

To Life  
turns 5

○ See Page 3

'Born Yesterday'  
at NYSTI

○ Family Entertainment

Fall Automotive

○ Supplement inside

# The Spotlight

Serving the Towns of Bethlehem &amp; New Scotland

Volume XLVIII No. 39 75 Cents

October 22, 2003

## Catalano, Egan seek Bethlehem top post

### Egan maps out plan

By KRISTEN OLBY

For the first time in 10 years, an incumbent is not seeking the Bethlehem supervisor position, paving the way for two candidates to battle it out for the town's top post.

The supervisor's two-year term pays an annual salary of \$90,440.



Egan

Theresa Egan hopes to be the first Democrat to lead the town in more than one hundred years - when W. Chauncey Hotelling was elected in the late 1870s. Her candidacy marks the first time in six years the Democratic Party has

□ EGAN/page 40

### Catalano cites savvy

By KRISTEN OLBY

Joe Catalano hopes to continue the town's long-standing Republican leadership by serving as Bethlehem's next supervisor.

The 47 year-old Bethlehem native is certain he has the business savvy necessary to manage the town.



Catalano

"Bethlehem needs a supervisor who is a businessperson experienced with achieving consensus, attracting new businesses, and managing budgets, projects and personnel," said Catalano.

□ CATALANO/page 28

## BC board OKs bond issue

By LINDA DeMATTIA

The Bethlehem Central school board formally approved the district's \$93 million building project at its Oct. 16 meeting that will go before voters on Dec. 2.

While the amount that is being asked for is just under the \$93 million mark, \$92,944,850, board members pointed out that the projects that were proposed were all necessary and not based upon a pre-conceived dollar amount.

"When we came into this, we certainly didn't know what the dollar amount that was involved," said Richard Svenson. "We looked at what the needs are."

Cost projections, state aid and the tax rate impact on homeowners that are being publicized are very conservative numbers, according to Steven O'Shea, assistant superintendent for business and finance.

"The projections we provided the community does not take into account the STAR program," he said. "This is very conservative."

Superintendent Les Loomis said the

□ BOND/page 28

## DOT OKs stoplight at RCS intersection

By KRISTEN OLBY

The intersection in front of the R-C-S high school campus will soon have a traffic light installed and the speed limit reduced, in the wake of a deadly accident last month. The crash, which killed a Selkirk man, facilitated a meeting with the Department of Transportation on Wednesday involving the school district superintendent, elected officials, and police.

After reviewing recent accident data, DOT opted to grant the required permit necessary for the Village of Ravena to install a three-color traffic light.

□ STOPLIGHT/page 40

## Walk this way



Mocha appears to be in control on Capitol Avenue last Sunday as he tugs Harry Mahaffey along on his skateboard.

Jim Franco

## Davis, Fuller back Plummer for board

By KRISTEN OLBY

A political campaign brochure from Democrat Dan Plummer's camp is arriving in Bethlehem mailboxes this week with an interesting twist. Town Supervisor Sheila Fuller and town board member Doris Davis, both longtime Republicans, are endorsing Plummer - and only Plummer - to fill one of two vacant town board seats.

Both Fuller and Davis have seemingly passed on Republican town board candidates David Austin and David Young.

"Dan is the kind of town board member we need," said Davis, who is not seeking another term after 10 years on the board.

Fuller is in agreement, having overseen Plummer's first four-year term.

"From day one he has been professional and free of a political

agenda," said Fuller. "He has a very good understanding of what the town needs and wants."

Fuller has endorsed Republican town supervisor candidate Joe Catalano, while Davis has not endorsed any other candidates.

Plummer is grateful for their praises.

"I was very pleased to get their endorsements," said Plummer, who added the three have worked together on a number of issues throughout his term. "At this level in town government politics doesn't come into play when you're representing the people of the town."

But the political events over the last two weeks involving the town Republican Party have left both Fuller and Davis dismayed. Members of the party have accused Democrats of being involved in a sign-stealing incident earlier this month. Republicans also called-off a scheduled debate after a teen linked to the League

of Women Voters was arrested in a separate sign theft incident.

"To refuse to debate for the reasons that have been publicly given, in my mind, is unjustifiable," said Davis.

Having debated in previous campaigns, Davis believes the forum provides the public with a vital opportunity to meet candidates and hear their platforms - allowing voters to make an informed choice at the polls.

"I think it's essential that there be a debate, the community deserves it," she said.

□ PLUMMER/page 40

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THE SPOTLIGHT \$75

## Police make DWI arrests

Terry Mazzaferro, 53, of 126 Jefferson Road, Glenmont was stopped by police on Route 9W for making a turn without signaling on Oct. 11 at 1:09 a.m.

Police said Mazzaferro failed to stop and continued driving until reaching his home. Police discovered a bicycle in the car, which they said Mazzaferro admitted to taking from an Oakwood Road home.

Mazzaferro was charged with felony DWI, stemming from a previous DWI conviction in 1993. Mazzaferro also faces additional charges including criminal possession of stolen property, failure to comply, failure to signal and failure to keep right.

Laurence Soronen, 46, of 19 Ash Grove Lane, Selkirk was stopped by police for driving erratically on River Road in Selkirk on Oct. 17 at 1:42 a.m.

Police said Soronen failed to comply and continued driving before stopping at Mosher Road. Police said Soronen admitted he'd

been drinking but failed to take field sobriety tests and a blood alcohol test, according to police. He was charged with DWI, failure to comply and failure to keep right.

David Zurenko, 19, of 28 Somerset Drive, Glenmont was stopped by police for speeding on Wemple Road on Oct. 16 at 1:53 a.m. Police said Zurenko failed field sobriety tests and was charged with DWI.

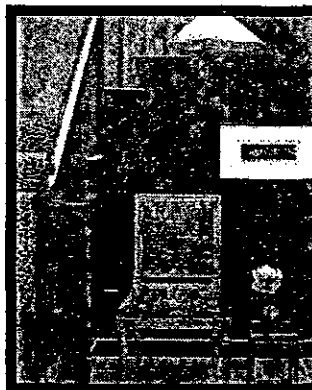
Robert Irving, 62, of 1199 River Road, Selkirk was stopped by police for crossing the center line while driving on River Road on Oct. 7 at 9:40 p.m. Police said Irving failed field sobriety tests and was charged with DWI.

Morey Hall, 51, of 534 Kenwood Ave., Delmar was stopped by police for speeding on Kenwood Avenue on Oct. 11 at 12:08 a.m. Police said Hall failed to initially stop for police and he later failed field sobriety tests. Hall was charged with DWI, speeding and failure to comply.

## Helping hands



Maya Kassoff, Danny Ball, Ellie Shuman, Eli Rody-Wright, Sara Weinman, Josh Shuman, Cara Rosenberg, Hannah Rody-Wright and Max Rosenberg were among the many students, teachers and staff at Hamagrael and Elsmere elementary schools who took part in the "Give the Pack off your Back and School Supply Drive." The schoolchildren sorted through donated supplies and stuffed almost 100 backpacks with pencils, notebooks, glue sticks, rulers and crayons for children who could not afford to purchase their own. The backpacks were donated to St. Patrick's Soup Kitchen/Our Lady of the Angels Food Pantry.



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# New nature preserve set for landslide site

By KRISTEN OLBY

Bethlehem will soon have an additional 42-acre nature preserve along the banks of the Normanskill, now that Albany County has agreed to relinquish ownership of the land.

The county Legislature voted Tuesday to give the land to the Albany County Land Conservancy (ALCLC) — a nonprofit group that hopes to work to acquire and protect scenic properties while providing public access.

The land would be used for hiking, biking, and recreational activities along the banks of the creek, according to county Legislator Charlie Dawson, D-Glenmont, who proposed the preserve concept in June.

The two parcels of land slope downward from Delaware Avenue to the Normanskill with a mixture of heavy trees and open space, providing roughly 3,000 square feet of creek frontage.

The county foreclosed on the land after the owners failed to pay back taxes.

The two properties border the landslide site, where heavy spring rains combined with erosion sent part of the hillside tumbling into the creek in the spring of 2000. The state Department of Transportation now owns and maintains the landslide site.

The ACLC will work to create a trail linking the two parcels.

"Access to the property is a bit of an issue," said Mark King of the ACLC. "There's some questions about how to access the property without crossing neighboring properties."

The ACLC expects to approach private neighboring landowners to see if they'll donate a portion of their property for public use. Stephen's Farm, a recreational area complete with trails and a parking area, sits on the Albany side of the creek.

The ACLC is optimistic the nature preserve may one day be linked to the farm site, which is owned by the city.

The organization will be looking for volunteers willing to contribute time toward the stewardship and maintenance of the land. Volunteers typically help keep trails clear and safe, while picking up litter and making sure the preserve remains in tip-top shape, said King.

He anticipates the preserve will be open to the public sometime next year.

The proposed preserve sits in close proximity to a 9-mile abandoned rail line the county is currently attempting to purchase from Delaware & Hudson Railway Co. The tracks stretch from

**Access to the property is a bit of an issue.**

Mark King

Voorheesville across Delmar to the Port of Albany. The county is considering converting the line into a nature trail.

To link the two, King said, would create an ideal extended conservation area and a plethora of opportunities for nature enthusiasts.

## Fright fest



Paul Partridge, left, Christopher Partridge and Linda Mertz adjust their haunted graveyard in front of their Rowland Avenue home in Delmar.

Jim Franco

## To Life celebrates 5th anniversary: looks to future

By KATHERINE MCCARTHY

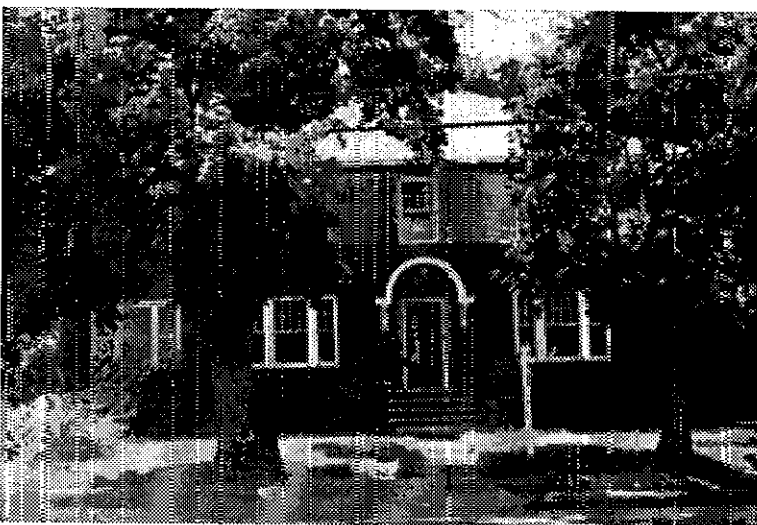
Two full-time staff members, two part-timers, a few consultants, about 100 volunteers and a nine-member board of directors have all helped touch the lives of women affected by breast cancer in 10 counties within the Capital District, thanks to To Life, a breast cancer education and support organization. As breast cancer awareness month draws to a close, the Delmar organization finds it has a lot more than just its fifth anniversary to celebrate.

"Mara Ginsberg started To Life in her kitchen in 1998," To Life's Executive Director Thea Hoeth said. "She had a clear vision about the need for education and support for people in the breast cancer experience. Our fifth anniversary is a testament to that vision."

Ginsberg has received at least 14 awards since her own breast cancer, diagnosed in 1996, led her to help others with breast cancer find the knowledge, support and connections they need. Her most recent award was To Life's first national award. This past September, Ginsberg became a Yoplait Champion, one of 25 people from across the country lauded for "doing extraordinary things in the fight against breast cancer." Yoplait, *Self* magazine and the Susan G. Komen Breast Cancer Foundation sponsored the award. During three days in New York, the winners were feted and appeared on "Good Morning, America" and "The Today Show."

"Because I'm such a shrimp, they put me right in the front, and I ended up behind Al Roker," Ginsberg said. "When he moved, there I was, and people who didn't know we'd be on television called to say they'd seen me."

Meeting the other winners, Ginsberg said, provided a nice opportunity to do a little networking. "There was a woman who makes a unique prosthetic and a man who organizes lectures," Ginsberg said. "It's



The new home of To Life at 410 Kenwood Ave.

good to find out what others are doing and to find out that we're really unique."

As part of the Yoplait Champion award, To Life received \$1,000. Ginsberg knew immediately where it would go: to the new building at 410 Kenwood Ave., former home of The Little Country Store.

"We're thrilled about this space," Ginsberg said. "The New York State Assembly, through the New York State Capital Community Assistance Program, offered us money for capital, and we were lucky to find this."

Ginsberg said she can't believe how quickly the five years have passed since she founded To Life. After working around the clock to get the organization up and running, Ginsberg returned to the legal work she'd set aside. She is now counsel at the state Office of Cyber Security and Critical Infrastructure Coordination, and remains president of To Life's board.

"This is a positive for To Life," Ginsberg said. "It means it's a living, breathing, growing entity. I was never supposed to be about me."

In To Life's current space at 278 Delaware Ave., Hoeth keeps all that living and breathing going, surrounded by books, boxes of prosthetics, informational pamphlets and the small space where

support groups currently meet. A wish list for the new space is mounted on the wall: snowblower, display cabinets, file cabinets, it reads.

"We'll have a library in our new home — a place where people can sit and read," Hoeth said. "There will be a separate space where groups can meet, and we'll be able to greatly expand our boutique, with its prosthetics, wigs, scarves, bras and makeup. Sue Weidman of Scissor Society will also have running water and a better work space for the hair styling she does here."

Hoeth hopes that To Life will be in its new offices by the holidays, and she foresees a seamless transition for people using To Life's services.

Education continues to be a strong focus for To Life, both with its in-house groups and larger lectures delivered throughout the community and its presence at health fairs.

In addition to its library and resource listings, a support group for women in treatment meets every Monday at 4 p.m. The ACE — awareness, connection, education — groups also are for spouses and children, and To Life is always open to requests for more groups. One group, for instance, is for women with metastatic breast cancer — cancer that has moved to another part of the body. "We're seeing women with METS living longer," Hoeth said.

To Life's one-on-one mentoring matches recently diagnosed

women with women currently in treatment or who are survivors.

"Although everyone is unique, people often fall into categories, and we try to match them up as closely as possible," Hoeth said. The categories might include age, diagnosis, work and whether the patient has children.

To Life has established a strong relationship with area doctors, who often refer patients to them. To Life is currently involved in a two-year grant with the state's Health Research Science Board, for which it is developing a curriculum entitled "Treating the Whole Patient," that addresses the psychosocial needs of a breast cancer patient. To Life also has a wellness program, open to the public, through which volunteers offer programs free of charge in areas as diverse as yoga and tap dancing.

Next on To Life's horizon is a capital campaign, which will be chaired by Lauren Iselin and Mary Ann McGinn. A special fund-raiser will take place this Friday, Oct. 24, at 6:30 p.m. at Normanside Country Club.

"Sheila McNeil of Wine & Spirits of Slingerlands offered to donate wines to us from the Beaulieu Vineyard of California," Hoeth said. A representative of the vineyard will be on hand, and the Normanside's chef, Tim Vennard, is preparing a six-course meal to match the wines. The fund-raiser costs \$125, a portion of which is tax-deductible. Tickets are still available to the event.

Hoeth and Ginsberg are both looking forward to the continuation of To Life. "We're very successful because we offer a unique combination of things," Hoeth said. "That's the good news. The bad news is that we're successful because there continue to be high rates of breast cancer."

"We're doing everything we can to stem the tide," Ginsberg said. "We're able to educate the community and help provide information to the medical community. Our goal is to continue to provide what the community is looking for."

For information or to make a reservation for Friday's event, call 439-5975, or visit [www.ToLife.org](http://www.ToLife.org).

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# Life's lessons are out there for the taking — or the laughing

By KATHERINE MCCARTHY

In the final weeks before Christopher was born, everyone had the same thing to say to me: Having a baby changes everything. In my optimistic naivete, I thought it was kind of them to confirm my joyful optimism. I didn't realize that really, it was a veiled sort of threat.

COMMENTARY:

*Mom's  
the  
Word*



Watch current parents when they meet first-time parents with bags under their eyes that reach

their chins. A grim expression of Schadenfreude might flit across their faces just before they launch into their own horror stories of sleepless nights and how many of them they wore a path in the carpet trying to walk the most precious gift of their lives back to sleep.

Before that first baby is born, I imagined I would learn the joys of love, and I did. With it, though, came truths I never expected to know. I've learned, for instance, that there is no joy greater than being able to go to the bathroom alone.

I have become convinced that hidden within bathroom doors everywhere is a device that issues a sound children hear only when their mother closes it. It's like an update on the Pied Piper — as soon as the bathroom door is shut every child on the property — related to the mother with the bursting bladder or not — will immediately begin calling and searching for her.

I've learned that make-up can go bad. When my boys were 2 and 4, I went to dinner with some friends and hunted for the bottle of foundation that was somewhere with the Bacitracin ointment, syrup of ipecac and Power Ranger Band-Aids. When I opened it, it emitted a sour odor. Oh, well, the natural look was in — for mothers of young children at any rate.

I've learned that you can fight the battle to stay in shape, but I

know that the only time I will think I look good now is 10 years into the future, when I'm looking back at old photographs. I've learned that keeping a house clean, food in the pantry and clothes in the drawers could easily take up every second of your life. I've learned that I CAN

the prissiest girl in the carpool will find them, and will say "eeeyyyuw gross" so many times that you'll take her home first, even if it adds half an hour to your trip.

Cars and travel take on a whole new meaning when children are involved. One suitcase used to do for a weekend trip; now, it would be more efficient to tow the whole house behind the car than to try to pack all

**Before that first baby is born, I imagined I would learn the joys of love, and I did. With it, though, came truths I never expected to know.**

lower my standards, and both my mother and mother-in-law will still come to visit (the grandchildren are an unbeatable trump card).

Nature abhors a vacuum, but husbands, children and dogs abhor upright and canister vacuum cleaners even more. I've learned that — once your children no longer crawl — you can ignore the stuff on the rug until it crunches underfoot. To quote a former neighbor — you can eat off my floors, and I don't mean what most people do.

I've also learned that juice blends in pretty darn well with a patterned carpet, and that if a child sticks enough pieces of gum to the bedpost, it kind of looks like abstract art. If those same pieces of gum get stuck to the car, though, I've learned that

the gear necessary for even one night away from home. I've learned that a teenager with a CD-Walkman during a long car ride is a relief, after years of listening to only two tapes (The Magic School Bus at the Sound Museum, and Raffi's Christmas tape, which is cute in November, bizarre in July) while on the move.

I've learned that there are two travel times for any long trip: there's the actual time, and then there's family real time. To get family real time, you simply multiply the number of hours spent on the trip by the number of children in the vehicle.

If you don't believe this, look in a mirror the next time you finish a long car ride with your kids — all those hours of Ms. Frizzle and "Must be Santa, must be Santa, must be Santa, Santa

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Claus" will take their toll.

Money used to be something to save or spend judiciously. With a family, money becomes practically illusory, and only the supermarket knows for sure how much you've got.

There's some unwritten rule somewhere that if a parent gets a raise, a pipe must burst in the house or the car must begin making such a loud noise that dogs howl as you drive down the street. I've learned, too, that credit cards are the devil's handwork, and Lord, I pray you, make me strong!

Parents learn to think critically, especially where their valuable time is concerned. If a magazine article promises a flat stomach in 10 minutes, we know it means 10 minutes every day, not just 10 minutes one day when you feel like avoiding housework.

The same goes for those articles that promise you an uncluttered house in an hour's time. That's an hour every day after that — more if you want to get rid of crunchy things on the floor.

Parents learn to listen with sharper ears, even when their hearing starts to fade. A newly potty-trained child will swear that he doesn't need to go to the bathroom at the rest stop, but at the appearance of the "Next Rest Area 34 Miles," sign, will insist that he has to go now.

The skill for cutting through the verbiage comes in handy when our adolescent children announce that they have no homework. Suddenly, we are all President Ronald Reagan facing off with Mikhail Gorbachev, trusting, but verifying that our prodigy has in fact completed his math packet. There are some things we instinctively know and don't need to verify. Time really does march ever on, and soon we are able to use the bathroom in private and sleep through the whole night regularly.

Ah, well, some parent with kids a few years older than ours will say, it's because your kids don't drive yet.

Oh, great — better stock up on some fresh under-eye concealer now.

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## Church slates "Seasonal Reflections" concert

On Friday, Oct. 24, at 7 p.m., St. Stephen's Episcopal Church, in Delmar, will be the site of a concert featuring the World Premier of "Seasonal Reflections", a song cycle of poetry of by the late Clair Finkle Loux of Delmar.

Loux's poetry has been set to music by the world renowned Australian composer, Mary Mageau.

Mageau has received international awards for her concertos, "Triple Concerto" and "Concerto for Harpsichord and Strings".

Loux had already launched her own career as a poet and songwriter after being inspired by poet Edna St. Vincent Millay, who

she met while summering in Austerlitz.

During the 30's 40's she was a weekly contributor to the local Albany *Times Union* and *Knickerbocker News*.

She was published in many periodicals and anthologies and a brief biography appears in "Songwriter and Poets of America".

The concert will be performed by the renowned area Adirondack Baroque Consort and Friends. They are one of the oldest early music groups in the United States.

It is a nonprofit educational organization and proceeds from a \$5.50 admission donation will be given for music scholarships.

## Onesquethaw firehouse hosts breakfasts

On Sunday, Oct. 26, from 7 a.m. to noon the Onesquethaw Volunteer Fire Company will hold the first of nine breakfasts to raise funds for new equipment.

The breakfasts will feature an extensive menu and meals will be made to order.

The breakfast is all-you-can-eat is and costs \$6. Children under 5 are free. The event is open to the public.

The Clarksville firehouse is

located 5 miles west of Delmar, off Route 443.

## Church sets craft fair

Onesquethaw Reformed Church will be holding its fall craft fair on Saturday, Oct. 25 from 9 a.m. to 3 p.m.

The event will also feature a bake sale.

Crafters are still being sought. For information, call 966-8220.

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## VOTE YOUNG

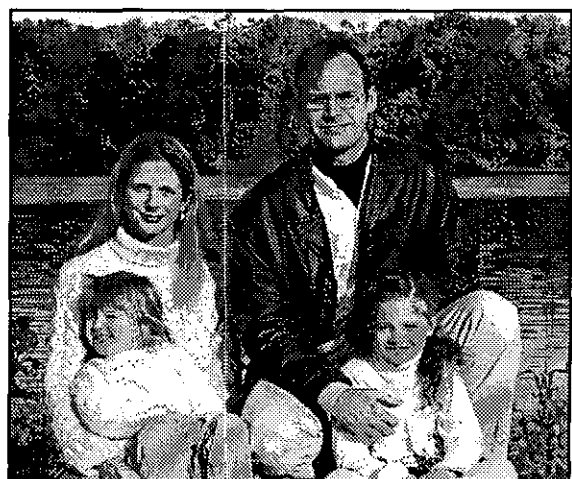
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Lt. Governor Mary Donohue supports David for Town Board

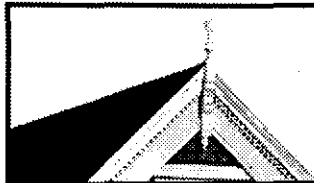


Kathy Newkirk and Nancy Mendick support David for Town Board



David and his wife Maureen were both born and raised in Bethlehem. They are now raising 2 daughters of their own.

**VOTE YOUNG Town Board**  
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# Matters of Opinion

## Debate dissonance

Although it is commendable that Bethlehem Republican supervisor candidate Joe Catalano and town justice candidate Tom Marcelle are dropping charges against three teenage boys accused in some minor sign vandalism on Oct. 12, the incident should never have been escalated to that degree in the first place.

Both Catalano and Marcelle want the boys to make restitution in the form of community service, and that's as it should be.

The incident drew fire from some residents who objected to making it part of election politics. Republican leaders initially indicated that the incident involving a handful of signs was clearly related to an incident a week earlier when the GOP claimed that more than 500 Catalano signs were taken.

But now that's behind us. One issue, however, remains unresolved.

The Republican candidates would not agree to a debate sponsored by the Albany County League of Women Voters because one of the boys was the son of a League member.

We feel this was unfair to the nonpartisan League, which has overseen debates on all political levels for decades. Even at this late date, the League is willing to moderate a debate. The school district has offered the use of the middle school auditorium and *The Spotlight* is willing to sponsor the debate.

But the GOP late last week agreed to a debate of sorts, sponsored by a newspaper from Ravena that few people in Bethlehem read.

In this pseudo-debate, political parties will submit six questions to the Ravena paper, which will then come up with five questions that its staff will ask the candidates. Those questions will be e-mailed to each party chairman, who will then give each candidate a copy of the questions that will be asked during the program.

By giving political parties total control of the content, debates like this serve no useful purpose for the voters.

In addition, the event is set for Oct. 30, which means that it is too late to be included in any weekly newspaper, including the Ravena one, before the election. Residents unable to attend events like this would not have an opportunity to even read about what went on in *The Spotlight*.

On Monday, *The Spotlight* offered to sponsor a debate moderated by the League on Sunday, Oct. 26, or Monday, Oct. 27. Democratic supervisor candidate Theresa Egan agreed to participate.

Bob Catalano, Joe Catalano's campaign manager, said early Tuesday, that when the Ravena paper offered to sponsor the "debate" on Oct. 30, part of the deal was that no other debate be scheduled before that date.

That's unfortunate for voters, who deserve one real opportunity to hear the candidates' views on the future of the town of Bethlehem, and apparently won't get it.

## Editorial

## Seniors can help out in schools

By KAREN C. HARMON

*The writer, a resident of Glenmont, is executive director of the Stars Interger Corp.*

We hear so much bad news about the inadequacies of our long-term care, Medicare and Social Security systems in meeting the needs of a graying population that it is easy to overlook the positive benefits that senior citizens bring to our communities.

Older Americans are an invaluable resource just waiting to be tapped into. Many of them are searching for meaningful volunteer opportunities. At the opposite end of the age spectrum, our K-12 teachers struggle to teach children basic skills like reading, while juggling state mandates and the needs of individual students with unique learning styles, disabilities and socioeconomic factors that impede academic progress.

Teachers face growing time constraints, making it difficult for them to focus on individual children, despite the fact that many children would improve academically with one-on-one attention.

Intergenerational programs provide a way for school districts to draw upon the services of senior citizens to ease classroom pressures and bolster student performance and self-esteem. Novel programs like STARS (Seniors Teaching and Reaching out to Students) at the Ravena-Coeymans-Selkirk (RCS) school district promote intergenerational bonding while providing a way for senior citizens to help children succeed academically.

The STARS program began in 1996 as a research-based, pilot intergenerational program at the A.W. Becker Elementary School in Selkirk with five senior volunteers, nearly all whom remain in the program today.

In 1997, the STARS program became Stars Interger, a non-profit corporation dedicated to promoting and supporting quality intergenerational programs and services in New York state.

The Stars Interger mission is to forge permanent changes in communities by uniting youth

## Point of View

and senior citizens through quality intergenerational and educational programs that benefit the individuals that participate and the community as a whole.

The STARS program matches trained senior citizen mentors with classroom teachers in both RCS elementary schools for the entire academic year. STARS volunteers collaborate with the teacher to provide mentoring to individual students and tutoring for students who need extra assistance. They also serve as older friends, like grandparents, for all of the students in the school. This year, several RCS teachers are on the waiting list for STARS volunteers in their classrooms. RCS teachers are enthusiastic about the program and developed STARS display banners at the schools that read "A Link from the Past, a Hand to the Future," reflecting the spirit of the program.

The program benefits all participants. The child gains individualized attention, the STARS volunteer gains a sense of accomplishment in helping a child, and the teacher appreciates the extra classroom assistance.

Senior participants also are offered a \$5 per hour stipend if they could benefit from the additional income or they can participate on a volunteer basis.

This year, the S.T.A.R.S. program also is encouraging teachers and their volunteers to collaborate on a classroom project that will benefit the frail elderly in the community. Project ideas are open-ended, and can be something as simple as having the children create craft projects or use their reading and writing skills to make holiday cards to be shared with nursing home residents or homebound elderly.

Stars Interger Corp. also runs the RCS Middle School Star Helpers (MSSH) program at the Van Allen Senior Apartments in Glenmont. Participating middle school students are bused weekly to the apartment complex during the school year to interact with senior residents.

Middle school can be a tough experience for students as they become more independent from their parents and face new academic and peer pressures. The MSSH program at Van Allen Senior Apartments is a place where they can feel safe from criticism and be themselves, knowing that they are fully accepted by their peers and by their senior friends. It helps them gain self-confidence, become more empathetic towards senior citizens, and learn how much the two generations have in common.

Stars Interger programs are unique because of the "whole community" approach. The programs enable RCS students and senior volunteers to support each other by sharing experiences that promote mutual trust, learning and understanding through school-related activities. Life experience is the greatest teacher of all and senior citizens hold the key to a wealth of wisdom and lifetime learning that

no amount of schooling or training can compete with.

Intergenerational programs like STARS helps children benefit from all that seniors have to offer. At the same time, participating seniors feel more useful and connected to their community helping them stay young at heart. The STARS program helps bridge the gap between senior citizens and youngsters in our community.

One long-time STARS participant told me that the program has meant so much not only to her, but also to her grandson who participates in the MSSH program at the Van Allen Senior Apartments. He had lost both of his grandfathers at a young age and missed having a grandfather. An older gentleman in the program befriended her grandson, and they now are best buddies. Her grandson invites him to all family get-togethers and he has become the grandfather he never knew.

In 1999, the New York State Rural Education Advisory Committee identified successful, cutting-edge intergenerational programs in New York State including the STARS program at the RCS school district. The committee's report encourages other schools to establish intergenerational partnerships like the STARS program that can help school districts increase resources available to young children, which will help them succeed in school.

New York state's elderly population aged 65 and over will increase from 2.45 million in 2000 to nearly 2.9 million (17.5 percent) in 2015. Albany County will see a similar increase of approximately 15 percent, from nearly 43,000 individuals aged 65 and over to about 49,100 in 2015.

These statistics reflect a large pool of potential volunteers that Albany County school districts can draw upon to create their own intergenerational programs.

Last month, Albany County awarded a \$45,000 grant to the STARS program at the RCS school district, as part of the county's 2003 Millennium Plan for senior citizens. The grant will support expansion of the STARS program at both elementary schools and for the MSSH program.

Last year 29 senior citizens participated; this year, we hope to recruit 15 more seniors from the Town of Bethlehem, Ravena, Selkirk and Coeymans areas.

The STARS program benefits many town of Bethlehem residents. Many children attending A.W. Becker Elementary School and the RCS Middle School are Bethlehem residents. Twenty of our STARS volunteers this year are also Bethlehem residents and we anticipate that more will become involved in the program this year.

Individuals interested in volunteering or starting up a STARS program in their local school district can contact Stars Interger Corp. at 439-1505 or by e-mail at kharmon@nycap.rr.com. Tax-deductible donations to help support our programs can be mailed to Stars Interger Corp., 55 Brightonwood Road, Glenmont 12077.

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# Matters of Opinion

## Catalano responds

Editor, The Spotlight:

I am delighted to respond to "Linda Walsh's" question posed in a letter to *The Spotlight*.

Since it appears that much of the "research" that is claimed to have been done is flawed, I wanted to provide "Linda" and your readers with a chance to hear the facts. Those who actually worked with me in my prior business experience that I am speaking about will be able to speak about my ability in this regard.

From what I understand, they have not been asked as yet, so I am unsure what type of research has been done. "Linda," if you are out there, I am listed in the book and there, I am listed in the book "research," please call me. I will be glad to provide you with the information you are seeking.

I am very proud to have had the opportunity to bring new

business opportunity to the public and private sector businesses where I have worked, particularly the New York State Higher Education Services Corp., where I attracted tens of millions of dollars of new revenue sources through innovative approaches, reduced costs and improved efficiencies.

It is that business expertise that is going to be very useful in addressing the major issues that face our town, a need to stabilize our tax base and develop the infrastructure (the roads and water supply) necessary to sustain this growth while at the same time retaining the charm of our wonderful town.

I've agreed to participate in a debate sponsored by the *Ravena News Herald* on Oct. 30. I anticipate that this will provide an open forum for all residents of the town to come and ask their own questions of the candidates and would encourage "Linda" and anyone else who has questions about my campaign to come and ask those questions and seek the answers you deserve. I hope my opponent is also able to make the event so that all interested voters can hear from both candidates for town supervisor and then they can make an informed choice.

Joe Catalano  
Delmar

## Let's focus on issues

Editor, The Spotlight:

The November election will provide the town of Bethlehem with new leadership whether Democratic or Republican.

The next supervisor and elected town board members will face critical issues including the quality and future of our water supply, heavy school taxes driven by uncontrolled residential development and a limited commercial tax base and a need to preserve our open spaces.

The impact of board decisions will determine the quality of life of current residents. It will also determine whether our children will be able to afford to live in Bethlehem and whether our seniors will be able to afford to continue to live in Bethlehem.

Let's hear what the candidates have to say about governing our town.

Personally, I have seen all the signs necessary to know who is running and read too many articles on missing signs. Town residents need to know the candidates' grasp of our issues and hear their solutions. Let's have a debate so we can meet those behind the signs.

Bruce O. Bushart  
Delmar

## Young is strong candidate

Editor, The Spotlight:

David Young is a candidate for the Bethlehem town board.

I have had the pleasure of dealing with David Young on many projects over the last 10 years and have found him to be creative and energetic and, above all, open-minded.

In all of my dealings with David Young, he has tried to make

things work better and improve quality of life issues.

His government and business experiences will undoubtedly help him guide the town of Bethlehem.

I would vote for David Young for Bethlehem town board if I could.

Charlie Kruzansky  
Voorheesville

## GOP erred in canceling debate

Editor, The Spotlight:

I believe the GOP decision to cancel debates is all wrong.

Who are they trying to punish, the young man, the parents or the community?

Is there a real reason to limit political exchange over what a few young men did or maybe did not do?

I have lived in a neighborhood with the Moehringers for a long period of time. I was the pool chairman as Jim was a lifeguard. His attitude and feeling of responsibility was exemplary.

As a lifelong Republican, I can only question the real motives of the debate cancellation — are we afraid? — is this a chance to escape?

R.R. Zick  
Glenmont

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# Matters of Opinion

## Resident likes Egan for top spot

Editor, The Spotlight:

As a resident of the town of Bethlehem, I am very interested in who will become our next town supervisor.

Recent ads and letters to the editor have helped frame the differences between the two candidates. Both candidates have proposed plans for Bethlehem's immediate future. But only one of those plans offers specifics. While it sounds good for a candidate to say we need to balance commercial growth with residential growth, such rhetoric does not offer the way in which the goals outlined will be accomplished.

Terri Egan's plan offers specifics. By proposing a moratorium on residential development to allow Bethlehem the time to pull together a comprehensive land use plan, Ms. Egan has demonstrated she is not beholden to any special interest group and that she is not afraid to make the tough decisions. This

is the kind of leader Bethlehem needs.

Ms. Egan does not want to open the floodgates to uncontrolled commercial growth. She has set forth a responsible plan, using the best of a previously proposed LUMAC plan and obtaining input from other community groups. When a plan has been adopted, Ms. Egan has the experience and the qualifications to implement that plan by attracting clean, quality businesses into Bethlehem.

She herself has been a businesswoman for years, owning and operating businesses in the technology, real estate and legal industries. As far as I have heard, Ms. Egan's opponent has never owned a business. As an attorney with nearly two decades of experience, Ms. Egan has the tools to negotiate contracts, reach amicable resolutions among competing interests, and solve problems.

Ms. Egan's opponent is

attempting to convince us that he has the experience to create commercial growth in the town because he has been responsible for "attracting tens of millions of dollars in new business" in his past employment positions. Yet he offers no specifics, possibly because it will lead people to question his claims.

Mr. Catalano has not informed Bethlehem residents that he has never owned a business and has spent virtually his entire career serving as a debt collector for others. Based upon a letter to the editor that appeared in the Oct. 15 *Spotlight*, Ms. Egan's opponent appears to have never participated in creating or locating any new businesses, either in our or any other community, despite his innuendo to the contrary.

Ms. Egan, on the other hand, is a businessperson and a lawyer. Operating in business for nearly 20 years, she has gained the experience as a tough negotiator, a qualification needed by our next town supervisor when dealing with the issues that we currently face. It's nice to say we need to ensure we have enough water the next time we have a dry spell, but of the two candidates, who is the one better equipped to handle the negotiations in getting the job done, a debt collector or an experienced attorney?

A town supervisor should also have at least some experience in the political arena, so that she or he can deal with other political officials who may be able to impact our town, like the county executive, local mayors and U.S. congresspersons and U.S. senators. Ms. Egan has twice been elected to public office by the town. Her opponent has never held public office. Ms. Egan has developed the relationships needed to help the town move forward.

Nice photos, meaningless rhetoric and political signs do not make good leaders. Experience, credibility and qualifications do. We are all residents of this town. We all have a stake in how it will be run. Let's get out and vote to put a leader in office. Terri Egan is the supervisor we need.

Mark Hennessey  
Delmar

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## Opinion

### Former tax receiver endorses Mendick

Editor, The Spotlight:

Bethlehem voters, please take notice. If you haven't yet received an election campaign circular from George T. Harder, who is running for receiver of taxes, he will "impose" one upon you within the next two weeks.

One of his pages is headlined "program" and is an interesting word because he lists nine items which he implies he will pursue, if elected, but for which he would have no power or authority to accomplish anyone of those listed.

George seems to have visions of grandeur, but knows so little about the position he seeks that he does not understand the limits and bounds of the authority of that office. He uses the term "impose taxes." It is the Albany County Legislature, the Bethlehem town board and the three school boards of the school districts that serve the town of Bethlehem that do the imposing.

The receiver mails the tax bills, collects the revenue generated by them, deposits same and distributes the money to the proper authorities. Likewise, water bills, but that's where the authority ends — period.

George lists "actively pursue tax revenue sharing from federal and state programs." It sounds to me that George is still running for the town board, which he had done twice before and failed.

If you want a continuation of the same efficient, courteous and compassionate tax service from the office of receiver of taxes, on Nov. 4, you will want to return Nancy Mendick to that office for another four years.

Kenneth P. Hahn  
Albany

*The writer was Bethlehem receiver of taxes for 33 years.*

### Supports Mendick

Editor, The Spotlight:

I would like to encourage voters in the town of Bethlehem to vote for Nancy Mendick for receiver of taxes.

She has carried out her job, both professionally and courteously for the last eight years. Her years of dedication to the town were well-documented by Parker Mathusa in last week's *Spotlight*.

She is an example of a longtime supporter of the best our town has to offer.

Priscilla R. Wing  
Elsmere

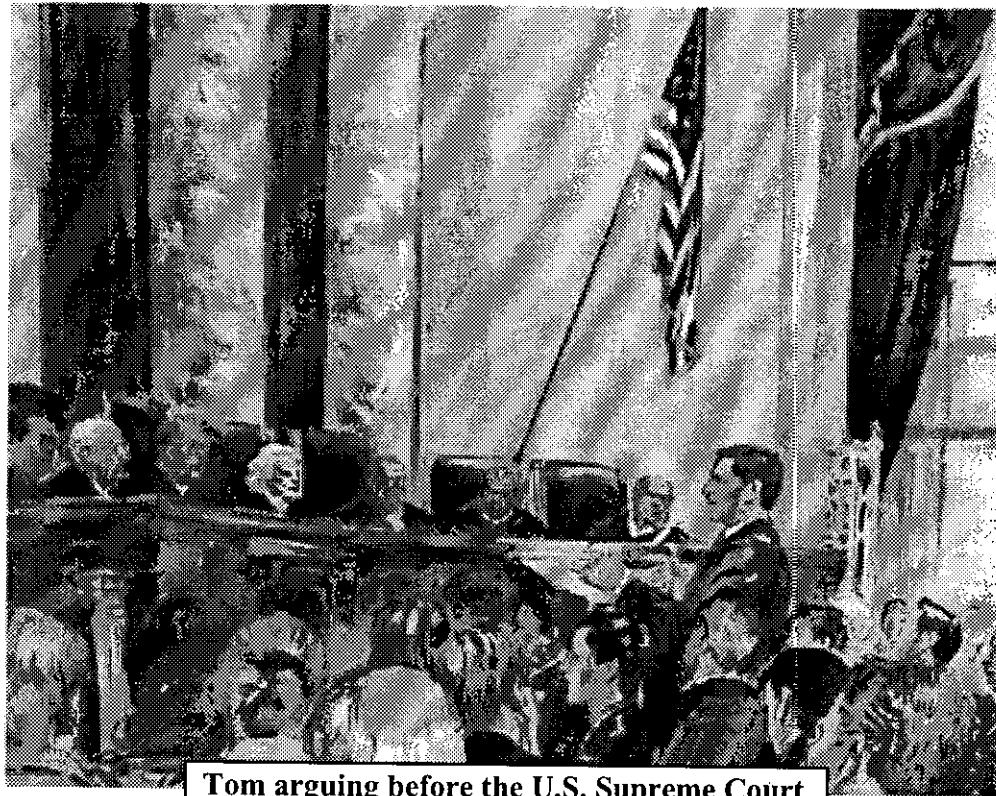
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*The Spotlight* welcomes letters from readers on subjects of local and regional interest. Letters are subject to editing for fairness, style and length.

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Tom



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# Matters of Opinion

## Longtime Republican will vote for Egan

Editor, The Spotlight:

As a registered Republican, I have supported my party in local politics for the past 14 years, and I am not encouraged about where things are headed.

My husband and I moved to

Bethlehem 14 years ago from Washington, D.C., looking for a quieter place to raise our family. The schools were excellent, and the town was charming.

Today, the seemingly unstoppable residential devel-

opment is overcrowding our town and our schools.

Two years ago, I met someone who I believe can really make a difference in Bethlehem. I will overlook that she is a Democrat because I believe she is far more qualified than her opponent.

Terri Egan is smart and savvy. She has real experience in business, politics and law. She has a vision and a love for this town and is committed to adopting and implementing a land-use plan.

I encourage all registered Republicans and Democrats to take a good look at the candidates. Hopefully, there will be a debate where the public can see for themselves.

I support Terri Egan without reservation. And I encourage all Republicans to think and vote outside the box.

Jenny Levine  
Delmar

## Pols were wrong to use sign incident in campaign

Editor, The Spotlight:

My wife and I are deeply distressed that local politicians would try to parlay our family's difficulty in order to gain some short-term political advantage.

There is absolutely no link between the boys' foolish actions on Oct. 12 and any sign stealing to have occurred in prior weeks.

In fact, two of the three boys charged have been away at college since late August, hardly in a position to be stealing signs in Delmar.

For any political candidate or other party official, to suggest otherwise is highly deceitful. In that candidate Joe Catalano has apparently been involved with youth groups locally, his ridiculous and harmful allegations about these kids' behavior raises questions with us about his sensitivity to kids and families and even his basic integrity.

Will this group be elected by blaming kids for crimes they could not possibly have been involved with? Or by impugning the

impartiality of the League of Women Voters, which has been working tirelessly to organize a debate between the candidates?

The voters have a right to know why some candidates are using this sorry mishap as an excuse to extricate themselves from essential political dialogue. The citizens of Bethlehem will have to deal with the consequences of this election long after these alleged cases of sign tampering are forgotten.

We should demand that our candidates have something to say about our community and its future — and not just present a bunch of (environmentally awful) signs, (whether "stolen" or not).

As parents, my wife and I are hopeful that this can be a learning experience for Jim, and that he will use better judgment in the future. As concerned citizens, we hope this sorry episode will serve to enlighten the public about the integrity and substance of our political candidates.

Vince Moehringer  
Delmar

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# Matters of Opinion

## Athlete says there are plenty of politics at BCHS

Editor, The Spotlight:

I am a sophomore at Bethlehem Central High School and a member of the varsity football team. I think the letter written by Ms. Marge Kanuk in *The Spotlight* was incorrect.

There is nothing wrong with having a van with Egan campaign wrap parked at the football game last week. The presence of the owners of the parked van and Ms. Egan at the game supporting the team was not disrespectful to the

players or their parents.

There are politics all over the school, and that is not a bad thing at all. Part of what we learn about in school is the political process.

Our teachers and classes educate us to be involved and

informed about government and political races. I know that my parents support Ms. Theresa Egan, and I like what I know about her. I know the presence of a van with Egan decals was not felt to be negative by me or any other students or student-athletes that I know.

Every day at school, there are many students, many in Mr. Joe Catalano's youth group at St. Thomas, who wear Catalano T-shirts to school that he gave to them. They park cars covered with Catalano stickers in the school lot and try to campaign for him. I don't think anyone objects to that.

I agree with those who say it would be more worthwhile to have a debate than to look at signs and stickers but there is nothing wrong with those. It does not matter whether the van had been parked at a game before or not, it was a great idea by Ms. Egan and I am positive that other candidates are jealous and wish that they had thought of that first. They would have done it in a blink of an eye.

I believe it is a good thing to be knowledgeable and educated and involved in politics, and I think Ms. Kanuk does not speak for most of the student-athletes and their parents.

Tyler Robbins  
Slingerlands

## Candidate is dropping charges

Editor, The Spotlight:

Three young men were arrested on Oct. 12 for stealing some of my campaign signs.

It is important that the community understand that these young men were not operatives engaging in dirty politics and should not be vilified. They are young people who made a mistake.

However, it is also important to understand that even young people need to take responsibility for their actions.

Therefore, as one of the victims of the crime, I have requested that the district attorney and the court dismiss the charges on the condition that the young men accept responsibility for their actions, make restitution and complete appropriate community service, like cleaning up the political signs after the elections.

While I do not condone the theft and destruction of property, I believe that community service would suffice to hold these young men accountable for their actions.

In the last two weeks before the election, I sincerely hope that we as a town can focus on the important issues that face us.

Tom Marcelle  
Delmar


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## Letters policy

The *Spotlight* welcomes letters from readers on subjects of local and regional interest. Letters are subject to editing for fairness, style and length.

Write to Box 100, Delmar 12054 or fax to 439-0609.

## Candidates need to debate issues

Editor, The Spotlight:

The discussion of issues in a public forum is missing from the Bethlehem election.

By refusing to participate in a public debate, the Republican candidates have taken away our opportunity to make an informed decision on who should be the future leaders of our town.

The removal of our basic right to hear candidates articulate and defend their vision for Bethlehem is a loss that has far-reaching impact. If we reward candidates who refuse to engage in an open dialogue of critical issues, we will continue to have superficial elections that focus on lawn signs and media coverage that has nothing to do with the critical issues facing our town.

Mark S. Lewis  
Delmar

## Attack was pure politics

Editor, The Spotlight:

If anyone wants to understand what motivated Marge Kanuk's letter-to-the-editor assault on Theresa Egan, just drive by her yard — which is carpeted with Republican campaign signs.

Behind her sanctimonious outrage is nothing more than a cheap campaign smear tactic. Shame on her for her eagerness to embrace hypocrisy in the name of righteousness.


Randy Fisher  
Glenmont

### VISION

"My goal is to preserve the character of our Town and protect its resources for our children and grandchildren.

We need to encourage volunteerism in order to provide services to our seniors and improve our parks programs. In my efforts on behalf of my church and our schools I have received valuable insight into the concerns of our citizens and I will actively support innovative solutions."

**Elect Liz Gentner**



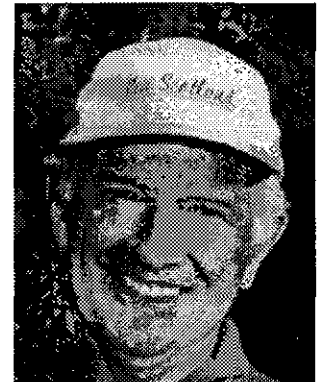
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PTA Site-Based Management Team  
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Eighteen-Year New Scotland Resident

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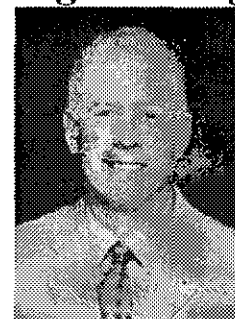
"It's a pleasure working for and serving my neighbors, the people of New Scotland. My running mates, Liz Gentner and Doug LaGrange are highly qualified. With them on our Leadership team, our Town government will be responsive, well managed, and forward looking."

### LEADERSHIP

"I am running for Town Board because of my concern over the direction of our Town budget. Despite pleas from the Supervisor, the majority party has turned a deaf ear to the situation.

After reading the minutes of one and one half years of Town Board meetings it is obvious that New Scotland needs board members who will put aside partisanship and protect our future."

**Elect Doug LaGrange**



**Town Board**

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Albany County Cooperative Extension  
Four Years as Chairman of AG Committee -  
Albany County Cooperative Extension  
Consistory Member of Unionville Reformed Church  
Eighth Generation New Scotland Resident  
Dairy Farmer and Businessman



# Matters of Opinion

## Glenmont PTA is vital to school community

Editor, The Spotlight:

If Joe Gardner is striving to create animosity with his undocumented and misinformed comment that only Hamagrael has a vigorous PTA, then he has succeeded.

Let it be known that Glenmont's PTA continually acts unselfishly and donates innumerable hours of volunteer time to our school community.

They are not only generous with their time and efforts, but they persistently aim to ensure that our school will be provided with rewarding and academic excellence for all of our children, teachers and support staff.

I am only one of more than 30 teachers at Glenmont, and what the PTA gives to my department alone is immeasurable.

The PTA has been there to help the "Hoops for Heart" program grow from a small event into one that annually raises more than \$20,000 and ranks first in the state year after year.

The PTA has also been there to turn our annual Spring Field Day into a schoolwide, fun-filled adventure that leaves our children with fond memories for the entire summer.

Take this one teacher's experience with our PTA, multiply that by all of our other teachers, and it becomes clear to everyone that Glenmont's PTA is indeed alive and well and very much appreciated.

*Laurie Nolan*  
Glenmont Elementary  
physical education teacher

**Be sure to  
vote Nov. 4**

## Catalano runs 'positive' campaign

Editor, The Spotlight:

In last week's *Spotlight*, Linda Walsh took a fragment of a sentence that appeared in a mailing of Joe Catalano's and turned it into a slam-job on one of the nicest men I have ever met.

In that effort, she did nothing more than present herself as a confederate of Joe Catalano's opponent in the race for town supervisor.

The citizens of Bethlehem should take careful note that Joe Catalano has not uttered a single negative word in this campaign — and he has had numerous opportunities to do so.

Of course, Joe doesn't need to go negative. He's got a record

any opponent would envy. Joe has already supervised a staff with the same number of personnel as is employed by the town. Joe has already managed a budget that's more four times as big as the town's budget.

I know how impressive major corporations find Joe Catalano because I worked with him.

Ms. Walsh may throw all the unfounded accusations she pleases. I know firsthand that no

one will be more effective than Joe Catalano at persuading businesses to put down stakes in Bethlehem, and by doing so, Joe will keep property taxes down.

I can only hope Joe's political opponents don't choose mudslinging as their preferred mode of campaigning. Joe is too terrific a guy for that.

*Nikki Vogel*  
Delmar

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**Bethlehem Tomboys  
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FINAL 2004 REGISTRATION**

The Bethlehem Girls Softball League will hold registration for girls grades K to 12 from 5:00 pm to 8:00 pm.

**Sunday, November 9<sup>th</sup>  
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The fee for the 2004 season will be \$60.00 per child (\$30.00 each additional child).

**For information, please call  
Barbara Stupp 439-0904**

Registration received after Dec. 15th, 2003 will be subject to \$25 late fee.

**The Republican Town Board Appointed Democrat  
PAUL DWYER  
Bethlehem Town Justice.**



**"I felt he was  
the best one  
for the job."**

Sheila Fuller, Supervisor  
Town of Bethlehem  
Spotlight - 5/21/03

On November 4<sup>th</sup> Vote  
**JUDGE PAUL F. DWYER**  
Bethlehem Town Justice



**Experience Matters**

# Matters of Opinion

## 150 years is not enough for town

Editor, The Spotlight:

Be careful what you wish for. If you vote for a change, you might just get it, and it may not be for the good.

It was 150 years of good government, planning and zoning that made Bethlehem attractive enough for you to want to live here.

Republicans had the vision to provide a variety of housing options, high density, low density and others. They gave us the very

popular Elm Avenue Park, a riverfront park and pocket parks; they extended the water supply to homes that were previously served by unreliable wells. They built a sewer treatment plant and extended sewer lines to homes that had been on septic systems.

They pick up our town trash with virtually few restrictions, and they snowplow early and often. We have an unblemished police department, and you won't find friendlier people than are in the

clerk and tax offices.

Dave Young and Dave Austin have the enthusiasm, intelligence, energy and dedication necessary to fill the shoes of those who governed so well in the past. Dave Young showed his pride in Bethlehem by being one of the initiators of both Feestelijk and Riverfest. He became experienced in containing costs and legislation as a respected county legislator representing Bethlehem in a difficult environment.

Much of what we enjoy in the parks program was the result of Dave Austin's administrative skill.

Vote for David Young and David Austin and for Joe Catalano as a team on the town board to guide the town through a challenging future.

John T. La Forte  
Delmar

## Excuse not to debate is injustice to voters

Editor, The Spotlight:

Recent articles have said the Bethlehem Republican candidates have pulled out of the League of Women Voters debate because the son of a league official was accused of stealing campaign lawn signs.

The young man's father has said his son was away at the University at Buffalo when the first signs were stolen. And, according to authorities, signs from both parties were taken, and additional vandalism occurred having nothing to do with politics.

This is about the silliest and most convenient excuse I have heard for opting out of a debate with the opposition. The League

of Women Voters is a totally respected nonpartisan organization. The group has sponsored presidential and other important debates and forums as a way to help voters be aware of candidates' positions on key issues prior to elections.

They emphasize involvement in government and provide an important objective educational tool in an otherwise highly charged political environment.

If the Republicans' plan was to play it safe and not participate in an honest debate with the Democrats, then they should just say so. If the Republicans are concerned that they don't have much to offer in the debate and therefore will not look too good, they should at least come up with a legitimate reason for withdrawing.

But to hide behind the excuse that they do not feel they can have a fair and objective panel due to the vandalism of three teenagers is simply transparent and ridiculous.

More important, it does an injustice to all voters in Bethlehem, who deserve to hear how the candidates will govern our town.

Karin Henrikson  
Elsmere

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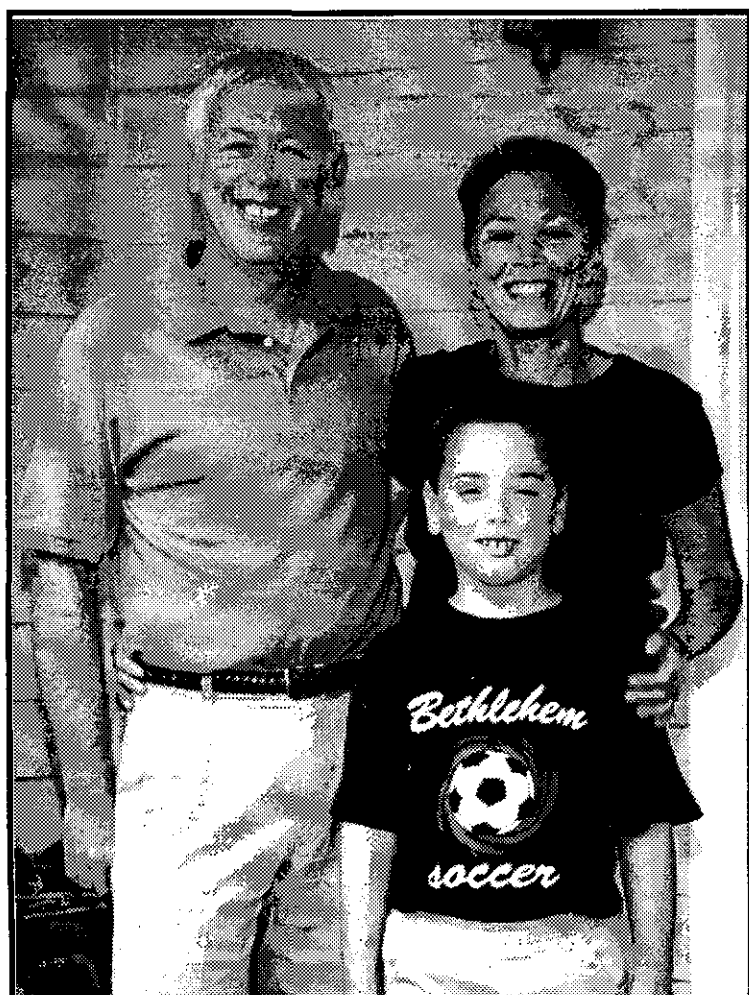
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Dear Neighbor,

As a long time resident of Bethlehem my family and I have come to appreciate what a very special place our town is — great schools, close-knit neighborhoods and a safe, small town atmosphere whose citizens care deeply about our community.

I will use my 35 years of professional management experience and time proven leadership skills with NY State to implement cost-saving measures, provide more convenient access and a fresh approach to the Town Clerk's office to make it the best in the area.

I will work collaboratively with all town officials to deliver services to you in the most efficient, yet customer driven manner possible.

On November 4, please elect me Town Clerk for an even better Bethlehem.

— Stu

Democrat • Independence  
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# Matters of Opinion

## Candidates must address real issues

Editor, The Spotlight:

I am saddened to witness the level that the race for Bethlehem town supervisor has sunk to.

My family recently relocated to Delmar from San Diego. When the California recall began to hit the news, I was relieved to be out of California, and not be apart of the political circus that ensued.

I was looking forward to wholesome, smaller scale, town political campaigns. Starting with the sign "debacle", my enthusiasm soon began to wane.

First were the insinuations that Democrats had something to do with the sign thefts. Then allegations that Theresa Egan and Matthew Clyne did not support "clean campaigning".

Next we saw three local boys pulled into the limelight. Although no one would challenge that their behavior was wrong, they certainly were not involved in any way with the theft of 600 signs.

Now we are seeing Egan slammed for driving her campaign vehicle when she goes to support our local teams.

When does it stop?

In *The Spotlight* article two weeks ago, Joe Catalano was quoted to say, "That's not the kind of town we live in. It's not typical of the people who live here."

When I read that quote, my only thought was that I had expected our town to be above such political tactics.

I would hope that any intelligent person would base their vote on the candidate, not on

the number of signs that are posted.

I was dismayed that the Republicans pulled out of the debate sponsored by the League of Woman Voters. How is this town able to make an educated decision on the right candidate?

The Republicans cite the reason as being that the League of Woman Voters cannot be impartial. However, it was discovered that the Republicans have a fund-raiser scheduled on

the same night. Did they ever have any intention of attending that debate?

I am sorry that Mr. Catalano lost his signs, but I am much sorrier for Theresa Egan being pulled into a scandal that she has no part in, and for this town, to be subjected to finger-pointing and underhanded political tactics.

Let's let the candidates get back to real issues.

Sue Hodom  
Delmar

## BCHS concert season opens with programs on Oct. 22 & 29

Bethlehem Central High School begins its 2003-04 concert season today, Oct. 22, at 7:30 p.m. in auditorium at 700 Delaware Ave.

Six groups will present a wide range of music, including sections from Swearingen, John Philip Sousa, Bach, Sibelius and Simon and Garfunkel.

The groups include the symphonic band, led by Music Supervisor David Norman; the concert band, led by Patrick Beauregard; the concert orchestra, conducted by David

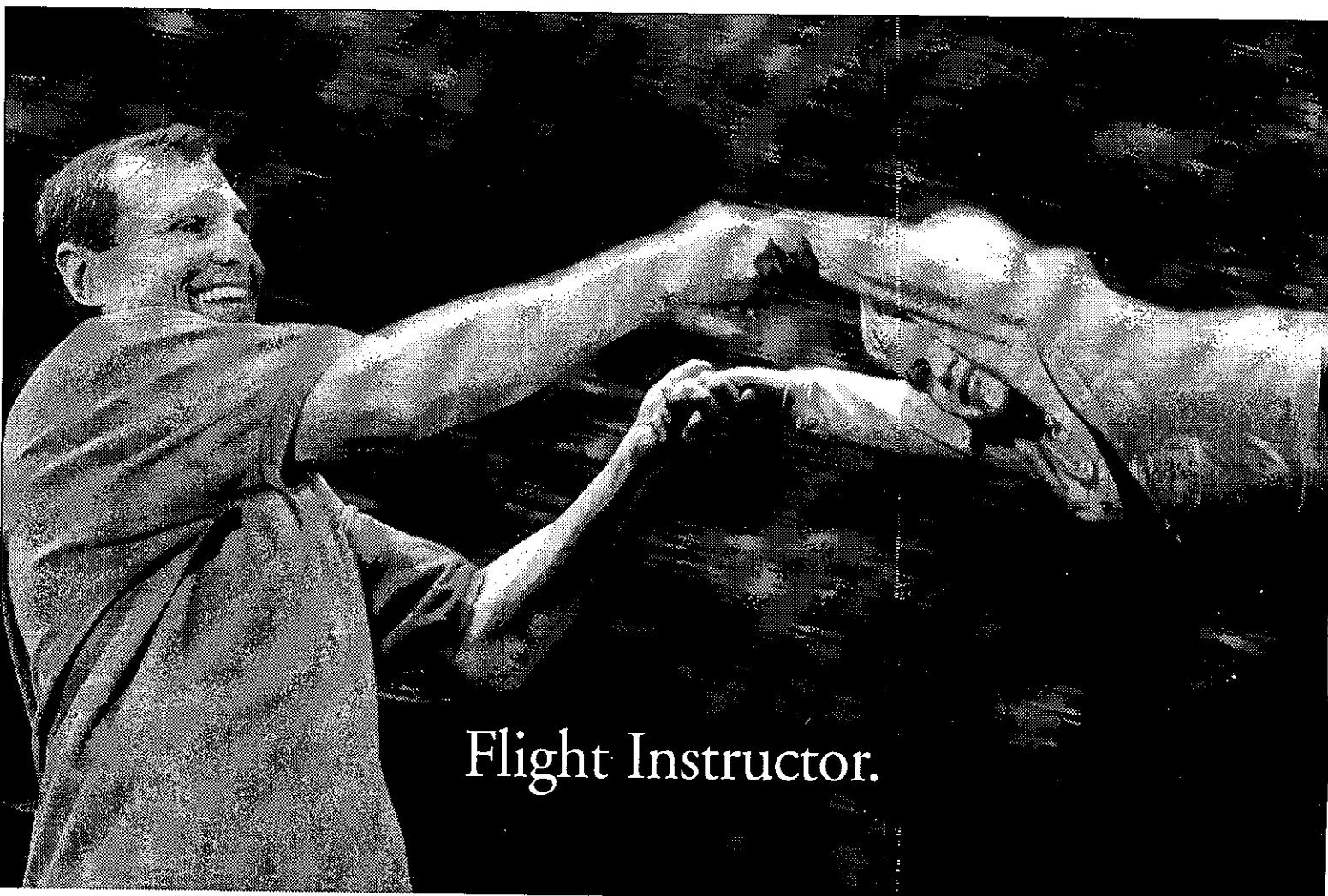
Beck; and Choristers, Concert Singers, and Bass-On-Up, led by Jason Dashew.

On Wednesday, Oct. 29, at 7:30 p.m., the second concert of the season will be presented.

It will feature the Choraliers, wind ensemble, and symphonic orchestra. The wind ensemble is conducted by Louise Schwartz.

Both concerts are free of charge, and the community is invited to attend.

For information, call 478-0445.



Flight Instructor.

## Punishing all for drinking by some would be wrong

Editor, The Spotlight:

We recently received a letter dated Oct. 15 from Bethlehem Central High School Principal Michael Tebbano to all parents of BCHS students. The letter noted that while the majority of students at a recent high school dance were behaving responsibly, an unspecified number possessed or were under the influence of alcohol.

The principal requests parental assistance in preventing underage drinking, but then concludes with the suggestion that school activities may need to be terminated.

Most authorities agree that involving students in a range of school-related activities is one of the antidotes to illegal alcohol and drug use.

If school or police officials staff the entrance to a dance, they can prevent those under the influence from entering.

The suggestion that the school would eliminate social activities for the responsible majority due to the acts of a small number of students is inappropriate and would send a message of unfairness to the students.

It would be akin to placing all teachers on probation because one teacher required discipline.

Kevin Donovan  
Delmar

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# Joe Catalano

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***Lt. Governor  
Mary O. Donohue***

### **Leadership**

Joe directed a division of the NYS Higher Education Services Corporation, where he supervised a staff comparable in size to all the town employees of Bethlehem.

### **Business Experience**

Joe managed the business operation of a major law firm, acting as liaison to Fortune 500 companies.

### **Financial Expertise**

Joe oversaw annual budgets in excess of \$200 million and managed an investment portfolio of over \$85 million.

### **Compassion**

Joe supervises religious education and the Youth Ministry at St. Thomas the Apostle Church.

### **Dedication**

Joe is committed to being a full-time Supervisor, who will work 24/7 for the people of Bethlehem.

### **Vision**

Joe will preserve the quality of life we deserve, but with taxes we can afford.

**Vote the Republican Team – Row "A" – On November 4th**

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# Starting Nov. 1, donate books Mondays from 10 to 7

Thanks to your generous donations, our used book coffers start overflowing well before the yearly book sale. Storage has become a problem, with books left in the library workroom obstructing access and spilling out every which way before we have time and manpower to sort and store them.

In an effort to alleviate this

**Voorheesville Public Library**



problem, we have revised our policy regarding donations.

First, we will adhere more strictly to our established policy of not accepting materials that are not in good condition. Throw out

those wrinkled, moldy paperbacks at home. We do not want textbooks, political or scientific books from the '60s and '70s or other reference information that is out of date. We do not want yellowed novels that smell bad. We cannot take magazines.

Please police your donations carefully. We know how painful it

is to dispose of books (hey, we are all book lovers, too), but many donations just end up being thrown away here after you have gone to all the trouble of lugging them to us.

Beginning Nov. 1, donations will be accepted only between 10 a.m. and 7 p.m. on Mondays. If it is not possible for you to come on a Monday, you can call and make an appointment for another drop-off time when someone will be here to accommodate you.

We are very grateful for the thousands of wonderful donations you make to us. The May book sale is a major library fund-raiser. We appreciate your support and trust that you will help us work out our storage dilemma.

Get in the spooky spirit when Michael Mills performs Halloween magic on Thursday, Oct. 30, at 7 p.m. in the community room. Refreshments will be served and it will be great fun for all.

Families are urged to arrive early. We expect a large crowd and latecomers may not get in.

Preschoolers are invited to come in costume to Halloween-themed story times Oct. 27 to 31.

The Thursday Night Poets meet on Oct. 23 at 7 p.m.

The first meeting of Voorheesville area support group for Alzheimer's caregivers will be Oct. 27 at 7 p.m. at the library. No sign-up is necessary, but if you have questions, call the library at 765-2791 and leave your name and phone number for a return call.

Tickets are still available for the Dec. 6 trip to New York City. The cost is \$25 for Friends of the Library members, \$30 for nonmembers. Make your reservations now at the circulation desk.

What kid is not an animal lover? Pick up a free copy of "Kind News," the animal news publication designed especially for kids from the Humane Society of the United States, which is now available at the library.

Sign up for library programs by calling 765-2791 or e-mail voorefq@uhs.lib.ny.us. Visit the library Web site at [www.voorheesvillelibrary.org](http://www.voorheesvillelibrary.org).

All library programs are free, handicapped accessible and open to the public.

Barbara Vink

## Christian Brothers Academy

website: [www.cbaalbany.org](http://www.cbaalbany.org)

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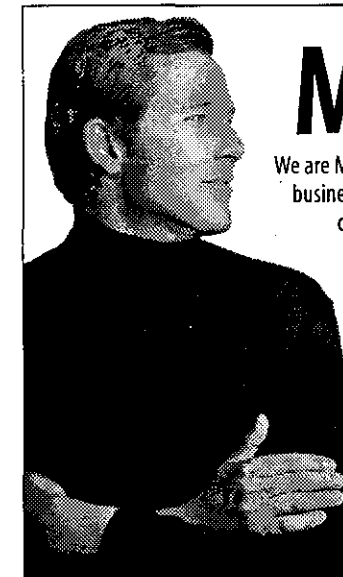
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# Lighting, the more you know, the more you will save!

**D**id you know that lighting accounts for about 15% of your home's electric costs? Did you also know that the light provided by ENERGY STAR qualified lighting fixtures and bulbs is equal to or better than the light cast by traditional lighting products? And now, there are many lighting options available to consumers. Let's examine

lighting in a typical kitchen.

Today's kitchen has become much more than a place to eat dinner. It's a gathering place for the entire family and a spot for intimate dinners with a loved one. Kitchen lighting, therefore, needs to be as inviting as it is functional. There are a wide range of fixtures to help create the

ambience you want, providing the light you need to work.

**New York Energy Smart**  
PUBLIC SERVICE COMMISSION — NYSEDA  
**George E. Pataki, Governor**

Here are a few examples of lighting applications for the kitchen, which can save you money and create the

look that you want. Under-cabinet lighting utilizes thin-diameter fluorescent tubes which are discreetly located to provide direct illumination of work surfaces. They use one quarter the electricity of halogen or incandescent bulbs and last considerably longer.

Traditional ceiling domes and ceiling-mounted fixtures

provide general, indirect lighting. Complement these lights with task lighting, like ENERGY STAR pendants, to target high-use areas such as countertops or sinks.

Recessed ceiling fixtures provide both accent and task lighting. At this time, most of these fixtures come with incandescent bulbs, use more energy, generate more heat, and will cost more to operate. However, for these applications, use ENERGY STAR qualified compact fluorescent bulbs marked "suitable for recessed fixtures." If you install new recessed fixtures in an insulated ceiling, select air-tight fixtures with an "IC" rating for insulation.

If constructing a new home or undertaking significant renovation, talk to your builder, contractor or electrical supplier about installing light fixtures that blend into your home's architecture. Linear fluorescent fixtures can be built into spaces above cabinets, into exposed beams or behind decorative valances to create exactly the appearance and atmosphere you want, with excellent energy efficiency.

## Beautify your environment

It's easy to see that ENERGY STAR<sup>®</sup> qualified fixtures are a stylish addition to any décor. What you can't see is that they use 2/3 less energy with bulbs that last 6 to 10 times longer than a standard bulb.

Choose ENERGY STAR qualified fixtures from New York ENERGY STAR Retailers and Change a Light, Change the World.



From October 1 through December 31, 2003, The New York Energy Smart<sup>SM</sup> Program is participating in the Change a Light, Change the World campaign to raise awareness and benefits of ENERGY STAR qualified lighting fixtures and compact fluorescent bulbs. Please visit [www.GetEnergySmart.org](http://www.GetEnergySmart.org) or call 1-877-NY-SMART to learn more about this and other New York Energy Smart<sup>SM</sup> programs.

New York Energy Smart<sup>SM</sup> programs are designed to lower electricity costs by encouraging energy efficiency as the State's electric utilities move to competition. The programs are available to electric distribution customers (residential, commercial, and industrial) who pay into the System Benefits Charge (SBC).

**Make your next light an ENERGY STAR<sup>®</sup> and help preserve our environment for future generations**

**To find a lighting retailer near you or to get more information about other New York Energy Smart<sup>SM</sup> programs visit [www.GetEnergySmart.org](http://www.GetEnergySmart.org)**

**New York Energy Smart**  
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**CHANGE A LIGHT  
CHANGE THE WORLD  
ENERGY STAR**

# As the saying goes, the more things change ...

We may look different these days, but some things remain constant. Among them is our regular flow of library publications.

## Annual directories

We issue annual editions of several informational booklets. "Community Contacts," an annotated list of service and interest groups in and around

Bethlehem, appears each fall. Each entry in this handy booklet provides a brief description of the group's activities and affiliations, membership details, and contact information.

Production of this booklet is supported by contributions from the Bethlehem Chamber of Commerce and Friends of Bethlehem Public Library.



The latest edition of the "Bethlehem Town Directory" is issued at the beginning of each calendar year.

Compiled with help from the town, this popular publication contains a wealth of information about town services, area school districts, local government and more.

"Preschool Possibilities" is a directory of area preschool programs, updated annually by youth services staff.

Also issued at the beginning of the calendar year, it includes

names, addresses and contact information, as well as enrollment details, tuition and supplemental services.

"Preschool Possibilities" is produced as a community service; listings are not to be construed as library recommendations.

## In-house helps

Check our service desks and literature racks for a variety of informational brochures, flyers and booklists ranging from the latest in large-print to graphic novels for teens.

A browser's guide, book reviews by library staff and a list of our research databases are just a few of the many publications available for the taking at the library.

## A new look for the newsletter

"Footnotes," our bimonthly newsletter, is mailed six times a year to all households in the Bethlehem school district.

It has taken on a new look, a slightly different name and a more frequent release schedule for the duration of the renovation project.

"Footnotes on the Project" will be mailed at timely intervals throughout construction.

## Bethlehem Public Library online

Our Web site is a constant source of information and services from the comfort of your home.

Patrons can visit the site at [www.bethlehempubliclibrary.org](http://www.bethlehempubliclibrary.org) to request and renew materials, do research for a school project, link to other Web sites in the community, learn about our programs and policies, find out what's new or get some reading and listening ideas.

Many of the publications mentioned above can also be found online.

## Ask us!

Our publications are only a supplement to our best resource — our staff. As we all make our way around construction in the months ahead, don't hesitate to ask us to help you find what you need. It's our job and our pleasure.

Louise Grieco

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## Toastmasters receive honor

The Bethlehem Chapter of the Toastmasters International received the honor of being designated a Presidential Distinguished Club by world headquarters.

The Presidential Distinguished Club honor is given to clubs that have met or exceeded prescribed goals for member achieved educational awards and for growth in membership.

Bethlehem Toastmasters meet the second and fourth Wednesday of each month at the Adams Station clubhouse on Juniper Drive in Delmar.

Prospective members and visitors are invited to attend.

Meetings begin promptly at 7:30 p.m.

For information, call 439-5471.

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October 22, 2003

# Fall Automotive



*Spice up your road  
trips with in-car video*  
page 3

*Take the risk out of  
buying a used car*  
page 4



# Ensure you drive away with a good deal

## Knowing your credit rating makes car buying easier

With interest rates at all-time lows, consumers are taking advantage of the long-term savings on big ticket items like cars. If you're one of the many people who are planning to buy or lease a new car, make sure your finances are in order so the purchase process is hassle free.

First, do an honest assessment of your current financial situation. Can you really afford to buy or lease a new car, or does it make more sense to get as

many miles as possible out of your current car?

Despite low interest rates, a new car isn't a bargain if it means you'll be turning to credit cards to pay other bills. You know the details of your expenses and budget better than anyone else. Doing your homework before you shop will enable you to set a payment you can live with.

Once you can say for certain that new car payments fit within your budget, you need to

turn your attention to your credit rating. Lenders will use a report from one, two, or all three of the credit reporting agencies to assess your creditworthiness, so your first step should be reviewing your credit report(s) for accuracy and for any information that may hurt your chances of getting a loan.

The information on the credit report can also affect the interest rate the lender will give you. The easiest way to

get a copy of your credit report is from an online service like [www.creditmatters.com](http://www.creditmatters.com). If you find inaccuracies on your credit report, you should take steps to correct that information before you apply for a car loan.

Look for obvious mistakes on your report, such as credit card accounts that aren't yours and closed accounts that have not been used for more than seven years, but are still showing as open. You can dispute items that you feel are inaccurate with the credit reporting agency by following the directions included with your credit report.

If you have a large number of credit cards, you may want to consider canceling some of your accounts. Lenders may look at these open credit accounts as potential debt. Likewise, every time you apply for credit, lenders will more than likely request a copy of your

credit report. Multiple inquiries from lenders or creditors can lower your credit rating, so minimize the num-



ber of inquiries to your report until you get your auto loan.

If your credit history isn't as good as you'd like, there are no quick fixes, but time, as they say, is on your side. Many lenders focus on the past two or three years of your credit history, so with a plan and some patience, you can boost your credit rating.

Take control of your credit by paying bills on time. Cancel any credit cards you aren't using or minimize excessive amounts of available

credit, which could tempt you to buy things you can't really afford. Gather all your bills and draw up a budget that allows you to pay them off one at a time, focusing on the account with the highest interest rate first.

Having a co-signer may make it easier to obtain a loan if your credit is not perfect. But before you ask a friend or family member to co-sign, be sure you both understand what that entails.

A co-signer is guaranteeing this debt. If the borrower does not pay, the co-signer may have to pay up to the full amount of the debt, and if he or she can't pay in full, their credit rating will be adversely affected. Additionally, late payments will go on both credit reports. Even though you would never put your co-signer in this position on purpose, consider what would happen if you lost your job, for example. Are you willing to risk your relationship with your co-signer for a new car?

Buying a new car should be fun and exciting — you get to pick the make, model, color and options. Arming yourself with the facts ahead of time will help take the hassle out of car buying and put a smile on your face as you drive off the lot knowing you got a good deal.

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# Spice up your road trips with in-car video

Whether you're setting out on a cross-country trip, or just driving to one of your kid's soccer games this fall, there's certain to be a familiar refrain from the back seat: "Are we there yet?"

Years ago, quieting the kids might have meant sorting passing license plates or playing "I Spy." But thanks to revolutions in video technology, it's easier than ever to build a mobile video system that'll keep the whole family entertained during any trip.

"In-car video is one of the fastest-growing areas of mobile electronics. Being able to watch movies or play video games is a great way for passengers to pass the time in their vehicles," said Dan Hodgson, vice president for business development at Crutchfield Corp., the leading Internet and catalog retailer of consumer electronics ([www.crutchfield.com](http://www.crutchfield.com)).

Here are some basic ways to add video to your car:

- All-in-one systems bring it all together

An all-in-one system is a convenient and cost-effective way of enjoying movies in the car.

The state-of-the-art Sony Mobile DVD Dream System (\$999.99) includes everything you need for a convenient video set-



up. It features a DVD player that mounts under a seat or in a center console, a set of wireless headphones and a retractable overhead monitor that is perfect for vans or SUVs. The player connects to the monitor with a single cable that also supplies the player with power and ground. A wireless remote gives you full control of the player.

"The all-in-one system is popular with families because they can get it up and running quickly," Hodgson said.

- Video by the dashboard light

An in-dash system keeps the monitor within reach of front seat passengers. It also provides better viewing

angles in sedans than a system with an overhead monitor. Several manufacturers, including Alpine, Kenwood, Clarion, Pioneer, and Panasonic, produce in-dash DVD receivers that look like standard car receivers. With the press of a button, a motorized display flips out, providing a brightly-lit LCD display of 6 1/2 to 7 inches. For instance, the Kenwood Excelon KVT-911DVD offers a 6 1/2-inch monitor with touch-screen capability. This DVD receiver also plays CDs and has a UHF/VHF TV tuner. A hideaway module lets you add a game system or VCR.

"In-dash DVD is popular because you can do so many more things that just play movies," Hodgson explained. "With many of these receivers, you can play everything from DVDs to MP3 CDs, or even use the display for a navigation system."

As a safety precaution, in-dash video does not operate when the car is in motion.

- Adding components for a custom system

It's also possible to

put together a system to meet particular individual needs. Farenheit and JVC offer stand-alone mobile DVD and VHS cassette players, respectively, that are an affordable introduction to mobile video. Custom video headrests from Vizualogic (\$599.99, all models) are a way to add a video display without slicing your

existing headrest to install a monitor. These replacement headrests with a 7-inch monitor are available for most vehicles and are designed to blend into your car's interior color scheme. Cables run unseen through the tubular chrome posts and the headrest has three adjustable viewing angles.

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# Custom accessories add style and personality to your car

Some drivers go to extremes to make their vehicle stand out from the crowd. There's even an Art Car Fest featuring cars with Happy Meal toys glued all over or decorated to resemble a zebra. These cars could stop traffic — but in an odd rather than

exciting way.

If you long to add some sizzle to your ride, consider custom accessories. Perhaps you dream about hood or roof scoop to liven up the look of your car. Or maybe it's a rear spoiler that you'd like to add.

Personalizing your

car doesn't have to be outrageously expensive or complicated. If you're handy, you can add these embellishments yourself.

There are a wide range of products that let auto enthusiasts customize their cars, trucks and SUVs,

including hood scoops, wings, turbo vents and more. "These additions let your car reflect your lifestyle," said Jodi Moulzolf of Lund International.

You can add the look of speed, power and beauty to your car with a spoiler. Adding a hood

scoop creates a simulated performance hood look for trucks and cars. And, adding a roof scoop gives your vehicle a simulated rally-style performance air intake.

These innovative, fun styling products let car owners express their personality and custom-

ize their vehicles.

"Do-it-yourselfers can easily add these accessories on their own," said Moulzolf.

She points out that those who aren't as handy can have a body shop install the pieces for them.

## Take the risk out of buying a used car

Used Cars. A simple term that has a less than positive meaning for most car buyers. Conventional wisdom says that buying a used car is buying someone else's problems.

However, as new car quality has gone up, the risk of buying a late model used car has gone down. In fact, the automotive industry doesn't even call them used cars anymore. The term to look for now is Certified Pre-Owned, or CPO.

"There is a growing market in this country for used vehicles that have been put through a Certified Pre-Owned program. CPO vehicles give the consumer a chance to buy the latest models, often only two or three years old, at a

big savings over a new car. So, when you buy one, you're really doing yourself a favor," said John Davis, host of "MotorWeek," the longest running weekly automotive show on television.

More than a third of all late model used cars and trucks sold last year — nearly 1.2 million vehicles — came with a Certified Pre-Owned designation. They are typically vehicles that have low mileage and have been put through a battery of tests to make sure they are in tip-top condition. Vehicles that fall into this category are mostly just off-lease, secured from factory executive car auctions, from rental fleets, or the very best trade-ins.

"A new car depreciates by 15 to 20 percent the moment you drive it off the lot," said Davis. "If you buy one that's Certified Pre-Owned, you avoid taking the initial depreciation, yet have an almost new car

with a strong warranty and in some cases a better warranty than a new one. Smart consumers can think of these vehicles as the best and brightest in their class."

According to CNW



Marketing Research, one can expect to pay a premium of between four and seven percent for a vehicle with the Certified Pre-Owned designation.

"They may cost a little more than you'd expect to pay for a used car, but when you look at all the checks and balances performed and the extra warranty, it's easily worth it," said Davis.

Among the benefits, not just some, but all

vehicle parts that are even moderately worn have been replaced. Many Certified Pre-Owned cars come with new brake pads, hoses, accessory belts, wipers and batteries. Their engines and transmissions have been checked and overhauled if necessary; minor exterior damage — like nicks, dings and tattered trim — is repaired or replaced; carpets and seat upholstery are shampooed or cleaned, and if they look less than new, are replaced.

Beyond that, certified programs provide additional warranties, often up to 100,000 miles and may also include perks like car-club style roadside assistance. This kind of warranty actually exceeds the coverage offered by the factory when it was new.

"Certification programs increase consumer confidence about the quality of a used vehicle," said Scott Weitzman, senior director of retail programs for the automotive pollster, J.D. Power and Associates.

But, don't just buy any vehicle that is labeled Certified Pre-Owned. The best CPO programs are found only at new car dealers, with repair requirements and warranties backed by the factory. Also, ask to see the checklist on the car or truck of your choice so you will know exactly what has been serviced.

"Simply put, purchasing a Certified Pre-Owned vehicle is really a win-win situation for everyone. Manufacturers make money on vehicles they had in fleets or on lease, dealers increase their income percentage compared to new car sales, and customers walk away feeling better about some of the built-in guarantees," said Davis.

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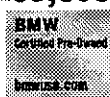
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| <b>01 X5 4.4 V8</b> SAV, Auto. & AWD, Prem. Pkg. & More! Black w/Gray Leather, 34,785 Miles, LH27815      | <b>\$39,980*</b> |
| <b>01 X5 3.0</b> Auto., Prem. Pkg., Cold & Climate Pkg., Topaz Blue w/Gray Leather, 45,575 Miles, LM66401 | <b>\$36,980*</b> |
| <b>01 325Ci Coupe</b> 5-Speed, Prem. Pkg., Titanium w/Gray Leather, 22,934 Miles, JW49528                 | <b>\$28,980*</b> |
| <b>01 740iL 4DR</b> Auto., All Options, Black/Sand Leather, 32,147 Miles, DP27654                         | <b>\$45,980*</b> |
| <b>00 528iA 4DR</b> Auto., Sport Prem., Royal Red/Sand Leather, 50,896 Miles, GV02560                     | <b>\$28,980*</b> |
| <b>00 540iA 4DR</b> Sports Pkg. and More, Black Met/Black Leather, 34,027 Miles, GM69277                  | <b>\$38,980*</b> |
| <b>00 323iA 4DR</b> Auto., Prem. Pkg., Silver/Black Leather, 36,496 Miles, FP75495                        | <b>\$24,980*</b> |
| <b>00 323iA 4DR</b> Auto., Moonroof, Orient Blue/Sand Interior, 49,543 Miles, FP74449                     | <b>\$23,980*</b> |
| <b>00 323Ci Coupe</b> Auto., Prem. Pkg., Black w/Sand, 35,427 Miles, JN84837                              | <b>\$24,980*</b> |
| <b>00 528iA 4DR</b> Auto., Prem. Pkg., Anthracite/Gray Leather, 36,534 Miles, GU19249                     | <b>\$30,980*</b> |
| <b>00 328i 4DR</b> 5 Speed, Sport Premium, Black on Black, 36,123 Miles, KG18255                          | <b>\$28,980*</b> |
| <b>00 740iA 4DR</b> Auto., All Options, Black w/Sand Leather, 37,415 Miles, DN80435                       | <b>\$38,980*</b> |



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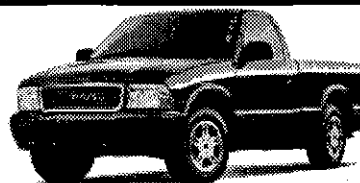
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Tax, title & reg. fees extra. 0% in lieu of rebate  
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**YOUR PRICE .....\$21,999 or 0%\* apr 60 mos.**

**MSRP \$24,290**

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# Simple tips to ensure your motor vehicle safety

**B**efore you jump into your car for that long-planned road trip, there are a few things you need to take care of to make sure your trip will be a safe one. "Get an oil change, have your belts and engine checked, and if your windshield has ever been replaced, make sure the job was done right," said Leo Cyr, vice president of NOVUS Auto Glass.

According to the National Highway Transportation and Safety Administration

(NHTSA), 82 people are either killed or injured in accidents every day after being ejected from



their vehicles. There's no breakdown of how many of those people

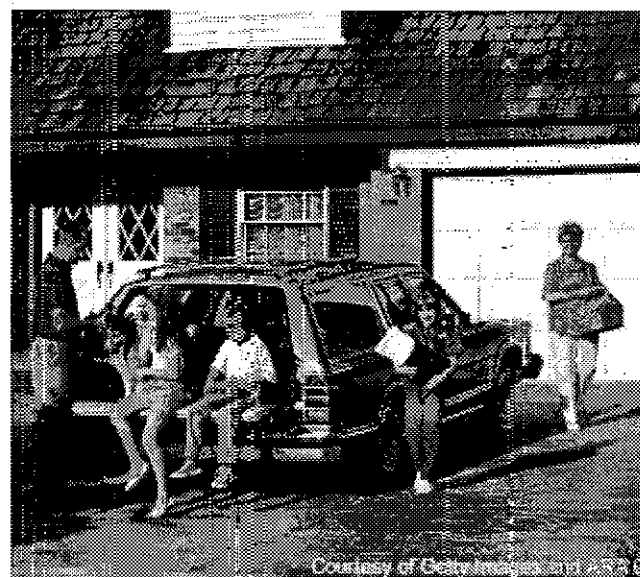
went through windshields, but Cyr figures the number is high.

"Laws exist that require seatbelt use. Laws exist to prohibit tampering with or disabling airbags. However, there are no laws that govern how a windshield is replaced once the vehicle leaves the factory. An improperly replaced windshield could — and sometimes does — become detached from the vehicle during airbag deployment, from the force of a collision, or when the car rolls or flips over. With the windshield disabled, the effective-

ness of the vehicle's safety restraint system (SRS) is seriously compromised.

"The tragedy of the situation," explained Cyr, "is the average person will not realize their windshield was improperly replaced until it is too late. There are literally thousands of responsible auto glass companies in the United States that perform high-quality, safe windshield replacement. However, the way to locate and select such a company comes from knowing what questions to ask before making a commitment."

The first question to ask is if the windshield



Courtesy of Delmar Auto & Radiator, Inc.

really needs to be replaced, or if dings in the glass can be repaired. Chips or dings that are small enough to be covered by a credit card or cracks that will fit under a dollar bill are typically repairable without having to remove the factory seal of the original glass.

If you do decide to go through with a repair, ask if the technician will take the following steps when making the repair:

- Remove the old sealant leaving approximately 1/16-inch bonding surface.
- Clean and prime the glass and the

vehicle pinchweld.

- Wear gloves so as not to contaminate the clean glass.
- Use urethane adhesive (not butyl tape or silicone).
- Check for a passenger side airbag and, if present, use urethane rated for that type of installation.
- Discuss how long before the vehicle can be driven.

Tell you the "do's and don'ts" of operation during adhesive curing.

After the job is done, inspect the work carefully. You do not need to be an auto glass expert to identify the "tell tale" signs of improper installation.

From outside the vehicle, see if the windshield is perfectly centered on the car. Is the distance the same between the left side and the right side of the windshield and the auto body?

Finally, inspect the molding that fits around the entire circumference of the windshield. Is the molding broken or are there visible gaps? Is the molding flat or does it look like a roller coaster? Most importantly, is the glass flush with the vehicle's body? If any of these conditions are present, the installation should be considered suspect.

"When shopping for auto glass repair and/or replacement services, people need to be quality conscious to a fault," said Cyr. "Discounts, coupons and sales incentives are fine when shopping for brand name products at competing retailers. Auto glass repair/replacement is not a product. It is a service — a safety service — requiring the use of the best materials technology has to offer."

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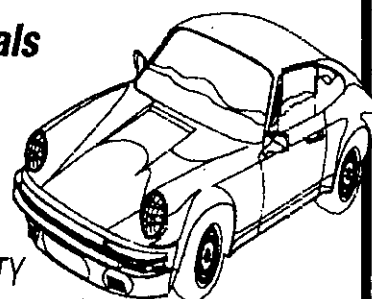
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# Car care tips for students and parents

Preventive maintenance can assure college students of hassle-free driving later this fall and winter

Parents and students will do well to get their vehicles in shape now, before heading off to college, according to the pros and the nonprofit National Institute for Automotive Service Excellence (ASE). Many breakdowns can be avoided entirely by routine maintenance. The following tips from ASE should give parent and student alike a road map to fall car care.

First things first — Read your owner's manual and follow the manufacturer's recommended service schedules.

• **Engine performance** — Get engine driveability problems (hard starts, rough idling, stalling, diminished power, etc.) corrected at a good repair shop. Cold weather will make existing problems worse. Replace dirty filters — air, fuel, PCV, etc.

• **Fuel** — Put a bottle of fuel de-icer in your tank once a month to help keep moisture from freezing in the fuel line. Note, too, that a gas tank that's kept

filled helps prevent moisture from forming.

• **Oil** — Change your oil and oil filter as specified in your manual — more often (every 3,000 miles or so) if your driving is mostly stop-and-go or consists of frequent short trips.

• **Cooling System** — The cooling system should be flushed and



refilled as recommended. The level, condition, and concentration of the coolant should be checked periodically. (A 50/50 mix of anti-freeze and water is usually recommended.) If you're doing your own work, never remove the radiator cap until the engine has thoroughly cooled! The tightness and condition of drive belts, clamps and hoses should be checked by a certified auto technician.

• **Heater/defroster** — The heater and defroster must be in good working condition for passenger comfort and driver visibility.

• **Windshield wipers** — Replace old blades. If your climate is harsh, purchase rubber-clad (winter) blades to fight ice build-up. Stock up on windshield washer solvent; you'll be surprised how much you use. Carry an ice-scraper.

• **Battery** — The only accurate way to detect a weak battery is with professional equipment. Routine care: Scrape away corrosion from posts and cable connections; clean all surfaces; re-tighten all connections. If battery caps are removable, check fluid level monthly. A word of caution: Removal of cables can cause damage or loss of data/codes on some newer vehicles. Check your manual. Be sure to avoid contact with corrosive deposits and battery acid. Wear eye protection and rubber gloves.

• **Lights** — Inspect all lights and bulbs; replace burned out

bulbs; periodically clean road grime from all lenses. To prevent scratching, never use a dry rag.

• **Exhaust system** — Your vehicle should be placed on a lift and the exhaust system examined for leaks. The trunk and floorboards should be inspected for small holes. Exhaust fumes can be deadly.

• **Tires** — Worn tires will be of little use in winter weather. Examine tires for remaining tread life, uneven wearing, and cupping; check the sidewalls for cuts and nicks. Check tire pressure once a month. Let the tires "cool down" before checking the pressure. Rotate as recommended. Don't forget your spare, and be sure the jack is in good condition.

• **Emergencies** — Carry gloves, boots, blankets, flares, a small

shovel, sand or kitty litter, tire chains, a flashlight and a cell phone. Put a few "high-energy" snacks in your glove box.

For more car care tips, visit [www.ase.com](http://www.ase.com).

The ASE was founded in 1972 as a nonprofit, independent organization dedicated to improving the quality of automotive service and repair through the

voluntary testing and certification of automotive professionals. ASE-certified technicians wear blue and white ASE shoulder insignia and carry credentials listing their exact area(s) of certification, while their employers often display the blue and white ASE sign. They can be found at all types of repair facilities from dealerships to independent garages and franchises.



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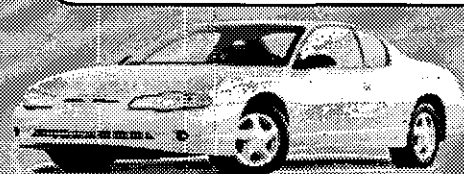
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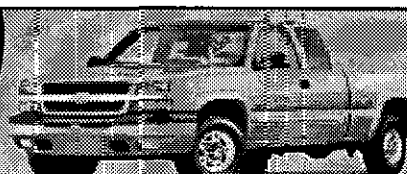
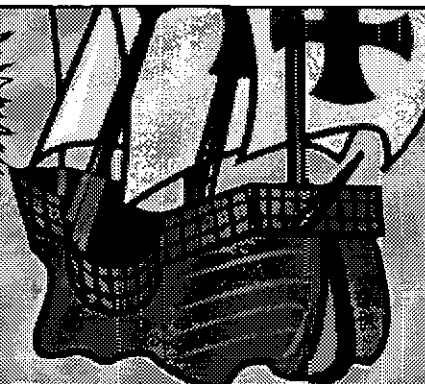


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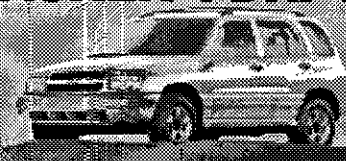
#04-4001. 3.5L V6, auto., pw/pl, cc/tilt, air, CD player, remote starter.

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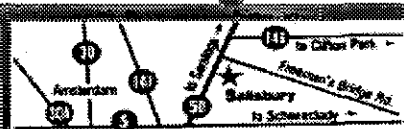
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## Fund-raising run set for Oct. 25

The third annual Voorheesville Community and School Foundation (VCSF) run and community walk will be held on Saturday, Oct. 25, at 9:30 a.m.

The 3.5-mile race and community walk will begin and end at the elementary school. Proceeds will go to the VCSF fund.

Registration fees are \$15 for adults and \$11 for students and seniors 60 and over. The kids race is \$5.

There will be drawings held during the event.

Checks should be made out to VCSF Fall Classic and mailed to VCSF Fall Classic, 11 Elizabeth Drive, Voorheesville 12186.

### PTA plans book fair at elementary school

The Voorheesville PTA will be holding its annual Scholastic book fair and bake sale at the elementary school on Thursday and Friday, Oct. 23 and 24, from 5 to 9 p.m. and Saturday, Oct. 25, from 10 a.m. to 2 p.m.

For information, call 765-9305.

### Cross country team selling shirts

The Voorheesville cross country team will be selling hooded sweatshirts and T-shirts.

The T-shirts are \$15 and the sweatshirts are \$30. Sizes range from S-XXL in both youth and adult.

For information or to place an order, call Linda Pasquali at 765-4990.

### Student government to sponsor blood drive

The Voorheesville student government will be sponsoring a blood drive at the high school on Thursday, Oct. 30, from 8 a.m. to 1 p.m.

For information or to sign up, call the school at 765-3314.

### Coffee house set at St. Matthew's

St. Matthew's youth ministry group is holding a coffee house on Friday, Oct. 24, from 7 to 11 p.m.

The event is open to all who would enjoy several of the local

### Fire department to host Halloween party

The Slingerlands Fire Department will host its annual free Halloween party and haunted house on Friday, Oct. 31.

The event will be held at the firehouse on New Scotland Road from 6:30 to 9:30 p.m. There will be candy, cider, doughnuts and fun for all ages.

### Girl Scouts seeks volunteers

Girl Scouts, Hudson Valley Council is currently looking for adult volunteers to fill a variety of roles.

Each year, hundred of girls are put on waiting lists, because there are no adult volunteers to lead them. Every girl should have the opportunity to be a Girl Scout.

For information, call Kathy Castracane at Girl Scouts, Hudson Valley Council at 489-8110 or e-mail kcastracane@girlscoutshvgsc.org.

## NEWS NOTES

**Voorheesville**  
Betsy Glath  
765-4415



teen bands.

The cost is \$4 for students and \$5 for adults.

Refreshments will be served. For information, call 765-2805.

### Village board schedules meeting

The next regular meeting for the village board will be held on Tuesday, Oct. 28, at 7 p.m. at the village hall.

### Thacher Nature Center to host fall events

Learn about various types of mushrooms and other fungi with Art Graves of SUNY Cobleskill on Saturday, Oct. 25, at 10 a.m.

This program will include an indoor presentation followed by a walk.

The nature center is located on

Thompsons Lake in Albany County.

For information, call 872-0800.

On Sunday, Oct. 26, from 11 a.m. to 1 p.m., Thacher Nature Center will hold a Halloween mask-making program.

Participants can design their own animal mask or they may make masks made from natural materials like seeds, leaves, acorns or dried berries.

This program is appropriate for age 5 and up.

For information or to register, call 872-1237.

### Kiwanians to hear local quilter

Join Lew Schedlbauer for the Thursday, Oct. 23, ladies night program of the Kiwanis Club of New Scotland at New Scotland Presbyterian Church at 7 p.m.

This dinner meeting is open to the public but reservations are needed.

For information or to make a reservation, call 765-4084 or 765-4257.

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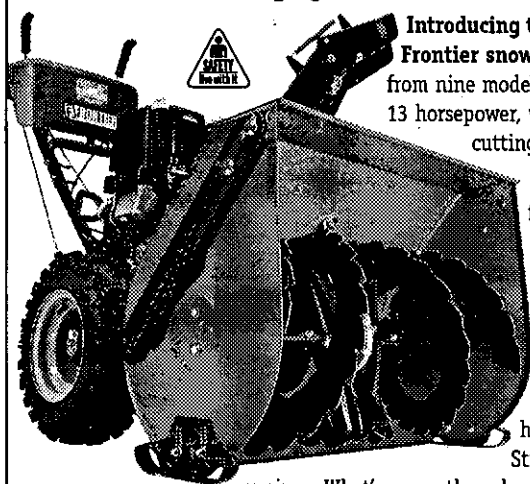
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## Halloween Hay Day planned for Sunday at Elm Avenue Park

The town of Bethlehem Parks and Recreation Department will sponsor the 15th annual Halloween Hay Day on Sunday, Oct. 26, from 1 to 3:30 p.m. at Elm Avenue Park, rain or shine.

The afternoon's activities include carnival games, hayrides, trick or treat bag marking and Halloween bingo. Skeeter the clown will return to create balloon characters and spooky face painting from "About Face."

As a fund-raising project, the

freshman class at Bethlehem Central High School will be offering refreshments at a nominal charge. Admission is free.

### Student earns honor

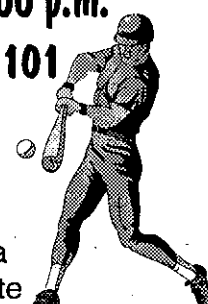
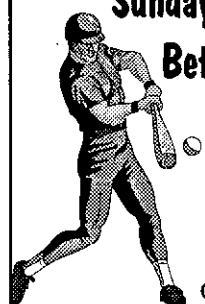
BCHS graduate Eric Silverman of Slingerlands has accepted membership in the Golden Key International Honor Society and was honored during a campus ceremony. He is a junior at Binghamton University.

## Tri Village Little League Registration For Spring 2004 Season

Sunday, November 2, 5:00 - 9:00 p.m.

Sunday, November 9, 5:00 - 9:00 p.m.

Bethlehem Town Hall, Room 101



New players must bring a copy of their birth certificate that can be left at registration.

All players must provide a proof of residency within the Bethlehem Central School District

**Fee must be paid at time of registration.**

Children born between August 1, 1991 and July 31, 1998 are eligible to play.

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# Sports

## Eagles end regular season with a loss to Shaker

By ROB JONAS

Moving the football wasn't the problem for the Bethlehem Eagles. Getting it into the end zone was.

Ryan Eder rushed for 120 yards, and Brian Trombley passed for more than 100 yards, but the Eagles fell to Shaker 21-7 in a Suburban Council Blue Division game last Friday in Latham.

"That was a game that depicted what we've done on offense all year," Bethlehem coach Ron Smith said. "We can move the ball from the 30 (yard line) to the 30. Once we get in the red zone, we can't punch it in."

After a scoreless first quarter, Shaker's Brandon Keefe opened the second quarter by intercepting a Trombley pass and returning it 34 yards for a touchdown. Erik Elken's extra

point gave the Blue Bison (3-4) a 7-0 lead.

The Eagles (1-6) responded quickly. A 56-yard gain by Eder set up an 18-yard touchdown pass from Trombley to Brian Nicholson. Aaron Kolodny added the extra point to tie the game at 7.

"They responded pretty well to (the interception), and that was a great throw (on the touchdown)," Smith said.

Shaker regained the lead four minutes later when quarterback Vernon Cross scampered nine yards down the right sideline for a touchdown. Bethlehem tried to tie the game early in the third quarter, but its first series was

stopped on downs at Shaker's 24-yard line.

The Blue Bison appeared to be on their way for another touchdown on the ensuing series. A 34-yard run by Cross put Shaker at Bethlehem's 4-yard line, but the Eagles recovered a Blue Bison fumble on the next play to avert a two touchdown deficit.

It was only a temporary respite, though. Bethlehem did not gain a first down on its series, and the punt out of the end zone only traveled four yards to give Shaker the ball at the 12. Cross kept the ball himself for a 2-yard gain, and then he went around the right side of the line for a 10-yard touchdown run to make the

score 21-7.

The Eagles had one more chance to get back in the game midway through the fourth quarter. Bethlehem drove inside Shaker's 30-yard line, but John Broadus intercepted Trombley to end the scoring threat.

"We were getting better every week, but in this one, I thought we regressed a little bit," Smith said.

Bethlehem has two crossover games to gain momentum toward next season, beginning Friday night with a contest at Guilderland.

"They're a good football team. They do a lot of things," Smith said. "They have a 230-pound quarterback (Zach Carpenter) that can throw the ball."

### Indians take top seed

While Bethlehem heads into crossover play, the Ravena-Coeymans-Selkirk and Voorheesville football teams are going to the Section II playoffs.

RCS earned the No. 1 seed for the Class B Sectionals after completing an undefeated Capital Conference regular season with a 49-15 victory at Broadalbin-Perth last Saturday, while Voorheesville is the No. 7 seed in Class C after a 61-13 Northern Adirondack League win against Tamarac at Buckley Memorial Field.

C.J. Haslam had his biggest game of the season for the RCS Indians (7-0) against Broadalbin-Perth. Haslam rushed for more than 200 yards and three touchdowns, and he was perfect on his seven extra-point kicks.

"It was real good to see him break out," RCS coach Gary VanDerzee said.

Voorheesville (3-4) received big games from several players against winless Tamarac. Running back Kris Hauser gained 160 yards and scored two touchdowns, tailback Scott Brunt had four scoring runs and quarterback Andy Catellier threw for more than 100 yards in the rout.

RCS hosts Johnstown Friday night in its Sectional quarterfinal game, while Voorheesville visits No. 2 seed Watervliet Saturday.

"We're the No. 1 seed, and we have to come out and play like it," VanDerzee said.

### Pee wee team loses at East Greenbush

The Bethlehem Pop Warner pee wee division team suffered a 6-0 loss to East Greenbush Sunday, Oct. 12.

The game was scoreless until late in the fourth quarter, when East Greenbush received a 20-yard touchdown run.

Bethlehem had a chance to take the lead earlier in the game. The Eagles drove to East Greenbush's 1-yard line, but failed to get the ball into the end zone.

Craig Bouvier, Colby Hudson and Nick Bernardo led the defensive effort for Bethlehem.

The pee wee division team returns to action Sunday, Oct. 26, when it travels to Rotterdam.

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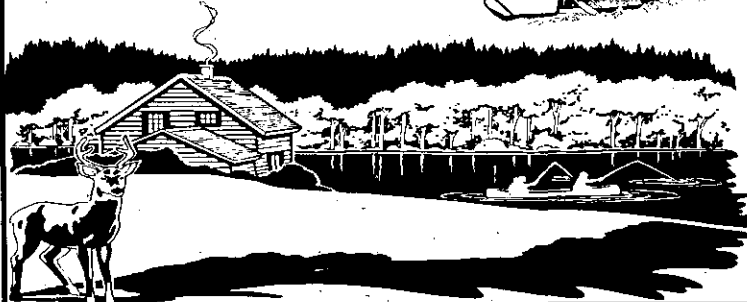
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# Crandall guides Blackbirds back to elite status

By ROB JONAS

**Bob Crandall** never truly left Clayton A. Bouton High School in Voorheesville. He just lent his soccer coaching services to Saratoga Springs for a while.

But after a few seasons of commuting to the Suburban Council school, Crandall had enough of the 45-minute drives and decided to go back to coaching the Voorheesville boys soccer team last year.

"I came back here because I felt it was time for me to stop walking out the back door and giving my services to help other teams," Crandall said.

Crandall's presence has revitalized the Blackbirds. After some struggles last year, Voorheesville has moved back into the top half of the Colonial Council standings this season with an 8-5 record.

"At the beginning of the season, we weren't very good," Crandall said. "Now, we are good."

The team's success has also sparked interest from the school

## BC doubles teams advance in tourney

Two doubles teams from Bethlehem Central High School advanced to the semifinals of the Section II girls tennis tournament.

**Carrie Zurenko** and **Betsy Breaznell** defeated a team from Albany Academy in a quarterfinal match last Friday at Schenectady's Central Park, while the duo of **Laura Heisler** and **Jessie Brown** beat a team from Niskayuna in another quarterfinal match.

The semifinal matches took place Tuesday at Capital Region Tennis & Fitness in Delmar. The winners play in Wednesday's championship round, while the other doubles teams meet in the consolation round. The top three doubles teams advance to the state tournament.

The Bethlehem girls tennis team won the Suburban Council regular season title with an 8-1 record and reached the semifinals of the Section II, Class A team tournament.

## Eagles sweep county meet

The Bethlehem boys and girls cross country teams won the varsity division titles at last Friday's Albany County Meet in Colonie.

The boys team tied Colonie for first place with 45 points, but won the team title on a tiebreaker when its sixth runner finished ahead of Colonie's sixth runner.

**Matt Shaffer** won the individual championship with a time of 15:44. Other top-10 performances were turned in by **Pat Shaffer** (sixth, 16:08.6) and **Alex Tiberio** (ninth, 16:29.9).

The Bethlehem girls team also placed three runners in the top 10 to take the overall title with 40 points.

**Emily Malinowski** led Bethlehem with a second-place finish in a time of 18:06. **Ashley Dwyer** was seventh in a time of 18:57, and **Kristen Kenny** placed eighth in a time of 19:05.

Bethlehem runs in the Suburban Council meet Saturday.

and the community — something that was present back when Crandall's Blackbirds were among the top programs in Section II in the late 1980s and early 1990s, but lacking in the years that he was coaching in Saratoga.

"You can see the soccer players in the hallways and they're happy, as they should be," Voorheesville athletic director **Joe Sapienza** said. "And you can see the community coming out more to give their support."

Youth has been serving the Blackbirds most of the season. Two of Voorheesville's top three goal scorers are sophomores,

**Greg Jones** and **Greg Klopfer**. The defense features several underclassmen, including sophomore goaltenders **Tom Cavanaugh** and **Mason Junco**.

"I built this team piece by piece," Crandall said. "The kids keep me young."

Sometimes, Voorheesville's youth can backfire, such as last Thursday's 3-2 loss to Albany Academy. A flat first half led to a 3-0 deficit before the Blackbirds came to life early in the second half with two goals from Jones in a three-minute span. Voorheesville had several more scoring chances, but it couldn't get the tying goal.

"We were OK in the second half, but we can't just be OK and expect to win," Crandall said.

The loss broke a five-game winning streak for Voorheesville that included a 4-0 victory over Averill Park from the Suburban Council last Wednesday. It also came at the end of a stretch of three games in three days for the Blackbirds.

"It wasn't fair to play three games in a row, but we had a problem when Watervliet dropped out of the league in August," Crandall said. "To get our 18 games in, we went with (two non-league games against) Averill Park. The first game,

Averill Park came here on a Saturday, but in order to get the second game in, we had to play there on a Wednesday."

"Would I have preferred to play it without having two league games sandwiched around it? Yes, but I took precautions. I played a lot of my younger kids, and they did well."

Voorheesville's reward for playing three games in three days was getting three days off before playing Mechanicville Monday in its final regular season game. The Blackbirds — along with the area's other soccer teams — received their seeding for the Section II playoffs Tuesday.



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# HIGH SCHOOL VARSITY SPORTS RESULTS FOR THE WEEK OF OCT. 13-19

## Wednesday, Oct. 15

### BOYS SOCCER

Voorheesville 4,  
Averill Park 0

Voorheesville scoring: Jeff Abrey 1-0, Zak Fluster 1-0, Greg Jones 1-0, Sean Michael 1-0.

Voorheesville saves: Mason Junco 7.

### GIRLS SOCCER

Lansingburgh 0,  
Voorheesville 0

Voorheesville saves: Eva Levingrub 21.

### BOYS VOLLEYBALL

Bethlehem 3, Shen 0

### GIRLS VOLLEYBALL

Voorheesville 3, Cohoes 0

## Thursday, Oct. 16

### BOYS SOCCER

Bethlehem 2, Niskayuna 1

Bethlehem scoring: Elon Backer 2-0, Luke Sullivan 0-1.

Bethlehem saves: Kyle Dunleavy 10.

Albany Academy 3,

Voorheesville 2

Voorheesville scoring: Greg Jones 2-

0, Greg Herzog 0-1, Rob DiBlasi 0-1.

Voorheesville saves: Tom Cavanaugh 1, Mason Junco 4.

### GIRLS SOCCER

RCS 3, Voorheesville 1

Scoring: Ravena — Brittany Edelson 1-0, Jaclyn Levie 1-0, Cassie Ostrander 1-0, Shannon Haslam 0-1. Voorheesville — Michelle Nadratowski 1-0.

Saves: Ravena — Elisha Van Kampen 4. Voorheesville — Hayley George 11.

### FIELD HOCKEY

Bethlehem 1, Shen 0

Bethlehem scoring: Emily Szelest 1-0, Meg Murphy 0-1.

Bethlehem saves: Martha Kelly 4.

### BOYS VOLLEYBALL

Scotia-Glenville 3, Bethlehem 1

### GIRLS VOLLEYBALL

Bethlehem 3, Mohonasen 1

Voorheesville 3, Berne-Knox-Westerlo 0

## Friday, Oct. 17

### FOOTBALL

Shaker 21, Bethlehem 7

#### Second quarter

Shaker — Brandon Keefe 34-yard interception return (Erik Elken kick).

Bethlehem — Brian Nicholson 18-yard pass from Brian Trombley (Aaron Kolodny kick).

Shaker — Vernon Cross 9-yard run (Elken kick).

#### Third quarter

Shaker — Cross 10-yard run (Elken kick).

### BOYS CROSS COUNTRY

Albany County Meet

Team scores: Bethlehem 45, Colonie 45, Guilderland 55, Shaker 89, Berne-Knox-Westerlo 143, Albany 163, Albany Academy 190, Ravena-Coeymans-Selkirk 234, CBA 280.

Top local runner: Matt Shaffer (Bethlehem), first place, 15:44.

### GIRLS CROSS COUNTRY

Albany County Meet

Team scores: Bethlehem 40, Shaker 61, Colonie 82, Guilderland 106, Academy of Holy Names 108, Berne-Knox-Westerlo 169, Cohoes 196, Bishop Maginn 248, Ravena-Coeymans-Selkirk 252.

Top local runner: Emily Malinowski (Bethlehem), second place, 18:06.

### GIRLS SWIMMING

Burnt Hills 115, Bethlehem 55

### BOYS VOLLEYBALL

Bethlehem 3, Guilderland 0

### GIRLS VOLLEYBALL

Bethlehem 3, Mohonasen 1

Ravena 3, Holy Names 0

Cobleskill 3, Voorheesville 0

## Saturday, Oct. 18

### FOOTBALL

Ravena 49,

Broadalbin-Perth 15

#### First quarter

BP — Nick Izzano 14-yard run (Chris Thompson kick).

Ravena — C.J. Haslam 75-yard run (Haslam kick).

#### Second quarter

RCS — Tim Jordan 1-yard run (Haslam kick).

#### Third quarter

RCS — Haslam 4-yard run (Haslam kick).

RCS — Ryan Cross 72-yard run (Haslam kick).

RCS — Haslam 60-yard run (Haslam kick).

#### Fourth quarter

RCS — Eric Vasquez 24-yard pass from Jordan (Haslam kick).

BP — Tim Cornell 2-yard run (Cornell conversion run).

RCS — Victor Bermudez 56-yard run (Haslam kick).

Voorheesville 61,

Tamarac 13

#### First quarter

Voorheesville — Kris Hauser 13-yard run (kick failed).

Tamarac — Chris Kocienski 70-yard run (kick failed).

Voorheesville — Scott Brunt 1-yard run (Hauser conversion run).

Voorheesville — Brunt 15-yard run (conversion run failed).

#### Second quarter

Voorheesville — Brunt 3-yard run (Tyler Oliver conversion pass from Andy Catellier).

Voorheesville — Hauser 4-yard run (Matt Robinson conversion pass

Join the

## Bethlehem Chamber of Commerce at BUSINESS FOR BREAKFAST

A three-part series sponsored by KeyBank for organizations who are hungry for information on how to survive and thrive. Each presentation includes case studies and examples of how to apply the advice at hand. Open to chamber members and their employees. Reservations required. All breakfasts are held at the Quality Inn, Rt. 9W, Glenmont.

JOIN US FOR PART II OF THE SERIES...

Thursday October 23, 7:30 to 9:00 AM

Topic: Strategies for your business to succeed in a down-turned economy

Developing and executing against a sound business plan is the foundation of success. Learn how to organize and present a comprehensive business plan and find out which capital sources and services are available to help you grow. Joyce shares case studies of challenges faced by businesses and their strategies to overcome and succeed. Presented by Joyce Weiler, Vice President, Small Business, KeyBank.



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Average size driveway (20' x 50')  
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Your Bethlehem Asphalt Sealcoating Specialist  
Latex water-based, asphalt emulsion sealer applied by brush (airport grade sand mix). Never a charge for crack repair, oil spot preparation, power edging & cleaning. 100% satisfaction guaranteed, fully insured, senior discount available.

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Sat. 8:30-5:00, Sun. 10:00-4:00



## CLEOPATRA'S SALON & SPECIALTY BOUTIQUE

is pleased to announce that Barbara Rosato, formerly of JC Penney's salon in Latham has joined our team. She comes to us with Specialized training in coloring & upstyling techniques. Come visit Barbara and the salon and see what we are all about.



Barbara Rosato

Bring in this ad and receive any of the following savings!  
Savings good for 1st time clients

- |  |   |
|--|---|
| <input type="checkbox"/> \$10 <sup>00</sup> OFF any hair service           | <input type="checkbox"/> \$10 <sup>00</sup> OFF a Full Set of Acrylic Nails |
| <input type="checkbox"/> \$45 <sup>00</sup> Manicure & Pedicure            | <input type="checkbox"/> One FREE Tanning Visit                             |
| <input type="checkbox"/> FREE Consultation for Laser Hair Removal          | <input type="checkbox"/> One FREE day pass at Olivia's Circle               |
| <input type="checkbox"/> \$35 <sup>00</sup> Orange Crush Facial (Reg \$55) |   |

Offer expires 11/30/03

**FREE Skin Analysis and Make-up Application Oct 23<sup>rd</sup> with Maria from Bare Essentials**  
Call for appointment

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## TOM MARCELLE For Town Judge



Our seniors deserve a safe and peaceful town.  
Vote Tom Marcelle — the best choice for Town Judge.

Paid for by friends of Tom Marcelle



from Catellier).  
 Voorheesville — Adam Darpino fumble recovery in end zone (conversion failed).

### Third quarter

Voorheesville — Brunt 25-yard run (conversion failed).  
 Voorheesville — Terry Devine 20-yard run (kick failed).

### Fourth quarter

Voorheesville — Corey Glath 27-yard run (Matt Nagy kick).  
 Tamarac — Kocienski 85-yard pass from Dan Messia (Ryan Foster kick).

### BOYS SOCCER

#### Mechanicville 1, RCS 0

Ravena saves: Eric Maggs 10.

#### Bethlehem 6, Averill Park 0

Bethlehem scoring: Drake Krezic 2-0, Bryan White 2-0, Cody Germain 1-0, Matt Narode 1-0.

Bethlehem saves: Kyle Dunleavy 4.

### GIRLS SOCCER

#### RCS 5, Mechanicville 0

Ravena scoring: Jaclyn Levie 2-0, Jeannine Rider 2-0, Brittany Edelson 1-1, Katelyn Matousek 0-2, Shannon Haslam 0-1, Cassie Ostrander 0-1.

Ravena saves: Elisha Van Kampen 3.

#### Bethlehem 2, Mohonasen 0

Bethlehem scoring: Katie Fage 1-1, Vanessa Patry 1-1.

Bethlehem saves: Leslie Rimer 1.

## New bike owner



Robert Boomhower received a new bicycle donated by Builders Kitchens for raising the most money for Bethlehem Pop Warner's Punt, Pass and Kick competition.

## Hughes leads RPI wide receivers

Bethlehem Central High School graduate **Pat Hughes** is the leading wide receiver for the Rensselaer Polytechnic Institute football team. Hughes has 38 catches for 366 yards and five touchdowns in five games for the unbeaten Engineers.

### LEGAL NOTICE

#### LEGAL NOTICE

HEARTLAND REPACK SERVICES LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 9/12/03. Office location: Albany County, LLC formed in Delaware on 5/2/01. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: Corporation Service Company, 80 State St., Albany, NY 12207, registered agent upon whom process against it may be served. Cert. of Org. filed with Delaware Secy. of State, 401 Federal St., Suite 4, Dover, DE 19901. Purpose: Repackage and distribute prescription and OTC drugs.  
 LD-8078  
 (October 22, 2003)

#### LEGAL NOTICE

Notice of Qualification of AMB Institutional Alliance Fund III, LLC. Authority filed with Secy. of State N.Y. (SSNY) on 9/25/03. Office location: Albany County, LLC formed in Delaware (DE) on 9/17/03. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o Corporation Service Co., 80 State St., Albany, NY 12207, registered agent upon whom process may be served. DE address of LLC: 2711 Centerville Rd., Suite 400, Wilmington, DE 19808. Arts of Org. filed with DE Secy. of State, Federal & Duke of York St., Dover, DE 19901. Purpose: any lawful activity.  
 LD-8095  
 (October 22, 2003)

#### LEGAL NOTICE

ANNUAL MEETING  
 BETHLEHEM CEMETERY ASSOCIATION  
 7 P.M. MONDAY, NOVEMBER 3rd, 2003  
 DELMAR REFORMED CHURCH  
 FOR INFORMATION PHONE  
 767-2930  
 LD-8093  
 (October 22, 2003)

#### LEGAL NOTICE

ARTICLES OF ORGANIZATION of Tech Valley Data Solutions LLC, a Limited Liability Company were filed with the Secretary of State and effective on August 29, 2003. The name of the Limited Liability Company is Tech Valley Data Solutions LLC. The Principal office of the Limited Liability Company is located in Albany County. The purpose of the company is to do all things to the extent permitted by New York State and Federal Law. Management of the Limited Liability Company shall be vested only in a manager or managers and shall not be vested, either expressed or implied, in any member or members of the Limited Liability Company. The Secretary of State has been designated as agent of the Limited Liability Company upon whom process against it may be served. The address within or without this State to which the Department of State shall mail a copy of any process served against it is 159 Delaware Avenue Suite 149, Delmar, NY 12054, Attention: Manager.  
 LD-8072  
 (October 22, 2003)

### LEGAL NOTICE

#### LEGAL NOTICE

ARTICLES OF ORGANIZATION OF QUADRANT ONE, LLC Under Section 203 of the Limited Liability Company Law  
 FIRST: The name of the limited liability company is: Quadrant One, LLC.  
 SECOND: The county within this state in which the office of the limited liability company is to be located is: Albany.  
 THIRD: The Secretary of State is designated as agent of the limited liability company upon whom process against it may be served. The address within or without this State to which the Secretary of State shall mail a copy of any process against the limited liability company served upon him or her is: 159 Delaware Avenue, #233, Delmar, NY 12054.  
 FOURTH: The name and street address within this state of the registered agent of the limited liability company upon whom and at which process against the limited liability company may be served is: Wayne A Smith, Jr., 1690 Western Avenue, Albany, NY 12203.  
 FIFTH: Any operating agreement entered into by the members of the limited liability company, and any agreements or restatements thereof, shall be in writing, and shall govern all matters relating to the governance of the affairs of the limited liability company, the conduct of its business and relations of its members, including without limitation the amendment of these articles. No oral agreement among any of the members or managers of the limited liability company shall be deemed or construed to constitute any portion of, or otherwise affect the interpretation of, any written operating agreement of the limited liability company, as amended and in existence from time to time.  
 Dated: September 9, 2003  
 Wayne A. Smith, Jr.  
 LCD-8048  
 (October 22, 2003)

#### LEGAL NOTICE

Articles of Organization for R. AHLSTROM LLC were filed with the Secretary of State of New York on August 15, 2003. Office located in Albany County. The Secretary of State has been designated as agent upon whom process may be served and copy of process shall be mailed by the Secretary of State to the LLC, 182 Adams Street, Delmar, New York 12054. Purpose: For any lawful purpose.  
 LCD-8006  
 (October 22, 2003)

#### LEGAL NOTICE

BLACK PEARL ASSOCIATES, LLC  
 Notice of Formation of Limited Liability Company  
 Articles of Organization of Black Pearl Associates, LLC ("LLC") were filed with the Department of State of New York ("SSNY") on September 16, 2003. Office location: Albany County. SSNY is designated as agent of LLC upon whom process against it may be served. SSNY shall mail a copy of any process to the LLC, c/o 12 Elmwood Road, Menands, New York 12204. LLC does not have a

### LEGAL NOTICE

specific date of dissolution. Purpose: All legal purposes.  
 Filer: Law Office of Kara Conway Love  
 Address: 450 New Karner road, Suite 203  
 Albany, New York 12205-3898  
 LCD-9008  
 (October 22, 2003)

#### LEGAL NOTICE

NOTICE OF FORMATION OF LLC  
 Forrest Pointe LLC, filed Articles of Organization with the New York Secretary of State on June 10, 2003. Its office is located in Albany County. The Secretary of State has been designated as agent upon whom process may be served and shall mail a copy of any process served on him or her to Forrest Pointe LLC, c/o Dawn Homes Management, LLC, 20 Corporate Woods Boulevard, Albany, New York 12211. Its business is to engage in any lawful activity for which limited liability companies may be organized under Section 203 of the New York Limited Liability Company Act.  
 LD-9062  
 (October 22, 2003)

#### LEGAL NOTICE

NOTICE OF SPECIAL MEETING THE BETHLEHEM CENTRAL SCHOOL DISTRICT OF THE TOWNS OF BETHLEHEM AND NEW SCOTLAND COUNTY OF ALBANY, NEW YORK  
 NOTICE IS HEREBY GIVEN that a special meeting of the inhabitants of the above named school district will be held in the upper gymnasium of the Bethlehem Central Middle School, 332 Kenwood Avenue, Delmar, New York, on Tuesday, December 2, 2003, between the hours of 7:00 a.m. and 9:00 p.m. EDT. SNOW EMERGENCY: IN THE EVENT OF A SNOW STORM WHICH, IN THE OPINION OF THE SCHOOL DISTRICT, IS OF SUCH INTENSITY SO AS TO DISCOURAGE A NORMAL VOTER TURNOUT, THE SCHOOL DISTRICT WILL DECLARE A SNOW EMERGENCY VIA THE NORMAL CHANNELS OF COMMUNICATION AND THE SCHOOL DISTRICT MEETING SHALL BE POSTPONED UNTIL THE FOLLOWING DAY, DECEMBER 3, 2003, WITH ALL OTHER DETAILS OF SUCH SPECIAL DISTRICT MEETING PREVAILING. The Board of Education will present for consideration a capital improvement referendum. Information on said proposed capital improvement project may be viewed by any inhabitant of the district preceding the election, except Saturdays and Sundays, between the hours of 8:30 a.m. and 4:00 p.m., EDT at the Educational Services Center, 90 Adams Place, Delmar, New York, and the office of the elementary schools, the Middle School and the High School of the District. PLEASE TAKE FURTHER NOTICE that a public hearing to discuss the proposed project will be held on the 19th day of November 2003 at the Educational Services Center located at 90 Adams Place, Delmar, New York at 8:00

### LEGAL NOTICE

p.m., EDT.  
 TAKE FURTHER NOTICE THAT votes will be taken upon the following: Shall the Board of Education be authorized to (1) reconstruct and expand the district's schools, including associated site work, for the purpose of providing additional classroom facilities, expanding core facilities, improving handicapped accessibility and for general rehabilitation; (2) construct a new elementary building including associated site work; (3) to reconstruct and expand the bus garage facility including associated site work; (4) reconstruct the Education Services Center and Operations and Maintenance buildings for general rehabilitation; (5) throughout the district to improve and update instructional technology and equipment; (6) and purchase the original furnishings, equipment, machinery and apparatus required for all of the above buildings and facilities, and that the sum of \$92,944,850 or so much therefore as may be necessary, shall be raised by the levy of a tax upon the taxable property of said School District and collected in annual installments as provided by Section 416 of the Education Law, and, in anticipation of such tax, obligations of said School District shall be issued.  
 NOTICE IS ALSO GIVEN that applications for absentee ballots for voting on this proposition may be applied for at the office of the School District Clerk, 90 Adams Place, Delmar, NY 12054. A list of all persons to whom absentee ballots shall have been issued will be available in the office of the School District Clerk, between the hours of 8:30 a.m. and 4:00 p.m. on each of the five days prior to the election on December 2, 2003, except Saturdays and Sundays, and such list will also be available at the polling place on December 2, 2003.  
 Steven O'Shea  
 School District Clerk  
 LD-9054  
 (October 22, 2003)

#### LEGAL NOTICE

Notice of Qualification of Dora Services of New York, LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 5/28/03. Office location: Albany County. LLC formed in Wisconsin (WI) on 5/13/03. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o CT Corporation System, 111 8th Ave., NY, NY 10011, registered agent upon whom process may be served. W address of LLC: 1017 West Gler Oaks Lane, Suite 206, Mequon WI 53092. Arts. of Org. filed with WI Department of Financial Institutions, Division of Corporate and Consumer Services, 345 West Washington Ave., 3rd Fl., Madison, WI 53703. Purpose: all lawful purposes.  
 LD-9044  
 (October 22, 2003)

#### LEGAL NOTICE

NOTICE FOR PUBLICATION PURSUANT TO NY LLC LAW SECTION 1203(c)  
 The name of the professional service limited liability company is 17 JOHNSON ROAD, PO BOX 810, LATHAM, NY 12110, LLC. The

### LEGAL NOTICE

date of the filing of the Articles of Organization with the Secretary of State was 8/26/03. The County in which the office of the LLC is to be located is Albany. The agent of the LLC upon whom process against it may be served is the Secretary of State and such shall mail a copy of any process to: Burke, Casserly & Gable, P.C., 255 Washington Ave Ext, Albany, NY 12205. The purpose of the Company is to engage in any lawful act or activity for which limited liability companies may be formed under the Limited Liability Company Law.  
 LD-9033  
 (October 22, 2003)

#### LEGAL NOTICE

NOTICE FOR PUBLICATION PURSUANT TO NY LLC LAW SECTION 1203(c)  
 The name of the professional service limited liability company is LUCAS CORNER, 124-36 LUCAS AVENUE, LLC. The date of the filing of the Articles of Organization with the Secretary of State was 8/26/03. The County in which the office of the LLC is to be located is Albany. The agent of the LLC upon whom process against it may be served is the Secretary of State and such shall mail a copy of any process to: Burke, Casserly & Gable, P.C., 255 Washington Ave Ext, Albany, NY 12205. The purpose of the Company is to engage in any lawful act or activity for which limited liability companies may be formed under the Limited Liability Company Law.  
 LD-9032  
 (October 22, 2003)

#### LEGAL NOTICE

NOTICE FOR PUBLICATION PURSUANT TO NY LLC LAW SECTION 1203(c)  
 The name of the professional service limited liability company is FARKVIEW TERRACE, 5-39 MILLERS LANE, LLC. The date of the filing of the Articles of Organization with the Secretary of State was 8/26/03. The County in which the office of the LLC is to be located is Albany. The agent of the LLC upon whom process against it may be served is the Secretary of State and such shall mail a copy of any process to: Burke, Casserly & Gable, F.C., 255 Washington Ave Ext, Albany, NY 12205. The purpose of the Company is to engage in any lawful act or activity for which limited liability companies may be formed under the Limited Liability Company Law.  
 LD-9031  
 (October 22, 2003)

#### LEGAL NOTICE

Notice of Formation of NYW Realty, LLC. Arts. of Org. filed with Secy. of State of N.Y. (SSNY) on 10/3/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: Corporation Service Co., 80 State St., Albany, NY 12207. Purpose: any lawful activity.  
 LD-9020  
 (October 22, 2003)

### LEGAL NOTICE

#### LEGAL NOTICE

Notice of Formation of Steinman Family LLC. Arts. of Org. filed with Secy. of State of N.Y. (SSNY) on 9/30/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: Corporation Service Co., 80 State St., Albany, NY 12207, registered agent upon whom process may be served. Purpose: any lawful activity.  
 LD-9019  
 (October 22, 2003)

#### LEGAL NOTICE

Notice of Formation of Let It Grow, LLC. Arts. of Org. filed Secy. of State (SSNY) 8/7/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process may be served. SSNY shall mail copy of process: 180 Lenox Ave., Albany, NY 12208. Purpose: any lawful purpose.  
 LCD-9024  
 (October 22, 2003)

#### LEGAL NOTICE

Notice of Formation of River Birch, LLC. Arts. of Org. filed Secy. of State (SSNY) 9/24/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process may be served. SSNY shall mail copy of process: 39 Brackett Rd., P.O. Box 1076, Rye, NH 03870. Purpose: any lawful purpose.  
 LCD-9009  
 (October 22, 2003)

#### LEGAL NOTICE

NOTICE OF FORMATION OF LIMITED LIABILITY COMPANY. NAME: AMP ABSTRACT, LLC. Articles of Organization were filed with the Secretary of State of New York (SSNY) on 09/30/03. Office location: Albany County. SSNY has been designated as agent of the LLC upon whom process against it may be served. SSNY shall mail a copy of process to the LLC, 974 Albany Shaker Road, Latham, New York 12110. Purpose: For any lawful purpose.  
 LD-9007  
 (October 22, 2003)

#### LEGAL NOTICE

Notice of Qualification of LILAC Capital, LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 9/22/03. Office location: Albany County. LLC formed in Tennessee (TN) on 5/16/03. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: J. Leigh Griffith, Esq., 511 Union St., Suite 200, Nashville, TN 37219. TN address of LLC: 3100 West End Ave., Suite 1210, Nashville, TN 37203. Arts. of Org. filed with TN Dept. of State, 312 8th Ave. North, 6th Fl., Nashville, TN 37243. Purpose: all lawful purposes.  
 LD-9002  
 (October 22, 2003)



## LEGAL NOTICE

## LEGAL NOTICE

Notice of formation of VITAL CAPITAL LLC a NYS limited liability company (LLC). Formation filed with SSNY on 08/28/2003. Off. Loc.: Albany Co. SSNY designated as agt. of LLC, upon whom process may be served. SSNY shall mail copy of process to: The LLC, 82 Wall Street # 805, New York NY 10005 Purpose: All lawful purposes.  
LD-8083  
(October 22, 2003)

## LEGAL NOTICE

NOTICE OF FORMATION OF LIMITED LIABILITY COMPANY. NAME: INFAMOUS LLC. Articles of Organization were filed with the Secretary of State of New York (SSNY) on 08/13/03. Office location: Albany County. SSNY has been designated as agent of the LLC upon whom process against it may be served. SSNY shall mail a copy of process to the LLC, 1033 (rear) Central Avenue, Albany, New York 12205. Purpose: For any lawful purpose.  
LD-8076  
(October 22, 2003)

## LEGAL NOTICE

NOTICE OF FORMATION OF LIMITED LIABILITY COMPANY. NAME: FIRST PRIZE PAINTBALL LLC. Articles of Organization were filed with the Secretary of State of New York (SSNY) on 08/14/03. Office location: Albany County. SSNY has been designated as agent of the LLC upon whom process against it may be served. SSNY shall mail a copy of process to the LLC, 1219 Central Avenue, Albany, New York 12205. Purpose: For any lawful purpose.  
LD-8075  
(October 22, 2003)

## LEGAL NOTICE

Notice of Formation of Vanguard Holding, LLC, Art. of Org. filed Secy. of State (SSNY) 9/16/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process may be served. SSNY shall mail copy of process: P.O. Box 1076, Rye, NH 03870. Purpose: any lawful purpose.  
LCD-8073  
(October 22, 2003)

## LEGAL NOTICE

NOTICE OF FORMATION OF LIMITED LIABILITY COMPANY, NAME: MCGINN, SMITH HOLDINGS, LLC. Articles of Organization were filed with the Secretary of State of New York (SSNY) on 09/17/03. Office location: Albany County. SSNY has been designated as agent of the LLC upon whom process against it may be served. SSNY shall mail a copy of process to the LLC, c/o Capital Center, 99 Pine Street, Fifth Floor, Albany, New York 12207. Purpose: For any lawful purpose.  
LD-8061  
(October 22, 2003)

## LEGAL NOTICE

NOTICE OF FORMATION OF LIMITED LIABILITY COMPANY. NAME: FIRST INDEPENDENT INCOME NOTES LLC. Articles of Organization were filed with the Secretary of State of New York (SSNY) on 09/16/03. Office location: Albany County. SSNY has been designated as agent of the LLC upon whom process against it may be served. SSNY shall mail a copy of process to the LLC, c/o Capital Center, 99 Pine Street, Fifth Floor, Albany, New York 12207. Purpose: For any lawful purpose.  
LD-8060  
(October 22, 2003)

## LEGAL NOTICE

NOTICE OF FORMATION OF LIMITED LIABILITY COMPANY. NAME: MCGINN, SMITH ADVISORS, LLC. Articles of Organization were filed with the Secretary of State of New York (SSNY) on 09/17/03. Office location: Albany County. SSNY has been designated as agent of the LLC upon whom process against it may be served. SSNY shall mail a copy of process to the LLC, c/o Capital Center, 99 Pine Street, Fifth Floor, Albany, New York 12207. Purpose: For any lawful purpose.  
LD-8059  
(October 22, 2003)

## LEGAL NOTICE

## LEGAL NOTICE

Notice of Formation of Mercer Development, LLC, Art. of Org. filed Secy. of State (SSNY) 4/18/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process may be served. SSNY shall mail copy of process: Three E-Comm Square, Albany, NY 12207. Purpose: any lawful purpose.  
LCD-8047  
(October 22, 2003)

## LEGAL NOTICE

Notice of Formation of Edgewood Partners, LLC, Art. of Org. filed Secy. of State (SSNY) 6/17/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process may be served. SSNY shall mail copy of process: c/o Mercer Development, LLC, Three E-Comm Square, Albany, NY 12207. Purpose: any lawful purpose.  
LCD-8046  
(October 22, 2003)

## LEGAL NOTICE

Notice of Formation of Marpap Equity Group, LLC. Arts. of Org. filed with Secy. of State of N.Y. (SSNY) on 9/4/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o LexisNexis Document Solutions Inc., 80 State St., Albany, NY 12207, registered agent upon whom process may be served. Purpose: any lawful activity.  
LD-8045  
(October 22, 2003)

## LEGAL NOTICE

Notice of Qualification of TriCom Mortgage, LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 9/12/03. Office location: Albany County. LLC formed in Delaware (DE) on 8/1/03. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o Corporation Service Co., 80 State St., Albany, NY 12207, registered agent upon whom process may be served. Principal office of LLC: One Home Campus MAC X2401-049, Des Moines, IA 50328. Arts. of Org. filed with DE Secy. of State, Federal & Duke of York St., Dover, DE 19901. Purpose: any lawful activity.  
LD-8044  
(October 22, 2003)

## LEGAL NOTICE

Notice of Qualification of Remington Lodging Services, LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 8/8/03. Office location: Albany County. LLC formed in Delaware (DE) on 7/28/03. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o Corporation Service Co., 80 State St., Albany, NY 12207, registered agent upon whom process may be served. DE address of LLC: 2711 Centerville Rd., Suite 400, Wilmington, DE 19808. Arts. of Org. filed with DE Secy. of State, 401 Federal St., Suite 4, Dover, DE 19901. Purpose: any lawful activity.  
LD-8028  
(October 22, 2003)

## LEGAL NOTICE

Notice of Formation of Interclaim Risk Consultants, LLC, Art. of Org. filed Secy. of State (SSNY) 8/4/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process may be served. SSNY shall mail copy of process: 409 New Karner Rd., Albany, NY 12205. Purpose: any lawful purpose.  
LCD-8027  
(October 22, 2003)

## LEGAL NOTICE

Notice of Formation of limited liability company (LLC): Name: Luzerne Enterprises, LLC. Articles of Organization filed with Secretary of State of New York (SSNY) on 08/29/03. Office location: Albany County. SSNY shall mail copy of process to Luzerne Enterprises, LLC, 23 Bergen Woods Drive, Cohoes, New York 12047. Term: Perpetual. Purpose: real estate management company and any other lawful purpose.  
LD-8021  
(October 22, 2003)

## LEGAL NOTICE

## LEGAL NOTICE

NOTICE OF FORMATION OF MALTA TOWNHOMES, LLC (PURSUANT TO SECTION 203 OF THE LIMITED LIABILITY COMPANY LAW) NOTICE IS HEREBY GIVEN that the Articles of Organization of MALTA TOWNHOMES, LLC (the "Company") were filed with the Secretary of State of the State of New York on August 20, 2003. The Company is being formed to engage in the management, construction, ownership, optioning, leasing, purchasing, selling, mortgaging and all other dealings with real estate necessary or incidental to such purpose and any other lawful act or activity for which limited liability companies may be organized under the LLC. The office of the Company is to be located in the County of Albany, State of New York. The Secretary of State has been designated as the agent of the Company upon whom process against the Company may be served. The post office address to which the Secretary of State shall mail a copy of any process against the Company served upon such Secretary of State is 50 State Street 6th Floor, Albany, New York 12207.  
LD-8020  
(October 22, 2003)

## LEGAL NOTICE

Notice of Qualification of ACS Security, LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 7/29/03, as amended. Office location: Albany County. LLC formed in Delaware (DE) on 7/21/03. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o CT Corporation System, 111 8th Ave., NY, NY 10011, registered agent upon whom process may be served. Principal office of LLC: 5290 Shawnee Rd., Alexandria, VA 22312. Arts. of Org. filed with DE Secy. of State, Townsend Bldg., Dover, DE 19901. Purpose: all lawful purposes.  
LD-8019  
(October 22, 2003)

## LEGAL NOTICE

Notice of Qualification of ACS Defense, LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 9/5/03. Office location: Albany County. LLC formed in Delaware (DE) on 8/6/03. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o CT Corporation System, 111 8th Ave., NY, NY 10011, registered agent upon whom process may be served. DE address of LLC: 1209 Orange St., Wilmington, DE 19801. Arts. of Org. filed with DE Secy. of State, P.O. Box 898, Do-

## LEGAL NOTICE

ver, DE 19903. Purpose: all lawful purposes.  
LD-8018  
(October 22, 2003)

## LEGAL NOTICE

Notice of Qualification of ACS State Health Services, LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 8/14/03, as amended. Office location: Albany County. LLC formed in Delaware (DE) on 8/6/03. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o CT Corporation System, 111 8th Ave., NY, NY 10011, registered agent upon whom process may be served. DE address of LLC: 1209 Orange St., Wilmington, DE 19801. Arts. of Org. filed with DE Secy. of State, Townsend Bldg., Dover, DE 19901. Purpose: all lawful purposes.  
LD-8017  
(October 22, 2003)

## LEGAL NOTICE

Notice of Qualification of First Data Real Estate Holdings L.L.C. Authority filed with Secy. of State of N.Y. (SSNY) on 8/29/2003. Office location: Albany County. LLC formed in Delaware (DE) on 6/2/1999. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o Corporation Service Co., 80 State St., Albany, NY 12207, registered agent upon whom process may be served. Principal office of LLC: 15200 E. Belford Ave., Englewood, CO 80112. Arts. of Org. filed with DE Secy. of State, Dover, DE 19901. Purpose: any lawful activity.  
LD-8016  
(October 22, 2003)

## LEGAL NOTICE

Notice of Qualification of Transworld Trade Shows LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 8/19/03. Office location: Albany County. LLC formed in Delaware (DE) on 5/30/03. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: Corporate Service Co., 80 State St., Albany, NY 12207, registered agent upon whom process may be served. Principal office of LLC: 1850 Oak St., Northfield, IL 60093. Arts. of Org. filed with DE Secy. of State, Federal & Duke of York St., Dover, DE 19901. Purpose: any lawful activity.  
LD-8015  
(October 22, 2003)

## LEGAL NOTICE

Notice of Formation of limited liability company (LLC): Name:

## LEGAL NOTICE

MAB Enterprises, LLC. Articles of Organization filed with Secretary of State of New York (SSNY) on 08/29/03. Office location: Albany County. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail copy of process to MAB Enterprises, LLC, 23 Bergen Woods Drive, Cohoes, New York 12047. Term: Perpetual. Purpose: real estate holding company and any other lawful purpose.  
LD-8022  
(October 22, 2003)

## LEGAL NOTICE

NOTICE OF FORMATION OF LIMITED LIABILITY COMPANY Name: Big League Baby, LLC (LLC). Articles of organization filed with the Secretary of State of NY (SOS) on 9/3/03. Office location: Albany County. SOS is designated as agent of LLC for service of process. SOS shall mail copy of process to Big League Baby, LLC 18 East Highland Drive, Albany, NY 12203-3504. Purpose: Any lawful business purpose.  
LD-8014  
(October 22, 2003)

## LEGAL NOTICE

NOTICE OF FORMATION OF LIMITED LIABILITY COMPANY Articles of Organization for PLFOLEY, LLC ("LLC") were filed with Secretary of State of New York ("SSNY") on July 8, 2003. SSNY is designated as agent of the LLC upon whom process against it may be served. SSNY shall mail a copy of any process to the LLC at 40 Colvin Avenue, Albany, NY 12206. Office location: Albany County. Purpose: to engage in any lawful act for which professional limited liability companies may be organized.  
LD-8011  
(October 22, 2003)

## LEGAL NOTICE

NOTICE OF FORMATION OF A PROFESSIONAL SERVICE LIMITED LIABILITY COMPANY (PLLC). The name of the PLLC is EDWIN F. WILLIAMS III, M.D., FACIAL PLASTIC SURGERY, PLLC. The Articles of Organization of the PLLC were filed with the NY Secretary of State on August 27, 2003. The purpose of the PLLC is to engage in any lawful act or activity. The office of the PLLC is to be located in Albany County. The Secretary of State is designated as the agent of the PLLC upon whom process against the PLLC may be served. The address to which the Secretary of State shall mail a copy of any process against the PLLC is 1072 Troy-Schenectady Road, Latham, New York 12110.

## LEGAL NOTICE

LCD-8010  
(October 22, 2003)

## LEGAL NOTICE

NOTICE OF FORMATION OF LIMITED LIABILITY COMPANY. NAME: GLADE ASSOCIATES, LLC. Articles of Organization were filed with the Secretary of State of New York (SSNY) on 08/20/03. The latest date of dissolution is 12/31/2102. Office location: Albany County. SSNY has been designated as agent of the LLC upon whom process against it may be served. SSNY shall mail a copy of process to the LLC, 39 Glade Drive, Niskayuna, New York 12309. Purpose: For any lawful purpose.  
LD-8007  
(October 22, 2003)

## LEGAL NOTICE

Notice of Qualification of PharmaCorr, LLC. Authority filed with Secy. of State of N.Y. (SSNY) on 9/2/2003. Office location: Albany County. LLC formed in Delaware (DE) on 2/2/1996. SSNY designated as agent of LLC upon whom process against it may be served. SSNY shall mail process to: c/o CMS, Inc., 12647 Olive Blvd., St. Louis, MO 63141. Attn: Legal Dept. DE address of LLC: c/o The Corporation Trust Co., 1209 Orange St., Wilmington, DE 19801. Arts. of Org. filed with DE Secy. of State, 401 Federal St., Dover, DE 19901. Purpose: all lawful purposes.  
LD-8005  
(October 22, 2003)

## LEGAL NOTICE

TAN SHOP, LLC was filed with SSNY on 8/27/03. Office: Albany County. SSNY designated as agent of LLC whom process against may be served. The P.O. address which SSNY shall mail any process against the LLC served upon him: The LLC, 2050 Western Ave., Suite 201, Guilford, NY 12084. Purpose: any lawful purpose.  
LCD-8057  
(October 22, 2003)

## LEGAL NOTICE

The limited liability company of 2093 Western Avenue, LLC was formed on May 14, 2003 by Michael P. Caruso. The address of the company is 2093 Western Avenue, Albany, New York 12203 in the County of Albany. The Secretary of State is designated as agent of the company on whom process can be served.  
LD-9026  
(October 22, 2003)

# LEGAL ADVERTISERS:

Please note our new  
Legal Advertising Deadline is ...

## Friday at 11:00 A.M.

## Locust Knoll Artisans set fall show & sale



Potter Bonnie Foster of New Scotland with a sample of her work.

Locust Knoll Artisans will hold their 27th fall show and sale Friday through Sunday, Oct. 24 to 26, from 10 a.m. to 4 p.m. each day.

The show is held indoors with free admission.

The show is at the junction of Route 85A and Picard Road between the village of New Salem and Voorheesville in the town of New Scotland.

The artisans, who have worked closely with each other over the years are Linda O'Connor, a well-known Capital District quilter; Ellen Scofield, porcelain dolls along with patterns and kits; Bonnie Foster, potter; and Jean Goldstein, dried flower creations.

There will be guest artisans with a variety of fine art and crafts.

### BCHS graduate earns scholarship

SUNY Potsdam recently inducted Brenda Schmidt of Selkirk into its honors program. Schmidt is a freshman majoring in music education and viola performance.

She received the Adirondack Trailblazer Scholarship, the Immerman/Lenden Scholarship and the New York State Scholarship for Academic Excellence.

She is a 2003 graduate of Bethlehem Central High School and the daughter of Eugene and Priscilla Schmidt.

## Newcomers and Friends plans vendors night

Newcomers and Friends of Bethlehem will host its second vendors night at its meeting on Thursday, Nov. 13, from 7 to 9:30 p.m. at the Bethlehem VFW Post at 404 Delaware Ave.

There will be products and services from local vendors and home-based businesses and refreshments.

Newcomers and Friends of Bethlehem is a women's

organization that offers a variety of interest groups.

Everyone is invited to attend.

For information, call Michelle Waldenmaier at 475-9663.

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### Letters policy

The Spotlight welcomes letters from readers on subjects of local and regional interest. Letters are subject to editing for fairness, style and length.

All letters must include the writer's name, address and phone number.

Write to Letters to the Editor, The Spotlight, 125 Adams St., Delmar 12054. Letters can be faxed to 439-0609.

## Bond

(From Page 1)

district "expects the state to stand by its obligations. Our financial projections are solid."

Board member Warren Stoker justified the amount of money that was being asked for, noting that in the past building projects fell short of what the district would need.

"We have a lot of catching up to do," he said. Speaking to the \$22.1 million of maintenance projects that are included in the bond, Stoker added, "We have an responsibility to the properties we already have. We have roof repair and upgrades we have to do periodically. Of the total amount of the bond, 25 percent is repair and maintenance work."

Stuart Lyman supported Stokers statements that the projects were necessary and cost-effective.

"There is a perception that a lot of this spending is frivolous," he said. "We take a lot of pride in keeping in step with other districts, and we do it for a less (money per pupil) than others. People have to get off the idea that the amount of money is due to a lack of planning. That is not correct. We got into this project to meet the needs of the district, not to spend money."

Board members weighed in on the subject, each adding his or her perceptions, but always concluding with the fact that the projects were needed at this time and were cost-effective.

"We hope people will learn as much as possible but we believe people understand that the value of their homes is dependent on the district, and that the education provided is adequate and is provided in facilities that are safe," said James Lytle. "It is an enormous investment in our town. Members of this committee have been working on this for the better part of the year and every option that could be thought of was. When it's all take into account, I hope people will consider it."

The bond vote will take place on Dec. 2 at Bethlehem Central Middle School on Kenwood Avenue. The polls will be open from 7 a.m. until 9 p.m.

## Catalano

(From Page 1)

With a broad background working in public, private and nonprofit business settings, Catalano contends he fits the bill — bringing a variety of skills to the town's top post. His area of expertise lies in fiscal management, having coordinated collection and litigation activities for the state's Higher Education Services Corporation for more than a decade. He later went on to work as the director of an Albany collection law firm, where Catalano said he successfully attracted Fortune 500 companies as clients, while overseeing fiscal matters.

"I will market Bethlehem," said Catalano, in an effort to balance the tax base. He plans to work aggressively to lift the tax burden off residents by attracting environmentally sound companies to Bethlehem. First, zoning issues must be resolved and shovel-ready sites created, said Catalano, to help foster a productive business climate.

"I want to be able to say here's the spot for you, we have everything in place for you, so it doesn't put them through years of turmoil because they'll just go somewhere else," said Catalano of prospective companies.

In an effort to slow residential growth, Catalano wants to examine density requirements within residential developments. He does not believe his opponent's moratorium on residential construction is the answer to the town's current space crunch. Limiting home construction would only hamper efforts to attract new businesses, said Catalano, because employees can't settle in the area.

He and fellow Republicans support the creation of a land acquisition fund to preserve open space. Commercial tax revenue combined with developers' fees, already required by the town,

would be used to purchase open tracts of land for future generations, he said.

"We'll buy it for the town and incorporate it in little new developments and communities so people have that sense of character and charm around them," said Catalano.

If elected, Catalano knows he must address the ongoing water supply shortage. He supports a long-term contract to purchase water from Albany.

"It's a good start to get a 20 year supply but in the meantime, I would work aggressively for other sources," said Catalano, who would like to see Bethlehem secure its own source of water for the next 50 years.

A graduate of Siena College, Catalano earned a degree in business administration. He previously worked in state government as the director of the Default Loan Finance Office for the NYS Higher Education Services Corp. and later the director of the Student Loan Center for the State University of New York. For five years, he directed the Albany law firm of Solomon & Solomon PC. He currently works at St. Thomas the Apostle Church as a pastoral associate overseeing religious education programs and youth services.

"I've managed as many as 200 employees in both the public and private sector, being responsible for all operations including budgeting, personnel and information systems matters," he said.

Catalano believes his ability to work with a variety of people in a host of different situations will prove beneficial for Bethlehem.

"If you can get people to reach consensus, we can move forward and grow, and I think that's what I really, really bring to the table."

Catalano's Web site is [www.votecatalano.com](http://www.votecatalano.com).

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**Joe**

**CATALANO**

**Republican Candidate for  
Bethlehem Town Supervisor**

### News Herald Sponsors Debate Catalano first to accept

**When: Thursday, October 30<sup>th</sup>**

**7:30 – 9:00 pm**

**Where: Bethlehem Elks Lodge**

**Sponsored by: The News Herald**

*"The people of Bethlehem deserve to hear  
the views of all candidates for all offices.  
I hope my opponent will also accept this offer."*

*- Joe Catalano*

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## ***Fish, Robbins marry***

After a wedding trip to St. Lucia, the couple lives in Cohoes.

# Births

## Out of town

## Bellevue Woman's Hospital

# Dean's List

## University at Albany

Chris Caulfield of Delmar.

*In Clarksville, The Spotlight  
is sold at Clarksville Mini Mall  
and Stewart's.*

## Secor, Harbinger to wed

The couple plans an October 2004 wedding.



Elizabeth Secor and Justin Harbinger

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# Obituaries

## George Ostrander

George Ostrander, 77, of Selkirk died Friday, Oct. 17, at his home.

A lifelong resident of the town of Bethlehem, he was a Navy veteran. During his service, he became a licensed electrician.

Mr. Ostrander was a self-employed truck driver. He contracted with Callanan Industries for more than 50 years.

He was an avid outdoorsman. He enjoyed skeet shooting, hunting and fishing. He was also a skilled bowler, appearing and winning three times on TV Tournament Time.

Survivors include his wife, Rosemary Keneston; a daughter, Kellie Lee Keneston; stepchildren, Kathleen Keneston-Halas, George Halasz, Lorelei Landau and Mark Fleahman; and six grandchildren.

A memorial service will be scheduled at a later date.

Arrangements were by the Babcock Funeral Home in Ravena.

Contributions may be made to the American Cancer Society.

## Ethel Mielnik

Ethel Colvin Bass Mielnik, 81, of Delmar died Saturday, Oct. 18,

at Van Rensselaer Manor in Troy.

Born in Troy, she attended Albany public schools and graduated from The College of Saint Rose.

Mrs. Mielnik was a nurse. She worked at the former Brady Maternity Hospital and St. Peter's Hospital. After she retired, she worked as a private duty nurse.

She was a member of Delmar Reformed Church for 50 years.

She was a former president of the Capital District Reserved Officers auxiliary and was a former Girl Scout leader.

Survivors include two daughters, Christine Hahn of Chatham and Jane Colon of Duanesburg; two sons, Kenneth Mielnik of Puttstown and Roger Mielnik of Delmar; a sister, Clara

Dooley of Albany; and four grandchildren.

Services are scheduled at 1 p.m. today, Oct. 22, at Delmar Reformed Church, 386 Delaware Ave., Delmar.

Burial will be in Bethlehem Cemetery.

Arrangements are by the Applebee Funeral Home in Delmar.

Contributions may be made to the Alzheimer's Association, 85 Watervliet Ave., Albany 12206.

## Hester Kiltz

Hester J. Kiltz, 100, of Delmar died Saturday, Oct. 18, at Good Samaritan Lutheran Nursing Home.

Mrs. Kiltz was a nurse's aide

at Albany Medical Center Hospital.

She was a member of the Eastern Star Chapter 331.

Survivors include a son, Stephen R. Walley of Feura Bush; six grandchildren; 11 great-grandchildren; and two great-great-grandchildren.

Services will be held at the convenience of the family.

Arrangements are by the Durant Funeral Home in Glenmont.

Contributions may be made to Good Samaritan Home, 141 Rockefeller Road, Delmar 12054.

## Ruth Buchheimer

Ruth Buchheimer, 102, of Delmar died Sunday, Oct. 19, at Good Samaritan Lutheran Nursing Home.

Born in St. Louis, she and her late husband served in Lutheran parishes in New York and Pennsylvania.

The Buchheimers also operated a Lutheran ministries booth at the 1965 World's Fair in New York City and served on the Lutheran Church Armed Services Commission in the Philippines and in Norfolk, Va.

Mrs. Buchheimer was a charter member of the Lutheran Women's Missionary League and was a former president of the Atlantic district of the league.

She was the widow of the Rev. Louis T. Buchheimer.

Survivors include a son-in-law, David K. Eaton; six grandchildren; and several great-grandchildren.

Services are scheduled at 2 p.m. today, Oct. 22, at St. Paul's Lutheran Church, 10 Western Ave., Albany.

Burial will be in Our Redeemer Cemetery in St. Louis.

Arrangements are by the Daniel Keenan Funeral home in Albany.

Contributions may be made to St. Paul's Lutheran Church, 10 Western Ave., Albany 12203.

## Jane Bell

Jane Lawrence Bell, 65, of Delmar died Friday, Oct. 10, at Albany Medical Center Hospital.

Born in Providence, R.I., she graduated from Beverly High School and attended Bridgewater State College.

Mrs. Bell worked in the admissions office at Northeastern University and Russell Sage College.

She enjoyed quilting. She was a member of the choir and Mary-Martha's at First United Methodist Church in Delmar and Quilters United in Learning Together.

Survivors include her husband, Raymond Bell; two daughters, Jennifer Bell and Andrea Bell; her stepmother, Barbara K. Lawrence; and four grandchildren.

Services were from First United Methodist Church.

Arrangements were by the Meyers Funeral Home in Delmar.

Contributions may be made to the choir of First United Methodist Church.

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**Charles A. Jackson, 80**  
Staff sergeant in World War II

Charles A. Jackson, 80, of Salem, husband of Bernice (Mendez) Jackson, died on Tuesday morning, Sept. 23, 2003, in Salem Hospital following a short illness.

Born in Salem, he was the son of the late George Sr. and Christalia (Richardson) Jackson. He was a lifelong resident of the city. He was a 1942 graduate of Salem High School, where he was a member of the football team.

Prior to his retirement in 1993, Mr. Jackson was employed at Holyoke Mutual Insurance Co. in Salem for 30 years. He previously worked for 20 years at the former A.C. Lawrence Leather Co. in Peabody.

An Army veteran of World War II, Mr. Jackson served in the Asiatic Pacific Theater with Company H, 366th Infantry Regiment. He attained the rank of staff sergeant.

Mr. Jackson was a member of the Holyoke Golf League and the One Salem Green Golf League, both of Salem, and the Soulites bowling league of Lynn. An avid reader, he completed five cross-country road trips and traveled to Europe, South America and Australia.

Besides his wife, with whom he shared 56 years of marriage, he is survived by one son, Peter Jackson and his wife, Julie Carey Jackson, of Marblehead; one daughter, Pamela Jackson of Salem and her fiancée, Jerome Frasier of Boston; two grandchildren, Taylor and Nickson Jackson, both of Marblehead; two brothers, Howard Jackson of Lynn and Horatio Jackson of Newton; two sisters, Helen Merrill of Cambridge and Amelia Sparrow of Everett; and several nieces and nephews.

He was the brother of the late Ralph, George Jr., Carl, Hubert, Gloria and Valderia Jackson and Elizabeth Hall.

His funeral service was held Sept. 26 at Grace Church in Salem, Episcopal. Burial was in Greenlawn Cemetery, Salem.

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# Family ENTERTAINMENT

SPOTLIGHT ON CALENDARS ♦ ARTS & ENTERTAINMENT

## Kanin comedy still packs timely political message

By DEV TOBIN

The New York State Theatre Institute opens its 2003-04 season with "Born Yesterday," a 57-year-old play that could have been written yesterday.

The Garson Kanin comedy deals with a wheeler-dealer's attempts to buy political influence and corner the scrap metal market following World War II. To help his cause, he arranges to have his chorus girl girlfriend tutored in basic American history, along with the social and political graces of Washington, D.C., where the play takes place.

While the play is clearly rooted in its time, the late 1940s, it's also relevant today, especially the way certain corporations and individuals who give money to politicians gain in return no-bid contracts and other considerations far in excess of their contributions (Halliburton, etc.) and apparent immunity from prosecution for their corporate crimes (Enron, etc.).

According to director Ed. Lange of Delmar, the key to the play is that "it is up to each individual to choose whether to do right or wrong, and to make the most of our gifts or waste them."

The central character is Billie Dawn, "the woman born yesterday who experiences great emotional growth in the play," according to costume designer Robert Anton.

The "Pygmalion concept," taking a girl and educating her to be a woman, is reflected in Anton's designs for Billie Dawn's six costumes, which show "her growth from an ignorant chorus girl to a serious thinking woman."

"She's the center, the woman born yesterday who experiences great emotional growth in the play," Anton noted.

Anton said he enjoyed creating costumes that reflect the New Look that swept the fashion world after the war.

"Think of the beautiful clothes that Grace Kelly wore in 'To Catch a Thief,'" Anton said. "It was a high point of women's fashion."

Frequent NYSTI guest artist Mary Jane Hansen, stars as Billie Dawn, and NYSTI regular John Romeo plays Harry Brock, the scrap metal wheeler-dealer.

NYSTI regulars David Bunce of Colonie plays reporter Paul Verrall, who tutors Billie; Joel Aroeste plays Harry's lawyer Ed Devery; and John McGuire plays Sen. Norval Hedges, the target of Harry's bribery scheme.

One local intern, Quinn Hagstrand of Shenendehowa High School, plays a bellhop.

"Born Yesterday" will be on stage at the Schacht Fine Arts Center of Russell Sage College in Troy Oct. 24, 28,

29, 30 and 31 and Nov. 5 and 6 at 10 a.m., Oct. 26 and Nov. 2 at 2 p.m., and Oct. 25 and 31 and Nov. 1 and 7 at 8 p.m.

Tickets are \$20, \$16 for students and seniors, \$10 for children under 13. For information or reservations, call 274-3256.



Mary Jane Hansen as Billie Dawn in NYSTI's production of Garson Kanin's "Born Yesterday."

## Silent swashbuckler wields sword again!

Some may remember Disney's TV version of this Robin Hood story that ran from 1957-59 and many will remember the most recent Zorro with Antonio Banderas, Catherine Zeta-Jones and Anthony Hopkins. However, few may know of the film that started the world wide Zorro film craze more than 80 years ago.

The New York State Writers Institute will be showing that 1920 version — the silent film, *The Mark of Zorro* on Friday Oct. 24 at 7:30 p.m. in Page Hall (135 Western Ave.). In the style of films of that era, there will be live piano accompaniment.

Based on a 1919 serial in *All-Story Weekly*, a pulp fiction magazine, *The Mark of Zorro* is regarded as the true grandfather of the action hero genre. In Old California, in the 1830s, a masked

avenger champions the rights of the common folk against a corrupt Mexican colonial administration. A blockbuster in its day, the film broke all previous box office records and transformed the 44-year-old Douglas Fairbanks, Sr. — in his very first swashbuckling role — into a superstar.

Piano accompaniment is provided by Mike Schiffer who accompanied his first silent film, *The Cabinet of Dr. Caligari* at Kenyon College in the late 1940's for the opening show of a fellow student's new film society.

That student was Paul Newman. Thirty years later he accompanied Erich von Stroheim's *Foolish Wives* at the Berkshire Athenaeum. Since then he has been improvising scores whenever he gets a chance.

The screening is free and open to the public.



DOUGLAS FAIRBANKS  
'THE MARK OF ZORRO'



John Romeo as Harry Brock (in mirror), Joel Aroeste as Ed Devery (on right), and Mary Jane Hansen as Billie Dawn.



# ARTS and ENTERTAINMENT

## Theater

### DR. FAUSTUS

Marlowe updated, Capital Repertory Theatre, 111 N. Pearl St., Albany, through Oct. 25, \$31 and \$39. Information, 445-7469.

### JANE EYRE

new musical based on Bronte novel, Schenectady Light Opera Company, 826 State St., through Oct. 26, \$18, \$9 for children under 13. Information, 377-5101.

### TRAVELS WITH MY AUNT

comedy based on Graham Greene novel, Schenectady Civic Players, 12 S. Church St., through Oct. 26, \$12. Information, 382-2081.

### STAGE STRUCK

comedy thriller, Curtain Call Theatre, 210 Old Loudon Road, Latham, through Nov. 2, \$18. Information, 877-7529.

### BETRAYAL

Estelle Parsons Actor's Studio production of Pinler drama, The Egg at Empire State

Plaza, Albany, Oct. 24 and 25, 8 p.m., \$24. Information, 473-1845.

### RENT

Broadway musical, Proctor's Theatre, 432 State St., Schenectady, 27 to 29, 8 p.m., \$49.50, \$39.50 and \$29.50. Information, 346-6204.

### DAVID BROMBERG BAND

The Egg at Empire State Plaza, Albany, Oct. 24, 8 p.m., \$26. Information, 473-1845.

### LEVON HELM AND THE BARN BURNERS

The Van Dyck, 235 Union St., Schenectady, Oct. 24, 7 and 9:30 p.m., \$20. Information, 381-1111.

### ALBANY SYMPHONY ORCHESTRA

Roaring '20s concert, performing works by Gershwin, Borodin and Ravel, Palace Theatre, Clinton Avenue and North Pearl Street, Albany, Oct. 25, 8 p.m., \$19 to \$37.40. Information, 463-4663.

### LEON FLEISHER

pianist, Memorial Chapel of Union College, Schenectady, Oct. 25, 8 p.m., \$25. Information, 388-6098.

### EMMYLOU HARRIS

with Buddy Miller, Palace Theatre, North Pearl Street, Albany, Oct. 26, 7:30 p.m., \$24.50, \$29.50 and \$34.50. Information, 473-1845.

### RALPH STANLEY AND HIS CLINCH MOUNTAIN BOYS

Troy Savings Bank Music Hall, State and Second streets, Oct. 26, 3 p.m., \$26 and \$29. Information, 273-0038.

### G.E. SMITH

The Van Dyck, 235 Union St., Schenectady, Oct. 31, 7 and 9:30 p.m., \$17. Information, 381-1111.

### RIDERS IN THE SKY

The Egg at Empire State Plaza, Albany, Nov. 1, 1 p.m., \$10 and \$8. Information, 473-1845.

### SHELBY LYNNE

with Anna Montgomery, The Egg at Empire

State Plaza, Albany, Nov. 1, 1 p.m., \$22. Information, 473-1845.

### STANLEY JORDAN

The Van Dyck, 235 Union St., Schenectady, Nov. 1, 7 and 9:30 p.m., \$22. Information, 381-1111.

### LAVAY SMITH AND HER RED HOT SKILLET LICKERS

Troy Savings Bank Music Hall, State and Second streets, Nov. 1, 3 p.m., \$26 and \$29. Information, 273-0038.

## Dance

### ELLEN SINOPOLI DANCE COMPANY

performing Mega Moves and Maxi Motion III, The Egg at Empire State Plaza, Albany, Oct. 26, 2 p.m., \$8, \$6 for children under 13. Information, 473-1845.

### GEORGE PIPER DANCERS

performing "Ballet Boyz," The Egg at Empire State Plaza, Albany, Oct. 30, 7:30 p.m., \$24, \$19 for seniors, \$12 for children under 13. Information, 473-1845.

## Comedy

### ERIC IDLE

of Monty Python, The Egg at Empire State Plaza, Albany, Oct. 22, 8 p.m., \$28. Information, 473-1845.

## Visual Arts

### NEW YORK STATE MUSEUM

The Course of Empire: Thomas Cole and the Hudson River School Landscape Tradition, through Nov. 30, plus permanent collections on New York state history and geography, Empire State Plaza, Madison Avenue. Information, 474-5877.

### ALBANY INSTITUTE OF HISTORY AND ART

All Aboard: Models, Memorabilia and Memories of Railroads; plus exhibits on Hudson River School painting, American sculpture, Egypt and the history of Albany, 125 Washington Ave. Information, 463-4478.

### SCHENECTADY MUSEUM

Spirit of Schenectady and Collection Highlights, planetarium, Nott Terrace Heights. Information, 382-7890.

### ALBANY INTERNATIONAL AIRPORT GALLERY

Albany-Shaker Road, Colonie, Unplugged: Painting in the Age of Technology, through Jan. 4. Information, 242-2222.

### LOCAL COLOR ART GALLERY

961 Troy-Schenectady Road, Latham, Eastern States Regional Exhibit of Fine Art, through Oct. 30. Information, 786-6557.

## Call for Artists

### DELMAR COMMUNITY ORCHESTRA

openings in the string, horn and percussion sections. Information, 439-7749.

### COLONIE TOWN BAND

several openings, rehearsals on Mondays at 7:30 p.m. at town hall, Route 9, Newtonville. Information, 783-2760.

### COLONIE CENTENNIAL BRASS CHOIR

openings for brass players, rehearsals on first Thursday and third Tuesday of the month, at 7:15 p.m., town hall, Route 9, Newtonville. Information, 783-2760.

### SUBURBAN SOUNDS COMMUNITY CHORUS

openings in mixed chorus, rehearsals Sundays at 7 p.m. at Allamont Village Hall, 115 Main St. Information, 861-8000.

### FRIENDSHIP SINGERS

openings in women's singing group, focusing on old favorites and show tunes, rehearsals Tuesday mornings at Community United Methodist Church 1499 New Scotland Road, Slingerlands. Information, 439-2360.

### SIENA CHAMBER ORCHESTRA AND CHOIR

rehearsals Thursdays at 7:30 p.m. for orchestra, Wednesdays at 6 p.m. for choir, Siena College, Route 9, Loudonville. Information, 783-2325

### ANNIE SCHAFFER ORCHESTRA

openings in the string section, rehearsals Thursdays 9:30 a.m. to noon, Nott Terrace and Eastern Avenue, Schenectady. Information, 372-5146.

### MALE SINGERS NEEDED

for Electric City Chorus, training provided, rehearsals at Faith United Methodist Church, Brandywine Avenue and Eastern Parkway, Schenectady, Tuesdays, 7:30 p.m. Information, 785-4807.

### MONDAY MUSICAL CLUB WOMEN'S CHORUS

invitation for new members to join in singing classical and popular songs, Third Reformed Church, 20 Ten Eyck Ave., Albany, Tuesdays, 7:30 p.m. Information, 477-4454.

### CAPITAL COMMUNITY VOICES

rehearsals at Columbia High School, Luther Road, East Greenbush, 7 to 9 p.m., Tuesdays. Information, 477-8308.

### ARTISTS WANTED

exhibit space available for original paintings at Local Color Art Gallery, 961 Troy-Schenectady Road, Latham. Information, 786-6557.

## Classes

### DANCE CLASSES

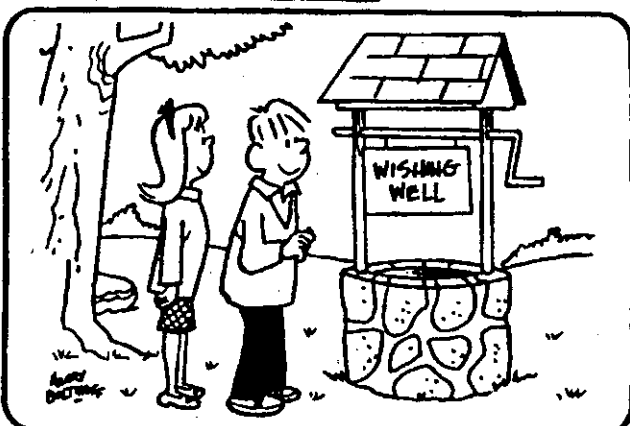
ongoing, all levels, ballet, jazz and modern, New School of Ballet, 1098 Parkwood Blvd., Schenectady, Mondays to Thursdays and Saturdays. Information, 346-1096.

### ART CLASSES

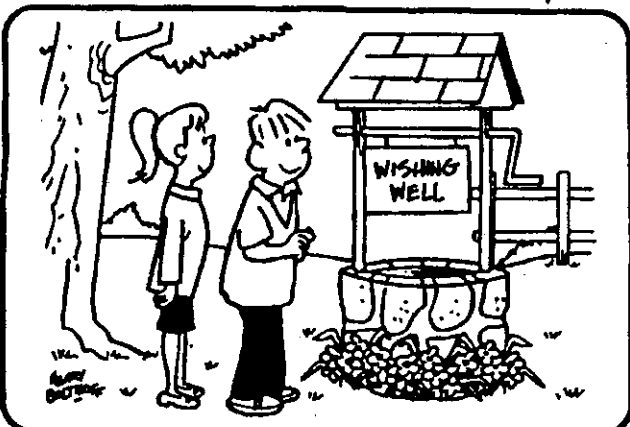
watercolor, oil and drawing, beginner and intermediate, Wednesdays and Thursdays, taught by Kristin Woodward. Information, 783-1828.

## HOCUS-FOCUS

BY HENRY BOLTIHOFF



Find at least six differences in details between panels.



Differences: 1. Girl's hair is different. 2. Skirt is black. 3. Flowers added around well. 4. Rock is missing. 5. Fence has been added. 6. Boy has short sleeves.

## MAGIC MAZE • WORDS

ODAXURUWHOLJGDA  
XDVSPPAOANKIFDC  
AXRVWYMSFQOLRJH  
EDRAWEELTCAAXVT  
RDRAWROFEPWNLJH  
FDRAWTUORNDDBYX  
VDRAWDNIWTRRPOM  
KDRAWEROAIAGEDB  
ZXWAWKDDRAWNOUT  
RQONWNWLDFOJIGF  
DCAYXAIWVCTSRP

Find the listed words in the diagram. They run in all directions - forward, backward, up, down and diagonally.

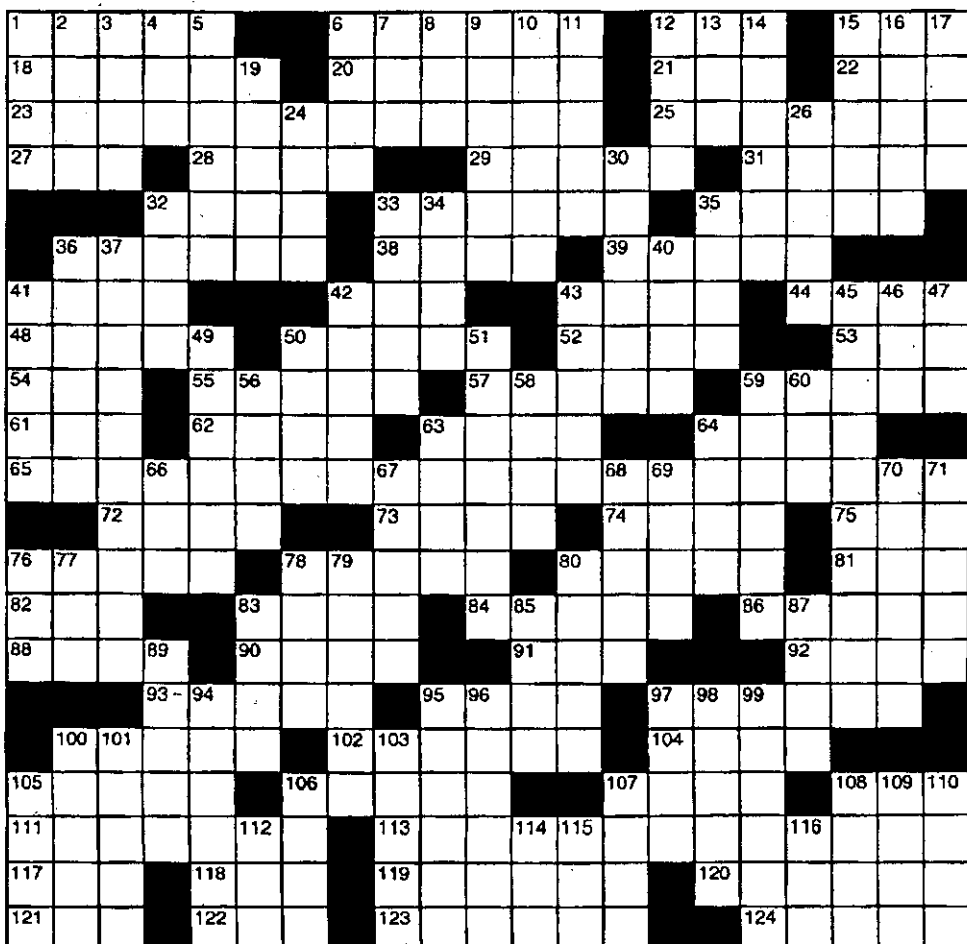
Afterward  
Award  
Awkward  
Downward

Forward  
Frontward  
Homeward  
Inward

Leeward  
Onward  
Outward  
Reward

Upward  
Wayward  
Windward

## The Super CROSSWORD



### ACROSS

1 Marina  
6 Pond dwellers  
12 "60 Minutes" network  
15 Postfix  
18 On the beach  
20 Helen Hunt Jackson novel  
21 Mine find  
22 Farm tool  
23 Part 1 of a riddle  
25 Dandy  
27 Ensnare  
28 — time (never)  
29 Put out — (set sail)  
31 Marisa of "Untamed Heart"  
32 Took off  
33 Hume of "Cocoon"  
35 Garden supplies  
36 "Ferry Cross the —" ('65 hit)  
38 Streaky  
39 Day trip  
41 Bull or boar  
42 Mushroom part  
43 Seethe  
44 Help a hood  
48 Start

50 Takes risks  
52 Slippery site  
53 UN branch  
54 Mowry of "Sister, Sister"  
55 Bad treatment  
57 Contaminate  
59 Stubbish  
61 Under the weather  
62 Writer Harte  
63 Cat calls?  
64 High  
65 Part 2 of riddle  
72 Rose lover?  
73 Depend (on)  
74 Bountiful setting  
75 — -de-lance  
76 Spanish seaport  
78 Residence  
80 Salt away  
81 Part of TGIF  
82 Flap  
83 Gumbo veggie  
84 Boca —, FL  
86 Ray  
88 Record defect  
90 Completed  
91 Pro foe  
92 Olympic hawk  
93 Field of

95 Sleep in the woods  
97 Finn's friend  
100 Chess piece  
102 Leek's little brothers?  
104 Nastase of tennis  
105 Lazy —  
106 Be generous  
107 Plod  
108 McGwire stat  
111 Chad, for one  
113 Answer to riddle  
117 — standstill  
118 Age  
119 Disputed province  
120 Hot stuff?  
121 Blanc or Brooks  
122 Salon supply  
123 Cut canines  
124 Electronic device

### DOWN

1 Applaud a bore?  
2 '75 Wimbledon winner  
3 Gab  
4 Torrid  
5 TV's "The

— of Rosie O'Neill  
6 Mythical vessel  
7 — jongg  
8 Comedian Phillips  
9 Sox city  
10 Octavian's rival  
11 Fresh  
12 Caesar's cohort  
13 Buddy  
14 Church official  
15 "Oh, give me —"  
16 Architectural features  
17 Skater Thomas  
19 Cosmetician Lauder  
24 Garcia or Gibb  
26 — Rica  
30 Bid  
32 Emancipate  
33 Irish county  
34 Ready to eat  
35 TV's "The Incredible —"  
36 "Thrilla" site  
37 Neighbor of Honduras  
40 — No Sunshine" ('71 hit)  
41 Recurring

theme  
42 Immobile class  
43 Like autumn weather  
45 Menu  
46 Antlered animal  
47 Fiddle (with)  
49 Iranian city  
50 Simon & Garfunkel song, e.g.  
51 Pittsburgh player  
56 Cheese-board choice  
58 Out of town  
59 Washes  
60 Landon or Kjellin  
63 Prolix palomino  
64 Dictator  
66 Kimono closer  
67 Expansive  
68 Japanese bed  
69 Like — of bricks  
70 Olympian Al  
71 Produces prunes  
76 Cornfield cry  
77 Periodontists' org.  
78 Related  
79 Fissure  
80 Calls it

quits  
83 Pizzeria equipment  
85 Zenith  
87 Sammy or Stubby  
89 Hymn of praise  
94 Let out  
95 — of "Friends" ('95 film)  
96 Reluctant  
97 Rustic tower  
98 Overhead  
99 Little house on the prairie?  
100 Bartlett bit  
101 Run-of-the-mill  
103 Attacks  
105 Swindle  
106 "Auld Lang —"  
107 "Peter Pan" pirate  
108 Curl up with Cather  
109 Bound bundle  
110 Article  
112 Actor Marsden  
114 Tuck into a torte  
115 Essen exclamation  
116 Medical grp.

# The Spotlight CALENDAR

## Wed. Oct. 22

### BETHLEHEM

#### DELMAR ROTARY

Quality Inn, Route 9W, 7:30 a.m. Information, 767-2930.

#### SOLID ROCK CHURCH

1 Kenwood Ave., evening prayer and Bible study, 7 p.m. Information, 439-4314.

#### TOWN BOARD

Bethlehem Town Hall, 445 Delaware Ave., 7:30 p.m. Information, 439-4955.

#### BETHLEHEM TOASTMASTERS

The Clubhouse, Adams Station Apts., 1 Juniper Drive, Delmar, 7:30 p.m. Information, 439-0371.

#### BINGO

Blanchard American Legion Post, 16 Poplar Drive, 7:30 p.m. Information, 439-9819.

#### BOY SCOUT TROOP 58 (WHEN SCHOOL IS IN SESSION)

Elsmere Elementary School, 247 Delaware Ave., 7:30 to 9 p.m.

#### TESTIMONY MEETING

First Church of Christ, Scientist, 555 Delaware Ave., 8 p.m. Information, 439-2512.

#### NEW SCOTLAND

#### FAITH TEMPLE

Bible study, New Salem, 7:30 p.m. Information, 765-2870.

#### PRAYER MEETING

evening prayer meeting and Bible study, Mountainview Evangelical Free Church, Route 155, 7:30 p.m. Information, 765-3390.

#### NEW SCOTLAND SENIORS

Wyman Osterhout Community Center, New Salem, call for time. Information, 765-2109.

#### AA MEETING

First United Methodist Church of Voorheesville, 68 Maple St., 8 p.m. Information, 489-5779.

## Thurs. Oct. 23

### BETHLEHEM

#### BETHLEHEM SENIOR CITIZENS

Bethlehem Town Hall, 445 Delaware Ave., 12:30 p.m. Information, 439-4955.

#### TAKE OFF POUNDS SENSIBLY

Weekly meeting at Delmar Reformed Church, 386 Delaware Ave., Delmar, 1-2:30 p.m. Information, 465-8732.

#### YOUTH EMPLOYMENT SERVICES

Parks and Recreation Office, Elm Avenue Park, 2-5:30 p.m. Information, 439-0503.

#### BETHLEHEM LUTHERAN (SEPTEMBER THRU MAY)

children's choir, 6:15 p.m., senior choir, 7 p.m., 85 Elm Ave. Information, 439-4328.

#### AA MEETINGS

Slingerlands Community Church, 1499 New Scotland Road, noon, and Delmar Reformed Church, 386 Delaware Ave., 8:30 p.m. Information, 489-6779.

#### NEW SCOTLAND

#### THE CLOTHING CLOSET

A service supported by area Reformed churches to provide clothing to those in need; volunteers welcome. Clarksville Reformed Church, Route 443, Clarksville, 8:30-11:30 a.m. and 4-7 p.m. Information, 768-2916 or 439-5400.

## Fri. Oct. 24

### BETHLEHEM

#### VISUAL SUPPORT GROUP

Strategies to cope with visual impairment, led by Dr. Edwin Pesnel. Refreshments. Room 101, Bethlehem Town Hall, 445 Delaware Avenue, Delmar, 1-2 p.m. Sponsored by Bethlehem Senior Services. Information, 439-4955, ext. 4.

#### AA MEETING

First Reformed Church of Bethlehem, Route 9W, 7:30 p.m. Information, 489-6779.

#### CHABAD CENTER

Friday services, discussion and kiddush at sunset, 109 Elsmere Ave. Information, 439-8280.

#### NEW SCOTLAND

#### PIONEER CLUBS

For children grades 1 through junior high; Mountainview Evangelical Free Church, Route 155, 3:45 - 5 p.m. Information, 765-3390.

#### YOUTH GROUP MEETINGS

United Pentecostal Church, Route 85, New Salem, 7 p.m. Information, 765-4410.

## Sat. Oct. 25

### BETHLEHEM

#### AA MEETING

Bethlehem Lutheran Church, 85 Elm Ave., 7:30 p.m. Information, 489-6779.

## Sun. Oct. 26

### BETHLEHEM

#### ST. THOMAS THE APOSTLE

Masses Saturday at 5 p.m. and Sunday at 7:30, 9, 10:30 a.m. and noon, 35 Adams Place. Information, 439-4951.

#### ST. STEPHEN'S EPISCOPAL

Holy Eucharist, 8 and 10:30 a.m., coffee and fellowship, nursery care provided, church school 10 a.m., Poplar Drive and Elsmere Avenue. Information, 439-3265.

#### BETHLEHEM LUTHERAN

85 Elm Ave., worship services 8 a.m. and 10:30 a.m., coffee/fellowship following worship. Sunday School and Bible classes 9:15 a.m., infant and nursery care, assistive listening devices. Bible class for developmentally disabled, second and fourth Sundays of each month. Information, 439-4328.

#### DELMAR REFORMED

Worship services, 9 & 11 a.m., with child care, Sunday school through grade 7, T.G.I. Sunday contemporary worship at 5:30 p.m. with child care and children's program through grade 6. 386 Delaware Ave. Information, 439-9929 or INFO@DRCHURCH.ORG.

#### BETHLEHEM COMMUNITY CHURCH

Worship service 10 a.m.; nursery and Sunday school through grade 5 provided at both services. 201 Elm Ave. Information, 439-3135.

#### SOUTH BETHLEHEM UMC

Sunday school, 9:30 a.m., worship service, 11 a.m., followed by coffee hour, 65 Willowbrook Ave. Information, 767-9953.

#### DELMAR FULL GOSPEL

Sunday service, 9:30 a.m., with Sunday school and nursery, home groups, women's Bible studies and youth group, 292 Elsmere Ave. Information, 439-4407.

#### FIRST REFORMED OF BETHLEHEM

Church school 9:30 a.m., worship 11 a.m., fellowship hour after worship; child

care provided, Route 9W, Selkirk. Information 767-2243.

#### FAMILY OF GOD COMM. CHURCH

Church of the Nazarene; Sunday school 9:45 a.m., worship 11 a.m. and 6 p.m. Krumkill Road at Schoolhouse Road, North Bethlehem.

#### FIRST UMC OF DELMAR

Sunday school 9:30, Worship service 9:30 & 11 a.m. (in chapel); adult classes and fellowship 11 a.m., child-care provided, 428 Kenwood Ave. Information, 439-9976.

#### MOUNT MORIAH MINISTRIES

Sunday school, 9:45 a.m., morning worship, 11 a.m., youth group, 6 p.m., evening service, 7 p.m., Route 9W, Glenmont. Information, 426-4510.

#### UNITY OF FAITH CHRISTIAN FELLOWSHIP

Sunday school and worship service, 10 a.m., 436 Krumkill Road. Information, 438-7740.

#### FIRST CHURCH OF CHRIST, SCIENTIST

Sunday school and worship service, 10 a.m., child-care provided, 555 Delaware Ave. Information, 439-2512.

#### KING'S CHAPEL

Traditional Baptist Bible service, 10 a.m.; 434 Route 9W, just south of Glenmont Road, Glenmont. Information, 426-9955.

#### BETHLEHEM CONGREGATION OF JEHOVAH'S WITNESSES

Bible lecture, 10 a.m., Watchtower Bible study, 10:55 a.m., Elm Avenue and Feura Bush Road. Information, 439-0358.

#### SLINGERLANDS COMMUNITY UMC

Worship service and church school, 10 a.m., fellowship hour, nursery care provided, 1499 New Scotland Road. Information, 439-1766.

#### DELMAR PRESBYTERIAN

worship service, church school, nursery care, 10 a.m., fellowship and coffee, 11 a.m., adult education, 11:15 a.m., family communion service, first Sunday, 585 Delaware Ave. Information, 439-9252.

#### GLENMONT COMMUNITY CHURCH

Sunday school and worship service, 10:30 a.m., child-care available, 1 Chapel Lane. Information, 436-7710.

#### SOLID ROCK CHURCH

worship service, 11 a.m., 1 Kenwood Ave. Information, 439-4314.

#### NORMANSVILLE COMMUNITY CHURCH

Services Sundays, 6:30 p.m. Mill Road, Normansville, beneath the Normanskill Bridge on Delaware Ave., Delmar. Information 439-5710.

#### NEW SCOTLAND

#### ST. MATTHEW'S CHURCH

Masses Saturday at 5 p.m. and Sunday at 8:30 and 10:30 a.m., Mountain View Road, Voorheesville. Information 765-2805.

#### FIRST UNITED METHODIST

early worship, 8:30 a.m., worship celebration, 10 a.m., church school classes for nursery through high school, 10 a.m., choir rehearsals, 11:15 a.m., 68 Maple Ave., Voorheesville. Information 765-2895.

#### BETHEL BAPTIST CHURCH

Sunday school, 9:15 a.m., worship service, 10:15 a.m., Auberge Suisse Restaurant, Route 85. Information 475-9086.

#### UNIONVILLE REFORMED

Sunday school, 9:15 a.m., worship service, 10:30 a.m., followed by fellowship, Delaware Turnpike. Information 439-5001.

#### CLARKSVILLE COMMUNITY CHURCH

Sunday school, 9:15 a.m., worship service, 10:30 a.m., followed by coffee hour, nursery care provided, Route 443. Information 768-2916.

#### MOUNTAINVIEW EVANGELICAL FREE CHURCH

Family Bible Hour, 9:15 a.m.; worship service, 10:30 a.m., nursery care provided. Route 155, Voorheesville. Information, 765-3390.

#### ONESQUETHAW REFORMED

Worship service, 9:30 a.m., Sunday school, 10:45 a.m., Tarrytown Road, Feura Bush. Information, 768-2133.

#### FAITH TEMPLE

Sunday school, 10 a.m., worship service, 7 p.m., New Salem. Information, 765-2870.

#### NEW SCOTLAND PRESBYTERIAN CHURCH

worship service, 10:30 a.m., fellowship following worship service; Sunday school, 9:15 a.m., nursery care provided; 2010 New Scotland Road, New Scotland. Information, 439-6454.

#### UNITED PENTECOSTAL CHURCH

Sunday school and worship service, 10 a.m., choir rehearsal, 5 p.m., evening service, 6:45 p.m., Route 85, New Salem. Information, 765-4410.

#### JERUSALEM REFORMED

worship service, 10:30 a.m., followed by coffee hour, child-care provided, Route 32, Feura Bush. Information, 439-0548.

#### FAMILY WORSHIP CENTER

Sunday Worship 10:30 a.m., nursery and Sunday School available, Thursday night prayer and praise at 7 p.m. 92 Lower Copeland Hill Road, Feura Bush. Information, 768-2021.

#### NEW SCOTLAND HISTORICAL ASSOCIATION

In the Wyman Osterhout Community Center, New Salem, 2 to 4 p.m. Information, 765-4446.

## Mon. Oct. 27

### BETHLEHEM

#### PEACE VIGIL

Bethlehem Neighbors For Peace, weekly peace vigil, Four Corners intersection, Delmar, 5-6 p.m., Information, 439-1968.

#### MOTHERS' TIME OUT

Christian fellowship group for mothers of preschool children, Delmar Reformed Church, 386 Delaware Ave., nursery care provided, 9:30 to 11 a.m. Information, 439-9929.

#### DELMAR KIWANIS

Quality Inn, Route 9W, 6:15 p.m. Information, 439-2437 or 439-6952.

#### CLASS IN JEWISH MYSTICISM

Delmar Chabad Center, 109 Elsmere Ave., 7 p.m. Information, 439-8280.

#### INDOOR PISTOL SHOOTING

Albany County Pistol Club, Winne Place, 7 to 9 p.m. Also Tuesday. Information, 439-0057.

#### EXPLORER POST 157

For boys and girls 14-21, focusing on environmental conservation, 310 Kenwood Ave., 7:30-9 p.m. Information, 439-4205.

#### DELMAR COMM. ORCHESTRA

rehearsal, Bethlehem Town Hall, 445 Delaware Ave., 7:30 p.m. Information, 439-7749.

#### AA MEETING

Bethlehem Lutheran Church, 85 Elm Ave., 8:30 p.m. Information, 489-6779.

#### NEW SCOTLAND

#### QUARTET REHEARSAL

United Pentecostal Church, Route 85, New Salem. 7:15 p.m. Information, 765-4410.

## Tues. Oct. 28

### BETHLEHEM

#### FARMERS MARKET

Market and Chicken Barbeque, 2:30 p.m. to 6 p.m. rain or shine, First United Methodist Church, 428 Kenwood Ave.

#### TREASURE COVE THRIFT SHOP

First United Methodist Church, 428 Kenwood Ave., 9 a.m. to 6 p.m.

#### THRIFT SHOP AND LUNCH

sponsored by the South Bethlehem United Methodist Women's Organization, next to the church on Willowbrook Avenue, weekly on Tuesday 10 a.m. to 2 p.m., with lunch from 11:30 a.m. to 1 p.m. Information, 767-9953.

#### BINGO

At the Bethlehem Elks Lodge, Route 144, 7:30 p.m.

#### YOUTH EMPLOYMENT SERVICES

Parks and Recreation Office, Elm Avenue Park, 2-5:30 p.m. Also Thurs. 2-5:30 p.m. Information, 439-0503.

#### NEW SCOTLAND

#### PRESCHOOL STORY TIME

Weekly at Voorheesville Public Library, 51 School Road, 10:15 a.m. Information, 765-2791.

#### NIMBLEFINGERS/QUILTERS

Voorheesville Public Library, 51 School Road, 1 to 3 p.m. Information, 765-2791.

#### ZONING BOARD OF APPEALS

New Scotland Town Hall, Route 85, 7 p.m. Information, 765-3356.

#### V'VILLE VILLAGE BOARD

Village Hall, 29 Voorheesville Ave., 7 p.m. (6 p.m. workshop meeting). Information, 765-2692.

## Wed. Oct. 29

### BETHLEHEM

#### DELMAR ROTARY

Quality Inn, Route 9W, 7:30 a.m. Information, 767-2930.

#### SOLID ROCK CHURCH

1 Kenwood Ave., evening prayer and Bible study, 7 p.m. Information, 439-4314.

#### BINGO

Blanchard American Legion Post, 16 Poplar Drive, 7:30 p.m. Information, 439-9819.

#### BOY SCOUT TROOP 58

Elsmere Elementary School, 247 Delaware Ave., 7:30 to 9 p.m.

#### TESTIMONY MEETING

First Church of Christ, Scientist, 555 Delaware Ave., 8 p.m. Information, 439-2512.

#### NEW SCOTLAND

#### FAITH TEMPLE

Bible study, New Salem, 7:30 p.m. Information, 765-2870.

#### PRAYER MEETING


evening prayer meeting and Bible study, Mountainview Evangelical Free Church, Route 155, 7:30 p.m. Information, 765-3390.

#### NEW SCOTLAND SENIORS

Wyman Osterhout Community Center, New Salem, call for time. Information, 765-2109.

#### AA MEETING

First United Methodist Church of Voorheesville, 68 Maple St., 8 p.m. Information, 489-6779.



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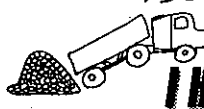
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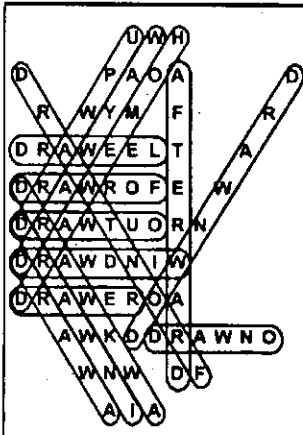
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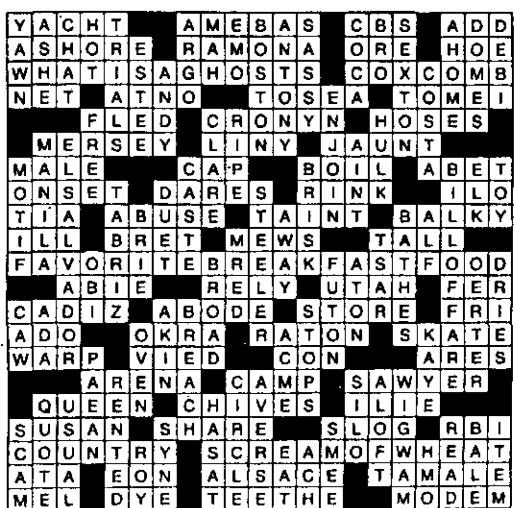
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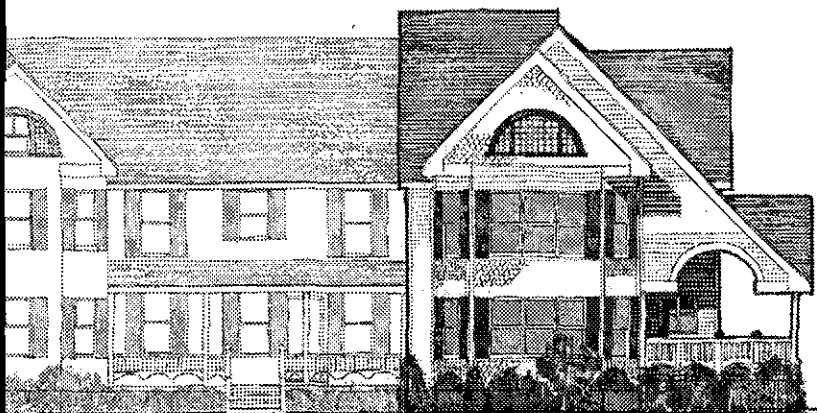
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## Automotive CLASSIFIEDS

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**B**ETHESDA, MD - America's growing obsession with younger looking faces evidenced by the Botox craze, is inspiring car owners to prolong the appearance of their automobiles as well. Four billion dollars were spent last year in the United States on enhancements to keep the interior and exterior of vehicles looking like new, according to the Car Care Council.

"As consumers spend more time in their vehicles and drive more miles each year, they are placing more importance on comfort, luxury and appearance," said Rich White, spokesperson for the council.

Many consumers don't realize that just as they can buy new carpet for their home or refinish and repair furniture, they can also rejuvenate their second largest investment, the automobile. Automotive upholstery and interior repair shops, known as trim shops, can fix a drooping headliner, replace worn carpeting, repair torn upholstery and replace a weathered convertible top.

"Home owners don't sell their house because someone put a hole in the wall. But too often vehicle owners will trade in a vehicle that is paid off just to get a new 'look'. Repair and restoration is a very cost-effective alternative to buying a new car and taking on a new car payment," White said.

While leather is still the most popular upscale option for a vehicle's interior, where age shows first, innovative fabrics offer many more customization, repair and restoration options for the average car owner. Today's modern trim shop can replace original materials like seat or door

panels to an imperceptible condition.

The council advises that, if you want to preserve the new look and feel of your faithful car, truck, SUV or minivan, search for trim and upholstery shops in the phone book or on the Internet, which specialize in repairing and enhancing interior as

well as exterior features of automobiles.

The Car Care Council is the source of information for the "Be Car Care Aware" campaign, educating consumers about the benefits of regular vehicle maintenance and repair. For more information visit [www.carcare.org](http://www.carcare.org).

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|   |  |
|---|--|
| <div style="text-align: center;">   </div> <h3 style="text-align: center;">03 Focus ALL MODELS</h3> <div style="text-align: center;">  <div style="position: absolute; top: 0; left: 0; font-size: 3em; font-weight: bold;">7</div> <div style="position: absolute; top: 0; right: 0; font-size: 3em; font-weight: bold;">TO<br/>CHOOSE</div> <div style="position: absolute; bottom: 0; right: 0; font-size: 1.5em; font-weight: bold;">SAVE \$3,849</div> </div> <p style="text-align: center; font-size: 0.8em;">INCLUDES \$3,000 REBATE</p>   | <div style="text-align: center;">   </div> <h3 style="text-align: center;">03 Taurus Only</h3> <div style="text-align: center;">  <div style="position: absolute; top: 0; left: 0; font-size: 3em; font-weight: bold;">1</div> <div style="position: absolute; top: 0; right: 0; font-size: 3em; font-weight: bold;">Left</div> <div style="position: absolute; bottom: 0; right: 0; font-size: 1.5em; font-weight: bold;">SAVE \$5,640</div> </div> <p style="text-align: center; font-size: 0.8em;">INCLUDES \$4,000 REBATE THROUGH FMCC</p>                              |
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| <div style="text-align: center;">   </div> <h3 style="text-align: center;">03 Explorer</h3> <div style="text-align: center;">  <div style="position: absolute; top: 0; left: 0; font-size: 3em; font-weight: bold;">2</div> <div style="position: absolute; top: 0; right: 0; font-size: 3em; font-weight: bold;">TO<br/>CHOOSE</div> <div style="position: absolute; bottom: 0; right: 0; font-size: 1.5em; font-weight: bold;">SAVE UP TO \$7,429</div> </div> <p style="text-align: center; font-size: 0.8em;">INCLUDES \$5,000 REBATE N1795T</p>  | <div style="text-align: center;">   </div> <h3 style="text-align: center;">03 Mustang</h3> <div style="text-align: center;">  <div style="position: absolute; top: 0; left: 0; font-size: 3em; font-weight: bold;">4</div> <div style="position: absolute; top: 0; right: 0; font-size: 3em; font-weight: bold;">TO<br/>CHOOSE</div> <div style="position: absolute; bottom: 0; right: 0; font-size: 1.5em; font-weight: bold;">SAVE UP TO \$6,380</div> </div> <p style="text-align: center; font-size: 0.8em;">INCLUDES \$3,000 REBATE N1648C</p>                         |
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| <div style="text-align: center;">   </div> <h3 style="text-align: center;">03 Windstar</h3> <div style="text-align: center;">  <div style="position: absolute; top: 0; left: 0; font-size: 3em; font-weight: bold;">2</div> <div style="position: absolute; top: 0; right: 0; font-size: 3em; font-weight: bold;">TO<br/>CHOOSE</div> <div style="position: absolute; bottom: 0; right: 0; font-size: 1.5em; font-weight: bold;">SAVE UP TO \$9,745</div> </div> <p style="text-align: center; font-size: 0.8em;">Includes Factory Discount N1490T<br/>INCLUDES \$6,500 REBATE</p>     | <div style="text-align: center;">   </div> <h3 style="text-align: center;">03 E150</h3> <div style="text-align: center;">  <div style="position: absolute; top: 0; left: 0; font-size: 3em; font-weight: bold;">1</div> <div style="position: absolute; top: 0; right: 0; font-size: 3em; font-weight: bold;">TO<br/>CHOOSE</div> <div style="position: absolute; bottom: 0; right: 0; font-size: 1.5em; font-weight: bold;">SAVE \$6,589</div> </div> <p style="text-align: center; font-size: 0.8em;">INCLUDES \$3,000 REBATE</p>   |

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## Egan

(From Page 1)

nominated a candidate for the job.

The 43 year-old practicing attorney believes she's crafted a plan that can lead Bethlehem to prosperity. As a lifelong resident of the town, Egan says she fully understands the drastic need to balance Bethlehem's tax base while maintaining its quaint character. She and fellow Democrats have crafted a "Blueprint for Bethlehem," a 10-page report detailing exactly how Egan plans to do it.

Among the most aggressive measures she expects to implement, if elected, is a six-month moratorium on residential housing developments. The moratorium would temporarily prohibit any additional large-scale residential developments from being constructed but not necessarily ban construction of single-family homes, she said.

"It will not affect anything that's in the pipeline now that's been approved, but it will basically put the brakes on everything until we can adopt a comprehensive land use management plan," said Egan.

The six months would be used to re-evaluate the town's zoning code and work to form a consensus on where both residential and commercial development should occur, while preserving open space. Egan plans to utilize the help of a consultant already being sought by the town board to examine zoning issues and gain input from

various community groups. Tackling and adopting a comprehensive plan is a leap, Egan says, no other town leader has been willing to take thus far.

"We just haven't been able to have somebody bite the bullet and do it in the past, and I'm saying I will."

Under Egan's plan, developers will also pay a higher price to set-up shop in Bethlehem. Egan supports modest tax breaks for new companies but believes they should also contribute to infrastructure expenses, such as roads, sidewalks and the preservation of green space.

"If we demand it, they will meet our demands, because of the community we are in," she said. Bethlehem's small-town feel helps draw new businesses and their employees to the area — Egan believes they should also work to protect it.

"Bethlehem is special for a reason, and a lot of that has to do with the character and quality of the community that we have."

If elected, Egan plans to work alongside the town's Industrial Development Agency to attract new companies. She believes now is the time to begin proactively planning for the technology-driven companies and their offspring looking to settle in the Capital District. She supports the arrival of environmentally sound businesses such as medical facilities, office parks and nanotechnology companies that can provide job opportunities to those already living in

Bethlehem.

Also on her blueprint: identifying a long-term solution to the town's rising water demands.

"I would certainly be supportive of negotiating a long-term water contract with the city (of Albany) for an agreed upon rate," she said. Once a contract is secured, Egan said she would like to explore alternative water supplies and look within the town for a solution to its water woes.

Egan hopes to enhance the quality of life so many Bethlehem residents covet by expanding programs for seniors, advocating for the construction of a YMCA in town and capitalizing on the riverfront with more activities.

A graduate of the State University of New York at Albany and Albany Law, the Delmar native has worked as an attorney for the last 17 years. The majority of her career has been spent at Waite & Associates P.C., a general practice firm in Albany, where she specializes in corporate and business law as well as contractual litigation. She is also president of SourceOne, a private company providing all-encompassing office services for small businesses, including payroll and facilities management.

Egan believes her legal expertise and business experience will lend itself to the job of supervisor.

"Managing from a crisis position is not effective management," said Egan. "You have to be able to anticipate

where things are going so that you can appropriately plan."

Egan previously served as Bethlehem town justice for just over five years. She stepped down from the bench in April to run for supervisor.

The Democratic Party's Blueprint for Bethlehem is available at the library and online at [www.TerriEgan.com](http://www.TerriEgan.com).

## Stoplight

(From Page 1)

"Overall, it will help reduce the more serious types of accidents," said Bill Logan, regional traffic engineer for DOT. The number of rear-end type accidents along Rt. 9W is likely to increase as a result of cars stopping for the light, added Logan.

To help prevent additional crashes, DOT will reduce the speed limit along the state highway from 55 miles an hour to 45, beginning north of the school and continuing south to Ravena, where the commercial district begins. District officials will also look at increasing the number of exit lanes from the campus onto 9W as an added effort to increase safety.

"We are extremely pleased"

## Plummer

(From Page 1)

Fuller agrees, calling the events of the last two weeks involving the Republican Party "disappointing."

"Normally, I would have been supporting them all," she said of the Republican slate.

that DOT has granted our request and that our parents, students, faculty and staff will soon have the safety they deserve when entering our campus," said school Superintendent Vicki Wright.

The number of accidents has increased at the intersection since DOT last evaluated it in 2002. Since 1998, seven right-angle crashes have occurred at the intersection involving cars leaving the campus, five of those crashes happened in the last year-and-half, said Logan.

"There's quite a few right angle accidents, very similar to the fatal accident, that have occurred in the last year, that in previous years weren't there," he said.

The light and installation is expected to cost around \$60,000, according to DOT.

The school district will meet with village, county and state officials, as well as Lafarge Cement company executives (located across the street from the campus) November 3 to discuss funding options. Under state law, DOT is prohibited from paying for the light.

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# Empire Business

A CELEBRATION of  
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## Reborn...

Upstate cities work  
to reinvent downtowns

In this issue:

CNY's megamall  
hopes put on hold

Bringing farmers  
to the North Country


The Empire State's  
home-grown products

10,000 jobs come  
to Capital District

ALSO INSIDE:

The housing boom continues Upstate  
The business of homeland security

# Empire Business

An  Empire Media Publication

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## From the staff

### Welcome to *Empire Business*

Welcome to *Empire Business*, a celebration of business in Upstate New York.

Utilizing the skills of some of the best journalists in the state, *Empire Business* delivers a wealth of informative reports and interesting features on business trends and business people in Upstate New York. Now in its third year, *Empire Business* continues to be recognized as the most informational and attractive publication of its kind in the state.

In this issue, we highlight an Upstate push to reinvent downtown regions, the Luther Forest Technology Campus in Malta, which could bring as many as 10,000 jobs to the Capital District, some of New York's most recognizable products, the business of homeland security and much more.

Our goal at Empire Media is to give you, Upstate's influential business leaders, a publication that shows off some of the most exciting developments in the business world, and inform you about some of the greatest challenges of doing business in the Empire State.

Like New York's economy, *Empire Business* will evolve continuously. With this issue, we unveil a new design, aimed at being more reader-friendly. We have also created sections within *Empire Business* for manufacturing, development and agriculture.

For the first time, *Empire Business* will be distributed to a targeted list of business executives and government entities. Through the New York State Business Council and chambers of commerce in Buffalo, Rochester, Syracuse and Albany, *Empire Business* will be delivered directly into the hands of Upstate New York's economic leadership. If you have a message that needs to get out, this is the place to do it.

Empire Media is the statewide division of Eagle Media Partners, which publishes 23 award-winning weekly newspapers: 14 Eagle Newspa-



**The Empire team:** Standing, from left, Editor Daniel Lovell, General Manager David Tyler, President Richard Keene. Seated: Advertising Representative Paula Picciotto and Advertising Director Tami Grashof.

pers publications in Central New York and nine Spotlight Newspapers publications in the Capital District. In addition, the company produces niche publications *Syracuse Parent*, *Capital District Parent Pages*, *Prime Senior News*, the *Central New York Employment Guide* and more.

Our corporate offices and printing facilities are on Firestone Drive in East Syracuse.

In addition to *Empire Business*, Empire Media produces *Empire Education*, a twice-yearly statewide publication that concentrates on state education issues, and *Empire Fun*, a quarterly recreation and travel publication that highlights the best of New York's tourism industry.

We hope you enjoy this edition of *Empire Business*. Feel free to contact us with your stories and insights.

## Doing business better

### Nothing less than great customer service

I'm putting my foot down.  
I'm drawn to great customer service. When I don't get it, I'm putting my foot down and walking away.

A few years ago, our office manager and I were interviewing vendors for computer services. The company I thought was a top candidate, based on its written proposal, sent two representatives to talk with us. In the middle of our meeting, I left the room for what I thought was an urgent phone call. Returning a few minutes later, I found one representative on his cell phone, ignoring his colleague and our office manager, to whom I had turned over the meeting.

Of course that company didn't get our business. Who did? A company whose customer service is simply top notch. Our technician is always on call via phone, e-mail or IM, and our computer glitches are frequently fixed within minutes. Everyone - from the receptionist to the company

president - seems to have our needs first on their mind. Enabling us to do our own work more productively, their friendliness and service go right to our bottom line.

I just took my 81-year-old mother to a new doctor for an appointment before a medical procedure. After the hour-and-20-minute visit - and only 10 minutes with the doctor himself - we left, our minds boggled with paperwork, a blaring TV in the reception area, a closed, frosted reception window, no friendly greetings, a phone ringing off the hook. A sense of healing or comfort? Hardly. I canceled the procedure with that doctor and we have an appointment with another one in a few weeks - one who leads an office with a great reputation for people skills, as well as medical competence. I did my research better this time.

Contrast that visit with one to my own doctor. When I walk into the reception area, I hear, "Hello!" from the receptionist. There's a muted TV with a news tape running and I barely have

time to open a magazine before I'm ushered into my appointment - on time. After the exam, it's routine to get dressed and go into the doctor's regular office for an unhurried conversation, when she looks me in the eye and we talk about how things are going since my last visit. I leave feeling cared for by everyone in the office.

Now I settle for nothing less. What works for me? Good morning...please and thank you...I'm sorry...how may I help you? Kindness, a friendly tone of voice, a welcoming setting, quick response. Simple things like that.

Come to think of it, maybe those things aren't so simple. It takes extra effort - leadership, really - to hire, develop and retain a caring team. It takes a commitment of time and training dollars to instill a customer-oriented business culture. It takes deep understanding that great internal customer (read employee) service converts to great external customer service.

But that's what gets my business, keeps me coming back and referring others. Believe me. I'm putting my foot down.

Anne Messenger is president of Messenger Associates, Inc. (<http://www.amgr.com>), a human resources consulting firm with offices in Syracuse and Binghamton.



**Anne Messenger**



## News update

# Central New York waits for word on Destiny

Legislature fails to pass tax bill, reconvenes in January

by Daniel Lovell

After a feverish push for public support near the close of the state Legislature's 2003 session, officials from the Pyramid Cos. have been uncharacteristically quiet for the past few months on the future of the \$2.2 billion Destiny USA project.

Destiny is the name given to the envisioned largest shopping and entertainment complex in America, which developer Pyramid has said will include a research park for renewable energy, the world's largest aquarium, a water park, a scale model of the Erie Canal, golf, an entertainment arena and more.

Pyramid broke ground on the project in October 2002, but halted construction after the Legislature failed to pass a tax incentive package the company hoped for. The company promptly laid off two thirds of its Destiny staff.

The deal isn't dead, however. Assembly Speaker Sheldon Silver, Senate Majority Leader Joseph Bruno and Gov. George Pataki have all said they support

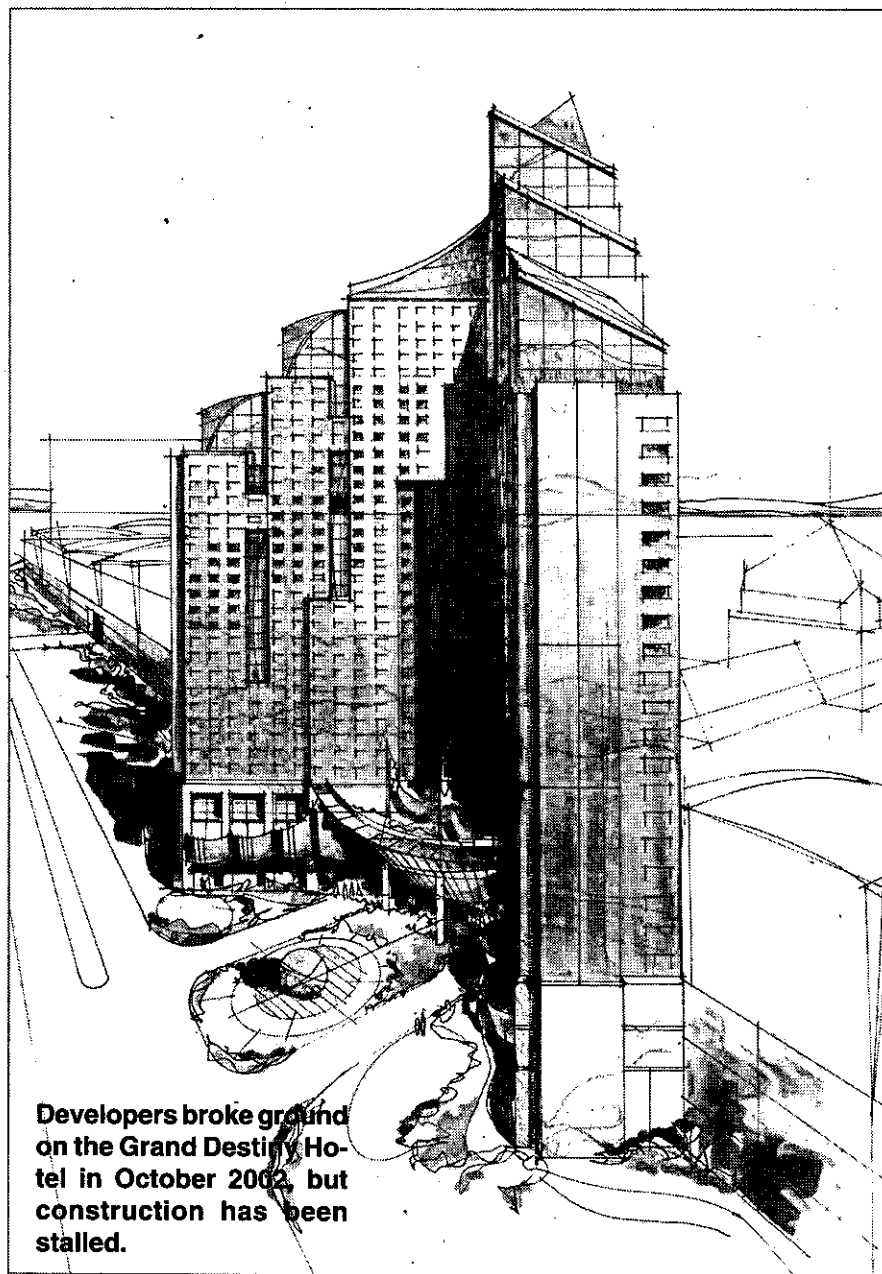
the Destiny project, and support passage of the incentive program, which is worth up to \$53 million per year. All three expect the measure to pass during the Legislature's next session, which convenes in January.

Meanwhile, Pyramid officials have been meeting behind closed doors with state leaders, lobbying for the tax incentives, and continue to seek out partnerships. One such partnership is with ClearChannel Communications, which has signed on to operate the arena and book national acts.

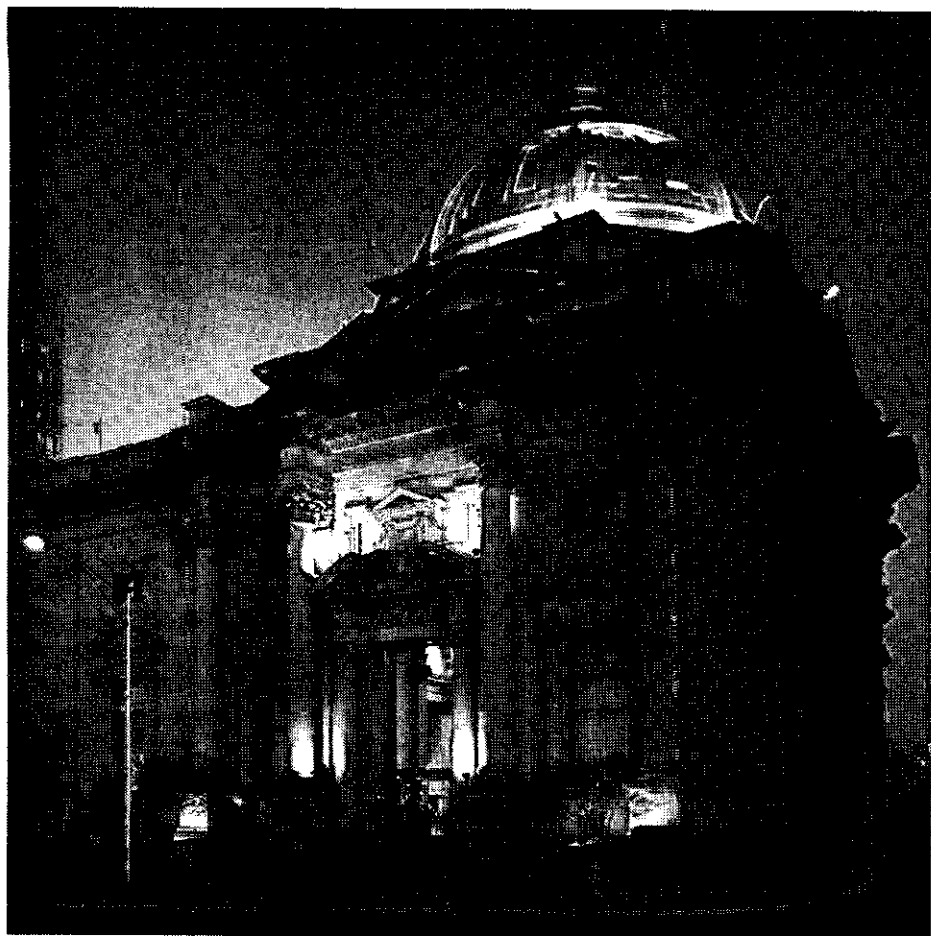
Destiny officials also have been working with chambers of commerce, tourism and economic development groups to form tourism partnerships to link Destiny with tourist destinations throughout the region.

According to an independent study, Destiny is expected to create 128,000 jobs in the Central New York region, many of which will be spin-offs from Destiny itself. Company officials have estimated 2,000 construction jobs will need to be filled once the project receives full legislative approval.

Destiny also plans to create a tourism center off-site, which will tout Upstate New York destinations.



Developers broke ground on the Grand Destiny Hotel in October 2002, but construction has been stalled.



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## In manufacturing

# MADE IN NEW YORK

## The Empire State makes its mark in manufacturing

by Alaina Potrikus

**W**isconsin has cheese. California has raisins. New York has...pancakes?

Snow isn't the only thing Upstate New York is famous for. From toys for tykes to beer and cheese, entrepreneurs have not only found their initial niche in the Empire state, they've stuck around and watched their popularity grow.

### New Hope Mills

First, the tiny facility just south of Skaneateles was a saw mill. Next, the owners tried running a feed mill. But when the Weed family started steering its business toward flour and mixes in 1947, New Hope Mills began to flourish.

One of America's oldest flour mills, the family owned and operated business boasts the top pancake flour in Central New York and continues to operate much as it did more than 180 years ago.

"If we tried to run the mill just as a flour mill, I don't think you could support even one family," owner Dale Weed said. "When you're mixing the flours together, you get a better return."

New Hope Mills was built in 1823 by Judge Charles Kellogg in the hamlet of Sodom. Shortly after its construction, a resident climbed to the top of the mill's 40-foot ridge pole and refused to come down until the name of the area was changed to what he deemed more suitable for the fledging community: New Hope.

"People don't realize there's actually a mill here," Weed said. "But we've been here forever."

Free of chemicals, enrichments and additives, a waterwheel and turbine that grind the quality flour used in New Hope Mills products are fed by two nearby ponds with sizeable waterfalls. Because of space constraints, the company's manufacturing facility recently relocated to Auburn, where the Weed family can take advantage of the Empire Zone guidelines and support 15 employees while expanding production capabilities.

Recently certified as an organic producer, Weed hopes to specialize in the new market that continues to grow more than 20 percent a year.

"There's not a lot of room to expand here, with the creeks and gullies," Weed said. "This is a chance for us to do big things."

### Matt Brewing Company

To the Iroquois, the word Saranac means "cluster of stars."

To others, the word brings to mind visions of clear lakes, open skies and breathtaking mountains.

The Matt Brewing Company has flourished in the foothills of the Adirondack Mountains for more than a century. Family owned and operated, the company brews its own award-winning Saranac beers and soft drinks.



CASEY A. SMITH

**"If we tried to run the mill just as a flour mill, I don't think you could support even one family."**

Dale Weed, New Hope Mills

Founded in 1888 by Frances Xavier Matt, a German immigrant who left a promising career in his homeland and traveled to the United States with the dream of opening his own brewery, the company is now under the leadership of the third and fourth generations of the Matt family.

With a variety of distinctive, flavorful favorites to choose from, beer lovers can even tour the Utica brewery for a chance to make their own customized beverages.

### Heluva Good Cheese

With a catch phrase as unique as its name, Heluva Good Cheese has been operating for 75 years.

In 1925, founder Perry Messinger began selling homemade cheese curd out of his small store in Sodus, just east of Rochester on the south shore of Lake Ontario. According to legend, a traveling salesperson who happened upon Messinger's store sampled a wedge and remarked on its taste. With a bold declaration from a satisfied customer, a new company and a new name were born.

"You'll love it - we swear," boast advertisements for the product that consumers can find in dairy cases throughout the eastern United States and Canada. Now affiliated with Crowley Foods, Heluva

Good executives say the name is as much a promise as a brand name.

Although the company is still headquartered in Sodus, it has expanded to include facilities in Albany and Wolcott, New York, as well as branch offices in Pennsylvania, Massachusetts and Virginia.

### Harden Furniture

Long before the family began producing furniture, a pioneer spirit was in the Harden blood.

Born into a family that trail-blazed the wilderness of Verona in the 1800s, Harden Furniture founder Charles Harden Sr. traveled west as a young man in search of adventure and gold. Upon his return, he found his fortune in a sawmill and furniture manufacturing business he built from the ground up in his own hometown.

Five generations later, more than half of the company's 600 employees are related to one another. Designed and handcrafted in New York, Harden Furniture has created a legacy of quality of upscale collections ranging in style from formal to contemporary.

Based in McConnellsville, the Harden family continues to have a strong presence in the community as well as its company. In the early 1900s, the family in-

sisted on the construction of churches and a community center for its employees. The commitment has continued throughout the 21st century, with the completion of a fire department, golf course and post office in 1995.

### Fisher-Price

From toys for tykes to books and bicycles, Fisher-Price has left an indelible mark on the early years of millions of consumers across the country.

One of the top 10 most-recognized toy brands in the world, Fisher-Price is headquartered just 20 minutes from Buffalo in the small, historic village of East Aurora. In 2000, U.S. sales totaled \$1.2 billion - not too shabby for a company that began its climb to the top in 1930 by bringing 16 wooden toys to the International Toy Fair in New York City.

More than 60 years later, the 90-person company is a subsidiary of Mattel, Inc., the world leader of toy products that reported \$4.7 billion in worldwide sales, with "Barbie" and "Hot Wheels," Fisher-Price's toys are designed to stimulate and fascinate a child's imagination.

To keep pace with the needs of today's families, Fisher-Price relies upon a stable of talented and energetic employees who work diligently to create innovative and durable products that make early childhood learning more fun and enriching.

During the past 10 years, the company has received accolades for its innovative car seats and nursery monitors. Recently, Fisher-Price joined forces with Microsoft to incorporate new "smart technology" into an interactive activity table for infants through preschoolers.



## In manufacturing

# The business of homeland security makes Upstate impact

## *the* technology of safety

by Kelly Mantoan

New York businesses are stepping up to fill a growing need for homeland security. By adapting existing products or creating new ones, Upstate businesses are helping the public and private sectors make water sources, airports and cyberspace safer.

Source Sentinel LLC, a partnership between SUNY College of Environmental Science and Forestry, O'Brien & Gere Engineers, Inc. and Illumination Technologies Inc., all of Syracuse, has developed technology to detect waterborne and pathological agents released into a water source and immediately notify emergency officials.

Cornelius Murphy, SUNY ESF president, said Source Sentinel has talked with local water purveyors from New York City, Onondaga County, Monroe County and the Mohawk Valley and as far away as Los Angeles, Calif.

Source Sentinel's detection phase relies on a robotic monitoring buoy, the Reservoir Ranger 1000, designed by ESF professor Gregg Boyer. O'Brien & Gere and Illumination Technologies have developed the alarm and response technologies. Murphy said Source Sentinel is putting together grant proposals and meeting with state representatives to secure funding. He added that the college has also begun working on the development of antibodies.

Another facility may be coming to Central New York to help in the war against bioterrorism. The Griffiss Business and Technology Park, located at the former Griffiss Air Force Base, is being considered as a site for two labs specializing in biodefense and bioterrorism. According to Rob Duchow, spokesman for the Mohawk Valley's Economic Development and Growth Endeavor (EDGE), said the labs would serve many purposes, including public health re-

search.

"It's a federal initiative that came out of the growing bioterrorism threat," he said. "It's one of seven locations being considered across the country that will be federally funded. We will know in late September whether or not that will happen."

Griffiss Park is also the site of the emerging Griffiss Institute, billed as "A Public, Private and Academic Partnership in Information Assurance," which grew out of the need for the private sector to protect its computer files. More companies have become aware of their vulnerability to attack in cyberspace.

The institute, a non-profit headed by a board of directors led by Dolphin Technologies Inc. President Michael Miravalle, pairs companies in need of information assurance with Griffiss Institute members. Member companies can provide everything from research and software development to training seminars.

Other members include Syracuse University, Black River Systems Co. Inc., Utica College, Cornell and PAR Technology Corporation. Maravelli said the institute got underway with \$4.5 million in state donated seed money last summer.

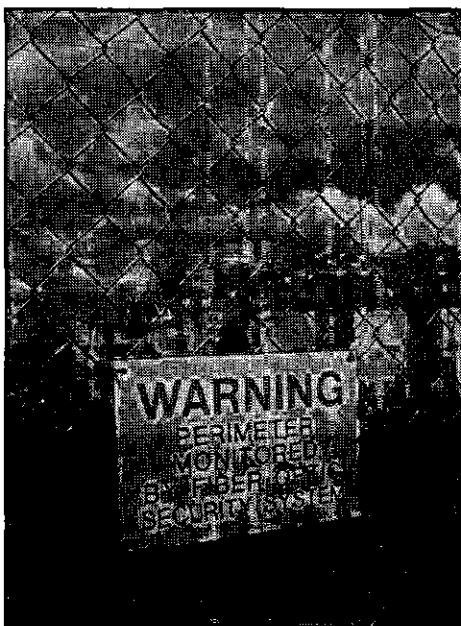
"It's an interesting model," he said. "Nothing like this has been done before. What's encouraging is to see the budding partnership between members. Working together the sum is greater than the parts. It's all coming together nicely."

For more information on the Griffiss Institute visit [www.griffissinstitute.org](http://www.griffissinstitute.org).

Dolphin Technologies is often called upon by national and state law enforcement to raise cyber-crime awareness and



Workers install one of Fiber Instrument Sales' perimeter protection systems.



A fiber optic perimeter security system keeps this power plant safe.

until after the Sept. 11 terrorist attacks. And while other fiber optic companies have filed for bankruptcy due to the recent telecommunications slump, FIS is getting by with a bright future to look forward to.

FIS's latest development, a patented fiber optic perimeter protection system, has opened the door to a whole new industry for the company. The new technology was released six months ago and a full description can be read at [www.fiberinstrumentsales.com](http://www.fiberinstrumentsales.com).

Valerie Sitler, senior vice president, said the new technology is gaining notice across the country while staying relatively unknown in its own backyard.

"We're going to big, famous places and everyone is receiving it well," she said. "We're really looking for this market to grow and to become a major player in it."

They recently presented the system at Reagan International Airport to rave reviews and Niagara Mohawk has already installed it. Other sites planning to install the system are Three Mile Island in Pennsylvania and an Air National Guard site in New Hampshire. Both U.S. Sen. Hillary Clinton and Gov. George Pataki are working to promote the perimeter protection system in New York.

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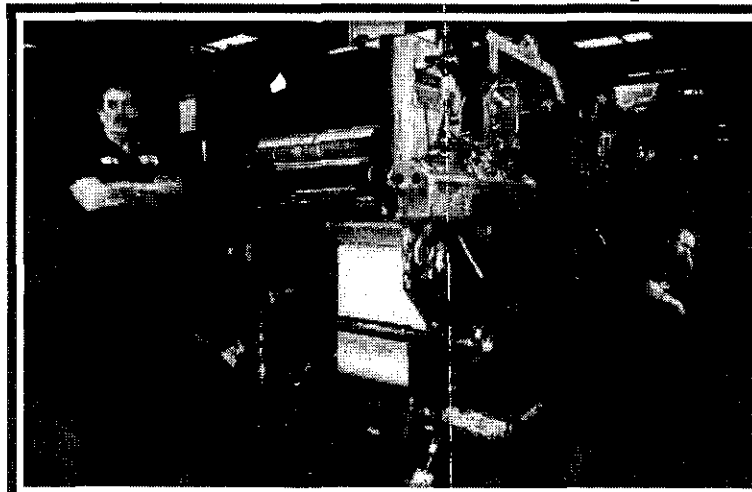
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## On development

# High-tech forest

*Capital Region looks ahead to 10,000 jobs,*

*by Katherine McCarthy reputation as technology leader*

**W**hen Tom Luther planted pine trees in the 1930s, he may not have realized the legacy he was leaving the town of Malta, in Saratoga County. Today, people in the Luther Forest neighborhood post messages on a community Web site. In the not-too-distant past of the 1950s and 1960s, part of Luther's forest was home to the Vanguard Rocket Testing Site, where Werner von Braun and his colleagues helped give birth to the United States' space program by proving that what went up didn't have to come down for a very long time.

During the Reagan Administration, that site was home to some of the "Star Wars" research that precipitated political change in eastern Europe and the Soviet Union.

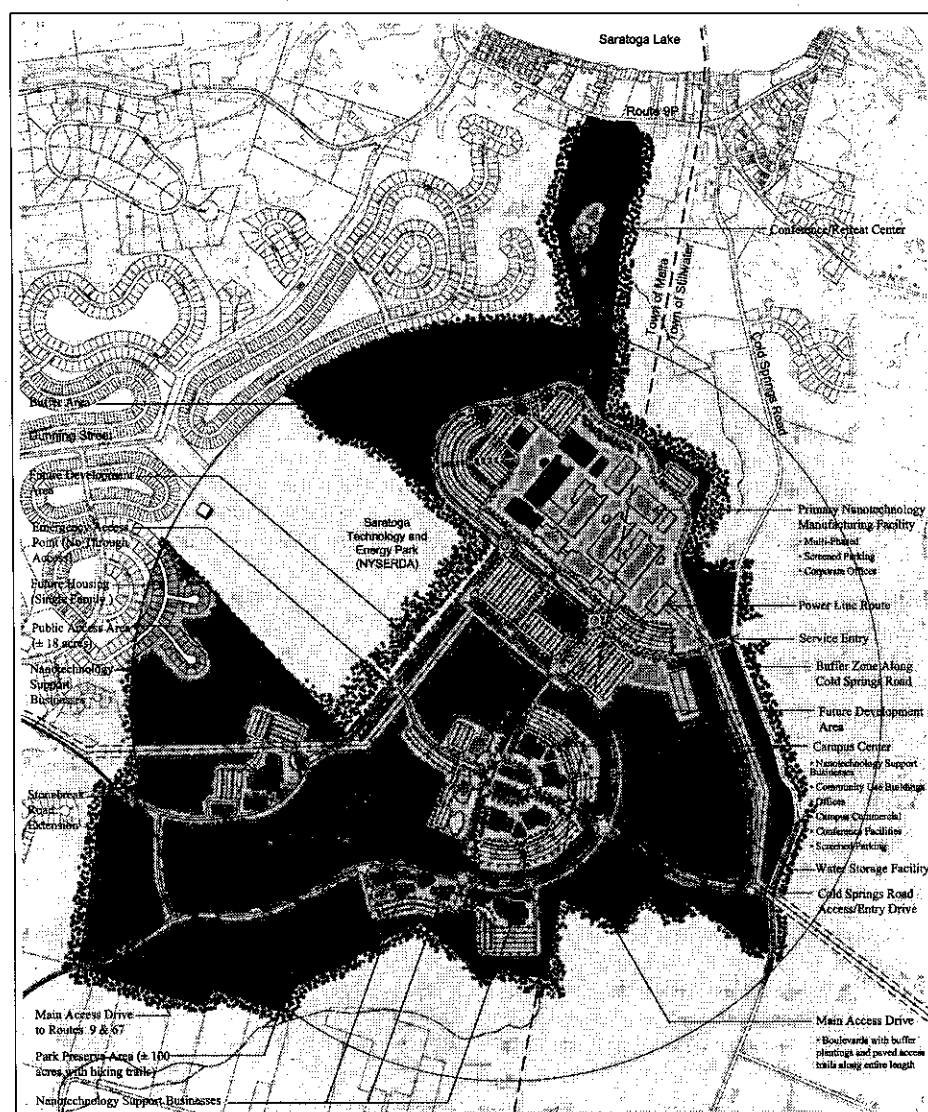
Today, more change is afoot as the Saratoga Economic Development Corporation moves ahead with its plans for the Luther Forest Technology Campus, a 1,350-acre site that has already been permitted for nanotechnology research, development, and manufacturing. "Campus" is a key word to the project, since LFTC is being designed to keep most of the forest, with only four buildings occupying 150 acres. The joint project of the SEDC and Albany's Center for Economic Growth will also have 100-foot buffers of trees along major access drives, and 18 acres of active recreation area, which includes seven miles of trails. A minimum buffer of one-quarter mile will stand between any part of the technology campus and surrounding homes.

Jack Kelley, senior vice president of SEDC, said Luther Forest will help make Upstate New York the epicenter of the major economic player of the day, nanotechnology.

"Ken Green (SEDC's president) and I are always looking for different industrial sectors that we should be promoting," Kelley said. "There's been a decline in the area's paper mills, and General Electric in Schenectady has laid off a lot of its people. We've been successful in attracting the warehouse industry, and we've discovered that there are about 20 companies driving the gross national product, and the stock market, and none of them are recognizable names in Saratoga County and the Capital District."

Check the electronics in your house, and you're likely to find those companies Kelley would like to see in Luther Forest, companies like IBM, Motorola, Intel, and Texas Instruments. Four years ago, as SEDC set about figuring out how to draw nanotechnology to the area, a similar movement was coming to fruition down the Northway, in Albany. There, the University at Albany, along with Gov. George Pataki and the Empire State Development Corporation, were announcing the impending arrival of Sematech, an Austin, Texas-based microchip manufacturing consortium.

Kelley doesn't see nanotechnology in



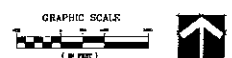
Illustrative Master Plan  
Town of Malta - Town of Stillwater

| Site Statistics         |              |
|-------------------------|--------------|
| Site Size:              | ± 1,350 ac.  |
| Open Space:             | ± 60%        |
| Pedestrian Trails:      | over 8 miles |
| Wooded Areas to Remain: | ± 618 ac.    |

Figure x

Presented By: **SEDC**  
SARATOGA ECONOMIC DEVELOPMENT CORPORATION

Prepared By: **The LA Group**  
Landscape Architecture and Engineering, P.C.  
www.thelagroup.com



**“We’ve been pumping out the world’s best and brightest, but seeing an incredible brain drain as graduates leave here for jobs in other areas. Now, they’ll be able to stay and put their schooling to work here.”**

**Jack Kelley**

Albany as competition for Luther Forest, but an enhancement.

"We're all on the same page," he said. "The University will do a lot of research and development, and we can do a lot of the manufacturing. I think the two will complement each other."

The area's universities, including the University at Albany, Rensselaer Polytechnic Institute, and Union College, Kelley said, are part of the reason LFTC is an achievable goal.

"We've got the intellectual infrastructure in this area," Kelley said. "We've been pumping out the world's best and

brightest, but seeing an incredible brain drain as graduates leave here for jobs in other areas. Now, they'll be able to stay and put their schooling to work here."

LFTC will also provide jobs for students of two-year technical programs and high school graduates with technical backgrounds.

A place that will provide about 10,000 high-paying jobs with estimated starting salaries of \$40,000, in an environmentally friendly setting seems like it should get unconditional approval from elected leaders and area residents, but town officials in Malta and Stillwater are still con-

sidering all the possible ramifications of LFTC. Eighty percent of LFTC will be in the town of Malta, and 20 percent will be in Stillwater. This past May, at a seminar sponsored by the Center for Economic Growth, Green said that at final build-out of LFTC, the tax revenue for the town of Malta will be \$41 million; for Stillwater \$9 million.

"This is my 32nd year as town supervisor, and we've never had anything like this," Malta Town Supervisor David Meager said.

Right now, the towns that LFTC will affect have just finished the state Environmental Quality Review process, having declared it complete at a special meeting of the Malta Town Board Oct. 16.

Malta and Stillwater held public hearings about the EIS. Meager said comments were mixed.

"There were a lot of people from outside the town, like realtors, and chambers of commerce," Meager said. "They spoke very positively about Luther Forest. Among residents, reaction was mixed, and had a lot to do with residents' proximity to the site."

Traffic was a primary concern. LFTC is bounded by Dunning Street in Malta, and Cold Springs Road in Stillwater. It's close to Exits 11 and 12 of the Adirondack Northway - a draw to companies looking to relocate, and a cause for concern to residents who don't want heavier traffic affecting their quiet towns.

"There will be a new road from Exit 11 that will bypass the village of Round Lake," Meager said of the part of Malta that was a Methodist camp in the 1800s. "That will have to be in place before the first two buildings get a certificate of occupancy. If a third building goes up, then there will be a new Northway exit."

For Round Lake Mayor Dixie Lee Sacks, the road improvements clear her way of thinking about LFTC, which she basically sees as a good thing for the area.

"If they do the access road, then go for Exit 11A, our problems are solved," the mayor of the 625-person community said. "We have 5,000 cars per day on our main drag."

Kelley pointed out that along with the new roads, nearly 20 intersections in the town of Malta will be improved.

Stillwater Town Supervisor Paul Lilac paid careful attention to the EIS process.

"Obviously, the economy will be enhanced," he said of LFTC. "The process has been very open, with public hearings on the EIS, and townspeople have had a chance to be heard."

According to the 2000 census, there are 7,522 people in Stillwater, and Lilac said the project will increase the population.

"We have land and we have a master plan," he said. "The park is part of the plan, and that area is zoned for commercial and industrial."

As for nanotechnology, Lilac said he's been to several plants, and it is clearly a clean

**Please see Luther Forest on page 15.**



# Grow your business in New York

Companies statewide, nationwide and around the world are investing and expanding their operations in New York. Modern economies depend on reliable energy supplies and competitive prices for sustained growth.

In the transition to competitive energy markets in New York, the Public Service Commission (PSC) has reduced rates, fostered economic development, ensured system reliability, and protected consumers. The Commission's efforts to restructure the state's monopoly electric industry and provide choice to customers, both large and small, have delivered approximately \$4.4 billion in rate reductions since 1996. Rate reductions will increase to \$6 billion by the end of 2003.

Traditionally, New York State's electric and natural gas utilities both provided and delivered energy to your business. Now the combined services that were offered by the utilities are split into two parts — supply and delivery — with the supply portion open to competitive pricing. Businesses, individually or aggregated into a buying group, can purchase their energy supplies or enter into financial agreements providing fixed or variable energy pricing

from various energy services companies (ESCOs). A listing of ESCOs is available on the PSC's [www.AskPSC.com](http://www.AskPSC.com) Web site.

The PSC's Business Advocates can provide you with additional assistance and information regarding New York's electric supply, load curtailment or demand reduction, and energy efficiency programs, as well as assistance related to economic development, dispute resolution and competitive telecommunications and energy markets. You can reach the PSC's Business Advocates at 1-877-661-9223 or e-mail: [business\\_advocacy@dps.state.ny.us](mailto:business_advocacy@dps.state.ny.us). Ask for the PSC's "Energy & Economic Development" brochure.

Many of New York State's utilities have economic development staffs and their own programs that are designed to attract, expand or retain small commercial or industrial businesses. In addition, New York State's electric and gas utilities offer rate discounts to companies that:

- build new facilities
- occupy vacant space, or
- move to or expand in areas designated as economically distressed.

Eligibility requirements for similar programs may differ among the utilities. Most flexible rate incentives are meant to address competitive options of new or existing businesses as they pertain to self-generation, while most Empire Zone or retention incentives are intended to further broad economic goals of New York State. The utilities' programs are summarized in the PSC's Energy and Economic Development brochure, which also contains contact information and web addresses for the utilities.

The utilities can also provide assistance with the New York Independent System Operator's (NYISO) demand response programs that help large commercial and industrial customers reduce peak demand for electricity, improve energy efficiency and reduce bills. The NYISO can be reached at 1-518-356-6060 or [www.nyiso.com/services](http://www.nyiso.com/services)

Empire State Development's (ESD) "Build Now-NY" offers "shovel-ready" site development choices for pre-approved, permitted sites that include competitive energy prices for high tech manufacturers, research and development, light industry manufacturers, and office parks. Eligible companies located

within New York State's 62 Empire Zones receive significant benefits that may include special reduced electric and gas rates through the utility. ESD can be reached at 1-800-STATENY or [www.empire.state.ny.us](http://www.empire.state.ny.us)

The New York Power Authority (NYPA) supplies economical electricity to support private sector jobs throughout New York State. NYPA works with the Governor and the New York State Economic Development Power Allocation Board (EDPAB) to promote economic development within New York State. You can reach NYPA at 1-914-681-6200 or [www.nypa.gov](http://www.nypa.gov)

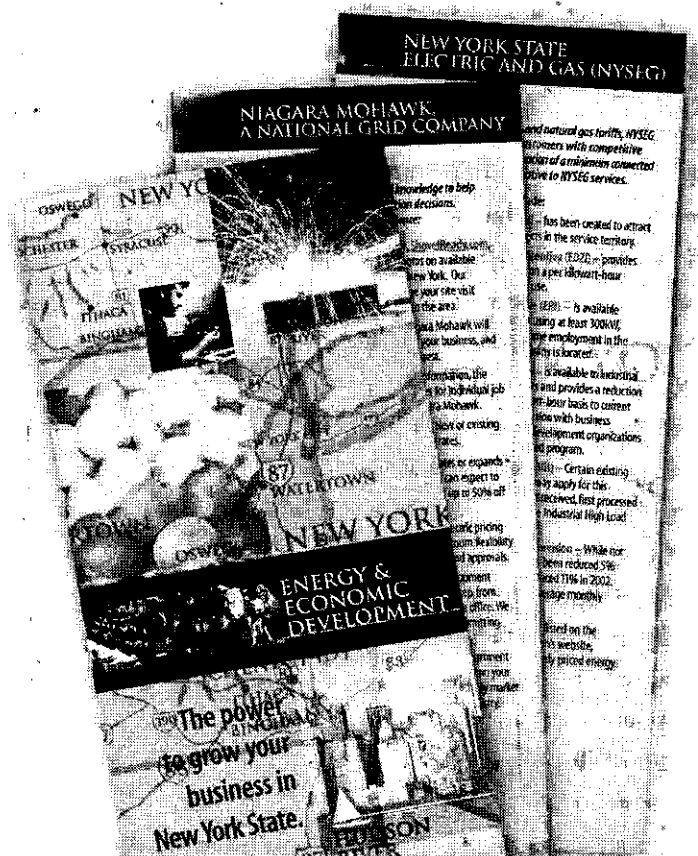
The New York State Energy Research & Development Authority (NYSERDA) is committed to helping New York businesses, municipalities and residents solve their most pressing energy and environmental problems while developing new, innovative products and services that can be manufactured or commercialized by New York State firms.

NYSERDA's newest initiatives include the creation of the nation's first Clean Energy Technology Park, new construction and building rehabilitation, energy efficiency design measures (green buildings), and combined heat and power (CHP) demonstration and technology development projects. Information on NYSERDA's programs that explore and promote energy and environmental technologies that will conserve energy, protect the environment and promote economic development are available on NYSERDA's [www.nyserda.org](http://www.nyserda.org) Web site. NYSERDA can also be reached at 1-518-862-1090.

To get additional information and assistance on business incentive rates, dispute resolution, demand reduction programs, and competitive energy suppliers, contact your utility, the various state agencies mentioned above or the PSC's Business Advocates at 1-877-661-9223 or email: [business\\_advocacy@dps.state.ny.us](mailto:business_advocacy@dps.state.ny.us)

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William M. Flynn, Chairman

## On development

# Reborn... Upstate cities diversify, concentrate on new concepts

by Brittney Jerred

Downtown just isn't what it used to be. The phrase rolled off tongues like a disappointing mantra in the 1980s. Upstate city officials and business owners heard the sad words over and over again. But how would they breathe life into centers that relied on retail when suburban malls were stealing foot traffic? Change was going to take some doing, especially when everyone seemed to be leaving the once-bustling streets.

Most created downtown revitalization committees and put their heads together. Their suggestions and meetings turned into action and agencies. The change they've affected has been diverse, well-planned and deliberately slow. And no, downtown isn't what it used to be. But the difference is, the phrase has a hopeful tone to it.

### Schenectady's foresight

Certain streetscapes in downtown Schenectady will go from debris-ridden curbs to something out of an English village. Schenectady Metroplex Development Authority, a quasi-government agency created by the Schoharie County Legislature in 1998, receives half of one percent of the county's sales tax revenue. With that money, which turns out to be about \$6 million each year, the authority pays for streetscape and facade improvements in downtown, works to retain and attract job sites in the county and works with people like John Samaltulski, executive director of the Downtown Schenectady Improvement Corporation.

The city of about 64,000 is taking a comprehensive approach to revitalization.

"There's no one, silver bullet," Samaltulski said. "No one single idea is going to save downtown. It's about reinventing yourself – the uniqueness, diversity."

The city's climate changed when General Electric downsized and took with it tens of thousands of jobs from downtown. It took 20 years for that damage to reveal itself in full and it will take years to rebuild.

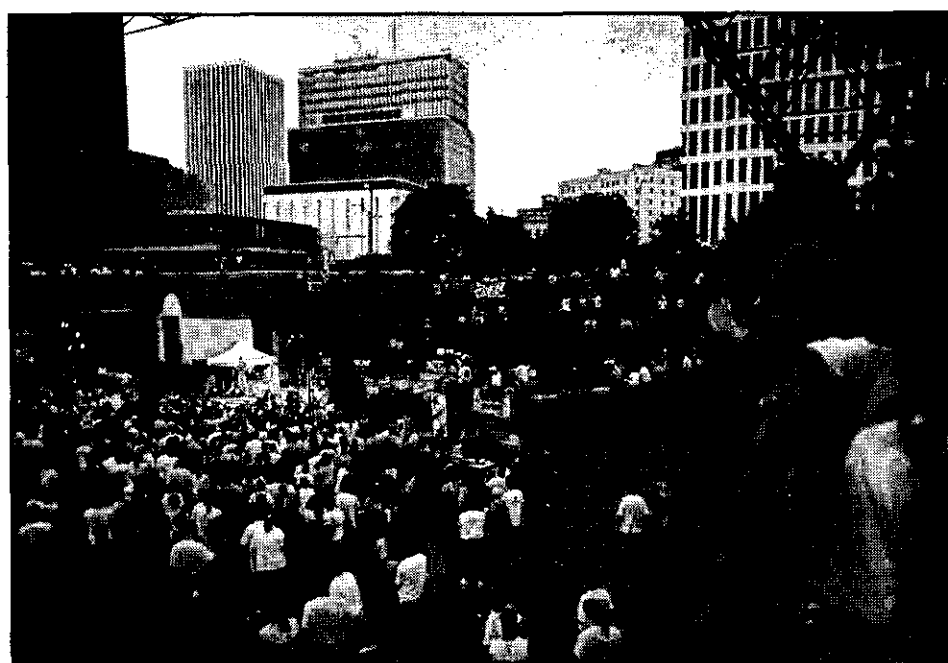
"We've got to replace some of the jobs we lost and work to repopulate," Samaltulski said. Improving the economic climate also means creating more housing, making Schenectady exciting, investing in its retail and entertainment outlets on Jay Street and attracting artists to work and live in an arts district. Canal Square, a historic area, will also see a major renovation thanks to Metroplex. Last year the city added more than 850 jobs with a new medical complex, and 400 more with the state Department of Transportation office.

### 'Money follows money'

Buffalo also learned downtown decline the hard way and came out with a few words: diversity, entertainment, culture and business. In 1999 the city published a plan to "create Buffalo's downtown of tomorrow." Since then it has created more two-way streets, opened up traffic on Main Street, aimed to attract high-stakes gaming, invested in its



Weekly gatherings in downtown Buffalo bring bands and thousands of visitors.



At dusk, Rochester brings out events throughout the summer.

trendy theater district to provide nightlife entertainment, landed a huge medical campus that houses the Roswell Park Cancer Institute and promises to invest in its inner harbor.

Jerry Murphy, executive vice president of Buffalo/Niagara Enterprise, says almost everything in that plan has come to pass.

The anchor for Buffalo will be the medical campus that is expected to create thousands of jobs. State and local government have committed almost \$250 million to the campus over time. About \$100 million, both federal and private,

has been set aside for the Erie Canal marina.

"There's a very old adage," Murphy said. "Money follows money. Investment begets investment."

The medical campus will be a testament to the theory. "It's almost impossible not to attract private business," Murphy said.

People also want to live close to where they work. Renovated loft apartment buildings are filling up fast. Retail, such as small grocers, dry cleaners and specialty shops, will likely follow and create their own culture.

Buffalo's sprawling city nature also includes several college campuses. And with Main Street open to traffic, the vacant look of the late 80s and early 90s has vanished. Retail shops have been replaced with businesses and people can park in front of where they work. Murphy compares the city of more than 300,000 to Cleveland, Indianapolis and Baltimore.

### Integrating college life

Binghamton too fell victim to suburban malls. Empty streets on nights and weekends led to a depressing atmosphere. Mayor Richard Bucci has been in office since 1994. Since then, the city's primary blueprint has been to diversify downtown after attempting to recapture retail failed.

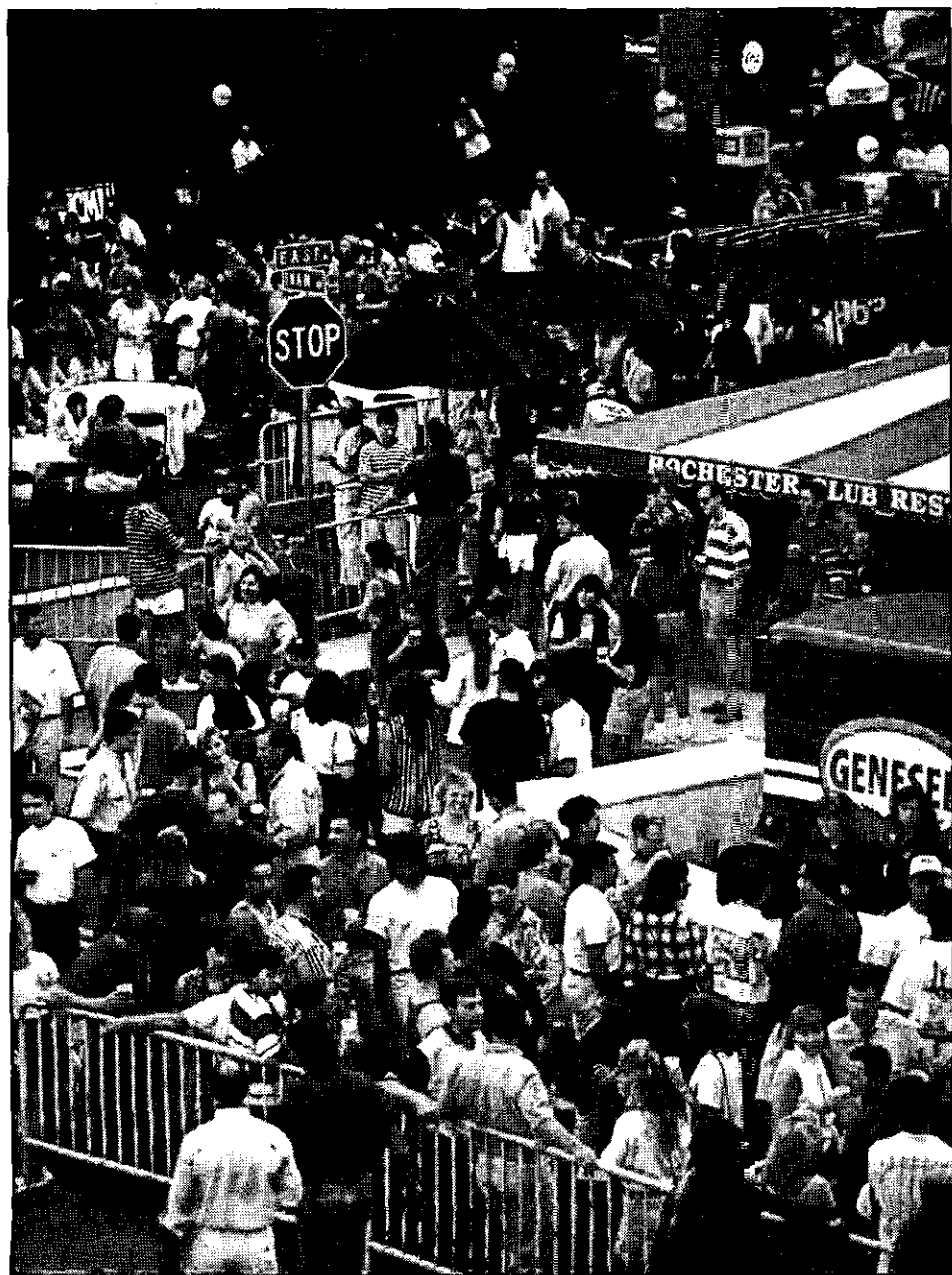
"We tried to out mall the malls," Bucci said. "Then we realized it's no longer going to be a retail mecca."

Binghamton, with a population of about 49,000, has adopted an economic approach and has brought light manufacturing into the city and worked to re-attract professional offices such as stock brokers and engineering firms.

The city's also working with the governor and State University of New York chancellor to make certain that Binghamton University and Broome Community College have a presence downtown.

"It would be a people magnet, which would be a catalyst for other development," Bucci said. A feasibility study is being done to figure out what college programs would be moved downtown and where the facilities would be lo-

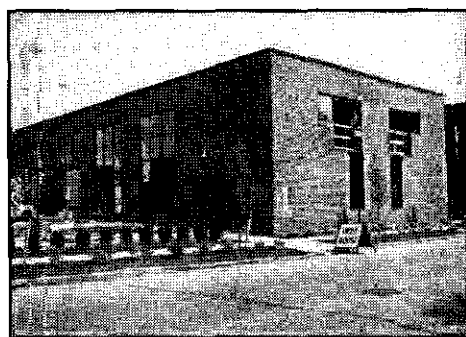
# On development



Downtowns, like Rochester's, are moving toward arts and entertainment centers.



Entertainment is an important component in bringing people back to downtown Rochester.



Streetscapes in downtown Schenectady have improved since the city created a business improvement district, as this before and after shows.

cated. Though the city has relegated its retail strength to the malls, Boscov's Department Store has remained. Its lease is up next year and Bucci hopes the store will stay, knowing that the colleges will have a downtown presence.

Handsman's Mills, maker of pancake, muffin and bread mixes, has brought jobs to downtown. Matco Technology Center, a computer simulation company that shares a building with an engineering firm, has done the same. Binghamton Material and Handling took a vacant building and converted it to a factory.

As people left, downtown would close at 5 or 6 p.m. That's no longer true.

"We've been able to bring down a number of restaurants, cafes and taverns and that's brought a new emerging nightlife in downtown Binghamton," Bucci said.

Where the Chenango and Susquehanna rivers meet used to be all shrubbery. That's been converted into a vista and a series of parks have been established along the rivers.

## Culture and more culture

The largest mall in America could be built in Syracuse, five miles from downtown Syracuse. Planners have known of the prospect of Destiny USA for years and are busy figuring out how to attract the visitors developers say will flock to the mall. Jobs, culture, apartment living and arts have all been a focus.

Excellus, which will bring about 175 more jobs to downtown, is one project the city's director of economic development, Bart Feinberg, has been working

**“There's no one, silver bullet. No one single idea is going to save downtown. It's about reinventing yourself — the uniqueness, diversity.”**

**John Samaltulski**

on. With a new facility for Excellus on South Salina Street, they've secured 900 jobs for the city. There will be parking for 1,000 cars, which will quell the complaints people have about parking downtown. There will also be commercial space, apartments and condo living in the facility.

Downtown living is in demand in Syracuse. According to Kate Auwaerter, economic development specialist for the Downtown Committee, which manages the business improvement district, virtually all city landlords have waiting lists. Office space is selling well but now Syracuse needs to work on its street level by bringing in more restaurants, cafes and bars.

"People really view success of what is going on at the street level," Auwaerter said. "We want the lights on after 5." They're also working to market Syracuse as a cultural district.

FOCUS Greater Syracuse, a privately funded organization that receives some city and county dollars, has been a downtown advocate for nearly five years. The agency prides itself on bringing groups together that would normally

not meet.

"We want to make Syracuse a vibrant and livable place," said Charlotte "Chuckie" Holstein, executive director of FOCUS. People called for arts, dance and music venues. They've started with identifying cultural spots such as museums, theaters and buildings and will reveal "spectacular signage."

"We want to let people know that they're entering a business district and cultural neighborhood," Holstein said.

The Landmark Theatre will soon be expanded and restored with grant and private money.

## Nightlife leading the way

It's tough to drive your car down East Avenue at night. That's because there's been a resurgence of entertainment options in High Falls. Rochester is counting on that renaissance to continue. To that end, the city is working to develop housing, create more attractive areas and, as always, create more jobs. It's been tough for Rochester to create and keep jobs here, said Fashun Ku, commissioner of economic development for the city.

Xerox, Kodak and Bausch and Lomb,

all giant manufacturing employers for the region, have downsized in the last 15 years. There have been, however, many medical and technological advancements within the Rochester city limits — especially from the University of Rochester. But translating those discoveries into jobs has been difficult.

It's just plain cheaper for companies, once they've defined their market, to do business outside of New York.

Thomas Mooney, chief executive of the Rochester Business Alliance, says a lot of old buildings, particularly on Main Street, need to be revamped so people, professionals and residents will move in. East Avenue seems to be leading the rebirth with high-end restaurants and performing arts venues, Mooney said.

Entertainment and housing have become a priority and the city of about 220,000 will welcome a groundbreaking this year for 350 living units which includes condominiums and penthouses on the east end. Rochester also plans to use its riverfront property. The Canal Corporation invested \$1.9 million in a river walkway that broke ground in July.

Rochester has come to rely heavily upon University of Rochester, which also includes the Strong Memorial Hospital and several medical-based businesses.

"Rochester is gradually transferring from a manufacturing-based economy to service and information based," Ku said. "The medical center continues to be a huge economic engine."



## On development

# Safe at home

Upstate real estate market booming

by Alaina Potrikus

In a time when good news about the economy is sparse, the housing industry is a breath of fresh air.

"It has been the bright spot of the economy across the country as well as in New York state," said Monta Faye Tuxill, president of the Greater Syracuse Association of Realtors. "And we like it like that."

Outpacing nearly every other industry in metropolitan areas throughout New York, experts say that there is still some spring in the market that has continued to expand in leaps and bounds.

Economists with the National Association of Realtors predict 5.59 million existing-home sales in 2003, up 0.5 percent from the record of 5.57 million sales last year. New-home sales nationwide are projected at 974,000 units, and housing starts should rise to total of 1.72 million units.

"These strong fundamentals driving the market aren't going away," said Walter Molony of the National Association of Realtors. "There's a long-term trend for high activity."

As children of baby boomers move into the prime years for buying their first homes, the market has been deluged by buyers from all walks of life.

"Immigration has been very strong this year, allowing people to achieve the American dream," Molony said. "Minorities are in a better place to purchase homes, and most people have good jobs. Although unemployment is higher than people would like it to be, it's not bad, and the economy should pick up in the second half of the year."

Although an expanding consumer base is always good news, the state of interest rates is even better for business, according to Molony.

"Add in the historic lows in mortgage interest rates and we're looking at a new record this year for both new and existing sales," he said.

For builders, the trends have primed the market for more than just remodeling and resale.

"New home construction has been running at feverish pace," said Robert Tomeny, president of the Home Builders Association of Central New York. "And



JOEL CURRIER

Chris Bandera and Shawn Firster, land surveyors for Ianuzi & Romans, perform a final site review of lot 45, a home built by Signature Crest at the Briar Brook development in Fayetteville, the site of the 2003 Parade of Homes.

it's continuing. The market is staying as good as it has been."

Whereas other major metropolitan areas tend to experience dynamic highs and lows in sales and construction, Tomeny said the housing sector in Upstate New York stays stable.

"It's not just a blip because it's continuing," Tomeny said. "The market is staying as good as it has been."

In 2000, 4,946 single-family residences were sold in Onondaga County at an average cost of \$104,545, according to the Greater Syracuse Association of Realtors. The following year, the numbers were up to 5,054 homes sold with an average price tag of \$109,894. Last year, realtors sold 5,163 homes with an average selling price of \$116,800.

"With a good property and a good location, if the price is right, things go

very well," Tomeny said. "Housing sales are cyclical and we've been on a good run for the last three years. We don't see any signs of it slowing down."

Janet Wenzel of R House Realty in Fayetteville has watched the market peak during the last few years with unabated optimism.

"It's a good time to be a seller," she said. "The market is just absolutely wild right now, and we don't see any end in sight. It's wonderful."

For Wenzel, the high demand for homes combined with a low supply of inventory has translated into big profits.

"If there's a good house on the market, it sells with multiple offers instantly," Wenzel said. "Builders are trying to keep pace, but to build a substantial house these days takes at least six months. We wish we had more."

**“Builders are trying to keep pace, but to build a substantial house these days takes at least six months. We wish we had more.”**

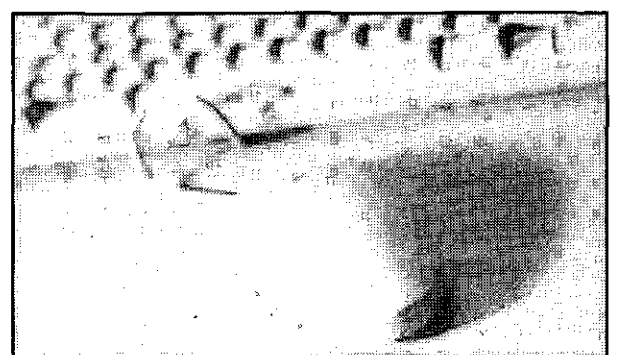
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**EAGLE**  
NEWSPAPERS

## From the land

# Wineries hungry to reach out-of-state markets

Hopeful new law passes to allow interstate trade

by Brittney Jerred

Small wineries across the state hope they can increase sales by about 25 percent with a law that would allow them to ship wine out of state to individual residents.

More than a million out-of-state tourists visit New York wineries every year, according to Jim Trezise, president of the New York Wine and Grape Foundation. Once they leave the wineries, many want to purchase more wine and call asking for a case to be shipped. Because of a law that has been in place since prohibition, wineries have to turn their business away.

"We cannot (ship out of state) in New York. We're really losing a major business opportunity," Trezise said.

John Martini of Anthony Road Wine Company has been lobbying a long time to get this law passed. He estimates he would be able to increase his business by a third and knows of other wineries that would benefit similarly.

It's not a new proposal. The legislation that would open trade between 30 states has been around for more than six years. Both the Assembly and the Senate approved the bill, but Gov. George Pataki vetoed it, saying, according to interstate trade laws, if New York is allowed to ship wine out of state, it would have to allow California and Washington state wineries to ship wine to New York residents. That, he believed, would create competition that New York wineries were not prepared to handle.

But a California winery has decided to sue New York over this policy. The lawsuit says since New York wineries can ship to in-state residents, this gives in-state wineries an unfair advantage over California and other states. That makes New York's law discriminatory.

That lawsuit, Trezise said, is putting pressure on lawmakers because if they pass new legislation and open trade between states, the lawsuit would go away. The legislature won't resume, however, until January and it could be until the end of June before it acts on the matter.

Wine clubs are a big money maker for wineries. On a Saturday in October, it's not uncommon for Martini to host a few hundred visitors at Anthony Road Wine Company. Martini encourages tourists to sign up for the wine club when they visit. For \$2 they can taste all the wines and buy what they like. If they sign up for the wine club, they receive two bottles a month in the mail throughout the year. Out of the 13,000 cases he sells each year, 5,000 cases are sold through the wine club.

Twenty percent of his visitors are from out of state. Naturally, he'd like to include out-of-state tourists in the wine club.

The law would also allow wineries to advertise their Web sites nationally.

This sort of legislation is important to small wineries, Trezise said, because it's difficult to deal with liquor stores when wineries don't have the volume. Wineries have to slash a third off their profits just to get the bottles into the store.

"That system works well for large wineries but it does not work at all for small ones," Trezise said. Out of the 170

wineries in New York, 160 are considered small.

New York Farm Bureau will lobby on behalf of the New York Wine and Grape Foundation.

Sen. Randy Kuhl, R-Hammondsport, sponsored the bill six years ago that Pataki vetoed. He's trying again next year. Hammondsport is located in the middle of the Kueka Lake wine trail, where he represents wineries like Bully Hill, Taylor and Glenora.

On nice fall weekends, people visit the wineries and carry cases away. Three or four months down the line, they want to replenish their supply, Kuhl said, and they're not allowed to.

"From that standpoint, this law creates a market that isn't there," Kuhl said.



Wine makers in the Finger Lakes region would like to ship their products to individual purchasers in other states, but state law hasn't permitted those sales. A lawsuit from vintners in California and the help of state lawmakers could change that.

**"That system works well for large wineries but it does not work at all for small ones."**

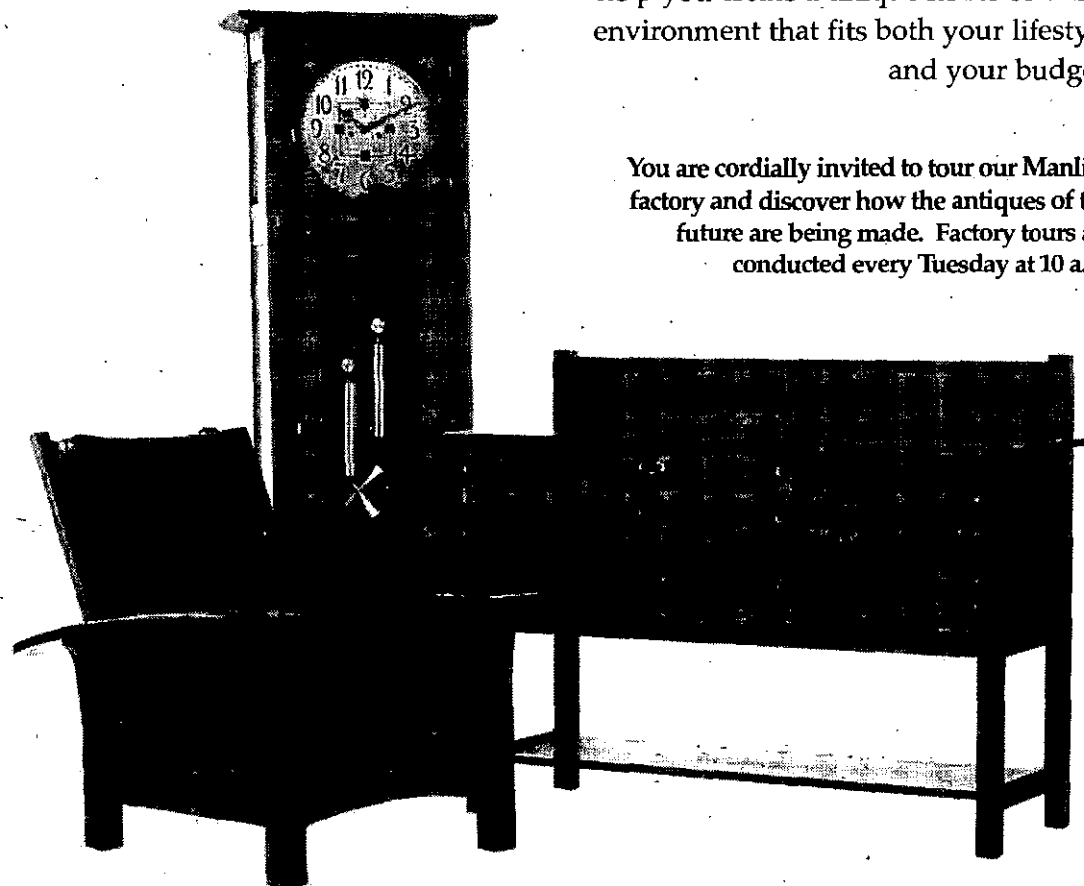
Jim Trezise

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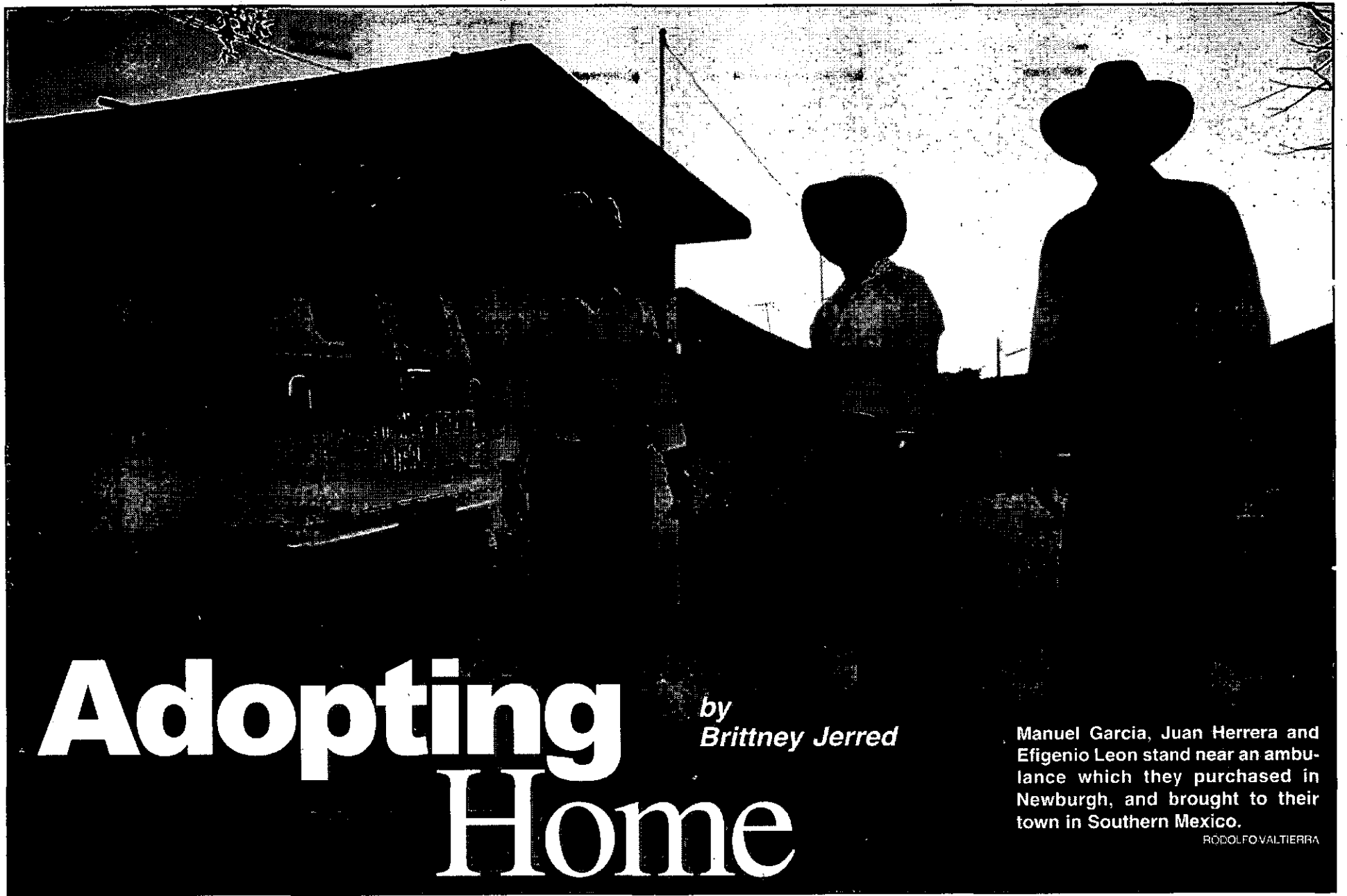
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## From the land



# Adopting Home

by  
Brittney Jerred

Manuel Garcia, Juan Herrera and Efigenio Leon stand near an ambulance which they purchased in Newburgh, and brought to their town in Southern Mexico.

RODOLFO VALTIERRA

## New face of immigration changing America

**F**ilmmaker Alex Rivera has been documenting Mexican immigrants for eight years. He's heard stories about people coming to the United States to find work after a major drought stole their crops in 1982.

He's captured images of sullen, homesick faces who are providing for their families here but want nothing more than to be with their loved ones there. And most recently, he's captured a story of the new immigrant that's got international banking companies, immigration rights activists and labor unions showing the film in support of their causes.

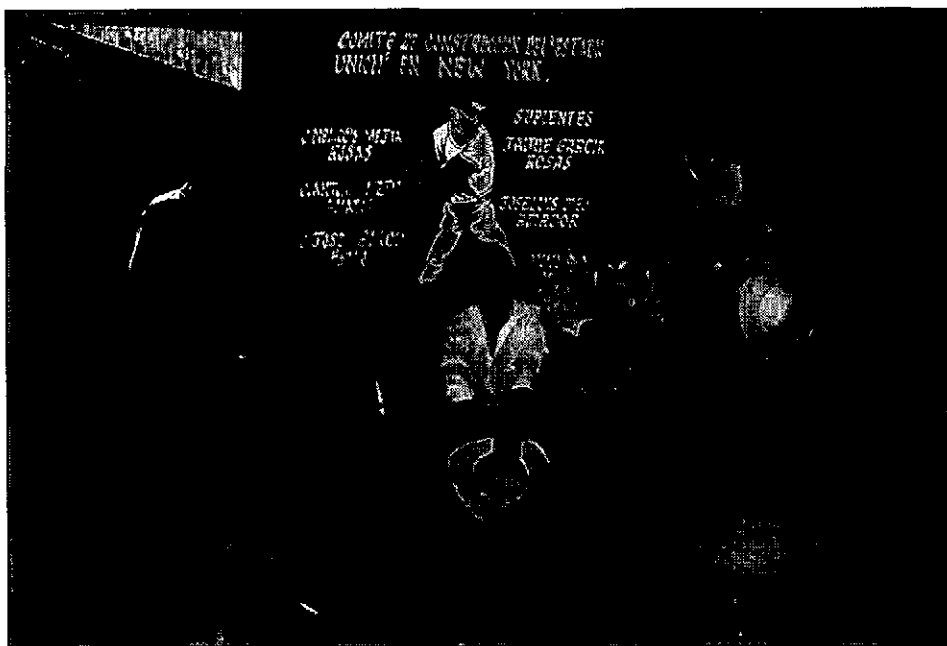
In "The Sixth Section," Rivera, a Brooklyn resident, and co-producer Bernardo Ruiz focus on Mexican immigrants in Newburgh, a post-industrial city 75 miles north of New York City.

The film is a documentary, produced by public television's Diverse Voices Project through Point of View, a nonfiction, independent film engine. The 20-minute film tells the story of how 500 immigrants have moved from Boqueron, Mexico — a small pueblo of about 4,000 people in the southeastern part of Mexico — to find work.

Many are taking jobs that pay \$7.50 an hour or less. They drive taxis, cook and prepare food in kitchens, do construction and work in factories. They're taking up jobs that would otherwise not be filled by a native workforce. They're also living in apartments and houses that were formerly abandoned.

"Newburgh is our Mexico," said one former Boqueron resident.

If the immigrants didn't come,



RODOLFO VALTIERRA

**Members of Grupo Unión sit at the entrance of their 2,000-seat baseball stadium in Mexico. The names of the members in New York who helped pay for the construction of the stadium are painted on the wall behind them.**

chances are the homes and rental properties would be vacant. For the immigrants, it's a long-distance neighborhood.

Boqueron is divided into five sections or neighborhoods. The immigrants call Newburgh the sixth section.

But many feel this is not their true home. Home is Boqueron. Many are working to retire in Mexico and build up their beloved hometown.

Mexicans have learned the power of the U.S. dollar and many, including the community in Newburgh, are pouring

their money back into their hometowns. Mexican immigrants in Newburgh formed an organization called Grupo Unión six years ago. Their goal was to raise money to build a baseball stadium in Boqueron.

All the men grew up playing baseball in a field. The sport was close to their hearts. The project would cost \$50,000. With more than 30 people contributing less than \$20 a week, they raised what they needed in a year and a half. After that, they raised money for band instruments, a basketball court and an ambu-



ALEX RIVERA

**Jose Garcia is the treasurer of the Grupo Unión, a committee based in Newburgh, NY, that raises money for the tiny desert town of Boqueron, Mexico.**

lance. Their next project is to get a public well for the pueblo.

In 1994, the immigrant population began to blossom in the United States, Rivera said. During the Clinton Administration, Operation Gatekeeper made it more dangerous for Mexicans to travel back and forth across the borders.

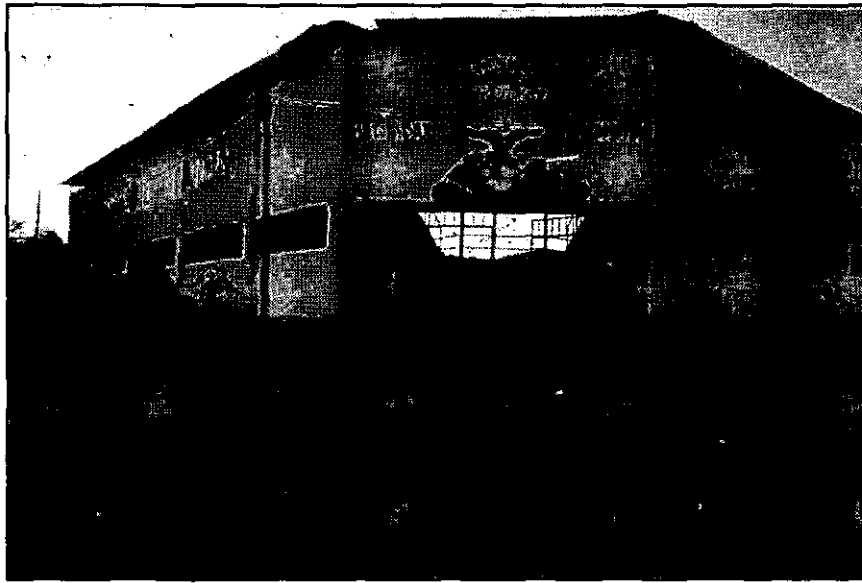
Many, who were used to coming and going with the work, decided to stay and find work around the calendar year. The Census Bureau estimates that approximately 1.5 million legal and illegal immigrants arrive in the United States every year. New York's office of Alien Services does not keep track of the number of immigrants it hosts within its boundaries.

Newburgh is one of approximately 1,000 communities in the U.S. that host immigrants who have formed what are called hometown associations. It's



**“This is a new American dream and this is a story that needs to be told.”**

Alex Rivera



The baseball stadium of Boqueron, Mexico was paid for entirely by people from the town who live and work in upstate New York. "New York" is painted above the entrance.

RODOLFO VALTIERRA

their way of giving back to the place they love and wanting to make it better for future generations so their kids don't have to leave their home countries in search of work and wealth. According to Rivera, there are other hometown associations besides Grupo Union in New York that have existed for 20 years. In California, they've been there as long as 60 years.

Together, the hometown associations send \$10.5 billion back to Mexico every year. That income is second only to crude oil for Mexico. Their money and the people behind it are influencing Mexican government.

In Boqueron, after the stadium was built and government officials saw the pueblo's success, it built a road for the people. Without the hometown association, the road would never have been built.

#### The new immigration

Historians are calling it the new immigration. In the early 1900s, immigrants came to make a new home for themselves and stay.

Today, more immigrants come and work while they're young and often stay until they're ready to retire. Then they return to their hometowns.

"This is a new American dream and this is a story that needs to be told," Rivera said. "Whole towns are coming to America and staying intact and immigrants are finding power."

Only one member of Grupo Union has papers to travel the 3,154 miles back and forth across the border. Many times, this member made deliveries for the group while others without their papers either paid hefty fines to return to the United States or stayed back and heard stories of how their hometown has improved.

Since many are here illegally, they cannot open bank accounts. They must transfer money through Western Union, which takes 20 percent of the amount.

"(Western Union is) exploiting it to the max," Rivera said.

Since his film debuted Sept. 2, international banking companies have begun to show the film in support of laws that would make it easier for immigrants to live here legally so banks can earn their business and immigrants can transfer money through accounts rather than sending a money order.

The film is the first to document the story of whole towns coming to America, and though many stay in the United States, many are returning to Mexico, Rivera said.

"The idea is that one day we'll go back and play (in the stadium)," said one member of Grupo Union about the baseball field.

## Stop Bashing Public Employees Over Pension Fund Woes

By CSEA President Danny Donohue



State and local governments across the state which are facing huge budget deficits are blaming much of the problem on higher than expected pension costs with the implication that overly generous pensions are at fault. It's a convenient argument but the real facts tell a different story.

Since the fiscal crisis of the late 1980s, state and local government have essentially made no payments into the state retirement system. At first this was a short term response to pressing fiscal problems at a time when the fund was considered adequately funded to meet its obligations. Then in the Wall Street boom of the 1990s, the performance of the fund was so spectacular that employers' obligations became simply a "paper" transaction. During most of this period, all public employees who participated in the pension system continued to contribute three percent of their salary annually into the fund.

The economic downturn of more recent times has taken a significant toll on the value of the State retirement fund. The fund is still more than adequately funded to meet its current obligations. But payments on the part of employers are once again being required to ensure the fund's ability to meet future obligations. Both the current state Comptroller Alan Hevesi and his predecessor Carl McCall, had previously warned for some time about the likelihood of resuming employer payments. As with the state budget crisis, anyone who didn't see it coming was simply choosing to ignore it.

It should further be noted that the impact of these required employer pension payments was significantly softened by legislation enacted as part of the bipartisan budget agreement this past spring with the support of all employee unions. The measure limits the immediate costs for participating employers but establishes the fiscally responsible policy of an annual minimum payment in good times and bad.

There has been a lot of whining about increased costs to the fund as a result of "sweeteners" enacted for public employees in 2000 – the elimination of the three percent of salary contribution for fund participants with more than 10 years vested and the establishment of a Cost of Living Adjustment (COLA) tied to the Consumer price index. The fact is that these costs to the fund are negligible compared to the fund's loss resulting from the Wall Street downturn. According to an August 2003 report from Comptroller Hevesi, \$9 billion of the Common Retirement Fund's \$15 billion equity portfolio's loss in the fiscal year ending March 31, 2003, is directly attributable to the corporate accounting scandals!

Additionally, Hevesi's report points out that the New York state economy lost \$2.9 billion in response to the accounting scandals between March and July of 2002 and the state lost another \$1 billion in anticipated personal income tax receipts.

Where is the outrage over these facts? Greedy and irresponsible actions cost taxpayers billions of dollars but we don't hear a peep out of most politicians in this state to demand accountability. Instead we get public employee bashing.

Curiously, few elected officials complained last winter about public employees plowing day and night under extremely treacherous conditions to keep our roads safe and infrastructure running during record snowfalls. No one complains when emergency response personnel show up in an emergency. And no one complains when health care, educational, library and other essential work gets done with less and less help and resources.

CSEA warned about an approaching fiscal crisis in state budget testimony in February of 2002. Our warning was ignored.

CSEA members are taxpayers and voters. Our warning today is that we are united to fight back and will not be scapegoats for corporate greed and government mismanagement.

**CSEA**  
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*Danny Donohue*

Danny Donohue is president of the 265,000 member CSEA – New York's leading union.

Photographs are used courtesy of Point of View.

## From the land

# Come farm with us:

## Program lures farmers to cheaper, better land in North Country

by Brittney Jerred

A four-county Upstate New York marketing merger has had some success attracting out-of-state farmers to pack up and move north, where the land is cheaper and the soil is rich.

Lewis, St. Lawrence, Oneida and Jefferson counties have created "Come Farm with Us," a regional marketing program designed to lure farmers to the area. With land values high in Maryland, New Jersey and Pennsylvania, some farmers can't afford to hang on to their property anymore. In some cases, an acre will sell for \$50,000 in the Hudson Valley region and in New England. That's not the case in Upstate New York, where farmers can buy for as little as \$300 an acre, depending on the location. That, along with newer suburban sprawl neighbors who complain of unpleasant dairy farm odors, is enough incentive for farmers who live slightly south to sell their farms, create a retirement bed and move north. In some cases, they're moving north to expand.

Five farmers have moved to Lewis County as a direct result of the marketing campaign, said Michelle Ledoux, Cornell Cooperative Extension agent in Lewis County. Many more have toured the area with volunteers and purchased farms in partnering counties.

"We feel we offer an opportunity for people to come to a place that's interested in farming," Ledoux said.

Though the marketing campaign started in 2001, Ledoux and others realize it will take years before a significant number of people actually pick up and



Hilltop Farm, located in Lowville, Lewis County, is owned by Bernhard Gohler. He and his family relocated to Lewis County from Ontario, Canada, 12 years ago.

move to the area. Relocating is not something people take lightly, so she is happy with the sales so far. Some have visited the area several times but have not purchased property yet. Ledoux believes it's only a matter of time.

So far, mostly dairy farmers have responded to the marketing campaign, though the presentation is being shown at open meetings in New England states. Kraft sponsored a booth at the World Dairy Expo in Wisconsin this year for

the marketing group. One thing they stress is diversity. With a four-county region, marketers are able to boast poultry, beef, dairy and vegetable farm land and facilities.

Also, when Ledoux sets up a workshop in Maryland, she ends up answering questions about the whole Upstate scene.

USDA Natural Resource Conservation Service is also helping to promote the area. Peter Spadora, coordinator of the Black River/ St. Lawrence Resources

**"We feel we offer an opportunity for people to come to a place that's interested in farming."**

Michelle Ledoux

Conservation District with the USDA, has helped the counties collaborate. He has helped established a Web site that promotes the region which features links to individual counties.

Moses and Sylvia Beiler moved to Martinsburg in Lewis County 15 years ago. They were looking for an easier way to stay in the dairy business with land prices skyrocketing in Lancaster County, Pennsylvania, and milk prices on a downward slope. They believed their five children should be raised on a farm and were attracted to the rural feel of Martinsburg.

The Beilers hope to sell their farm and retire in the next five years if one of their children isn't interested in taking over the business. Meanwhile, Moses Beiler serves on the marketing committee in hopes of attracting people like himself to New York.

"There are not many jobs where children can sit next to their parents and be intimately involved in their lives," Sylvia Beiler said.

For more information, visit <http://www.comefarmwithus.org>.

## State, farmers look to alternative crops to stay afloat

### Is Ginseng a cure for slumping sales?

by Brittney Jerred

People like Andy Kiraly are willing to try anything to maintain their land and livelihood. He's lived in the Catskill region all of his life and refers to his life in seasons, not years. That's why when Cornell Cooperative Extension Agent Janet Aldrich suggested Kiraly, a dairy farmer, try growing ginseng four years ago, he decided to try it as a good way to supplement his income while milk from Canada floods his backyard markets.

Ginseng is native to the forests and used to be a major U.S. export. Kiraly has seen it growing in the wild before but the plant likes to grow under maple trees. At the turn of the century, when gypsy moths damaged the maple tree population, ginseng went with it. Since then the plant has been reluctant to reappear and it's hard to find in the wild. But the international market hasn't forgotten New York ginseng. It's considered the best in the world and those who believe in ginseng's preventative medicinal powers are willing to pay a premium for this state's harvest.

"I like to see it growing in the woods," Kiraly said. "And a little extra cash never hurt."

Kiraly is part of a new generation of

dairy farmers who need to raise some cash on the side. He and others in his situation are why state Assembly Republicans have formed a task force on integrative medicine and agriculture.

"We really need to find an alternative for a whole host of farmers," said committee chairman Assemblyman Patrick Manning (R-East Fishkill). The object is to give dairy farmers, especially, a reason to stay with their way of life until the black cloud of illegal Canadian milk imports lifts.

"As we wait for the federal government to get their act together, something like this is real," Manning said. "We're determined not to pat them on the back but actually find them something."

There are big lobby groups coming out of the Midwest that don't want to see the Northeast dairy industry come back. Rehydrated milk is threatening future markets, Manning said.

The task force is traveling throughout New York this summer to teach farmers about this alternative crop and others such as black currant, a berry known for its antioxidants which are proven to fight cancer. The task force is also spreading the word on how valuable ginseng is. Manning said the task force is working with Cornell University on developing a seal of approval for the state, which would separate New York's ginseng

**Please see Ginseng on page 15**



New York was once known for wild ginseng. Some farmers are taking advantage of the growing conditions here to help augment their incomes.

## Luther Forest

technology. One of Lilac's primary concerns had been water, since LFTC will require millions of gallons of water each day.

SEDC had originally intended to use groundwater for the site, but will instead draw its water from the Hudson River.

"Saratoga County has a plan to draw water from the upper Hudson," Kelley said. "Hopefully, that project will coincide with this, but if it doesn't, we'll draw water from the river at the hydroelectric station in Mechanicville."

Meager has also done a little investigating of plants that fabricate microchips, traveling with town officials to Essex Junction, Vt., home of an IBM plant.

"Nanotechnology is clearly the industry of the future," he said. "In Essex Junction, the town is happy they're there, since they pay a huge tax bill, and there are high-paying jobs. I'd like to take into account any of the by-products that are hazardous."

Paying for the infrastructure had obviously been a concern for Meager and Lilac, and Meager was pleased that SEDC agreed that the local tax jurisdictions wouldn't subsidize LFTC.

"The area has to be an Empire Zone," Meager said. "The businesses will pay full taxes to the local jurisdiction, and the state reimburses the businesses."

"I want to examine everything," Meager said. "The applicant says that Luther Forest will increase our tax base, provide high-paying jobs, and keep our college graduates in the area. Certainly, the campus aspect is also appealing."

But I have an obligation to do the right thing for Malta."

Kelley is confident that LFTC is the right thing not only for Malta, but also for the broader upstate area. In fact, Kelley said, LFTC will represent an environmental success story, since part of the reason it has remained undeveloped for so long is that rocket testing left a one-mile brownfield that the EPA has now

**"We've got good communities to work with, and we've established a good relationship with the public."**

Jack Kelley

deemed acceptable for use.

"We've got proximity to the Adirondacks, to water, to sewer, and I basically believe that 90 percent of the jobs will go to people who already live here," Kelley said.

Kelley said the environmentally pleasing technology campus will appeal to companies looking for a good quality of life for their workers. In addition, LFTC's setting helps SEDC meet one of its primary goals.

"We want to be good neighbors," Kelley said. "We've got good communities to work with, and we've established a good relationship with the public."

With the SEQOR process complete, LFTC's application for a planned development district now goes to the planning boards of Malta, Stillwater and Saratoga County.

SEDC has the option to purchase the land from the Luther Forest Corporation, and Wright-Malta Corporation, the two current owners of the property. Kelley said SEDC is waiting to market Luther Forest until the PDD is approved, but the word is already out.

"In our initial research efforts," Kelley said, "people became aware of Luther Forest Technology Campus, and some of the industry's leaders are looking forward to coming here."

## Ginseng

from the rest, and help guarantee a higher price for farmers.

American ginseng expert and Cornell Cooperative Extension Agent Bob Beyfuss said he has seen newspaper ads from the early 1900s that say "We buy New York ginseng" and others advertising "Catskill Mountain Ginseng" for sale.

The key to New York's market is its "wild simulation" growing technique. It shouldn't compete with cultivated ginseng that's grown with shade clothes.

Beyfuss says it's easy to tell the difference between the two - wild and cultivated roots - and the wild stuff is worth much more. Though the leaves and berries of the plant are used for teas, the root is where the real value is. Beyfuss said he's seen individual roots sell from \$300 per pound to up to \$5,000 for one dried root. In many cases it takes about 100 plants or more to make a pound, depending on the size of the root. Ginseng is something anyone with forest land can grow, though some will have better luck with it than others. It's the kind of crop that does not take much time or energy away from a farmer's main crop.

Kiraly says he's trying to grow ginseng but it's slow and the mice like to eat it. Poachers have also been known to trespass. It makes sense for him to take advantage of his wood lots, Kiraly said, because he owns 500 acres in total at the foothills of the Catskills including 300 acres of woodland. Along with taking care of 47 milking cows and ginseng, he's growing mushrooms he hopes to sell in New York City.

Kevin Swartley, president of the New York Corn Growers Association, said he

**"If it can be shown it's profitable, I'm sure that any produce grower would look at it."**

Kevin Swartley

hadn't heard of the task force or of growing ginseng yet but thought if it didn't become a weed for other crops, he was in favor of it.

"If it can be shown it's profitable, I'm sure that any produce grower would look at it," Swartley said.

John Lincoln, president of the New York Farm Bureau, said it's a great idea.

There's already a surplus of basic commodities and any alternative crops that can give New York growers an advantage in the marketplace are encouraged.

The market is already in place for those who have luck growing ginseng. Half of the world's population has been using it for 3,000 years said Beyfuss, Cornell's American ginseng expert. It's used to prevent disease. Since pharmaceutical companies can't put a patent on botanical medicine, Beyfuss says it's harder to get research funded and published in the United States.

"We're not particularly interested in what it cures or who it helps. We're interested in getting people some money," Beyfuss said.



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# Program helps create community leaders in Central New York

Leadership Greater Syracuse is about more than get-togethers

by Brittney Jerred

Though Michael Meath has been a resident of Central New York all of his life, he'd never sat in on a Syracuse City Schools classroom until this year to find out what life is like for inner-city kids and teachers.

He also never knew how many hungry people there were right in his backyard and how many people live on the streets until he became a member of Leadership Greater Syracuse's class of 2003.

Sure, he reads the newspaper and the headlines highlight the crimes. But with Leadership Greater Syracuse, he's learning about the factors that most often lead to crimes and how he can help.

Leadership Greater Syracuse was started in 1990 by former Syracuse Mayor Tom Young who thought Syracuse could benefit from a leadership school after he learned it was working in other U.S. cities. There is an application process and not everyone is accepted. About 120 people graduate each year — 50 adults and 70 youths. Tuition is \$2,500 for adults and \$500 for students. That fee pays for a three-day orientation in January and a full day of education and activities one day each month throughout the year.



Robert Stalter, senior vice president of sales and marketing for i2eyenet.com, and Stephen Milliti, executive director of the American Heart Association, right, listen to Helen Winnewisser, vice president at Key Bank, left, ask a question during the Leadership Greater Syracuse "Education Day" at McKinley Brighton Elementary School.

Tuition for adults is usually paid by the corporations that sponsor their employees or CEOs to attend and schools are asked to pay the tuition for students who are accepted. Two students from each Onondaga County high school are accepted.

Leadership Greater Syracuse members learn about a different aspect of the

community each month, such as education, human services, economic development and government. They are encouraged to put their strengths to use, work together and become involved with something they feel passionate about after the program is over.

Last year the adult class adopted

McKinley-Brighton Magnet Elementary School in Syracuse. They're tutoring kids, raising money to build a playground and helping parents with parenting skills. They are also kick-starting a school store with donations and then the school can decide what to do with the money they raise.

Sherry Mossotti, executive director and CEO of Leadership Greater Syracuse, organizes the program for the class with a staff of four and 300 volunteers.

"We want you to walk away feeling passionate, enraged. We want to incite you and say to yourselves 'How can I affect positive change?'" Mossotti said.

Funding for the program comes from tuition fees, city and county government and fund-raising efforts. They also count on in-kind donations.

As president of the food bank of Central New York for three years, Meath had an idea about the needs of the community, but this program has allowed him to see the bigger picture.

"Some of the things we have done have afforded me the opportunity to step back and ask 'Where do I fit in?'" Meath said. One day a month, instead of going to work where he is vice president of Agway energy products, he goes to Leadership Greater Syracuse. He hopes employers continue to see the benefit of the program.

"Companies that are truly part of the community, they understand the need to give back," Meath said. "Some give money. Others give back by enabling their employees."

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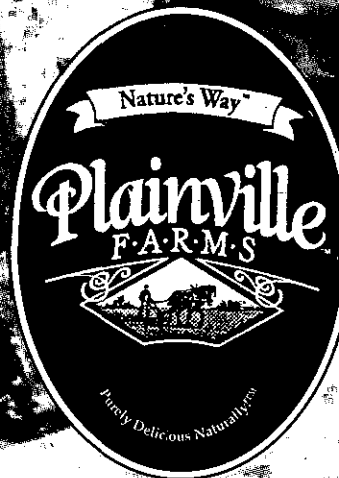
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