boys from infant to size 4. They have a sales representative in almost every major U.S. market coast to coast, and opened their second retail store this year in the Cohoes Commons. So successful has their "small business" been, that Sal resigned from his full time job with the Internal Revenue Service in August.

"Don't believe for a minute that working for the government isn't a lot easier," Sal said of his career move, "but its not nearly as rewarding."

The Gingersnips line is manufactured right here in Delmar, with the exception of the sewing done by a Hudson-based contractor. Sal does the cutting himself, with Rachael still designing and marketing the line. Together they manage the retail operation.

While their manufacturing business continued to grow, like any small business, they had to learn from their mistakes. But in this case, the inherent mistakes of the first-time manufacturer gave

birth to the second success story of Gingersnips, the retail shop.

Initially, not only did they order an excess of fabric, but they manufactured more dresses than they could sell. The natural solution — to open a retail outlet.

"We initially expanded to retail to cover our overstocks. In the process we were able to give customers a significant break in price," Sal explains.

Everything is in its place at the new floral and lace decorated Gingersnips. A Vermont Teddy Bear, adorning red sunglasses and a handknit sweater sits atop a multi-drawer, grain painted antique display unit, next to Weeboks for newborns and hand-stenciled white yoke dresses. A variety of unique accessories and gift items decorate the store, from appliqued socks to kite-painted toothbrushes. Their merchandise is a mix of the Gingersnips line and those of other manufacturers. Gingersnips' own items are discounted 25 percent off suggested retail prices. Other manufacturer's products are marked up 40 percent, a significant savings to the usual 100 percent or more mark-ups traditionally seen in department stores.

"We've been trying to strike a balance between wholesale and retail... producing enough to ship to other markets and have enough stock for two stores," Sal says. "We've almost reached that point."

## THE DAILY GRIND

New to Delmar, but not to the Capital District are the brother



Sal Criscione, co-owner of Gingersnips Ltd., is shown cutting dresses for the manufacturing line his wife Rachael started with his help in 1981. Tom Knight

and sister owners of the Daily Grind. This is their third area gourmet coffee and tea store, but this time with the added extras of a European-style cafe/espresso bar.

Barre Cohen (the sister half of the team) says the time for growth was here. "We had wanted to open a combination retail store and cafe for some time... but we just couldn't find the right spot." Their new Main Square home provides them with the opportunity to flaunt the specialty coffees and teas their Lark Street and Troy stores are known for, while trying their hands at the restaurant business.

"We've been in the retail business for 10 years," Barre begins to explain, "and I have all the confidence in the world that we're doing the right thing (regarding the retail end of the new operation). But we're just learning about the restaurant business... we're trying different things to see what people in the area want."

What they're finding is the overriding theme that a new restaurant alternative in Delmar is being sought.

"We were not originally trying to be a restaurant, just a small cafe," Barre said, "but people continue to ask us for an

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increased lunch menu." Although they have kitchen limitations, they are trying to respond to their new patrons' interests. Last week they began advertising a daily lunch special to begin to evaluate the local market.

Barre and Lee are managing the store themselves for now, working split shifts. Typically Lee works the Albany store from 10 a.m. to 3 p.m., roasting their imported green coffee beans himself. By 3 p.m. he's helping Barre in Delmar, where he stays until closing at 9 p.m.

How's business so far? "We've been very pleased," Barre hesitates, "but I don't think a lot of people know we're here yet." Like many small businesses, she believes the new Daily Grind has and will continue to grow primarily through word of mouth. "We just have to hope people here will be as loyal as they've been for us downtown," she adds.

The Daily Grind is one of only about 10 stores in the country to roast their own green coffee beans, according to Barre. How noticeable a difference is there in the outcome?

"We buy the best beans and sell them when they're fresh," she explains. The difference, she sums up best in this analogy: it's like beginning with jug wine (canned coffee), acquiring a taste for better wine (typical store bought beans or fresh ground), and continuing to search until you've found something even better (fresh roasted, top quality beans).

Other house specialties include fresh baked croissants, a line of fine chocolates, including handmade Champlain chocolates, breads by Rock Hill Bakery (of Mrs. London's fame), and a variety of other pastries, cookies, cakes, jams, teas and more. A large selection of better coffee makers, cappuccino and espresso makers, and specialty gift items also can be found.



Another husband and wife team owns and operates Sharon's Crafts, which moved from a smaller location behind the Tollgate. Sharon Weber and husband Charlie left everything they knew behind in Brooklyn last year to relocate here, to begin a new gift and craft business, and provide a better quality of life for themselves and their now seven-month-old daughter, Jennefer.

Sharon, formerly a secretary with a degree in fine arts and commercial art, and Charlie, who left a crime-prevention position downstate, literally put everything they had into their new store, with the hope that their trade-offs would pay off.

"All three of us are here at the store every day... it's wonderful to be able to have your child spend all day with both parents," Sharon says. She adds that Charlie is learning about things he never knew existed... and enjoying himself.

Currently, the store has a large assortment of hand crafted gift items, 99 percent of which are locally made. The finished gift items are on consignment, a less profitable method of retailing, but also less risky for a small business just getting started.

Hand knit children's sweaters and children's decorative items to be personalized abound, along with miniature collectibles, greeting cards, original paintings by local artists and quilts. Potpourri, wreaths and dollhouse furniture add to the mix. Naturally, the craft supplies necessary to make many of these items are available as well, as well as an assortment of kits.

"We plan to expand our craft supplies line," Sharon said. "And we'll always be happy to order anything from a catalog," of which she has an impressive collection.

Craft classes currently are offered for children Saturday mornings, and adult classes are in the planning stages. Sharon encourages anyone interested in learning a particular craft to call her. Classes will cover whatever there seems to be an interest in learning.

"Our gifts and craft supplies are very reasonable compared to larger stores," Sharon says. "We're just ordinary people trying to make a living," she adds, "not expecting to get wealthy from this, just make a nice life for our family."



It was truly destiny that Vincent Giglia and his wife Joan would be in the floral industry — the English translation of giglia is lily.

Their florist shop was among the first tenants in Main Square, a move from their two-year home at the Four Corners. But prior to that the Giglias made a major move from Westchester County to the Capital District.

"We always loved this area," Vincent explained. "We used to come here to camp and spent many vacations here." He and his family moved upstate "because the hustle and bustle got out of hand."

After working a short time for other area florists, and with 15 years of experience in the Westchester floral market, the Giglia family launched Baby's Breath florist and gift shop. Often seven days a week Vincent can be found there, while Joan is either home with their two children or at the shop along with him.

"We try not to run it like a small family business," says Vincent, although they do manage the shop themselves. "We try to run the business like a corporation."

Although he's in the store more than Joan at this time, he insists he's not the manager. "I'm the chief dish and bottle washer," he

says. The "overall doer person of the business."

Baby's Breath offers fresh and silk flowers, from traditional designs to the contemporary. A variety of collectible and gift items decorate the store, as well as balloons, plush animals and candies.

The Giglias believe the success of their store is due to the quality of their merchandise and reasonable prices. They hope to continue to experience the steady growth they've seen to date, providing both personal and corporate services.



Michele NiCastro is the sole owner of Joyelle Jewelers. But on any given day either her father or mother may be found in her new Main Square store. She says her family is her best source of part time help.

Michele moved Joyelle's from a Lark Street location where she had been in business for three years. She spent the four previous years on the road, displaying jewelry in traveling shows to hotels. As is true of most independent business owners, Michele typically is in the store all its open hours. When she's absent, leaving her parents to hold down the fort, she's most likely to be found on a buying trip.

Because she does all of her own buying and running of the store

herself, "I can offer lower prices than larger retail stores," Michele says. "I price all of my gold by weight, often offering jewelry at less than other stores' 50 percent off sales."

Her selection of fine gold, hand crafted silver and unique gift items have brought her repeat customers during the short time in her new location. She says she also maintained a following from her first store, customers who have commented on her upgraded merchandise in the new Joyelle's.

Among her selection of jewelry, which Michele tries to keep interesting and unusual, are displayed glassware, unique vases, perfume bottles, paperweights and baskets. Her stock on many of these gift items is in the midst of being replenished since their depletion during the holidays — not a bad sign for a store open less than three months.

### Adoptive parents entitled to leave

New Yorkers who are adopting a child are reminded that any employer who grants parental leave to employees following the birth of a child must now provide equal leave benefits to employees adopting a child if the child has not yet reached the age of compulsory attendance in school.

This legislation was signed into law by Gov. Mario M. Cuomo on Aug. 5, 1987, and became effective on Oct. 4, 1987.

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An employee construction team builds "A New Attitude" for 1988 during taping of the Farm Family music video which premiered last

week. From left are Maggie Paris, Julie Geronimo, Debbie Kulesa and Don Miller.

## □ Meeting as theater

(From Page 1)

performances awards were presented to the company's top sales achievers during 1987. The All American Award (top performer) winner was brought up to receive the award to the show tune "One" and received a trip to the Virgin Islands to attend an informational conference. The company pays for the agent's transportation and lodging.

Prior to the performance, the 650 expected to be in attendance were treated to a buffet that included edible flowers and butlers passing hors d'oeuvres.

The premier showing of the company's music video, "I Got a New Attitude", featuring home office employees, was scheduled at the half-way point of the meeting. The five-minute video was created by Motivational Concepts, complete with lyrics written specifically for Farm Family.

About 150 employees were featured in the video, which was



Farm Family's management team shows "... a New Attitude" in their new music video.

shot in one day at the Rt. 9W home office with one day of preparation, Budlinger said. The purpose of the video was to bring the home office and the field agents together, she said. Motivational Concepts used a seven-person crew and a choreographer to film the video.

Casting calls went out to home office employees along with a sign-up list, with interest increasing as the shooting day came closer, Schroonbeek said. Scenes including a "mock rock band" were filmed in several locations at the company building including the new building that is under construction said Budlinger.

While the company did not release budget figures for the event, Budlinger said that the video production cost the company "one and a half lecture speakers." She said that a professional speaker cost the company between \$7,000 and \$10,000.

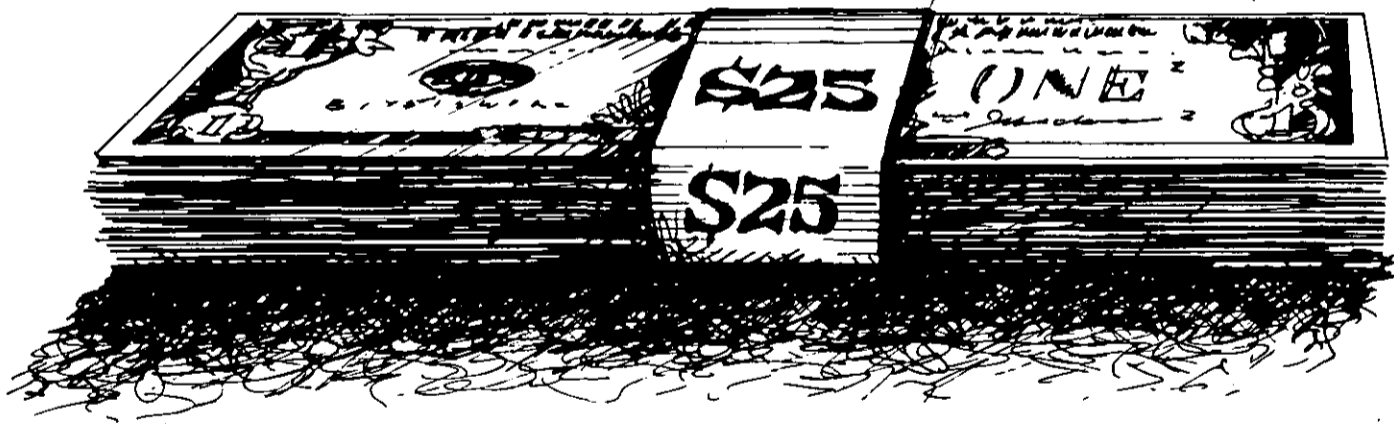
The evening culminated in the announcement of the location of the trip that 1988's All American (top sales achiever) Award winner would receive. The location of Switzerland was announced through a slide presentation produced by Osbourne Communications of Atlanta.

### Computer workshop offered at library

An Apple IIe microcomputer and software orientation session will be offered at the Albany Public Library, 161 Washington Ave., on Saturday, Feb. 6, at 10 a.m. and on Monday, Feb. 22, at 7 p.m.

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# □The mix

(From page 1)

independent merchants who often want to see what the project will look like before committing to lease," Deane adds.

The developers hope to establish the same high regard that Stuyvesant Plaza has enjoyed. But the question of how long they are able to maintain their selective leasing practices has to be asked.

It isn't as much a question of deep pockets as the owners' equity in the project, Breen explains. And, he says, that equity position is very strong.

One reason is the three-member ownership team assembled for the project's development. "The team was structured to handle acquisition, design, construction and development themselves, Breen said. This do-it-ourselves approach reduced the project's cost by several hundred thousand dollars, he says.

The developers and their consultants believe that as long as the steady leasing pattern they have experienced continues, they will continue to be pleased with the project. But if at some time down the road the planned merchant mix needs to be altered, they will probably use the second floor for professional offices and service businesses, including the possibility of a children's dentist, hairdresser, fabric store, travel agent and the like.

The developer of the new Court Complex, a somewhat smaller retail area in the former Delmar Athletic Club building, also was selective in his leasing practices, but with a development strategy quite contrary to that of Main Square's.

Walter Lotz was looking for "destination-type tenants" in his search for retail establishments to line the front of the then-vacant Delaware Avenue building. These are businesses that attract customers on their own, without the need to feed off other businesses and high traffic, Lotz explains. And each of his retail tenants does just that: The Total Look for haircare, DiNapoli for eye care and Capital District Photo for photo processing and supplies. As planned, the remaining square footage is leased office space, with the exception of Sentron Associates, a bulk mail operation and UPS drop-off point available to the public that is located in the back of the building.

"I'm very pleased with the tenant mix of the complex," Lotz said in a recent interview. A partner in D.A.C. Realty Associates, formed to purchase the building, Lotz took a hands-on approach to developing the property, serving as general contractor himself.

Currently involved in developing the old Tobin meat packing plant into an industrial/office complex, the former Delmar resident says he has had tremendous interest in the Delmar Court Complex and feels there is a real shortage of quality, well-managed office space in Delmar.

## What's a bialy?

In case you are still among those who think the Bialy family owns the new Main Square Bialys, Bagles and Butter, you are in for a tasty, onion-coated surprise.

A bialy is a flat, onion-topped roll typically "shmeered" with cream cheese, but hearty enough to support a deli style sandwich.

"People are getting to know what they are," according to Mike Cougan, store manager.

While bialystok rolls may be new to Delmar, the store's ownership team of Felix Strevel and his grandfather David Rosenfeld is far from a stranger to the capital district's deli desires. Together, they own delicatessens in Stuyvesant Plaza and Colonie Center.

"I've grown up in the business," says Strevel, who is associated with the downtown investment firm of McGinn Smith. He and his grandfather have been in business together for nine years, but he says he's been involved in the food business since he was nine.

"It's great to have someone to lean on, someone who's been in business most of his almost 80 years," Strevel says of their family partnership. Although his mentor now resides in Florida several months of the year, he's still very much involved in the direction and growth of their businesses.

Together, they plan to open seven new Bialys, Bagles and Butter shops in the Capital District during the next year. Delmar may be considered their test ground.

"We've been very happy and successful in Delmar," says Strevel. "We're striving for quality foods, freshly baked bagels, custom blended cream cheese spreads, freshly prepared salads."

They've chosen to purchase the dough already formed as bagels from a distributor. They come in freshly made daily, according to Strevel, and are baked the same day in their store.

"First, bagels are boiled in water for about three seconds, or until they float," explains Cougan. They are then put on wooden boards, seeded and baked about 16 dozen at a time in a Ferris wheel style oven. They are made fresh three to four times each day.

The bright red cafe style chairs and wall tiles add to the bright casual atmosphere of the shop. Homemade soups, salads and sandwiches blend with the aroma of baking dough to complete the ingredients necessary for a quick sit-down or take-out breakfast, lunch or dinner.

Ruth Fein Wallens

It seems likely we can expect to see more Lotz developed projects in the Delmar area. It remains to be seen whether the successful

marketing/development strategy of the Court Complex will bring other similar mixes of destination businesses and offices, or whether new sites will come with new and different directions.

The most established of Delmar's shopping areas, Delaware Plaza, appears to have experienced some retail mix changes of their own. At least five plaza stores, the majority of which are newly acquired tenants, currently market themselves as discount merchants.

"Though we've seen the addition of several discounting stores; this is not the trend of the plaza," says Joanne Bucci, property manager. "These stores just add to the overall mix, giving the shopping center a bit more diversity," she adds. The plaza owners are basically trying to keep patrons' interests in mind, trying to offer something to keep everyone happy.

Plaza merchants are very conscious of who their customers are and what they want, according to Clint Hagaman, president of the Delaware Plaza Merchants Association. "If we

felt the plaza was turning into a discount center we'd be concerned," said Hagaman, who owns Laura Taylor with his wife. But he doesn't believe this is a true trend in the plaza's marketing or leasing practices. He believes the plaza simply leases to whatever prospective tenants are interested at the time of a vacancy, with no overall renting plan. Or, as plaza management says, ultimately providing a mix that offers something for everyone.

But preliminary results of a marketing survey taken in late fall by students at Siena College for the merchants association show patrons of the plaza tend to be looking for upscale stores and merchandise, according to Hagaman.

As plaza management insists they keep patrons in mind, and seek out merchants that will please their clientele, only time will tell if they will respond to the latest survey's outcome, if the trend toward discount stores is only a temporary one, with more upscale stores on the horizon.

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# Citizen involvement key to economic development

By Neal L. Moylan

In recent weeks there have been several important media stories on some attempts by Capital District groups to expand our area's economic base by persuading a huge computer-product manufacturer to locate in this area.

The large investment in planning, in staff time and attractive financial measures failed, however, when the company being pursued announced that it was taking over an existing plant facility in Texas.

No amount of incentives at the local level could overcome the advantage of an existing plant that met the requirements of the people responsible for the expansion efforts of the firm and such new industrial locations. Of course, there was great disappointment locally.

The reverse of this situation — locating a large manufacturing concern in an existing plant occurred some years ago in Western New York and it was only one example of what can

happen in this field once called "industrial development" and now known as "economic development."

In the Western New York case, a well-known producer of diesel engines, located in the Midwest, was looking to expand "in the East."

They had their industrial locations experts searching for an appropriate plant in the neighborhood of one-million-square feet in size.

One of our New York State Commerce Department specialists was dispatched to the company's headquarters as soon as we learned of the search. We had been asked to help sell a plant in the one-million-square-foot category that had been built for a furniture company which was having tremendous marketing and financial difficulty.

New York State, aided by excellent local cooperation from government agencies, as well as citizens groups who recognized the need for large employment in

the area, persuaded the diesel company to locate in the existing, huge industrial facility in that Western New York community with the prospect of hundreds of new jobs turning out diesel engines.

Community support for locating that diesel plant (one of many similar cases in our State) was excellent and it was an integral part of the successful closing of the transaction.

Community support, based on the need for jobs in the community, as well as the production of taxes to help support governmental services, still ranks as a principal ingredient in today's "economic development."

In Bethlehem, about 40 percent of the property taxes to run our government are derived from our industrial and commercial neighbors such as General Electric,

Owens-Corning, Niagara Mohawk, Farm Family Insurance and the Honda Company, as well as others who have located in the town.

Ours is certainly not an industrial/commercial community, but we welcome interest in those areas of the Town of Bethlehem where the proper zoning and the utilities are in place for such activity, and the potential plant is environmentally acceptable.

Bethlehem's Industrial Development Agency, chaired by our supervisor, J. Robert Hendrick, has been active in financially assisting a suitable group of concerns to erect and operate facilities in our town, which have generated or enlarged employment opportunities for many men and women.

At the same time, the industrial/commercial percentile of taxes has also helped to maintain or

even slightly reduce the level of property taxes met by our residents.

We do have acreage zoned for such expansion which can be approached correctly by our town government and through reasonable participation by folks in our community. That "reasonable participation" should, of course, be pursued with respect for not only the immediate plant site, but also for its future neighbors.

In other words, the planning process should have the broad scope of community involvement which we are now implementing in the new direction of our total planning programs in the Town of Bethlehem.

*Neal L. Moylan is a member of the Bethlehem Planning Board and the Bethlehem I.D.A. He is a former New York State Commissioner of Commerce.*

## New Scotland needs help to guide future development

By Ann Richards

New Scotland is a dichotomy. Gently rolling land in the north and west give way to the dramatic cliffs of the Helderberg Escarpment, which is well-known to geologists and is part of Thatcher State Park, and steep hills in the south and west part of the town. With the exception of the Village of Voorheesville, the town is largely undeveloped.

The water districts in place primarily serve areas where poor or scarce water has been a long-standing problem. There are no sewage districts. Traffic has increased on all state and county highways. Many Town roads, dirt 20 years ago but paved today, remain narrow and winding, often steep and treacherous.

Many town businesses are agriculturally oriented: Indian Ladder Farms, Helderledge and Jeffers Nurseries, Levie's vegetable

stand, Tommell's beef cattle, and Meadowbrook Farms Dairy. Others enhance the rural character of the town: Albany and Colonie Country Clubs, and Picard's Grove. The Helderberg Workshop provides seasonal recreation and summer workshops for the Capital District. Such businesses should be encouraged by insuring against counterforces.

Compare a planning board in a country town to a family trying to design and build its dream house.


It knows what it wishes to accomplish, but with insufficient professional guidance progress is erratic, and planning becomes a hit-or-miss process. Strip zoning leaves large tracts of land unzoned, or rural. Stopgap responses to immediate concerns lead to spot zoning and special uses. Specific ordinances directed at junk yards, trailers, soil mining etc, are unenforceable in a town lacking a police force. Development

may take place without town oversight since the town depends on county planning and health agencies to supervise the developers, thus negating effective long-range planning.

As the Capital District continues to grow, town government needs to respond. In order for New Scotland to retain its special character, and an attractive approach to Thatcher State Park, the zoning ordinance must be freed from "glitches" and orderly permit procedures instituted. It is fortunate for the town planning board that the town board has recognized the importance of long-range planning and has authorized the use of a consultant to assist with updating the zoning ordinance, subdivision regulations, maps and procedures. The Town of New Scotland anticipates 1988 and the future with optimism.

*Ann Richards is a member of the New Scotland Planning Board.*

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Current Chamber of Commerce officers include, from left: Ken Spooner, newly elected vice president; Marty Cornelius, executive director; Michael Kornstein, secretary; Tammy Lee, treasurer, and Doug Brownell, newly elected president.

## Bethlehem chamber redefining itself

By Marty Cornelius  
Executive Director

In some towns all that is needed to succeed in Chamber work is a winning smile, a steady handshake and the ability to put on the annual dinner. Since the early 1950's, the Bethlehem Chamber has proven that there is a lot more to it than that. Our Chamber has been actively involved with the community and will continue to accept challenges as eagerly as ever.

Within the framework of our new Strategic Plan, there has been a redefinition of what a Chamber should be. Our mission is to encourage a healthy business environment and promote the efforts of our members. We

encourage our community to see Bethlehem as a business center, meeting everyone's needs for goods and services. The Chamber has been reaching out to all pockets and areas of business within the town and to businesses who serve Bethlehem, so that everyone can be more aware of what types of services are available. We are developing promotions aimed at selling the Town of Bethlehem as a great place to live and work.

Looking to the future, a stronger picture is developing of what additional types of businesses are wanted and needed in a community as unique as ours. Our Economic Development and Leadership Committees will focus

on a recent survey of all business categories and will seek input from the community at large. Our Membership Services Committee has plans for educational seminars ranging from tax tips to pension plans; employee development to marketing strategies.

Our growing commitment to the community is not always readily apparent. Much of what we do is "behind the scenes" and involves hundreds of hours by people who really care about the quality of life here. In 1987, Chamber members, and particularly Board members, donated their time and expertise to help in the search for a new school district superintendent and a town planner. The Senior Citizens Housing Committee, Community Center Task Force and Traffic Safety Committee accomplished a great deal, thanks in large part to active participation by chamber representatives.

In addition, we have been able to expand the benefits we provide to the small business owner:

- Three health insurance packages are available to Chamber members: Blue Shield of Northeastern N.Y. Care Plus; Capital District Physician's Health Plan; and Community Health Plan.

- A source of information and assistance is the Service Corps of Retired Executives (SCORE), volunteers who offer counseling for businesses in the area of financial, legal and public relations issues.

- Our Community Fact Book lists all members categorically, and has all kinds of information about finding services within the town.

- A top priority for the Chamber is planned economic development. We will serve as liaison between neighborhood groups and the business community so that essential lines of communication can be kept open.

There are still businesses who may never have been asked to join the Chamber, and we hope to contact as many as possible in the coming year to let them know what is available to them through membership. We believe all businesses should be given the opportunity to answer our most asked question: "What can we do for you?"

*In Glenmont The Spotlight is sold at Grand Union, CVS, Glenmont 5 A's, Cumberland Farms, Heath's Dairy, Van Allen Farms and Three Farms Dairy.*

### Management Center to open at Sage

Russell Sage College will open a Center for Management Development at its Albany Campus Center, 140 New Scotland Ave., in February.

For a brochure listing spring offerings of the Russell Sage Center for Management Development, contact the Evening Division of Russell Sage College, 140 New Scotland Ave., or call 455-1717.

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## "If your Chamber of Commerce didn't, who would.."

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- maintain and staff an office to handle hundreds of inquires about our community each year
- co-ordinate the talents of local business people in tackling basic issues such as planning, housing, taxes, economic development
- publish an annual business, directory, the "Community Fact Book", available to all residents



- offer monthly educational seminars, and "Business After Hours", for socialization

- offer health insurance for the small business with few employees (Blue Shield of Northeastern N.Y., Community Health Plan, Physician's Health Plan)

- stand ready to pursue any matter which can make our area a better place to live and make a living

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# 'Some sort of correction'

By David Vigoda

One of the advantages of writing about the future is that nobody knows what it will be. I could tell you that life as we know it will end next Tuesday or that our economy will keep on trucking forever, and find celebrity economists and batches of statistics to back me up.

In part that's our fault. We want to know what's coming, so we pressure the fortune-tellers to speak; whereas they (understandably) want to hedge their bets and delay until the situation clarifies — which is about when their kids study it in the history books. Case in point: Within days of the crash we expected firm appraisals of its impact on the economy, even though it's clear it will take months to understand what happened.

Partly, also, it's the nature of

the beast. It's rare at best that all statistics point to the same conclusions. Further, some of them are subject to significant revision months after their initial release. There was a New Yorker joke that had a newscaster report "final, revised government figures indicate the Yankees, not the Dodgers, won the 1955 World Series."

But these problems exist all the time. I think something else is operating now. I think many people are trying very hard not to look at what's staring them in the face. It's natural to want prosperity to last. Nobody wants to face a recession.

Yet that is precisely what the stock market crash portends, as everyone knows. The linkage between crash and recession isn't ironclad, but it's awfully hard to ignore. "This century has wit-

nessed only eight earlier declines... that approximately matched or exceeded the 1987 slide... In seven of the eight... the economy also slumped. The sole exception was World War II." (*Wall Street Journal*, Jan. 4.)

Even so, I don't expect a recession this year. The government, which includes the Federal Reserve Bank, will do anything to stave it off till after the election. Business leaders and their hired guns will keep jawboning optimism. And all of us will keep spending till we reach the end of the line (of credit). As a result I see the most likely scenario as the sluggish growth that is the average of the forecasts, with gradually mounting inflation. At some point, I would guess next year, we get some combination of recession and inflation. Hope, though, could snap any time, and if it does, then a recession could begin soon.

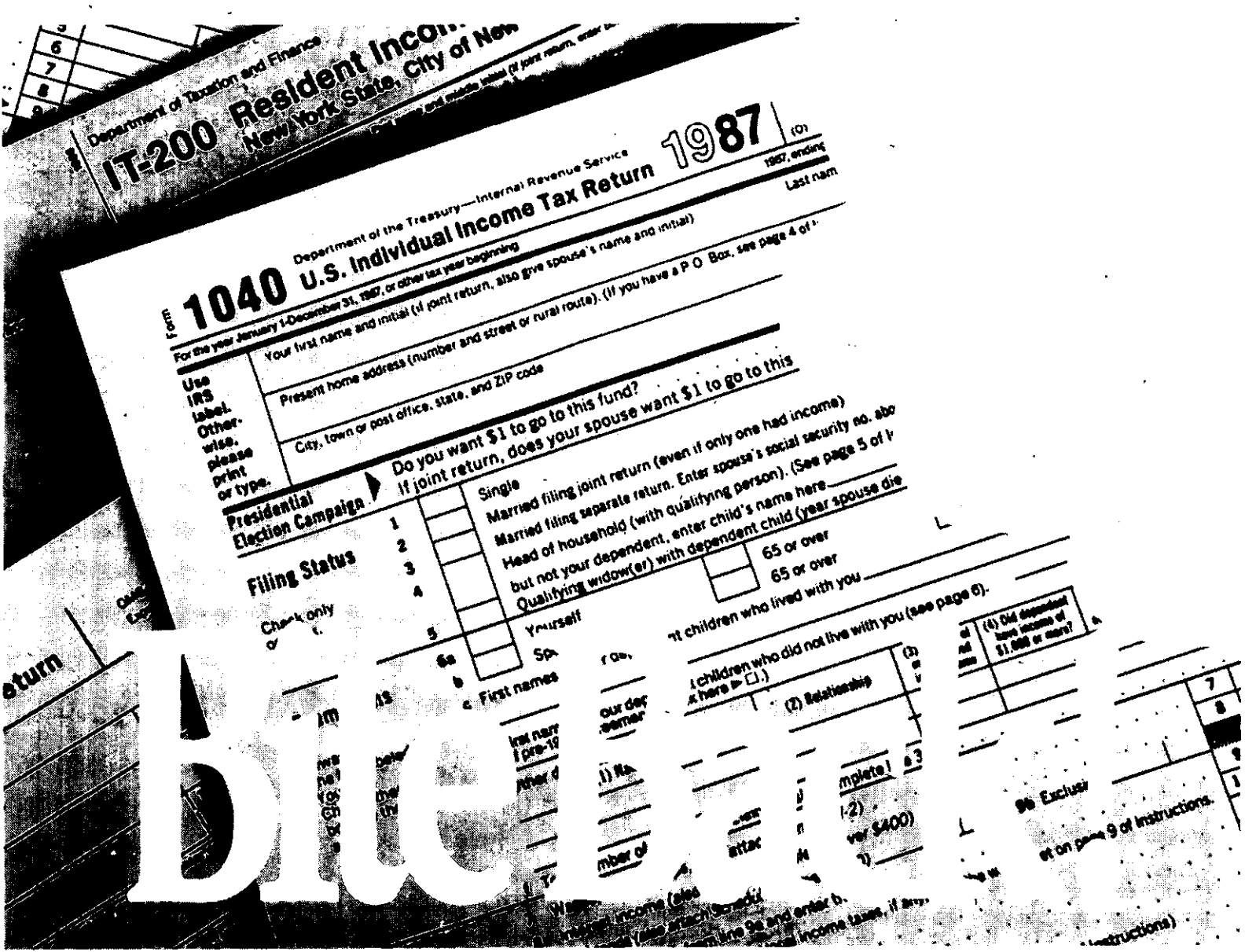
So what does all this mean for local businesses? I think the impact will be idiosyncratic, quirky. "Rational" analysis suggests that we will shop more "sensibly", cut back on luxuries, and defer big spending plans; but in fact I think we won't do that consistently. If my sidewalk survey is any guide, life is no longer sustainable without gourmet coffee and croissant, hang the price. Maybe the house can go one more year without repainting. As a result, particular boutiques may prosper while certain basic goods and services come under pressure.

Businesses will have to be light on their feet. I wouldn't advise loading up on debt now, even though this may be the last chance for a "low" rate, unless you're very confident. Long-term debt should be fixed rate or convertible to fixed rate. Inventory should be carefully controlled. Build up a solid cash reserve.

The usual rules of business apply more than ever: Insofar as possible, compete on quality and service, not price. Don't cut back on marketing and promotion — that's your life-line. Instead, focus your efforts on higher-return areas. Measure results. Control costs carefully.

If I'm wrong and recession is still far away, this advice won't hurt. If I'm anywhere near right, it could be the difference between making it and going under. Who knows, maybe Reagan was right, and what happened on Wall Street Oct. 19 was just "some sort of correction."

David Vigoda, CFP, CFA, is an independent financial consultant. He writes a regular column for *The Spotlight*.



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### National Savings Bank offers a new CD service

National Savings Bank introduced a 12 month fixed rate certificate of deposit (CD) that can be converted to a higher rate CD during the period without any penalties or fees.

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The new flexible CD can be opened with a minimum deposit of \$500, and additional deposits can be made when the customer decides to trade up for a higher rate. Its term is 12 months and can be traded for terms up to 24 months.

National Savings Bank is the first financial institution in the area to offer a risk free CD that pays more when the customer asks for it.

# Another year of changes

By Sal Prividera

The past year was a busy one for local businesses, with many new businesses coming to the area, a few closing and several changing locations. The opening of Main Square Shoppes and the Delmar Court Complex in Delmar, as well as changes at the Delaware Plaza, were responsible for bringing in many new businesses.

But the shopping centers didn't see all the action. Changes in the Delmar business scene included new businesses away from the shopping centers, new services, ownership changes and name and location changes.

A variety of new businesses opened in Delmar. Knuffels day care center opened on Normanskill Blvd., opposite Delaware Plaza. On Kenwood Ave., new businesses include Lynn Finley Photography, featuring fine portraits; Hughes Opticians and The Country Collector, featuring American-made furniture and gifts. The Jewelry Connection, a retail and repair jewelry store, and Watt-a-Tan, a full service tanning salon, opened on Delaware Ave., and Elegance, a women's lingerie store, opened at the Four Corners.

Other new businesses to start up locally are June's Place, a diner in Clarksville; Pixie's diner in Feura Bush; Country Corners, country gifts, crafts and home furnishings in Voorheesville; and Car Wash Cars, a used car dealership on Rt. 9W in Glenmont.

Dime Savings Bank recently begun operations at the former Empire of America Federal Savings Bank office on Delaware Ave. Home City Savings Bank added its Invest full service brokerage, which offers customers a variety of investment opportunities.

Currently, eight businesses are open at Main Square: Joyelle Jewellers, offering a selection of gold and silver jewelry and gift items; Baby's Breath Florist handling both real and silk flowers; The Daily Grind, retail coffee and tea shop with a European style cafe; Sharon's Crafts featuring handcrafted items made locally; Gingersnips, a retail outlet for children's clothing; Bialy's Bagles and Butter featuring soups, salads and of course a variety of bagles; St. Croix Body Clinique, a body wrap and tanning salon; and The Toymaker, which carries unique toys, books and children's items.

DiNapoli Opticians, which offers eyewear and contact lens service, moved from the Delaware Plaza to the newly renovated Delmar Court Complex. The court complex is also the home of two new businesses, The Total Look, a full service unisex salon, and Capital District Photo, Inc., which sells camera equipment and supplies as well as offering film developing services. Also at the court complex are Sentron Associates, a mailing and UPS package drop off point; Pratt and Associates, financial consultants.

The Delaware Plaza added five new businesses during the past year, replacing closed or moved businesses. Payless Shoe Source shoe store was added to the plaza as were Job Lot, offering low cost items; Fantastic Sam's specializing in children's haircuts; the Golden Krust Bakery and the Friar Tuck Book Store.

Todd's Restaurant and Stitchery Plus, a craft and fabric shop were new additions to the Town Squire

Shopping Center in Glenmont.

A new "mini mall" recently opened on Rt. 9W in Glenmont across from the Town Squire Shopping Center with two businesses, Dandy Cleaners and Quality Photo Finish, which offers film developing, prints and its own photography studio.

Delaware Plaza Dry Cleaners and Laundry and Leonardo Hair Designers on Kenwood Ave. remodeled their facilities to improve their services. The Delmar McDonalds added its drive-thru service.

The House of Charm became The Cutting Edge and Picotte Realty USA changed its name to Manor Homes. The Paper Mill card and gift shop at Delaware Plaza is under new ownership.

Also during the past year, M and P Floors, which offers wood floor installation and refinishing, moved to the Four Corners, Neil's Tropical Fish moved to Delaware Ave., the Third Eye photo studio moved across Adams St. to the Spotlight building and the Bethlehem Chamber of Commerce moved from Delaware Ave. to Adams St.



Owner Michael J. Willwerth of Feura Bush opened M&P Floor Sanding's first showroom in 1987 at the Four Corners in Delmar. *Tom Knight*



Sentron Associates' owner Carlyn Millea opened Delmar's new mail processing center just in time to service the holiday rush. *Tom Knight*



The new Glenmont Centre shopping plaza on Rt. 9W opposite Town Squire, boasts a photo store and dry cleaners.

## We do more than make a product in Delmar, New York

What is Owens-Corning Fiberglas doing in Delmar, New York?

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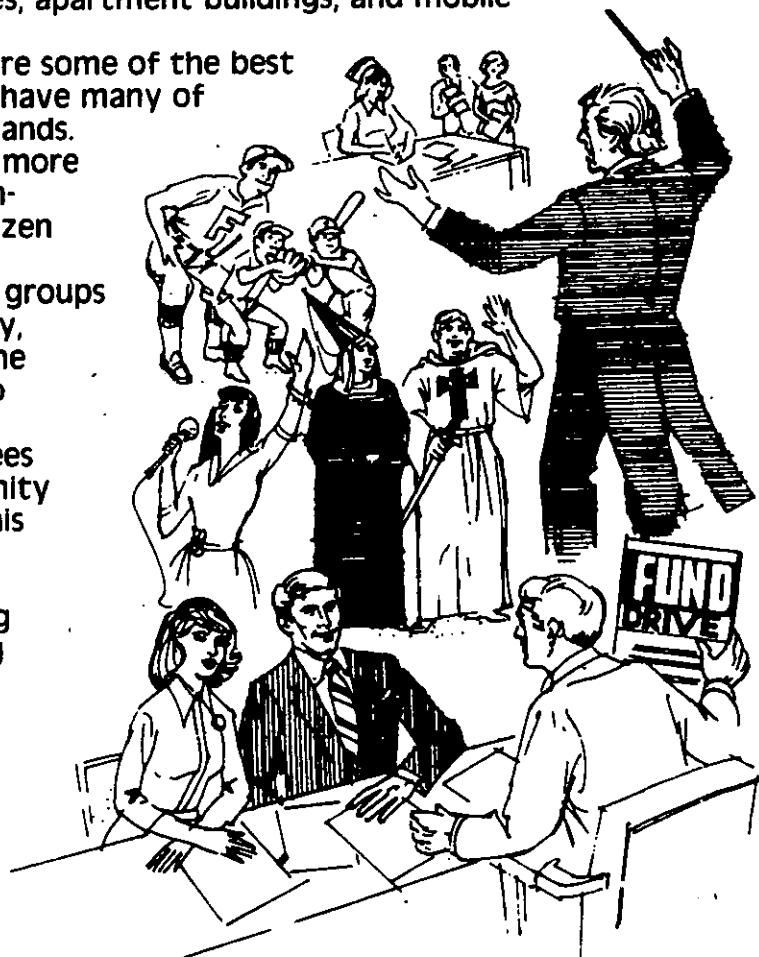
The citizens of this community are some of the best in the country, and we are proud to have many of them helping us meet customer demands.

But, Owens-Corning wants to do more than make a product and provide employment. We want to be a good citizen as well.

We offer support to community groups and programs such as the United Way, Junior Achievement, WMHT, TV/17, the Boy Scouts and a host of others who need our help.

We encourage all of our employees to lend their support to the community in any way they can to help make this an ever better place in which to live.

What's Owens-Corning doing in Delmar?...making a product, providing employment, but most of all, helping others to a better life.



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## Library has resources for busy businesses

By Anna Jane Abaray

During the depths of the Depression, two brothers, sons of Italian immigrants, had an idea for a business but needed some key information to get started. So they went to the Modesto, California Public Library where they found what they were looking for — a book on wine making. Ernest and Julio Gallo put the book to good use, and went on to make corporate history.

Embattled television newscaster Christine Craft recounts how she was struggling to break into broadcasting. Then, a TV station advertised for a weather reporter — something she didn't know very much about. She went to her local library, got a book on meteorology and studied it before the interview. She got the job.

In business knowledge is power. Business persons and professionals depend on having complete, accurate, and up-to-date information on which to base decisions. Each day the reference librarians at Bethlehem Public Library provide information for the commercial and professional segments of this community. The information they have provided has ranged from researching appropriate toasts to "roast" a colleague at a banquet to providing the definition of multi-level marketing to a businessman

preparing a presentation.

To highlight its business information services, the Library has sponsored breakfasts for businessmen and women. These early morning, informal sessions are designed to give an overview of the Library's business reference sources. Most of these sources can be grouped as providing directory, investment or statistical information.

The Library is keenly aware that information ages rapidly and puts a premium on maintaining the currency of these sources. The business sources that we've listed here are so expensive, massive or difficult to acquire that it is not possible for an individual business or practice to own them. Nor is there a need to, for housed in the library they are available for everyone's use without charge.

Foremost among the directories and Dun and Bradstreet's *Million Dollar Directory*, which lists U.S. companies with a net worth of \$500,000 to \$1.2 million plus, *America's Corporate Families*, a who-owns-whom for American and international companies with sales of \$1 million or more.

Two other broad-based directories worth mentioning are *Standard and Poor's Register of Corporations, Directors and Executives* and *Thomas' Register of Manufacturers*. *S & P's Register* lists approximately 40,000 U.S. corporations and gives biographical information on corporate officers. *Thomas' Register* lists the manufacturers of virtually anything you can think of, alphabetically, and by product, in 21 massive volumes. It also includes reprints of company catalogs.

The Library subscribes to some directories that have very specialized purposes. The *Standard*

*Directory of Advertisers* lists companies who have national or regional advertising campaigns, and the agencies handling their accounts. The *Trade Names Directory* gives consumer product trade names, brand names and manufacturers. *Dun's Employment Opportunities Directory* describes the hiring practice and employment opportunities of 5,000 major companies, including the name of a contact person.

*Best's Insurance Reports* provide ratings, financial and investment data with the histories of U.S. and Canadian life, health, property and casualty insurance companies. If you're wondering where all those catalogs you get in the mail are coming from check out the *Direct Marketing Marketplace*. This is a directory of marketers who solicit sales through direct mail and the companies who provide direct marketing services for them.

Among the Library's investment sources are the Moody's Investor Service family of publications including *Moody's Dividend Record*, *Moody's Bond Record*, *Moody's Bond Survey*, and *Moody's Handbook of Common Stocks*. Fascinating corporate histories as well as up-to-date financial statistics are contained in the several Moody's Manuals the Library receives: *Bank and Finance*, *Industrials*, *Municipal and Government*, *OTC*, *Public Utilities*, and *Transportation*. These are limited to U.S., Canadian and international companies which trade on U.S. stock exchanges.

The Library also has the *Value Line* and *Wiesenberger Investment* services. *Value Line* is a weekly investment advisory service giving detailed financial statistics with evaluation of future prospects on stocks in 80 industries. *Wiesen-*

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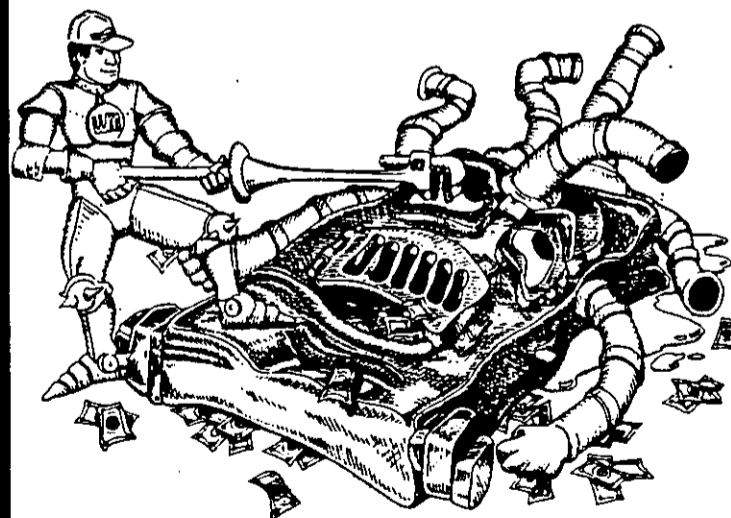
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berger features a ten-year statistical history of investment companies and their mutual funds. The Library's Career Resources Center houses the annual reports of some 400 companies trading on the New York, American and OTC exchanges.

Among statistical sources are those issued on a regular basis by the federal government: the *U.S. Industrial Outlook*, *Statistical Abstract of the U.S.*, *U.S. Census of Population and Housing*, *Handbook of Labor Statistics*, and the *Economic Indicators* issued monthly by the Council of Economic Advisors. This publication features tables and charts showing basic measures of economic activity; income, spending, employment and production.

Many of these federally compiled figures are then digested and presented in unique and more useful ways by non-government publishers such as Rand-McNally whose annual *Commercial Atlas and Marketing Guide* is a fascinating compendium of maps and marketing information.

Most of the above named sources are shelved in the Library's special business reference area or the Career Information Center. The information needs of business persons are far-ranging and are not limited to the books in the business collection. Sources such as the Library's set of *U.S. Code Annotated*, the statutes of the United States, the *Martindale-Hubbell Law Directory* to the law firms and lawyers throughout the U.S., and the Library's collection of telephone directories to some 150 major American cities are sources that are frequently consulted by persons in the local

business community.

If you think any of these publications could be of help to you or your business, don't hesitate to call or come to the Library. Reference librarians will be happy to introduce you to these sources or an individual basis.

### Major expansion at Owens-Corning

The past year saw Owens-Corning Fiberglas Corporation complete a \$4 million expansion to its Delmar plant by adding a second production line on June 1. The line resulted in about 175 new jobs, counting both salary and hourly workers, according to Tony Williams of Owens-Corning.

The company hopes to continue the operation of the second line, Williams said, adding that it will remain in operation as long as business continues to be strong.

The New York Power Authority

has been providing 5,000 kilowatts of low cost nuclear power to help keep the company energy costs down. Owens-Corning is expected to save about \$600,000 a year in energy costs, said Richard Flynn, Power Authority chairman.

A contract between the company and the authority has been proposed, but is still awaiting approval from the power authority's board of trustees and Gov. Mario Cuomo. The contract would run through 2001 and require Owens-Corning to maintain its employment and energy use levels.

Currently, Owens-Corning is receiving power from the Power Authority's James A. FitzPatrick Nuclear Power Plant near Oswego, which is delivered by Niagara Mohawk Power Corp.

No further expansions are planned for the Delmar plant, Williams said. *Sal Prividera*

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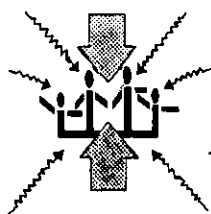
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One of the more unusual new businesses to open last year is Knuffels Child Center on Normansville Blvd., opposite Delaware Plaza. The center is one of the largest in the Capital District. *Tom Knight*

**Selkirk GE waste program honored**

The General Electric Plastic's Operation in Selkirk has received the Industrial Achievement Award for 1987 from the New York Water Pollution Control Association Inc. (NWPCA). The award recognizes the company's programs in wastewater and solid wastes management.

Michael Joyce, manager of environmental and support operations, said the company was "totally unaware of the award until the NWPCA called and asked if we were sending someone to get the award." He said that the recognition was "rewarding" since GE received recommendation for the award from the state Department of Environmental Conservation, which oversees the waste management program.

The award is to recognize

industries that have made a corporate commitment to providing the necessary resources and the establishment of managerial responsibility for water pollution control. Joyce said he was told that the award is offered every year but is not made every year if the NWPCA does not find a company that meets its standards. "That leads me to believe they set a pretty high hurdle," he said.

General Electric's citation read, "The General Electric Company at Selkirk, N.Y. has been quietly and effectively meeting its environmental obligations. This has been achieved by the outstanding improvements in Operations and Laboratory and the development of an excellent

working relationship with the regulatory agencies."

The plant primarily processes waste water, Joyce said. "Any drop of water originating on site (from) rain, storm or (manufacturing) processes goes through the waste treatment facility." The facility has been in operation for eight years and "routinely exceeds" state requirements for pollutant removal he said.

Under the state permit system, GE must make weekly reports on the performance of the waste treatment facility, he said. This involves analytical reports on water samples. The state and county also take samples periodically during surprise inspections, Joyce said. *Sal Prividera*

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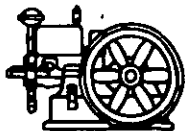
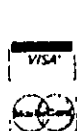
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# □ Peter Baltis: what it takes

(From Page 1)

own water and sewer systems and New Scotland would be very fortunate to get the same opportunity, he says. But, warns Baltis, the town should be sure that it would take over the facilities or else it could end up in a similar situation to Clifton Park's.

"Let's keep in mind one thing, though. Until the time that Steve Wallace became the town supervisor, let's don't forget that the Town of New Scotland never had a single square inch of black top on the roads, so Steve Wallace did a very good job rebuilding the town, so to speak," Baltis said. "Of course development, we like it or not, is here. Nobody can stop progress. Progress can be regulated, but it can't be stopped."

A resident of Voorheesville since 1967 and a builder since the 1970s, Baltis has seen how town government works. "It is true that on many occasions the planning board has overdrawn the process for too long because of indecisiveness," Baltis said. "Because I believe there have been some members on the planning board who do not have the qualifications to be there."

Baltis praised former board Chairman Richard Stickley and former Building Inspector Walt Miller as the most qualified members of the board and said he believes the board would not have been able to accomplish much without them.

Baltis has also been involved in local politics in Voorheesville. In 1973 he was one of the founders of the People's Party with former village Mayor Dick Lennon, the late George Hotaling and New Scotland Supervisor Herbert Reilly. He said it was the first political party in Voorheesville's history that created a lot of interest for the residents.

He also served on the village planning commission with Reilly, but resigned when he got too busy.

He remembers village Mayor Edward Clark from his days in local politics, and commented on Clark's brief bid for town supervisor last year. "It is too bad that they did not support Ed Clark because he would have perhaps been their man. In other words, they blew it." Clark dissented the party's backing, citing disunion among some party members.

Baltis called the Republican Party the party of no purpose, confusion and no direction, but he said the irony is that the Democrats have not made a serious effort to take advantage of the situation.

As controversial as he sometimes is, Baltis says he has some bitter memories. The U.S. has a long history of prejudice, racism and bigotry, he said, and it is unfortunate that some exists today too. Without elaborating, he said quietly that he has been called a foreigner, and that some people have told him they wish he had never come to the U.S.

"But for those people who think this way, I only ask one question for them: do they know where their parents come from because most of them, I'm sure, are not native Americans," Baltis said. "(When) I get into that I'm shaken up."

Orchard Park, his first major project as a developer, has been in the spotlight recently as some residents have complained of methane, salt, chloride and other contaminants in their wells. The state Health Department is

conducting an investigation into the way wells and septic systems were approved by the county and some neighbors who have formed a neighborhood association are requesting that the investigation be expanded to include when Baltis and his consultants knew of the presence of the contaminants.

The issue of methane found in the water has been blown out of proportion, Baltis said, adding that he believes the neighborhood association is trying to use it to pressure the town and the village for public water.

Baltis said he feels residents should be more concerned with sodium chlorides, or salts, because once the groundwater is contaminated it can travel and contaminate further. Baltis said he alerted the town and village to the possibility of salt contamination, especially for the village's aquifer in the area, several years ago.

A joint meeting was held with the town and village boards, Baltis, the Albany County Health Department and the state Department of Transportation in 1984 to express concerns about groundwater contamination from salt,

weedkillers and the threat of underground fuel tanks from the DOT garage on routes 155 and 85A. After a DOT representative promised to look into the concerns, Baltis said, he received a copy of a letter to the town and the village months later that said they were looking for something that doesn't exist and their concerns were without merit.

"Today, as we all know, we have the results of that salt storage facility, and God help us for tomorrow," Baltis said. It shouldn't be a surprise if Voorheesville's groundwater supply is eventually contaminated with sodium, he said.

There is a different side of Peter Baltis. He donated \$2,000 to the library in Feura Bush so it could reopen its doors in a small schoolhouse behind the Jerusalem Reformed Church after the library was turned down in its request for town funds. Baltis said almost shyly that the donation was nothing, a gesture to the sense of community he learned growing up.

"His generosity is appreciated," said Judith Wing, president of the

neighborhood association that spearheaded the drive for the library.

When he served on the village planning commission, he said, he turned over his \$50 a year salary to charity because he does not believe that government officials should be paid for their service.

In his work as an electrical contractor, Baltis said, he has done free work for senior citizens and he has never overcharged or cheated a client. If there is a dispute over a bill, Baltis said, he will rip it up and nothing will be owed.

Baltis is a partner with Constadine Spiropoulos of Long Island and Peter Liapos of New Jersey in Basil Development and Athens Associates, and he also still runs Baltis Electric in Voorheesville.

He is a member of AHEPA, American-Hellenic Educational Progressive Association, a Greek-American Association, and served as president for two terms. He is a member of St. Sophia's Greek Orthodox Church in Albany.

Baltis and his wife, Donna, live on Evergreen Dr. with their two children, Elizabeth and Billy.

## Money in village bank robbery is found

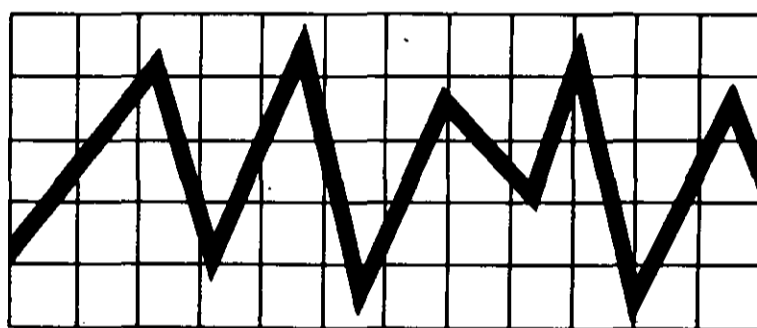
Albany County Sheriffs deputies have reported that more than \$20,000 allegedly taken during the Jan. 8 robbery of a Voorheesville bank has been recovered.

The money, taken from Northeast Savings Bank, was found Thursday by a neighbor of James Porpeggia, 19, the Guilderland man charged with felony counts of taking a hostage and robbing the bank, deputies said. The money was found in a wooded area off a dirt path near the Foundry Rd. home of Porpeggia, deputies said.

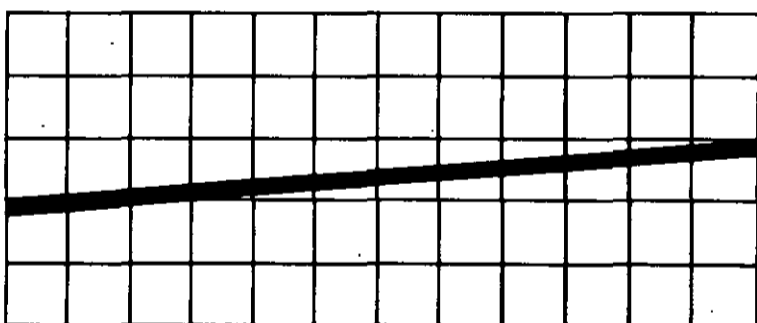
Porpeggia allegedly made off with the money from Northeast Savings after allegedly holding the bank armed with a handgun. Deputies allege he then fled the scene with a bank customer's car after taking her hostage. He was allegedly dropped off by the hostage near the Western Turnpike Golf Course in Guilderland. He was later arrested at his home after a canine unit lead deputies to the home.

The investigation by the sheriff's department and the district attorney's office is continuing, deputies said.

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# Voorheesville NEWS NOTES

Lyn Staaf 765-2451



## PTSA plans fun night

The Voorheesville PTSA promises fun for everyone at its family fun night on Friday, Jan. 29, beginning at 7:30 p.m. The event, which will be held at Clayton A. Bouton Junior-Senior High School this year, will begin with games for the entire family led by the Linendahls of Altamont. A dessert sharing will follow.

Admission is free to card carrying PTSA members and 50 cents for others. To obtain a membership card, call Nan Bonham, membership chairman, at 765-2438.

Anyone who would like to assist with the games or desserts may call 765-9371 or 765-4898.

## PTSA plans special meeting

The PTSA will hold its monthly meeting on Tuesday, Feb. 2, at Voorheesville Elementary School, beginning at 7:30 p.m.

The program, entitled "School Readiness," will include a video, a discussion by a panel of primary grade teachers, and a question and answer period. All are welcome.

The business portion of the meeting has been postponed.

## Voorheesville Ambulance dedicates new building

The Voorheesville Area Ambulance invites the community to join them in dedicating their new Voorheesville Ave. building on

Sunday, Jan. 31. The ceremony will begin at 1:30 p.m. The meeting room will be dedicated to the memory of the late J. August Berger, who helped found the squad and was instrumental in the training of ambulance personnel. Additionally, the stained glass window made by Gerry Condon, the squad's chairman of the board, and depicting the Star of Life, will be dedicated.

Captain Paul Jeffers welcomes everyone to stop by for the open house.

## Genealogy introduction slated

The New Scotland Historical Association will hold a on Tuesday, Feb. 2, at 7:30 p.m. at the Old New Salem School House Museum. During the meeting Charles Alford will present a program about "Genealogy for Beginners." All are welcome.

## Nursery school to hold lottery

On Monday, Feb. 1, the Community Nursery School of the First United Methodist Church of Voorheesville will hold a lottery to fill spaces in the 1988-89 program for four-year-old children. Applications must be submitted before the drawing begins at 7 p.m. in the church social hall. For information call Patti Cavaliere, registration chairman, at 765-3306 or the church office at 765-2895.

## Cheese distribution reset

Government cheese distribution day has been rescheduled to Friday, Jan. 29, from 9:30 a.m. until noon, at St. Matthew's Catholic Church, Mountainview Rd., Voorheesville. The event was originally scheduled for Friday, Jan. 22. Free cheese will be distributed to people who are presently receiving HEAP, Social Security, WICS, Unemployment or other assistance.

## Valentine program at library

Librarian Nancy Hutchinson is still collecting valentines for the annual "Valentine Heartline," sponsored by the Voorheesville Public Library. The deadline for submitting valentines, which will be distributed at area nursing homes, is Feb. 8.

## Library board plans meeting

Speaking of the library, the board of directors will hold its monthly meeting at the Voorheesville Public Library on Monday, Feb. 1, at 7:30 p.m. The meeting is open to the public.

## Play staged at church

The First United Methodist Church of Voorheesville will sponsor a presentation of the play "Mass Appeal" on Saturday, Jan. 30, at 7 p.m. in the church sanctuary.

The play about two priests' and

their different outlooks on life and the church will be presented by members of the Theological School of Drew University. Written by Bill C. Davis, the play had enjoyed a successful run on Broadway and has been made into a movie. Donations will be accepted. All are welcome.

## Boy Scouts making pancakes

Boy Scouts of Voorheesville Troop 73 will serve pancakes for supper on Saturday, Feb. 6, from 4:30 p.m. until 7:30 p.m., at the American Legion Hall. All are welcome.

## Family swim program resumes

Richard Freyer, director of the Voorheesville swim program, has announced that the Sunday family swim program will resume at the high school on Jan. 31 and will continue through the end of March. The fee for the program, which runs from 2 until 4 p.m., is \$1 per day for adults and 50 cents for children. For information call the high school at 765-3314.

In the event of inclement weather swimmers may listen to WGY for possible cancellations.

## Continuing ed brochure sent out in the mail

Area residents are reminded to keep watch for the continuing education brochure, which will soon be arriving in the mail. Registration will be held at the high school on Monday, Feb. 8, and Wednesday, Feb. 10, from 7 until 9 p.m.

## Village compiling directory

The Village of Voorheesville is again compiling a directory of residents, businesses, organizations and services in the area.

Any business omitted from the last directory or any new business owners who would like to be included may call the village office at 765-2692 as soon as possible.

## Tarullo plays basketball

Christy Tarullo of Voorheesville served as a guard and forward on the State University College at Geneseo's basketball team. Tarullo is a sophomore at the college.

## Snowshoeing explained

The history, equipment and techniques involved in the sport of snowshoeing will be discussed by Anita Sanchez at the Albany Public Library, Tuesday, Feb. 2, at 12:15 p.m. Sanchez, from the Five Rivers Environmental Center, will also display snowshoe equipment. People attending the talk may bring their lunch. Coffee will be provided by the Friends of the Library. For more information, call 449-3380.

## Women's workshops

The fourth annual legislative conference will be held Monday, Feb. 1, at the Empire State Plaza in Albany. Titled "Agenda '88," the day-long festivities begin at 10 a.m. Workshops on child care, housing options and health care will be held. The conference is open to the public. For more information, contact the state Division for Women.

## New date scheduled for TransAmerican

The TransAmerica Toast has been changed to Jan. 29 at 7 p.m. at the Sand Creek Middle School in Colonie. Originally, the event was to have been held on Jan. 22.

The TransAmerica Bicycle Trek is a 3400 mile cross-country fundraiser for the American Lung Association. At the toast, awards will be given to last year's participants, which includes Janet Rice of Delmar.

For information, call 459-4197.



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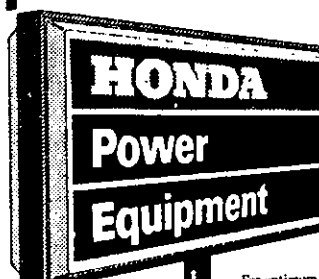
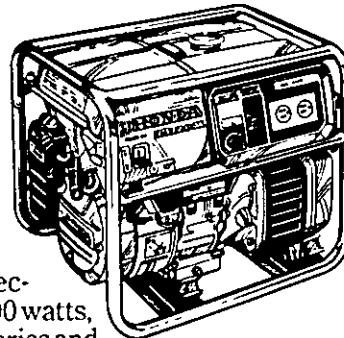
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# The law and New Scotland: the courts decide

## It's back to court on mine case

By Patricia Mitchell

The question of whether the Larned mine will be allowed to operate in New Scotland will be decided by a trial before a state Supreme Court judge, probably this spring.

As expected, New Scotland's zoning was upheld by the Appellate Division of State Supreme Court last week. The decision follows a recent ruling by the state's highest court, the Court of Appeals, that the state's mining law does not supercede local ordinances.

However, Thursday's unanimous ruling by the Appellate Division does send the case back to state Supreme Court to decide other issues. Among them are whether the town's amendment to the ordinance that denied mining on the land in question was legal.

New Scotland and Concerned Citizens for New Scotland Inc. were appealing ruling by Judge John McDermott that declared the town's zoning was preempted by the state's Mined Land Reclamation Law, giving jurisdiction on mining to the state Department of Environmental Conservation and allowing William M. Larned and Son, doing business as Voorheesville Sand and Stone, to continue mining 27 acres of the former Tall Timbers

Country Club between Hilton Rd. and Rt. 155.

Town Supervisor Herbert Reilly said the Appellate Division ruling was what was expected. "The real crux is what happens in Judge McDermott's court," Reilly said.

Sue Sutch, secretary-treasurer for Larned and Son, also said the Appellate Division ruling was expected, but the miners are looking forward to further hearings in state Supreme Court on the history of their bid to mine.

"We feel real confident on the merits of our case there," Sutch said.

Bob Morrison, chairman of Concerned Citizens, said he thinks the trial will simply result in finding that there is no basis for any further claims by Larned and Son to mine the land.

New Scotland amended its zoning ordinance in 1984 to allow mining in Low Density Residential and Industrial districts.

In his appearance before the five Appellate Division justices, Wayne Smith, attorney for the miners, argued that the town delayed a decision for 17 months and he believes his clients have vested rights since construction had already begun on the land in compliance with their state mining permit.

Larned and son applied for a special use permit to mine 27 acres between on the country club in April 1985 and a public hearing was adjourned without a date after more than three hours of testimony, objections and lively debate.

Then the New Scotland Town Board rescinded the special use of mining in the two zones where the mine is located in September 1986 but the town told his clients that the action would not affect their application, Smith said.

In December 1986 the planning board threw out the mining application without reconvening the public hearing, declaring that mining was an illegal use of the land because of the town board's earlier actions, Smith said.

The next step, Smith said, is examinations before the trial of witnesses that will be held in law offices. Then the trial before McDermott will be held by May or June, he said.

### Area residents elected to board

Delmar residents now serving on the Kenwood Child Development Center's board of directors include Jean Bave Kerwin, vice president, Daniel Colacino, Amy Schneider and Marie Zogg.

## Riester wins round, still town attorney

By Patricia Mitchell

New Scotland Supervisor Herbert Reilly says he is undecided what his next step will be now that a court has ruled that Fred Riester is still town attorney.

Riester, town attorney since 1980, sued the town and Reilly to keep his position until the town board is able to break a 2-2 deadlock and name someone to the post for the year. State Supreme Court Judge Robert Dorn ruled Thursday that Riester is the hold over town attorney under Section 5 of the state Public Officer's Law.

"I am pleased that the matter is now solved," Riester said. The suit can now be put behind him and the town board, and he said he was looking forward to working with the board again.

Riester also said he would like to continue as town attorney if the town board is able to break its deadlock.

While there were some reports after the ruling was handed down that Reilly would appeal, he said Monday he is undecided what the next step will be and that there may be another course of action besides going back to court. He declined to say what that was.

Reilly said the ruling does not

mean he will change his position against filling the fifth town board seat by a special election. With the board split along party lines, it appears that only the election or appointment of a fifth town board member could lead to a break in the deadlock and the appointment of a town attorney.

Reilly said he has no loss of respect for Riester, but that the town attorney is the supervisor's right hand. Reilly said it is hard to bounce back after being sued and he is now in an awkward position with Riester.

At its organizational meeting on Jan. 1, the four-member town board deadlocked on the town attorney appointment, as well as the zoning attorney, and was unable to appoint either position. Reilly, along with Councilman John Sgarlata, are supporting John Biscone, Reilly's campaign manager for the recent election and former supervisor of the Town of Coeymans. Republican Councilmen Wyman Osterhaut and Allyn Moak are backing Riester.

The town board is deadlocked because Reilly had to vacate his board seat when he was sworn in as supervisor.

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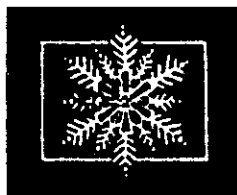
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# Eagles take some retribution

By John Bellizzi III

"This is like our second season, Bethlehem Central Wrestling Coach Rick Poplaski told his team last week about its upcoming tournaments. "One of the great things about this sport is the fact that you have these chances for retribution," he said.

BC got its retribution last Saturday when they outscored fellow Suburban Council power-

## Wrestling

houses, Saratoga, Shenendehowa and Burnt Hills to place second in the Saratoga Tournament. The Eagles had previously fallen to those teams on consecutive Wednesdays. Chris Saba, John Gallogly, Mike Mosley and Seve Guynup were the champs in

Saturday's games.

South Glens Falls was the champion in what Poplaski called "very close, tight" team scores. Peru came in third behind Bethlehem, and Saratoga came in fourth.

BC travels to Scotia for a double dual meet against Scotia and Guilderland, two of the Suburban Council's less formidable wrestling teams, on Thursday. Friday marks BC's last home meet of the extremely successful 1987-88 campaign. Amsterdam, which Coach Poplaski sees as "much improved" over past years, will come to BC for what Poplaski predicts to be "another really good match."

BC's last dual meet of the season is next week against Niskayuna. According to Poplaski that looks to be the closest meet left. The Suburban Council

Invitational tournament is at Shaker next weekend.

Burnt Hills defeated Bethlehem 36-26 in a close dual meet between strong rivals Wednesday. US

Wrestling at 91 pounds, ninth grader Mike Ehrlich opened the dual meet for the Eagles. Bethlehem's only athlete in this weight class, Ehrlich is in only his first season on the mat so he is often matched against older and more experienced opponents at the varsity level. That was the case with Burnt Hills, and he was taken down and pinned in the first period.

Kevin Schoonover, a sophomore in his first year on the varsity team, lost his bout by a 16-1 technical fall in the third period.

At 105 pounds, Pat Leamy's match ended in a 4-4 tie. Leamy, a junior in his third varsity season, had to wrestle with the handicap

of a finger injury sustained earlier in the week. The draw put BC on the scoreboard with two points, trailing Burnt Hills by 12. At the Saratoga tournament, Leamy came in fourth.

Eric Brown earned Bethlehem's first victory of the dual meet against Burnt Hills with a 7-5 decision. Brown, a 112-pound eleventh grader in his second varsity season, started off strong in his bout, taking his adversary down and earning two near-fall points in the first period, giving him a 4-0 lead. The final score was 7-5. At this point, BC was trailing in team score 14-5. Brown placed third at the Saratoga Tournament on Saturday.

In the 119 pound bout, junior Mike Leamy was taken down in the final seconds of the match to lose 4-2. Tom Nyilis only scored one point compared to his adversary's six in the 126 pound weight class, resulting in another decision in Burnt Hills favor. John Gallogly picked up a victory for the Eagles at 132 with a 6-2 decision. Gallogly escaped in the first period, reversed his opponent in the second, and earned three near fall points in the third.

Chris Saba augmented his undefeated record to 17-0 for the season with a pin at 138. Two takedowns and three back points gave Saba a 7-1 lead in the first period. Saba took down his opponent and decked him 3:22 into the match, narrowing the Spartans lead to 20-14.

At 145 pounds, Paul Vichot tied the score 2-2 in the second period of his match with an escape and a penalty point, but his opponent scored five in the third to win 7-2. Tom Morrison was winning his 155 pound match 2-1 after the first period, but his opponent quickly seized the position of advantage and decided him 11-3.

At 167, senior Mike Mosley was defeated for only the second time this season, 11-6. But Jim Hoffman brought Bethlehem back into the meet by pinning his opponent in a minute and 25 seconds at 177 pounds. Hoffman placed fourth at the Saratoga Tournament. Steve Guynup won by fall at 215, with one second remaining in the first period, closing the team score gap to 30-

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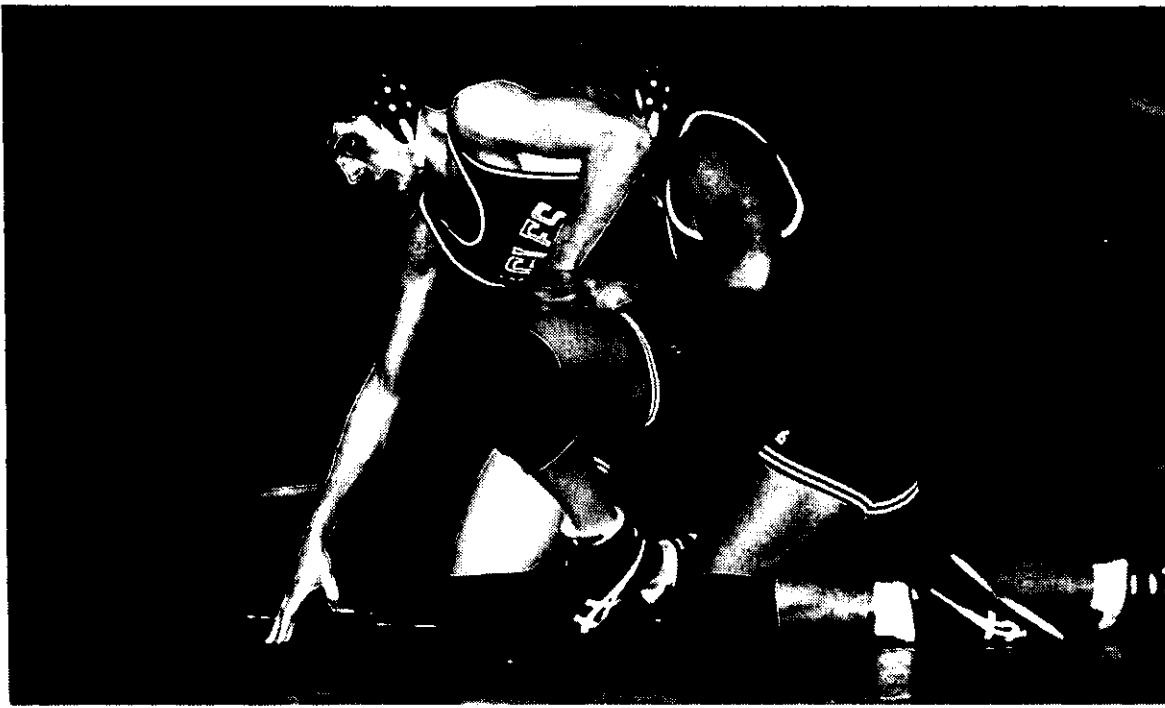
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Tom Nyilis, left, wrestling for Bethlehem Central, tries to reverse his opponent, Chris Delano of Burnt Hills. *David Pierce*

26. Superheavyweight John Reagan was reversed in the second period and pinned to end the dual meet in Burnt Hills favor, 36-26.

Bethlehem's JV team also had a tough dual against the Spartans, only pulling out four victories, but had a tremendous showing at the Colonie JV Tournament on Saturday. The freshman modified wrestling team continued a fine season as the team's seventh and eighth graders demolished Guilderland last Friday.

### RCS spikers keep streak

By Kim VanDerzee

"They played two good games," said Coach Ron Racey of his RCS volleyball team's week.

The Ravena spikers, who are on their way to a Colonial Council championship, won games against Tamarac and Northern Adirondak. Tammy Samsel and Cris Gerg led the Indians in offense, with the help of setters Dawn Dinardi and Theresa Darlington. Lisa Ray led the team defensively with ten blocks on the day.

The first game was a rematch between the Indians, who won the previous match, and Tamarac. RCS won in two games, 15-2 and 15-12.

The second game Ravena played the formerly undefeated Bobcats of Northern Adirondak. Coach Racey called it the "toughest competition they've seen all year, although they won in two games, 15-10 and 15-13.

### Clarinet taken at school

A clarinet and case were reported stolen from the Bethlehem Central High School music room Thursday, Bethlehem police said. The instrument, worth \$750, belonged to a student and was taken during the school day, police said.

## Birds pinned by Cobleskill

By Matt Bates

The Voorheesville wrestling team had just one match last week and unfortunately came out on the short end. The Birds were toppled by Cobleskill, 39-22.

Despite the loss, some excellent performances were turned in. Tom Ravida won a decision at 132. At 138, Matt Cillis overpowered his opponent in a 9-1 decision victory. Rick Leach also won a decision at 145. He nudged his opponent, 3-2. John Traudt registered a pin for the Birds. He dominated his match and had the pin in just over one minute.

Last weekend, the team placed sixth at the Suffern tournament. At 177 pounds, Traudt won the

prestigious event with two pins and a decision victory in the finals. His record now stands at 18-1. Chris Dell'Acqua, Cillis and Ravida all placed fourth and Bob Blanchard and Leach placed sixth.

### Delmar man loses gun skiing in New Scotland

Bethlehem police said that a Delmar man reported Wednesday that he lost his handgun while cross-country skiing in New Scotland.

The gun was lost Sunday, Jan. 10, while the man was skiing at the Bethlehem Sportsman's Club in New Scotland, police said.

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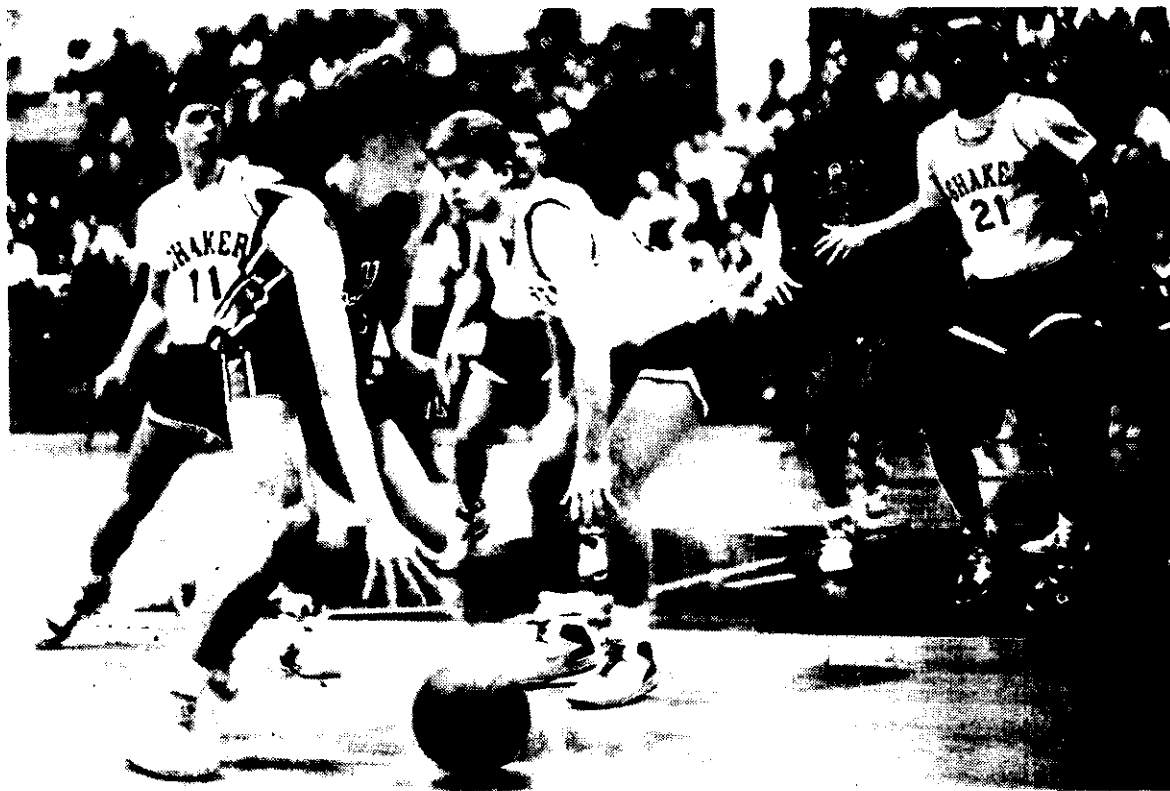
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The Spotlight — January 27, 1988 — PAGE 31



BC's Jeff Hawley drives towards the hoop during the Eagle's game against Shaker last week. R.H. Davis.

## Stubborn Cohoes falls to Birds

By Rick Leach

After getting off to a 2-8 start, the Voorheesville boys basketball team has won two out of their last three games and has started to play the all season long. The squad's latest triumph was a 60-45 win over a Cohoes team that was previously 5-3 in the Colonial Council. The Tigers had beaten the Blackbirds by a 51-50 score in a game marred by controversy, and the Birds were looking for redemption.

The Blackbirds got a few good leads in the early going, but they could not hold on to them, as every time they grabbed an advantage a few errant turnovers or bad shots would let the Tigers right back into it. A good reason for this was because of Cohoes' relentless hustle and pressure.

"As limited as they may be," they always hustle to the ball and put up a solid effort," said Blackbird-coach Bob Crandall. Voorheesville went up by three at halftime and five at the end of

three quarters. In the final quarter, they did something they haven't been able to do all year — make foul shots. The hosts connected on 15 of 18 from the charity stripe, well above their season average. This made the Tigers force some three-pointers which wouldn't go, and the Blackbirds put them away.

Marty Gordinier led the group in scoring with 12 points, while John Lawrence added 11. Gardner Foster and Ed Sapienza also added ten apiece. Junior Kevin Davis came off the bench to contribute some solid offensive work and some strong rebounding, a part of Voorheesville's 52-21 edge on the boards.

This week Voorheesville played host to Mechanicville on Tuesday and will travel to Lansingburgh on Friday. Mechanicville has battled for first place all year long, and handed the Blackbirds an 80-46 embarrassment the first time around. Lansingburgh is a much improved team that knocked off the Birds 62-54 at Voorheesville.

## RCS upsets Lansingburgh

By Josh Curley

The RCS basketball team came up with a big Colonial Council upset last week, beating Lansingburgh in an away game. This coming after losing to the Knights at home earlier this season.

The Indians handled a hot Lansingburgh squad that attempted a desperate comeback late in the fourth quarter last Friday. The final score was 51-48. Mike Frazzetta, Ravena's only starting senior, added a lot to the team's win with 14 points, exceptional rebounding and good defense.

"Mike really shut their big kid down in the fourth quarter," said Coach Jim Corham, referring to Lansingburgh's 6-2 Chuck Snyder, who was held scoreless for the entire fourth quarter. Snyder tallied 17 points in the game. Corham said the difference between Ravena's last meeting with Lansingburgh and earlier this season was better shooting and that Bob O'Neill, Dave Cary, Phil Nicewonger and Frazzetta were able to control the boards. Jason Tucker scored twelve points and Tony Johnston had

eight, including two three-pointers.

Earlier last week RCS faced Council leader Mechanicville. The game was closer than anyone expected, finishing 63-53 in the Red Raiders favor. "The kids went in, played hard and had a good time. I'm happy about that," said Corham. Despite Mechanicville's Kevin Saunderson's 32 points, the Indians held the rest of the team to single figures. Tucker and Nicewonger had 14 points while Johnston scored nine.

Ravena's current record stands at 1-10 in the league and 2-13 overall.

The Indians faced Watervliet Tuesday and will travel to Waterford Friday.

## Owl talk at Five Rivers

An evening presentation and walk will be held at the Five Rivers Environmental Center in Delmar Wednesday, Feb. 10, at 7 p.m. The indoor/outdoor program, entitled "Owl Be Seeing You," will be led by center naturalists and will include fact and fantasy about the story of owls. Participants should dress for the outdoors. For more information, call 453-1806.

## Guilderland looms again for BC

By Lisa D'Ambrosi

Last week's tough loss to Shaker not only derailed the Bethlehem basketball team's winning streak but also left the Eagles tied for first place, with Guilderland in the Gold Division, making Friday's game all the more important.

The Eagles now have a 7-3 league record and a 10-5 overall record. They will travel to Guilderland Friday to decide the division lead. Game time is 6:30 p.m.

Previously this season, the Eagles have lost to Guilderland

once and won once in the finals of the Helderberg tournament.

Saturday's 92-82 loss to Shaker, a fifth place Blue Division team, may have been a letdown for the Eagles, but gave Shaker an emotional uplift. They have a 5-5 league record and are 8-8 overall.

Point guard John Peyrebrune scored four three-pointers, as did Kyle Snyder and Jeff Hawley. Todd Wright scored 25 points,

Peyrebrune had 17 points and Jim Blendell had 14.

Earlier in the week, BC had no trouble handling Niskayuna, 61-52, to run its streak to seven wins. Wright had 24 points and Jeff Hawley scored 15. Strong free throwing in the final stanza helped the Eagles pull away at the buzzer.

*In Delmar The Spotlight is sold at Elm Ave. Sunoco, Handy Andy, Tri Village Drugs, Stewarts and Tool's*

**THE HOME TEAM**

By Tom Kuck  
Broker Manager

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# Down for Cohoes, Lady Birds bounce back against Albany

By Matt Hladun

It was the highpoint and the lowpoint of the season, all in one week, for the Voorheesville girl's basketball team.

The girls played a weaker Cohoes team on Tuesday and one of the best teams in Section 2 girl's basketball, Albany High. The results were opposite of what was expected.

The girls went into Tuesday's game knowing that the game against Cohoes would not be much of a battle. After all, they had a very easy game against Cohoes the first time these two teams met.

As the game progressed, it seemed that it would be the Blackbirds who would once again defeat Cohoes. At the close of the third quarter, they had a comfortable nine point lead. Unfortunately for the Birds, they could not get it going in the fourth. The lead was cut to one after a 10-2 run by the Tigers. The only points that Voorheesville could get were two foul shots. This run included 12 missed shots in a row from the field by the Blackbirds. With 50 seconds left in the game, Erica Kehn hit a layup giving Cohoes a one point, 34-33 victory.

The final statistics showed the

## Basketball

Voorheesville let-down. The team committed 29 turnovers and let Cohoes outscore them 12-2 in the final quarter. Tricia Carmody, who scored 33 points against Holy Names, was held to only 11 points.

Another unfortunate happening was that first place Lansingburgh lost to Holy Names. If Voorheesville had won they would have been only one game behind the Knights.

On Friday, it seemed that Voorheesville had a lot to prove against Albany High. It also seemed that the girls had a lot to prove to themselves after the loss on Tuesday. They went out and completely dominated Albany, a team that is undefeated in one of the most prestigious conferences, the Big Ten.

The girls played what Coach Frank Carrk called a "perfect game." They controlled the game and played good team defense. The defense held Albany's top scorer, Tanya Hansen, to 12 points, eight points under her average.

The Birds outscored the

Falcons 16-6 in the third quarter, with Carmody and Kim Sullivan combining to score ten of them.

In the fourth quarter, the show was taken over by Jen Elliott. She scored all of Voorheesville's nine points. Near the end of the game, it was evident that Voorheesville, a Class C school, was going to upset Albany High, a Class A powerhouse. The final score of the game was proof of the upset, with the Blackbirds winning 41-30.

This week the girls had one game on their schedule, taking a 6-3 second place record into Tuesday's game against a very challenging opponent, Mechanicville.

## Area residents serve on board

Diedre Dineen Morgan of Glenmont has been elected president of the board of directors of the Next Step, an alcoholism recovery home in Albany. Doris Davis of Delmar was elected recording secretary of the board.

Other members of the New Step board of directors include Helen Harris and Katherine Loucks of Glenmont, Lucille McCabe and Nevanne Merrill of Delmar, and Julie Nelson of Slingerlands.

# BC track impressive at season's start

By Jacqui Steadman

It has been an impressive season for Bethlehem's indoor track team so far.

The schedule began just before Christmas at a meet in which Kelly Ross tied her Section 2 high jump record at 5 foot 6 3/4. After each meet, an outstanding performance award is given to the girls and boys who have had excellent showings. In this meet, the honor was given to Stephen Conolly who jumped a 41 foot 2 triple jump, the top triple jump in the section this season. Chris Cooke also had an outstanding meet, jumping at 31 foot 10 triple jump, the third best in Section Two this season.

The next meet was at RPI, where BC would have won, but no team score was kept. Once again, Ross had a superb meet, high jumping 5 foot 6. Julie Hammer, Kathy Saba, Dave Dale, Brendan Kearse and Brendan Mitchell all had terrific meets and were awarded the meet outstanding performance.

Troy, Holy Names, CBA, Burnt Hills and Gloversville were the next opponents for the Eagles. At this meet, the boys took third and the girls came in second, missing first by only three points. Great runs were turned in by Jason Dubois and Saba.

The team was then looking forward to the Dartmouth Relays, but unfortunately snow forced a cancellation. A few of the team members did attend the relays on

their own, and of the few who attended, Conolly had the strongest showing, taking sixth in the triple jump.

On Jan. 11, The Eagles went up against Shaker, Troy, Greenville, Bishop Gibbons and Cohoes. The boys took second and the girls won the competition. According to Coach Cameron, "all the athletes are working hard in anticipation of the tougher part of their season, which is coming up."

Many members of the team have qualified for the Williams College Relay Meet on Jan. 30. Among the qualifiers is the team of Kearse, Mitchell, Conolly, Ian Berry and Craig Isenburg. Seeded second in the triple jump is the team of Conolly, Matt Denin and Bob Dillon. Ross, Debrah Cousins and Meghan Conolly will represent

the girls in the triple jump and they are the top seed in their event. In the high jump, Ross, Cooke and Cousins have qualified and the team of Hammer, Saba, Amy Smith and Cousins will compete in the distance medley relay. Bethlehem will be sending one more top seed to the meet as Saba, Cousins, M. Conolly and Hammer will run the sprint medley relay.

All in all, BC's indoor track team seems to be very strong with Ross, who was ranked as high as fourth in the nation in the high jump last year, Saba who is currently ranked second in the 1500 in Section Two.

# BC girls fade against Nisky

By Bill Dixon

The week started out rudely for girl's basketball at Bethlehem Wednesday as the team hosted, and lost, a Gold Division tie breaker against Niskyuna.

But a win over Shaker later in the week left the Eagles in the thick of the chase.

Against Niskyuna, said Coach Gene Lewis, "We played really well in the first half. It looked like we were going to do it. I don't know what happened. I guess we were just outplayed."

Close one-to-one coverage gave the game a fast and unpredictable pace that held all the way through the second quarter. By the end of the half, Niskyuna was trailing, but only by two points, 23-21. People in the stands had seen good plays on both sides, one of which was a ball saved from the out-of-bounds by Lynette Stracke, who

managed to throw it to ready teammate Julie Francis who sank it from the three point line with no more than six seconds remaining in the quarter.

The third quarter saw a tremendous rally from Niskyuna, lead by a nearly unstoppable Lea Sparagan. The Eagles were only able to score nine points to their opponents 20. Additional trouble with fouls and bad shooting plagued the Eagles until the game ended at 45-60.

If Bethlehem needed something to get back the confidence derived by a 7-3 league record, a not-so-demanding game with Shaker last Friday may have been just the answer. Even with three players either injured or away, Shaker still wasn't able to shut them out.

"Everybody pulled together really well," said Lewis. "We got off to a fast start. It was just a matter of letting people play, mixing things up."

Although Bethlehem's "experimentation" may have cost the team some points, the final score was 58-36.

This Saturday the team faces Guilderland, which may yet prove to be one more test of exactly that kind of potential the team has.

## Koff reelected chairman

Robert Koff of Delmar, dean of the school of education at the State University at Albany, has been reelected chairman of the New York State Educational Conference Board.

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# Knicks' top swimmers return BC puts unbeaten record on lines against Albany

By Stephen A. Smith

The Guilderland-Voorheesville combined swimming team walked away from last weeks competition with a loss to Burnt Hills and a win over Amsterdam-Fonda.

Both meets were hard-fought by the Guilderville Knicks as their star swimmers were back in prime form. Senior Kevin Tyrrell and junior Gary Washburn, both back from illnesses, helped to carry the Knicks.

Guilderville opened the week with an away meet against Burnt Hills. Although Burnt Hills won the overall meet 45-31, the Knicks saw outstanding performances from Tyrrell and Washburn. Tyrrell claimed victories in the 50 freestyle and the 500 freestyle while Washburn was able to win the 200 freestyle and the 100 butterfly events. The relay teams for Guilderville lost two very close races. Burnt Hills is a Class A school with some extraordinary swimmers on its team, so it was a

## Swimming

leaning and growing meet for the Knicks.

Trying to end the week on a good note, the Knicks breezed past Amsterdam-Fonda by a score of 50-26. The Knicks opened the meet with a win by their sectional hopeful relay team consisting of Washburn, Tyrrell, Scott Bowden and Barry Turek. Washburn then posted a victory in the 200 freestyle event.

And Tyrrell showed why over 15 major colleges are begging him to attend their schools. Winning the 200 individual medley and the 100 freestyle, Tyrrell wiped away almost any chance Amsterdam-Fonda had of winning this meet.

Another reason this Guilderville Knicks teams has been such a surprising success is the contribu-

tion from the youth on the team. David Washburn, younger brother of Gary, was able to win the 500 freestyle event, which is one of the hardest vents in a meet. Adding insult to injury, Gary Washburn came back to win the 100 freestyle. Once again Coach Larry Dedrick looked to his powerful youth to put the final nails in Amsterdam-Fonda's coffin. The relay team of Matt Kost, Turek, Gary Washburn and Joe Tyrrell, younger brother of Kevin, were able to end this meet just how it started with a big win by the relay team.

Coach Dedrick is eager to prove just how good this team really is. Guilderville will enter this week with a record of 4-7 and has two home meets, one Tuesday and one Friday.

*In Glenmont The Spotlight is sold at Grand Union, CVS, Glenmont 5 A's, Cumberland Farms, Heath's Dairy, Van Allen Farms and Three Farms Dairy.*

By Sarah Scott

BC's boys varsity swim team has clinched its last four meets to remain undefeated. Their record stands at 8-0.

Two weeks ago, Bethlehem swam against Hudson and Saratoga, in what Coach Ken Neff deemed "good meets". Last week, BC claimed the other two victories, one against Shenendehowa and one against Glens Falls.

The score of the Glens Falls meet was 91-56. Neff said, "There were really solid swims across the board." In the 200-yard IM, Brink Hartman dropped four seconds off of his personal best to take first place in 2:13.01. Another personal best was swum by Justin Baird who placed second in the 200-yard and 500-yard freestyle. His times were 1:58.0 and 5:01.0 respectively. In the 100-yard backstroke, Camaron O'Connor placed first in 1:02.6. Chris Drew won the 50-

yard freestyle in 22.1 and the 100-yard freestyle in 49.6. Chris Engstrom swam a personal best in the 500-yard freestyle in 5:19.0.

In the Shenendehowa meet, Engstrom had a personal best in the 200-yard freestyle win 1:58.0.

This week, BC will swim against Scotia-Mohonasen at home on Wednesday (today) and Albany High on Thursday. The Scotia-Mohonasen meet will not be exceedingly difficult, but the Albany meet will be quite tough. At the beginning of the season, Albany High was picked to beat Bethlehem. Bethlehem lost many of its starting swimmers last year, but Albany High did not.

"They will give us a good run for our money, but it really comes down to who wants it more," said Neff.

*In Feura Bush The Spotlight is sold at Houghtaling's Market*

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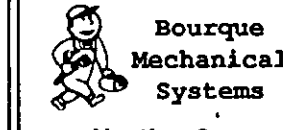
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 NOTICE IS FURTHER GIVEN that the Town Board of the Town of Bethlehem will conduct a public hearing on the aforesaid Local Law No. 1 at the Town Hall, 445 Delaware Avenue, Delmar, N.Y. on the 10th day of february, 1988 at 7:30 p.m. at which time all interested persons will be heard.  
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241 Delaware Ave./439-2494

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163 Delaware Ave./439-1882

# OBITUARIES

## Arthur F. Boynton

Arthur F. Boynton, 78, a former Voorheesville resident, died Monday, Jan. 18, in Jess Parrish Memorial Hospital in Titusville, Fla.

He was born in Slingerlands and lived in Voorheesville until 1957 when he moved to Biglerville, Penn. He moved to Titusville in 1975, when he retired from Duffy Mott in Biglerville.

He was a former member of the New Scotland Presbyterian Church.

He is survived by his wife, Florence Boynton; a daughter, Joyce Lavery of Yorktown Heights, N.Y.; a brother, Elmer D. Boynton of Holley, N.Y.; and three grandchildren.

Burial will be in Memory's Garden Cemetery in Colonie. Arrangements were made by the Reilly and Son Funeral Home in Voorheesville.

Contributions may be made to the American Lung Association.

## Robert Ragona

Robert Ragona, 77, of Delmar, a World War II veteran, died Thursday, Jan. 21, in the Albany Veterans Administration Hospital.

He was born in Brooklyn, N.Y., and was a retired furniture salesman for John Wanamaker in New York City.

He was an Army Air Force veteran of World War II.

He is survived by his wife, Helen Spinola Ragona; a daughter, Christine Tonini; two sons, Lawrence C. Ragona and Robert A. Ragona; two sisters, Emily Milora and Clara Nobile; and nine grandchildren.

Burial will be in Bethlehem Cemetery in the spring. Arrangements were made by the Applebee Funeral Home in Delmar.

## Frederick F. Peters

Frederick F. Peters, 82, of Slingerlands, a former president of the National Savings Bank, died Thursday, Jan. 21, in Childs Nursing Home after a long illness.

A long-time area resident, he was a former president and trustee of the National Savings Bank in Albany, retiring in 1972 after 50 years with the bank.

He was a member of the First United Methodist Church and the Second Milers Club in Delmar. He was a Paul Harris Fellow of the Albany Rotary Club and a member of the Fort Orange Club in Albany.

He was an Army veteran of World War II.

He is survived by a brother, William F. Peters of Albany.

Service will be held at the convenience of the family. Arrangements were made by the Applebee Funeral Home in Delmar.

Contributions may be made to the Alzheimer's Disease and Related Disorders Association, Albany.

## Anna Mae Knapp

Anna Mae Knapp, 76, a former South Bethlehem resident, died Wednesday, Jan. 20, in Chandler, Ariz.

She was a longtime South Bethlehem resident, moving only recently to Chandler. She was the wife of the late George A. Westervelt Sr. She was a homemaker.

She is survived by a son, George A. Westervelt of Chandler, Ariz.; two grandchildren and five great-grandchildren.

Burial will be in Mt. Pleasant Cemetery in South Bethlehem in the spring. Arrangements were made by the Applebee Funeral Home in Delmar.

## Leland Wright

Leland Wright, 77, of Delmar died Saturday, Jan. 16, in St. Peter's Hospital after a brief illness.

He was born in New Scotland and was a long time Delmar resident. He was a retired self-employed mason. He was the husband of the late Ester Wright.

He is survived by two sons, Leland Scott Wright of Schenectady and Edwin C. Wright of East Berne; a daughter, Olive Hallenbeck of Esperance; two sisters, Hazel Johnston and Grace Oakley of Delmar; and 14 grandchildren.

Burial will be in the spring at the Bethlehem Cemetery. Arrangements were made by the Applebee Funeral Home in Delmar.

Contributions may be made to either the Cancer Fund or the Delmar Rescue Squad.

## Leo A. Burke Jr.

Leo A. Burke Jr., 55, of Delmar, a retired state worker, died Thursday, Jan. 21, at St. Peter's Hospital after being stricken at his residence.

A longtime Delmar resident, he retired in 1980 from his position of senior real property specialist with the state Department of

Mental Hygiene. He worked for the state for 25 years.

He was a graduate of the Christian Brothers Academy in Albany.

He is survived by his wife, Patricia M. Burke; two daughters, Lizbeth Nickel of Albany and Mary Rosinski of Cohoes; four sons, Leo A. Burke III of Cossackie, Timothy J. Burke of Delmar, William A. Burke of Slingerlands and Thomas F. Burke of Delmar; a sister, Elizabeth Mahoney of Albany; four brothers, William Burke of Brattleboro, Vt., C. Thomas Burke of Port Everglades, Fla., Paul E. Burke of Warrensburg and Patrick Burke of New York City; and four grandchildren.

Burial was in St. Agnes Cemetery in Menands. Arrangements were made by the Daniel Keenan Funeral Home in Albany.

Contributions may be made to St. John's Project Lift Inc., Albany.

## Harold G. Radliff

Harold G. "Hap" Radliff, 73, of South Bethlehem, a retired Callanan Industries employee, died Sunday, Jan. 24, in St. Peter's Hospital in Albany.

He was a lifelong South Bethlehem resident and worked for Callanan Industries in South Bethlehem as a truck driver for 37 years, retiring in 1975.

He was a member of Teamsters Local 294 of the International Brotherhood of Chauffeurs and Warehousemen.

He was a member of the Sunshine Senior Citizens and the South Bethlehem United Methodist Church.

He is survived by his wife, Ruth Moak Radliff; a daughter, Judith Homand of Uncasville, Conn.; two sons, Charles H. Radliff of South Bethlehem and Dennis G. Radliff of Delmar; two brothers, Alfred Radliff of Ravena and Frank Radliff of Oxford, Ala.; a sister, Hilda Pemberton of Ravena; and 11 grandchildren.

Burial was in the Mount Pleasant Cemetery in South Bethlehem. Arrangements were made by the Applebee Funeral Home in Delmar.

Contributions may be made to the Bethlehem Volunteer Ambulance Service.

## Bethlehem property taxes are due Feb. 1

Bethlehem property owners are reminded that the deadline for payment of the 1988 property tax is moved back to Feb. 1 because the usual due date of Jan. 31 falls on a Sunday in 1988.

Receiver of Taxes Kenneth P. Hahn reminds owners that payments may be made at Bethlehem Town Hall until 5 p.m., Monday, Feb. 1, or mailed to 445 Delaware Ave., Delmar, also by Monday. All mail received on Tuesday morning, Feb. 2, will be honored without a penalty.

Those electing to defer payment until after Feb. 1 may do so but do incur a one percent late charge starting Feb. 2 and may also be paid in March at a total penalty of two percent additional over January's amount.

All bills must be paid by April 1, when a five percent late charge is invoked and unpaid bills are transferred to Albany County for late payment.

## Delmar garage robbed

Bethlehem, police said \$510 was stolen from the office of Bleau's Towing Service on Elm Ave. in Delmar between Sunday and Monday, Jan. 17 and 18. The theft was reported to police on Thursday.



Troop 58's two newest Eagle Scouts are Ken Newkirk, second from left, and George Tanner. The proud parents are Kathy Newkirk, left, Maria Menia and George Tanner. The scouts received their awards Sunday, Jan. 10, during a ceremony led by Scoutmaster Charles Manning.

## Tanner, Newkirk win Boy Scout award

Eagle Scout, the Boy Scouts' highest rank, was awarded to George Tanner and Ken Newkirk of Boy Scout Troop 58 at a ceremony at the American Legion Blanchard Post on Jan. 10. The award was presented by scoutmaster Charles Manning, assisted by the guest of honor, former Scoutmaster J.C. Ross.

Only two out of every hundred scouts attain the rank of Eagle Scout. To get this title, a boy must earn 21 merit badges, spend at least six months in leadership positions in the troop and

complete a project which benefits the community.

Tanner, a 1987 graduate of Bethlehem High School, is now a pre-med student at the State University at Cortland. His Eagle project was installing fifty bluebird boxes on the land adjacent to the Five Rivers Center, encouraging the birds to return to the area.

Newkirk, an electrical engineering student at Clarkson University, is a 1987 graduate of Ravena-Coeymans-Selkirk High School. His Eagle project was improving the trail system on Van Rensselaer Forest Preserve land.



## FIRE FIGHTERS CORNER

Isabel Glastetter

Date	Department or Unit	Type Call
Jan. 14	Delmar Rescue Squad	Personal Injury
Jan. 14	Delmar Rescue Squad	Medical Emergency
Jan. 14	Delmar Rescue Squad	Medical Emergency
Jan. 15	Delmar Fire Dept.	Structure Fire
Jan. 15	Delmar Rescue Squad	Standby
Jan. 15	Bethlehem Ambulance	Auto Accident
Jan. 15	Bethlehem Ambulance	Medical Emergency
Jan. 15	Bethlehem Ambulance	Medical Emergency
Jan. 15	Delmar Rescue Squad	Heart Attack
Jan. 15	Delmar Rescue Squad	Medical Emergency
Jan. 15	Delmar Rescue Squad	Medical Emergency
Jan. 16	Delmar Rescue Squad	Heart Attack
Jan. 17	Delmar Rescue Squad	Medical Emergency
Jan. 17	Delmar Rescue Squad	Unresponsive Patient
Jan. 18	Delmar Rescue Squad	Structure Fire
Jan. 18	Delmar Rescue Squad	Standby
Jan. 18	Bethlehem Ambulance	Personal Injury
Jan. 18	Bethlehem Ambulance	Medical Emergency
Jan. 18	Delmar Rescue Squad	Personal Injury
Jan. 18	Delmar Rescue Squad	Medical Emergency
Jan. 19	Delmar Rescue Squad	Medical Emergency
Jan. 19	Bethlehem Ambulance	Auto Accident
Jan. 19	Delmar Rescue Squad	Auto Accident
Jan. 19	Slingerlands Rescue	Rescue Call
Jan. 19	Selkirk Fire Dept.	Standby
Jan. 20	Bethlehem Ambulance	Auto Accident
Jan. 20	Bethlehem Ambulance	Personal Injury
Jan. 20	Delmar Rescue Squad	Medical Emergency

There will be an open house to see the new ambulance building for the Voorheesville Area Ambulance on Sunday, Jan. 31, from 2 to 4 p.m. There will be a dedication ceremony at 1:30 p.m.

To contribute items to Fire Fighters Corner call Isabel Glastetter at 439-2627.

## Two women charged for marijuana possession

Bethlehem police said they arrested two Glenmont women and charged them with unlawful possession of marijuana after stopping their car on Delaware Ave. Saturday.

A small pipe, small bag of marijuana and three marijuana cigarettes were found in the car, police said. A third passenger in the car, a Glenmont youth, was not charged.

## Delmar store break-in

An unknown amount of money was stolen from Handy Dandy Cleaners in Delmar during the early morning hours Thursday, Bethlehem police said.

The theft was discovered by police at 12:40 a.m. The thief is believed to have entered the building through plywood covering the rear door police said. Store owners believe \$35 to \$40 was taken, police said.



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Samuel and Hilda Ginsburg

## Ginburgs celebrate 50th

Samuel and Hilda Ginsburg of Delmar celebrated their 50th wedding anniversary and renewed their marriage vows on Dec. 13, 1987 at Congregation Beth Abraham Jacob.

The service was followed by a dinner given by their four children, Mrs. Doris Robinson of Guilderland, Mrs. Elaine Klein of

Niskayuna, Linda Van Ballenberghe of Juneau, Alaska and Jack Ginsburg of Springfield, Va. The Ginsburgs have nine grandchildren.

Samuel Ginsburg is retired from his duties as a supervisor at the Fort Orange Paper Company. Hilda Ginsburg is retired from the New York Higher Education student loan department.

### Camera club honors artists

Among area photographers to receive awards during the December meeting of the Delmar Camera Club were Irwin Sanders, Gerald Miller, Sally Whitcomb, Florence Becker, Sheila Schlawin and Abbott Little.

### Chingachgook expands wilderness programs

The YMCA's Camp Chingachgook is expanding its wilderness program to include winter, spring and summer offerings beginning in February.

Winter offerings for those over 15 years of age will include mountain ascents, backcountry skiing and snowshoeing in day and evening workshops.

A canoe trip is planned for paddlers between the ages of 13 and 17 during the April school vacation.

Two four-week sessions will be offered during the summer and will include backpacking, introductory rock climbing, paddling and rafting.

For information call 374-9136.



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Village Shop, Delaware Plaza, 439-1823 FREE GIFT for registering.

### Invitations

Johnson's Stationery 439-8166. Wedding Invitations, Announcements, Personalized Accessories.

Paper Mill Delaware Plaza, 439-8123. Wedding Invitations, writing Paper, Announcements. Your Custom Order.

### Entertainment

Music—Put the accent on your occasion with SOLO GUITAR MUSIC for the discerning musical taste. Ref. available. 459-3448.

**HARP**—The unique touch for your special occasion. Flute, guitar, vocals also available. 463-7509.

### Honeymoon

Delmar Travel Bureau. Let us plan your complete Honeymoon. We cater to your special needs. Start your new life with us. Call 439-2316. Delaware Plaza, Delmar.

### Jewelers

Harold Finkle, "Your Jeweler" 217 Central Avenue, Albany. 463-8220. Diamonds — Handcrafted Wedding Rings.

### Photography

Gordon Hamilton's Candid Photography. South Bethlehem. Complete wedding & engagement photos. Special occasions, children, portraits. Home or studio. 767-2916.

### Receptions

Normanside Country Club, 439-5362. Wedding and Engagement Parties.

### Rental Equipment

A to Z Rental, Everett Rd., Albany. 469-7418. Canopies, Tables, Chairs, Glasses, China, Silverware.

### Volunteers needed

Volunteers are needed to answer phones and file patient paperwork at the colorectal cancer screening program, sponsored by the American Cancer Society. The program will be held at the Albany Medical Center on weekdays from Feb. 15 to March 19, from 10 a.m. until 2 p.m. and from 6 until 8 p.m.

For information call 438-7841.

### Pot luck dinner set by Hearing Endeavor

Hearing Endeavor for the Albany Region (HEAR) will hold a pot luck dinner at its monthly meeting Jan. 28 at 6:30 p.m. in room K226 of the Albany Medical Center Hospital. The dinner is open to the public and newcomers may bring a dish to share.

HEAR, which was organized to serve the needs of those who cannot hear well, meets the first Thursday of every month. Emotional, technical and educational aspects of hearing impairment are explored through group discussions, guest speakers and workshops. For information, call 445-4535.

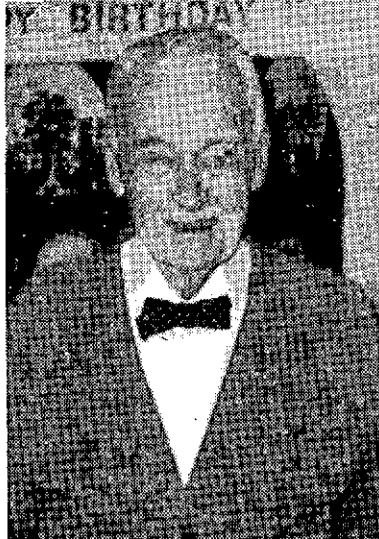
### Lifeguard exams to be held by state

Examinations for persons interested in working as lifeguards at Department of Environmental Conservation facilities for next summer will be held at the state University at Albany Physical Education Center Sunday, Jan. 24 from 9 a.m. to 1 p.m.

The examination will test lifesaving skills and CPR skills.

All applicants must be at least 17 years of age; possess valid American Red Cross certification in Advanced Lifesaving, Lifeguarding or water safety instructor, CPR, and Multi-Media Standard First Aid; pass the DEC test; have a personal interview with DEC; submit certification of physical ability to perform lifeguard duties; and have 20/40 uncorrected vision in each eye.

For information call 457-2500.



Winthrop P. Robinson

### Celebrates 90 years

Winthrop P. Robinson, longtime Delmar resident, recently celebrated his 90th birthday at a reception held by his two daughters.

He was born in Albany in 1898 and has lived in Delmar since 1928. He was one of the founding members of the Nathaniel Adams Blanchard American Legion Post as well as being its first commander. He served the legion for over 55 years including serving as the official grand marshal of many Memorial Day Parades.

### Sponzo wins art scholarship

Amy Sponzo of Delmar was awarded a freshman art scholarship at Marymount College, Tarrytown, N.Y. Sponzo, a psychology and special education major, is the daughter of Dr. Robert and Mrs. Donna Sponzo of Delmar.



Volunteers of the American Association of Retired Persons, Bethlehem, Tri-Village Chapter 1595, will again offer free tax assistance to senior citizens and shut-ins from Feb. 3 to April 14 at the Bethlehem Town Hall, 445 Delaware Ave., Delmar.

Tax assistance is offered on Wednesdays from 9 a.m. to 3 p.m. and Thursday from 1 to 4 p.m. All assistance is by appointment only. You must bring a copy of your 1986 tax return at the time of your appointment.

Appointments can be made by calling the Town of Bethlehem's Senior Citizens Services Office, 439-4955.

### Baum plays trumpet in orchestra

Mitchell Baum of Delmar is playing trumpet in the Messiah College Community Orchestra, Grantham, Pa.

Baum, a freshman, is the son of Barrie and Mary Baum of Delmar.

### College credit offered for experience

College credit is being offered for learning experiences, such as community service, employer service or armed service, through the experimental learning program at the evening division of Russell Sage College. The deadline for registration is Monday, Feb. 8.

Matriculated continuing education undergraduates who are 25 years or older may register by calling 445-1717.



## Community Corner

### Winter Fun For All

The Glenmont Winter Carnival will be held this Saturday at the Glenmont Elementary School on Rt. 9W from noon to 4 p.m. The event will include fun for all ages — pre-school and elementary students as well as adults.

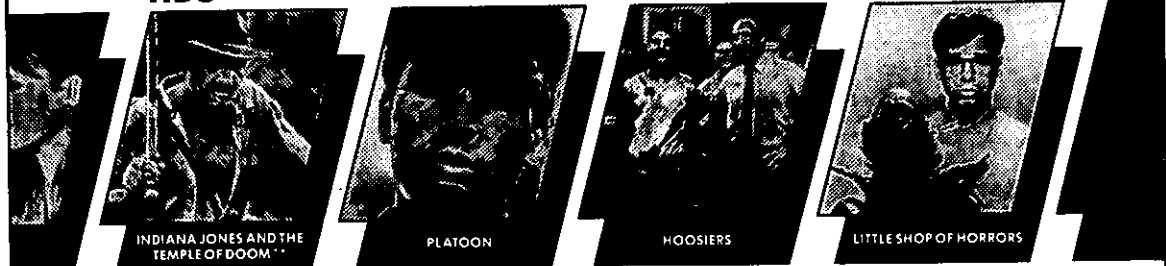
There will be games, prizes, a moon walk and face painting for children to enjoy. Prizes include a bike, a boom box and restaurant gift certificates. Come out and join the fun!



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